



THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, JANUARY, 1897.



...An Article of Merit...

Syrup... White Pine Compound

(F. W. B. & CO.)

A popular and effective remedy for acute and chronic affections of the throat and lungs. Relieves irritating coughs and colds. It is made after the formula published in the *National Formulary*.

It is not a cheap TAR MIXTURE. You can add to your reputation and...

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by offering it to your customers. It sells readily, affords a good profit and always gives satisfaction.

...PRICE LIST...

4 ounce Oval Bottle	per dozen, \$ 1.50	1 pint Bottle	per dozen, \$ 5.00
4 ounce Oval Bottle	per 1/2 gross, \$ 8.00	5 pint Bottle	each, \$ 1.65
4 ounce Oval Bottle	per 1 gross \$15.00	1 gallon package	each, \$ 2.50

F. W. BRAUN & CO., Manufacturing Chemists, LOS ANGELES, CAL.

"APENTA,"

THE BEST NATURAL
APERIENT WATER.

Bottled at the **UJ HUNYADI** Springs, Buda Pest, Hungary.

Under the absolute control of the Royal Hungarian Chemical Institute (Ministry of Agriculture), Buda Pest.

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 { \$8.—per case of 50 glass bottles.
 { \$8.— “ “ “ 100 “ quarter bottles.

The retail prices are printed on the respective labels at **25** cents per bottle, and **15** cents per quarter bottle.

SEE that the labels bear the well-known **RED DIAMOND MARK** of the **APOLLINARIS CO., LIMITED**.

Sole Exporters: **THE APOLLINARIS COMPANY, LIMITED, LONDON.**

PRICE · LIST

FEB. 1, 1890, AND FEB. 1, 1891.

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Beef Peptonoids	16	" "	18 00
Liquid Peptonoids	16	" "	9 00
Liquid Peptonoids with Coca	16	" "	9 00
Peptonoids, Iron and Wine	16	" "	9 00
Phospho-Caffein Compound	2	" "	2 00
Phospho-Caffein Compound	4	" "	4 00
Phospho-Caffein Compound	8	" "	8 00
Phospho-Caffein Compound	32	" "	24 00

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THE ARLINGTON CHEMICAL CO.,
YONKERS, N.Y.



The Dietz "Victor" Lantern

Is built for use, and for the abuse that goes with it. It has an oil-pot drawn from tinned sheet steel and then re-tinned—a method of construction that prolongs its life. It also has a remarkably simple and effective device for raising the globe to light or trim, which device also firmly holds the globe and burner in place. The burner, which is hinged to prevent its wandering, is the best of its kind, as is also the globe furnished with the Victor Lantern. The Victor is only one of an endless variety of lanterns that we build. Your dealer can furnish the **DIETZ LANTERNS** if he will—if he gives you the very best made, he must.

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MUNN & CO.,
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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., JANUARY, 1897.

[NUMBER 1.

The California Druggist.

— PUBLISHED MONTHLY BY —

THE CALIFORNIA DRUGGIST PUBLISHING CO.,

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(To whom all Communications should be addressed.)

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association

WITH the beginning of the new year it is pleasant to be able to believe that business conditions throughout the country are decidedly better than the past year has shown, and that the acrimony of a sharp political contest has given place to a pretty general conviction—without regard to party lines—that the results of the election will prove beneficial to the whole country.

It cannot be expected, however, that the anticipated improvement in business can come to us in a flood, like a cloudburst, sweeping down everything before it. It will come more in the likeness of a crop of grain, the seed for which is sown, and upon which the rain and the sunshine do their friendly work. Then in due time the harvest is reaped, but not without the care, the forethought and the labor of the husbandman.

The business of this country is one of vast extent and great complications. A seemingly little thing may cause considerable changes in the output or in the profits of manufacturing establishments, while in the business of handling merchandise, in the wholesale way at least, trade sways backward and forward in an almost unaccountable manner.

The retailer, too, sees his business rising and falling from time to time, and is depressed and elated in corresponding degree. But through all runs the average, the figure of prime importance to the dealer, be he large or small, and the season's average is the true barometer of trade conditions. To our minds, the closing years of the century are surely to be marked by a rising average of business in the United States, based upon a fuller and steadier employment of labor, and we may with sincerity while we thus anticipate, repeat the old refrain, and wish our friends and readers all a Happy New Year!

THE Pabst Brewing Company generously offer \$500 in prizes for the best plans for the prevention of price cutting. The amount is divided into four parts, \$250 first prize, \$100 second prize and \$50 each as third and fourth prizes. The retail drug trade are desired to write out plans and present ideas bearing upon the question, and to mail their communications to the company, Milwaukee, Wis., so that they will be received by noon of the 25th of January, '97, when they will be carefully considered and the prizes awarded. The result of a general putting of heads together in this fashion should be to bring out ideas of great value. The Pabst Company proposes to formulate the opinion thus gained into a plan to be submitted to the National Wholesale Drug Association at its next meeting. We regret that the proposal did not reach us in time for our December issue. Our friends will take notice that the time is very short in which to submit their communications. However, we are sure that well defined opinions have already been formed, and it need not take long to put them into shape. Of the prizes offered at least one should be taken on the coast. The work has our cordial sympathy.

It looks like carrying coals to Newcastle, but it is a fact that an American manufacturer of toilet soaps is making an aggressive campaign in the heart of Great Britain, and is astonishing the trade there with the low prices and high quality of his products.

The Yankee must be at a certain disadvantage in that market, however, as he cannot expect to advertise that he is "soap-maker to His Royal Highness" or "Her Imperial Majesty." We would suggest that he try to subsidize Mr. Bayard in this manner, which would doubtless give him an effective pull in the "snug little island."

THE latest selling price in London of saccharin, 1 to 300, as stated in the *Chemist and Druggist*, Nov. 7, is 30s per pound, with a promise of considerable reduction shortly. As at

above figure it equals sugar at two and one-half cents (in sweetening power), it justifies the manufacturers in their claim that they are producing the cheapest sweetener in the world.

THE *Pharmaceutical Digest* (November) in giving credit to the *San Francisco Druggist* for an article from our columns, shows evidence of imperfect Digest—icn.

You may talk about your ci-trates, your ni-trates and your pi-crates,
Your sulphides and your chlorides and your cyanides galore,
But for cussedness of action and for killing satisfaction,
The CUT-RATE is the chemical that seems to have the floor.

AN advertisement in an English newspaper reads:

"Wanted—A dispenser. Knowledge of dispensing not necessary."

A shorter way of putting it would be:

"Assistant dampfool wanted."

The Drug Market.

The year opens with few features of special interest. Anticipations of considerable advances in prices have not thus far been realized, and as a rule it may be truthfully said that drugs are low. A few of the essentials show a tendency toward higher prices, but in actual sales in a jobbing way the effect has not become noticeable.

Castor oil has taken an advance during December and appears likely to be somewhat higher yet before another crop of beans is grown.

The low price of quinine is still maintained, with some uncertainty regarding the future. It is a difficult matter to give sound advice as to this drug, but we think that purchasers at present prices will be safe enough. Cocaine is noticeably low; opium and morphine unchanged.

Tartaric acid and cream tartar, now low, are exhibiting a tendency to advance. The latter, according to advices from London, December 12, having risen at least four cents per pound. Camphor is very quiet and a little lower. Insect powder is reported as advancing in Trieste, where the stock is smaller than for many years, says the *Chemist and Druggist*.

On the whole we may say that the market is favorable to the buyer.

First Lesson in Business.

"Now, my son," said the old man, "while you are applying yourself to the details of this business, learning how to buy and how to sell, how to gauge the taste and needs of the great public, how to avoid mistakes, how to seize opportunities—while you study these things keep always before you the fact that the basis of all true business success is absolute, uncompromising honesty."

"Father," said the young man, "your business has always been one of large sales and small profits, has it not?"

"You know what I advertise, my son; I buy everything directly from the manufacturer and I sell to the consumer at seven and a half per cent. advance from cost. Such a business I believe to be as beneficial to the public as any philanthropic institution. The people should purchase the neces-

saries of life at a margin above first cost sufficient only to pay for the actual handling of the goods. That is a fixed principle of mine."

"But," said the boy, in a puzzled, hesitating way, "you had an invoice of lace curtains to-day at \$3 a pair, and I heard you give instructions to mark them \$4.69."

The old man leaned back in his leather-cushioned swivel chair, smiled blandly, and told the boy to take pencil and paper. The result is told of in *Harper's Weekly*.

"The expenses of this business last year," he said, "were 10 per cent. of the sales. Add 10 per cent to your \$3."

"Three thirty."

"There is always possible a shrinkage in value of stock, always a percentage of bad debts, always a hazard of unforeseen contingencies. Add 10 per cent. more.

"Three sixty-three."

"Do you know how much it costs your father to maintain himself and his family? Have you any idea of the expense of educating and dressing three boys and three girls, paying their way in society, providing them and their mother with a country home and a city home, with servants and carriages and every thing they desire?"

"I am afraid I have no idea, father."

"Well, it's simply frightful. It is, in fact, 20 per cent. of the entire sales of the house. Add 20 per cent. Never mind fractions."

"Four thirty-six."

"There. You have arrived by a process clear and open as day, and by the use of simple business rules, at the cost of those curtains billed at three dollars. Now add seven and a half per cent. profit."

"Four sixty-nine."

"That's what I'm going to advertise them at; and you will see a great run on them to-morrow, for the public has learned that all my announcements are absolutely reliable."

—P. M. Jour.

Can Diarrhea be Inherited?

Her name was Julia Ann Johnson. Indiana was the home of her flesh—some hundred and seventy pounds of it—but her soul still lingered in the blue hills of her native State, "Ole Carliny."

As we have already intimated, she was heavy. She was also shapeless and inclined to be sluggish. The style of her calico dresses, and she affected no other, was never altered except as to sleeves. They were up-to-date. But the plain waist and full skirt, garnished with a bright gingham apron, were sacred fixtures.

Her iron-gray hair was parted exactly in the middle, and drawn smoothly into a concentrated knot at the back. Most of her front teeth had taken an indefinite leave of absence. Still she was not ugly. Her broad, almost expressionless face was very fair and clean-looking. Her "speaking eyes" had but one story to tell, and that was simply, "I am a woman of sorrows."

She was coming. Her familiar form was approaching by the "back road." There was little chance of mistaking her identity. Even her walk betrayed her. The children called it "Indian fashion," each foot being swung around so that it would come down directly in front of the foot behind it. For the lithe and willowy Indian that was all well enough, but for

a woman of Mrs. Johnson's age and dimensions such a walk was an offense to grace. It was an established fact that the path of a Johnson could be distinguished from all others, as far down as the third and fourth generations.

She had reached the stairs, and was stumbling to the top. Mrs. Clark sighed as she looked toward the door, and a childish voice said, "Here's mamma," and Julia Ann was ushered into her presence.

"Good morning, Mrs. Johnson; have a chair." And she offered the caller a delicate rattan rocker.

"Mornin', Miss Clark," she responded, softly, as she sought the seat cautiously, and, losing her grip in mid-air, landed with a thrilling thump.

"Won't you take off your bonnet?"

"Allowing" she would, the floppy article in question was removed and laid in an ample lap, and two fat white hands crossed and carefully deposited on the crown. The "speaking eyes" then sought the hostess' face with a "help-me-Cassius-or-I-sink" look that went straight to the little woman's soul.

"Are you in trouble, Mrs. Johnson? Can I help you in any way?"

"Well, I just come to see if you could do anything, Miss Clark," and the voice alone would have been irresistible, "but you've helped us so much, I was jist ashamed to come again." She could get no further.

"There is nothing to be ashamed of, Mrs. Johnson. Speak right up. Has anything dreadful happened?" urged Mrs. Clark.

"It's about Ruth, my little gran'daughter."

Mrs. Clark looked puzzled. The grandchildren in the house of Johnson were legion.

"Why, don't you mind Ruth, the curly-headed one—the one you give the Shelly dress to, and—?"

"Oh, yes; I do remember now. She is the frail little tot."

"Yes'm. I—I thought you'd mind her, and that's jist what I come to see you about." And the old lady sailed smoothly out upon her sea of trouble. "Now, little Ruth, she ain't well. She ain't never been well in her life. She's been afflicted like with a—a runnin' off ever sence she was born, and she's three years old, a-goin' on four. She'll be four this harvest."

"What have you given her for it, Mrs. Johnson? Anything?"

"Oh, law, yes, Miss Clark; we've tried every di-ree medicine fur and near, and none of it don't appear to do no good, only fur a day or two."

"That is a strange case."

Mrs. Clark was not a physician, but she had the name of being "powerful clever in diseases."

"A very strange case," she repeated. "But the first thing for us to do is to get at the cause of—"

"No, Miss Clark," interrupted the grandmother; "that's too fur back. Ruth's pa ye know, was a soldier, and he took a runnin' off in camp, and he has had it ever sence, and we allowed"—she lowered her voice—"and we allowed that she must of *inhaled* this di-ree from her pa, and I come to ask if you knowed of a cure for a di-ree that was *inhaled*."

And Mrs. Clark appeals to the medical fraternity for an answer.—*A. M. T. in Med. World.*

MOLLOSINUM, a new ointment vehicle containing 1 part of yellow wax and 4 parts of liquid petrolatum.

Business Personals.

MESSRS. BOSWELL & NOYES give a favorable report of their business since the holidays, adding that their collections have also been unexpectedly good. We have similar expressions regarding improved trade from J. H. Trout, C. F. Heinzeman, Godfrey & Moore, the Thomas Drug Company, C. Laux Co., H. M. Sale & Son and others of our leading druggists, all of which indicates that the winter tourist is here in some force, and that the "circulating medium" is getting in its rotatory work.

THE appointment of Mr. A. G. Orena to the position on the State Board of Pharmacy, made vacant by the retirement of Mr. S. H. Melvin, was a graceful act of friendship and recognition on the part of Governor Budd. Mr. Orena will make an efficient member of the board.

MR. WM. DOUGHTY, who spent a few weeks in Santa Barbara, temporarily assisting J. T. Crane & Co., has returned to this city.

MR. N. N. MILLER, long and favorably known in drug circles in this city, has gone into business at Randsburg, and will give that flourishing camp the benefit of first class service in pharmacy. Mr. Miller's previous experience in mining camps enables him to understand the wants of such a community, and we do not doubt that the "Randsburg Drugstore" will prove a success.

MR. SAM PEARCE has returned to his former position with E. A. Baer, Bakersfield, to the satisfaction of all concerned. During Mr. Pearce's previous stay in Bakersfield he made many warm friends, who will welcome him back.

THE late Dr. N. T. Cody, of Ventura, whose decease occurred December 2d, at the age of 76 years, was for many years in the drug business in that city, being succeeded by Jones & Son some four years since. Dr. Cody was one of the best known of Ventura's citizens, occupying the position of agent for Wells, Fargo & Co. for many years. He was one of the best examples of commercial probity and "squareness" we have ever known, his word being unquestionable in all dealings. He leaves one son, N. L. A. Cody, who is a leading druggist of Merced, and his widow, Mrs. Jennie Cody, who has for some years been the agent in Ventura for the Western Union Telegraph Company.

DR. W. T. MERCHANT was one of the sufferers from the recent fire in Norwalk, two horses in his stables, and some portion of his drug stock were consumed. Dr. Merchant has secured a small building for temporary occupation, and will, we trust, soon have his business in full swing again, in suitable quarters.

W. H. SMALL, Lordsburg, N. M., has taken a new departure in a business way, by merging his establishment into a large departmental concern called the Eagle Drug Mercantile Company, of which he takes the management. Mr. Small has always taken the leading position in Lordsburg's business affairs, and his enterprise has not been without reward. We cordially wish the new concern a successful career.

MESSRS. AGEE & REILING have succeeded Jackson & Co., Silver City, N. M. Mr. Agee was a member of the old firm, and Mr. Reiling was formerly with W. C. Porterfield. Both members of the new firm are active and competent business men and highly respected in the community in which they live.

JOHN H. BARNETT, Mesa, Ariz., has moved into his new brick store, which is said to be fully equal to any business house in the drug line in Arizona. From a very modest start in a wee bit of a store, Mr. Barnett has built up a business of which he may well be proud. Close attention to the wants of his patrons, together with strictly fair and honest dealing, are the important factors that have secured success, and we congratulate Mr. Barnett upon the substantial evidences of prosperity which surround him.

MR. WALTER MILLER, manager of T. F. Miller & Co.'s big store in Jerome, spent the holidays among his friends and relatives in Los Angeles.

DR. HEFFERNAN, of Yuma, and Fred Fleishman, of Tucson, made flying trips to Los Angeles during the holidays.

BRISTOL & ROWLEY, Santa Ana, were sufferers from an expensive accident last Sunday evening. The inmates of the Brunswick Hotel, across the way, were startled by a loud noise in the drug store, which was closed, and being unable to ascertain its cause sent for Mr. Rowley, who upon entering the store found that a side case containing fine perfumery was nearly a total wreck. The case had six or seven plate glass shelves filled with choice extracts, and the topmost one gave way under the weight of its load, crashing down through the entire series, breaking nearly every bottle in the case and giving the floor such a baptism of scents as Solomon in all his glory, likewise the Queen of Sheba, never dreamed of. All that the Santa Ana girls have to do now is to stand around in B. & R.'s store a few minutes and get sweetened up for a week. But, joking aside, the accident was serious and regrettable, involving a loss to the firm of about \$150.

MR. W. A. IRVING (Irving & Co.), El Paso, Tex., has been investing in an extensive apple orchard in Missouri.

JONES & SON, Ventura, have purchased the business of Dr. B. L. Saeger, Nordhoff, and will hereafter divide their attention, to some extent, between their two stores, both of which are good properties. Dr. Saeger will now give his entire attention to his large medical practice.

WE were notified some weeks ago by Smith Bros., Fresno, of an intended reduction in the price of Smith's Dandruff Pomade. That reduction has now been made, and the retail price in future will be 50 cents per bottle. We anticipate a large increase in the sale of this popular preparation.

A LARGE sanitarium has just been completed at Nogales, Arizona, largely through the enterprise of Dr. W. F. Chenowith, who holds considerable stock in the enterprise, and who will have charge of the establishment.

This institution supplies a positive want in that little city, to which many invalids are attracted by its elevated position and salubrious climate, but where the facilities for the care and comfort of patients have been inadequate.

THE following order was received by Gillis & Spoor, Redland:-

MR. SPOOR—Please send me something to make my bowls run. Do. I haven't run out for 5 days so I want you to send me something to make me go.

I feel worth than when I had the tidford fever.

Yours,

Cocoa, Coco, Coca.

By P. CARMODY, F.I.C., F.C.S., Government Analyst and Professor of Chemistry, Trinidad.

The substances, or preparations made from them, represented by the above names—the spelling and pronunciation of which are so remarkably alike—are now in common everyday use. As all of them are products of tropical or sub-tropical climates, and as there prevails for them at the present time a method of spelling so promiscuous that it is apt to mislead any persons not intimately acquainted with these substances into a belief that they may have a common origin, or are at least closely related, a short description of the three may prove of some utility. As a matter of fact these substances are in no way related. Cocoa is the product of a tree not unlike an apple tree in general appearance; most of the many coco preparations, such as coconut oil, coconut cake, coconut fibre, etc., are derived from the nut of the lofty coco-palm; whilst a shrub of medium size yields coca. So far as common commercial products are concerned, the useful part of the first is the bean, of the second the nut, of the third the leaf.

Almost every one is familiar with cocoa or with chocolate, of which cocoa is the basis. Chocolate creams and the many similar preparations sold by confectioners have in recent years become deservedly popular, and have contributed to increase the consumption of cocoa to a marked extent. For certain reasons, more or less plausible in their nature, cocoa is rarely sold in a pure condition. But whether sold pure, or mixed with starch by manufacturers of prepared cocoas, or with sugar in chocolate, the part of the tree that supplies the pure cocoa is the small bean or seed, each measuring about three-quarters of an inch in length by half an inch in width. The color of the cured seeds is a rich brown, commonly known as chocolate color. Thirty or forty of these seeds are contained in an elliptical pod of a pale-green, yellow, or apple-red color, and somewhat resembling a vegetable marrow in shape. This pod is thick, soft, and fleshy, and of no use whatever for commercial purposes. As soon as the pod is picked it is cut crosswise in the middle, to allow the seeds in its interior to be transferred to a receptacle for conveyance to the curing house, and the pod is then thrown on the ground to rot, which it does very rapidly. The bean contains half its own weight of fat, and this large proportion is said to be the cause of the conflict that takes place between cocoa and weak stomachs. Manufacturers of prepared cocoa lessen this proportion of fat in two ways: (1) By adding a large proportion of starch; (2) by extracting the fat by the combined action of heat and pressure. The fat so extracted is now largely used in confectionery, and in medicine in the preparation of suppositories. The common name for it is almost invariably written *cacao* butter. This consistency in the spelling is due to the fact that the influence of the botanical and scientific spelling is strong in medical literature, and is in striking contrast with the form of spelling now so commonly used by manufacturers and the public generally. From what has been stated above, it will be seen that the pod has no commercial value, and that the bean and its fat are the only simple products of the tree known to commerce.

The coco-palm yields a nut very different in size, shape, and structure to the pod of the cocoa tree. It is about as long as a cocoa pod; its thickness, however, nearly equals its length, and although it has three distinctly flat sides, the general form is somewhat globular. The color of the outer skin is green, sometimes with a slight golden tinge. Inside this skin is a thick layer of fibre—the cocoanut fibre of commerce—and inside this fibre is a hard shell about a quarter of an inch thick. This shell and its contents are familiar enough on our greens on fair days and bank holidays. The contents may be either in the liquid or solid form. In the fresh nut the liquid predominates, and is a very refreshing and acceptable drink in tropical countries; in the older nuts the liquid evaporates, leaving behind a beautiful white crust about half an inch thick, and adhering all round to the inner coat of the shell. This crust, in the form of desiccated shreds, is now very extensively used in confectionery. For other purposes it is dried in large pieces, and then ground into meal. This meal is placed in hydraulic presses, and at the ordinary temperature of the tropics the cocoanut oil of commerce oozes out in limpid water-like streamlets. The freshly expressed oil is particularly sweet, and is often used for cooking purposes, especially by East Indians. As a lubricant

for machinery it has an extensive use locally, and in every part of the world it is largely used for soap-making.* By a special process coconut oil can, it is said, be converted into an excellent substitute for butter, and the substance so prepared is called coconut butter, or sometimes coco-butter. The words "butter" and "oil" are unfortunately applied to products obtained from both cocoa and coconut.

The leaves of coca (or cuca) are either chewed with lime or other alkali, or made into a beverage in the same way as tea; but in this country an extract of the leaves in combination with wine, sugar, or chocolate is more popular, because more convenient and agreeable. Coca and coca preparations are well known to be excellent tonics and restoratives, especially in cases of nervous exhaustion. The leaves and the extract made from them are the two principal products known to commerce; but the alkaloid cocaine is now widely known, and has a high reputation as a local anesthetic.

Though very regrettable, it is not surprising to find that words the spelling and pronunciation of which are so very similar should frequently be employed in such a manner that confusion must inevitably follow. This is particularly the case with the first two. How frequently do we find cocoanut fibre, cocoanut cakes, cocoanut oil, desiccated cocoanuts printed thus in price-lists, catalogues, and text-books? The spelling suggests that they are products of the cocoa tree; and yet the writers must know that the cocoa tree yields no fibre, that cakes made from cocoa are invariably called chocolate (often with the addition of some qualifying word), that the cocoa bean is never sold as desiccated cocoa, and that the oil or fat of the cocoa bean is sold by the distinguishing title of cacao butter. This latter product is never used as a substitute for butter, while the oil from the coconut is. In some technical books the latter is written cokernut, apparently with the object of avoiding ambiguity, but certainly at the expense of elegance. The systematic use of the following spelling for the products of the coco-palm would be a distinct advantage over present methods: Coconut fibre, coconut oil, desiccated coconut, etc.

The confusion is the greater, because of the fact that both cocoa and coconut enter now so largely into confectionery and various articles of food; and it is likely to become more so with the introduction of new combinations and preparations. The list of chocolate preparations is already of formidable length and complexity. A recent addition, formed by a combination of two of the articles with which this paper deals, is "Chocolate-cuca," or "Cuca-chocolate," or sometimes "Cuca-cocoa." We have also "Cocoaine" (an essence of cocoa, prepared by the firm of Epps), and "Cocaine" (the poisonous alkaloid of coca), dangerously alike in spelling. "Cocoatina," another trade name, is safer, but helps to increase the confusion.

In the interests of the public, it is desirable that ambiguity in the names of substances of common occurrence should be avoided whenever possible. On examining the conflicting words themselves, one cannot help being struck with the fact that of the three "Cocoa" is the one most open to criticism. It is evidently a corruption of "Cacao" which is the word commonly used to this day in cacao-growing countries.

Theobroma cacao is the botanical name originally given by Linnaeus, and we commonly adopt the latter word in "cacao butter," but nowhere else. Writers on cacao, who have resided for any length of time in the tropics, almost invariably adopt the local and botanical spelling. The word "Cacao" is pronounced kah-ko [ka-kah-o—ED.], and runs as smoothly and euphoniously in conversation as the form we have adopted. The only other possible remedy is the adoption of "cokernut" for "coconut," but this is an inelegant vulgarism. Although the writer has in this paper used the common form of spelling, he is distinctly in favor of the adoption of "Cacao" for "Cocoa," leaving coco and coca as at present; and if educated writers systematically adopted this course, the word "Cocoa" would gradually disappear, and with it most of the confusion that at present is the consequence of the remarkable similarity in the orthography and pronunciation of these words.—Chemist and Druggist.

*Cacao butter is also made into a soap.

KONDON'S Catarrhal Jelly is one of the recent arrivals from the East, where it is having a large sale. See ad.

Report of Committee on Pharmacopœia.

MONTREAL MEETING OF THE A. PH. A.

The report of the Committee on the U. S. Pharmacopœia, which was presented to the general body, and was referred to this section, was then read by Dr. Bartley.

To the President, Officers and Members of the American Pharmaceutical Association:—Your Committee on the Revision of the United States Pharmacopœia, respectfully submit the following:

Oleum Anisi.—Since anethol, a definite chemical compound, is conceded to be the active principle of this oil, it should either be substituted for the oil, or a certain percentage of anethol should be required, and the oil should be valued by its content of anethol. Further, a method of determining the content of anethol should be devised.

Oleum Cinnamomi.—Cinnamic aldehyde is the active principle of this oil, and should either be substituted for it, or a standard requirement and method of assay for cinnamic aldehyde agreed upon.

Oleum Gaultheriæ.—Methyl salicylate is the active principle of this oil, and should be substituted in the Pharmacopœia, as the synthetic methyl salicylate is being generally used in place of the natural oil, and is better than the latter, as it is a pure and uniform product, and not a complex mixture of varying composition.

Oleum Limonis.—Citral gives this oil its value and should either be substituted for it, or a citral requirement and method of assay be set up.

Oleum Betulæ Volatile, should be dropped, since it is practically identical with, and has been practically superseded by, methyl salicylate.

Oleum Bergamottæ.—Linalool gives this oil its characteristic odor, and a linalool standard requirement would be useful to determine the value of the oil.

Oleum Myrciæ.—The pure oil distilled from bay leaves (*myrcia acris*) does not meet the U. S. P. requirement of specific gravity and solubility, and manufacturers of this oil are compelled to adulterate the same with eugenol to make their oleum myrciæ actually a U. S. P. article, while they sell the pure oil of bay under their own name, and naturally at higher prices, making the U. S. P. article an inferior article. The requirement should be so altered that pure oil of bay can be labeled U. S. P. as it should be.

Oleum Sassafras.—If safrol is the odoriferous principle of this oil, it should be substituted for it, or a safrol requirement and method of assay established.

Hyosine Hydrobromas.—It has been maintained that scopolamine is identical with hyosine, and some manufacturers have substituted the name scopolamine hydrobromas for hyosine hydrobromas. In order to avoid confusion and possible danger, it is desirable to have this matter investigated and decided by the committee.

Physostigma.—The active principle is physostigmine, an alkaloid. As this drug is used quite extensively, it is desirable to devise a method of assay and establish a standard requirement for the drug.

Codeinæ Sulphas and Codeinæ Phosphas should be made official, as they are being generally used, and their use is increasing at a steady rate.

Cola Acuminata.—Kola nut is being used to such a large extent now and is a valuable drug inasmuch as it contains considerable caffeine, a valuable remedy, that it appears desirable to make it official, and establish a caffeine requirement and method of assay.

Extractum Senegæ Fluidum and Extractum Scillæ Fluidum.—Acetic extracts of these are desirable, and investigation as to the best process requested. The object of this desired investigation is for the purpose of changing the present formula for syrup scillæ compositus which is not satisfactory.

Saw Palmetto Berries.—Sabal serrulata is being used in large quantities now, and the use appears to be steadily increasing. It would be well to make it official, since it appears to possess therapeutic value.

Adeps Benzoinatus.—The U. S. P. directs that white wax be added during the summer months. This should be changed to stearic acid.

Spiritus Frumæuti and Spiritus Vini Gallici should be dismissed from the Pharmacopœia.

Vinum Album and Vinum Rubrum should be dismissed from the Pharmacopœia.

The medicated wines of the Pharmacopœia should be dismissed and replaced by vinegars.

Tinctures.—Dismiss all tinctures having a fluid extract of the same drug official, and all fluid extracts having a tincture of the same drug official; substitute for such tinctures and fluid extracts a 50 per cent extract under a distinctive title.

Tinctura Opii Deodorati.—The process of the U. S. P. is both wasteful and tedious. The following modification is suggested:

Granulated opium.....	100 grams.
Deodorized gasoline 87°.....	q. s.
Alcohol.....	200 c.c.
Water.....	a sufficient quantity

Macerate the opium with 400 c.c. of gasoline for 24 hours, shaking occasionally, decant and add 200 c.c. more of gasoline, and macerate 24 hours longer, shaking occasionally. Then transfer to a filter, and when liquid has ceased dropping add 200 c.c. of gasoline, and when all has passed through filter, dry the opium, using a gentle heat if necessary. Macerate the opium in 300 c.c. of warm water for 24 hours, transfer to a percolator, and when liquid has ceased to drop add warm water to obtain 800 c.c. To this add the alcohol, and filter.

Linum, Sinapis Alba, Sinapis Nigra, entirely free from other seeds, are difficult to obtain in the market, and the standard should be changed, giving a maximum percentage of foreign matter allowed.

Powdered Acacia and Cambogia are frequently met with showing traces of starch. Such contamination being caused either through the presence of small quantities of foreign matter in the crude substance, or through unintentional adhesion of such matter in the mills where ground. A change should be made in their standard limiting the amount allowable.

Syrups.—It is stated that cane sugar syrup, especially many of the medicinal syrups, gradually undergo inversion on standing, and that these syrups will in many cases disturb the digestion of those who are obliged to take them for any length of time. We recommend investigation of this subject, as well as of the utility of using glycerin in place of cane sugar syrup.

Pulvis Ipecac et Opii.—There has been some complaint that the formula of 1890 does not yield the same therapeutic effect as that of 1870, and many pharmacists are obliged to use both formulæ on that account. Investigation is suggested.

(Include here also the Tinctura Aconiti Radicis.)

Tinctura Nucis Vomicae.—The formula of 1890 is not satisfactory; the tincture deposits extractive matter, and does not yield the clear product of the formula of 1880, nor does it otherwise present any advantage. We suggest a return to the formula of 1880, retaining the required standard of content of alkaloids of the present formula.

Tinctura Catechu Composita. This tincture should either be made by maceration, or the substances used for making the same should first be mixed with some porous insoluble substance to facilitate percolation.

Mr. Hallberg moved that the report be received, and that its various recommendations be read seriatim.

Mr. Remington moved as an amendment that the matter be taken up as the first order of business in the next session, and the motion as amended was carried.

That Fellow Feeling.

On occult sciences she dwelt—this learn-ed Boston miss;
She knew the Nowness of the Then, the Thatness of the This.
"And do you not at times," she asked, "in fervor long to clasp
The near, the unattainable—the Just Beyond your grasp?"

The sweet Chicago girl, to whom her question was addressed,
Looked in her far-off, soulful eyes and candidly confessed,—
"You bet I do, just lots of times!" (Oh, Concord, calm thy shades!)
"It's when I have an itching right between my shoulder blades."

—L. A. W. Bulletin.

Chilblains.

It is said that oil of eucalyptus, frequently applied with a camel's hair pencil over the surface of chilblains, relieves pain and soon cures them.

TO THE TRADE:

Owing to the increasing scarcity of fine Cuban tobacco and its consequent advance in price the manufacturers of the Principe de Gales cigars have advanced these goods as follows:

Reina Chica from \$65 to \$68 per thousand.

Caballeros from \$87.50 to \$92.50 per thousand.

Londres Grandes from \$87.50 to \$92.50 per thousand.

F. W. BRAUN & Co.,

Distributing Agents.

THE Hunyadi Salts and Hunyadi Bromo—both effervescent—are advertised in this issue of the DRUGGIST, and are very attractive goods, in name as well as in quality and appearance.

A trial order will convince you of their right to a place in your stock.

FOR an efficient cough remedy at a low price we call attention of the trade to Syrup White Pine Compound, F. W. B. & Co., which is nicely put up in four ounce bottles, at \$1.50 per dozen, and at low prices (see ad.) in bulk.

WELCH'S Concord Grape Juice is one of the most agreeable and in every way desirable products to keep in stock.

The flavor of the Concord grape is liked by all and Welch's Juice quickly finds favor with the public.

THE attractive "ad." of Malt-Nutrine appears this month in our columns, and is a gentle reminder of its claims to favor.

It has proven a capital seller and a first class malt extract.

IN the December issue of the *Scientific American* is a description of the Photake Camera, one of the best of the many small "snap shot" instruments on the market.

The Photake is included in one of Wrigley's chewing gum offers on a purchase amounting to only \$5.50.

F. W. Braun & Co. have them.

New Goods Received by F. W. Braun & Co.

Syrup W. Pine Co., F. W. B. & Co., 4 oz.....	doz	\$1.50
Pints.....	doz	5.00
5 Pint bottles.....	each	1.65
1 Gallon Package.....	each	2.40
St. Hubert's Tonic, Pints.....	doz	6.00
Quarts.....	doz	9.00
Hunyadi Bromo, 10c.....	doz	80
25c.....	doz	2.00
50c.....	doz	4.00
Hunyadi Salts, 10c.....	doz	80
25c.....	doz	2.00
40c.....	doz	4.00
Jaynes' Expectorant, small.....	doz	4.00
Mollinger's Catarrh and Rheum. Cure.....	doz	8.00
" Scrof. and Blood Purifier.....	doz	8.00
" Indigestion and Liver Remedy.....	doz	8.00
" Kidney Remedy.....	doz	8.00
" Tonic and Liver Pills.....	doz	1.75
Stearns' Capsoids—Variety.....		
Slocum's Lazy Liver Pills.....	doz	90
Pasteur Virus—for gophers—(orders taken for).....	doz	9.00
Kondon's Catarrhal Jelly.....		
Maltine Preparations are now uniformly.....	doz	9.00
5 Pints.....	each	3.25

THE following communication from the Antikamnia Chemical Company, which has been sent to physicians and druggists in various parts of the country should receive thoughtful consideration from all.—[ED. CAL. DRUGGIST.

ST. LOUIS, Dec. 16, 1896.

GENTLEMEN :

We are receiving a large number of communications from reputable druggists and physicians, complaining of substitution for Antikamnia.

As the foisting of a substitute upon a trusting physician and his unsuspecting patient, involves with the act, a principle of right and justice, to say nothing of the injury to the reputation of the physician, the danger to the patient, and the loss to the reputable pharmacist, who is compelled to compete with dishonest dealers, we are confident of the support of every honorable druggist, in our effort to prevent this fraud.

We are making a systematic investigation of these complaints and as this step will be of mutual advantage, we ask you to aid in our undertaking. Upon proof of substitution we shall advise every physician and druggist in the territory in which the substitutor is located, of the name and address of such substitutor.

The attached fac-simile of our letter, to physicians and druggists, will explain our first step when we have conclusive incriminating evidence. It is with much regret that we are compelled to take this step, but as the protection of the honest druggist, the physician, his patient and ourselves, require it, we shall spare neither trouble or expense in preventing the evil. We are confident our action will meet with the approval of all fair-minded persons, and assure us their assistance.

To the drug trade, as a body, we wish to say that this is in no sense intended as a reflection on its members who deal honorably.

Sincerely yours,

THE ANTIKAMNIA CHEMICAL COMPANY.

FRANK A. RUF, Pres. and Treas.

Veronica Medicinal Spring Water.

SAN FRANCISCO, Sept. 30, 1896.

Received the highest award for superiority over all bitter purgative waters on exhibition at the Twenty-ninth Industrial Fair of Home Products, under the auspices of the Mechanics' Institute and Manufacturers' and Producers' Association of California.

Ours the first prize over all competitors. Merit will tell.

For sale by F. W. Braun & Co.

THE store of A. E. Engelhart, Glendora, was destroyed by fire on the morning of the 14th inst. The building and stock represented a value of about \$5,800, which was nearly a total loss.

We sympathize most sincerely with Mr. Engelhart, whose loss represents the hard work of years, and who was unprotected by insurance to any considerable extent. At the same time we would once more urge upon our readers the necessity of insuring their property against fire. It is the very first matter to attend to in beginning business, and the prompt renewals of same are of greater importance even than the prompt payment of bank notes.

"CASTOR OIL was recommended, so it was," said the hard-featured woman, "but it's a mighty nasty thing to take, so it is." "I can give you a pleasant vehicle in which to take it, ma'am," said the druggist. "A vehicle, is it? And what's to stop me from carryin' it meself? Do I want a cart-load av it?"

—Chem. and Drug.

Coating Pills With Paraffin.

C. de Houck recommends coating pills with a thin layer of paraffin; the pills are placed in a porcelain dish, warmed not above 80° C., the grated paraffin added, and then agitate with circular motion until all of the paraffin has fused and the pills are uniformly coated. For 1,000 pills from 2 to 3 grains of paraffin are sufficient. The coating is extremely light and fuses readily in the stomach.

Withdrawal of Circular Letter

CONCERNING PHENACETINE, SULFONAL AND TRIONAL, DATED JAN. 1, 1897.

Owing to certain unforeseen difficulties experienced in preparing the **10-grain powders** of Phenacetine, Sulfonal and Trional, we hereby withdraw our circular of Jan. 1st, and shall continue, until further notice, to supply these three products in one-ounce cartons as formerly.

SCHIEFFELIN & Co.

NEW YORK, January 9, 1897.

Mayer's Ointment.

Mayer's ointment is similar to the ancient preparation known as "mother plaster" or emplastrum matris camphoratum. It is a favorite with eclectic practitioners. A few years ago J. U. Lloyd contributed an article on this preparation, from which the following will bear reproduction:

Formula—To olive oil, two pounds and a half, add white turpentine, half a pound; beeswax, unsalted butter, of each four ounces; melt them together and heat to nearly the boiling point. Then add gradually red lead, one pound, and stir constantly until the mixture becomes black or brown; then remove from the fire and when it has become somewhat cool, add to it a mixture of honey, twelve ounces, and powdered camphor, half a pound.

This forms a superior salve, and is useful for all ulcers, cuts, wounds, etc. It has been kept a great secret for a length of time among the foreign population of our country, and is highly prized by those who have used it.

The mixture of olive oil, beeswax and greases (lard will answer instead of butter) should be heated over a direct fire until they effervesce, when a little red lead is added thereto. The vessel containing them should be iron and of four times the capacity of the batch. The red lead should be added cautiously, a tablespoonful at a time for a fifty-pound batch and well stirred after each addition, the red color changing to brown quickly if the temperature is high enough. After the reaction is completed and the mixture is cool enough to receive the honey without violent effervescence, it should be added and stirred well to evaporate the water. Lastly, when the mixture is cool enough to dissolve the camphor without evaporation, that must be added and dissolved. This point must be determined nicely to prevent the loss of camphor from evaporation or roughness of the ointment by reason of undissolved particles of camphor.

Mayer's ointment has a dark brown color (not red) and it is about the consistence of simple cerate. The prominent odor of camphor overcomes the peculiar odor of the other ingredients, and even the familiar rank odor of olive oil that has been heated in contact with litharge or red lead is scarcely perceptible. Mayer's ointment should be perfectly smooth and free from grit or roughness.—*Western Druggist.*

Is Silver Transmutable Into Gold?

Readers of the *Western Druggist* will recall articles published in these columns a few years ago (1891, page 462, and 1892, page 14) relating to the discovery of various colored allotropic forms of metallic silver by Prof. M. Carey Lea, of Philadelphia, the process consisting essentially in the reduction of silver nitrate solution by means of ferrous citrate or tartaric acid. One of these allotropic forms is soluble in water. Basing on Lea's experiments, Dr. Stephen H. Emmens, of New York, continued the research on the mutability of silver, with the result that lately he has announced to the scientific world his ability of changing at will silver into actual gold, articles written by him explanatory of his position having appeared in the *Engineering and Mining Journal* of September 5 and 12, and in the *Engineering News* of October 8. He announces further papers to appear in the *Journal of the American Chemical Society*.

It is many years since the chemists awoke to the fact that the difference between hydrogen, oxygen, carbon, iron, copper, gold, platinum, chlorine, and the rest of the elements is merely one of weight. Each elementary body is found to consist of certain molecules. Each molecule has its own specific weight, and all molecules of the same weight are found to have precisely similar properties, such as color, conductivity, chemical affinity, and the like. The hydrogen molecules, being the lightest, serve as a standard to which all others are referred. Thus, the weight of a hydrogen molecule being reckoned as 1, that of an oxygen molecule is found to be, in round numbers, 16; that of a carbon molecule 12; that of a gold molecule is 197, and that of a silver molecule is 108. But every molecule is itself a compound body. It is known to be composed of still smaller particles denominated "atoms," and chemists are all agreed that if a molecule of any particular element can be broken up into its constituent atoms the resulting matter will no longer have the properties of the element operated on. Some go even farther. They are agreed as to the great probability of the atoms being everywhere alike, notwithstanding that they may be derived from breaking up or "disassociation" of the molecules of very different elements. So, in the end, we are brought face to face with the scientific doctrine that the same stuff may be made into hydrogen, or oxygen, or carbon, or iron, or gold, or silver, just by causing its particles to unite into molecules of greater or less complexity and weight.

Beginning with soluble silver, Dr. Emmens claims to have succeeded in completely breaking up the silver molecules and thus producing a hitherto unknown form of matter that he denominates "argentaureum" (Ar.), because of its possessing properties akin to those of gold and silver. He says that it is the missing element for which modern chemists have left a vacant place between the positions of silver and gold in the table of elements prepared according to the famous "periodic law." He also says that if these particles of "argentaureum" be caused to unite once more, and if the process of aggregation be so conducted as to form molecules of greater density than those of the original silver, the resulting product is a metal having the appearance and physical properties of gold, and capable of passing the gold test of any government mint in the world.

However, Dr. Emmens thus far has withheld from the world the details concerning his alleged discovery—a most momen-

tous one, if true—pretending that a general knowledge of the facts would throw the finances of the world into chaos.

It may be of interest, in this connection, to reproduce Mr. Lea's methods for obtaining allotropic silver, which in his own words, "is exceedingly beautiful, the purer hardly surpassed by any known chemical products."

ALLOTROPIC SILVER.

There are three varieties of allotropic silver, viz.: (A) Soluble, deep red in solution; mat lilac, blue and green when moist; a brilliant bluish green metal when dry. (B) Insoluble, derived from A; dark reddish-brown when wet, but somewhat resembling A when dry. (C) Gold silver; dark bronze while wet, but when dry exactly resembling burnished gold, in lumps.

If either of these forms of allotropic silver be evenly spread, while moist, over the surface of a piece of paper, on drying it takes on the luster of a burnished plate of solid metal. C, when so treated, would be taken for the finest of gold leaf. This property is much more brilliantly illustrated by spreading the pasty material over glass. When dry, an absolutely perfect mirror is obtained. Observed through the glass, the surface is as continuous as one of mercurial amalgam and the mirror is as good. A and B form bluish-green mirrors and C a gold or copper-colored one. When brushed over paper and exposed to any haloid in solution, especially a solution giving a halogen easily (sodium hypochlorite, ferric chloride, iodine solution, etc.) very beautiful colorations are obtained. Strong acids, even much diluted, instantly convert the allotropic forms into normal silver, without giving up any gas whatever. Each form is easily reduced to the condition of an impalpable powder, the most moderate pressure effecting the change. The methods of preparing these forms of silver are given in detail in the original articles, *American Journal of Science*, but the main features have been condensed by the *National Druggist* as follows:

A, Soluble: Put 200 cc. of a 10 per cent. aqueous solution of silver nitrate in a precipitate jar. In another vessel mix 200 cc. of a 30 per cent. solution of ferrous sulphate and 280 cc. of a 40 per cent. solution of sodium citrate, and add 50 cc. of a 10 per cent. sodium hydroxide solution. Mix this preparation with the silver nitrate solution. A deep-red liquor instantly results, in which the red color may show a tolerable permanency or may decolorize, letting fall a black precipitate. Stir very thoroughly for ten minutes to make sure that all the silver is acted on. After letting stand for fifteen minutes, decant the liquor. The beautiful lilac precipitate is the silver described as specimen A. It should be washed either on a filter or by decantation, using as a wash a 10 per cent. solution of ammonium nitrate, as pure distilled water instantly dissolves this absolutely pure metallic silver, making an intensely red solution.

B, Insoluble Form of Foregoing: The presence of almost any neutral substance modifies the solubility of the foregoing blue product. In fact, the author states that he has been unable to find a substance that does not do so, even a very weak solution of gum arabic sufficing to convert the nature of the precipitated silver from soluble to an insoluble condition. Similarly there are many substances which will at once convert the insoluble into a soluble form. A solution of nickel sulphate or magnesium sulphate has been found the best agent with which

to precipitate the insoluble silver from the deep-red solution formed by dissolving A in water. The reaction is described as one of the most beautiful of chemical phenomena. When the precipitate has all fallen, stir up the liquid and pour on a filter. As soon as the liquid drains off, the precipitate may be washed and preserved. To see its wonderful beauty in all its glory, take some of the moist precipitate, without washing it, and spread it over a piece of paper or on a piece of glass, and watch the result. To obtain this in its purest and most stable form a portion of the red solution of A in distilled water should be filtered into a solution of pure magnesium sulphate. Wash with plenty of water, by decantation. Three washings are sufficient. If the precipitate refuses to fall readily, add a small quantity of a solution of 25 cgm. in a liter of water. The resultant allotropic product consists of 97.17 per cent. silver, the residue being iron oxide and citric acid.

C, Gold-silver: Prepare as before 200 cc. of 10 per cent. solution of silver nitrate and add 200 cc. of a 20 per cent. solution of Rochelle salt and 800 cc. distilled water. Prepare another solution of 107 cc. 30 per cent. solution ferrous sulphate; 200 cc. solution of Rochelle salt, and 800 cc. distilled water. Add at once to solution No. 1, stirring continuously. A powder, at first glittering red, changing to black, falls. Pour on the filter, and as the water drains off it changes to an exquisite bronze. Wash with plenty of distilled water, and spread, while still pasty, on glass, to dry spontaneously. Keep the filter, in washing, always full of water, as this is essential to the permanence of the powder. Do not continue the washing too long, as this has a tendency to make the product more of a coppery hue.—*Western Druggist.*

Very Genteel.

Mrs. White: "Oh, you have a new pair of glasses."

Mrs. Greene: "Yes; when I went into the optician's I didn't know quite what to say when the young man asked me if I'd have conclave or complex, but I finally took a pair of peristaltic. The name sounded so genteel, you know, that I made up my mind at once to take them."—*Meyer Bros. Druggist.*

The California College of Pharmacy

SESSION OF 1897.

Matriculation and Entrance Examination Monday, Feb. 1st, 9 a.m.

Opening of the College Wednesday, Feb. 3d, 9 a.m.

113 Fulton St., SAN FRANCISCO.

Wanted—An Idea Who can think of some simple thing to patent? Protect your ideas; they may bring you wealth. Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1,800 prize offer and list of two hundred inventions wanted.

FLUID VACCINE VIRUS

— IN —

IN SEALED CAPILLARY TUBES



(GLASS CAPILLARY TUBE FILLED WITH FLUID LYMPH.)

Absolutely free from Pathogenic Germs and all other impurities. Each tube contains virus for one vaccination only. Packages contain 10 tubes, with full directions and instrument for emptying tubes. From one of the foremost Vaccine propagators in this country. Price \$1.00 per package to physicians; 75 cents to the trade. Sold by

F. W. BRAUN & CO., Los Angeles.

"T. B."



There's no use trying further to find the origin of above combination of letters.

Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a Specialty of ours and one of our first-rate sellers. It is obtainable in the following sizes, at prices quoted, viz.:

Small Cases,	per doz.,	\$1.25
$\frac{1}{2}$ lb.	" " "	3.25
1 lb.	" " "	5.50
6 lb.	" " lb.	0.40

Case of six 6 lb. cases, 40c. per lb., less 10 per cent.



F. W. BRAUN & CO.

Los Angeles, Cal.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gettleman Brewing Co.	Kennedy, S. H.
Anheuser-Busch Brewing Assn.	Kline, R. H., M.D.
Antikamnia Chemical Co.	Kondon Manufacturing Co.
Apollinaris Co., Limited.	Kuhns, Arthur Company.
Arlington Chemical Co.	Lee, J. Elwood.
Batchelor Hair Dye Co.	Leiner, M.
Beeman Chemical Co.	Levy, B. & Co.
Braun, F. W. & Co.'s Laboratory Products.	Moore, H. H. & Sons.
California College of Pharmacy.	Mott's, Dr. Chemical Co.
California Condensed Juice Co.	Munn & Co.
California Fig Syrup Co.	N. Y. Pharmacal Association.
Cal. Mission Eucalyptus Lozenges	Oakland Chemical Co.
Columbus Bicycle Co.	Omega Chemical Co.
Crown Perfumery Co.	Planten, H. & Son.
Curtis & Brown Manufacturing Co.	Pope Manufacturing Co.
Davol Rubber Co.	Portuondo, Vicente.
Dietz, R. E. Co.	Principe de Gales Cigars.
Goodrich, B. F. & Co.	Sterling Remedy Co.
Gold Label Corks.	Taite, Jos. G. & Sons.
Graef, Chas. & Co.	T. B. Insect Powder.
Hathorn Spring Co.	Thum, O. W. Co.
Hayden Manufacturing Co.	Union Hardware & Metal Co.
Hilson Company—Cigars.	Wedderburn, John & Co.
Hunyadi Salts Co.	Welch Grape Juice Co.
Imperial Chemical Mfg Co.	Wilbur Safety Packet Co.
Jayne, Dr. D. & Son	Wright, Chas. & Co.
Johnson, I. S. & Co.	Wyeth, John & Bro.
	Young & Smylie.

The Charge of the Amazons.

"The amazons fought like demons," said the gray mustached general as she swept the field with her pearl and gold lorgnette. "They doubled up the enemy's left wing as if it had been paper, and that wild charge of theirs across the field was simply irresistible. Whatever could have possessed them to fight so desperately?"

"Pardon me, my general," said a blond aid in military bloomers, "it was all brought about by a little ruse of my own."

"A ruse? Explain."

"It was like this, general: I knew that something must be done to inspire them with fresh courage. I engaged a daring spy to penetrate the enemy's lines. At a given signal—the firing of the opening gun—the spy suddenly displayed on an eminence just back of the enemy's position a huge transparency bearing these words: 'For today only! Everything on this counter, 49 cents!' At the same instant I shouted 'Charge!' and you know the rest.—*Cleveland Plain Dealer.*

Knew What He Wanted.

"Have you got anything that's good fur to keep the hair from fallin' out?" inquired the customer from the other end of the township.

"We've got Higgintop's Brazilian Hair Restorer," replied the druggist's clerk.

"Hain't ye got any United States Hair Restorer?"

"There isn't any on the market."

"Well, I ain't no durned Brazilian," rejoined the customer, turning away in a huff.

Remarkable Water Force.

The effect of the hydraulic motor, which is now being used for the purpose of removing masses of earth, well nigh passes belief. A stream of water issuing from a pipe six inches in diameter, with a fall behind it of 375 feet, will carry away a solid rock weighing a ton or more to a distance of 50 or 100 feet.

The velocity of the stream is terrific and the column of water projected is so solid that if a crowbar or other heavy object be thrust against it, the impinging object will be hurled a considerable distance. By this stream of water a man would be instantly killed if he came in contact with it, even at a distance of 200 feet.

At 200 feet from the nozzle a six-inch stream with 375 feet fall, projected momentarily against the trunk of a tree, will in a second denude it of the heaviest bark as cleanly as if it had been cut with an axe.

Preventive of Rheumatism.

"I never had anything the matter with me in my life except rheumatism," writes Chauncey M. Depew, "and I can bring that on any time by working too hard. You needn't have rheumatism, though, if you eat and drink right. Don't eat what you like and what you want to drink let alone, and you'll never have it.—*Drug. Cir.*

WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

FOR SALE—An old established drug business in a prominent and flourishing town in California. A big bargain for some one, as the present proprietor is engaged in other business, and will sell at a low valuation—half cash. Address, for information, F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—Drug store; fine location; close in; stock and fixtures about \$2,200; all clean stock; will take \$1,500 if taken soon; good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—An established drug business in Arizona. Worth looking into. Can be purchased for about \$2500. Inquire of F. W. Braun & Co., Los Angeles, Cal.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00. all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drugstore near center of the business portion of Los Angeles. Will sell cheap for cash. Good reasons for wanting to sell. Address H. A., care California Druggist.

THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, FEBRUARY, 1897.



...An Article of Merit...

Syrup... White Pine Compound

(F. W. B. & CO.)

A popular and effective remedy for acute and chronic affections of the throat and lungs. Relieves irritating coughs and colds. It is made after the formula published in the *National Formulary*.

It is not a cheap TAR MIXTURE. You can add to your reputation and...

Increase Your Profits...

by offering it to your customers. It sells readily, affords a good profit and always gives satisfaction.

...PRICE LIST...

4 ounce Oval Bottle	per dozen, \$ 1.50	1 pint Bottle	per dozen, \$ 5.00
4 ounce Oval Bottle	per 1/2 gross, \$ 8.00	5 pint Bottle	each, \$ 1.65
4 ounce Oval Bottle	per 1 gross \$15.00	1 gallon package	each, \$ 2.50

F. W. BRAUN & CO., Manufacturing Chemists, LOS ANGELES, CAL.

"APENTA,"

THE BEST NATURAL
APERIENT WATER.

Bottled at the **UJ HUNYADI** Springs, Buda Pest, Hungary.

Under the absolute control of the Royal Hungarian Chemical Institute (Ministry of Agriculture), Buda Pest.

The prices to Retailers are as follows:—

{	\$8.—per case of 50 glass bottles.
	\$8.— " " " 100 " quarter bottles.

The retail prices are printed on the respective labels at 25 cents per bottle, and 15 cents per quarter bottle.

SEE that the labels bear the well-known RED DIAMOND MARK of the APOLLINARIS CO., LIMITED.

Sole Exporters: THE APOLLINARIS COMPANY, LIMITED, LONDON.

LACTOPEPTINE.

LACTOPEPTINE Powder, in ounces, per dozen	\$8 00
LACTOPEPTINE Powder, in half-pound bottles, per pound	9 60

	Lbs. Per Doz	5 lb. Bot. Ea.
LACTOPEPTINE Elixir	12 00	4 50
LACTOPEPTINE Elixir with Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Strychnia and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Calisaya	12 00	4 50
LACTOPEPTINE Elixir with Calisaya, Iron and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Gentian and Chloride of Iron	12 00	4 50
LACTOPEPTINE Elixir with Phosphate of Iron, Quinia and Strychnia,	12 00	4 50
LACTOPEPTINE Liquid	12 00	4 50
LACTOPEPTINE with Beef, Iron and Wine	9 00	3 25
	PER DOZ.	6 LB. BOT.
LACTOPEPTINE Syrup with Phosphates	12 00	5 50

NEW YORK PHARMACAL ASSOCIATION, Yonkers, N. Y.



DIETZ SEARCH LIGHT

For either indoor or outdoor illumination—gives a brilliant, powerful and penetrating light, will not blow out, and has a simple and effective device for raising globe to light or trim. The unusually large and bright Reflector renders this light remarkably searching. We manufacture hundreds of different styles of Lanterns, and if, when you buy such goods, you insist upon having "Dietz," you will certainly get the best of its class.

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MUNN & CO.,
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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., FEBRUARY, 1897.

[NUMBER 2.

The California Druggist.

— PUBLISHED MONTHLY BY —

THE CALIFORNIA DRUGGIST PUBLISHING CO.,

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(To whom all Communications should be addressed.)

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☞ Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association

THE *Pharmaceutical Era's* Tenth Anniversary number, which reached us with the advent of the New Year, is an elegantly printed and illustrated volume of about 240 pages, with an exceedingly tasteful cover page in colors representing the ideal 20th century pharmacists (both sexes, of course) coming to the front with their medical and pharmaceutical diplomas in their hands, and with the sweetest of harmony expressed in their faces.

The contents comprise graphic descriptions of leading manufacturing and wholesale houses, of schools of pharmacy at home and abroad, and of associations connected with the drug trade in this country. Portraits of noted teachers and leading business men, and pictured descriptions of various industries, add greatly to the attractiveness of its pages and insure the preservation of the volume for reference.

The publishers, Messrs. D. O. Haynes & Co., are justly entitled to their feelings of pride at the notable growth of their excellent journal, and to their expectations of still greater improvement in the future. We wish for the *Era* many decades of usefulness and subscribers without end.

THE various drug journals of the country are calling the attention of the trade to the proposed free alcohol law, and advising them, with more or less urgency, to make themselves heard on the proposition, that their interests may not be overlooked.

There is undoubtedly a powerful movement in behalf of free alcohol, but it does not come from the druggists. We note that no less a firm than Parke, Davis & Co., gives the cold shoulder to the proposition, on the ground that it would cause them very serious loss, in the shrinkage of products already manufactured.

We have heretofore expressed our doubts of the benefits to be received by the retail druggist in the passage of the afore-said bill, and there seems to us no present reason to change our opinion. *The Western Druggist*, which claims the largest subscription list of any drug journal in America, also takes grounds (in the interest of the retailer) against the bill.

Death of George R. Finlay.

As we go to press we are in receipt of a notice of the death in New Orleans of Mr. George R. Finlay, who for seven years was a member of the firm of F. W. Braun & Co., and who was a leading factor in the wholesale drug trade of New Orleans and of the south. As the details of Mr. Finlay's decease have not reached us, we are unable to give any particulars in this issue of the DRUGGIST.

WE learn from the *Era* that a recommendation has been made to the State authorities in Massachusetts by a deputy sealer of weights and measures, that a standard of apothecaries weights be adopted by statute. No such standard exists at present in that commonwealth, and he says that, "Little, if anything, is now done toward the exercise of a proper supervision of these the most important weights in common use."

THE *bacillus cutratii* has recently made its appearance at San Bernardino, and is said to have inoculated every druggist in that city with its fateful virus. We call to mind the words of the uninspired prophet:

"And he shall gnaw a file, and shall flee to the mountains of Hepsidam, where the lion roareth and the whangdoodle mourneth for her first born."

THE Colorado Board of Pharmacy reports 536 registered pharmacists in that State. There is but one way to obtain registration in Colorado, and that is by examination, with four years practical experience.

THE Massachusetts State Pharmaceutical Association held a special meeting December 18, 1896, for the consideration of the question of tax free alcohol for manufacturers, and adopted the following very sensible resolutions, which were offered by J. W. Colcord, of Lynn:

Resolved, That we, the members of the Massachusetts State Pharmaceutical Association, as intelligent and progressive citizens of this commonwealth, view with favor any reduction in taxation compatible with the revenues of the country, especially such as shall enable the sick and needy to obtain medicines and chemicals at lower cost.

Resolved, That we approve the effort made to remove all taxation from alcohol (an article used to a great extent in connection with our business as pharmacists), when used in the arts and manufactures, provided, that it is made free from taxation to the manufacturer of small capital and limited use, equally as to the wealthy and powerful, with greatly extended use.

Resolved, That if the same facilities are not open to the one who uses but a single barrel of alcohol annually in his business, as to the user of hundreds or thousands, we oppose with one voice and with all our might such legislation, as being hostile to our rights as American citizens and inimical in the highest degree to our business interests, while at the same time (in creating further monopolies) affording no relief to the public at large.

Resolved, That a copy of these resolutions be forwarded by the secretary to each of our Senators and Representatives at Washington.

THE leading manufactures of plasters have made a number of changes in their 1897 price lists, and have brought about a harmonious arrangement as to terms and discounts. There are some advances on a portion of the list, which are due, it is claimed, to advances in the price of crude rubber. Thus, for instance, belladonna plasters are now \$12.00 per gross, advanced from \$10.00.

It is denied that a combination exists, with the object of putting up prices, but the claim is made that the changes were made necessary by a demoralized market and a lack of profit to the manufacturers.

IN a paper upon edible and non-edible mushrooms and fungi by Charles Mellvaine, of Haddonfield, N. J., read at the Philadelphia College of Pharmacy, November 18, Mr. Mellvaine stated as the result of his years of study of the subject that he has increased the list of edible fungi so that it now includes 437 kinds. He stated that eight species belonging to the *Amanita* genus were the only toadstools which were fatal to man, while other species of the group were among the finest of the edible varieties. Atropine heroically administered was found to be an antidote in case of poisoning by *Amanita*.—*National Druggist*.

Made It a Coincidence.

"Look here!" he began, as he entered the corner drug store at 10 o'clock in the evening. "I am tired of this sort of thing and propose to end it!"

"You refer to life?" queried the clerk as he moved toward the soda fountain.

"I do, sir! Under present circumstances it is not worth the

living. Let it end right here and now! You have poisons?"

"Oh, of course—a large, fresh stock."

"Arsenic, strychnine and so forth?"

"Yes."

"If it wasn't for my wife I'd live on," said the caller as he picked up a bottle of Florida water and sniffed at the end of it. "She'd drive a saint to his grave."

"I see."

"When she sees my dead face she may regret her line of conduct. I tell you it's an awful thing to drive a good man to suicide."

"What syrup will you take?" queried the clerk as he rinsed a glass.

"Syrup? I want poison! No one asked you for soda water."

"I know; but you see your wife was in here half an hour ago. She said she was also tired of life."

"She did, eh? Sure it was my wife?"

"Oh, yes. She also wanted poison to end her career. Said if it wasn't for you she try and live on, but you were such a mean cuss that she'd rather die."

"And my wife said that?" persisted the other.

"Every word of it, sir; and I didn't know but you might want to make a curious coincidence of it."

"How—how do you mean?"

"Why, she finally decided to take sarsaparilla soda and live on for a few days. Shall we say sarsaparilla and curious coincidence?"

"Well, do you know?"

"But, under the circumstances?"

"Well, then, under the circumstances I'll take the same as she did and live on, but she must look upon this as a great warning—a great moral warning, sir! Yes—sarsaparilla and plenty of water in it!"—*American Druggist*.

It is said by Schimmel & Co., in their semi-annual report (Oct. '96) that they have found the best method of preserving Oil Lemon to be by keeping it in carefully closed vials filled up to the neck, and in a dark and cool room.

Embalming Process.

The Brunelli process consists of the washing out of the circulatory system with cold water until the water issues clear from the body. Alcohol is then injected to take up the water, a stream being passed through the veins for about a quarter of an hour. Ether is then injected to abstract the fatty matter. This occupies from two to ten hours. The body is then dried in a current of warm air, passed over heated calcium chloride. This may occupy from two to five hours.—*Amer. Druggist*.

Mignonette as a Vermifuge.

The *Journal de Medecine de Paris* states in a recent issue that a strong decoction of the flowers of mignonette was administered to a woman who had a tape-worm. She took it fasting, and it was followed by a large dose of castor oil. Three hours later the worm was passed in the shape of a ball. Mignonette has always enjoyed a great reputation as a tenifuge in Russian popular medicine, and we have here offered a good opportunity for some enterprising pharmacist to extract the essential principle and furnish it in more convenient and palatable form.—*National Druggist*.

Business Personals.

AUG. KRUG succeeds W. J. Phillips, corner Seventh and Wall streets, this city.

C. H. NANCE has purchased the drug store of W. A. Cross, corner Main and Ninth streets, this city.

M. W. BROWN has removed from 1208 W. Washington street to a fine room a few doors west, where his facilities for business will be greatly improved.

MR. WM. H. HARMON has opened a drug store on Pasadena avenue, corner of Daly street, this city, and has stocked it with a complete line of first class goods. Mr. Harmon is a young man of excellent business training, having had experience in Ohio and in New York City stores, and having selected his location with good judgment, we anticipate for him a successful future.

MR. WILFRED L. MACK, of San Francisco, made a friendly call at our office a few days ago. He has recently bought his partner's interest in his firm, Fletcher & Co., Market street, and now runs the business in his own name. Mr. Mack was formerly a knight of the grip, and very popular with the trade. The occasion of his present trip is the old story—a wedding journey. The bride was Miss Heyman, of San Francisco. We extend our best wishes in behalf of the new partnership.

WE desire to correct a statement regarding the sale of Dr. Saeger's drug store, Nordhoff, to Jones & Son, of Ventura, which appeared in our January issue. The sale was not consummated, and we regret that the erroneous item appeared in our columns.

E. NORMAN, San Pedro, was considerably damaged last month by a rain storm, which flooded the back part of his store and washed in a great quantity of sand from the hill. Four men with a team, working all one day, removed only a portion of the sand. Mr. Norman estimates his loss at near six hundred dollars.

FRANK M. TOWNE and J. A. Lamb, of San Bernardino, have formed a partnership, and will hereafter march to fortune under one banner. Both gentlemen are very popular citizens of their city and have separately each done an excellent business. There is no doubt whatever of their prominent position in the trade of San Bernardino. The *Daily Sun* says, regarding the matter:

"The new combination will be a strong one. Mr. Towne has been in business here for 17 years, while Mr. Lamb has been established 12 years, and both are well known and have a flourishing trade. Combining, the two will make 'Jordan a hard road' for competitors.

"The new firm will ultimately occupy the store now occupied by Mr. Towne, but temporarily business will be conducted in Mr. Lamb's store, and the room to the west will be thoroughly refitted. A new front, new floor, new ceiling, new fixtures and sundry other improvements will practically make a new store, and the next 30 days will be spent in fitting up the most attractive drug store which this city has known."

MR. J. A. LYON, Bakersfield, has secured the services of his brother, Mr. Fred Lyon, late of Evanston, Ill., as assistant.

MR. J. A. HUGHES, Bakersfield, accompanied by Mrs. Hughes, made a visit of a couple of weeks to Willows, last month. The illness and consequent absence of Mr. W. S. Kimball from the store for about twenty days put an extra burden on Mr. Hughes' broad shoulders, and he doubtless enjoyed the change his vacation gave him.

BAKERSFIELD has a branch of the Labor Exchange Bureau, and a quantity of checks have been issued by it for circulation among its members and whomsoever else will accept them. Judging from the long list of business and professional gentlemen who have advertised their willingness to receive them for goods or services, it would seem as though the good people of Bakersfield were tumbling over each other in their anxiety to get a supply of the "short green." It will be different a little later on, in our opinion. Mr. Ed. Baer hit the nail squarely on the head in his remark, "Show me where I can get them redeemed in coin, and I'll take them." That is a simple business proposition. Currency without any basis of hard cash to stand on is but a will o' the wisp, and when the Bakersfield merchants get a few barrels each of labor certificates they will probably be ready to ask themselves in what particular these certificates have the advantage over money.

MR. JONES, SR., of Jones & Son, Ventura, was one of a party of five who took an overland trip to Randsburg recently, for pleasure and possible profit. Having a complete camping outfit the party were independent of hotels and eating houses and went over the country at their leisure. As a result of the trip a promising gold location was filed upon, and the Ventura syndicate are liable to roll in wealth "in the sweet bye and bye."

JOHNSON & REDFIELD succeed Dr. F. R. Brown, Madera, Cal.

CHAS. K. McDONALD has succeeded Emory J. Eastman, San Fernando, Cal.

MR. HARRY MESSER, late of Merrill & Messer, Visalia, is now fattening up on the "glorious climate" of Santa Barbara. Incidentally, he is rendering efficient assistance in J. T. Crane & Co.'s establishment.

THE well known Nanscawen drug store, Visalia, has been purchased by Mr. J. H. McKie, late of Ione. Mr. McKie is an active, enterprising business man and an experienced druggist, and in his hands the store will doubtless return to its former prominence among the drug houses of the San Joaquin Valley. The late owner, Mr. J. W. C. Pogue, will devote his attention to his citrus fruit plantations at Lemon Cove.

THE favorable season and the promise of good prices for grain, has stimulated the wheat producers of the San Joaquin Valley to extra exertion in putting in crops. The reclaimed lands near Tulare Lake are in fine condition this winter, and many thousands of acres have already been seeded. Mr. J. T. Baker, of Hanford, has several hundred acres of these lands, and has been superintending the planting of the same. Mr. Howland, drug manager for Mr. Baker, is also the owner of about 200 acres, and is having it put into wheat. One successful crop from these wonderfully productive lands means a lot of money to the owners, and we hope our drug friends will come out of the speculation next summer with fat pocket-books.

BEN L. BEAR has sold his drug store at Napa to A. E. Duprey. We are not in possession of any information relative to his intentions for the future, but it goes without saying that Ben L. will not let the tules grow up around him.

E. T. JAMS has purchased the business of the Safford Drug Co., Safford, Ariz.

W. G. WOODARD & Co. have opened a drug store at Pearce, Arizona, which is a new mining camp of great promise.

MR. R. WALDIN, Phoenix, whose long continued illness has obliged him to abandon the cares of business, is a gentleman whose kindly ways, uprightness of character and agreeable personality have endeared him to all who have had business relations with him, and in wishing him full recovery and a renewal of his former success as a pharmacist, we do not doubt that we express the sincere good wishes of his large circle of friends.

MONT. P. CHUBB, who for the past year has efficiently represented F. W. Braun & Co. in Arizona and New Mexico, has purchased the drug business of R. Waldin, Phoenix, and will hereafter be "at home" to his friends in his own establishment. Mr. Chubb has had abundant experience in the retail drug business, and will command his share of trade in the city where he has cast his lot. We congratulate Mr. Chubb on his purchase, and wish him unbounded success.

California State Board of Pharmacy.

The California State Board of Pharmacy held its regular quarterly meeting Jan. 13th to 18th, inclusive, at the College of Pharmacy, 113 Fulton street, San Francisco.

Mr. A. G. Orena, of Los Angeles, appointed by Hon. J. H. Budd, Governor of California, presented himself at the meeting in place of Dr. S. H. Melvin, whose term had expired.

The following named were granted registration as graduates: O. L. Halsell, C. A. Black, J. J. Keefe, G. T. Noe, G. C. Spaeth.

The following named passed a satisfactory Licentiate examination: G. P. Keller, Martinez; E. B. Loring, Rohnerville; G. M. Luttrell, San Francisco; M. F. Fleishman, San Francisco; M. A. Kennedy, Oakland.

The following named passed a satisfactory Assistant examination: E. H. Gallagher and W. A. Madden, San Francisco; J. B. Rose, Haywards; M. F. Harrington, Jr., Marysville; P. A. Derick, Sacramento; J. W. Claypool, Santa Rosa.

The following named were granted registration as Assistants on the Licentiate examination: W. J. Phillips, Los Angeles; J. P. Bowman, Sacramento; J. M. Sattler, Port Costa; T. S. Miller, Fresno; E. M. Ferguson, Stockton; W. D. Cragoe, San Francisco; W. G. Lovie, Redwood.

A special meeting for examination will be held at Los Angeles, Westminster Hotel, 9 A. M., April 2d, 1897.

The regular meeting will be held April 14, 10 A. M., at 113 Fulton street, San Francisco.

For examination blanks or other information, address,
JOHN H. DAWSON, Secretary.

THE late reduction in the price of Smith's Dandruff Pomade has greatly stimulated the sale of this popular remedy. The proprietors state that their own retail sales of the pomade have increased three fold since the 50 cent price was established.

The Gum Benjamin Industry in Siam.

The gum benjamin tree is large and tall, and has a heart similar to that of the "teng rang" (a species of Shorea) and "phayom" (a kind of mahogany). In its general character and in the form of its leaves, it resembles the "takien" tree (a forest tree of hard wood, used for making dug-out boats). The gum benjamin tree is propagated from the original fruit. This, when fallen and lying upon the ground, takes root and sprouts after the fashion of the "phayom" and "gang" trees. As regards the trunk of the gum benjamin tree, there is no one who uses it. Gum benjamin trees are generally found on elevated ground and do not like the plains country. They grow in isolated patches, like the forest of "teng-rang" and teak.

A forest patch of gum benjamin usually contains from fifty to sixty trees and upward, and the tree is found generally in large numbers along the high hills in the extensive forest region of Slua Phan, Tangslok, Luank Prabang. It is rarely met with in other countries, except those outside the provinces immediately contiguous to Siam. The Siamese Thai, Annamites and Tongsoos, who have settled in the above mentioned provinces, have worked out and traded in the gum benjamin from an early period for successive generations, and these are scattered among the neighboring people, as well as being frequently found in Siam also. The season for working the gum benjamin is from the eighth or ninth months (July and August) to the tenth and twelfth months (September and November), when the season ends.

Thenceforward is the period during which the gum benjamin is bought and sold. The gum benjamin is worked after the following methods: So many trees are notched, so as to form a girdle around the stem. An interval of three months is allowed to elapse between the period of notching and that of picking the gum benjamin dammar, which wells out of the trunk and collects in the notches. By means of a sharpened stick or the point of a knife this is picked out, bark and all, and gathered at once in baskets. It is then sorted and divided into different classes, according to choice. Picking cannot commence before the interval of three months has elapsed, as the dammar that has trickled out into the notches would not have time to harden. It would still be soft and sticky, and if picked at the time would become dirty owing to the bark coming off with it; nor would it be of such value either as, being sticky, it would cling to other things and the full benefit would not be derived, such as would be the case if it were properly dry. For this reason the gum benjamin must be left for three months after the notching, in order that all the gum possible may well out, and it may become dry and hard. Among the people above mentioned the picking and selling of gum benjamin is generally considered as one way of obtaining a livelihood, for the gum has a value and is reckoned as a marketable commodity. And even if the people have no other occupation than selling gum benjamin, that by itself is sufficient as a means of livelihood.

The period during which the gum benjamin is sold is not necessarily confined to the eighth or ninth months. The reason for selecting that season is because the people of those parts have many other things to do; for instance, they have to plow the fields and reap their rice harvest. In the eighth and ninth months their work on the paddy fields is finished, and they can therefore turn their attention to gum benjamin. For this reason there is a special season. Their paddy fields are their

first care, and then the gum benjamin trade. Those who have no business with plowing paddy fields and planting rice can, if they wish, work continuously at gum benjamin, at all seasons and during every month of the year.

All the implements required are one large ax, a rice basket and an open woven basket. If a person wishes to work alone, without servants to assist him, he can do so; for in the first stages there is nothing much that requires to be lifted or carried. The only labor necessary would be when the gum benjamin is being picked and placed in baskets, and has to be carried to the temporary or permanent home of the picker. The profits gained on any one particular occasion or another can hardly be gauged accurately. Those who work out much sell at a large profit; those who work out little sell at a smaller profit. One catty (133½ pounds) and upward would be considered a large output. Picked gum benjamin is sorted into three classes.

The best class and that which fetches a high price, is called "slua," and is that which is sold in large lumps, and is not dirtied by the presence of bark. The second class is that left over from the first class, and is in somewhat smaller lumps than the latter, and has some, but not much bark attached to it. This is inferior in quality to Class I, and is half the value. That is to say, if Class I is sold at 75 ticals Class II would sell at 37½ ticals. The third class is that left over from Class II. This class has bark attached to it, is soiled with dust and dirt, and is in small fine pieces. It is called "mun," and is half the value of Class II. The price of gum benjamin, as sold in the jungle districts where the gum is worked, is as follows: Class I, one Chinese catty (66½ pounds), 100 or about 75 ticals. Class II, half the price of Class I. Class III, half the price of Class II. The price in Bangkok is: Class I, one Chinese catty, 260 ticals, as it has always been.

The gum benjamin trees that grow in the jungle districts referred to are not the subject of disputed ownership by one person more than another. Anyone who wishes to work gum benjamin has merely to go into the jungle, search for and notch as many trees as he pleases, like people, for example, who go into the jungle to cut posts for their houses. Nor is there any tax or other emolument accruing to the country from either the trunk or the gum of the gum benjamin tree; nor is the gum benjamin trade one in the prosecution of which much thieving or fighting arises, whether it is because there are many people together at a time, or because, being in the jungle where there are fierce tigers, one man can not steal along alone by himself, but is obliged to travel with parties, and so robbery and theft are rendered impossible, is uncertain. This gum is sweet scented, and is much used in mixing either with medicines or scents of various kinds. For whichever these purposes it is sold, it always fetches a high price, like other valuable commodities, and for that reason gum benjamin is an article of commerce which merchants have bought and sold from time immemorial to the present day.—*Kew Bulletin.*

Your own fault if you fail to get the discount offered on Tarrant's Hoff's Malt.

Six dozen lots \$3.00, less 5 per cent.

Twelve dozen lots \$3.00, less 10 per cent.

Can't you use a gross?

Hot Soda Formulas.

HOT CHOCOLATE. (STEVENS.)

Chocolate.....	pd. 1
Sugar, granulated.....	oz. 6
Water, boiled, sufficient to make	gallon 1

Select a rich brand of chocolate. Baker's is convenient because it can be found everywhere, and you do not have to pay a fancy price for it. Grate or scrape fine and triturate with one ounce of the sugar (this may be done preliminary and in larger quantities if necessary); then in a large warm mortar gradually form a paste under the pestle by gradual addition of boiling water up to 40 fluidounces, transfer to a porcelain dish, slowly heat and, stirring well, gradually add the remaining two ounces of sugar and 20 fluidounces of boiling water, and bring the whole to the boiling point, for five or six minutes, then remove and stir awhile until ebullition ceases and again heat, and boil for one minute. By this means the cacao butter will not separate and it will not need straining, only skimming, to remove any extraneous matters. The attention here is mainly to be devoted to getting a smooth paste at the first step, and not overheating at the last.

CREAM CHOCOLATE.

Confectioner's chocolate.....	pd. ½
Water, hot.....	oz. 64
Condensed milk.....	can 1
Sugar, granulated.....	pd. 5
White of egg	No. 2
Extract vanilla.....	oz. 1

Cut the chocolate finely into a porcelain-lined evaporating dish and with the aid of heat and a pestle reduce it to smooth paste. Add the water (boiling hot), stirring constantly, then stir in the condensed milk and sugar. Allow to cool, skim off the cacao butter, particles of chocolate, etc., add the white of egg, previously beaten to a froth, and the vanilla, and strain through muslin.

HOT COFFEE.

Coffee, freshly roasted and ground, equal parts of	
Java and Mocha.....	oz. 8
Sugar.....	oz. 24
French brandy, best.....	oz. 1
Water, boiling.....	oz. 16

Moisten the coffee with hot water and the brandy, pack firmly in a percolator, and pour on the boiling hot water, collect the first 16 ounces of the percolate and dissolve the sugar in the percolate.

HOT CHOCOLATE. (MARSHALL).

Chocolate, powdered.....	oz. 4
Corn starch.....	dr. 4
Water, hot.....	oz. 32
Sugar.....	pd. 2 ½
Ext. vanilla.....	dr. 1 ½

Rub the chocolate and starch with six ounces of cold water; then pour on the water, stir well and take weight, then boil until the starch is thoroughly cooked, and make up loss in weight, then add the sugar and stir until dissolved; when cold add the extract of vanilla.

MOCK TURTLE BROTH. (STEVENS.)

Ext. Beef (Liebig).....	oz. 1
Vigoral (Armour).....	oz. 1
Barley, oatmeal or starch.....	dr. 4
Gelatin.....	dr. 2
Tinct. bitter orange, U. S. P.....	dr. 2
Tinct. capsicum.....	m. 18
Lime juice.....	dr. 3
Worcestershire sauce.....	dr. 3
Salt.....	dr. 3
Hot water.....	enough to make oz. 16

Make a thin paste from the starch. Swell the gelatin in cold water; dissolve the beef extract in hot water with the salt, add to the hot mixture of starch paste and gelatin, and bring all to a boil. Strain and add the flavorings and hot water.

HOT GINGERADE.

Fl. ext. ginger.....	oz.	5
Sugar.....	oz.	80
Water.....	enough to make	pt. 5

Mix the fluid extract with 20 ounces of ginger and heat on a water bath until the alcohol is evaporated. Then mix with 40 ounces of water and shake until dissolved. Filter, add the rest of the sugar and enough water to make five pints. Dissolve by agitation.

HOT TOM.

Fld. ext. gentian.....	dr.	1 1/2
Tartaric acid.....	dr.	2
Sol. ess. ginger.....	oz.	2
Sol. ess. capsicum.....	oz.	2
Sol. ess. orange.....	oz.	2
Foam syrup.....	oz.	2
Caramel solution.....	oz.	6
Syrup.....	enough to make	gal. 1

HOT LEMONADE.

Spir. lemon, U. S. P. (fresh oil).....	oz.	4
Soluble ess. orange peel.....	oz.	1
Lime juice.....	oz.	2
Citric acid.....	oz.	1
Spir. nutmeg.....	gtt.	6
Syrup.....	enough to make	gal. 1

—*Western Druggist.*

Little Pointers to Win By.

If you are a druggist of limited experience and have an earnest desire to succeed, study well the following:

Understand your business thoroughly from a scientific standpoint.

Observe closely the habits and business conduct of men in other pursuits who are succeeding, and profit by the knowledge you gain.

Have everything about your business as neat and tidy as possible.

Get your customers to understand that nothing you keep in stock can be too good to supply the wants of the sick and suffering.

Pay close personal attention to every detail of your business, and when possible, speak to every customer, even though you may not be personally attending to their wants.

Never show temper in your establishment, or permit it to be shown by any of your employees.

Do not govern your employees by harshness, treat them civilly, win their respect, encourage them to take a personal interest in your business. Show your customers that you have confidence in them and they are sure to.

Be punctual in all your business engagements and rigidly fulfil all promises made; enjoy the reputation of being always as good as your word.

Recollect that your business is a serious one, and allow no unbecoming levity to lower its dignity.

Under no circumstances encourage loafing in your store or permit the privacy of your dispensing department to be invaded.

If you live behind your store, and any of the ladies of your

household should come into your dispensary while customers are waiting, be sure to caution privacy and silence on their part.

Remember that ladies are sure to be your best customers, if you can win them, and recollect that their sensitiveness or suspicion should not be wounded or aroused by any remark to your employees which they may not distinctly hear, as they are apt to suspect personal reflections.

Under no circumstances should a titter or a laugh be indulged in behind the dispensing counter while ladies are waiting in front.

Be extremely careful of your reputation and habits; remember you are apt to be judged by the company you keep.

Avoid personal or home extravagance; your business is one which can rarely afford it.

Keep your prices moderate, but be as ready to defend them as the quality of goods you supply.

Avoid assuming positions of public trust unless you are endowed with the unusual faculty of being able to do more than one thing well at the same time.

Never go upon a bond for an amount greater than the cash value of your assets; it is usually good business policy to refuse signing any bonds which you are not obliged to.

Be sober, be earnest, be active, be honest and attend to the above pointers, and you are sure to win success.—*Canadian Druggist.*

Flavoring Extracts in Pharmacies.

Among the exhibits at the Food Fair now being held in Boston are several which call attention to legitimate pharmaceutical lines which are largely neglected by pharmacists. We refer particularly to the flavoring extracts, of which the market affords a variety of qualities, good, bad and indifferent.

Why shouldn't the pharmacist catch a large portion of this trade?

Now, the pushing of flavoring extracts by pharmacists has two peculiar advantages not found in other "side-lines." First, it requires no special equipment or stock. Flavoring extracts of most of the market varieties have graced the shelves of the drug stores for generations. Too often the same fluid has reflected its beauty for month after month, or even year after year. Your customers have been going to the neighboring grocery to buy a panelled bottleful of an extract which forms a part of your staple stock, and perhaps yours is of superior quality.

Why don't they buy of you? Because they have a vague idea that drug store prices are "too high," and they have little idea of merit in these goods. That the latter can be taught profitably is proved by the great change which has occurred in the demands for first class (only) soda syrups in the last ten years.

And this brings us to another point,—the pharmacist is carrying a stock of fine flavors for his soda fountain which he never thinks of offering for household use. The grocer is selling the same sort of goods—soda fountain strength and often of inferior quality—for fifty to seventy-five cents per bottle. Here the pharmacist has a decided advantage in that he buys cheaper and is in a position to sell in any quantity and of any flavor. A hint to the ladies at the fountain that such flavors are adapted to jellies, creams, etc., is oftentimes sufficient to start a considerable trade. And a little judicious advertising at the church suppers, festivals, etc., may prove,

with your wife's help, sufficient to clear out your present stock, and induce you to replenish on a larger scale.

This is a line in which the pharmacist may take a professional pride, and if his flavors are of the best it must have its influence upon the prescription and dispensing counter.

Another advantage in this line is that it is creating a demand for the every-day necessities of life. The usual stock of a drug store is adapted to occasional necessities, or exigencies. Medicines are necessary only to the sick, toilet articles last a long time or are regarded as luxuries for occasional indulgence, and nursery goods are in demand only during babyhood; but everybody wants flavoring extracts on hand all the time.

More than this, the neighboring confectioner, ice-cream maker, baker, etc., are buying flavors in quantities. Who is supplying them? They are your neighbors, why not you?

Of course you can not get everybody's patronage. But talk, and an occasional sample, will get some, and printer's ink will get others. Somehow there's an impression in humanity that what you say is for your own interests, but what you write (and print) is for the readers. Type and personality make a deep impression, but don't lavish all your profits on ink.

Then some of the soda flavors can be sold for making home drinks. This will not materially affect the soda trade, for with cold drinks the sparkle and life are lacking when plain ice water is used. People will buy the hot flavors under the impression that they are getting their hot soda very cheap and have the advantage of it at home, but the charm of stepping into a bright and attractive store on a cold day or evening and getting a bit of warmth with a friend is lacking, and the hot soda fountain will be patronized none the less.

Flavoring extracts can not be considered as a side line for druggists. They are simply a class of preparations which require to be pushed in a different way from those which are purely or partially medicinal. It is for the pharmacist to show that he can supply the well, as well as the sick. If he can prove his skill by furnishing the best for the kitchen, the public will appreciate better his skill at the prescription counter, where they cannot follow with judgment.

Again, one thing leads to another; with flavoring extracts in demand it is but another step to baking powder of guaranteed strength and purity—and fresh, which is also desirable. Then follow spices, and the druggist is still within the limits of the old stock. Take ginger, for example. The writer once carried home some genuine ground Jamaica ginger, and was as much surprised as his wife to see the result—in a different way. Accustomed as she had been to the cheap (partially exhausted?) grades of African ginger sold by grocers in packages, her first trial of the good spice resulted in a food so strongly zingiberous that it could not be eaten. It took her three trials to learn to put in little enough, but now nothing else will do. So with cinnamon and other spices.

The pharmacist is in a position to buy the best qualities, as the grocer is not, and while many people will insist on putting price before quality even after they know the latter, for table articles, they do not feel so toward medicines. There they want only the best, and the pharmacist who gains a reputation for supplying the best of flavors and spices, may find his best reward in the added confidence this brings him at the prescription and dispensing counter.—*New England Druggist.*

tice would be of no avail," says *The Medical Times*, "Dr. Carl Seiler recommends a raw cranberry, crushed and laid over the part, and kept in place with a dab of stiff boiled starch. He finds it to relieve the excruciating pain in a short time, and cure the trouble in twenty four hours."

Preparation of Opium in Persia.

By no means a small or unimportant industry in Ispahan is the preparation of opium. Almost every native or European merchant who trades in this drug sees the opium prepared under his own eye. The following is the usual manner of doing this in Ispahan: The people commence to collect the drug early in May. The poppy-head is lanced in the afternoon, and the opium, which exudes and dries during the night, is collected into copper pots early the following morning. The opium gathered is kept in store, until it is required to be prepared, in thick earthen-ware or copper pots. For the process of preparing into cakes, special men are engaged who understand the manipulation of crude opium. First the opium is taken out of the pots and assorted; it is then put into a very large copper pot (as the quality of various villages give different "touch" and morphine, for this reason they are obliged to mix the bulk together so that all the cakes should be of one quality). Each manipulator has a smooth board about 23 inches long and 11 inches broad; he takes from the bulk about 1 lb. of the crude opium and rubs it on the board; puts in the sun about ten minutes, and afterwards takes it into the shade and rubs it continuously on the same board with an iron implement having a wooden handle something like a small solid spade, and continues in the same manner until it dries up to a certain degree; it is then collected in a mass sufficient for about a day's work, and then heated over a slow charcoal fire, in trays, until it becomes plastic; again each man takes about a $\frac{1}{4}$ lb. weight and keeps kneading it on the board and manipulating it with the implement, as already described, until it dries up to the standard degree and assumes a somewhat golden color.

The opium is then collected and made up into cakes of 1 lb. each. The cakes after a couple of days are wrapped up in pink paper and tied round with string, then put into tin boxes, packed in layers with poppy chaff, so that the cakes do not roll about, then again packed into wooden boxes; the boxes are covered with hide and gunny, and the opium is then ready for exportation. If the drug is prepared in cold weather, it has to be dried in the beginning by artificial warmth and by rubbing on the board, and keeping the boards while in manipulation near a charcoal fire. The highest morphine of Persian opium is 12 per cent., and the "touch" 90 per cent. The tests are made by the best known methods as used in London.—*Consular Report (Phar. Journal.)*

WELLS, Richardson & Co. are among the largest customers for postage stamps that Uncle Sam supplies. It took \$60,000 worth to supply their last year's needs, and the *Burlington Free Press* says, that on January 20, this firm sent out 1700 sacks of mail matter, largely of advertising material for the Pacific Coast. The reporter states that there are 47,159 druggists in the United States, besides eight in Alaska. These figures, which are apparently about 10,000 too high, probably include all storekeepers to whom W. R. & Co. send advertising matter.

"For a boil on the end of the nose, where an ordinary poultice

"Union for Profit" Dividends.

On January 1st, the Sterling Remedy Company, manufacturers of No-To-Bac, the original guaranteed tobacco-habit cure, and Cascarets, Candy Cathartic and guaranteed Constipation cure, paid their regular semi-annual dividend of 3 per cent. on their full-paid, non-assessable 6 per cent. preferred stock. This is the first dividend since the Sterling Remedy Company began its "Union for Profit" co-operative plan, under which retailers selling No-To-Bac or Cascarets are made stockholders in the Company. Over 2,000 retail druggists had the benefit of the dividend at the beginning of the year, and the organization of this enormous company promises to be an unqualified success, since those already stockholders are now as rapidly as possible increasing their holdings, and the actual number of stockholders will undoubtedly be over 5,000 before the next dividend. An advertising campaign involving the expenditure of \$1,000,000 during the year has been inaugurated, and includes newspapers, periodicals, bill-boards, wall signs, tackers, novelties, house to house distribution and mailing lists, the material being throughout of the finest and most effective. As a consequence, the board of directors were able at their semi-annual meeting to report an unprecedented increase in the general sale of Cascarets, an entirely new preparation, whereas No-To-Bac is more than maintaining its established reputation and sale as a standard remedy.

Dispensing Diuretin.

We desire to caution druggists against using steel knives in dispensing diuretin. The chemical name of diuretin is sodium theobromine salicylate, and by using a steel knife, especially if there is the slightest moisture about, a reaction occurs between the iron and salicylic acid, resulting in the formation of the usual purple coloration. Bottles of diuretin have been returned to us with the contents of a deep purple color due to the above cause, and we cannot be responsible for loss due to careless pharmacy on the part of the retailer.

It is interesting to note that, barring the color, the contents of the returned bottles were in perfect condition.—*Drug Topics.*

The California College of Pharmacy

SESSION OF 1897.

Matriculation and Entrance Examination Monday, Feb. 1st, 9 a.m.
Opening of the College Wednesday, Feb. 3d, 9 a.m.

113 Fulton St., SAN FRANCISCO.

Wanted—An Idea

Who can think of some simple thing to patent?
Protect your ideas; they may bring you wealth.
Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1.80 prize offer and list of two hundred inventions wanted.

FLUID VACCINE VIRUS

— IN —
IN SEALED CAPILLARY TUBES



(GLASS CAPILLARY TUBE FILLED WITH FLUID LYMPH.)

Absolutely free from Pathogenic Germs and all other impurities.
Each tube contains virus for one vaccination only. Packages contain 10 tubes, with full directions and instrument for emptying tubes.
From one of the foremost Vaccine propagators in this country.
Price \$1.00 per package to physicians; 75 cents to the trade.
Sold by F. W. BRAUN & CO., Los Angeles.

"T. B."



There's no use trying further to find
the origin of above combination
of letters.

Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a
Specialty of ours and one of our first-
rate sellers. It is obtainable in the
following sizes, at prices quoted, viz.:

Small Cases, per doz., \$1.25

$\frac{1}{2}$ lb. " " " 3.25

1 lb. " " " 5.50

6 lb. " " lb. 0.40

Case of six 6 lb. cases, 40c. per lb.,
less 10 per cent.



F. W. BRAUN & CO.

Los Angeles, Cal.

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It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gettleman Brewing Co.	Johnson, I. S. & Co.
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Antikamnia Chemical Co.	Kline, R. H., M.D.
Apollinaris Co., Limited.	Kondon Manufacturing Co.
Arlington Chemical Co.	Kuhns, Arthur Company.
Batchelor Hair Dye Co.	Lee, J. Elwood.
Beeman Chemical Co.	Leiner, M.
Braun, F. W. & Co.'s Laboratory Products.	Levy, B. & Co.
California College of Pharmacy.	Mariani & Co.
California Condensed Juice Co.	Moore, H. H. & Sons.
California Fig Syrup Co.	Mott's, Dr. Chemical Co.
Cal. Mission Eucalyptus Lozenges	Munn & Co.
Columbus Bicycle Co.	N. Y. Pharmacal Association.
Crown Perfumery Co.	Oakland Chemical Co.
Curtis & Brown Manufacturing Co.	Omega Chemical Co.
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Guild, J. H., M.D.	Thum, O. W. Co.
Hathorn Spring Co.	Union Hardware & Metal Co.
Hayden Manufacturing Co.	Wedderburn, John & Co.
Hilson Company—Cigars.	Welch Grape Juice Co.
Hunyadi Salts Co.	Wilbur Safety Packet Co.
Imperial Chemical Mfg Co.	Wright, Chas. & Co.
Jayne, Dr. D. & Son.	Wyeth, John & Bro.
	Young & Smylie.

Borax in Milk.

A representative of the *Daily Mail* has interviewed Mr. Arthur Robottom with reference to the conviction of a milkman for selling milk containing borax, and this is what he says: "I am glad you called, for this is an unjust and wrongful conviction, I have had more than a hundred people in Mincing Lane to day ask me if I have seen the milk case, and as I am going to take the liberty of differing from a man of the position of the president of the Society of Public Analysts, Dr. Stevenson, let me give you first an idea of what I know of borax. I am to-day 72 years of age, and I have been engaged in the borax trade since the age of 19. I made £900 out of it before I was 20, and I don't hesitate to say that to this particular trade article I have paid more attention than anybody in the world. By the age of 25 I had made a fortune out of borax, together with paraffin oil, and I bought a colliery with the proceeds. I have been to every place in the world where borax is to be found, including California, Nevada, Tuscany, Asia Minor, Bolivia, Chili and Peru, and I am proud to say it was I who first discovered the antiseptic value of borax. It was a most romantic affair. I was prospecting for borax near Death Valley in Arizona; for, although at that time the medical value of borax was unknown, it was in demand for glazing earthenware and other trade purposes. I had another man with me, and we were dropping with thirst. We separated to search for moisture. I came across a dead horse lying upon the crude borax deposits. I cut it open and moistened my lips

with its blood, and to my consternation found its blood and flesh quite sweet. It had been preserved by the borax. You will find this incident set out at length in "Travels in Search of New Trade Products." After my recovery I related the incident. It got into the papers, and this led to the investigation of the preservative properties of borax by the American medical men first, and then by the profession in Germany and other parts of the continent. I believe it was Professor Lister who had the honor of first introducing boracic acid to the medical profession of this country, and, although all medical men nowadays have more or less knowledge of it, the trade in borax and boracic acid is yet in its infancy, although the consumption of it has risen from 3,000 tons per annum, when I was first in the trade, up to 47,000 tons per annum at present.

"And now, to return to this milkman's conviction. It is wrong, a mistake of an unenlightened age, so far as this particular product goes. I strongly advise all milk dealers to use pure borax in preference to boracic acid. For 40 years now I have three times a day taken a piece of borax as big as a pea, and for that entire 40 years I have never had a single day's illness, nor complaint of any kind. Others have had similar, if less extended, experiences. All I can say is that Mr. Stevenson's ideas of the excessive use of borax differ from mine, and I think I know more about it than he. I do not know the milkman, of course, but I regard him as the victim of a wrongful conviction.—*British and Colonial Druggist.*

WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

WANTED—Would like to correspond with a young physician with view to selling part interest in drug business; can offer good proposition; country town near Los Angeles. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—Drug store; fine location; close in; stock and fixtures about \$2,200; all clean stock; will take \$1,500 if taken soon; good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—An established drug business in Arizona. Worth looking into. Can be purchased for about \$2500. Inquire of F. W. Braun & Co., Los Angeles, Cal.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00, all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drugstore near center of the business portion of Los Angeles. Will sell cheap for cash. Good reasons for wanting to sell. Address H. A., care California Druggist.

THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, MARCH, 1897.



...An Article of Merit...

Syrup...

White Pine Compound

(F. W. B. & CO.)

A popular and effective remedy for acute and chronic affections of the throat and lungs. Relieves irritating coughs and colds. It is made after the formula published in the *National Formulary*.

It is not a cheap TAR MIXTURE. You can add to your reputation and...

Increase Your Profits...

by offering it to your customers. It sells readily, affords a good profit and always gives satisfaction.

...PRICE LIST...

4 ounce Oval Bottle	per dozen, \$ 1.50	1 pint Bottle	per dozen, \$ 5.00
4 ounce Oval Bottle	per 1/2 gross, \$ 8.00	5 pint Bottle	each, \$ 1.65
4 ounce Oval Bottle	per 1 gross \$16.00	1 gallon package	each, \$ 2.50

F. W. BRAUN & CO., Manufacturing Chemists, LOS ANGELES, CAL.

The Prices to RETAILERS
are as follows:

\$8.—Case of 50 glass bottles.

\$8.—Case of 100 glass $\frac{1}{4}$ bottles.

UNDER EMINENT SCIENTIFIC CONTROL.
“THE” **APENTA** “
BEST NATURAL APERIENT WATER”

See that the
Labels bear the well-known
RED DIAMOND MARK of the
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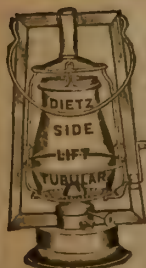
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Beef Peptonoids	6 ozs., per dozen	\$ 8 00
Beef Peptonoids	16 " "	18 00
Liquid Peptonoids	16 " "	9 00
Liquid Peptonoids with Coca	16 " "	9 00
Peptonoids, Iron and Wine	16 " "	9 00
Phospho-Caffein Compound	2 " "	2 00
Phospho-Caffein Compound	4 " "	4 00
Phospho-Caffein Compound	8 " "	8 00
Phospho-Caffein Compound	32 " "	24 00

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THE ARLINGTON CHEMICAL CO.,
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The Dietz "Victor" Lantern

Is built for use, and for the abuse that goes with it. It has an oil-pot drawn from tinned sheet steel and then re-tinned—a method of construction that prolongs its life. It also has a remarkably simple and effective device for raising the globe to light or trim, which device also firmly holds the globe and burner in place. The burner, which is hinged to prevent its wandering, is the best of its kind, as is also the globe furnished with the Victor Lantern. The Victor is only one of an endless variety of lanterns that we build. Your dealer can furnish the **DIETZ LANTERNS** if he will—if he gives you the very best made, he must.

R. E. DIETZ COMPANY,

ESTABLISHED IN 1840. 60 Laight Street, New York.

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50 YEARS' EXPERIENCE.

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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

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The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association

LOS ANGELES is happy over the final decision of the Harbor Commission, which said that the large appropriation (\$3,000,000) should be spent at San Pedro. The general feeling is that the right place was selected, and as an expression of the satisfaction at the result some eight hundred of the business men of this city accepted the invitation of the Terminal Railroad Company to visit San Pedro, Tuesday, March 9, where a lunch was served and a general good time followed. It seems now that the bright anticipations for the future commerce of Los Angeles are likely to be realized, and the hitherto rapid growth of the city to be far exceeded in the near future. The prospect of a new railroad connection with the East by way of Utah is bright, and with the Utah road will come an immediate expansion of manufacturing enterprises here, and a prompt extension of the wholesale business of Los Angeles. At this moment, notwithstanding all that has been said regarding prevalent business depression, excavations are being made and foundations laid for a number of new business blocks on our principal streets. The electric car service is constantly growing and streets are being paved and improved.

It is an inspiration to do business in a wide awake and progressive town, and the pulsations of its life are communicated along the lines of its arteries of trade, so that wherever its representatives make their way they are met with cordial greetings and words of praise for their city. Los Angeles has not put on the airs of a metropolis as yet, for she has thus far been too hard at work in extending her business, in promoting her annual exhibits, her public works, and not least, her April Fiesta, to take the time—but all the same the metropolis is growing up around us, a magnificent monument to the working business men who have put their energies into harmonious action and have freely contributed to every movement in behalf of their loved city.

THE *Era* says that indications point to the early attainment of free alcohol. Congress itself, if reports may be believed, is in favor of the concession, and judging from the committee's report, the opposition to the free alcoholic proposition has been meagre.

"All classes of industries have presented their views forcibly, and as these opinions are in overwhelming majority in favor of it, the Government authorities have at least become impressed with the fact that the people are demanding relief from an unjust burden long borne uncomplainingly."

All of which, if true, indicates to our mind that the large manufacturers, who were the prime movers in the present effort for free alcohol, have presented a forcible affirmative argument—while the negative side is practically silent, and not disposed to contribute either money or labor to oppose the movement. [ED. CAL. DRUG.]

WE have received from the Smithsonian Institution its valuable and interesting Report for 1895. The publications of this institution are extremely valuable contributions to current scientific thought, and of much interest to all who are concerned in its progress.

The excellent illustrations which are profusely displayed throughout the volume in question contribute greatly to its interest.

We look forward with pleasurable anticipations to the succeeding reports, as we expect to find therein the record and explanation of the recent remarkable developments in electrical science, which have so startled the world, overshadowing in interest all other discoveries of the times.

A "MORMON Girl" is good enough, "but not too good for human nature's daily food."

A Cut-Rate War Ended.

Fight the devil with fire, is the advice often given to druggists who want to make it lively for the cutter. Provided the cutter cannot be induced to abandon his evil ways, this advice is the only sort which can be offered. This mode of warfare is not pleasant, however, to either party. Where it has been tried it has resulted in the cutting of prices to bed rock, frequently below cost, with satisfaction only to the public. When cut prices have become the custom it is very difficult, if not impossible, to restore them to original figures. If done at all, it is only by the uniform agreement of all the dealers in the goods in question. It is a pleasure to record that at least partial success has been attained in Syracuse, N. Y., recently.

In that city for many months past a cut-rate war has been stirring up things very completely. It began, as usual, in a department store, and spread so rapidly and generally that soon every drug store in the city was forced to sell at cut prices. This condition of affairs existed till a few days ago, when at a meeting of the local association of druggists, a compromise measure was adopted, and has since been approved by every dealer in the city. There is not restoration to full prices, but an advance of five or ten cents on a bottle on patent medicines, and every one is pledged not to sell under these figures.

This little story is told merely as an object lesson. Its moral is that cutting is evil and organization is good.—*Era*.

How a conflagration was averted by the selling of a dose of salts by Mr. Rockwell, the druggist, is the subject of a thrilling drama that comes to us from Compton.

Plot: 9 P. M.—Hero of the tale buys and takes salts. 3:40 A. M.—Villain puts match to building. 3:45 A. M.—Hero feels cyclone in his vital parts, arises, discovers fire, extinguishes same; tableau; curtain drops.

"MATURED judgment, a well grounded habit of circumspection, care, presence of mind, the feeling of personal responsibility, a full appreciation of his relations and duties to the physician and the public, and a healthy self-reliance—these are among the qualifications which cannot come without actual experience in the right kind of practice," or in other words, "by continued application of previously acquired sound training to an active and varied daily experience" in the right kind of a pharmacy.—*The Apothecary*.

Habits of the Drug Store Beetle.

In a recent report issued by the Department of Agriculture upon "Household insects" are some interesting particulars regarding the "drug store beetle." This insect is cylindrical in form, measuring about one-tenth of an inch in length, and is of a uniform light brown color. It received its Latin name (*Sitodrepa panicea*) from its occurrence in dry bread (*panis*), and in Europe it is still known as the bread beetle. Its chief injuries are to druggists' supplies, hence the name drug store beetle. Its depredations do not stop here, however, for it invades stores of all kinds, mills, granaries and tobacco warehouses. Of household wares it has a marked preference for flour, meal, breakfast foods and condiments. It is especially partial to red pepper, and is often found in ginger, rhubarb, chamomile, boneset, and other roots and herbs which our grand-

mothers kept in their farmhouses. It also sometimes gets into dried beans and peas, chocolate, black pepper, powdered coffee, liquorice, peppermint, almonds and seeds of every description. This pernicious little insect has been known to scientists since 1721, when Pastor Frisch found the larvæ feeding upon rye bread. Some singular instances are recorded of its ravages as a bookworm. One writer states that he once saw "a whole shelf of theological books, 200 years old, traveled through transversely" by the larvæ of this particular species of beetle, and another record is published of 29 volumes which, it is said, were "perforated in a straight line by one and the same insect, and so regular was the tunnel that a string could be passed through the whole length of it and the entire set of books lifted at once." In pharmacies it runs nearly the whole gamut of everything kept in the store, from insipid gluten wafers to such acrid substances as wormwood, from the aromatic cardamom and anise to the deadly aconite and belladonna. It is particularly abundant in roots, such as orris and flag, and sometimes infests cantharides. It is recorded to have established a colony in a human skeleton which had been dried with the ligaments left on. One writer states that he saw some specimens taken from a mummy. It has even been said to perforate tinfoil and sheet lead, and that it will "eat anything except cast iron." There are records of injury caused by it to gun wadding, boots and shoes and sheet cork. The larvæ bore into hard substances like roots, tunneling them in every direction, and feed upon the powder which forms and is cast out of their burrows. In powdery substances the larvæ form little round balls or cells which become cocoons, in which they undergo transformation to pupæ and then to the adult insect. The insect has been reared in the Department of Agriculture from egg to beetle in two months. It habitually lives in artificially heated buildings and breeds out through the winter months. Minute as this beetle is, it is preyed upon by still smaller parasites.—*Amer. Druggist*.

Cement for Pestle Handles.

A correspondent claims that he can find no glue that will hold his pestle handles, when they once get loose. Let him try mixing litharge and glycerine in a rather stiff paste. Apply this to the handle in sufficient quantity to make a tight fit, especially around the joint of the handle and the porcelain head. If this does not do it, nothing will. Do not make up more than you want, and prepare it just when you want it, for it sets rapidly and "for good."—*National Druggist*.

A Cancer-ridden Country.

A well-known newspaper correspondent, Wm. E. Curtis, reports that in the State of Ohio, in Wayne county, south of Canton, is a cancer belt, as they call it, a strip of country about thirty miles long by twelve miles wide, which offers a field for hygienic research that some medical genius ought to invade. They say that five of every six women in this district are afflicted with this frightful malady, and that most of them die of it, as if they were under the curse of the gods. There are several local explanations for the prevalence of the disease; the most curious of them attributes it to cherry trees, with which the roadways are lined. But so far as is known there has never been any scientific investigation, and the local doctors have no theories to advance.—*Western Druggist*.

Business Personals.

FRANK GILLILAND, with J. C. Hardman, Riverside, lately met with a somewhat serious accident, which has kept him from business for a week or more. We trust he will be all right again very soon.

PIERCE & ROBBINS are soon to open a branch store in Chino, the busy and growing beet sugar town of the Pomona Valley. Their store is built of brick, and will be fitted and furnished in modern style. Mr. C. S. Hutchinson is to be the manager.

L. E. LEEMAN, Perris, had the misfortune to be burned out on the night of February 25, losing in the neighborhood of \$5,000 by the disaster. Mr. Leeman, upon changing his location two years ago, spared no expense in fitting up his establishment, and it was conceded to be one of the most elegant stores in Riverside county. With his accustomed energy Mr. Leeman promptly purchased a new stock of drugs, which F. W. Braun & Co. packed and shipped on the Monday and Tuesday following the date of the fire. We sincerely hope that an era of prosperity will follow close upon the loss and soon wipe out the record of disaster.

HARD upon the inauguration of the cut-rate warfare in San Bernardino came the news of an attachment served upon E. E. McGibbon, and his application for relief in insolvency. We are sorry for friend McGibbon, but the thing was inevitable when the cutting of prices started in. What the final disposition of the business may be is not known to us, but we trust that Mr. McGibbon may find a way to recover his position in the drug trade.

DR. C. C. BAILEY, who was long in the employ of Frank M. Towne, San Bernardino, has purchased an interest in the "Owl" drug store of that city from Dr. D. W. White, the firm name now being White & Bailey. Both proprietors are popular and active business men and we look to see an increased prosperity attend their united efforts.

BUKER & COLSON, Fresno, have moved into the large room adjoining their former quarters, and have considerably increased their business facilities.

GEO. H. MONROE, Fresno, has moved to another room close to his former location, and has had the new store beautifully decorated in orange and gold.

WE have received word of the death of R. Waldin, late of Phoenix, Ariz., who a few weeks since disposed of his drug business to Mont. P. Chubb. Mr. Waldin had been an invalid for several years, and was on the sick bed when he sold his business. After settling up his affairs in Phoenix he was anxious to return to his old home in Quincy, Ill., and accomplished the journey, but lived only two days after his arrival. Mr. Waldin was a thoroughly upright and conscientious man and kindly and affectionate in his nature. His loss will be keenly felt by those nearest to him and he will be long and pleasantly remembered by his many business friends.

T. F. HUDSON has opened an elegant new store in Phoenix, and will make an active effort to secure a fair share of the trade of that city. Mr. Hudson is one of the pioneer druggists of Arizona, though California was the scene of his earlier business life, and is a pharmacist of ripe experience. We cordially wish him success, and do not doubt that the rapidly

growing little city of his choice will provide business sufficient for himself as well as for all the wide awake druggists of that town.

M. J. NICHOLSON has opened a new drug store at Willcox, A. T., which fact seems to indicate an improved condition of business in that town.

ED. J. ROBERTS, of San Bernardino, has concluded to transfer his drug stock to Phoenix, Ariz., where he will soon open up in the district known as Five Points.

Experiment With Rotary Motion.

An interesting experiment described in *Invention* illustrates the stability given to a moving body by rotating or spinning it rapidly, as in the case of a rifle-bullet. The experiment can be made by any cyclist when cleaning his machine. "Assuming the front wheel is detached, lay it upon the floor and, keeping the axle vertical by the hand, give the wheel a vigorous spin. The axle remains unaffected, the wheel running in the ballraces. Now lift the wheel by means of the axle and put the left hand under the wheel and catch the other end of the axle. You now have a horizontally revolving wheel, and you will be astonished to find how difficult it is to turn the wheel into a vertical position as long as the spinning continues. Let this cease and you can do as you like with the wheel, but give it a vigorous spin and you will find, whatever position it was then in, it will show the perversity of a pig if you attempt to change it. In making this experiment, get a good grip, as it throws a very considerable strain on the arms and feels, indeed, as though one were struggling with some aerial wrestler. Imagine now a shot starting on its course with this rotary motion; if it meets an obstruction fairly and squarely, the forward motion will be somewhat arrested, but the boring action due to rotation will give it a terrible penetrating power. Again, suppose it strikes at a slight angle, and you may think it will glance off like a stone from a smooth piece of walling. The new force, however, here comes into play, and most decidedly objects to the alteration or direction, thereby causing penetration that would be quite impossible under other circumstances. After making the above experiment, you will find you have a much increased respect for a shot fired from a rifle barrel."

Picric Acids for Burns.

Dr. Thierry, of the Paris Charité Hospital, reports that the pain of burns may be immediately stopped by a solution of picric acid. The remedy is harmless, and the yellow stains caused by it can be easily washed out with boric acid. Dr. Thierry states that he has saved life, lessened suffering, and effected speedy and convincing cures at three Paris hospitals. — *Druggists' Circular*.

THE late Arsène Houssaye, French poet and journalist, enjoyed the distinction of wearing the military medal accorded to the soldiers of the Napoleonic wars, although he was not born until after the close of Napoleon's career, having received a lance wound *in utero* at the hands of a Cossack during the Russian invasion of 1815. Napoleon III. considered this sufficient to entitle him to wear the medal.

ASK FOR an introduction to the Mormon Girl.

Cheap Prices.

Why is it that so many druggists display five and ten-cent goods, even one and two-cent articles, and push their sale; while the twenty-five-cent, fifty-cent and dollar goods are practically kept out of sight?

In last week's *Era* we printed a talk with a prominent manufacturer, in which he said:

"Retail druggists should lend their assistance to any and every practical attempt to increase their profits. They must comprehend that cheap goods and cheap methods reduce the volume of the retailer's sales, and that the reduction is out of his profit. As a rule, people do not buy medicines because they are cheap, but because they need them, and they have more confidence in an article at a fairly good price than in one which is offered too cheap. It is a serious mistake, in my opinion, for druggists to push cheap goods. It is these cheap goods which have materially reduced the volume of the druggists' sales, and the sooner the retail druggists realize that it is to their own interest to push the sale of higher priced articles, that moment will their profits increase, and their trade as a whole be in a much more satisfactory condition."

There is a principle hinted at in these words, which is a vital one. It is in the statement that cheap sales mean a reduction of profit. Instead of selling a ten-cent article, why not sell the customer a twenty-five or fifty-cent package. He will not buy any more than one, anyway, and there is little sense in letting him depart, leaving a profit of but a few cents, when it might just as easily have been made three or four times as much. The percentage of profit may be the same in both cases, but it is the aggregate upon which the druggist must live.

People buy medicine because they must, and a demand for medicine cannot be created and stimulated as is done in other lines of business.

Without unjustly and unduly imposing high prices upon his patrons, the druggist should exercise business common-sense in the sale of packaged medicines, sell those which are of sufficient size and price to return a decent profit. But beyond medicines there is a field where he can legitimately develop this principle. Take the merchandise of the store's stock, for instance, the sundries, toilet articles, etc. Why sell a cheap hair brush or tooth powder when the same effort would sell a higher priced article, rendering larger profit.

Cheap goods are unprofitable in all respects. Medicines and drugs cheap in price are cheap in quality; the same is true of cheap brushes. In both cases the customer is sure to be dissatisfied with his purchase, and his dissatisfaction is visited upon the druggist. Cheap goods mean a cheap druggist, and a cheap druggist is an abomination. The drug business is looked upon by the general public as a little higher, a little more respectable than other lines of business, and it is suicidal to acquire a reputation for cheapness. Push the good goods, the higher-priced ones, let the cheap-John stores keep the others, or if you must handle them to a certain extent, do not push them in the place of and to the detriment of the better.—*Pharmaceutical Era*.

A VERY neat thing is the Santa Barbara Olive Oil Soap, and fastidious customers willingly pay the required rather high price, 25 cents per cake, which it costs. Have you some in your show case?

THE young man had accompanied the colored young woman to the shoe store, where she desired to make a purchase.

"What number of shoes do you wear?" the salesman inquired.

She glanced at the young man apprehensively. He was so near that he could not fail to hear the answer. Then she said to the clerk:

"Dat soun's like er foolish question ter me."

"But it isn't, I assure you."

"Well, den, ef you gotter hab an answer, de number ob shoes I wah is two, sam ez any body else. Did yoh fink I hab er wooden laig?"

Influence of Music Upon the Hair.

A recent inquiry into this subject by an English physician has developed some singular facts, which are stated as follows in *La Revue Medicale*: Baldness affects about 12 per cent. of the entire male population; but in the case of doctors this proportion is doubled. Composers of music belong to the general average; while instrumental performers, with certain exceptions, almost invariably retain their locks until quite late in life. Brass wind-instruments are fatal to the growth of hair; the trombone especially is said to denude a player's scalp in less than five years. Just the opposite effect is produced by the piano and the violin, which both prevent and arrest the falling off of the hair, as is proved by a long list of European virtuosos who have died at advanced ages with magnificent *chevelures*. No explanation of these statistics is attempted by the author; but they can be verified, he says, by observing the musicians in theatrical orchestras, and also the members of regimental bands, among whom "trumpeter's baldness" is proverbial.—*N. Y. Med. News*.

The Resurrection Clock of India.

Machinery is a monthly journal published at Johannesburg, South Africa. In the latest number just received is an account of a most remarkable clock belonging to a Hindu prince, which the editor thinks the strangest piece of machinery in India. Near the dial of an ordinary looking clock is a large gong hung on poles, while underneath, scattered on the ground, is a pile of artificial human skulls, ribs, legs and arms, the whole number of bones in the pile being equal to the number of bones in 12 human skeletons. When the hands of the clock indicate the hour of 1, the number of bones needed to form a complete human skeleton come together with a snap; by some mechanical contrivance the skeleton springs up, seizes a mallet, and, walking up to the gong, strikes one blow. This finished; it returns to the pile and again falls to pieces. When 2 o'clock two skeletons get up and strike, while at the hours of noon and midnight the entire heap springs up in the shape of 12 skeletons, and strikes, each one after the other, a blow on the gong, and then fall to pieces as before.—*Scientific American*.

MENNEN'S Borated Talcum Powder is being well handled by the proprietors—50,000 free samples have been distributed in Southern California recently, and orders for the article have largely increased.

HAVE you seen the Mormon Girl?

Preparation of Ionone.

According to Duyk (*Jour. de Pharm. d'Anvers*, lii., 274), ionone may be prepared as follows: Into a stoppered flask are introduced 65 ccm. of acetone, 50 ccm. of citral, and a litre of saturated baryta water. The mixture is shaken together for several days, then extracted with ether. The ethereal residue after evaporating the solvent, is then distilled under reduced pressure (12 mm.), the portion passing over between 130 to 155 degrees being reserved; this is then treated with a current of steam to remove impurities, and again fractionated under reduced pressure, the part distilling 138 to 155 degrees being kept. This is heated on the water bath with 100 parts of water, $2\frac{1}{2}$ parts of sulphuric acid, and 10 parts of glycerin. After cooling, the liquid is again extracted with ether, the ethereal liquid evaporated, the residue distilled under 12 mm. pressure, and what comes over between 125 to 135 degrees is ionone.—*Phar. Jour.*

THE recent activity in mining enterprises in this vicinity has brought about quite a demand for supplies for miners and assayers in the way of chemicals, chemical apparatus, assay furnaces and scales, and to supply such demand F. W. Braun & Co. have added many items in this line to their stock in trade. Among the most important appliances required in this business is an accurate scale, an indispensable item in fact, and to meet the requirements of this trade the sundries department has received a line of very fine balances, ranging in delicacy up to one-fifteen hundredth of a gramme—and which are sold at low prices. It is worth the while of pharmacists as well as assayers to examine these high grade scales.

FOR the convenience of druggists requiring new outfits of store fixtures we are printing in this issue some cuts and descriptions from Eastern manufacturers which will be found worthy of attention. F. W. Braun & Co. take orders for same.

TEN tons per day. This is the capacity of Hildreth's Velvet Molasses Candy Factory, Boston, Mass., but as soon as our California girls have had a fair chance to taste it we imagine that Hildreth will be needing another building.

The candy is put up in unique form, and is so convenient to handle, both for the dealer and consumer, that every druggist will want it. Cases containing assorted sized cartons cost \$6 each. F. W. Braun & Co. have the agency.

THE elegant Sandal Oil Pearls of the Gedney manufacture are of undoubted excellence, and are considerably lower in price than the imported article. A trial order will convince you of their desirability. Carried in stock by F. W. Braun & Co.

DRUG circles of Kansas City have been stirred up for the past ten days by H. Clay Arnold's purchase of the Johnson Bros. drug store, at 1107 Main street. This firm for the past two years had styled themselves in their ads. "The Leading Cut Rate Druggists of America."

The question now agitating the druggists is, will Mr. Arnold continue the cut rate business? or will he run his new store the same as he has his old one at Fifth and Main streets for the past 20 years? With large capital at his command he would make things lively in a cut-rate store.

The impression prevails here that the cut-rate drug business in this city has been a failure, as well as a delusion and a snare. —*National Druggist.*

THE date of the nineteenth annual meeting of the Missouri Pharmaceutical Association to be held at Meramec Highlands (a summer resort near St. Louis) has been changed to earlier in the month. The dates are June 8 to 12 inclusive. Arrangements are being made for the largest attendance, most extensive scientific, business and entertainment program, and the most successful meeting ever held by a State Association. Dr. H. M. Whelpley, 2342 Albion Place, St. Louis, Mo., Secretary.

SCIENTIFIC PROGRESS.

Incorporation of the Etna Chemical Company, of New York, for the Purpose of Manufacturing a New Coal Tar Product Known as "Phenalgin"—The Only True Synthetic Coal Tar Product That Has Stimulating, Expectorant and Anti-Malarial Properties—One of the Greatest Discoveries of the Age.

The history of the discovery and utilization of the various gas tar or coal tar products constitutes one of the most interesting chapters in the record of modern scientific progress. Once coal tar was a hurtful and wasteful nuisance, the proper disposition of which was a problem of the extremest difficulty. But chemical science has demonstrated the fact that it really embodies extraordinary capabilities of usefulness. The most gorgeous dyes now used in the textile industries are products of coal tar. Sugar extracted from it can be eaten without producing gout or dyspepsia; and the most valuable of all known disinfectants are those made from the once despised coal tar. Phenacetine is also a product of coal tar.

The list of coal tar products is now added to once more. There has just been incorporated under the laws of this State, with an ample capital, a powerful corporation known as the Etna Chemical Company, with headquarters at 318 West street, New York City, whose purpose is the manufacture of a new coal tar product known as "Phenalgin," for which it is claimed that it is the only true synthetic coal tar product that has stimulating, expectorant and anti-malarial properties. It is a vascular stimulant, as well as an antipyretic, hypnotic and analgesic. This stimulating character is largely due to the ammonia it contains, which has a stimulating action on all the vital functions. The ammonia is combined by a special process, the result being that it is liberated in the stomach in a nascent state. The nascent ammonia greatly increases the therapeutic effect of the coal tar derivative, and tends to neutralize and even completely antagonize the depression which usually follows the administration of other anti-pyretic products.

Phenalgin given in doses of ten to twenty grains will allay severe pain, and produce sound and refreshing sleep, without any injurious after effects. It does not induce a habit like opium or morphia. Phenalgin is the most satisfactory substitute for morphia ever produced for the relief of pain, and the cure of insomnia, nervous conditions, headaches, and all neuroses.

Phenalgin is slightly cholagogue in action, and instead of locking up the secretions as in the case of opium or morphia, it excites glandular action, thus carrying off what may be the cause of the disease.

In short, there is hardly any disturbed condition of the human body in which this new preparation is not of extraordinary usefulness. It is practically a specific in cases of grip, and is invaluable in pneumonia, bronchitis, gastralgia, the consequences of alcoholism, headache, neuralgia, bilious conditions, fever and malaria, etc. All these points have been established by actual tests by leading physicians on both sides of the water. It is no more than the simple truth to say that phenalgin is one of the great discoveries of the age.

The Etna Chemical Company have their laboratory as well as their office at the address given above. The officers of the company are: George C. Cook, President; Adam Cook, Treasurer; Allen H. Still,

Secretary and General Manager. The company have connections in Chicago, London, Paris, Genoa, Montreal, Berlin and other great cities. They intend to push the introduction of the preparation in a vigorous and systematic fashion, and it will not be long before every physician in the world will be able to avail himself of its extraordinary capabilities. The company say they will send to any physician for trial, a special package containing two ounces of phenalgin powder or tablets by mail on receipt of one dollar; or, one ounce each of tablets and powder if desired. This is a special offer to physicians only, and is intended for the purposes of clinical investigation by those interested.

Phenalgin is sold only in two ounce glass jars, containing either powder or two and one-half grain tablets, and is never furnished to the trade in any other style. All other packages are spurious. The jars have the name Etna Chemical Company blown in the glass on the bottom, and the word "Phenalgin" on the shoulder of each package. The seal of the Etna Chemical Company guaranteeing the reliability of the product is placed in a panel on the shoulder of each bottle, which is always sealed with their special nickel-plated stopper. Phenalgin tablets are made only in two and one-half grain size, are round in shape and pure white in color.

The drug trade everywhere will find phenalgin to be as essential an article of stock as anything that can be mentioned. It is the most valuable addition to the materia medica that has been made in a quarter of a century past.—*Financial News*.

Seasonable.

Fountain Supplies,
Bicarb. Soda,
Acid Phosphate,
Fruit Juices,
Fruit Flavors.
"T. B." Insect Powder,
Moth Balls,
Camphor,
Licorice.

EASTER EGG DYES.

Big Thermometer Free.

One gross A Corn Salve, \$10.20.

Four dozen A Corn Salve, free.

One \$5.00 Thermometer, free.

Thermometer is 48 inches long and 9 inches wide. Just the thing to attract attention to your doorway. See F. W. BRAUN & Co. about it.

Colorless Solution of Shellac.

Dissolve 150 grams of shellac in a liter of alcohol by the aid of gentle heat in a water bath. Stir in about 150 grams freshly burned animal charcoal, and bring the mixture to a boil, maintaining it at this temperature about ten minutes. Filter a small portion and if not absolutely colorless add a little more charcoal and again boil. After again testing if found to be quite free from color first strain through silk and subsequently filter through paper. The resultant solution, with the addition of a little castor oil, to insure elasticity, makes the best varnish for prints, paintings, etc.—*Pharmaceutical Era*.

No-To-Bac for Fifty Cents.

The Sterling Remedy Company, manufacturers of No-To-Bac and Cascarets, have put on the market a 50c. box of No-To-Bac, an action which will meet with the approbation of the

entire retail trade. Not only have many cases of tobacco habit been cured by half of a dollar box, but many tobacco users take No-To-Bac merely to regulate the desire, while there is a demand for No-To-Bac in smaller quantities among people who do not use tobacco, but have recognized in this preparation one of the best nerve tonics in existence. The 50c. box already enjoys a substantial sale.

Percentages on Prescriptions.

The following words of Dr. D. W. Cathell in his "Book on the Physician Himself" are commended to those physicians who demand as a price of their patronage a percentage on prescriptions: "It would be wrong, very wrong, to work hand in hand with a pharmacist, and receive from him a percentage on your prescriptions for sending them to his store, and for this reason: Were you to accept part, it would be robbing either the pharmacist or the patient. Were the former to allow you so much for each prescription, and reimburse himself by adding the extra amount to the sum charged the patient for the remedy, it could not be looked upon in any other light than that you had combined to fleece an extra amount from every unfortunate who trusted to your honor, just as one would look upon a lawyer who took fees from both sides. On the other hand, if the pharmacist possessed more honesty than you, and allowed you to reduce his legitimate profit because compelled to do so or lose your influence, it would place you in a most contemptible position, and you would live in constant danger of exposure and a public condemnation that the strength of Hercules could not, and the God of Justice would not, silence. Honesty is the true keystone, without which the whole arch of honor falls."—*Nat'l. Druggist*.

THE large output of 1896, favorable contracts made, improved facilities, and the anticipation of a still greater output for 1897, enables us to announce another reduction in the price of Tanglefoot, which we trust will prove acceptable to our retailer friends.

The prices in the United States on the Pacific coast will be:

Less than one case.	35 cents per box.
One case.	\$2.85
Five cases.	2.75
Ten cases and over.	2.65

To bring our output to the expected dimensions, we are going to ask you to try to sell Tanglefoot by the box as much as possible, for a customer who buys a box uses it about five times as freely as one who buys it by the sheet.

Apenta.

It has been asked why so much stress is laid on the advantage of "natural" mineral waters, when we are able to manufacture the necessary ingredients quite as pure by chemical art from other natural sources, and introduce them into water at even less cost. We are not aware that there is any absolute explanation of the phenomenon, but it has been observed that artificially-made waters, of an approximate composition, are not conducive of the same benefit to the consumer as the natural waters which they simulate. "Apenta" is a water bottled at the Uj Hunyadi Springs, at Buda Pest, in Hungary. Our analysis discloses the following constituents:

	Parts per litre.
Magnesium and Sodium Sulphate.....	63.81
Sodium Carbonate.....	3.07
Sodium Chloride.....	1.77
Calcium Sulphate, Anhydrous.....	1.36
Calcium Carbonate.....	Trace
Potassium.....	Trace

We should say that these ingredients are absolutely constant. Indeed, we learn that the Royal Hungarian Chemical Institute has the bottling of "Apenta" under control, so that the proper constitution is ensured, exactly as other medicines are regulated by the Pharmacopœia. This stability is a recommendation that needs no dilating on. As for the rest, the water is undoubtedly one of the best of its kind that is before the public, and has a medicinal value which it would be hard to exaggerate.

It is a powerful hepatic, or liver stimulant, and is, therefore indicated in bilious disorders and gouty derangements, together with the dullness and irritability that are associated with these conditions. Waters of this class are also of extreme utility in chronic constipation.

We find, in practice, that as a purgative the action of "Apenta" is not followed by torpor of the intestines and a period of inaction. Nor is griping an accompaniment of its imbibition.

It has our hearty and entire approval, and in awarding the *Science Siftings Certificate of Merit*—the eleventh of the year—to the Apollinaris Company, Limited, who are the proprietors of "Apenta," we do so with the knowledge that it is most worthily bestowed.—*Science Siftings*.

New Goods Received by F. W. Braun & Co.

California Cough Balm.....	doz	\$3.00
Swaim's Elixir.....	doz	2.00
" Ointment.....	doz	2.00
" Vermifuge.....	doz	2.00
Fairechild's Ess. Pepsin, 50c.....	doz	4.50
" " " Phenylated.....	doz	8.00
Hildreth's Velvet Molasses Candy.....	case	6.00
Phenalgin.....	2 oz. bot., per bot	1.00

The New Juvenile Soap Offer!

Look !

One gross Kirk's Juvenile Soap.

One gross California Poppy Bouquet Soap.

All for \$22.50!

The "California Poppy" is a very elegant and attractive 10 cent soap—3 cakes in a box.

Made by Jas. S. Kirk & Co.

F. W. Braun & Co. supply the above.

A Motley Collection.

Dr. Fry, of Castle Cary, writing home a description of a fire aboard ship in the Suez Canal, says: "There are 1,500 bales of calicoes floating around partly burnt, and of a cargo of 1,600 barrels of ale and stout, only about 200 are undamaged. Several boxes of chemicals are burst, and the various acids, etc., have not improved the other goods which are lying exposed, such as 10 crates of ladies' bonnets, 21 crates of Beecham's Pills, and no end of fancy goods, all ruined. We have about two hundred Arabs and Soudanese working the cargo, and they are doing nearly as much damage as the fire and water, sneaking everything they can lay hands on, and getting drunk on the spirits. I saw one man eating Cherry tooth paste and

kipped herrings, and the quantity of pills they have swallowed is enormous." Having extinguished the fire at so great a cost, efforts are being made to raise the vessel again. It was fortunate that the occurrence did not take place in the Indian Ocean, or the vessel would, in all probability, have been lost.—*Drug Topics*.

A Chemist's Career.

The ubiquitous *Star* man tells a strange tale about one "Dr. Montague," alias Charles Grant (59), a gentlemanly-looking man, who is now in one of the metropolitan prisons charged with committing burglary. Grant, according to our contemporary, had a chemist's shop in Blackheath twenty years ago, and he combined pharmacy with the gentle art of crib cracking. To all he was a simple chemist, but one fine day his other vocation became more pronounced than usual, and he was compelled to retire from business for five years.

This was in 1880. When he came back to everyday life from the seclusion of Dartmoor, or similar salubrious retreat, he took a flat in Pimlico, where, as "Dr. Grant," he commenced medical practice, and as patients came none too quickly he revived his old methods of treatment by tapping many villas. Single-handed he succeeded in removing housefuls of furniture, even under the eyes of the police, who were deceived by his gentlemanly appearance and pleasant manners. To them he posed as landlord, or anything else which explained his strange conduct; but ultimately he got back to the Old Bailey and another fifteen years' retirement was prescribed for him. He has been out on a ticket-of-leave for some time, and is supposed to have lived at Dalston, where he had an 85*l*. mansion on a three years' lease

Considering that he got the house without paying a deposit, we take this fact to be high proof of his genius, for Dalston landlords are not Simple Simons. He was now "Dr. Montague, analyst." He furnished the house with window-blinds and two gas-stoves, and is supposed to have been on the outlook for furniture when the police got hold of him in respect to a little affair at St. John's wood. The "doctor's" bag of instruments was found in the Dalston house; they comprised twenty seven keys (not dental), a chisel, a screw-driver, three putty-knives (spatulas surely), a steel wedge, a gimlet (for tracheotomy doubtless), and a table-knife. One thing about the "doctor" which we admire is his love for books. On some of his late visits to suburban villas, he went to the library, and carefully went over the volumes, selecting only the best of them, and he had little difficulty in disposing of these at current prices to the best book-dealers. Altogether, the doctor is a pharmaceutical worthy of a unique type.—*Chemist & Druggist*.

How To Treat Your Employers.

It should be remembered, in the first place, that when you engage yourself to work for a man, you have made an actual sale of your time and services to him, and that they are as truly his property as is the hat on his head, or the coat on his back. Your time and energies therefore are not then your own, and you have no more moral or legal right to fritter them away, or to expend them for your own or anybody else's benefit, than you have to appropriate to your own use the money in his till.

But your duty to your employer does not simply consist in staying at the shop during certain stated hours, and waiting on customers as they chance to drop in. It is a part of your

A New Source of Sulphur.

Sulphur is one of the useful elementary bodies which is found largely in an uncombined form in nature, and in some cases in an almost pure state. Sicily has for more than fifty years supplied a large portion of the world's sulphur, and it is from this source that the larger part of American sulphur is now obtained. Deposits of sulphur have been found in several of the western states, and the sulphur mines of Utah, near Beaver, have furnished a considerable amount. It has been known for many years that a deposit of sulphur existed in Louisiana, and several companies have endeavored, but failed, to make its extraction profitable. This deposit is at a depth of 300 or 400 feet and is immediately overlaid by 160 feet of quicksand.

It is this quicksand that has defeated all efforts to mine the sulphur. One company tried to freeze the sand so as to sink a shaft through it, but did not succeed. It is now reported that a method has been devised for mining the sulphur which promises success. The proposed operation is a novel idea due to the ingenuity of Mr. Herman Frasch, of Cleveland, O. It consists in melting the sulphur, and forcing it to the surface in a liquid state. Both the melting and the forcing upward are accomplished by the same agent, which is water heated, under pressure, to 335° F.

A hole is first drilled to the sulphur deposit large enough to receive a 6-inch pipe. Down the center of this pipe passes a 2 inch pipe; this smaller pipe has a series of holes opening into the larger pipe just at the bottom. A 4-inch pipe passes between these two, but does not extend quite so far down. The annular space between the two outer pipes is closed by a stout partition at the lower end of the 4-inch pipe. Above this partition a series of holes is made through the walls of the outer pipes, and a similar belt of holes is also made at its bottom.

Water heated to 335° F. is forced through the space between the two outer pipes, and when it reaches the partition at the bottom of the inner one of these two it passes out at the upper holes, and melts the sulphur surrounding the pipes. This melted sulphur is driven in at the lower holes and forced up, in the space between the two inner pipes, to the top of the well. To prevent the solidification of the sulphur on the way up, hot air is driven down through the inner pipe. This air passes out of the inner pipe at its bottom, and ascends upward through the same channel as the sulphur. The pipes are sunk deeper into the bed of sulphur as occasion requires.

The pipes are made of steel coated with aluminum. The sulphur flows from the well in a liquid state, and is run into shallow vats to cool. It is then cut into blocks convenient for shipping. Much of the deposit is said to be very pure, reaching as high as 99 per cent. of clear sulphur.

The new company is very hopeful of soon producing large amounts of sulphur, and at such rates as will place it in competition with the imported article.—*Cosmopolitan*.

THE Mormon Girl's headquarters are with F. W. Braun & Co.

A well-known medico, it is related, was walking home late one night, when he was accosted by a footpad. "Gimme your money," said the thief. As quick as thought the doctor turned, and in an offended tone said: "What are you doing over here? Go on the other side of the street. I am working this side myself." With a muttered apology for his breach of etiquette, the would-be robber vanished in the darkness.—*Medical Times*.

"T. B."



There's no use trying further to find
the origin of above combination
of letters.
Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a
Specialty of ours and one of our first-
rate sellers. It is obtainable in the
following sizes, at prices quoted, viz.:

Small Cases, per doz.,	\$1.25
$\frac{1}{2}$ lb. " " "	3.25
1 lb. " " "	5.50
6 lb. " " lb.	0.40

Case of six 6 lb. cases, 40c. per lb.,
less 10 per cent.



F. W. BRAUN & CO.

Los Angeles, Cal.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gettleman Brewing Co.	Jayne, Dr. D. & Son.
Anheuser-Busch Brewing Assn.	Johnson, I. S. & Co.
Antikamnia Chemical Co.	Kennedy, S. H.
Apollinaris Co., Limited.	Kline, R. H., M.D.
Arlington Chemical Co.	Kondon Manufacturing Co.
Batchelor Hair Dye Co.	Kuhns, Arthur Company.
Beeman Chemical Co.	Lee, J. Elwood.
Braun, F. W. & Co.'s Laboratory Products.	Leiner, M.
California Condensed Juice Co.	Levy, B. & Co.
California Fig Syrup Co.	Mariani & Co.
Cal. Mission Eucalyptus Lozenges	Moore, H. H. & Sons.
Columbus Bicycle Co.	Mott's, Dr. Chemical Co.
Crown Perfumery Co.	Munn & Co.
Curtis & Brown Manufacturing Co.	N. Y. Pharmacal Association.
Davol Rubber Co.	Oakland Chemical Co.
Demorest Publishing Co.	Omega Chemical Co.
Dietz, R. E. Co.	Planten, H. & Son.
Elliott Pharmacal Co.	Pope Manufacturing Co.
Emerson Drug Co.	Portuondo, Vicente.
Etna Chemical Co.	Principe de Gales, Cigars.
Gedney, L. H.	Sharp & Dohme.
Goodrich, B. F. & Co.	Sterling Remedy Co.
Gold Label Corks.	Taite, Jos. G. & Sons.
Graef, Chas. & Co.	T. B. Insect Powder.
Guild, J. H., M.D.	Thum, O. W. Co.
Hathorn Spring Co.	Union Hardware & Metal Co.
Hayden Manufacturing Co.	Wedderburn, John & Co.
Hildreth, H. L.	Welch Grape Juice Co.
Hilson Company—Cigars.	Wilbur Safety Packet Co.
Hunyadi Salts Co.	Wright, Chas. & Co.
Imperial Chemical Mfg Co.	Wyeth, John & Bro.
	Young & Smylie.

Catching Cold.

The "cold spots," meaning thereby the surface areas peculiarly susceptible to cold, are principally the nape of the neck and the lower part of the back of the head, the front of the abdomen and the shins. The acute discomfort and the sense of impending disaster which results from the steady play of a current of cold air upon the neck from behind are well known. The necessity of keeping the abdomen warmly clad is also generally recognized, though perhaps not as generally carried into practice. Curiously enough, few people are conscious of the danger they run by exposing the usually inadequately protected shins to currents of cold air. This is the usual way in which colds are caught on omnibuses. When driving one takes care to cover the legs with a rug or waterproof, but on the more democratic conveyance rugs are not often available, and the reckless passenger by-and-by awakens to the fact that the iron has entered his soul—in other words, that he has "caught cold." People who wear stockings, such as Highlanders, golfers and cyclists, invariably take the precaution of turning the thick woollen material down over the shins, the better to protect them against loss of heat, though, incidentally the artificial embellishment of the calves may not be altogether foreign to the manoeuvre. This is an instance of how all things work together for good.

It does not, of course, follow, because certain areas are peculiarly susceptible to cold, that a chill may not be conveyed to the nervous system from other points. Prolonged sitting on a stone, or even on the damp grass, is well known to be a fertile

source of disease; and wet cold feet are also, with reason, credited with paving the way to an early grave.—*London Medical Press.*

"We pay altogether too dearly for wealth if we purchase it at the sacrifice of those qualities in ourselves which give real dignity and worth to human life. It requires more manhood sometimes to resist getting rich than to get rich. The business man seldom achieves a greater victory over himself, or makes a longer stride toward genuine success, then when he turns his back on a scheme which promises a fortune. Frank honesty, the settled habit of regarding others' rights as we do our own—these, along with that cheerful friendliness that is the legitimate expression of these traits, are, perhaps, the strongest of all the elements of business success.

"If your customer finds you kind and obliging, as regardful of his rights as you are of your own, without guile or pretension, but just, fair, manly, he will probably not only continue your customer, but become your friend. Ten chances to one, he will be the means of bringing you many other customers, and you will succeed where a less conscientious man would fail."

Extract from address of Prof. E. S. Bastin before the graduating class of A. P. C. P.

WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

WANTED—Party with some capital to open drug store in one of the best towns in San Joaquin Valley. For particulars address "S," care F. W. Braun & Co., Los Angeles.

WANTED—Would like to correspond with a young physician with view to selling part interest in drug business; can offer good proposition; country town near Los Angeles. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—Drug store; fine location; close in; stock and fixtures about \$2,200; all clean stock; will take \$1,500 if taken soon; good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—An established drug business in Arizona. Worth looking into. Can be purchased for about \$2500. Inquire of F. W. Braun & Co., Los Angeles, Cal.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00. all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drugstore near center of the business portion of Los Angeles. Will sell cheap for cash. Good reasons for wanting to sell. Address H. A., care California Druggist.

THE
CALIFORNIA
DRUGGIST
MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, APRIL, 1897.

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

— **Druggists** have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

PRICE:	Per dozen	\$ 5.00
	3 " lots	4.75
	6 " "	4.50
	1 gross	48.00

MATCHLESS PHARMACAL CO.,

30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

The Prices to RETAILERS

are as follows:

\$8.—Case of 50 glass bottles.

\$8.—Case of 100 glass $\frac{1}{4}$ bottles.

UNDER EMINENT SCIENTIFIC CONTROL.
“THE APOLLINARIS”
 BEST NATURAL LAXATIVE WATER

See that the
 Labels bear the well-known
 RED DIAMOND MARK of the
 APOLLINARIS COMPANY, LIMITED.

SOLE EXPORTERS:

The Apollinaris Company, Ltd., London.

Sole Agents: Charles Graef & Co., New York.

Represented by JOHN CAFFREY, 21 Sutter St., San Francisco.

LACTOPEPTINE.

LACTOPEPTINE Powder, in ounces, per dozen \$8 00
 LACTOPEPTINE Powder, in half-pound bottles, per pound 9 60

	Lbs. Per Doz	5 lb. Bot. Ea.
LACTOPEPTINE Elixir	12 00	4 50
LACTOPEPTINE Elixir with Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Strychnia and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Calisaya	12 00	4 50
LACTOPEPTINE Elixir with Calisaya, Iron and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Gentian and Chloride of Iron	12 00	4 50
LACTOPEPTINE Elixir with Phosphate of Iron, Quinia and Strychnia,	12 00	4 50
LACTOPEPTINE Liquid	12 00	4 50
LACTOPEPTINE with Beef, Iron and Wine	9 00	3 25
	PER DOZ.	6 LB. BOT.
LACTOPEPTINE Syrup with Phosphorus	12 00	5 50

NEW YORK PHARMACAL ASSOCIATION, Yonkers, N. Y.



DIETZ SEARCH LIGHT

For either indoor or outdoor illumination—gives a brilliant, powerful and penetrating light, will not blow out, and has a simple and effective device for raising globe to light or trim. The unusually large and bright Reflector renders this light remarkably searching. We manufacture hundreds of different styles of Lanterns, and if, when you buy such goods, you insist upon having “Dietz,” you will certainly get the best of its class.

R. E. DIETZ COMPANY,

Estab. 1840. 60 Light St., New York.

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Anyone sending a sketch and description may quickly ascertain, free, whether an invention is probably patentable. Communications strictly confidential. Oldest agency for securing patents in America. We have a Washington office. Patents taken through Munn & Co. receive special notice in the

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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., APRIL, 1897.

[NUMBER 4.

The California Druggist.

— PUBLISHED MONTHLY BY —

THE CALIFORNIA DRUGGIST PUBLISHING CO.,

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(To whom all Communications should be addressed.)

F. S. LANGDON,	- - - - -	PRESIDENT.
J. Q. BRAUN,	- - - - -	TREASURER.
R. A. ALLEN,	- - - - -	EDITOR.
H. WICKIZER,	- - - - -	ASSOCIATE EDITOR.

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

La Fiesta, April 20 to 24.

It is with mingled feelings of curiosity and wonder that the Eastern tourist in Los Angeles views the light hearted crowds that fill the city's streets and participate in the jollification of our festival. The reserve that characterizes the New Englander at home is replaced here by the freedom that is a growth of southern climes, and the transplanted Northerner blossoms out under the new conditions and becomes a happy Knight of La Fiesta, equally ready to pay homage to the beautiful queen or to don a mask for the last night's frolic.

The parades of this year will be very fine, and all the exercises of Fiesta week well worth seeing. The public spirit shown by the hard-worked committees in their efforts to bring the affair to a successful conclusion is most commendable, and worthy of all praise for its unselfishness. It will be a good week to spend in Los Angeles, and we hope to greet as many of the drug trade as can make it convenient to spend a few days in the enjoyment of La Fiesta.

WHILE our retail friends are not quite satisfied, many of them, with the volume of business coming to them this spring, and perhaps are wondering whether the "wave of prosperity" may not have been a delusion, it is only fair to inquire how the country as a whole is looking in a business way.

In a recent review of the state of trade in the principal cities of the United States we gather the following: In New York, jobbers are fairly busy, demand active for seasonable goods, collections satisfactory and outlook favorable. At Boston, a steady flow of orders.

In Philadelphia, a quiet but firm market. Baltimore reports satisfaction among the wholesale and jobbing trade, and particular activity in the manufacturing establishments.

The wholesale trade of Detroit report good sales and a decided improvement in collections. Manufacturing chemists full of orders.

In Chicago, business expanding and getting better. Manufacturers rushed with orders, collections improving.

St. Paul and Minneapolis conditions unfavorable owing to prevalence of floods, but trade moving along fairly well.

St. Louis reports drug business again growing better.

In addition to above we have information from New Orleans of a lively condition of trade in that market. For the Pacific coast we have to report a fair improvement in the wholesale trade of Los Angeles, with evidence of a widening market. We have no special report from San Francisco jobbers, but we have no reason to doubt an equally favorable condition in their city. The purpose we have in bringing the foregoing facts to the notice of our readers is to point to the evidence therein shown that there is a certainty of improvement already in the business of the country, and to express our conviction that however slow the improvement, the future is bright with promise.

FOUR men were arrested in Chicago, April 3rd, for counterfeiting trade-marks of the Antikamnia Company and for fraud and conspiracy. They have been making tablets the exact counterpart of the genuine, but of worthless composition. The powder was also counterfeited. Shipments of the spurious products have been made to various parts of the country. The Antikamnia Company are fortunate in running down this nest of thieves, though it is believed they are not the only ones engaged in this disreputable business. Dealers should, for their own safety, not less than for that of the public, be on their guard against this and similar products when offered by outside parties at reduced prices. Buy them only from reputable wholesale drug houses, and you will be safe.

Pure Food Congress.

On the 30th of this month, under the auspices of the Manufacturers' and Producers' Association, will be held at San Francisco a congress of industrial associations, chambers of commerce, boards of trade and other representatives of the industries of California to organize a systematic campaign against adulterations of food supplies. Recent investigation has developed extensive frauds by manufacturers in this State, and the reputation of the Pacific coast for even pure fruit products is jeopardized. The existing law bearing on the adulteration of food and drugs, approved March 26, 1895, seems ample to cover the requirements of the case, but its provisions are constantly disregarded and violated, until there is danger that an unsavory reputation will be attached to all Californian food manufactures and our most important industries put under a ban. A vigorous, united and persistent effort is called for, in order that unscrupulous manufacturers and dealers may be effectually dealt with and the good name of our State maintained.

We heartily sympathize with this movement, and we call upon every good citizen to give it the encouragement and assistance it deserves. We remember the fruit jellies that used to emanate from Pittsburgh factories and sold for consumption in hotels and restaurants, which were absolutely devoid of even a trace of the fruit represented, being concocted of glue and flavored and colored to represent what the label called for. A more disreputable industry would be hard to find, and yet right here in this land of superabundant fruits we have manufacturers who are working along similar lines, even if their adulterations fall short of complete sophistication.

The Congress will be held in the Chamber of Commerce Hall, and we quote, in closing, the final paragraph of the committee's call:

"It is the ambition of the projectors of this move to make this convention the event of the year, an epoch in the history of our State. We want to make it the greatest convention ever held in California. We want to see it so large in numbers, so positive and practical in action, as to startle those who for a present personal advantage would blast the name and fame of the State, and serve a notice to them now and forever that they cannot ply their vocation with safety to their peace and profit to their purse within the confines of California."

AN apparatus (autoclave) for the disinfection of rooms and other inclosed spaces by formaldehyde vapour has been invented in France, and patent rights for England have been obtained by a company of which Mr. Michael Carteghe is president. The apparatus is described by the *Chemist and Druggist*, and we print the following from its columns:

"M. Trillat has succeeded in making formaldehyde vapour available as a disinfectant by preparing formaldehyde solutions with water-retaining substances, and heating the mixture in an autoclave up to a pressure of four atmospheres. On opening this valve in the apparatus pure formaldehyde vapour issues in a long jet through a rubber tube. You can close a room hermetically, put the tube of the autoclave through the keyhole, and disinfect the place thoroughly, destroying the most tenacious spores known to bacteriology, without injuring any piece of furniture, picture, or any metal object. The employment of the Trillat system is rapidly extending in France. The system has been warmly recommended by the Pasteur

Institute, and at Marseilles, where quarantine disinfection is now enforced against vessels from India, it has been adopted by the Municipality."

THE San Joaquin valley is laughing out of the corners of its eyes and at both ends of its mouth this spring, at the prospective harvest. Year after year the hopes that were raised in the early winter were dispelled by the unfavorable conditions that succeeded, but the outlook at present is so encouraging for full crops that the people seem justified in their high expectations. We hope there will be no further disappointments to bring discouragement to the dwellers in this wonderful granary of California.

MR. RICHARD BIRKS, Montreal, is a pharmacist in active practice at the age of 90. His place of business is on McGill street, where he has been since 1846. *Meyer Bros.' Druggist* prints his portrait and a specimen of his label writing, the latter being well done and showing a steady hand. It takes a good while, it seems, in the drug business, to accumulate a competency sufficient to retire on. Mr. Birks has our sympathy.

Board of Pharmacy Meetings.

OREGON.

The Oregon State Board of Pharmacy held its regular quarterly meeting in Portland, March 9, 1897; the members of the board present being M. M. Davis, president; John M. A. Laue, treasurer; L. W. Moody, secretary; Lee Steiner and A. Yerington.

The following candidates receiving the required percentage were granted certificates.

Licentiates in Pharmacy: C. N. Clark, The Dalles; E. J. Eastman, Gold Hill; E. D. McKee, C. J. Gienger, E. C. Golden, of Portland.

Registered Assistants: H. O. Wiley, Medford; W. R. Scott, La Grande; H. W. Foster, Portland.

The board will hold its next meeting in Portland in June.

WASHINGTON.

At the quarterly meeting of the Washington State Board of Pharmacy held at Tacoma, Jan. 18th and 19th, there were twelve applicants for registration by examination, three by graduation and two by registration in other states.

The examination resulted in the registration of A. L. Hopkins, of Tacoma, and W. A. Freeburger, of Montesano, as registered pharmacists. As registered assistants: Icey G. Harmon, of Orting. J. M. McFarland and R. J. Cole, of Tacoma.

John A. Gutzin, of Astoria, Oregon; Lloyd E. Jones, of Walla Walla, both registered in Michigan; Oscar A. Moeglich, of Spokane, graduate of Cincinnati College of Pharmacy; Otto J. Demond, of St. Joseph, Mo., and E. D. Carmichael, of Ilwaco, graduate of the Northwestern University, Chicago, were granted certificates of registration.

The next meeting of the Board will be held at Seattle April 19th and 20th.—*Digest*.

Note the first page of cover, this issue. It tells of the new Sarsaparilla that F. W. Braun & Co. have added to their stock. It has special interest for the drug trade, and that is why we mention it here.

Business Changes and Notes.

The popular house of Mit Phillips, Smith and Dean has changed its *personnel* by the withdrawal of Mr. Dean, and will henceforth be known as Mit Phillips and Smith.

Mr. Harry G. Dean has bought the business of W. C. Banks, 3rd and Main Sts., this city. We consider Mr. Dean's purchase a good one, and expect to see him make his corner a center of attraction for that part of the city. We wish him success.

Dr. O. H. Mennet, Fourth and Main Sts., city, has sold his business to Bishop & Co. Mr. Bishop is an experienced pharmacist, late of Boston, Mass., and is abundantly capable of satisfying the wants of the public in his line.

H. Herzfeld has sold his pharmacy, corner Temple and Belmont Sts., this city, and we understand will devote his attention to the mining industry. Mr. Herzfeld is too good a man to lose from the drug trade and we trust he may soon be disposed to start anew in his old business. The Star Drug Co. succeed Mr. Herzfeld.

The New York Pharmacy is the present name of the store, 266 South Main, formerly owned by E. Williams.

The Kernville Drug Co., Kernville, is a recent addition to the list of drug stores in this state.

Mr. H. M. Stone is opening a new drug store at San Pedro. The prospect of government work on the harbor at that place is stimulating the old town. May there be no disappointments.

The Cash Drug Store succeeds J. B. Baker, Fallbrook, Cal.

E. Moore has removed from Otay and established himself in San Diego.

Nicholson Bros., Wilcox, A. T., succeed M. J. Nicholson.

J. B. Merrill, Visalia, is having a fine job of decorative work done upon his ceiling, and his customers have to pick their way among the platform supports in the meantime. The old corner will blossom out in great style a little later on.

The Arcadian Pharmacy is a new candidate for popular favor in Tucson, Arizona; opening with fine modern fixtures and a complete stock of goods. The business will be managed by J. C. Means, late of Natchez, Miss., whose large experience in the drug business well fits him for the position. We expect to hear good reports of the Arcadian as a factor in the business of Arizona.

The only son of W. S. Hill, of National City, met his death a fortnight ago by the accidental discharge of a gun in the hands of a companion, while on a hunting expedition. This sad bereavement calls for the deepest sympathy that we can extend, while it points to the need of the most painstaking instruction of our boys in the cautious handling of firearms.

Mr. D. S. Lacy, manager of the Coronado Pharmacy, was called east March 28th by the serious illness of his father.

The Corbin Drug Co's store, 5th and D streets, San Diego, is undergoing a remodeling, which not only greatly improves the appearance of the store, but considerably increases its space.

We regret to have to announce the death of Mr. E. B. Pratt of Santa Barbara, who departed this life March 24, another victim of consumption. Mr. Pratt was the active partner in

the firm of Pratt & McKean, whose business was sold to J. T. Crane & Co. in 1893, since which time he has assisted his successors, spending a portion of his time in the study of medicine. The deceased was a gentleman of the strictest integrity, kind and genial, holding the highest place in the esteem of his many friends, who regret his early decease and whose sympathies go out to the wife and mother who are so greatly bereaved in his loss.

Wild Cherry Phosphate is a popular preparation. There is one make, the "Matchless," that has no equal on the market. It is in large bottles, 8 ounce full measure, to retail at 25 cts. and in concentrated form for fountain use in 1 pound and 1 gallon packages. Gather in a trial lot and see how much finer it is than other varieties sold. F. W. Braun & Co., agents.

Distillation of Oil of Peppermint in Japan.

Interesting statements about the method of distilling peppermint oil and about the stills used in Japan have recently been published by E. Marx, showing that these stills are rather primitive. In the introduction the author remarks: "From the innovations and improvements in a 'European style' in the industries of Japan, the peppermint oil distillation has derived the least profit, notwithstanding that this branch of industry is a very considerable and profitable one, and that the production of a superior oil should be specially aimed at in the interest of the producers and of commerce. With the appliances described below this is not possible. The only remedy in this direction would consist in the introduction of modern distilling apparatus. By the use of rationally constructed stills and by careful manipulation, both the quality and the quantity of essential oils are improved and enlarged. This applies also to the manipulation of the plants during and after the cutting."

The apparatus for distillation consists of three parts, a semi-globular cast-iron kettle for the water and the herb, upon whose rim rests a wooden vat with a perforated bottom. This vat is covered by a wooden kettle, whose funnel-like bottom reaches into the vat, thus serving as a cooler. The lower funnel like part of this kettle is filled with cold water. The vapors rising during the distillation from the cast-iron kettle are cooled upon the lower sides of the funnel and are received in a beaker hanging under the tip of the funnel. From this beaker the distillate flows through a bamboo-tube into a Florentine flask. From this the water separated from the oil is returned through another bamboo-tube into the kettle, partly replacing the loss by evaporation. Upon each fireplace three such distilling apparatus are placed, the fire being under the larger one, while the next two, gradually somewhat smaller stills, are sufficiently heated by the hot current passing underneath, from the fireplace to the chimney.

When the water in the upper wooden funnel gets warm, it is drawn off by means of a syphon constructed from bamboo-tubes and is replaced by cold water. The flow through the syphon is started each time by sucking. As the Japanese laborer takes matters easy and indulges much in smoking, it not rarely happens that this part of his care is neglected; so that the water in the wooden funnel, serving for cooling, reaches the boiling point.

Then the apparatus sends off steam saturated with peppermint oil and the whole room becomes filled with these vapors. The laborer has to suffer for his carelessness, since he burns his

mouth each time when starting the syphon by sucking, but this does not seem to annoy him much. His pipe is soon again in its place and the same operation may soon be repeated with the greatest unconcern. Sometimes it also happens that the water in the cast-iron pan boils down, and that the herbs as well as the material, mostly straw, by which the rim of the pan is made tight, commence charring, whereby empyreumatic products are formed and enter the oil. This can take place also at a low level of water in the pan, whereby the upper parts of the cast-iron pan may become overheated. These facts may account for the peculiar empyreumatic by-odor frequently noticed in Japanese peppermint oil. *Schimmel's Report.*

Rigid Economies of Old World Life.

Americans, as a people, are the most lavish and prodigal that the world has ever seen, and as a rule, a French, a German or, for that matter, almost any old-world family, could live comfortably on what is wasted by an American family of similar size. In the larger cities of our country, and especially in those where the foreign element predominates, some faint perception of the rigid economy that prevails everywhere in Europe has been obtained, and, to a certain extent utilized, but, as remarked by one of the German or French correspondents who visited the Columbian Exposition, the foreigners who settle in America soon learn many of our wasteful ways, and soon become quite as great spendthrifts as the natives.

The wastage of our private families, however, enormous as it is, is as nothing as compared with that which occurs at our hotels, restaurants, clubs and public institutions. Into the garbage barrels go bread, meat, vegetables, cooked and raw, which in the aggregate, in each of our large cities would mount up into the hundreds of thousands of dollars annually. In Europe all or nearly all of this material would be utilized as food for human beings, and most of it, under the skillful hands of "specialists" in each line, very appetizing food at that—provided of course one is ignorant of its source.

Let us take Paris as an example of a city where the art of economizing what to us is waste, is carried to the very highest attainable point. An anonymous correspondent of the *Journal d'Hygiene* under the caption "*Petits metiers inconnus*" (small, unknown trades) draws the picture for us.

In Paris, says this correspondent, one should be astonished at nothing. The trades followed by a host of poor devils are utterly unknown to the majority of mankind, yet in these out-of-the-ordinary employments those who engage in them manage to earn the few sous necessary to keep them alive. Some, indeed, manage to acquire much more, even great wealth occasionally—but at what an expenditure of labor! The following are some of these unknown employments:

The *boulangers en vieux* (second-hand bakers) are bakers who gather bread crusts from the garbage piles and convert them into *croutons* (little cubic crusts for soups, etc.).

The *Ecumeurs* (the "Skimmers") work in the sewers, where they skim off the floating fatty matters, oils, etc. They also gather old corks which collect at the sewer strainers at Asnières and Suresnes. These corks are recut, and are largely used for many purposes, but, according to report, the bulk of them go to the perfumers.

The *marchands de bijoux*—literally "jewelry merchants," buy up the scraps, the small bits, and plate scrapings of the res-

taurants, called in the slang of the trade "*arlequins*" (harlequins). The collectors are usually in the employ of a wholesale dealer, who disposes of the wares in the public markets. The trade in *arlequins* makes no unimportant portion of the business done at the Marché de la Madeleine, in Rue Chauveau-Lagarde.

The *Pilons* (the "pestlers") are buyers of stale bread, of a higher grade than the *boulangers en vieux*. They have a process by which they make the stalest bread almost as fresh as when it first came from the oven. They retail the loaves to restaurants and eating houses of the lower classes.

Among other queer trades we may mention the *Bucheurs*, men who follow the wood-carts as they come into town from the forests and pick up such pieces as fall. They are divided into two classes—those who appropriate the fallen billets, and those who return the same to the carts. The latter class are paid a few sous daily by the owners of the wood carts. A third class of *bucheurs* follow the charcoal wagons, picking up the fallen bits of coal. This class appropriate the coal thus gathered.

The *Bagotiers* hang around hotels, cab-stands, etc., and assist in loading baggage. They then follow the carriage at a run, and assist in unloading, carrying packages, etc. If the course is a long one the *bagotiers* have relays at certain points, two or more acting together as partners.

The *Fabricants d'asticots* (bait makers) a tribe well known to all who angle in the Seine, make artificial earthworms and other fish-enticers out of a mixture of a substance not mentionable to ears polite, and certain other ingredients. The odor of the finished product surpasses all imagination. The trade is confined to Porte Brancion and the Postern of Mont-souris.

The *Ramasseurs de crottes de chien* frequent the roads and alleys planted with trees, open gardens where dogs are allowed, the "Bois," and gather the fecal dejections of dogs. The product brings a good price from the tawers of leather and the dye-men. It contains a very large proportion of phosphates, and in addition to its uses in tawing leather and in dyeing, it is said to be employed in the manufacture of certain meat-peptones which are recommended for weak stomachs!

The *Ramasseurs d'œufs de fourmis* gather ants' eggs, which are in great demand as food for young pheasants and other birds. The product is sold on Sundays only, at the Bird Market.

The *Ravageurs* as their name implies are appropriators of anything of value found in the gutters and sewers after rain storms.

The *Senateurs*, finally, are hangers-on of the flower markets, especially at the Carré Saint-Martin. They act as commissioners, messengers, etc. There are a host of other peculiar and little known trades followed in Paris, London and other large cities, but those that we have cited show that in these great aggregations of humanity absolutely nothing is allowed to go to waste. Possibly in the more or less remote future we, the favored inhabitants of this great republic may be reduced to a similar condition of frugality, but we hope the day is a long way off.—*National Druggist.*

F. W. Braun & Co. have a large list of Chewing Gums—many are sold with valuable gifts accompanying the purchase. It pays to look after these offers.

THE
MORMON GIRL

IS THE

Attractive Name of a Capital Cigar.

MORMON GIRL



It is not only of Excellent Quality but is Handsome,
Well Built--like its prototype.

THIS CIGAR WILL STAND HIGH AMONG YOUR NICKEL GOODS, AND COSTS
\$35.00 PER THOUSAND.

F. W. BRAUN & CO. HAVE THE HANDLING OF THE MORMON GIRL.

THE following good story of the "cholera year," 1832, is told among the Recollections of an Old-time Druggist (Chas. D. Deshler, New Brunswick, N. J.), in the *Era*:

"One Sunday morning, when the epidemic was at its worst and the panic at its height, I was left in charge of the store while my elders snatched a little needed relaxation from the long strain to which they had been subjected. I had become quite familiar with the common cholera remedies and the doses in which they should be administered, and had been specially coached for the occasion by the head clerk, who was an experienced pharmacist. Of course, I felt highly important over the trust that was reposed in me, and also felt several inches taller in consequence. As fortune would have it, my first customer was a gentleman whom I had known from my very early boyhood. He was a theological student, some 28 or 30 years old, and in after years a very popular clergyman—a large, fine-looking, florid-complexioned and robust man, usually full of life and overflowing with gayety and animal spirits. He now came rushing into the store, wearing a most dejected and woe-begone appearance. "Charley," he exclaimed, after looking around in vain for the head clerk, "Where is Boyer?" "Gone out, sir, for a little while to get some rest," I replied. "Great heavens!" he cried, "What shall I do? I'm going to have an attack of cholera!" I assured him that I could give him whatever was necessary, if he would only describe his symptoms; and I ran glibly over the names of various preparations suited to various cases. But he vowed he would have none of them. What he wanted—and he would have nothing else—was a burgundy-pitch plaster which should extend from just below his throat down to and below the pit of his stomach, and although we had an abundance of ready-made plasters on hand, which I showed him, none of them approached these large proportions.

Now, if there is one thing I could do better than another, it was to spread a plaster, since I had been sedulously drilled by Boyer in that specialty till I was an expert at it. So, I very confidently assured my friend that I could spread a plaster, the mixture for which was always ready, and had only to be melted, as well as Boyer or any one else. "Well, then," he said, "get about it as quick as lightning." I placed the plaster over an alcohol lamp, and while it was melting got out the sheepskin on which to spread it. My friend then traced on the skin the outline of a huge pear-shaped plaster, some sixteen to seventeen inches long from apex to base, and I speedily cut the skin according to his pattern, after which I spread it thickly with the plaster in obedience to his repeated injunctions not to be afraid of putting on too much of it. He was a very hairy man—his breast and a considerable portion of his abdomen being covered with a thick silken growth; and before coming to our store he had shaved this off, so that the plaster should have a chance to adhere to the skin properly. It was not long before I had the plaster in readiness; and, retiring with him to a back room, I clapped it on, and with the aid of a warm spatula made it adhere beautifully at every point. No sooner was it on, and its genial warmth perceptible than my mercurial friend regained all his wonted elasticity of spirits. His fears abated; his dejection vanished, he complimented me highly on my dexterity, buttoned himself up, humming a gay tune the while, which, I lament to say, was not a psalm tune, and left the store cheerfully clapping

his breast and stomach declaring that he already felt like another man.

"The sequel now remains to be related. A day or two afterward my friend again visited me, as anxious this time to get that "confounded plaster" off, as he had been on his former visit to get it on. Scratching and rubbing his breast and stomach like a madman, he declared that he had not been able to sleep on account of the intolerable itching caused by the confounded plaster. He had tried again and again to get it off, but it was no use; it stuck closer than a brother, and on his last attempt to dislodge it his skin had given way, and now he was in torture. It seems that in the interval the hair which he had shaved off had begun to grow again, and had caused a degree of irritation, which, added to that which naturally resulted from the rubefacient properties of the plaster, had now become unbearable. Well, we took him again into the back room, where Boyer and I, by the aid of a pair of scissors and the application of heated spatulas, after an hour or two's hard work, and numberless groans and ejaculations, finally rid our friend and patient of his blanket-plaster, and put a cooling dressing on his inflamed bosom and abdomen. He had had a pretty lively experience, one which he remembered for many a day. But, he didn't get the cholera!"

Bicycle Cleaning.

Don't forget to order from F. W. Braun & Co. some of those convenient and useful brushes for keeping the wheel neat.

Brushes for tires, per dozen, \$2.50.

Brushes for chains, per dozen, \$1.25.

How to Join the American Pharmaceutical Association.

President J. E. Morrison has announced the following members of the "Special Auxiliary Committee on Membership." Each member has charge of the work of obtaining applications in his own state, province or city. If you desire to join the association apply to the local representative on the committee.

STATES AND TERRITORIES.

- Alabama*—Chas. A. Mohr, 951 Dauphin street, Mobile.
- Arizona*—Clemens L. Eshman, Washington and Centre streets, Phoenix.
- Arkansas*—William W. Kerr, Russellville.
- California*—William M. Searby, 400 Sutter street, San Francisco.
- Colorado*—Chas. S. Kline, Nineteenth and Welton streets.
- Connecticut*—Charles A. Rapelye, 455 Main street, Hartford.
- Delaware*—John M. Harvery, 407 Delaware avenue, Wilmington.
- District of Columbia*—Samuel L. Hilton, 103 Second street, N. W., Washington.
- Florida*—William A. Dell, Bay and Laura streets, Jacksonville.
- Georgia*—Sidney P. Watson, 17 Richardson street, Atlanta.
- Idaho*—Albert O. Ingalls, Murray, Shoshone county.
- Illinois*—Henry H. Rogers, 24 Court street, Kankakee.
- Indiana*—Charles T. Eichrodt, 503 North West street, Indianapolis.
- Indian Territory*—Charles G. Moore, Eufaula.
- Iowa*—Sherman R. Macy, Highland Park Normal College, Des Moines.
- Kansas*—George Leis, 747 Massachusetts street, Lawrence.
- Kentucky*—Addison Dimmitt, Fifth avenue and Walnut street, Louisville.
- Louisiana*—Louis F. Chalin, Carrolton street and St. Charles avenue, New Orleans.
- Missouri*—Edward A. Hay, Middle and Free streets, Portland.

Maryland—Webb J. Foster, 67 Hanover street, Baltimore.
Massachusetts—F. M. Harris, 14 Main street, Worcester.
Michigan—Geo. McDonald, Main and Burdich streets, Kalamazoo.
Minnesota—F. J. Wulling, University, Minneapolis.
Mississippi—J. C. Means, 123 North Commerce street, Natchez.
Missouri—Ambrose Mueller, Old Orchard.
Montana—Emil A. Starz, 204 Rodney street, Helena.
Nebraska—A. V. Pease, Fairbury.
Nevada—W. A. Perkins, 84 S. C. street, Virginia City.
New Hampshire—J. B. Baril, 1331 Elm street, Manchester.
New Jersey—G. W. Parisen, Smith and High Streets, Perth Amboy.
New Mexico—W. C. Porterfield, Silver City.
New York—Clark Z. Otis, 63 Court street, Binghamton.
North Carolina—E. V. Zoeller, Main street, Tarboro.
North Dakota—James Davison, Jamestown.
Ohio—H. Scrodino, 53 Observatory street, Cincinnati.
Oklahoma Territory—John E. Sombart, El Reno.
Oregon—William Pfunder, Third and Oak streets, Portland.
Pennsylvania—John F. Patton, 27 West Market street, York.
Rhode Island—James O'Hare, 6 Benefit street, Providence.
South Carolina—O. E. Thomas, 164 Main street, Columbia.
South Dakota—R. M. Cotton, Tyndall.
Tennessee—J. O. Burge, Church and High streets, Nashville.
Texas—Jacob Burgheim, 1019 Congress avenue, Houston.
Utah—Fred. J. Hill, 80 West Second South street, Salt Lake City.
Vermont—A. L. Dutcher, 109 Main street, St. Albans.
Virginia—R. H. M. Harrison, Broad and Foushee street, Richmond.
Washington—H. E. Holmes, Seattle.
West Virginia—E. L. Boggs, Charleston, Kansas Bank Building.
Wisconsin—H. C. Schrank, 437 East Water street, Milwaukee.
Wyoming—Leop. L. Daus, Rock Springs.

H. M. Whelpley, 2342 Albion place, St. Louis, Mo., is chairman; Geo. W. Kennedy, Pottsville, Pa., secretary; Messrs. Geo. L. Hechler, Cleveland, Ohio, S. P. Watson, Atlanta, Georgia, S. W. Parisen, Perth Amboy, New Jersey, W. A. Frost, St. Paul, Minnesota, council members.

Santa Barbara's Celebrated Mineral Water, VERONICA, is a positive specific for constipation, Bright's disease, rheumatism, liver complaint and urinary troubles, and is prescribed by over 30 of Los Angeles' leading physicians. F. W. Braun & Co. agents.

The Origin of the Druggists' Show Bottles.

The following apocryphal story is told by the *Chicago Grocer* in connection with the familiar red, yellow and green vases that brighten the windows of drug stores. "The custom of placing them there originated with an apothecary who found himself one night minus the red light with which tradesmen of his class were accustomed to ornament their store fronts. To make up the deficiency he got a bottle of red liquid and placed a candle behind it. The effect pleased him so well that he decided to improve it by placing a second red light in the window, with the aid of another bottle of red mixture and an additional candle. This sign made such a brave showing that an envious rival cast about for means of improving on the sign. He hit upon the scheme of placing a bottle colored with yellow fluid beside the red one, and then surpassed this previous effort and carried all before him by placing a green bottle beside the yellow. The three made a sign that caught the town, and all the druggists quickly fell into line. The bottles were replaced with the handsome vases at present in use, and the druggist's sign was here to stay to brighten the dingy streets of town and village."

SEASONABLE GOODS--FOR SPRING.

YOU WILL be needing

Soda Fountain Goods,
 Braun's Fruit Juices,
 Crushed Fruits,
 Fruit Flavors,
 Acid Phosphate,
 Root Beer Extract,

Fountain Chocolate,
 Mineral Water Salts,
 Wild Cherry Phosphates,
 Stone's Julep Straws,
 Bicarb Soda,
 Citric Acid,
 Sulphuric Acid,

Vanilla Beans,
 Rock Candy Syrup,
 Soda Foam,
 Lemonade Tablets,
 Lime Juice Tablets,
 Root Beer Tablets.

EXTERMINATORS! COMFORT BRINGERS!

Moth Camphor, Moth Bags, Tarine,
 "T. B." Insect Powder, Powder Guns,
 Fly Papers--Sticky and Poison,
 Squirrel Poison,
 Paris Green for Codlin Moth,
 Sulphur, Caustic Soda, Cyanide Potash for
 Scale Bugs,
 Sheep Dip.

SPRING MEDICINE.

Braun's Sarsaparilla,
 Braun's Condition Powder,
 Matchless Sarsaparilla.

DISINFECTANTS.

Chloride Lime,
 Copperas,
 Carbolic Acid,
 Carbolic Powder.

Chewing Gums,

Feather Dusters,
 Pocket Stoves,
 Tan Shoe Polish,
 Pocket Flasks.

We are strictly headquarters for these goods. Get our prices before ordering elsewhere.

F. W. BRAUN & CO.

New Goods Received by F. W. Braun & Co.

Pilease	doz	2 00
Carnogen new food	doz	9 50
P. D. & Co. Baking Powder, 1 lb	doz	4 15
“ “ “ “ “ 1 lb	doz	2 15
Chapoteant's Capsules, Phospho Glycerite Lime	doz	6 00
Velvet Molasses Candy	case	6 00
Mormon Girl Cigars	M	35 00
Hires' Root Beer, carbonated	case	2 10
Bicycle Brushes for Tires	doz	2 50
“ “ “ Chains	doz	1 25
Criterion Faradic Batteries	each	12 00
Summit Faradic Batteries	each	5 00
Champion Faradic Batteries	each	3 00
Giant Electric Belts	doz. \$30. to	45 00
Bell “ “	doz	9 00

The stationery lines shown by F. W. Braun & Co., especially in tablets and envelopes, cannot be beaten for price and quality in the United States. Call for the proof.

New Definition for a Pharmacist.

In a recent trial in California, in which a pharmacist was charged with practicing medicine without a license, according to the *Pacific Medical Journal*, the counsel for defendant stated "that a pharmacist is one who administers medicine, as a rule, more accurately than the physician, and does not charge as much for doing it." The jury did not see it that way—guilty.

FORMULAS.

FOR WHOOPING COUGH.

The paroxysms of whooping cough may be greatly relieved and in a measure prevented by the following entirely harmless prescription :

R
Fluid Ext. Castanea oz. 1
Syr. Simplex ozs. 3
Mix.

Dose—Half to one teaspoonful, according to age of child, repeated three or four times daily, as occasion requires.

CLOUDY AMMONIA

R		
Soap, castile or soft	oz	2
Borax	dr	4
Ammonia, stronger	oz	7
Water	enough to make	oz 24
Cologne water	oz	1

SPAVIN CURE.

R.	Camphor	av. oz.	1
	Oil turpentine	fl. oz.	4
	Tinct. iodine	fl. oz.	4
	Mercury bichloride	gr.	30
	Oil spike	fl. oz.	2
	Oil amber	fl. dr.	2

Besides being a cure for spavin, this mixture is an excellent absorbent liniment for man and beast for swellings and lameness of any kind. It must be used with care.

FOR LICE.

Sodium hyposulphite	oz.	2
Dilute sulphurous acid	fl. oz.	4
Water	fl. oz.	10

Apply to the scalp once daily.—*Startin.*

MARFAN'S BROMOFORM SOLUTION.

Dr. Marfan has published in the *Lyon Medical* a modified formula for his bromoform solution, as follows:

Bromoform	gtt.	48
Oil Almond	Gm	15
Acacia	Gm	15
Cherry-laurel water	Gm	4
Distilled water	enough to make Co	120

The bromoform and oil are first mixed and well shaken; the other ingredients are then added. Each teaspoonful contains 2 drops of bromoform.

INCENSE FOR CHURCHES.

R		
Benzoin	av. oz.	6
Storax	av. oz.	6
Olibanum	av. oz.	9
Myrrh	av. oz.	9
Cascarilla	av. oz.	5
Oil lavender	m.	40
Oil bergamot	m.	40
Oil cinnamon	m.	15
Oil clove	m.	20

NEW SODA WATER SYRUPS.

WILD ROSE SYRUP.

Rose-water, triple	oz.	2
Strawberry juice	oz.	8
Albumen foam	oz	2
Essence cochineal	m	20
Syrup	enough to make	oz. 16

A LA CHAMPAGNE.

R	
Enanthic ether	dr. 1
Tinct. celery	gtt. 30
Tinct. balsam peru	gtt. 30
Amylic ether	dr. 2½
Tinct. vanilla	oz. 3
Lemon juice	oz. 32
Neutral spirit, 94 per cent	oz. 8
Syrup	enough to make gal. 1

The flavor is said to resemble champagne, and to make a magnificent soda fountain drink. It is also known as Creme de Bouzy Lemonade.—*Western Druggist*.

TAN SHOE POLISH.

R	
(1) Liquid annatto	2 drams
Boiling water	7 ounces
Castile soap	4 drams
Beeswax	2 ounces
Turpentine	5 ounces

Melt the wax in the turpentine; dissolve the soap in the water with the annatto; then pour gradually into the melted turpentine and wax, stirring until quite cold.

(2) Soft soap	4	drams
Linseed oil	6	drams
Annatto solution (in oil)	3	ounces
Beeswax	6	drams
Turpentine	2	ounces
Water	2	ounces

Dissolve the soap in the water and add the annatto. Melt the wax in the oil and turpentine; then gradually stir in the soap solution. Keep stirred until cold.

R	
(3) Common soap	2 drams
Yellow wax	1 ounce
Potassium carbonate	½ dram
Cod liver oil	1 ounce
Water	4 ounces

Dissolve the potassium carbonate in the water and add to the previously melted wax. When mixed add the oil. The mixture may be perfumed, if desired.

The odor of turpentine in the above preparations may be satisfactorily disguised by the use of terpineol, oil of lavender, oil of mirbane, or almost any of the cheap odors used by soap makers.—*Era*.

PROFESSOR J. U. LLOYD has had various proposals made him to translate and publish his famous work, "Etidorhpa," in foreign countries. We understand that the author has recently closed a contract for the publication of the book in French. It is likely now to go the rounds of the languages, like "Uncle Tom's Cabin," and the "Pilgrim's Progress," though its readers will be principally among the educated classes.

JOHN F. QUEENY returns to St. Louis this month to take his old position as buyer for the Meyer Bros.' Drug Company. Mr. Queeny has been for three years head of the sales department of Merck & Co., New York, and is well and favorably known throughout wholesale drug circles.

You have noticed how quickly the free sample of "Velvet", candy brings dimes and quarters to your till? Irresistible!

One case, assorted cartons, \$6.00.

"WHAT'S THIS?" asked Marie, looking at the blank piece of cardboard which Wilbur handed her. "That's Chollie Dudekin's picture by the Röntgen process." "But I don't see anything." "That's just it. This Röntgen light method takes interiors. Barring his exterior, there isn't anything of Chollie to take."

DOOLAN: Fitzgerald says he's disincended from some of the greatest houses in Ireland.

Mulcahy: Musha! So he did, many's a time—on a laddher.—*Dublin Gazette*.

Had Him That Time.

Customer. "I suppose this ground coffee is half peas?" Dealer. "No, the coffee is not, but the pepper is." Customer. "Eh! The pepper is?" Dealer. "Of course. Look in the dictionary."—*Chemist and Druggist*.

Just the Old Man.

Visitor—Is that gentleman coming up the street your father? Boy—Yes, that's dad; but we don't call him a gentleman to home.—*Boston Transcript*.

"THERE was a strange man here to see you today, papa," said little Ethel, who met her father in the hall as he came home on Wednesday night.

"Did he have a bill?" asked Binks.

"No, papa. He had just a plain nose."

"T. B."



There's no use trying further to find
the origin of above combination
of letters.

Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a
Specialty of ours and one of our first-
rate sellers. It is obtainable in the
following sizes, at prices quoted, viz.:

Small Cans,	per doz.,	\$1.25
½ lb.	" "	3.25
1 lb.	" "	5.50
6 lb.	" lb.	0.40

Case of six 6 lb. cases, 40c. per lb.,
less 10 per cent.



F. W. BRAUN & CO.

Los Angeles, Cal.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gittleman Brewing Co.	Imperial Chemical Mfg Co.
Allcock's Plasters.	Jayne, Dr. D. & Son.
Ammonol Chemical Co.	Johnson, I. S. & Co.
Anheuser-Busch Brewing Assn.	Kennedy, S. H.
Antikamnia Chemical Co.	Kline, R. H., M.D.
Apollinaris Co., Limited.	Kondon Manufacturing Co.
Arlington Chemical Co.	Kuhns, Arthur Company.
Batchelor Hair Dye Co.	Lee, J. Elwood.
Beeman Chemical Co.	Leiner, M.
Braun, F. W. & Co.'s Laboratory Products.	Lévy, B. & Co.
California Condensed Juice Co.	Mariani & Co.
California Fig Syrup Co.	Moore, H. H. & Sons.
Cal. Mission Eucalyptus Lozenges	Mott's, Dr. Chemical Co.
Columbus Bicycle Co.	Munn & Co.
Crown Perfumery Co.	N. Y. Pharmacal Association.
Curtis & Brown Manufacturing Co.	Oakland Chemical Co.
Davol Rubber Co.	Omega Chemical Co.
Demorest Publishing Co.	Planten, H. & Son.
Dietz, R. E. Co.	Pope Manufacturing Co.
Elliott Pharmacal Co.	Portuondo, Vicente.
Emerson Drug Co.	Principe de Gales Cigars.
Etna Chemical Co.	Richmond, Dr.
Gedney, L. H.	Sharp & Dohme.
Goodrich, B. F. & Co.	Sterling Remedy Co.
Gold Label Corks.	Taite, Jos. G. & Sons.
Graef, Chas. & Co.	T. B. Insect Powder.
Guild, J. H., M.D.	Thum, O. W. Co.
Hathorn Spring Co.	Wedderburn, John & Co.
Hayden Manufacturing Co.	Welch Grape Juice Co.
Hildreth, H. L.	Wilbur Safety Packet Co.
Hilson Company—Cigars.	Wright, Chas. & Co.
Hunyadi Salts Co.	Wyeth, John & Bro.
	Young & Smylie.

New Artificial Substitute for Cork.

Under the name of phellosine a French inventor has introduced a substance which, it is claimed, answers perfectly for all purposes for which cork has hitherto been used. Phellosine being a nitrogenous substance, the manufacture of which is attended with considerable danger, the inventor has recently applied to the authorities for permission to establish a factory for its manufacture at Saint Maur, near Paris. In his application he described the substance as "an analogue of celluloid," but the authorities had some doubts on the subject and referred the matter to M. de Luynes for investigation. From the report of this gentleman we learn that phellosine consists of cork-bark ground to an impalpable powder and the powder agglutinated by a solution of nitro-cellulose in acetone. The materials are mixed in such a manner that the result is a doughy mass. This is put into moulds, compressed, and subsequently allowed to dry spontaneously. The resulting material is, to use the words of M. de Luynes, an "agglomerated cork of exceeding fine grain, and applicable to all purposes to which cork has hitherto been applied." The material contains only 10 per cent. to 12 per cent. of nitro-cellulose, and is but a trifle, if any, more combustible than cork itself. While this is a fact, however, the manufacture of phellosine is attended with great dangers. To say nothing of the intense combustibility of cork dust (or any organic dust), acetone, being almost as volatile as ether, offers many oppor-

tunities for explosions of terrific violence. These are details, however, which can be overcome, and if the process of manufacture is sufficiently cheap, phellosine has undoubtedly a future of great usefulness.—*Natl Druggist*.

Perhaps you have met the "Mormon Girl." How were you pleased?

Quick Method of Making Mercurial Ointment.

Ettore Barbi gives in *Il Farmacista Italiano*, a formula by which he says a 1 in 2 ointment can soon be made. A few grammes of decoction of saponaria root are put into a strong jar or bottle; 500 grammes of mercury are added, and the whole shaken until the globules of the metal are no longer visible. The emulsified mercury is poured into a mortar containing 400 grammes of lard and 100 grammes of white wax melted together, and on triturating, the metal is soon taken up, and a smooth and perfect ointment results.—*Pharmaceutical Journal*.

Wanted—An Idea

Who can think of some simple thing to patent? Protect your ideas; they may bring you wealth. Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1,800 prize offer and list of two hundred inventions wanted.

WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

WANTED—Party with some capital to open drug store in one of best towns in San Joaquin Valley. For particulars address "S," care F. W. Braun & Co., Los Angeles.

WANTED—Would like to correspond with a young physician with view to selling part interest in drug business; can offer good proposition; country town near Los Angeles. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—Drug store; fine location; close in; stock and fixtures about \$2,200; all clean stock; will take \$1,500 if taken soon; good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—An established drug business in Arizona. Worth looking into. Can be purchased for about \$2500. Inquire of F. W. Braun & Co., Los Angeles, Cal.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00. all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drugstore near center of the business portion of Los Angeles. Will sell cheap for cash. Good reasons for wanting to sell. Address H. A., care California Druggist.

THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, MAY, 1897.

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

— Druggists have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

PRICE:		
Per dozen		\$ 5.00
3	lots	4.75
6	"	4.50
1 gross	"	48.00

MATCHLESS PHARMACAL CO.,

30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

The Prices to RETAILERS
are as follows:

\$8.—Case of 50 glass bottles.

\$8.—Case of 100 glass $\frac{1}{4}$ bottles.

“**APENTA**”
UNDER EMINENT SCIENTIFIC CONTROL.
BEST NATURAL PEPPER WATER

See that the
Labels bear the well-known
RED DIAMOND MARK of the
APOLLINARIS COMPANY, LIMITED.

SOLE EXPORTERS:

The Apollinaris Company, Ltd., London.

Sole Agents: Charles Graef & Co., New York.

Represented by JOHN CAFFREY, 21 Sutter St., San Francisco.

PRICE LIST

FEB. 1, 1890, AND FEB. 1, 1891.

Beef Peptonoids	6 ozs., per dozen	\$ 8 00
Beef Peptonoids	16 " "	18 00
Liquid Peptonoids	16 " "	9 00
Liquid Peptonoids with Coca	16 " "	9 00
Peptonoids, Iron and Wine	16 " "	9 00
Phospho-Caffein Compound	2 " "	2 00
Phospho-Caffein Compound	4 " "	4 00
Phospho-Caffein Compound	8 " "	8 00
Phospho-Caffein Compound	32 " "	24 00

WE GUARANTEE THE SALE OF ALL OUR GOODS.

THE ARLINGTON CHEMICAL CO.,
YONKERS, N.Y.



The Dietz "Victor" Lantern

Is built for use, and for the abuse that goes with it. It has an oil-pot drawn from tinned sheet steel and then re-tinned—a method of construction that prolongs its life. It also has a remarkably simple and effective device for raising the globe in place. The burner, which is hinged to prevent its wandering, is the best of its kind, as is also the globe furnished with the Victor Lantern. The Victor is only one of an endless variety of lanterns that we build. Your dealer can furnish the **DIETZ LANTERNS** if he will—if he gives you the very best made, he must.

R. E. DIETZ COMPANY,

60 Lighthouse Street, New York.

ESTABLISHED IN 1840.

For the asking we mail free an admirable little Catalogue of outdoor Lamps and Lanterns.

50 YEARS' EXPERIENCE.

PATENTS

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DESIGNS,
COPYRIGHTS &c.

Anyone sending a sketch and description may quickly ascertain, free, whether an invention is probably patentable. Communications strictly confidential. Oldest agency for securing patents in America. We have a Washington office. Patents taken through Munn & Co. receive special notice in the

SCIENTIFIC AMERICAN,

beautifully illustrated, largest circulation of any scientific journal, weekly, terms \$3.00 a year; \$1.50 six months. Specimen copies and HAND BOOK ON PATENTS sent free. Address

MUNN & CO.,
361 Broadway, New York.

The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., MAY, 1897.

[NUMBER 5.

The California Druggist.

— PUBLISHED MONTHLY BY —

THE CALIFORNIA DRUGGIST PUBLISHING CO.,

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(To whom all Communications should be addressed.)

F. S. LANGDON,	- - - - -	PRESIDENT.
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H. WICKIZER,	- - - - -	ASSOCIATE EDITOR.

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

THE Pure Food Congress which assembled at San Francisco, April 30, and to which reference was made in the last number of the DRUGGIST, was largely attended, and its discussions evinced an earnestness and unanimity of sentiment which augurs well for the future interests and good name of our State. The extent to which adulterations of food products have been carried, was a revelation—and not a pleasant one—to nearly all in attendance. We hope the good work begun at this meeting will be continued until a California label upon anything to eat or drink will be recognized as a guarantee of purity by the State itself. The enforcement of existing laws against adulteration through an enlightened public sentiment will do much to check demoralizing practices in the direction indicated, and, furthermore, will be a step towards the better observance of all other laws.

THE Commencement exercises of the Kansas City College of Pharmacy, were held April 15, the graduating class numbering 17. An excellent program was carried out.

THE Pharmacy bill recently passed by the Indiana legislature, was vetoed by the Governor. This was not done, however, on account of antagonism toward a pharmacy law, but because it contained an unconstitutional provision relating to the appointment of the Board of Pharmacy. Two years will elapse before a new bill can be passed.

Why don't our legislatures use a little horse sense? There ought to be a council of examiners in every State to pass upon bills before they go to the third reading, to see if they are correctly and lucidly worded—and within constitutional limits. It would save a vast amount of trouble, litigation and expense, and be a notable advance in legislative methods.

THE California College of Pharmacy has issued its prospectus for the next season's session, which will be the last before its change in time. The coming session will be from November 1, 1897, to June 1, 1898, but in the future years, from September to April, which will correspond with the sessions of most Eastern colleges.

F. W. BRAUN & Co. are perfecting arrangements for the purchase of property, whereby in a few months they will be domiciled in an elegant building of their own—five stories and basement, with all modern conveniences, of which more anon.

THE St. Louis College of Pharmacy held its Commencement exercises on the 14th of April, at which time 57 students received the degree of Graduate of Pharmacy, and 11 the degree of Bachelor of Pharmacy, "Ph. B." The program of exercises was carried out very successfully, and at the close a banquet was tendered the class at the West End Hotel.

The following named students received honorable mention and prizes for passing highly creditable examinations: Ed. C. Bauer, W. J. Kohl, C. G. Hinrichs, B. C. Huger, W. F. A. Fahrenkrog, F. C. Simon, F. L. Whelpley, F. L. Dolan, J. J. Jenar, Ed. H. Ittner, Mary A. Elliot, W. Wittenberg and Wm. H. Williams.

Edward C. Bauer, of St. Louis, captured the gold medal prize, for the best examination in all branches.

THE discovery of a flow of black petroleum in a canyon near San Luis Obispo, has caused something of an excitement in the town, as the find is believed to be of considerable value.

The shale formation underlying the surface in the vicinity indicates the presence of a new and extensive oil field.

The mineral resources of California are gradually becoming better known, and as developments are made the population and material prosperity of our State will be notably increased.

THE New York College of Pharmacy held its Commencement exercises April 29, the graduating class numbering 127. The first prize (gold medal) was awarded to Joachim Brennglass, of New York City. The second (a silver medal) to Henry C. Becker, of Clinton, Mass. The third (a bronze medal) to Oswald D. Ingham, of Arctic, R. I.

MESSRS. H. M. SALE, of this city, and Ed. A. Baer, of Bakersfield, Gov. Budd's recent appointees upon the State Pharmacy Board from the Southern portion of the State, are thorough business men—and will add much to the business character of the new board. If the new members from San Francisco and vicinity are as worthy representatives of the profession as those from the south, including Mr. A. G. Oreña, the board will be a strong one.

NOW THAT Los Angeles is known to have upwards of 100,000 population, there will be an increased desire to open drug-stores in this growing city. We advise caution in this direction, as more than the average number are already in business here, while with the cut-rate conditions that exist, profits are exceedingly small.

MR. WILL A. PEAIRS, the well known representative of the Chamberlain Medicine Co., is doing work for his company in eastern Asia, his ambition evidently pointing to a canvass of the entire inhabited world. The *Siam Free Press*, of March 5, has an article on Mr. Peairs' work under the heading "American Push and Enterprise." The *Pharmaceutical Era* has printed some interesting letters, this year, from Mr. Peairs, written from the plague stricken districts of India, from the point of view of the American commercial traveler. We hope to again have some communications from his facile pen for THE CALIFORNIA DRUGGIST.

MR. L. N. BRUNSWIG, of New Orleans, non-resident partner in the firm of F. W. Braun & Co., spent a number of April days, including Fiesta week, in Los Angeles. Mr. Brunswig's last visit here was made in 1890, and the marked change since that time in the size and appearance of the city was impressively evident to him. Mr. B. is sole proprietor of the very large wholesale drug house in New Orleans bearing his name, and is recognized as one of the brightest as well as most successful men in the trade.

Oklahoma Board of Pharmacy.

PERRY, O. T., April 15, 1897.

ED. CAL. DRUGGIST—Dear Sir: At the regular quarterly meeting of the Oklahoma Board of Pharmacy held at Oklahoma City, April 6th, not a candidate appeared for examination.

The next meeting will be held at Guthrie, July 6, 1897.

Yours truly,

E. E. HOWENDBLER.

For Adepts Only.

The mother who fed her daughter on fish so that she could bring about a match, ought to be able to get a diploma from the College of the Finer Forces.

ONE night Fiesta week, Smith dreamed about lending Morlan half a dollar. Meeting him shortly after, the following colloquy ensued: "Say, Morlan! give me that fifty cents. I dreamed I lent you a half." M.—"Nix, Smittie! I dreamed I paid you back."

THE patriotism of the English is being "worked" in the interest of manufacturers in all sorts of ways, in this year of the Queen's Jubilee. "Temperance drinks of a jubilant and patriotic character" (!) are advertised, two being named Royal Record Champagne and Soluble Essence of Jubilee Cup—as we learn from *Chemist and Druggist*.

Business Notes.

The week of La Fiesta saw very many of the drug trade in Los Angeles bent on the enjoyment of the festival, and we believe all were pleased. Among those from considerable distances we had the pleasure of meeting the following Arizona gentlemen with whom we have had business relations. Messrs. H. C. Hitchcock, Globe; Mont P. Chubb and C. L. Eschman, Phoenix; Dr. W. T. Heffernan, Yuma; E. S. Jones, Congress; F. E. Jones, Prescott.

The Thomas Drug Co. have considerably increased their space by taking in the small rooms in the rear, opening on Temple street. When the improvements are completed their business facilities will be greatly enlarged.

The C. Laux Co. have fitted up a special room back of their prescription department for the fitting of trusses and the storage and sale of many goods not particularly desirable to display on the counters. A good idea.

R. W. Borthwick left Los Angeles on the 16th inst. for New York, and will sail for Southampton, Eng., on the 26th. After a short stay in England he goes to China and Japan in the interest of Scott & Bowne. Mr. Borthwick's headquarters will be Yokohama, in which city he has had ten years' business experience. His business in this city, corner Fifteenth street and Grand avenue, will remain in charge of E. C. Thomas. We wish Mr. Borthwick a pleasant journey and a successful career.

Paul E. Jones left Los Angeles, April 14, for Phoenix, to resume his old position in Dr. G. H. Keefer's Opera House Pharmacy.

Mr. Fred. Kupfer has taken a position in H. Germain's Dragon Drugstore, this city, as head of the prescription department.

C. E. Hammond, late of Tulare, has accepted a position as manager of the Star Drugstore, Temple street, this city. Mr. Hammond is a good druggist and will no doubt fill the position with credit.

The Azusa Valley Pharmacy, Azusa, has been purchased by E. A. Hibbard. Mr. H. is an old time druggist of Michigan, a resident of Southern California for a number of years, and well known as an active business man and an untiring worker. We wish him abundant success.

Callender's Pharmacy, 1500 West Seventh street, has been purchased by Mr. E. J. Hewlett. The store will be under the management of W. C. Webb.

Among the elegant sodawater outfits of Los Angeles, is that of Dr. Cutler, corner of Fourth and Hill streets. The doctor has worked up an excellent business since his move to that location.

J. H. McKie, Visalia, now has the Public Pay Station of the Telephone Company in his store. The Post Office has been moved to the room next east, which will help to bring business, and, altogether, we don't see as Mr. McKie has any reason to complain of the situation.

Mr. E. A. Cutter, of San Jacinto, and Miss Margaret Kennedy, of Fresno, were made one, on the 21st April, at the home of the bride's parents in Fresno. The editorial good wishes and congratulations go out to them, with the sincere hope that their life together may be long and happy, and their skies unclouded by trouble.

H. H. Watkins, Kingman, spent a few days last month in Phoenix, as a delegate to the Grand Lodge I. O. O. F.

H. C. Hitchcock, Globe, who was a delegate to the Phoenix Grand Lodge, I. O. O. F., came also to Los Angeles, bringing his wife and family to get the benefit of a change of climate. The illness of his clerk obliged him to shorten his visit, much to our regret.

E. S. Jones, manager of the mercantile business of the Congress Gold Mining Co., Congress, spent Fiesta week in Los Angeles, and favored us with a visit. Mr. Jones is well up in business matters, and handles a great variety of lines with intelligence and success.

R. R. Root, Tempe, has greatly improved his store by putting in modern fixtures.

Mr. J. H. O'Reilly, who bought the retail business of Maxwell & Co., Albuquerque, is having a fine trade. He has a first class location and one of the best equipped stores in the west.

Stafford Campbell, El Paso, Texas, whose store has been occupied in part by a ticket broker, has decided to use the entire space for his own business, and has re-arranged his room accordingly, making a decided improvement in his business facilities.

R. H. Gaylord has purchased the fine drug establishment of A. A. W. Bley, Fair Oaks avenue, Pasadena. Mr. Bley will continue the management of the business for the present.

Paul A. Derge, Anaheim, accompanied by Mrs. Derge, started on the 17th inst. for a six weeks' visit at his former home in Michigan.

Browne & Co., Pomona, have gone into bankruptcy. May 21 was set for the appointment of an assignee.

LOS ALAMITOS, the home of the new Beet Sugar Factory, is to have a drugstore, which will be opened about June 1st, by Mit Phillips, Smith and Mansur, under the management of Dr. Mansur. It's name, the Sugar Loaf Drugstore, is suggestive of the saccharine character of the neighborhood. May the Sugar Loaf flourish!

A Los Angeles druggist says that on a recent day his business summed up as follows:

Five cents camphor gum.

One cent aloes.

Stranger wanted to borrow 50 cents.

Customer to borrow postal card.

Eight customers for postage stamps.

Three to look at directory.

Six telephone calls.

Lady returned one cent stamp.

Four cans Eagle milk at 15c each, which cost \$2.00 dozen—three cans were returned because price was too high.

Proprietor doesn't want his address given, lest another store should be started to catch part of his trade.

If any druggist needs a prescription case, or showcases, at low prices, take notice of the advertisement in this issue of the DRUGGIST of Mit Phillips and Smith, Santa Ana, and write them.

Fruit Juices

Are sold of all sorts of quality. If you buy of F. W. Braun & Co. you can depend upon their purity and freshness. Their Pineapple is pressed and bottled in New Orleans—the headquarters for this fruit.

Crushed strawberries are now being bottled by them, and from the finest berries. Don't you need some at your Fountain?

Note reduced prices!

Fruit Juices, F. W. B. & Co., qts., doz., \$5.75.

Crushed Fruit, F. W. B. & Co., $\frac{1}{2}$ gals, doz., \$12.00.

The New Pharmacy Board.

Governor Budd has appointed a new Board of Pharmacy to take the place of the former members whose terms have expired. In making these appointments, Gov. Budd has judiciously retained Prof. Searby upon the Board, and by so doing given much satisfaction to the pharmacists of the State. The Board as now constituted consists of the following members:

W. M. Searby, San Francisco.

S. F. Waller, San Francisco.

C. A. Seifert, Oakland.

H. M. Sale, Los Angeles.

A. G. Oreña, Los Angeles.

E. A. Baer, Bakersfield.

S. Oberdeener, Santa Clara.

At a meeting of the Board, held May 12, for the purpose of effecting an organization, W. M. Searby was elected President and John Calvert, Secretary. The Secretary's address is 400 Sutter street, San Francisco.

The sale of the famous Veronica Mineral Water has increased wonderfully within the past few months, while the daily average shipments east have more than quadrupled. It is the coming mineral water of the world today, and no first class druggist can afford to be without it. It is prescribed by over 50 of the leading physicians of Los Angeles, and as a spring medicine it has no equal. F. W. Braun & Co., Dist. Agents.

Cleanfont Nipples are wanted by those having babies to care for. A supply has been received by F. W. Braun & Co. See advertisement.

Prizes for Two Inventors.

ONE FOR A BICYCLE BRAKE AND THE OTHER FOR A MONKEY WRENCH.

A highly interesting competition between a large number of new inventions has just been decided by a very distinguished Board of Awards, and a handsome cash prize and solid gold medal awarded as the result of the decision. For some time the patent firm of John Wedderburn & Co., of Washington, D. C., have given a monthly reward of \$150 to the inventor who should submit the best invention from the standpoint of simplicity, novelty and utility. The Board of Awards, composed of Senator William Stewart, of Nevada, Chairman; Representative Claude A. Swanson, of Virginia; Mr. John C. Eckloff, cashier of the Second National Bank of Washington, and Messrs. A. C. Moses, of W. B. Moses's Sons, and Frederick E. Woodward, of Woodward & Lothrop, two of the leading merchants of the capital city.

This Board has just selected the prize winners in the contest participated in by inventors who submitted their devices during the month of January. The prize of \$150 goes to William Taylor, of Kearny, N. J., the inventor of a bicycle brake of simple construction, and the gold medal to Theodore G. Thomas, of Lamarque, Texas, for a monkey wrench of novel design.

The sale of the new nickel cigar—The Mormon Girl—has reached large proportions. There is no mistake about its being more than ordinarily fine in quality. Customers are saying that it is the best five cent cigar they ever handled. You will not regret putting it in stock, and if you have not already done so, include a small lot in your next order. F. W. Braun & Co. sell them.

OFFICE OF CALIFORNIA STATE BOARD OF PHARMACY.

SAN FRANCISCO, Apr. 21st, 1897.

The California State Board of Pharmacy held a meeting for examination at the Westminster Hotel, Los Angeles, April 2nd, 1897, at which the following named were granted certificates as Registered Pharmacists. E. T. Off, Los Angeles; C. D. Moore, Los Angeles; C. Wolff, San Diego; E. C. Thomas, Los Angeles; E. C. Robinson, Los Angeles. As Assistant Registered Pharmacist, Ray Clark, Pasadena. Twelve applicants for Licentiate failed and one for Assistant.

The Board met at San Francisco, April 14th, to 17th, inclusive, at which examination the following named succeeded in securing the Licentiate certificate:

L. M. Haight, Stockton; Mrs. Eva H. North, Fortuna; E. E. Magee, San Jose; and for the Assistant, J. A. Haderle, San Francisco; A. J. Dilbert, Oakland; G. Purlenky, M. E. Lubosch, San Francisco; R. G. Lewis, Colton; J. R. Anderson, Norwalk; R. W. Dewar, Los Angeles; P. Brinkman, San Francisco; O. P. Crozier, San Francisco; and E. C. Whiting, Quincy; were granted Assistant certificates on credentials. An applicant for registration as Graduate holding the certificate of the Northern Indiana State Normal School at Valparaiso was not granted. E. L. de Corval was granted Registration as Licentiate without examination on his credentials from College of Pharmacy at Paris, France; also James Lichterman, on his credentials from Imperial University of Moscow, Russia.

The following named were registered as Graduates in Pharmacy. Albert H. Brundage, Brooklyn, N. Y.; C. A. Chapman, Watsonville; W. H. Kellogg, Palo Alto; P. F. Neppach, Oakland; G. B. Hund, San Francisco; W. F. Thomps and C. H. Bohn, of Philadelphia; A. J. Duprey, Napa; G. H. P. Lichthardt, Sacramento; E. A. Ferrea, San Francisco; W. Lutz, Bakersfield.

Committee on Prosecution reported sixteen cases, and with but few exceptions adjusted without process of court; one case was postponed to allow an opportunity to be examined and when called in court, it was shown that the party had not attended the examination a fine of \$20 was imposed. A rather ingenious defense was made in another case, a plea of not guilty being entered and statement made that a properly registered and skillful pharmacist, but not visible to the customer, had done the compounding for which a violation of the law was charged. In reply to inquiry of the judge as to the name of the pharmacist, answer was made that he had forgotten the name. The judge stated in his opinion this was a fairy tale and found him guilty as charged, imposing a fine of \$50 or 50 days in jail. The attention of the Board was directed and being investigated of a rather unusual case. A bottle was by error taken to be refilled to a druggist other than original dispenser. It was unhesitatingly compounded. Arrangements are being made to more rapidly prosecute violations of the Pharmacy Law. Re-registration dues for year commencing May 5th, was filed at \$2.00 for Registered Pharmacists and \$1.00 for Registered Assistants.

The next meeting will be held in this city, July 14th, 1897.

JOHN H. DAWSON, Secretary.

The "Apenta" Label.

The agents for "Apenta" Hungarian Bitter Water have issued a circular letter, stating that they will fully protect the trade, which reads as follows:

NEW YORK, April, 1897.

DEAR SIRS:

Our attention has been called to further circulars issued by Andreas Saxlehner warning the Trade against handling imitations of the label and name under which Hunyadi Janos Aperient Water is sold.

The decision in the Court of Chancery, London, referred to in such circulars, is strictly limited in its effect to the United Kingdom and has no reference whatever to the position of the controversy in this country.

We gladly direct attention to the fact that the "Apenta" Natural Aperient Water drawn from Springs at Buda Pest is and has been sold under labels radically dissimilar from those used for Hunyadi Janos Water or for any other mineral water, and we are advised by eminent counsel that such labels are lawful in every particular. We are therefore prepared to, and will, fully protect the trade in the use of same.

We remain, Yours truly,

CHARLES GRAEF & CO.,

Agents for The Apollinaris Company, Limited, London.
Sole Exporters of "Apenta" Natural Aperient Water.

Empire Elastic Bandages are among the necessities of life, in certain conditions of human existence. See adv. in this issue.

THE MORMON GIRL

IS THE

Attractive Name of a Capital Cigar.

MORMON GIRL



It is not only of Excellent Quality but is Handsome,
Well Built--like its prototype.

THIS CIGAR WILL STAND HIGH AMONG YOUR NICKEL GOODS, AND COSTS
\$35.00 PER THOUSAND.

F. W. BRAUN & CO. HAVE THE HANDLING OF THE MORMON GIRL.

Animal Oils and Their Uses.

BY A. M. GARANCE.

Animal oils are obtained from a large variety of land and sea animals, and from several kinds of fish. They find many important uses, and their place cannot be filled entirely by vegetable or mineral oils. It will be useful to give briefly the more important points of the principal varieties.

Neat's Foot Oil.—Neatherd is nowadays looked upon as an archaic word, and in everyday use the name of this oil is the solitary survival of the old Saxon name for the ox. The tripe shops keep its method of preparation constantly in the public mind. It is obtained, in fact, in the ordinary boiling of "cow heels" and tripe for public consumption, and separated from the water merely by rest and decantation. 100,000 pairs of ox feet give from 25 to 28 tons of oil. When pure it is an odorless, very limpid, straw colored liquid which solidifies with difficulty. It will also keep a long time without turning rancid, and can be heated more frequently and to a higher degree without alteration than any other oil. Hence it is the best lubricating oil for delicate mechanism, such as the locks of firearms and the machinery of field pieces, and it is used by the clockmakers to a certain extent, perhaps not so much as before the American perfected their fish oils for this special purpose. It has also certain preservative employments; for instance, the prudent cricketer lays up his implements through the winter safe-guarded against damp by a liberal coating of neat's-foot oil. It is rarely found pure in commerce. At the tripe shop it usually contains "sheep's trotter" oil, which has not such good qualities; this has an odor and congeals at a higher temperature than neat's-foot oil. In the wholesale market neat's-foot oil will also often contain a real adulteration in the shape of some or other vegetable oil, and in some places the hoofs of horses will have added their contribution. The oil from these is reddish yellow; it contains a large proportion of solid matter, and congeals at a relatively high temperature. It is, therefore, an undesirable addition.

Still another use of neat's-foot oil is in the preparation of leather, and in this employment it finds a competitor in an oil extracted from pigs' feet and refined. The oil obtained from pigs' feet by boiling in water contains a large proportion of stearine and is turbid at the ordinary temperature. At freezing point it solidifies altogether, and on being pressed yields a white limpid oil which is specially valuable in leather dressing. This contains 75 parts oleine, 19 of margarine, and 6 of stearine, and is therefore very like lard oil, except that this latter contains no stearine and more oleine. The oil extracted from lard is white with a slightly yellow tinge, and is also used in leather dressing. It is sometimes sold for illuminating purposes.

Egg Yolk Oil.—The yolk of a hen's egg contains about 21 per cent. of oil, and in round numbers it takes 5,000 eggs to obtain a hundred weight of oil. Egg oil is thick and almost opaque, with a color between yellow and orange; in fact, it seems to be the coloring principle of the yolk. It is prepared by drying the yolk at boiling point until it is reduced to about half its size, and then pressing out the oil. It finds restricted uses in pharmacy and the making of perfumery.

Cod Liver Oil.—If we said that this familiar delight of childhood was never found pure in commerce certain gigantic advertisers might talk of law and damages. We prefer, therefore, to insist that if there be a pure preparation on the market,

the manufacturer is a remarkably conscientious man whose employees have a wonderful knowledge of the marine kingdom. At any rate, the ling and a whole tribe of other fish of the genus *gadus*, which have not English names, contribute their quota of liver to the boiling pots. It would be difficult to reject them, and if it could be done it is very questionable whether any useful purpose would be served. Cod liver oil is made principally in Newfoundland; but there are factories in Scandinavia and in Ireland. The livers of the fish are put into a kettle made with a double envelope, and on steam being introduced into the inner compartment the oil runs out without pressure. This is white, with a very slight odor. When no more oil runs the livers are stirred up, and this slight pressure brings out abundance of yellow oil. By more heat and more stirring, and the addition of water to the contents of the kettle, a final flow of brown or nearly black oil is obtained. Outside its well known use as a medicinal food, it is largely used in tanning. The liver of the skate gives a golden yellow oil, which possesses almost the same properties as cod liver oil. Lipaline, or artificial cod-liver oil, has nothing fishy about it. It is made by adding 6 per cent of oleic acid to olive oil.

Whale and Sperm Oil.—The whales have been almost ruined by modern illuminating methods, and the whalers are perforce almost forgotten, except in out-of-date books for the boys. It is little use to detail the methods of capture, the difference between the descriptions of whale, and the rough and ready extraction of oil. There are three kinds of whale oil—white, yellow and black—and their mixture gives the medium quality which is found in commerce. Ordinary whale oil is reddish yellow and transparent, liquid in summer and of a honey-like consistence in winter. Sperm oil is an orange yellow transparent liquid with a strong fishy smell. The sperm whale is worth chasing still, for a single "fish" will give from 75 to 100 tons of oil, two or three tons of spermaceti, and a pound or two of ambergris. It is used principally now in skin and leather dressing, especially in preparing chamois leather.

Dolphin or Porpoise Oil.—Two members of the dolphin family furnish forth these oils, which are usually considered as one and the same thing. The round headed porpoise gives a lemon yellow oil with a strong smell of the briny ocean. The oil extracted from the dolphin is a paler yellow and more dense. Both are used in tanning and in the lubrication of delicate machinery.

Alligator Oil.—New Orleans was formerly the market for alligator skins and oil, but indiscriminate slaughter and want of a close time has cleared Louisiana of the saurians, and now they are farmed on the Mississippi and hunted in the vast marshes of Florida. New York is now the principal market for crocodile products. The oil is like an ointment of a reddish color, and contains more solid fat than cod liver oil or sperm oil. In Brazil they called the oil extracted from the local variety of alligator "jacary grease," and use it for lighting purposes, in the making of water-proof varnishes, and as a medicine. In continental countries it is used principally in the making of degreas.

Shark Liver Oil.—This is a thick reddish nauseous oil, sometimes substituted for whale oil. Degreas is manufactured from it. It is the shark of the northern latitudes that furnishes the oil, and the principal fishery is in Greenland.

Seal Oil. The seal gives a very similar oil to its cousin the dolphin. The oil is extracted from the flesh much in the same

way that whale oil is obtained. The color is yellow and the taste is nauseous. It is usually mixed with whale or sperm.

Dugong Oil.—Two sorts of dugong found on the coasts of India and Australia respectively give this oil. It is a brownish yellow turbid liquid with a strong fishy smell.

Other Similar Oils.—The sea-lion, the orc, the borqual, the jubart, the walrus, the manatee, and other sea animals are all laid under contribution for oil. If the mermaid ever does appear, she will most undoubtedly be of the company. These oils are seldom or never pure; they are mixed together with those already noted, and sold under better known names. Everything caught goes to the pot, so that the composition of the oil sent out varies constantly and infinitely according to the hazard of the catch. The leather trade can and does use them all without enquiring too closely into the nature of the mixture.

Fish Oil.—It would be impossible to enumerate the fish that get into the oil kettle. Almost everything that swims is popped into the pan for oil in one place or another. The herring, sardine, whiting, skate, salmon—all our old familiar friends, in fact—yield oil, and “fish oil” may be a mixture of any or all of them. The oil is extracted either by boiling or by allowing the fish to putrefy. This latter is a method which makes the fish oil factory the place of all others to avoid. Fish oil, as ordinarily sold, is a brownish yellow oil, with a strong smell. It keeps limpid at freezing point, and is used principally for degreas manufacture.

Some fish oils, however, are sent out pure, under specific names, and among these are the following:

Japan Sardine Oil.—This made in the islands of Yesso and Ava, and refined at Yokohama. Before this process, the oil, extracted by boiling the fish in water, is thick, even in summer; but as sent out from Yokohama it is a clear liquid, separated from the solid matter which is sold as fish wax or fish stearine. The oil is used in soap and candle making.

Tunny Fish Oil.—The tunny is a Mediterranean fish, caught in tremendous quantities off the coast of Italy. It is very rich in oleine and margarine, and is used principally for degreas.

Menhaden Oil.—This is extracted from a kind of shad found in abundance in American waters. The average specimen will weigh about four pounds, and a ton of fish boiled up in the usual way will yield about thirty-five gallons of oil. It has a brown color, a density of 0.933, and solidifies a few degrees under freezing point. It has all the properties of cod liver oil. The Russian shad caught in the Volga, is rather richer in oil, and this is sold under the name of Astrachan herring oil.

Salmon Oil.—There is hardly likely to be, in our times, an oil factory on Deeside, using the “fush” as raw material, though it might have been so in the days when Preston apprentices had a clause in their indentures by virtue of which salmon was not to appear on their dinner table more than three times per week. China is the only country where salmon oil is made. It is clear white oil, and is used in the preparation of Chinese ink.

In addition to the wide stretch of the animal kingdom we have already shown as laid under contribution for oil, there are still the birds and insects to speak of in this connection. Both yield oil, and we will give a few of the most noteworthy examples.

SEASONABLE GOODS--FOR SPRING.

YOU WILL be needing

Soda Fountain Goods,
Braun's Fruit Juices,
Crushed Fruits,
Fruit Flavors,
Acid Phosphate,
Root Beer Extract,

Fountain Chocolate,
Mineral Water Salts,
Wild Cherry Phosphates,
Stone's Julep Straws,
Bicarb Soda,
Citric Acid,
Sulphuric Acid,

Vanilla Beans,
Rock Candy Syrup,
Soda Foam,
Lemonade Tablets,
Lime Juice Tablets,
Root Beer Tablets.

EXTERMINATORS! COMFORT BRINGERS!

Moth Camphor, Moth Bags, Tarine,
“T. B.” Insect Powder, Powder Guns,
Fly Papers--Sticky and Poison,
Squirrel Poison,
Paris Green for Codlin Moth,
Sulphur, Caustic Soda, Cyanide Potash for
Scale Bugs,
Sheep Dip.

SPRING MEDICINE.

Braun's Sarsaparilla,
Braun's Condition Powder,
Matchless Sarsaparilla.

DISINFECTANTS.

Chloride Lime,
Copperas,
Carbolic Acid,
Carbolic Powder.

Chewing Gums,

Feather Dusters,
Pocket Stoves,
Tan Shoe Polish,
Pocket Flasks.

We are strictly headquarters for these goods. Get our prices before ordering elsewhere.

F. W. BRAUN & CO.

The Only



Way To Satisfy Your
Trade in

SODA WATER

IS TO USE

Real Fruits and Juices.

Finest
Fruit
Juices,
Quarts,
dozen.. ..

\$5.75

We bottle our **Pineapple** in New Orleans, our other fruits in Los Angeles, where the facilities for obtaining fresh fruits are unsurpassed.

F. W. BRAUN & CO.,

Los Angeles,

San Diego.

Crushed Fruits

perfectly pure and
fresh in half-gallon
bottles we now
supply at

\$12

Per dozen.

The British Army in India Incapacitated by Sexual Disease.

It is reported that out of 73,000 soldiers now in India only 24,000 are free from a special disease in a more or less severe form. One-half of the whole army is incapacitated for prolonged marching service. Preventive measures against these diseases proved very effective among the Indian forces when medical inspection of the cantonments women was practiced. Medical regulation of army prostitutes was abolished some years ago through the influence of the English religious organizations. An appeal has been made to the home government by the Viceroy's Council to re-establish the former custom.—*Medical News.*

Druggists wishing to supply their customers with the very best of the large cake Tar soaps, should order LaRue's Wonderful Soap, now in stock at F. W. Braun & Co.'s. It is finer in appearance and of higher grade as a cleanser, than any similar article on the market.

Yohimbebe Bark and Yohimbin.

The natives of Cameroon have long understood the powerful aphrodisiac properties of the rind of a tree known as the yohimbebe, and make use of it for such purposes. The rind is of a chocolate brown color, extremely hard, and ranges from half an inch to an inch in thickness.

Prof. L. Spiegel has succeeded in isolating an alkaloid which he named yohimbin. When employed as an aphrodisiac, yohimbin produces remarkable effects on the human frame. The alkaloid crystallizes from an alcoholic solution, in white needles of a dullish lustre, which melt at 231° C. They dissolve with difficulty in water, but are readily amenable to most other solvents.

In addition to this alkaloid, a second base, yohimbinin, melting between 105° and 106° C., has been found.—*Chemiker Zeitung.*

A marked reduction has been made in the price of Welch's Grape Juice, and we may now confidently recommend it to all dispensers of soda water as economical in use, as well as the most delicious and healthful of beverages. In full quarts, \$5.50 doz. Pints and half-pints also carried in stock by F. W. Braun & Co.

A Wonderful Tree.

In one of the Canary Isles there is a tree of the laurel family that rains down occasionally in the early evening quite a copious shower of water drops from its tufted foliage. This water often collects at the foot of the tree and forms a kind of pond from which the inhabitants of the neighborhood can supply themselves with a drinking beverage that is absolutely fresh and pure. The water comes out of the tree itself through innumerable little pores situated at the margin of its leaves. It issues from the plant as vapor during the daytime when the heat is sufficiently great to preserve it in that condition; but in the evening, when the temperature has lowered very much, a considerable quantity of it is exuded in the form of liquid drops that collect near the edges of the leaves until these members bend down under their increasing weight, so as to part from the limit of the angle of repose, when the drops tumble off them on the ground below in a veritable shower.—*Indian Pharmacologist.*

"T. B."



There's no use trying further to find
the origin of above combination
of letters.

Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a
Specialty of ours and one of our first-
rate sellers. It is obtainable in the
following sizes, at prices quoted, viz.:

Small Cans,	per doz.,	\$1.25
$\frac{1}{2}$ lb.	" "	3.25
1 lb.	" "	5.50
6 lb.	" lb.	0.40

Case of six 6 lb. cases, 40c. per lb.,
less 10 per cent.



F. W. BRAUN & CO.

Los Angeles, Cal.

The Smallest Drug Store in the World.

The smallest drug store in the world is located on Lorain street in Cleveland, O. It is situated near Taylor street and opened its doors, or rather its one little door, a few weeks ago. The store front is so narrow that there is not room for an entrance from the street and the entrance is therefore on the side. The store is partitioned off from quite a large building. Inside are the usual shelves, neatly piled with bottles, and in the window one blue globe of diminutive dimensions informs the passerby that drugs are for sale within. A miniature prescription case is at the end of the little room and everything else necessary to the proper equipment of a drug store can be found in its place, but of course on a reduced scale. To give an idea of how small the store really is, the aisle between the two counters and the aisles between the counters and walls are just wide enough for one person to pass through at a time. Altogether the interior of the store measures five feet wide by eight feet long.—*Cor. Amer. Druggist.*

The *Ad. Writer*, St. Louis, H. H. Paramore, editor, is a monthly publication "issued for the writers of Business English," for one dollar a year. Most business men having ads. to write, need just such a helper.

Pharmacy in Japan.

Japan boasts of a pharmaceutical society numbering about six hundred members. It was founded as the "Tokio Pharmaceutical Society," eighteen years ago, by a small band of students of the Pharmaceutical Section of the Medical Department of Tokio, and at first much enthusiasm was shown for it in pharmaceutical circles of the country. Monthly meetings were held, and a journal was started, but after about a twelve-month the interest slackened, the meetings fell in arrear, and the journal was discontinued. In 1881, a few pharmacists attempted to revive the moribund society. Its name was altered to that which it now bears, and the constitution revised, and from that time onward its career has been one of increased prosperity. The journal was floated again, and in 1890 and 1893 the society organized successful pharmaceutical exhibitions at Tokio. The name of the society's journal is *Yaku-gaku Zasshi*, and the number and character of the original contributions which it contains would do credit to any European pharmaceutical paper.—*Canadian Druggist.*

Viavi.

N. A. Thompson (Seattle, Wash.), in answer to R. S., of Lacon, Ill., who last month made inquiry about "viavi," writes to the *Western Druggist* as follows:

"In answer to your correspondent I would say that 'viavi' was originated by a tramp doctor on this coast, who came to this state for a while and returned again to California. It was originally sold as Dr. Springsteen's Uterine Capsules. I have in my possession now a box with a new label pasted over the old one. The remedy as then made consisted of tannin and opium filled into capsules, after being made into a mass with cacao butter. I have not seen any of the preparation for several years and do not know that it still bears the same style and composition. It has been sold largely on this coast by means of canvassers, as a most wonderful cure-all for all diseases peculiar to the female sex."

Adipogen.

Adipogen is a preparation of the fresh liver of the codfish which is the subject of a United States patent. It is being produced on an extensive scale in Christiania, Norway, and is exported to this country. The patent specifications sum up the process of preparation in these words: "Fresh cod livers are dressed with sterilized fresh water, removing all blood, clots and fibers, after which the liver is dried by warm air at a temperature of about 30 to 40 degrees C. The liver is then infused throughout by a sterilized 10 per cent. solution of sodium chloride and distilled water. After the liver has been drained it is boiled in vacuo at a temperature not sufficient to burst or destroy the tissue of the liver." Professor Chittenden's examination of the paste-like substance shows it to contain 51.38 per cent. of cod liver oil, 11.02 per cent. of proteid matter, 5.11 per cent. mineral acid and 0.57 per cent. phosphoric acid (P_2O_5). Adipogen is a paste of granular consistency, characterized by a pleasant fishy odor not altogether unlike anchovy paste, and it is intended for administration to children in the same way that anchovy paste is used, by spreading a thin layer on pieces of bread and butter. It is administered by the teaspoonful to adults, who are said to soon acquire a liking for it.—*Amer. Druggist.*

We call attention to Jos. G. Taite's Sons' advertisement in this issue. It is of special interest to druggists.

Bicycling.

Dr. Abbott, Secretary of the Massachusetts Board of Health, gives some interesting statistics of the proportion of pulmonary tuberculosis in females compared with males and one of the probable causes of the reduction. The rate in 1851 was 1,451 females to 1,000 males; in 1890, 1,055 females to 1,000 males; in 1895, 974 females to 1,000 males. The reduction in 1895 he considers owing to the general use of the bicycle, which compels the increase of open-air exercise so conducive to health. The old way of close-room instead of open-air exercise is, thanks in a measure to the bicycle, one of the mistaken ideas of the past. Any measure which will build up the general health and diminish the death rate of one of the most fearful scourges which has devastated the earth will be looked upon with ever increasing favor by the public. It is also a demonstrated fact that the bicycle has a tendency to enlarge the pelvis and increase the strength of the reproductive organs. This machine is not the fashionable fad of a day or a year, but has come to stay.

The wheel is now being introduced into the leading insane asylums as a great remedial agent. The rider, especially on rough country roads, is obliged to pay such close attention to his wheel that he has no time to indulge in morbid fancies and the brain cells are free to act in a healthy manner. For the time being the cloud lifts from the brain and he is practically sane. This, together with the bracing air, the active exercise, the forgetfulness of self, renewed from day to day, often accomplishes what drugs, though skillfully administered, absolutely fail in doing. The inventor of the bicycle worked better than he knew.—*N. Y. Med. Times.*

See ad. of Phosphate Bottle and note reduction in price.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gittleman Brewing Co.	Imperial Chemical Mfg Co.
Allcock's Plasters.	Jayne, Dr. D. & Son.
Ammonol Chemical Co.	Johnson, I. S. & Co.
Anheuser-Busch Brewing Assn.	Kennedy, S. H.
Antikamnia Chemical Co.	Kline, R. H., M.D.
Apollinaris Co., Limited.	Kondon Manufacturing Co.
Arlington Chemical Co.	Kuhns, Arthur Company.
Batchelor Hair Dye Co.	Lee, J. Elwood.
Beeman Chemical Co.	Leiner, M.
Braun, F. W. & Co.'s Laboratory Products.	Levy, B. & Co.
California Condensed Juice Co.	Ludwick, G. M.
California Fig Syrup Co.	Major Cement Co.
Cal. Mission Eucalyptus Lozenges	Mariani & Co.
Columbus Bicycle Co.	Moore, H. H. & Sons.
Crown Perfumery Co.	Mott's, Dr. Chemical Co.
Curtis & Brown Manufacturing Co.	Munn & Co.
Davol Rubber Co.	N. Y. Pharmacal Association.
Dement, W. E.	Oakland Chemical Co.
Demorest Publishing Co.	Omega Chemical Co.
Dietz, R. E. Co.	Planten, H. & Son.
Elliott Pharmacal Co.	Pope Manufacturing Co.
Empire Mfg. Co.	Portuondo, Vicente.
Etna Chemical Co.	Principe de Gales Cigars.
Fox, Fultz & Co.	Richmond, Dr. S. A.
Gedney, L. H.	Sharp & Dohme.
Goodrich, B. F. & Co.	Sterling Remedy Co.
Gold Label Corks.	Taite, Jos. G. & Sons.
Graef, Chas. & Co.	T. B. Insect Powder.
Guild, J. H., M.D.	Tetlow, Henry
Hathorn Spring Co.	Thum, O. W. Co.
Hayden Manufacturing Co.	Wedderburn, John & Co.
Hildreth, H. L.	Welch Grape Juice Co.
Hilson Company—Cigars.	Wilbur Safety Packet Co.
Hunyadi Salts Co.	Wright, Chas. & Co.
	Wyeth, John & Bro.

THE new Oklahoma Pharmacy law makes ineligible for a license as pharmacist or assistant pharmacist, or for appointment on the board of pharmacy, any person who habitually uses intoxicating beverages, or who, since January 1, 1891, has been engaged in the business of selling liquors in that Territory.

Pacific Coast Drug Agency...

OFFERS FOR SALE

First-Class Drug Stores and Medical Practices

in all the Pacific States and Territories

Clerks Registered, Provided and Employed.
Partnerships Negotiated. Lists Sent Free.

Correspondence
...Solicited

G. M. LUDWICK,

Southeast Corner Second and Broadway, R. 202,

Los Angeles, Cal.

Manna from Queensland.

True manna has been found on a blue grass in Queensland. It appears on the nodes of the stems in masses as large as marbles. It is sweet, and nearly three parts of it consists of mannite, which though sweet, is not a sugar. It also contains a ferment which has the power to decompose cane sugar without evolving carbonic acid or any kind of gas. The grass is not only indigenous in Australia, but it is found also in tropical Asia and Africa.



No Metal---No Corrosion.

THIS PATENT

PHOSPHATE BOTTLE

IS NEEDED AT
EVERY SODA FOUNTAIN.

NO MATTER

How Great the Press of Business
it keeps its head!

NEW PRICE, 25 CENTS EACH.

...SOLD BY...

F. W. BRAUN & CO.,
LOS ANGELES.

Wanted—An Idea

Who can think of some simple thing to patent? Protect your ideas; they may bring you wealth. Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1,800 prize offer and list of two hundred inventions wanted.

WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

WANTED—Situation by married man 25 years of age, eight years experience in drug business. No bad habits, best of references. Address A. F. HYER, Santa Cruz, Cal.

WANTED—A registered assistant of 4½ years experience in country drugstore, desires a position in a city store; good references given. Address, M. HORNE, Alhambra, Cal.

WANTED—Would like to correspond with a young physician with view to selling part interest in drug business; can offer good proposition; country town near Los Angeles. Inquire of F. W. BRAUN & CO.

FOR SALE—A Fine prescription case, also eight metal-frame show cases. One an upright case. All or any of which will be sold at a bargain. An unusual opportunity to get cases cheap. Address, MIT PHILLIPS and SMITH, Santa Ana, Cal.

FOR SALE—Drug business in Los Angeles! Established eight years. Valuation about \$1,000. Good location for a single man. Address J. O. WHITE, 337 Aliso street.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00, all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, JUNE, 1897.

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

_____ Druggists have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

PRICE:	Per dozen	\$ 5.00
	3 " lots	4.75
	6 " "	4.50
	1 gross "	48.00

MATCHLESS PHARMACAL CO.,

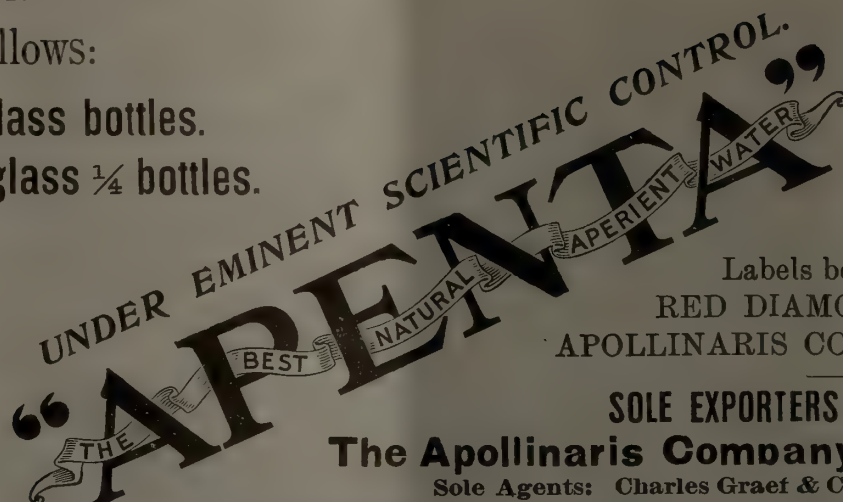
30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

The Prices to RETAILERS
are as follows:

- \$8.—Case of 50 glass bottles.
\$8.—Case of 100 glass $\frac{1}{4}$ bottles.



See that the
Labels bear the well-known
RED DIAMOND MARK of the
APOLLINARIS COMPANY, LIMITED.

SOLE EXPORTERS:

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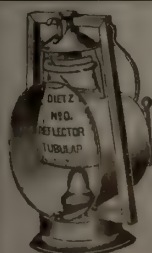
Represented by JOHN CAFFREY, 21 Sutter St., San Francisco.

LACTOPEPTINE.

LACTOPEPTINE Powder, in ounces, per dozen \$8 00
LACTOPEPTINE Powder, in half-pound bottles, per pound 9 60

	Lbs. Per Doz.	5 lb. Bot. Ea.
LACTOPEPTINE Elixir	12 00	4 50
LACTOPEPTINE Elixir with Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Strychnia and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Calisaya	12 00	4 50
LACTOPEPTINE Elixir with Calisaya, Iron and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Gentian and Chloride of Iron	12 00	4 50
LACTOPEPTINE Elixir with Phosphate of Iron, Quinia and Strychnia,	12 00	4 50
LACTOPEPTINE Liquid	12 00	4 50
LACTOPEPTINE with Beef, Iron and Wine	9 00	3 25
	PER DOZ.	6 LB. BOT.
LACTOPEPTINE Syrup with Phosphates	12 00	5 50

NEW YORK PHARMACAL ASSOCIATION, Yonkers, N. Y.



Dietz Reflector Lantern.

THERE is an all-"aroundness" about the goodness of this Lantern that is noteworthy. In fact, it has too many virtues to crowd into this space. It gives a surprising volume of light, which is rendered specially intense by the concentrating powers of the Reflector and Hood. It will not blow out, is absolutely safe, and can be used for driving darkness while you are driving horses, having a simple arrangement to attach it to any vehicle. The U. S. Life-Saving Service uses it for a patrol Lantern—as the fierce coastwise gales cannot extinguish it.

The U. S. Government buys wisely—take a hint from it, and insist on your dealer giving you the "Dietz" goods.

We make an endless variety of Lanterns, Lamps, etc. ESTABLISHED IN 1840.

R. E. DIETZ COMPANY, 60 Lighthouse Street, New York.

Our Catalogue, a nice little one, mailed free, will further illuminate you.

50 YEARS' EXPERIENCE.

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MUNN & CO.,
361 Broadway, New York.



F. W. BRAUN & CO. BUILDING

To Our Friends :

It is with pardonable pride that we call your attention to perspective of our new building, now under construction, which is to be ready for occupancy about October 1st. The building will front on three streets, Main, Republic and New High, and will give us largely increased space and many important facilities such as only can be provided in a building specially constructed for our requirements. Notice of removal and new address will be given in due time.

With greetings,

Los Angeles, June 11, 1897.

F. W. BRAUN & CO.

The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., JUNE, 1897.

[NUMBER 6.

The California Druggist.

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THE CALIFORNIA DRUGGIST PUBLISHING CO.,

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

IN last December's issue of the DRUGGIST we called attention to the cheapening of sweetening material through competition among manufacturers of saccharin and dulcin, and expressing the thought that the use of these chemical products would have a serious effect upon the sugar industry in the near future. Our attention has been called to the comments upon the use of saccharin in the *Western Druggist* for April, in which the statement is made that its use is already wide spread and to an extent largely unsuspected by the public. No evidence is presented, however, as to its influence upon health, and it may be considered an open question whether it is any more deleterious to the digestive organs than its equivalent in sugar.

The subject is one of surpassing importance, in view of the substitution of saccharin for sugar in many manufactured food products even now, while we may reasonably expect in the future an enormous increase in such use unless prohibited by law, because of the large money saving thereby effected.

The question of the effect upon the animal economy of saccharin constantly used, is one that should be taken up at once

by state authorities, boards of health and colleges of medicine, with the view of preventing possible disease, or, on the other hand, of encouraging the use of a substance of great economic value though it threatens to curtail one of the greatest of our industries.

DOCTORS disagree on the subject of spider bites, common in California. Dr. A. Davidson, of Los Angeles, in a paper read before the Southern California Medical Society, declares it to be his belief that almost all the so-called spider bites met with in this section are produced by no spider at all, but by an insect called the pirate bug (*Rhasahus biguttatus*, Say.). This insect, which, by the way, inflicts the wound by its proboscis, is common at some periods in orchards, and may be found in our streets and dwellings, being attracted along with other insects by the lights. As the *Rhasahus* preys upon aphids, flies and black scale, we can almost condone its occasional lapses from good manners in puncturing the human form divine, when we think of the services it performs in our orchards.

THE Pharmaceutical Association of Quebec, says the *Canadian Druggist*, have adopted the plan of dictating examination questions to the students in place of furnishing printed lists as heretofore, the object being to avoid the remotest possibility of students obtaining previous knowledge of the questions to be submitted.

The examiners of the Ontario board have another method by which the same object is effected. They first assemble the candidates for examination, then place their lists of questions in the hands of the printer, who turns out the pages while they wait. Both plans seem to accomplish the desired result in a satisfactory manner.

THE pictured presentation of F. W. Braun & Co.'s new place of business, as it will appear when completed, is given in the "insert" with this issue of the DRUGGIST.

It will probably be October before all will be ready for occupancy, as the building is to be completely remodeled within and a new structure of two stories for laboratory purposes added to the main building of five stories. With 60 feet frontage on N. Main street, 180 feet on Republic street, and 160 feet on New High street, a very large area is secured, accessible on three sides of the block, and seemingly large enough for almost any possible future growth of the business. Some 60,000 square feet of floor space will be under cover, besides spacious yard room, and the cramped conditions under which the house has lately carried on its business, for lack of room, will be completely relieved.

THE right of a druggist to prepare absolute alcohol from the ordinary article is assured by a ruling of the Internal Revenue Department, provided that such absolute alcohol is used wholly in the preparation of his medicines. Should he offer it for sale he would be liable, unless he had a rectifier's license. He may, if he pays the tax as a liquor dealer, dilute alcohol and sell at any strength he pleases. The *National Druggist* obtained the ruling covering above points, for the benefit of correspondents.

THE Illinois College of Pharmacy will hereafter graduate classes but once annually—in September; and if the entire time of a student is given to the work for 40 consecutive weeks he may complete the course and obtain the degree of Ph. G. in one year. Where students spend a portion of their time working in drug stores they will require two years of college work to graduate, as they may receive but 16 hours instruction per week, while the former receive 32 hours.

DRUGGISTS can appreciate, quite as well as other merchants, any special pointer in the buying of goods, therefore it will interest them to know that F. W. Braun & Co. are making monthly offers on selected lines of sundries which they cannot afford to neglect. Bear them in mind.

WHILE the protective tariff system is in process of extension in the United States our neighbors of the Dominion are changing their tariff laws in the direction of free trade.

OSCAR PACIUS is the name of a Spokane drug clerk who is charged with stealing \$400 worth of goods from the stock of O. H. Anger. Mr. Anger believes it was the intention of the young man to start a drugstore of his own and was providing himself with a small but well selected stock to begin with. A portion of the goods have been recovered.—*Phar. Digest*.

IN the interest of the people of our state, and in furtherance of our desire to promote their knowledge of desirable new products of the soil adapted to Pacific coast conditions, we reprint from the *Medical Times*, N. Y., an interesting letter upon the camphor industry from a Florida standpoint. We trust it will receive the attention it deserves.

JOHN RUSKIN wrote, "there is not an ornament on your tongs, poker or railway-carriage which is not the effect of belief in Jupiter, and the birth of Athene from his head," which leads a correspondent of the *Chemist and Druggist* to remark, "what decadence to think that the down stroke in R is the poker and the curved back the half of the tongs!"

THE next meeting of the California State Board of Pharmacy will be held July 14, at 113 Fulton street, San Francisco.

WE regret to learn of the death of Mr. Frank M. Dunshee, of Santa Barbara, late of Rowley & Dunshee, who departed this life after a long illness, on the 26th of May, at the age of 33, leaving a widow and two children.

BAKING powders made from tartaric acid instead of cream tartar have some advantage in the way of economy, as but half as much of the former is required in the mixture. It is also better where quick rising is desired, as in griddle cakes and soda biscuit. In bread making, however, cream tartar seems

to be preferable, as its effervescence proceeds more slowly thus being more effective in the long baking.

The use of a small proportion of powdered starch is unobjectionable, and has the distinct advantage of preventing chemical action between the soda and acid by separating them until the desired solvent is added.

THE Arkansas Association of Pharmacists held its annual session at Little Rock, May 11 to 13, and was a success in every respect but in the attendance, which was not what it should have been. Ten new members were added at this meeting, making the total membership 175. Among the papers read before the association were one on The Future Supply of Coal, by Mr. R. B. King, of Helena, and one upon The Influence of Moisture upon Drugs, by Mr. Ginnochio. The report of the secretary of the Board of Pharmacy of the State showed a registration during the past year of 23, and a total registration of 921. The following officers were elected for the ensuing year: President, J. F. Dowdy, Little Rock; vice-presidents, Dr. H. C. Johnson, Van Buren, and Dr. J. W. Morton, Ft. Smith; secretary, John B. Bond, Jr., Little Rock; treasurer, J. A. Jungkind, Little Rock; the latter two being re-elected.

The little Rock druggists entertained the members of the association and press reporters after adjournment at an elegant dinner. The next meeting will be held at Little Rock in May, 1898.

THE druggist of Folsom State Prison, L. N. Des Marias, has confessed, on being confronted with the evidence, to having done a big business "on his own hook" with the prisoners, whom he had supplied with cocaine, opium, morphine, etc., at the expense of the State but for his own personal aggrandizement. How the prisoners were able to supply themselves with money for their purchases is not stated. Mr. Des Marias is a graduate of pharmacy and is now out of a job. We charge him nothing for this announcement.

THE approach of the date, August 23, for the assembling of the American Pharmaceutical Association in annual convention, leads us to call attention to the particularly favorable location selected for this year's meeting for the convenience of Pacific Coast members.

Lake Minnetonka, Minn., is the place of meeting, a charming resort, and not too far away for those of limited pocket books. The attendance will doubtless be large, and the interest, enjoyment, and educational advantage of being present commend the meeting to all pharmacists. The local organization for perfecting arrangements for the meeting is doing great things to insure a brilliant success, the pharmacists of the entire State of Minnesota being charged with the work. It will be an excellent time to join the association, for those not yet members. Don't forget the date.

THE annual convention of the Ohio Pharmaceutical Association will be held at Cleveland, June 8 to 11, inclusive. Louis C. Hopp, chairman of the committee on arrangements, has prepared a program for the entertainment of the members which is certain to give them a jolly time. A very complete exhibit of pharmaceutical goods will add to the interest of the occasion.

PROF. HENRY KRAEMER, of the N. W. University of Chicago, has been selected to fill the chair of botany in the Philadelphia College of Pharmacy, made vacant by the death of Prof. Bastin. Prof. Kraemer, though only 29 years of age, occupies a high position as a botanist, obtaining his Ph.D. degree from a German university where he graduated with high honors. The Philadelphia college is thoroughly up to the spirit of the time in selecting so young a man for the position, and we think that the trustees have made no mistake in this instance. The work of both botany and materia medica belonged to one chair formerly, but now the latter study has been placed in charge of Prof. Clement B. Lowe.

THE venerable Samuel Colgate, head of the house of Colgate & Co., died at his home in Orange, N. J., April 23d, aged 75 years. The house of which he was the head was established by his father, and is one of the oldest in America.

COUNTERFEITERS of Santal Midy have been arrested in Chicago, where extensive operations in the fraudulent goods seem to have been carried on.

THE *Rocky Mountain Druggist*, under its new management, C. M. Ford, editor, and Chas. S. Kline, business manager, is a handsome and businesslike journal, devoted, according to its program, "to those business interests which make the pharmacists profession profitable." We welcome it to our exchange list, and wish it prosperity.

A STAB wound of the heart has been sewed up by Dr. Rehe of Frankfort, and the patient recovered.

Camphor in Florida.

[New York Medical Times.]

It is the opinion of far-sighted men who have lately given the subject much attention that the cultivation of the camphor trees in Florida may become of greater importance than that of the orange or any other crop.

The world is looking anxiously for some new source of supply for camphor. Former supplies came from China, Japan and Formosa. In China it is not now cultivated. In Japan only a limited amount of camphor forest remains. This is under government control, and the output is very limited. The island of Formosa remains the principal source of supply. The interior of the island used to be one vast camphor forest. The trees there grow to a very large size. They are said to reach a height of 150 feet. The natives collect the camphor by a terribly wasteful method. The whole tree is cut down and the roots dug up. The wood roots contain the most camphor. The leaves are not used, although they contain a large amount. This wanton destruction will soon annihilate the forests unless the present owners of Formosa can arrest it. The method of preparing the gum varies, but generally the chips of the wood and roots and bark are boiled in great caldrons or pans, and the gum, volatilized, is caught in meshes of straw or tubes over the caldron.

Camphor gum has already been made in Florida from the leaves and twigs of young trees. They yield about one pound of solid, refined gum to every 78 pounds of fresh leaves. It is not necessary to injure the tree. It will bear a great amount of pruning without injury. It is an evergreen and makes three growths a year—in April, June and October. I have on

my place here 10 trees planted in 1893. They are now 15 feet high and would have been 30, but were killed back by the great freeze. The growth is very dense. One can hardly see through the foliage. One-half of the interior and exterior growth could be cut out and hardly be missed. If a freeze comes it does not destroy the value of the foliage, for camphor can be made from the frozen leaves. Few are aware how important is camphor as an article of commerce. Its use in medicine is but a drop in the bucket compared with its use in the arts. The oil, which was formerly considered worthless, is now more valuable than the gum, as it has become indispensable in the manufacture of fine toilet soaps.

One curious thing about the cultivation of camphor trees (according to H. G. Hubbard, special agent of the United States Department of Agriculture), is the important fact that it removes nothing from the soil! The gum is entirely the product of the gases of the atmosphere. If the leaves, after the gum is removed, are returned to the land, nothing is lost. On the contrary, there is a constant gain, and, as in a forest, the soil will grow richer year after year. An old camphor plantation, after it has covered the ground, will need no fertilization. My trees are growing on the very poorest white sand, but they grow as if they were highly fertilized. The crop of leaves and twigs can be gathered at any season. They can be gathered from the trees after they are three years old and with actual benefit to the tree. The inside cuttings to such trees will weigh 100 to 150 pounds. In regard to the proper method of cultivation, Mr. Hubbard says: "For quick returns perhaps the hedge system is the best—that is to say, trees three or four feet apart in hedge rows 15 feet apart. For ordinary planting I would suggest plants 15 feet apart in rows 20 feet apart, the intention being to keep the trees cut back to the size of eight or ten years. Planting in this method I think a plantation in the fourth season should return \$300 to \$400 per acre, with camphor gum at 40 cents a pound. The fifth season ought to double this return."

This is a better return than the average ever received by any orange grower. Camphor is often 75 cents a pound. The tree is propagated from the seed, which can now be procured from prominent seedsmen and perhaps from the government. My plants were sent me from the government gardens at Washington. The cuttings can be used if properly manipulated. Every owner of a camphor plantation should have a distilling plant of his own, as the cost is slight and will soon pay for itself. Small growers should be able to send their product to large growers to be distilled. If camphor cultivation is largely entered into there will doubtless be built in several centers of production, camphor distilleries for the convenience of small growers. I venture to predict that in ten years, if camphor is raised largely in Florida, its product will exceed that ever got from oranges.

Aside from its economical uses, the camphor tree is the most ornamental tree ever cultivated. Its beautiful shape is only equaled by the arbor vitæ. Its lower branches lie upon the ground, while the top forms a perfect cone. The leaves are a lovely pale, glassy green. The flowers are small but very pretty.

I came here the first week in April, against the protests of people who declared that it "must be hot in Florida now." Let me say that April is the pleasantest month in Florida. The range of the temperature is from 65° to 70° in the early

morning to 75° or 80° at noon, and the nights are cool. Patients who rush away from Florida because there are a few hot days are very foolish, besides to go north in April is to undo all the good a Florida winter has done.

E. M. HALE, M.D.

Enterprise, Fla., April 16, 1897.

She Wore Them Right Side Front.

A lady cyclist in knickerbockers was riding in the vicinity of Wareham. She lost her way, and, seeing a countryman in front, rode up to him, alighted, and said: "Can you tell me if this is the right way to Wareham?" The man looked her up and down with great attention and then slowly replied: "Yes, miss; yes; you seem to have got 'em on all right."—*London Tid-Bits.*

In cold climates washing is out of the question. Dr. Nansen's party used to scrape the dirt off. The Esquimaux preserve the urine secreted by the members of the establishment and use that for all purposes of domestic and personal cleanliness.—*Maryland Med. Jour.*

The Druggist's Soliloquy.

BY ALEX. SENNA, BOULDER PARK, COLO.

To cut or not to cut, that is the question;
Whether 'tis nobler for the price to suffer
The falling off of outraged profits,
Or to take up arms against a host of cutters,
And by oppression crush them; to cut and slash
No more; and by full price to say we end
The headache and the thousand natural shocks
Druggists are heir to. 'Tis a consummation
Devoutly to be wished.
To cut, to lose, to bust, perchance to fail. Aye, there's the rub!
For in that cut-rate store what loss may come,
When we've shuffled off all living profit,
And give us pain; there's the respect
That makes calamity for the cutter's life.
For he bears the loss of money and time,
The customer's gain, the labor without return,
The pangs of despised profits now perceived,
The insolence offered, and the patients
The dry goods dealers take,
That he himself might their quietus make with his own nostrums.
Who pestles wield,
To grunt and sweat on a prescription case,
But that the hope of making forty cents for a mixture,
Ere the patient heads for that undiscovered country from whose
bourne
No traveler returns, puzzles the pill-roller,
And makes us rather keep the price we have
Than fly to others that we know not of.

—*Rocky Mountain Druggist.*

Told of the Erie County Board.

Some of the druggists of Buffalo are poking fun at the Erie County Examining Board because one of its licentiates has been doing some queer things lately. He had an order for 1-50th solution of strychnine, and as he did not happen to have it he took equal parts of the 1-20th and 1-30th solutions and put them together. He was also detected in mistaking oxalic acid for epsom salts and corrosive sublimate for calomel, but in time to prevent any mischief.—*American Druggist.*

THE loungers who loiter along the East river in the vicinity of Wall street have learned to avoid 64 South street, a warehouse conducted by Charles Griffin. The reason is that all day long a shower of tiny beetles descends from the upper stories to the sidewalk below. These beetles, which are only less numerous than the traditional locusts of Egypt, developed recently in 200 bags of coriander seed, which Stallman & Fulton, drug importers of 10 Gold street, had placed in storage in the building, and so great an annoyance did they become to the merchants of the locality that the municipal board of health ordered the removal of the seed. This was all carted away and burned, on May 28, but the insects are still numerous in the vicinity of the warehouse, and are examined with curiosity by passers-by.—*Era.*

Free Lunch With Drugs.

Free lunch at Woodward's drug store; come one, come all, to the free lunch in Horticultural hall.

That is the latest. It perhaps suggests Chicago, but as a matter of fact, it hails from Boston. With every purchase, the customer may take his piece of leber-wurst and rye bread; or he may tell all the "boys" to step up to the soda counter and take "eins" on him, and perhaps "noch eins," with a piece of Schweitzerkase and pumpernickel on top. Yes, Boston is getting there.—*Merck's Report.*

Never Say "Just as Good."

If a man wants to buy some thing you haven't got, tell him frankly you haven't got it. Don't spring the "something just as good" on him, and urge him to buy it. Even if it be just as good, he will have his doubts about it and always feel that he didn't get the best. It's all right enough to tell him what you have, what the qualities are, and why it's a good thing. But stop there, and let him do his own choosing. Don't urge him to buy on the "just as good" plan.—*Brains.*

It is said that a medical student of this city is writing a thesis on the "Usage of Eupatorium perfoliatum to make bones set."—*Alumni Report.*

"I cannot understand ze language," said the despairing Frenchman. "I learn to pronounce ze word 'hydrophobia,' and zen I learn zat ze doctors sometimes pronounce it fatal!"

Ode to a Plaster.

Press me closer, all my own;
Warms my heart for thee alone.
Every nerve responsive thrills,
Each caress my being thrills;
Rest and peace in vain I crave,
In ecstasy I live, thy slave;
Dower'd with hope, with promise blest,
Thou dost reign upon my breast;
Closer still, for I am thine;
Burns my heart, for thou art mine;
Thou the message, I the wire,
I the furnace, thou the fire;
I the servant, thou the master—
Roaring, red-hot mustard plaster.

—*Bob Burdette.*

MORMON GIRL

IS THE

Attractive Name of a Capital Cigar.

MORMON GIRL



It is not only of Excellent Quality but is Handsome,
Well Built--like its prototype.

THIS CIGAR WILL STAND HIGH AMONG YOUR NICKEL GOODS, AND COSTS
\$35.00 PER THOUSAND.

F. W. BRAUN & CO. HAVE THE HANDLING OF THE MORMON GIRL.

Business Notes.

"THE Alchemist" is the happily suggestive name of a soda fountain from the establishment of John Mathews which L. J. Huff, Pasadena, has placed in his fine store. White onyx is the handsome material used in its construction, and for effectiveness and elegance of style the whole affair is a marvel of beauty. Twenty-two syrup and six water draughts supply the liquid delights, while the transmutation of water into gold for the genial proprietor goes on in a manner unattained by the "alchemist" of old.

F. M. Heath, of Heath & Morrison, Riverside, has been visiting with relatives in Santa Barbara. His partner, Mr. Frank Morrison, is building a new residence for his own occupancy.

Mr. Sam Sollenberger of Orange, is having a taste of old-time bachelorhood, Mrs. Sollenberger and child having gone to Los Angeles on a visit.

That new outfit of fixtures in course of construction for Mit Phillips and Smith, Santa Ana, is declared to be the finest on the Pacific coast. We are awaiting an invitation to the "opening." Shall we bring our corkscrew?

The Star Pharmacy of Bristol & Rowley, Santa Ana, is having an entire new glass front, which will greatly improve the appearance of the store.

The drugstore of S. A. Austin, cor. Temple street and Grand avenue, this city, has been purchased by G. S. Fleming.

The Orange Belt Pharmacy, Ontario, under the proprietorship of Jacob Jesson, has become one of the neatest of our Southern California drug stores. An elegant onyx soda fountain is the latest new attraction added by Mr. Jesson, and the sound of the "fizz" is heard early and late therefrom, while the nimble nickel numerously drops.

Dr. Spoor, of Gillis & Spoor, Redlands, is enjoying a prolonged visit to the Yosemite.

Dr. Bedford, of San Bernardino, is a successful producer of strawberries, of which he has a large field. The development of an occasional "strawberry mark" on the pages of the doctor's bank-book is not considered in the light of a deformity.

Dr. D. W. White, of White & Bailey, San Bernardino, has been making a visit at his old home, Lakeport, California.

We were pleased to receive a call, May 21st, from Mr. A. M. Ruiz, of Santa Barbara. Mr. Ruiz is so devoted to the beautiful little city by the sea that he seldom leaves it. We hope to see him in our city more frequently in the future.

The bankrupt stock of E. E. McGibbon, San Bernardino, has been bought by White & Bailey of that city.

Mr. W. P. Covillaud, late of Prescott, A. T., has made arrangements for opening a new drug store in San Luis Obispo. We had a pleasant visit from him this month while on his way with Mrs. C. to their new home. Success to him.

Mr. C. A. Morris, of Kern City, dropped in on us a few days ago on a short vacation.

Both drug stores of Monrovia were consumed by fire on the 14th inst. They were owned by D. W. Stewart and B. F. Crews. Mr. Crews will resume business immediately, having purchased the Browne & Co. stock at Pomona, and removed it to Monrovia.

J. J. Brown, a well known and capable pharmacist of Southern California, has accepted a position with H. C. Hitchcock, Globe, Arizona, as manager of his drug business.

SAN DIEGO.

Mr. E. Strahlman has admitted E. Mayer, who recently returned from St. Louis, as a partner under the firm name of Strahlman & Co. Mr. Mayer is a Ph. G. of St. Louis College of Pharmacy. Success to the new firm.

Mr. S. W. Pearce is again at Hotel Coronado Pharmacy. He says that Coronado climate is the only climate for him. Mr. D. S. Lacey is still in the east on matters connected with his father's estate.

Mr. G. A. Taylor, Mgr. of Wolff's H St. Pharmacy is the proud father of a bright little boy.

Mr. F. H. Furnald has rearranged his store, greatly improving it in appearance and convenience.

Mr. Chas. A. Chase enjoys frequent trips to Major Chase's large and beautiful El Cajon ranch.

Mr. G. C. Gearn, of the Central Drug Store, is spending the month in company with his daughter and others, camping at Smith mountain.

Mr. A. M. Ferris, the senior partner of Ferris & Ferris, is on a trip to Cuyamaca mountains.

Mr. Lynn Boyd, of Boyd Bros., National City, is taking a little recreation in the mountains.

Mr. E. Moore, who has been quite indisposed for some two weeks past, is feeling better, we are happy to say.

Mr. A. C. Copeland, of Burbeck & Copeland, is confined to his house where he is wrestling with the after effects of la grippe. We are pleased to state that his physician reports he is rapidly recovering.

The Wealth of the Ocean.

Professor A. Liversidge, F. R. S, some time since read a paper to the Royal Society of Sydney on the amount of gold and silver in sea-water, which the *Chemical News* has reprinted. It is interesting, especially as revealing the enormous amount of gold which is dissolved in the ocean. Three samples of water collected on the New South Wales coast give 0.508, 0.76, and 1.09 gr. per ton respectively; and these quantities must necessarily be less than the total amount of gold present in the water, because it is not all precipitable. Small as this quantity is, it leads to stupendous figures when the bulk of the ocean is taken into account. One grain of gold per ton of sea water means 260 tons of gold per cubic mile. It is estimated that there are 400,000,000 cubic miles of ocean on the earth, so that there may be more than 100,000,000,000 tons of gold dissolved in the ocean. This would yield about 13,100,000,000,000 sovereigns, and if it were only extracted bimetallism would die. Professor Liversidge thinks it might pay to extract gold from sea-water as a by-product in the manufacture of salts, bromine, etc. The amount of gold in the sea is almost as nothing compared to what there is scattered through sedimentary and crystallised rocks, where gold is not looked for, and in veins and deposits where it is looked for. There is twice as much silver as gold in the ocean—*Chemist & Druggist*.

Some Uses of Hydrogen Dioxid.

The uses that hydrogen dioxid have been put within the past fifteen or twenty years are so many that it has come to be considered an exceedingly important product. In a late issue of the *Druggist's Circular* R. G. Eccles calls attention to a few of the more important applications likely to interest pharmacists.

In medicine, besides the surgical uses of cleaning pus cavities, it has proven of great value in diphtheria, skin diseases, diseases of the eye and ear, catarrh, asthma, hay fever, influenza, bronchial affections, genito-urinary diseases, etc. Wherever there is pus it is indicated as a local remedy. In some diseases for which it has been recommended experience proves its uselessness. Unless it can come in immediate contact with the disease center it cannot be relied upon.

As a source of oxygen for inhalation or for lecture experiments it is much more convenient than chlorate of potassium, though of course, more costly. A steady stream of oxygen can be had by placing crystals of permanganate of potassium in a large Wolff's bottle, or any other bottle prepared with exit and entrance tubes, adding dilute sulphuric acid and then running in a slow stream of hydrogen dioxid solution.

As a bleaching agent hydrogen dioxid can often be used where chlorine and sulfurous acid would do injury. This is why it has taken the place of these agents in bleaching costly feathers, silks, woolen goods, bone, skin, laces, etc. When oil paintings have darkened or become obscured by age through the slow action of hydrogen sulfid on the pigments, hydrogen dioxid is used to oxidize the lead sulfid and produce sulfate, thereby restoring their brilliancy. The various "golden hair washes" used for producing "bleached blondes" owe their efficacy to hydrogen dioxid.

Brewers and wine merchants now use it in preference to salicylic or benzoic acids for preserving their products, destroying molds, acid ferments and other infecting bacteria. Chemists find it of great service in estimating the amount of sulphur in carbon disulfid, coal gas, metallic sulfids and in sulfites, in determining the strength of chlorinated lime and in discovering the amount of oxygen in black oxid of manganese and permanganate of potassium.

Kobert has used it with excellent results as an antidote for hydrocyanic acid. It is given by the mouth and hypodermically until all symptoms of acid disappear.—*Western Druggist*.

TELL your customers that a box of Tanglefoot will return many times its cost in labor saved, in comfort and cleanliness. As flies are now known to convey disease germs, Tanglefoot is also to be considered in the light of a sanitary measure.

You can safely urge your customers to buy by the box, as it does not spoil; the last sheet will be as perfect as the first.

Where there is a box of Tanglefoot in the house it is used much more liberally and effectively, its usefulness is more sensibly appreciated and your sales are correspondingly increased.

New Goods Received by F. W. Braun & Co.

Anestile Bengue.....	doz	\$ 40 80
Pasturine.....	doz	7 00
“ Tablets.....	doz	2 00
“ Anticonstipation tab., 100s.....	ea	30
“ Tooth Paste.....	doz	1 75
Milliken's Liquid Antodyne.....	doz	8 00
Marsaparilla Panels, Hood's style.....	gro	7 50
Shaker's Cordial, 50c size.....	doz	4 25
Migraine.....	oz	1 50
Buffalo Lithia Salts.....	doz	9 00

Summer Needs

FRUIT JUICES.....
CRUSHED FRUITS.....
ROOT BEER EXTRACT.....
SYRUP COLORINGS.....
FOUNTAIN CHOCOLATE.....
ACID PHOSPHATES.....
WILD CHERRY PHOSPHATES.....
JULEP STRAWS.....
SUMMER DRINK TABLETS.....
MINERAL WATER SALTS.....

all at

F. W. BRAUN & CO'S,

LOS ANGELES, CAL.

New Publications.

THE STANDARD MANUAL OF SODA AND OTHER BEVERAGES,
by A. EMIL HISS, PH. G.

The remarkable development of the soda water business in America, which has grown within the memory of the writer from the crude and laborious force-pump process of charging fountains and the old goose-neck draught-pipe stand to the present perfection of method in charging and the ornate and costly apparatus from which to dispense the refreshing beverage, has made special study of the subject an absolute necessity in order to keep abreast with the demands of the trade. Considerable attention has been paid to the subject by the various pharmaceutical journals, and manufacturers of soda flavors and apparatus have supplied much information through their brochures from time to time, but it has remained for Prof. Hiss to compile the most complete and comprehensive work relating to the subject ever issued, and one which seems to leave nothing to be desired. The list of special contributors to its formulas comprises some 60 names, among whom may be found many of the leaders and well known experts in the soda water business. Fifteen hundred formulas, many entirely new, besides a great deal of information regarding the business, care of apparatus, details of the various operations, best methods of advertising, etc., are comprised within its 250 pages, making a volume which is worth many times its cost to any soda water dispenser. The price of the volume is \$4.00 in cloth binding and \$5.00 in sheep. G. P. Englehard & Co., Chicago, are the publishers.

A particularly good offer to the drug trade is advertised in another part of this journal. It relates to Krause's Headache Capsules. Look it up.

Some New Syrup Formulas.

Entered in competition for the *American Druggist* prize.

KEEP MUMM,

Best pale sweet cider.....	Cong. j
Pure pale prune juice.....	Oss
Vanilla syrup.....	Oij

Mix and add.

Oil cognac.....	gtt. ij
Essence of almond	
Acetic ether, aa.....	gtt. v
Extract of tonka.....	dr. ij

Shake well; let stand overnight, and put on ice in pint bottles.

Use thin glasses; add cracked ice and draw half full with cold pungent soda water; insert a couple of straws, then fill glass with syrup as above.

MILK ROCKET.

Formula—A teaspoonful of sugar of milk is mixed with half a tumblerful of rich milk and a fine stream of cold soda water turned on until glass is filled to brim.

FRUIT CHOCOLATE.

	Pint.
Strawberry syrup.....	1
Vanilla syrup.....	1
Raspberry syrup.....	1
Chocolate syrup.....	¼

Draw about two ounces of this syrup into a soda glass and fill to near the brim with soda water. Then add an ounce or two of plain cream, top off with a fine stream and serve.

PILGRIM PHOSPHATE.

Catawba wine.....	oz. xij
Cranberry juice.....	oz. ij
Pineapple juice.....	oz. ij
Lemon extract.....	oz. ss
Acid solution.....	oz. j
Acid phosphate.....	oz. j
Simple syrup.....	Enough to make Cong. j

To serve.—Take an eight ounce glass, half fill with shaved ice, add one ounce of the syrup and fill with soda water. Serve with straws.

JERSEY LILY.

Vanilla syrup.....	quarts 2
Pineapple syrup.....	quart 1
Red raspberry syrup.....	quart 1

If used quickly add one quart of good plain cream. Serve with ice cream.

M'KINLEY PHOSPHATE.

Blood orange juice.....	oz. viij
Red raspberry juice.....	oz. iv
Vanilla extract.....	oz. ij
Claret.....	oz. iv
Juice of three oranges	
Acid phosphate.....	oz. iiij
Simple syrup.....	Enough to make Cong. j

Serve as a phosphate.

—*Amer. Druggist.*

A Report on the Use of the Metric System in Prescriptions.

Dr. H. M. Whelpley, 2342 Albion Place, St. Louis, Mo., invites each pharmacist to report how many of the last 1000 prescriptions on his file are written in the metric system.

We hope there will be a general response by our friends on the Pacific Coast.

The Russian Cancer Remedy.

[Cor. Chemist and Druggist.]

SIR: In his quotations from Holland's Pliny, Mr. Bell has overlooked the most important one of all—the one, that is, which makes such extravagant claims for celandine that old Gerard felt constrained to protest against them. In chap. 8 of book xxv. there is the following: "There be other living creatures besides men, to which we attribute the invention of herbs; as first and principally the great celandine, called in Greek *chelidonia*, for that the old swallows with the help of this herb, helped their young ones to see again, yea though their eies were plucked out of their head."

Another legend is to the effect that the swallow renews the eyes of its young by means of a stone called *chelidonium*. Culpeper, in his "School of Physic," says: "If you take young swallows out of their nest before the full moon, you shall find two little stones in their ventricles, the one reddish, the other black. These ought never to touch the earth, but be kept close wrapped up in bullock's or stag's leather. The former being bound under the armholes, helps the falling sickness; the other, fevers. Some say if you prick out their eyes, the old ones will bring a stone which will renew their sight, and some say she doth it by celandine. The stone will remain in their ventricle. I have tried this. I pricked out the eyes of some in a nest and not of others and I found the reddish stone in the ventricle of one whose eyes I pricked out, and she could see again, but in those whose eyes were not pricked out, there was none." There was no S. P. C. A. Society in those days, alas!

Pliny also mentions the stones. "In the maw or stomacke of swallow's young birds there be some certain little white stones or else of a reddish colour, called thereupon *chelidonii*, and they be in great request in art magicke, namely for charmes and enchantments."—Book xi., chap. 37. But in another place he describes them quite differently. "As for the stone *chelidonia*, there be two sorts of it, in color they do both resemble the swallow and of one side, which is purple, you shall see black spots intermingled here and there among."—Book xxxvii., chap. 10.

Well has Pliny's "Natural History" been described as the repository of all the errors of antiquity.

Yours truly,

Brighton, February 2.

C. S. ASHTON.

THERE is often a difficulty experienced by soda water dealers in producing exact colors for their syrups, and much disappointment is thereby caused them. To obviate all difficulties of this character it is only necessary to use the Matchless Fruit Colors recently brought out by F. W. Braun & Co. They are perfect in their effect, entirely harmless and economical, a pint bottle being sufficient to color not less than 100 gallons of syrup. The colors now offered are yellow, orange, red, and claret wine, in pint bottles at the uniform price of 75 cents each.

Give them a trial and you will buy no other make.

MANY of our readers will want the new and valuable STANDARD MANUAL OF SODA AND OTHER BEVERAGES noted in another place. F. W. Braun & Co., will be pleased to receive orders for same, at publisher's prices, \$4.00 in cloth or \$5.00 in sheep binding.

The Only

Way To Satisfy Your
Trade in

SODA WATER

IS TO USE

Real Fruits and Juices.

Finest
Fruit
Juices,
Quarts,
dozen.. . . .

\$5.75

We bottle our **Pineapple** in New Orleans, our other fruits in Los Angeles, where the facilities for obtaining fresh fruits are unsurpassed.

F. W. BRAUN & CO.,

Los Angeles,

San Diego.

Crushed Fruits

perfectly pure and
fresh in half-gallon
bottles we now
supply at

\$12

Per dozen.

American Pharmaceutical Association Papers.

The committee on Scientific Papers of the American Pharmaceutical Association have suggested the following subjects for papers, to be read at the next meeting:

1. A comparative examination of the various methods for solutions of formaldehyde is desirable.
2. Is mercuric chloride formed in tablets of calomel on standing? Examine (quantitatively) various commercial samples.
3. Does the addition of linalool acetate to oil of bergamot exert any uniform influence on the results of assay?
4. A convenient method of assay for oil of cinnamon is desirable. It is claimed that the "sulphite" method is unsatisfactory.
5. What is the alkaloidal strength of the various specimens of "Norwood's tincture" found in the market?
6. Comparative assays of the various commercial brands of iodoform and sublimate gauze are desirable.
7. To what extent is powdered acacia adulterated with dextrin?
8. Commercial litharge is grossly adulterated; what are the adulterants, and in what proportion are they present?
9. An inquiry into the nature and composition of "morrhual" is desired.
10. Witch hazel water. Is it desirable to make witch hazel water (generally termed witch hazel extract) official? Does it contain formalin? What percentage of alcohol should it contain?
11. Under what conditions can the diastasic power of malt preparations be preserved?
12. Is the use of suppository machines advisable for general prescription work?
13. A process for fluid extract of wild cherry miscible with water is desired.
14. What is the character and quantity of fixed oil in *par-eira brava*?
15. It has been stated that samples of potassium acetate have an alliaceous odor. To what is that due?
16. What is the influence of a low temperature in percolation?
17. Would it be practical or advisable for pharmacists to undertake the dispensing of a sterilized and adapted (humanized) milk for infants? What process would be most advisable for this?
18. Is glucose or grape sugar of any value as a preservative in syrups of hydriodic acid and syrup of ferrous iodide?
19. What is the influence of filtration on solutions?
20. Salol is often ordered in powdered form. How can pure powdered salol be easily prepared?
21. Rubber substitutes. It is claimed that articles under this name are largely used by manufacturers as admixtures to Para rubber, being prepared of sulphur or chloride of sulphur and vegetable or animal oils, glycerin and turpentine. Investigation invited.
22. Acetone alcohol. An article under this name has been introduced as a substitute for ethyl alcohol. What is it, and how is it made?
23. It is claimed that the deep green color of some extracts and fluid extracts in the market is traceable to copper vessels used in their manufacture. Investigation invited.
24. Precipitated sulphur seems to be grossly adulterated. Is it possible to obtain it pure in the open market?
25. To what extent is selenium found in "flowers of sulphur?"

"T. B."



There's no use trying further to find
the origin of above combination
of letters.

Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a
Specialty of ours and one of our first-
rate sellers. It is obtainable in the
following sizes, at prices quoted, viz.:

Small Cans,	per doz.,	\$1.25
$\frac{1}{2}$ lb.	" " "	3.25
1 lb.	" " "	5.50
6 lb.	" " lb.	0.40

Case of six 6 lb. cases, 40c. per lb.,
less 10 per cent.



F. W. BRAUN & CO.

Los Angeles, Cal.

Cigars and Tocacco in the Drug Store.

This was the title of an instructive address delivered on the evening of February 12 to the students and members of the Chicago College of Pharmacy by Mr. R. R. Baxter of Chicago, from which the part relating especially to cigars is herewith reproduced.

Regular Cuban work has no binder, but is made with booked filler. That is, the leaves of the filler are laid out flat, one on top of the other, like the leaves of a book, before rolling up. The tendency of the moist tobacco is to swell up and burst the binder and wrapper, and many American-made cigars have two binders to prevent this, though some American cigars of better quality have only one. The Cuban cigar makers use the book fillers and no binders, for each leaf of the filler acts as a binder for every other leaf. The cigar with a book-filler draws easier, burns more evenly and holds fire longer than the cheaper cigars. The long filler is made of leaves made nearly the length of the cigar, while the short filler is made up of smaller leaves and clippings. In Havana, cigars are made in four grades of colors. The tobacco is assorted before it goes to the cigar makers. Dark fillers and dark wrappers go together, and light fillers and light wrappers are worked together. A good Havana should hold fire from three to five minutes—some Havanas will not hold fire one minute. Havana tobacco will never burn up by itself, but domestic tobacco will. A light-colored cigar will burn faster than a dark-colored cigar. A domestic cigar smokes better when aged about two or three months. They are apt to taste bitter when fresh, while a Havana cigar is sweeter when smoked nearly new. A domestic cigar smoked fresh is apt to draw together and prevent a draught, while a Havana cigar properly made does not draw together. Some years ago when dark wrappers were in demand, tobacco was put in perforated cases and set over steam pipes for from two to four days; strong, heavy, gummy tobacco requiring the longest time. As you all know the demand for light colors in clear Havana goods is greater than the supply, although a dark tobacco makes the best smoke and is preferred by good judges. I have often noticed that when a smoker calls for a cigar, the retailer is in the habit of handing out the light colors and quite often the smoker asks for a darker cigar. My opinion is that the retailer ought to hand out the dark cigars first, and they would be taken in a many instances instead of the lighter ones. This would greatly lessen the trouble retailers have over light colors.

In the manufacture of cigars the government allows twenty-five pounds of tobacco for every 1,000 cigars, and estimates the waste to be about nine pounds for stems and six pounds for cuttings on wrappers and binders. Cigars average in weight about ten pounds to the thousand. A cigar that costs about \$8 per thousand mold work, will cost \$12 made by hand. The cheapest work in a Spanish factory is about \$16 per 1,000, and goes as high as \$26 per 1,000. Prices for work vary according to shape and length. Cuban work has no binder, and a Cuban-made cigar lights easier and does not have a tendency to smoulder.

Retailers, as a rule, do not give enough attention to keeping cigars properly, especially during that time of the year when artificial heat is used. When you warm your stores, then is the time to supply your cigars with moisture. They do not need it during the summer months; in fact, the tendency is

for cigars to be sold too fresh during that season of the year, because tobacco absorbs moisture from the atmosphere. Cigars made during March and April give better satisfaction during the summer months than fresher goods, especially seed and Havana goods. I have noticed that the best results are procured where shallow pans of water are put under a false bottom. Use strips of wood half the width of a lath, nailed in cleats, leaving about an inch of space between the strips.

You may have noticed that plug tobacco is put up in heavy oak boxes, and perhaps you have wondered why such expensive boxing is used. It is because the tobacco absorbs moisture and swells. The pressure would be great enough to burst an ordinary soft-wood box, so that the damage from breakage would far exceed the difference in the cost of boxing.

Right here I may as well speak of the quality best suited to the trade. Always sell the best goods you can buy. That is the only way you can build up trade and hold it. Never have a penny so close to your eye that you can not see a dollar on the other side. As water is bound to find its level, just so will the consumers find out before long who is giving them the best value for their money. It may take longer some times than others, but it is bound to come to this pass. Good goods are bound to be appreciated. By giving good value for the money you will get people in the habit of coming to your store, and of recommending your store to others. That is what you want. Besides, if a man is a regular customer of yours, and you are sure of him, if you sell him good cigars he will smoke more, hence buy more, than if you sold him cigars only a little poorer in quality.

A word in regard to specked wrappers. Many people and many old smokers suppose that the cigar with specks on it is the best. This hallucination is harmless but it is foolish. Much tobacco is spoiled every year by worms getting on the leaves while in stock. The specks are caused by a harmless spray which is applied to the worms. Many druggists help to foster the illusion about the extra fine quality of the specked wrapper. Meanwhile the man-who-knows laughs.—*Western Druggist*.

THE effervescent granules of the Armstrong Manufacturing Co., of Boston, Mass., are distinguished by their excellent keeping qualities as well as excellence in all other points. Mr. William Chipman Pope, who is the head and shoulders of the company, assures us that his products will not turn yellow as do so many granular preparations upon the market, and that they permanently retain their strongly effervescing quality.

Mr. Pope is able to point with pride to the very great increase in the business of his establishment since it has come under his charge. The goods of his company, which had but a local New England market a short time ago, are now being pushed and largely sold throughout the entire country.

They are handled in this market by F. W. Braun & Co., as will be noted in the advertisement of the Armstrong Company in this issue of the DRUGGIST.

F. W. BRAUN & CO., have placed a new style package of distilled Witch Hazel upon the market, which, by its low price and desirable shape, commends itself to the trade.

It is a boxed demijohn, containing five gallons, which is sold, inclusive, at 80 cents per gallon.

Customers will receive 50 cents each for the empty packages delivered in Los Angeles, making the net price of the contents lower than ever before offered in this market.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gittleman Brewing Co.
 Allcock's Plasters.
 Ammonol Chemical Co.
 Anheuser-Busch Brewing Assn.
 Antikamnia Chemical Co.
 Apollinaris Co., Limited.
 Arlington Chemical Co.
 Batchelor Hair Dye Co.
 Beeman Chemical Co.
 Braun, F. W. & Co.'s Laboratory Products.
 California Condensed Juice Co.
 California Fig Syrup Co.
 Cal. Mission Eucalyptus Lozenges
 Columbus Bicycle Co.
 Crown Perfumery Co.
 Curtis & Brown Manufacturing Co.
 Davol Rubber Co.
 Dement, W. E.
 Demorest Publishing Co.
 Dietz, R. E. Co.
 Elliott Pharmacal Co.
 Empire Mfg. Co.
 Etna Chemical Co.
 Fox, Fultz & Co.
 Gedney, L. H.
 Goodrich, B. F. & Co.
 Gold Label Corks.
 Graef, Chas. & Co.
 Guild, J. H., M.D.
 Hathorn Spring Co.
 Hayden Manufacturing Co.
 Hildreth, H. L.
 Hilson Company—Cigars.
 Hunyadi Salts Co.

Imperial Chemical Mfg Co.
 Jayne, Dr. D. & Son.
 Johnson, I. S. & Co.
 Kennedy, S. H.
 Kline, R. H., M.D.
 Kondon Manufacturing Co.
 Kuhns, Arthur Company.
 Lee, J. Elwood.
 Leiner, M.
 Levy, B. & Co.
 Ludwick, G. M.
 Major Cement Co.
 Mariani & Co.
 Moore, H. H. & Sons.
 Mott's, Dr. Chemical Co.
 Munn & Co.
 N. Y. Pharmacal Association.
 Oakland Chemical Co.
 Omega Chemical Co.
 Planten, H. & Son.
 Pope Manufacturing Co.
 Portuondo, Vicente.
 Principe de Gales Cigars.
 Richmond, Dr. S. A.
 Sharp & Dohme.
 Sterling Remedy Co.
 Taite, Jos. G. & Sons.
 T. B. Insect Powder.
 Tetlow, Henry
 Thum, O. W. Co.
 Wedderburn, John & Co.
 Welch Grape Juice Co.
 Wilbur Safety Packet Co.
 Wright, Chas. & Co.
 Wyeth, John & Bro.

HOSPITAL Tonic continues to be the good seller it always has been. A car-load just landed at F. W. Braun & Co.'s warehouse is a fresh reminder of the lively business done in this popular article. See offer on last page cover.

Pacific Coast Drug Agency...

OFFERS FOR SALE

First-Class Drug Stores and Medical Practices

in all the Pacific States and Territories

Clerks Registered, Provided and Employed. Correspondence
 Partnerships Negotiated. Lists Sent Free. ...Solicited

G. M. LUDWICK,

Southeast Corner Second and Broadway, R. 202, - Los Angeles, Cal.

WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

WANTED—Good clean drug stock with good prescription business, in an enterprising town of central or southern California. Address H. C. S., California Druggist.

WANTED—Situation by married man 25 years of age, eight years experience in drug business. No bad habits, best of references. Address A. F. HYER, Santa Cruz, Cal.

WANTED—A registered assistant of 4½ years experience in country drugstore, desires a position in a city store; good references given. Address, M. HORNE, Alhambra, Cal.

WANTED—Would like to correspond with a young physician with view to selling part interest in drug business; can offer good proposition; country town near Los Angeles. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug store in suburbs of Los Angeles, worth \$2,000, stock clean and in good condition. Store has been established 18 months; will sell at invoice price. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug store in Los Angeles, valuation about \$600, everything in first class condition. Owner not understanding the business is the reason for selling. Good opportunity for a druggist. Inquire of F. W. BRAUN & CO.

FOR SALE—A Fine prescription case, also eight metal-frame show cases. One an upright case. All or any of which will be sold at a bargain. An unusual opportunity to get cases cheap. Address, MIT PHILLIPS and SMITH, Santa Ana, Cal.

FOR SALE—Drug business in Los Angeles. Established eight years. Valuation about \$1,000. Good location for a single man. Address J. O. WHITE, 337 Aliso street.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment.

Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00. all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.



No Metal---No Corrosion. THIS PATENT PHOSPHATE BOTTLE

IS NEEDED AT
EVERY SODA FOUNTAIN.

NO MATTER
How Great the Press of Business
it keeps its head!

NEW PRICE, 25 CENTS EACH.

...SOLD BY...

F. W. BRAUN & CO.,
LOS ANGELES.

Wanted—An Idea

Who can think of some simple thing to patent? Protect your ideas; they may bring you wealth. Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1,800 prize offer and list of two hundred inventions wanted.

THE California Mission Poison Oak Remedy comes as near to being a specific for that most annoying disorder as any application that has yet been discovered. The demand for it this season shows the high estimation in which it is held. See advertisement in this issue.

THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

LOS ANGELES, JULY, 1897.



COLUMBIAN SPIRITS

TRADE MARK.

THE EQUAL OF ALCOHOL FOR ALL
PURPOSES EXCEPT INTERNAL USE.
MANHATTAN SPIRIT CO.

Sole Manufacturers, BUFFALO, N. Y.

The Prices to RETAILERS

are as follows:

\$8.—Case of 50 glass bottles.

\$8.—Case of 100 glass $\frac{1}{2}$ bottles.

“**APOLLEN**”
 UNDER EMINENT SCIENTIFIC CONTROL.
 BEST NATURAL LAXATIVE WATER.
 See that the
 Labels bear the well-known
 RED DIAMOND MARK of the
 APOLLINARIS COMPANY, LIMITED.
 SOLE EXPORTERS:
 The Apollinaris Company, Ltd., London.
 Sole Agents: Charles Graef & Co., New York.
 Represented by JOHN CAFFREY, 21 Sutter St., San Francisco.

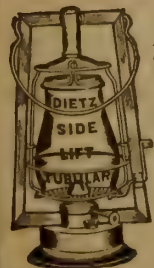
PRICE · LIST

FEB. 1, 1890, AND FEB. 1, 1891.

Beef Peptonoids	6 ozs., per dozen	\$ 8 00
Beef Peptonoids	16 " "	18 00
Liquid Peptonoids	16 " "	9 00
Liquid Peptonoids with Coca	16 " "	9 00
Peptonoids, Iron and Wine	16 " "	9 00
Phospho-Caffein Compound	2 " "	2 00
Phospho-Caffein Compound	4 " "	4 00
Phospho-Caffein Compound	8 " "	8 00
Phospho-Caffein Compound	32 " "	24 00

WE GUARANTEE THE SALE OF ALL OUR GOODS.

THE ARLINGTON CHEMICAL Co.,
 YONKERS, N.Y.



The Dietz “Victor” Lantern

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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., JULY, 1897.

[NUMBER 7.]

The California Druggist.

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(To whom all Communications should be addressed.)

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

WE have to note from reports received, a rather quiet condition in the wholesale drug trade of the country. Drugs rule low in price, as is usual when trade has been depressed for a considerable period. So far as the retail business is concerned no apprehensions are visible regarding the future, though many are complaining of present dulness.

A mediator is evidently needed to harmonize matters between pharmacists and manufacturers before the breach between them gets any wider. There is no change in the cut-rate situation, and apparently no difficulty experienced in obtaining goods with which to cut. As time goes on the unprofitableness of this condition will be increasingly evident to the large proprietors, whose business is certainly being affected by the antagonism of retailers who have felt aggrieved because of the failure to protect them against cutters. A genuine sympathy with the retail druggists, and an earnest effort to secure them their legitimate profits, we conceive to be absolutely necessary on the part of proprietors if they expect to preserve their own business.

THE value of a "paternal government" is seen in the close oversight upon men's dealings with one another which is displayed in the good Queen Victoria's realm. A bright genius who advertised "Invisible Elevators" for increasing one's height (the same being a cork insole costing about six cents per pair for which he obtained a dollar or more), was arrested in London for fraud and placed under a two-thousand-dollar bail for his appearance at court.

Probably he is a rascal, as he is said to have more than a dozen *aliases*, but in this part of the world such a "restriction of trade" would be considered squeamish. If a man may loan money on a poor woman's furniture at 10 per cent. per month, and collect it under the law, we claim the privilege of considering him a highway robber beside the "sharp" who draws the shekels of the credulous into his net by skillful advertising.

WITH a persistence worthy of its humane purpose, the *Chemist and Druggist* (London), continues to urge upon the lawmakers of Great Britain the necessity of placing carbolic acid upon the restrictive poison schedule. In its issue of May 1st, a diagram is published, showing the deaths by poisoning in 1895, compiled from the Registrar General's statistics. In this diagram each poison is credited with the deaths caused by it, and whether accidental or by suicide. The fact appears that 224 out of 580 deaths from suicide, were caused by carbolic acid against 68 by opium in its various forms, 46 by oxalic acid, 37 by prussic acid, 31 by strychnine and nux vomica, 23 by cyanide of potassium, 4 by arsenic. Of the 598 deaths from negligence and accidents, lead is credited with 143, opium and preparations with 103, chloroform 68, carbolic acid 34. It is curious to note the decadence of arsenic, once so predominantly in the lead in the annals of poisoning, and the present prominence of carbolic acid as a means for self-destruction, though the probable explanation is found in the ease with which the latter drug may be obtained. It is this point, precisely, which is raised by *Chemist and Druggist*, which journal is directing its efforts towards obtaining equal restrictions upon the sale of carbolic acid as upon other poisons. The apparent indisposition on the part of the authorities to place the drug on the schedule indicates their low estimate of the value of the lives of British subjects.

WE are pleased to announce the arrival, June 20th, of a daughter to grace the house of F. W. Braun. As the birth of the damsel came upon about the longest day of the year so may her years be long and happy.

RECENT changes in the tariff laws of the Dominion of Canada favor the mother country to the extent of 12½ per cent. in import duties on manufactured goods.

This discrimination will divert many millions of dollars worth of trade from American to English manufacturers. Drugs and druggists' goods are among the products largely affected by the new law.

SCHIMMEL & Co., in their semi-annual report, mentioned peach and apricot kernels as a source from which almond oil is produced, by French manufacturers, and predict large shipments of apricot kernels from the United States to supply existing demand.

The pits of both peach and apricot have hitherto been thrown away, as a rule, in California, and the prospect of obtaining some revenue from this source will be gratifying to the growers of the fruit.

THE nineteenth annual meeting of the Missouri Pharmaceutical Association, which was held at Meramec Highlands, June 8th to 11th, was attended by about 200 members and was an occasion of unusual interest and enjoyment. In the report of the secretary of the association, F. W. Sennewald, the following resolutions regarding the use of the metric system were offered for consideration, but were not acted upon:

"Recognizing the convenience and scientific importance of the metric system of weights and measures, we, the members of the Missouri Pharmaceutical Association, in nineteenth annual convention assembled, unanimously adopt the same as the official system of weights and measures of this organization.

"Resolved, That the members of this association be requested to make use of the metric system in designating weights and measures, in papers, reports and communications presented to this organization; that the officers and committees be instructed to employ the denominations of the metric system whenever weights and measures are in their circulars and reports."

In President Soper's address the metric system was opposed, as being un-American and complex, while plainness and simplicity were desirable in prescription writing.

The following officers were elected for the ensuing year: President, Thomas Layton, St. Louis; first vice-president, Paul L. Hess, Kansas City; second vice-president, J. H. Ewing, Richmond; third vice-president, Miss F. De Wyl, Jefferson City; treasurer, William Mittelback, Boonville; recording secretary, H. M. Whelpley, St. Louis; local secretary, L. P. Hemm, Kirkwood; assistant secretary, A. Mueller, Old Orchard; council, J. M. Good, St. Louis; Eugene Soper, St. Joseph; H. F. Hassebrock, St. Louis; A. Brandenberger, Jefferson City; W. C. Bolm, St. Louis; R. E. Maupin, Pattonsburg.

WE have all heard of the bicycle face (Philadelphia *Record*), and now it is said there is a new ailment resulting from devotion to the silent steed. This is known as the bicycle eye, and the oculists are rubbing their hands in glee at the prospect of a rich harvest in fees. The "scorcher" who humps himself with spinal column elevated and nose down at the handle-bars naturally has to use his eyes, as well as the rider who sits straight in his saddle. In order to accomplish this feat a severe strain is placed upon the optic nerves, and an unusual condition of the eye ensues. Experts claim that it takes about two years to develop a case of bicycle eye.

DISPENSING DIFFICULTIES.

The *Chemist and Druggist* prints the following contributions to a prize competition, held recently by that journal:

FRESH PRECIPITATES MOST SOLUBLE.

Calcii phosph.	3 drs.
Acid. citric. q. s. ad solutionem	
Syrup. aurant.	1 oz.
Aq. dest. ad.	6 oz.

Take one teaspoonful three times daily.

The prescription of a well-known West-end physician. After rubbing the phosphate of calcium down with six drams of citric acid and allowing it to remain for several hours, a great part of the phosphate remained undissolved. The difficulty was overcome in the following manner: The phosphate of calcium was dissolved in dilute hydrochloric acid and re-precipitated with ammonia. The precipitate after being well washed was found to be completely soluble with four drams of citric acid, and thus the mixture was dispensed with a minimum quantity of citric acid.

ICHTHYOL AND SYRUP.

Ammon. ichthyol.	2 drs.
Syr. ferri iodi ad	2 ozs.

Every plan possible was tried to mix this, and the only way it can be done is by adding gr. xv. p. g. trag. to the syrup before adding the ichthyol. The above turned out to be an interesting dispensing difficulty solved, as I afterwards heard that two first-class dispensing houses in London failed to dispense it mixed or presentable.

PRETROLEUM EMULSION.

I have recently had to make a considerable quantity of emulsion with ordinary burning petroleum, 15 minims for a dose, to be nice in appearance and palatable. I have found the following answer well. It pleases the doctor and patients, but I have not had courage to taste it myself:

Kerosene	2½ ozs.
Powdered acacia	10 drs.

Mixed thoroughly and then add at once:

Distilled water	2 ozs.
-----------------	--------

Mix well until thoroughly emulsified, and add:

Elixir of saccharin	1 oz.
Essence of bitter almonds	160 mins.
Distilled water to	20 ozs.

SILVERING PILLS.

I have found the following simple method very useful in silvering pills which have not the desired firmness: Place the pill, with a drop or two of dilute mucilage (about 1 to 4), upon the lid of a lozenge-tin, and rotate them rapidly, so that they become appreciably moist without adhering together. Continue to rotate until they are almost dry, then transfer to the silvering-pot and gently shake. The operation is not only expeditious, but it has this advantage—that the pills remain perfectly round, which is not usually the case when done in the ordinary way.

Effects of Order of Mixing.

GREEN COLOR AVOIDED.

Antipyrini	15 grs.
Vin. antim.	1 dr.
Spt. aether. nitrosi	2 drs.
Sy. toln.	3 drs.
Liq. ammon. acet.	3 drs.
Aq. chlorof. ad.	2 ozs.

Knowing that antipyrin and spt. aether. nit. were incompatible, I, after various attempts to make a presentable mixture, found that the antipyrin dissolved in the chloroform-water and added last to the other ingredients formed a clear mixture.

THE MILK BECOMES CLEAR.

Liq. carbonis detergent (Wright's)	1 oz.
Spt. tenuior.....	2 ozs.
Glycerini.....	1½ drs.

By making this prescription I have always had it cloudy until recently, when, by another method of mixing, I was able to obtain quite a clear mixture, which was preferable—viz, by adding 10 drams of alcohol to the liq. carbonis, then 1½ drams glycerin, stirring round, while adding the 6 drams water quickly.

MAKES DIFFUSIBLE PRECIPITATES.

Lotio. plumbi dil.....	2 ozs.
Lotio. nigrae.....	2 ozs.
Glycer. acid. carbol.....	3 drs.
Spt. menth. pip.....	2 drs.

To make this haphazard means all the sub-oxide being thrown down, and a sticky mass of it stuck all around the bottle. My way out of this difficulty is to mix the two lotions and the gly. ac. carb., and add with continuous agitation the spt. menth. drop by drop.

Quin. sulph.....	32 grs.
Ac. hydrobrom. dil.....	2 drs.
Liq. arsen. hydroch.....	48 mins.
Sod. salicylatis.....	2 drs.
Aq. ad.....	8 ozs.

Free salicylic acid is formed if dispensed as above, however much it is diluted, and forms in one mass at bottom of bottle. Therefore, dissolve quinine in ac. hydrobr. dil. and some water; rub down sod. salicy. with 1½ dr. pulv. trag. co. in half the water; then mix these in water gradually, and add the liq. arsen., a little diluted, and make up 8 oz. with aq. dest. Label: "Shake the bottle."

DIGITALIS AND IRON.

Tr. ferri mur.....	1 dr.
Tr. digital.....	1 dr.
Acid. phosph. dil.....	2 drs.
Syr. flor. aurant.....	4 drs.
Aq. ad.....	6 ozs.

This had previously been dispensed evidently in the order in which it is written, and the mixture was turned out almost black. I always take the precaution of adding the acid. phos., to convert the iron into phosphate, and adding the tincture last, which results in the mixture not being otherwise colored than if the digitalis alone were added to 6 oz. of water.

Arsenic Cigarettes.

This was the prescription:

Potass. arsenite.....	15 grs.
-----------------------	---------

Make into 20 cigarettes.

And this was my method, which gave satisfaction to the prescriber:

Dissolve potass. arsenite gr. xv. in aq. destill. 1 oz. Saturate half a sheet (demy size) of white unsized paper, dry, and cut into 20 equal pieces. Roll into cigarette shape, and finish off with gummed-edge cigarette papers.

This prescription has been sent to two well-known houses, but the cigarettes had not been satisfactory.

Peruvian Balsam in Pessaries.

In making bougies, pessaries and suppositories, it is generally considered that the addition of wax is inadmissible, yet it was found, together with careful manipulation, the only means of producing a pessary of the following prescription, which was uniformly mixed, and proved perfectly soluble:

Bals. peru.....	10 grs.
Iodoform.....	5 grs.
Ol. theobrom ad.....	1 dr.
Ft. pess. Mitte tales xij	

I proceeded as follows: I placed a large funnel in a ½-pint measure, and put the drachm-mould into the funnel, and poured soap-liniment carefully over each division of the mould, and then turned it downwards to drain. Having balanced a small piece of waxed paper on each scale-pan, I weighed 120 grains of balsam, removing the balsam from the paper. I replaced the paper, and on it weighed 60 grains of iodoform. I added the latter to the balsam previously placed on a slab, and mixed the two ingredients. On larger scales I weighed 540 grains of oil of theobroma and 60 grains of white wax. Reducing the two to very fine shavings, I put them together in a small porcelain evaporating dish, and cautiously applied the flame of a spirit-lamp to the bottom of a dish, until the mixture was liquefied. Then, with constant rubbing, I added the mixture to that on the slab. I placed this mixture in the dish, and kept it suspended in boiling water, stirring continually till liquefied. Then I poured it when lukewarm into the mould. I allowed the pessaries to remain in the mould half an hour, after which I opened the mould. The pessaries came out well, and each presented a homogeneous brown-colored appearance. In my previous attempts, though the pessaries came out all right, they were specky, showing coagulation of the balsam, due to applying direct heat.

OUR Monthly 16½ per cent. Discount Offer. Do you read it? You lose money if you do not. F. W. Braun & Co.

Metric System Plainly Stated.

The American Association for the Advancement of Science says that the following rules are all that is necessary for the physician to learn in order to prescribe in the metric system: 1,000 milligrams make one gram. 1,000 grams or cubic centimeters make one kilo or litre. 65 milligrams make one grain. 15½ grains make one gram. 21 grams make one ounce, troy.

It is a matter of interest to druggists to know that the counterfeit Williams' Pink Pills were found in but one drug store in Chicago as the result of a recent investigation, while every one of the large department stores had purchased them. Druggists are ordinarily men of principle, and despise counterfeits from a habit of their education. If the public only realized how much their interests were conserved by the conscientious apothecary the nondescripts would reap little reward from their unfair business methods.

The Pink Pill counterfeiting gang caught in Chicago is the third gang caught, and the Dr. William's Medicine Co. are making it exceedingly interesting for the whole crowd. It is always safe to conclude, when staples like Pink Pills are offered at prices considerably lower than regular rates, that you are invited to participate in a dishonest transaction.

Ice Cream for Soda Water.

(Spatula).

- (1) Sweet cream.....4 quarts
Sweet milk.....2 quarts
Granulated sugar.....4 pounds

Dissolve sugar in the cream and milk, strain into a 12-quart freezing can, run freezer very slowly for 10 to 12 minutes, then run very fast until batch is frozen to suit. Never flavor if ice cream is to be used at fountain, otherwise flavor with one ounce best extract. Always use the best; you will find that it pays. You will notice that neither eggs nor gelatin are used in this recipe. A batch carefully prepared and as carefully frozen will always be good.

- (2) Pure cream.....6 quarts
Eggs.....6
Sugar.....1½ pounds
Vanilla.....¾ ounce
Milk.....1 pint

Beat the eggs thoroughly and add the milk; in this dissolve the sugar. Pour into freezer and add the cream, of best quality, to get good results. Stir until well mixed, then pack the freezer. When about half frozen the vanilla should be added. In order to obtain the finest result in a cream, after the paddles have been removed from the freezer the cream should be whipped thoroughly with a wooden paddle kept for that purpose. This makes the cream nice and light. One of the greatest mistakes made, as a general thing, in the making of ice cream, is that of cooking the cream. It should be avoided. Cream should always be kept in porcelain and never in tin.

- (3) Rich, sweet milk.....2 gallons
Eggs.....10
Corn starch (the best).....4 tablespoonfuls
Granulated sugar.....4 pounds

Mix the eggs and sugar thoroughly and add to the milk cold, then apply heat to the whole until the milk begins to simmer just enough to cook the eggs; then cool and freeze.

- (4) Good cream.....2 gallons
Milk.....½ gallon
Granulated sugar.....5 pounds
Best vanilla.....2 ounces
Eggs, whites of.....1 dozen
Gelatin (shred).....3 ounces

Dissolve the gelatin in the milk by the aid of heat, and be careful not to scorch it. Mix the milk and cream, and dissolve the sugar in it by stirring. The cream should not be ice cold or it may lump the gelatin. Strain into the freezer and commence freezing at once, turning very slowly. It is best not to pack the freezer any higher than the cream, as the frost will collect on the inside of the can and may cause small particles of ice to get in the cream. As soon as the cream commences to get stiff, add the whites of the eggs, well beaten, and the vanilla. The freezer should then be turned very fast until the cream is as stiff as wanted.

- (5) Cream.....3 quarts
Milk (not skimmed).....3 quarts
Eggs.....1½ dozen
Granulated sugar.....2 pounds
Essence lemon.....1½ ounces

or

Extract vanilla.....1 ounce

Dissolve the sugar in milk and cream and add the beaten eggs and flavoring. Mix well and freeze.

TINCTURE of Nux Vomica is recommended as a stimulant or tonic for cut flowers.

Pennsylvania Pure Drug Law.

Philadelphia, April 26.—The Pure Drug bill intended to replace the old inoperative section 9 of the Pharmacy law, passed the House of Representatives at Harrisburg on the 20th inst. Following is the complete text of the law:

AN ACT

To prevent the adulteration, alteration and substitution of drugs and medicinal preparations and providing penalties for violation thereof:

Section 1. Be it enacted by the Senate and House of Representatives of the Commonwealth of Pennsylvania in general assembly met and it is hereby enacted by the authority of the same, That no person shall within this State manufacture for sale, offer for sale or sell any drug which is adulterated within the meaning of this act. The term drug used herein shall include any medicinal substance or any preparation authorized or known in the "Pharmacopœia of the United States" or the "National Formulary." A drug shall be deemed to be adulterated within the meaning of this act:

1. If any substance or substances have been mixed with it so as to depreciate and weaken its strength, purity or quality.
2. If any quality, substance or ingredient be abstracted so as to deteriorate or affect injuriously the quality or potency of said drug.
3. If an inferior or cheaper substance or substances have been substituted in whole or part for it.
4. If it is an imitation or is sold under the name of another drug.
5. If the drug shall be so altered that the nature, quality, substance, commercial value or medicinal value of it will not correspond to the recognized formulæ or tests of the latest edition of the "National Formulary" or of the "Pharmacopœia of the United States" regarding quality or purity.—*Era.*

A Study in Leeches.

Leeches will never go out of date. They would be more used at the present time but for the amount of foolish complexity introduced from time to time as to conditions of storage. You want a wide mouth bottle half full of water, and tied over with a piece of flannel. In this, if you surround the bottle with two or three folds of corrugated paper, and place it in a corner on the floor of the shop as remote as possible from the street entrance, your leeches, if sound and healthy at starting, will keep for a twelvemonth with but two or three times changing the water. Never change while the water smells sweet, no matter how much dark looking stuff there is about inside. This remains, if left alone, in clots by itself, and does no harm, perhaps good. Leeches seem to want to sleep away their time in darkness, peace, and quietness, till man, "that all-depending lord," requires the assistance they alone can render him. Take up at times the containing vessel—say every week or two—and push down a little below the paper covering, and if there is no actual turbidity and the top smells all right, replace it all as carefully as possible, so that the sensitive creatures may not know that you have been looking at them.—J. C. Hyslop, reported in *Chemist and Druggist*.

READ our special monthly offer sheet. Quick selling goods at a discount of 16½ per cent. from regular prices. F. W. Braun & Co.

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IS THE

Attractive Name of a Capital Cigar.

MORMON GIRL



It is not only of Excellent Quality but is Handsome,
Well Built--like its prototype.

THIS CIGAR WILL STAND HIGH AMONG YOUR NICKEL GOODS, AND COSTS
\$35.00 PER THOUSAND.

F. W. BRAUN & CO. HAVE THE HANDLING OF THE MORMON GIRL.

Synthetic Perfumes.*

BY JOSEPH CAVE, PHILADELPHIA, PA.

Chemistry has made wonderful progress in recent years. Perhaps as you look at the long list of antipyretics, etc., and glance at your shelves, at the prescription counter, loaded with almost an army of coal tar and synthetical products for the "cure of all the ills that human flesh is heir to," you may sigh and wish it was not so; but in no department have chemists made more brilliant discoveries than in the synthetical production of the odoriferous principles of fresh flowers, used in the manufacture of perfumes and for flavoring confectionery, etc., etc.

My subject will, however, be limited to those "synthetics" used in perfumes, some of which are of very recent introduction and yet novelties to many of the profession.

IONONE.

First at the head of the lengthening list stands Ionone or the perfume of the violet, as it is unquestionably the finest of all the synthetical products up to the present time. It is made in Germany and its manufacture is protected by patents both in Europe and America. It is put up in the form of a 10 per cent. solution which is quoted at \$10 per ounce, or \$140 per pound, so at that ratio, if of full strength, it would be worth \$1,400 per pound—rather expensive crude material. The sample exhibited is the 10 per cent. solution, and its odor will no doubt prove disappointing, because it is only when highly diluted and properly combined with other materials, that its exquisite odor is fully developed. To attain this result is an art and requires much patience and many experiments.

PREPARATION OF IONONE.

The process patented for making ionone states that equal parts by weights of citral and acetone are shaken with a saturated solution of baryta, and after several days a condensation product is obtained in the form of a ketone $C_{13}H_{20}O$, which body when heated with dilute H_2SO_4 is converted into ionone. It is soluble in alcohol, ether, benzol and chloroform, but it is insoluble in water, and has specific gravity 0.935 at 20° C. It is stated to be perfectly harmless, as physiological investigations have shown that ionone produces no injurious effects on the human system. It can therefore (when properly diluted) be used for flavoring purposes in cakes, candy, etc.

A sample of violet bouquet is herewith submitted, which is a combination of ionone with violet, jasmin and tuberose pomade washings, orris oil, etc. The proportion of 10 per cent. ionone solution in this perfume is about 1 part to 200 parts, and the exquisite odor of violet which is so natural, is undoubtedly due to the small amount of ionone present, in proper combination.

To experimenters with ionone I would say, if you expect to produce a fine violet perfume by simply diluting the 10 per cent. solution with deodorized alcohol, you will be very much disappointed. It cannot be done in that way. It is only by properly blending it with such materials as a perfumer always has at hand, that a perfectly satisfactory product can be obtained.

SYNTHETIC NEROLI.

"Neroli"—synthetic—artificial oil of orange flowers. This is a perfect substitute for the natural oil. Investigation of the

constituents of the natural oil pointed the way to the discovery of a process to produce this valuable oil synthetically, and the originators claim that it possesses all the chemical and physical properties of the natural oil in the highest state of perfection.

I have found it far stronger and more fragrant than the finest grades of natural oil, and my experience fully confirms all that the originators claim for it. Its process of manufacture is still (I believe) a secret with discoverers.

SYNTHETIC JASMIN.

"Jasmin Oil"—synthetic—artificial oil jasmin. The originators claim this to be an exact reproduction of the fragrant odor of the fresh flowers of jassamine (*Jasminum grandiflorum*). Natural oil of jasmin has never been a success, because the amount of oil contained in the flowers is exceedingly small and also difficult to obtain, owing to the fact that it cannot be produced by distillation or any process employing heat.

So far it has been obtained by the "enfleurage" process and washing the fat in alcohol, but this only yielded a dilute solution of the oil in alcohol.

If experience confirms the claim made for the synthetic product, it is a most valuable discovery.

I am not, however, in a position to say anything for or against its value, as I have not yet experimented with it but I do not think the originators would make such strong claims for it unless they were able to sustain them. A process for its manufacture has not been published. Sample submitted.

SYNTHETIC CASSIA.

"Cassia Oil"—synthetic—(Cinnamic aldehyde.) This is a recent production and a valuable one. The commercial value of Natural Cassia Oil has long been determined by the percentage of cinnamic aldehyde which it contained, and the higher the percentage of cinnamic aldehyde, the more valuable is the natural oil in its aromatic strength. In this synthetic oil we have therefore a perfect cassia oil free from kerosine, resin, etc., with which the crafty Chinese have "plugged" the natural oil to such an extent that some brands only contain 30 to 40 per cent. of cinnamic aldehyde.

The best qualities of natural oil do not contain more than 75 per cent. of cinnamic aldehyde, the synthetic oil is therefore 25 per cent. richer and stronger than the best natural oil, and will give better results, three parts of the synthetic oil being more than equal to four parts of the best natural product.

SYNTHETIC LILAC.

"Lilac Oil." (Terpineol.) This is a valuable base for lilac perfume. Time and space will not permit me to describe its manufacture, but I will simply state that it is a derivative of turpentine, and for its production it is first necessary to prepare terpene-hydrate. This distilled with dilute sulphuric acid yields terpeneol.

Competition between the numerous manufacturers of this product has been very keen recently, and in consequence the bottom has dropped out of the price, which may be due to the discovery of a new process or a more economic method of manufacture. It is truly wonderful to think that this fine, fragrant product is derived from the much despised turpentine. I remember in my apprentice days I was taught to look out for this rascal—turpentine—in nearly all essential oils, as he was bound "to get there," but time has its revenge even

*Read at the meeting of the Pennsylvania Pharmaceutical Association.

for poor turpentine, and now behold him transformed into fragrant "lilac" on the toilet table of the fashionable lady of the day. So much for the progress of nineteenth century chemistry.

I find the subject is too long for one paper. I am therefore compelled to omit a number of other products which deserve mention. Those interested will, however, find samples in the case now on the table of the following: Carnation, Hyacinthe, Syringa (mock orange), Ylang Ylang, Artificial Rose, Winter-green, Sassafras, which I shall be glad to show and explain as far as possible to any member who will call on me in the Exhibit Room.

ERNEST TANNER, with Sale & Son, is away on a fortnight's visit to Santa Barbara.

D. SALE, of H. M. Sale & Son, has returned from a visit of some weeks at his old home in Illinois, looking much improved in health and reporting a gain of ten pounds in weight.

E. VAN DYKE moved July 1st to corner of Jefferson and Wesley avenue, nearly opposite his former place of business. He has been appointed to the superintendency of post office, station G, which is located at his store. (Formerly University post office.)

THE move of C. H. Lewis from Second and Hill to Broadway and Fourth street, was not noticed in our June issue through an oversight. Mr. Lewis has a prominent location (Chamber of Commerce Building), and we think has considerably improved his business possibilities.

MR. CHESTER MINIER, who has for some time past managed the Tombstone, Arizona, Drugstore, now goes to Tucson to take charge of the Arcadian Pharmacy. His former place will be filled by H. A. S. Smith, who is well known to the drug trade of California as a competent and careful pharmacist.

MR. FRED FLEISHMAN, of Tucson, is spending a little time in Los Angeles and vicinity as his custom is each summer.

E. C. FISHER's store was entered on the night of June 22, between the hours of 9 and 10, and \$80.00 in cash and a ten-dollar check stolen from the safe. The precaution of locking the safe door had not been taken, so the burglar had an easy job.

MR. A. G. OREÑA, of the State Board of Pharmacy, has been laid up with a rheumatic attack for some days.

MR. H. D. GODFREY, of Godfrey & Moore, who has been seriously ill for some time past, is, we are happy to learn, now convalescing.

DR. EDWARD R. SQUIBB, of Brooklyn, is in Europe. He sailed May 29 on the new Hamburg line steamship Pennsylvania, and intends to be gone for a year's vacation in Norway. The shock of having his hand taken off a few months ago did not seem to affect him, but his kidneys have troubled him of late, and it was thought that a change of residence might prove beneficial. He is the grand old man of American pharmacy, and the good wishes of his countrymen will follow him. —*Era*.

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They offer 16½ per cent. discount off an extensive line of the most staple stationery for the current month and would advise our readers to take advantage of this opportunity of buying.

It is certainly a chance for the retailer to save money. If you do not receive this sheet drop a card to F. W. Braun & Co.

THE customer told the smart traveller that he did not see where his drugs were better than any body else's. "Ah!" said the traveller, "you see on account of our foreign connections we get all these things direct from the places where they grow. Our Tinnivelly senna is bought by our own agents in Tinnivelly, and our chamomile-flowers are bought by our resident representatives in Chamomile." He got the order!—*American Druggist*.

At a poll of the employees of the Armour Packing Co., Kansas City, made recently, there were found 130 ex-druggists occupying positions ranging from bookkeeper down to pig-sticker.—*Natl. Druggist*.

Mrs. Rudolf Dead.

The Louisiana State Pharmaceutical Association has suffered a great loss in the death of Mrs. Eliza Rudolf, of New Orleans, who had been secretary of the association from its birth. Mrs. Rudolf, nee Eliza Badon, was born in New Orleans May 15, 1852, and was educated in all the arts of refined and accomplished womanhood. On July 22, 1876, she became the wife of Theobald Rudolf, a well known druggist of the First District. The young couple went to housekeeping in the rear of the neat little drug store, corner of Dryades and Second street, known even then as Rudolf's Pharmacy. Her husband contracted yellow fever during the prevalence of an epidemic, and died in 1878.

Mrs. Rudolf engaged a competent druggist pro tempore and applied for admission to the course of pharmacy in the old medical college. She was refused admittance, but she resolved to put her question of self-support in a legitimate business way to the test, and determine whether she should be cheated out of making a living as a druggist, merely because she was a woman. She inquired into the State laws on the subject of women in pharmacy. Women in pharmacy forsooth! The State had never thought of it. There was no law at all determining whether the term "pharmacists" applied to men or women, and believing that it was a calling eminently suitable to women, a calling which would enable her to continue the business left by her husband, educate her children, supply their wants, while superintending her own household affairs, Mrs. Rudolf began to study pharmacy at home under the guidance of a competent druggist. She read and studied and practiced putting up drugs for over three years, and when she considered herself quite competent, she one day almost paralyzed the State Board of Pharmacy by presenting herself for examination and demanding a certificate.

Such a thing was unheard of in Louisiana; but the law was plain, the term "pharmacists" appeared to have no restrictions; it might mean either male or female, and so excellent and satisfactory was the examination that this first woman applicant passed that the State board had nothing else to do but to grant her the coveted certificate. In 1891 she assumed charge of her own drug store. Men smiled; she wouldn't hold out long, and the public would scarcely trust a woman to put up their drugs. But the public did trust her. She was so faithful, so exact, so competent, the best physicians did not hesitate to recommend their patients to Mrs. Rudolf, and so her patronage grew and her name and influence.

When the Orleans Pharmaceutical Association was organized almost from its first organization Mrs. Rudolf was chosen secretary. She was the only woman in this great and important body of men, and she remained the secretary to the day of her death. Some six or seven years ago the State Pharmaceutical Association was organized, and Mrs. Rudolf, the faithful secretary of the parish organization, was elected secretary, and this position, too, she held up to her death. Other officials were changed, but never once was it thought of electing any other person secretary than this brilliant little woman druggist, who was so careful and exact and faithful in the performance of her duties.

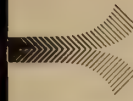
When the Tulane University absorbed the old Medical College, Mrs. Rudolf, desiring to again test the powers, applied for admission to the pharmaceutical course, with the object of securing a diploma. But the conservative university refused her admission. She simply smiled, and many pharmacists

would ask her what she desired with a diploma, when she was one of the most competent druggists in the State. "I am testing the laws, not for myself," she would answer, "but for women who will come after me, and who, like me, may be left to earn their own livelihood and support their fatherless little ones. I consider pharmacy a profession eminently suited to women—one in which her delicate manipulation and careful methods of mixing ingredients will serve her well; and a nice, quiet, thrifty manner of earning one's living without going from beneath the shelter of one's own hearth and home."

Some four years ago Mrs. Behrens, on the part of the Portia Club, had a bill introduced into the State Legislature authorizing the Louisiana Universities to grant diplomas in law, medicine and pharmacy to women. The bill passed and became a law. Immediately Mrs. Rudolf presented herself before the Tulane Medical College faculty for admission to the pharmaceutical course, passed a brilliant examination, and was the first woman in the South to receive a diploma in pharmacy, graduating with a class of some 100 or more physicians and druggists, three years ago—*American Druggist*

THERE seems to be no great certainty about the origin of any of our customary weights and measures. What is a pound is a question which nobody has very definitely answered. Whether our system of weights and measures has a Saxon or Roman origin is not known. Probably it is a mixture of the two with some Arabian elements thrown in. There is no evidence as to when avoirdupois weight was introduced. Mr. H. W. Chisholm (quoted by Mr. Chaney) says "there is evidence tending to show that standards of avoirdupois weight existed in the time of Edward III." We thought it was an ascertained fact that Troy weight was so designated because it was brought from Troyes in France, where a famous old fair was held in early days. But Mr. Chaney gives authorities for various other derivations of the name. Some, he says, have derived the word from Trone weight, as according to Fleta (c. 1340) "trona" meant a beam to weigh with. Troy weight is first mentioned in a statute of Henry V. Lord Swinton (1789) derives the name from "trois" the Norman for three—the original weights, he states, being the penny, ounce, and pound. Mr. Stephen Wilson, Edinburgh (1883), is of opinion that troi or trois weight was derived from "droit pois" (25 Edward III. Stat. 5, c. 9.), or right weight. The yard, legend says, was the length of Henry VIII's arm. Mr. Chaney says "some have derived the yard from a Saxon word signifying the girth of the King's body." Other attempts to fix measurements by what the ancients looked upon as accurate enough for practical purposes have been adopted, and some of these measures remain with us. There are the foot, the digit or finger's breadth, the inch or thumb breadth, the nail or from the tip to the middle joint of the longest finger, the palm as measured across the middle joints of the four fingers, the hand clasped with the thumb uppermost (declared by a statute of Henry VIII. to be equal to 4 inches), the span (thumb and little finger extended to the utmost), the cubit (from the elbow to the extended finger), the step, and the pace. Grains gave both weight and measurement, for a statute of Edward I. provides that an inch shall be the length of three barleycorns laid end to end. Local "stones" have become standards of weight, and in ancient times oxen were quoted by their equivalent values in grains of gold.—*Chemist and Druggist.*

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Domestic Ice-Making Machines.

Two machines, suited for making ice on a small scale are described in a late issue of the *National Bottlers' Gazette*, which either have been or will be placed on the market. Some of our readers in outlying districts may be interested in the matter.

One of these machines is the invention of James O'Brien. It consists of a box about the size and shape of an ordinary ice box. Down the center of the box runs a cylinder for the water that is to be turned to ice, and around the cylinder are cells, in which are placed the chemicals whose action freezes the water. On the top of the box is a crank like the handle of a street piano. This handle is connected with a shaft on which are fastened fan blades. The fan acts on the chemicals; the chemicals act on the water. At the end of about fifteen minutes take out your cylinder, and, presto! there you have a round block of glistening ice. The nature of the chemicals the inventor will not divulge, except so far as to say that the chemicals have heretofore served no useful purpose because no use could be found for them, although they were known to chemists. The cost of ice produced by this process, it is claimed, will be \$1.40 a year. This is the amount that will be charged for chemicals sufficient to last a year. There is to be no other expense.

The other machine is quite a different one from the preceding machine. It is constructed on the well-known principle that water will freeze when rapidly evaporated by means of a vacuum pump and powerful absorbent, and the machine, therefore, consists mainly of a powerful vacuum pump, a vessel called the absorber, which contains sulphuric acid of the common commercial description, and a vessel to contain whatever is required to be frozen or cooled. Naturally, the pump is the most important part of the whole machine, and care has been taken to so design it that it will produce a practically perfect vacuum when worked at a slow and easy stroke. The only working cost of the plant is for the supply of common sulphuric acid—*Western Druggist*.

Heart Strain in Cycling.

It is to be regretted that bicyclists are often seen riding with open mouth. The evils of mouth-breathing are accentuated under such conditions, and it is well to note the cause. With some, this pernicious habit was fixed in childhood. But when it is observed only after exercise, such as bicycling, it indicates that the heart and lungs have been subjected to undue strain, which should not be repeated. Medical experience affirms that so long as the cyclist can breathe freely with the mouth closed he is safe, at least so far as heart strain is concerned.—*Public Health Journal*.

THE prevalence of that troublesome malady, the grip, gives special interest to a new remedy much in vogue in Kentucky and which is declared by its inventor to be a specific. The prescription, as written out by its discoverer, who is an aged colored man, reads thus: "Castroil, turpentine, and hog huf tea." These simple remedies are readily procured in any family, the "hog-huf tea" being obtained by parching and pulverizing the hoofs of the swine, from which the decoction is made. If the hog is born in the dark of the moon and has two heart-shaped spots on its left leg the remedy will be much more potent. The largest liberty as to the dose is left to the patient.—*Pacific Drug Review*.

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Above is shown a cut of the Simmons Regulator Camera, which is given free on an order for \$30.00 worth of this popular medicine. A case of handsome Pencil Diaries is also included, with purchaser's card printed upon the back, the whole making a handsome bonus. The camera takes a photo $3\frac{1}{4} \times 4\frac{1}{4}$ inches in size. It is certainly an object to buy the quantity named and obtain this gem of art. F. W. Braun & Co., will be pleased to receive orders for same.

FROM an address by C. Hyslop before the Chemists' Assistants' Association, London:

We often see in print the terms "retail pharmacy," "wholesale pharmacy," "high-class pharmacy," and so on, which is all rubbish. Pharmacy can be neither high nor low; it is always more or less pure or mixed—mixed often with incompatibles. "Wholesale pharmacists" is a misnomer, "retail pharmacists" pleonastic. The word "pharmacy" is not an old-fangled, ugly one, but a real beauty, in its full health and vigour, as is the art itself to which the word applies. We are responsible for the maintenance of its health and loveliness. It follows from what has been said that a pharmacist must be free, uncast in any special mould. This brings us to the subject of education, another idea about which there exists a sad bungle of muddleheadedness at the present day. To fit us for the business of life we are compelled to acquire a certain large amount of general knowledge—wrongly termed education, for education is not the acquirement of knowledge—and afterwards we go in for a more accurate knowledge still of various sciences around which the art of pharmacy revolves, or which touch its widening circumference at various points. All this tends to education; but education itself is the outcome of these advantages, the resultant of the various forces thus gathered up to act and react in our destined sphere—to adapt ourselves harmoniously to all our environment. So that bugbear of being "too highly educated," as it is sometimes foolishly put, melts into thin air. There is no such a thing as being "highly educated;" it is proficiency or non-proficiency that is involved in the idea of education; there is nothing high nor low in education, any more than in the art of pharmacy. Strict or lax, good or bad, are the only terms applicable.

One who means to go right must keep to the proper definitions of the words he uses. What then is "Pharmacy?" It is not a science, nor a trade, nor a profession; nor yet a mixture nor a compound of these. As our words become better defined our ideas are more refined, industrial activities less wasted, and business more prosperous. Pharmacy is an art—stick to this idea, there is more in it than appears on the surface, much more. It is "the art of choosing, compounding and dispensing medicines." Cherish I say, this definition; let no sophistry cheat you of it. With the public there is much in a name, and it is to be regarded as a hopeful sign that everywhere the members of the craft seem to be awakening to the fitness of the title "Pharmacist" to designate their calling. This is a

word that has come to stay, and to flourish amongst us: an expressive one, not too long and thoroughly comprehensive. He who practises the art of "pharmacy" is a "pharmacist," and his place of business is a "pharmacy." This is on all fours with what has long been recognized with respect to another artist and a sister art: the art of "surgery." The artist in "surgery" is a "surgeon," and the place where his business is carried on is known as a "surgery."

The Manufacture of Artificial Diamonds.

The U. S. Consul at Zurich, Switzerland, E. Germain (of Los Angeles), gives in his Consular Report the following facts.

Diamonds of a very small size have been produced artificially heretofore, but no one has yet succeeded in producing large ones. Mr. E. Moyat claims to have discovered a new process by which to produce diamonds of large dimensions. In principle, his process is about the same as the one already invented by others, and that is to obtain crystallized carbon out of iron and coal, by means of high pressure and high temperature. Yet there is some improvement in the Moyat process as regards the technical operation. Pulverized coal, iron chips, and liquid carbonic acid are placed in a steel tube and hermetically sealed. The contents are then subjected to the action of an electric arc light by means of two electrodes introduced into the tube. The iron liquefies, is then saturated by part of the pulverized coal, at the same time the liquid carbonic acid evaporates, thereby creating an enormous pressure on the mixture of iron and coal. This pressure again considerably increases the dissolution of the coal in the liquid iron. While the mixture is cooling, the carbon crystallizes partly in the form of real diamonds and partly in the form of similar stones. These crystals are then segregated by dissolving the iron in diluted muriatic acid. The mixture, by the above method, remains under high pressure during the operation of the electric current, while by other methods the pressure is obtained later on only by means of the rapid cooling process of the crucible.

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THE American Druggist says that the profits from Mother Siegel's Syrup have amounted in England to over \$5,000,000 and the owner of the article, A. J. White, of New York, has gone across the Atlantic to dispose of his rights in the same.

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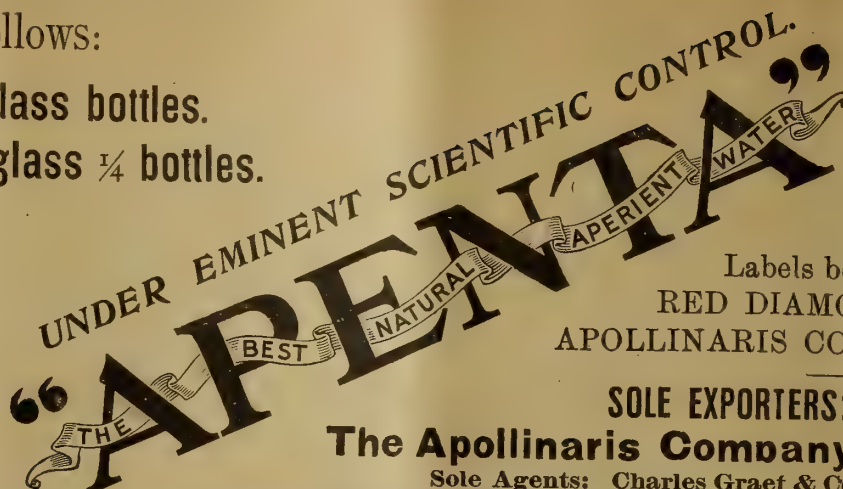
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The California Druggist.

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DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

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(To whom all Communications should be addressed.)

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The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

THE earnest effort which is being made by the Pabst Brewing Co., to devise a practical plan to stop cutting on proprietary goods, merits the hearty co-operation of the trade. There will never, perhaps, be a more favorable time than the present to engage the attention of all parties interested, now that the cutting evil has so nearly ruined hundreds of druggists, and forced out of employment numbers of efficient clerks. Manufacturers are confronted with co-operative schemes in many parts of the country, aimed directly against their business, while wholesalers are threatened with a corresponding loss in the volume of their trade. The liberal offer of the Pabst Co. of prizes for the most acceptable plan has brought many responses, the four selected by the committee as worthy of the prizes, having been sent in by Prof. F. M. Goodman, Dean of the School of Pharmacy, University of Illinois; C. H. Waterman, Ravenna, Ohio; J. D. Murray, Center Hall, Pa., and Jno. J. Sourwine, Escanaba, Mich. From the great mass of plans and suggestions received by the committee, a comprehensive scheme has been evolved, printed and sent out to the trade for

criticism and comment, the desire being to afford opportunity for improving and perfecting their work as far as may be.

It is noticeable that a practically unanimous opinion prevails among druggists that cutting can be stopped, and a point worthy of notice is the similarity of the schemes presented, although the methods proposed for carrying out the plans were widely varied.

We may safely conclude, from the wide spread interest in the subject shown by druggists, that a hearty welcome awaits the completed plan, and that we may expect excellent results to follow the labors of the committee.

We entirely agree with the opinion that cutting of "patents" can be suppressed. It remains only for every druggist to give cheerful and hearty assent to the regulations, which are most simple and easy to carry out on the part of the retailer, nearly the entire burden of the plan proposed coming upon the proprietor and his immediate agent, the wholesaler.

It remains for the retail drug trade to demonstrate whether they care enough for their suffering interests to act as a unit in their efforts in the direction contemplated, or whether the "kickers" will intervene and render of no avail the work so auspiciously begun.

THE exports of the United States for the year ending June 30, 1897, amounted to \$1,051,987,091, beating all previous records, and being \$169,380,153 in excess of the last previous year. The excess of exports over imports for the last fiscal year was also greater than ever before, and amounted to \$287,613,186.

Within the six months past \$28,000,000 worth of mortgages have been paid off in one state of the Union, relieving an interest charge of \$1,680,000, an indication of the vast amount of liquidated debt in the entire country.

Crops are excellent, business is steadily increasing in volume and prices are advancing. We have, as a nation, passed through a period of hard times, accentuated by some features of special distress and suffering, and through it all we have seen the wildest and most absurd attempts to explain the causes of the depression. Try as we may, we cannot show exactly why the tide of business rises and falls, as it does, during periods of years, in nearly regular rotation, nor can we do better than to profit by the lessons of the past in our calculations for the future. Meanwhile, let us make hay while the sun shines,

THE *Buffalo Druggist* has changed its name to the *Northern Druggist*.

AMONG the agricultural possibilities of California, the raising of sunflowers offers a field of enterprise almost unknown in our State. While the wild sunflower is widely disseminated throughout all fertile sections of this coast the culture of the plant in its perfected condition, as a revenue yielder, has hardly suggested itself to our farmers. Occasionally it is grown in a small way for chicken feed, its seeds being exceedingly rich and greedily eaten by fowls. As an economical fuel for domestic use the enormous stalks of the giant variety are of considerable value in a country where fuel is scarce, but the industry finds its principal importance in the oil which is expressed from the seeds, and which is mild, agreeable and nearly odorless, and said to be quite as pleasant for salad purposes as olive oil. It is also useful for fine toilet soap making and for burning in lamps.

In Russia the sunflower crop is an important one, the residuum after the oil is expressed, being used for cattle food, large quantities of the cake being exported. The yield of the seed in Europe averages 2000 pounds per acre, which we think would be quite a moderate estimate for California.

It is stated by the *Orange Judd Farmer*, that the seed is worth in Cincinnati and Chicago from \$1.20 to \$1.50 per hundred, with a very moderate demand. The industry is in its infancy in this country, but with a reasonable prospect of a market California could supply an unlimited amount of the raw material upon short notice. It seems to us, however, that it might be to the advantage of producers to manufacture the oil near by, and to ship the oil only, retaining the cake for our own live stock and for fertilizer.

We shall be very glad to see an interest spring up in this part of the country, in the above named product of the soil.

The seed should be planted about one inch deep, six inches apart, 18 inches between rows, according to Prof. Hicks of the U. S. Department of Agriculture, who advises thinning the plants when eight or ten inches high, to 30 inches apart and hill them slightly. Other practical growers make the rows as much as 3 to 3½ feet apart, thinning to 16 inches in the row. About six pounds seed per acre is recommended, and it may be planted with a corn drill.

THE *American Druggist* says that a decision of Judge Williams, of the Supreme Court of Pennsylvania, has practically left that state without any pharmacy law. Special exemptions of administrators and widows of deceased pharmacists from its requirements render the law nugatory.

THE *National Druggist* seems to be undecided as to the definition of the term "oil of smoke" as applied to wood creosote. It is a fact, however, that "oil of smoke" was formerly called for to relieve toothache, creosote being intended and supplied under that name. Whether the old title is still in use in central New York, as of old, we are unable to say.

F. W. BRAUN & Co. are supplying, from their own laboratory, the very choicest of FRUIT JUICES and CRUSHED FRUITS at prices now lower than any other on the market. Absolutely pure and fresh, these products commend themselves to soda water dealers as the most economical and best attainable.

Fruit Juices, qts. per doz.	-	-	\$5.50
Crushed Fruits, ½ gals. bot.	-	-	.90

California College of Pharmacy.

We are pleased to call the attention of drug clerks and all prospective students to the announcement of the ensuing term of our State College of Pharmacy, which appears in our advertising columns. This institution is now a part of the University of California. It has in process of erection a fine and imposing building, one of a group of three, comprising the several departments of Pharmacy, Dentistry, Medicine and Law.

The graduate from these schools has the diploma of the University, equal in dignity to any American institution of learning. It would be folly, to our mind, for a young man of the Pacific coast to go for his pharmacy course to any other than our own most excellent college. With the high grade of work done here, and the great economy of a course in the city of all America where the cost of living is the lowest, there is no sufficient reason for going elsewhere.

We need not argue the necessity of a college course in pharmacy—that is too evident to require comment. Its diploma is the mark of our high calling, the crown of the pharmacist's ambition.

Send to Dean Searby for a prospectus. See ad.

A New Styptic.

Antipyrin and tannin rubbed together produce a sticky compound very useful as a styptic. It may be applied with a sponge.—*Am. Drug.*

Aluminum Violins.

It is claimed by the inventor of aluminum violins that these instruments possess remarkable tone qualities, in some respects different from and superior to those made of wood. However this may be, the aluminum instruments are increasing in favor and seem to have come to stay.

It is amusing to note the blunders of the non-medical writers who attempt to edify the public upon matters beyond their ken in medical lore. Occasionally we see formulas published or advice given which, if followed, would be sure to do injury. If editors of journals other than medical and pharmaceutical publications, would print no such items without first referring them to a competent authority, they would be wise.

The *Chemist and Druggist* recently had occasion to hold up the *Pall Mall Gazette* to ridicule for absurd misinformation in an article upon The Origin of Medicines. One curious statement of the *P. M. G.* was that "Arnica hails from Europe and Asia, but the medicine is made from artificial plants grown for that purpose."

THE Nebraska State Pharmaceutical Association which held its 16th annual meeting at Plattsmouth, June 7 to 9, was honored by the presence of Prof. Remington, who delivered a lecture before the association on the "Pharmacist, Physician and Prescription."

A SINGULAR fact regarding extremely low temperatures is that substances exposed thereto (–200 c.) are made phosphorescent. A bell of lead gives a ringing tone and rubber tubing becomes brittle as glass. Dr. Spies notes these facts in connection with the liquifying of air.

AN improved process of condensing milk has been invented in Denmark, whereby the taste and quality of the original article are unimpaired and are restorable upon the addition of water, a result hitherto unattained.

PROFESSOR FRESENIUS died June 11, at his home, Weisbaden, Germany, at the age of 79 years. His name is one familiar to chemists and pharmacists throughout the world as an author and instructor.

Tariff Changes.

The following list shows the more important items affected by the Dingley Tariff, which is now in force:

	1897	1894
All alcoholic perfumery and toilet preparations containing alcohol, and alcoholic compounds, not provided for.....	60 c. lb.	\$2.00 pr gal.
Blackening	25 p. c.	20 p. c.
Blue Vitriol.....	$\frac{1}{4}$ c.	free.
Borax	05 c.	02 c.
Camphor, refined	06 c.	10 p. c.
Iodine, resublimed.....	20 c.	free.
Chicle	10 c.	free.
Croton Oil.....	20 c. lb.	free.
Opium, crude, containing 2 per cent. of morphia.....	\$1.00 lb.	free.
Morphine, and all salts of opium.....	\$1.00 oz.	50 c. oz.
Lead, Acetate of, white	08 $\frac{3}{4}$ c. lb.	02 $\frac{3}{4}$ c. lb.
Potash, Chlorate of.....	02 $\frac{1}{2}$ c. lb.	free.
Calomel, and other mercurial medicinal preparations	35 p. c.	25 p. c.
Preparations for hair, mouth or skin, cosmetics, etc., in which alcohol is not used	50 p. c.	40 p. c.
Sponges.....	20 p. c.	10 p. c.
Sulphur, refined or flowers of.....	\$8.00 ton	20 p. c.
Vanillin	80c. oz.	20 p. c.
Albumen, egg or blood.....	03c. lb.	free.
Bay Rum, or bay water, whether distilled or compounded, of first proof, and in proportion for any greater strength than first proof	\$1.50 gal.	\$1.00 gal.
All mineral waters, and all imitations of natural mineral waters, and all artificial mineral waters not specially provided for, in green or colored glass bottles, if containing more than one pint and not more than one quart, per dozen.....	30c.	20 p. c.
If imported otherwise than in plain, green or colored glass bottles, or if imported in such bottles containing more than one quart, per gallon	24c.	20 p. c.
Brushes, brooms and feather dusters, hair pencils, in quills or otherwise.....	40 p. c.	35 p. c.

THE FREE LIST.

Asafoetida,
Barks, Cinchona or other from which quinine may be extracted,
Beeswax,
Bismuth,
Camphor, crude,
Cocoa, or Cacao, crude and fibre, leaves, and shells of,
Cork wood, or cork bark, un-manufactured,
Cutch,
Cuttlefish bone,
Gold-beaters' molds and gold-beaters' skins,
Nux vomica,
Oil cake,
Oils: Almond, Amber 4c (crude and rectified), Amberggris, Anise or Anise seed, Anilin, Aspic or Spike, Lavender, Bergamot, Cajeput,

Caraway, Cassia, Cinnamon, Cedrat, Chamomile, Citronella or Lemon-grass, Civet, Cocoonut, Fennel, Lethyol, Jasmine, Juglandium, Juniper, Lavender, Lemon, Limes, Mace, Neroli or Orange-flower, Enfeurage (Grease, Nut oil or oil of nuts not otherwise specially provided for in this act, Orange oil, Olive oil for manufacturing or mechanical purposes, fit only for such use, and valued at not more than sixty cents per gallon, Attar of Roses, Palm, Rosemary or Anthoss, Sesame or Sesamum seed or bean, Thyme, Origanum, red or white, Valerian; and also Spermaceti, Whale and other Fish oils of American fisheries; Petroleum, crude or refined; provided, that if there be imported into the United States crude petroleum, or the products of crude petroleum, produced in any country which imposes a duty on petroleum or its products exported from the United States, there shall in such cases be levied, paid and collected, a duty upon said crude petroleum or its products so imported equal to the duty imposed by such country.

Paraffin,

Quinine, sulphate of, and all alkaloids or salts of Cinchona bark, Sago, crude,

Seeds: Anise, Caraway, Cardamom, Cauliflower, Coriander, Cotton, Cummin, Fennel, Foenugreek, Hemp, Hoarhound, Mangelwurzel, Mustard, Rape, St. John's bread or bean, Sugar-beet, Sorghum or cane for seed; Bulbs and bulbous roots, not edible and not otherwise provided for; all flower and grass seeds; all the foregoing not specially provided for in this act.

Strontia, oxide of, and protoxide of strontian, and strontianite of mineral carbonate of strontia.

Sulphur, lac or precipitated, and Sulphur or Brimstone, crude, in bulk; Sulphur Ore as pyrites, or sulphuret or iron in its natural state, containing in excess of twenty-five per centum of sulphur, and sulphur not otherwise provided for.

Tamarinds,

Turmeric,

Turpentine, Venice,

Wax, vegetable or mineral.

New Goods Received by F. W. Braun & Co.

Pineapple Phosphate	doz.	\$10.00
Daniels' Tinc. Passiflora	doz.	12.00
Medicol Insecto	doz.	75
Casgrada	doz.	75
Pil. Cascarine La Prince	doz.	7.50
Anti Skeet, 25c. size	doz.	2.00
Eucalyptus Plasters.....	doz.	1.50
Kilmer's U. & O. Ointment, 25c. size.....	doz.	2.00
Liquid Extract Smoke	doz.	6.00
Von Hoff's Curacao Bitters, small	doz.	4.00
" " " large.....	doz.	7.50
Schuyler's Antiseptic	doz.	3.00
Rat Cheese	doz.	1.00
Martel's French Female Pills.....	doz.	15.00
Braun's Little Liver Pills	doz.	1.00
Taroena (Food)	doz.	4.50
Elixir Peptenzyme, \$1.00 size.....	doz.	8.00
Glutol	oz.	85
Silver, Citrate	oz.	1.50
" Lactate	oz.	1.50
Horlick's Diastoid, 50c. size	doz.	4.50
Schering's Antitoxin, 1000 Units.....	bot.	1.50
Trophonine, 1 lb. bot.....	doz.	12.00
" 5 lb. bot.	each	4.50
Roboline	doz.	8 00
Zymocide, 8 oz.....	doz.	6.00

Professor J. M. Good at Editorial Work.

Mr. James M. Good, Ph. G., Hon. M. D., Professor of Pharmacy and Dean of the faculty of the St. Louis College of Pharmacy, is now associated with the editorial work of the *Meyer Brothers Druggist*. The professor has charge of the Prescription Case Department.

A Pioneer Drug Store.

BY M. QUAD.

We had four or five saloons and one grocery at Cedar Hill, when the outfit of a man named Dayton arrived. He had seven pack-mules, loaded with goods, and after a day or two he unpacked and set up for business and hung out a sign reading, "Dry Goods, Clothing, Hardware, Groceries, Boots and Shoes and Tinware; also Drug Store." The shanty which he occupied for a store was about 14 feet square, and he had everything packed in a heap.

The drug store was an innovation. It was not only the first to be established at Cedar Hill, but the only one for 200 miles around, and we were inclined to look upon the druggist with awe and respect. We were a very healthy lot up there, and, aside from accident, no man had lost a day for six months. No sooner was that drug store opened for business, however, than most of us felt a yearning. Hiram Davis hit the nail on the head, when he said to the crowd: "Boys, that drug store reminds me of home and of the old woman and children. Jest think of pills and salts and calomel and quinine! Civilizashun has come knockin' at our doors, and it's our solemn dooty to feel bad and buy sunthin'."

Plenty of us began to "feel bad," but when we came to buying something we found that the druggist was doing business on a line of his own. When Abe Smallman dropped in to get a dose of calomel for his liver, which was doing business seven days in the week and in need of no encouragement of any sort. Mr. Davis said to him:

"I bought this drug store outfit of a tenderfoot down at Grass Valley. He was sick and discouraged and wanted to go back home. I don't know much about the business myself. I'll hunt up the calomel and sell it to you, but I won't be responsible for the results."

"What d'ye mean by results?" queried Abe.

"Wall, I've got calomel, arsenic, salts and a lot of other things all mixed up here, and I'm not going to guarantee anything. Mebbe it'll be calomel and mebbe not."

We all shied off for a day or two at that, but when we came to think it over we rather liked the uncertainty, and the druggist was kept busy with our purchases. Some of his liquids and powders were in bottles or papers, duly labeled, and some of the powders were in parcels without a label on them. If anybody asked for Epsom salts, for instance, the druggist would fish around under the heap of boots and shoes and clothing 'til he got hold of a box or parcel, and, bringing it out, he would say:

"All I know about this stuff is that it ain't copperas. I took a parcel of copperas on a debt once, and so I know the stuff when I see it. If you want to run chances you can take it along."

Most everybody was willing to run chances, and for two weeks all went well. If nobody was made any better, nobody was made any worse, and the druggist did a rushing trade. Then came an afternoon on which old Joe Crosby laid down his working tools and announced he was "off his feed" and got to have something to ward off a bilious attack.

"I can't say what's good for it," said the druggist, "but I'll fish up a lot of packages and you can take your choice."

He laid out ten parcels on the counter, and old Joe wet the tip of his finger and tasted the contents of each in succession. He finally found one to suit his palate, at least, and he bought

a dollar's worth and went off to his shanty to dose. Half an hour later he was taken with violent cramps, and inside of two hours he was dead. A move was made on the druggist, but the smiling and urbane Mr. Davis replied:

"Gentlemen, it might have been powdered borax, or it might have been arsenic. I can't tell the difference between the two, and I have been free to say so. I gave him good weight and he took his chances."

Our purchases were light for the next week, but in time we got over the scare and went to buying again. A fortnight after the death of Crosby a man named Healy was made terrible sick for two or three days by a dose of some unknown stuff, and the next day Sile Warner entered the drug store to say:

"I ain't feelin' jest as I orter, and I want sunthin' to brace me up. Kin ye recommend a bracer?"

"I never recommend," was the reply. "Here's the bottles and here's the packages. They may brace or they may lay you out."

"Wall, this is a world of chance," continued Sile as he pawed the stuff over, "and I'll take a dollar's wuth of this stuff in the bottle. It'll wet the throat when it goes down, anyway."

The stuff was probably laudanum, for Sile never never woke up from that night's sleep. His chum went over to give the druggist fits about the matter, but Mr. Davis headed him off with:

"Dead, eh? Sorry to hear it, but he took his chances. I will now label that bottle 'Poison,' and should any of you wish to commit suicide you will know what to ask for."

We tried to brace up after the second calamity, and were gradually getting our confidence back, when a man named Grimshaw got something for chills. The druggist wouldn't recommend it, as usual, but it had been marked by the tenderfoot as "Good for Chills." It proved to be. One dose removed Mr. Grimshaw from this chilly world, and over his grave we held a public meeting, and—

"Whereased—It bein' only a question of time when our drug store will kill off every man in Cedar Hill; and

"Whereas—We owe a dooty to ourselves and them as has gone; now tharefore

"Resolved—That one or the tother of us has got to git."

The "tother" was the drug store. After a general consultation, we made up a shake purse of \$50 to buy all the drugs left on hand, and after everybody had given himself one last dose of whatever he fancied, the remainder was thrown into a ravine and Mr. Davis turned his attention entirely to other lines.—*Amer. Druggist.*

To Bleach the Hands.

Cover the hands with cold cream every night, put on an old, loose pair of gloves and let remain on all night. In the morning wash off the hands, using sand-almond bran. The latter has the following formula:

Borax	4 parts
Glycerin	8 parts
Fine white sand	30 parts
Almond bran	80 parts

Dissolve the borax in the glycerin, add the other ingredients and mix well together.

MORMON GIRL

IS THE

Attractive Name of a Capital Cigar.

MORMON GIRL



It is not only of Excellent Quality but is Handsome,
Well Built--like its prototype.

THIS CIGAR WILL STAND HIGH AMONG YOUR NICKEL GOODS, AND COSTS
\$35.00 PER THOUSAND.

F. W. BRAUN & CO. HAVE THE HANDLING OF THE MORMON GIRL.

Business Personals.

MR. H. WICKIZER, of F. W. Braun & Co.'s city desk is taking a needed vacation. "Wick" is one of the best posted and most popular drug men of this coast.

THE C. H. Ward Drug Co. succeed Geo. H. Freeman., corner Second and Broadway. Mr. Ward is a druggist of twenty-five years' experience, most of the time in Des Moines, Iowa, and his partner, Mr. Dare, was for many years connected with the Des Moines house as salesman. We congratulate the new firm upon their selection of a location, and we look to see their establishment take a leading position among the pharmacies of Los Angeles.

MR. ED. ROBINSON, chief clerk with J. H. Trout, is spending his vacation in San Diego.

MR. CHRIS. GEISLER has accepted a position as head clerk with H. M. Sale & Son.

MR. H. D. GODFREY, whose prospects for recovery appeared very favorable at the date of our last issue, is still upon the sick list, and we regret to say, in a critical condition. His wonderful vitality is the factor in his favor that may enable him to pull through, and we sincerely trust he may come out all right from his long struggle with disease.

C. A. CASTLE is temporarily filling the night clerk, Mr. Clapsaddle's, position at Godfrey & Moore's, while a needed vacation is taken. Later Mr. Castle will be installed as day clerk.

MR. CHAS. NOYES, of Boswell & Noyes Drug Co., is spending his vacation at Catalina, and greatly enjoying the pleasures of that resort. Mr. Frank Boswell also took his outing at the island, with much benefit to himself.

MR. H. A. BISHOP has accepted the position of manager of Dr. W. H. Prittie's Catalina store, which is now open for the season of '97.

DR F. S. LANGDON, who holds down one of the uneasiest chairs in the office of F. W. Braun & Co., enjoyed his vacation of a couple of weeks last month in the pursuit of the famous golden trout of Mt. Whitney. The company of sportsmen being congenial and the fishing superb, the doctor returned to Los Angeles with his belt lengthened about three inches, "more or less," and a new fund of experience for future use.

DR. E. T. PARK has just returned from a hunting trip in the mountains. He bagged three deer and a wild cat besides rabbits innumerable. (This is no fish story.)

DR. E. S. ROSENBERG, of Pasadena, left August 18th for Bolivia, in company with five others to look into the mining business. They have secured valuable concessions from the Bolivian government.

C. F. DOLLINGER, of C. Laux Co., is taking his outing by the sea this year, and enjoying himself to the full in sailing and fishing.

DR. A. D. BEDFORD has returned from his Yosemite trip looking well and hearty. We hope the valley will keep till we can see it.

MR. J. A. LAMB, of Towne & Lamb, San Bernardino, will take a fortnight's trip with his sister, to San Francisco.

Mrs. Frank M. Towne is spending the summer at Redlands.

JAMES MEDLAND, of Abbey's Pharmacy, is making a prolonged trip to the Yosemite, with a team, accompanied by an invalid gentleman whose health demands slow stages of travel. Mr. M. showed up in Kings county on the last of July, in easy "overland" costume and enjoying his journey to the full.

G. C. THAXTER, Redlands, has been spending ten days with the boys at their Santa Monica encampment. Mr. T. is an enthusiastic old soldier, and is said to be a record-breaker with the rifle.

JACK DRIVER's color is improved by his ten-day outing by the sea, says our correspondent, but it occurs to us that Jack never was "off color" at any time.

J. W. MONTAGUE has accepted a position with Gillis & Spoor.

WE take pleasure in noting the marriage of W. T. Gillis, of Gillis & Spoor, Redlands, and Mrs. Ruby Annice Nash, at Redlands, July 22d. Our congratulations and best wishes are hereby extended.

FRANK GARDNER, of Riverside, has been in the mountains back of San Bernardino for three weeks, on his vacation. A "high old" country for a camp.

MR. CHAS. FAIRBANK, Santa Ana, went on a fishing trip to Long Beach recently, with satisfactory results, we understand.

THE old drug house of Dr. P. F. Chapman, Porterville, was burned out August 5, the fire occurring at 1 a.m. The doctor's building was one of a row of wooden structures, all of which were consumed. Insurance \$5500 on stock and building. We are not informed whether Doctor Chapman will rebuild or retire from business.

J. J. LASCH, Tulare, suffered a \$500 loss on July 30, from fire, which started in the back room of his store, through one of those opportunities which gasoline never misses if you give it a chance. The insurance adjustment was made promptly, too promptly in fact, as subsequent discovery of more damaged goods was made by the doctor, whose over-carefulness in making claims resulted in disadvantage to himself. Several big blisters on his hand and wrist testify to the warmth of the doctor's enjoyment of the occasion. We congratulate him upon the escape of the front store, which was indeed a narrow one.

J. E. MILLER, Colton, is about to return to Chicago, his former home. He will dispose of his drug stock, if possible, before going east.

C. E. HAMMOND, late of Tulare, has purchased the business at Westminster, formerly owned by Miss M. A. McCoy.

J. B. MERRELL, Visalia, has been enjoying a vacation in Los Angeles. During his absence Mr. A. J. Elmore is filling a position in his store. Mr. Elmore, who was recently burned out at Sanger for the third time, has concluded that he has had enough of that kind of experience.

C. A. COVER & Co., South Riverside, (Corona) have sold their business to E. E. Hamilton. Mr. Cover, who is interested in the Star Specialty Co., will in future make Los Angeles his home.

BEN S. VIRDEN, of Crane & Virden, has been off for a couple of weeks on one of the mountain trips he is so fond of making, with rod and gun.

THE decease of Col. R. C. Allen, of E. A. Cutter & Co., San Jacinto, whose appointment to a highly important position in West Africa by the South African Territories Company, was noted in our issue of December, 1896, occurred recently at his African post, the climate of that country and the responsibilities of his position having been too much for his strength. Mr. Cutter will continue the business.

MR. FRANK W. MIXTER, with N. W. Kibler & Co., Visalia, will please accept our congratulations, even if a few weeks late, upon his marriage. The bride is the daughter of Mr. J. W. C. Pogue, one of Tulare county's substantial citizens. It is in order to remark that Mr. Mixter is an all-around good fellow, and the crack shot of the Visalia company of N. G. C. as well.

MR. GEORGE BEAZLEY, late of San Francisco, is occupying the position of prescription clerk with Edward A. Baer, Bakersfield. He could hardly find a better man to work for than Mr. Baer.

THE SANTA ANA DRUG CO. have made extensive changes in their store. A fine front with deep entrance and show windows replacing the old-fashioned front. New show case counters, plate glass to the floor, give an elegance to the furnishings not otherwise attainable, while mirrors and the whitest of paint attract and please the eye. This, with Bristol & Rowley's other store, make a pair of the neatest pharmacies in Southern California. Best of all they are the result of the hard work and close attention to business that has always characterized the proprietors.

DR. G. H. KEEFER, of Phoenix, Arizona, with Mrs. Keefer, is spending a few weeks in Los Angeles. It is many a long day since the doctor visited the coast, and we trust his vacation may be full of enjoyment to both himself and Mrs. Keefer.

THE stock and fixtures of the Palace Pharmacy, San Francisco, belonging to the estate of James G. Steele, insolvent, were advertised to be sold Aug. 7, by the assignee.

We suppose that the cut rate war is responsible for the downfall of Mr. Steele's long established business.

San Diego Items.

MR. B. A. HOOKER, of Chase's Pharmacy, is now enjoying a well-earned vacation in Lower California.

MR. C. I. FERRIS has just returned from a three weeks' outing at Cuyamaca and reports a very enjoyable time.

MR. F. E. VAN HAREN, who so ably represented Wampole on the coast, has returned to San Diego and is now representing Van Haren in the firm of Knox & Van Haren.

MR. GLEN CANNON succeeds Mr. Hooker at Corbin Drug Co. Mr. Hooker will go north intending to reach Klondyke in the early spring.

IN the United States Senate, early in July, Senator Lindsay of Kentucky made a violent attack on the wood alcohol industry, claiming that the article should pay equal tax with grain alcohol. The absurdity of the proposition and its animus was so palpable that, as might have been expected, the proposition to amend the law in this direction was promptly voted down. The senator doubtless wears blue-grass spectacles.

Summer Needs

FRUIT JUICES
CRUSHED FRUITS
ROOT BEER EXTRACT
SYRUP COLORINGS
FOUNTAIN CHOCOLATE
ACID PHOSPHATES
WILD CHERRY PHOSPHATES
JULEP STRAWS
SUMMER DRINK TABLETS
MINERAL WATER SALTS

all at

F. W. BRAUN & CO'S,

LOS ANGELES, CAL.

Sterling Dividends.

The directors of the Sterling Remedy Company, manufacturers of No-To-Bac, guaranteed tobacco habit cure, and Cascarets, guaranteed constipation cure, have declared the regular semi-annual dividend on the six per cent. preferred stock of the company; checks for same being issued July 1.

This dividend affects nearly 5000 retail druggists who have become stockholders in the Sterling Remedy Company during the last eight months. This forms one of the most powerful business organizations ever perfected, and as the list of stockholders is still rapidly increasing there is little doubt but that it will include 10,000 of the most progressive retailers before the end of the year.

The secret of this phenomenal growth of the company is the great success of their new preparation, Cascarets, Candy Cathartic, the merits of which make them the best seller ever put on the market in this line. The sale last year was over 2,000,000 boxes.

Are You Bald-headed?

A humorous person recently wrote as follows to *The Sun*: "SIR: In answer to your correspondent, J. M., who, in reference to E. S. E.'s pine-shaving and alcohol remedy for baldness published in *The Sun*, asks if it makes any difference what kind of pine shavings are used, I would say that the shavings of almost any of the pine family will answer; but yellow-haired people had better use yellow pine; black-haired, the bull black pine (*Pinus Jeffrego*), true blond, the golden pine, and elderly people the silver pine or the gray pine (*Pinus Banksianæ*). In applying the shavings the head should be well pitched and the shavings stuck thereon in artistic festooning. Care should be taken not to strike a match on the head or poke the fire with it while thus treated."

Trans-Mississippi Exposition to be Held at Omaha in 1898.

Congressman Mercer had an interview with Gen. Powell, of the geological survey, for the purpose of obtaining his endorsement of the plan to have all the tribes of American and Alaskan Indians represented at the exposition, showing those most highly educated and the most uncivilized. The proposed ethnological exhibit will be one of the most interesting features of the exposition.

The department of concessions has received an application for space for the erection of a mechanical device which will equal, if not surpass, the great Ferris wheel in novelty and engineering ingenuity. For the want of a better name the inventor describes his creation as a carousal. Its mechanism resembles the framework of a gigantic umbrella. The part corresponding to the stick of an umbrella is an immense cylindrical shaft thirty feet in diameter, constructed of steel plates, firmly riveted, making a "standpipe," which rears its lofty head 250 feet above the level of the ground. At the top of this shaft are fastened twelve long arms resembling the ribs of an umbrella. These are steel trusses, the points of which may be lowered almost to the ground. At the extremity of each of these ribs is suspended a car having a capacity of twenty persons. These monster ribs are raised in unison by hydraulic power acting by means of steam cables operating inside the "standpipe," aided by a mechanism greatly resembling that part of an umbrella which comes into action when the umbrella is opened. These gigantic arms are raised until they are horizontal, the cars being carried outward and upward until they reach a point 250 feet above the ground. When the highest point has been reached other mechanism is brought into play and the suspended cars are swung slowly around in a circle. The sides of the cars are formed of windows, from which a view of the surrounding country for miles may be obtained. It is estimated that the cost of installing this monster machine on the exposition grounds will be about \$80,000.—*Rocky Mountain Druggist*.

The California State Board of Pharmacy

held its regular quarterly meeting on the 14th, 15th, 16th and 17th of July, 1897, all the members being present except Mr. Oreña, of Los Angeles, who was absent on account of sickness.

Twenty-two candidates took the examination for "Licentiate," nine of whom will be registered as such. Thirteen failed, but four of them will be allowed to register as assistants.

There were eight candidates for the "Assistant" examination. Six passed.

The Board decided to strictly carry out the resolution of their predecessors, as follows:

The secretary is instructed to notify those who offer themselves for examination to present evidence of their having completed the grammar course in the public schools of this state, or, if they have not such evidence, that they furnish other evidence to show that they are entitled to enter the High Schools of this state; and if they have not such credentials, they be examined in reading, writing, spelling, arithmetic, geography and composition, and in case they fail to pass that examination satisfactorily, they be denied the privilege of taking the regular examination of the Board.

All applications, accompanied by educational certificates, must be filed with the Secretary at least one week before the meetings of the Board.

Arrangements were made for the prosecution of delinquents.

The next meeting will be held at Los Angeles on the 6th of October, to be continued at San Francisco on the 13th.

JOHN CALVERT, Secretary.

F. W. BRAUN & Co.'s illustrated CATALOGUE of ASSAYER'S GOODS is now in the press and will be mailed to the trade before the next issue of the DRUGGIST. It is hoped that this catalogue will supply the need that is felt for information in this branch of the mining industry in Southern California and the territories, and enable prospective buyers to make up their orders intelligently. Druggists and dealers will be liberally considered in the matter of discounts on orders for these goods.

Diseases that are most apt to prove fatal to certain classes of persons:—Druggists: pestilence and mortification. Editors: poor circulation. Cobblers: old age, they being the last men to die. Gossips: rumormongering. Mothers of twins: tumor. Distillers: worms. Plumbers: bilious fever. Tailors: fits. Masons: stone and gravel. Gourmands: consumption.—*The Spatula*.



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"Gilt Edge" Oil Shoe Dressing

For Ladies' and Children's Shoes. It Blacks, Polishes, Softens and Preserves—FINEST and BEST.

"Dandy" Combination

The package contains a bottle of "Dandy" Dressing, for removing stains from all russet and tan shoes, also a box of Yellow Polishing Paste (large) for giving them a brilliant, durable and water-proof polish.

"Peerless" Ox Blood Combination

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and twenty-four other shoe polishes, a descriptive list of which will be mailed upon application.

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Los Angeles,

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perfectly pure and
fresh in half-gallon
bottles we now
supply at

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Per dozen.

Cement for Aquaria.

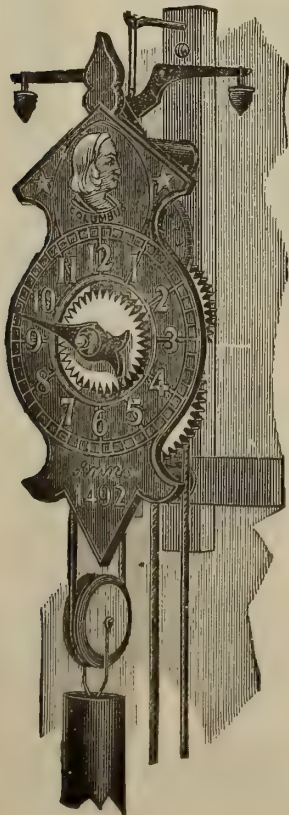
[The following formula has been in our possession for more than thirty years, and proved upon trial to be all that is claimed for it.—ED.]

CEMENT FOR AQUARIA.—Many persons have attempted to make an aquarium, but have failed on account of the extreme difficulty in making the tank resist the action of water for any length of time. Below is a recipe for a cement that can be relied upon; it is perfectly free from anything that could injure the animals or plants; it sticks to glass, metal, wood, stone, etc., and hardens under water. I have tried, I think, a hundred different experiments with cements, and there is nothing like it. It is the same as that used in constructing the tanks at the Zoological Gardens, London, and is almost unknown in this country:

One part, by measure, say a gill of litharge; one gill of plaster of Paris; one gill of dry white sand; one-third of a gill of finely-powdered rosin. Sift and keep corked tight till required for use, when it is to be made into a putty by mixing in boiled oil (linseed), with a little patent dryer added. Never use it after it has been mixed (that is, with the oil) over 15 hours. This cement can be used for marine as well as fresh-water aquaria, as it resists the action of salt water. The tank can be used immediately, but it is best to give it three or four hours to dry.

An excellent opportunity for a physician desiring a country practice, with the additional profit of a drug business, is offered at Murrietta. See our "Want and For Sale" column. We believe this is worth looking into.

Nouveaux Remedes describes a new ink that will write on glass, and can take the place of paper labels on bottles, etc., as it is indelible. It is made by dissolving 20 grammes of brown lacquer (not heated) in 150 cc. of commercial alcohol, and mixing this, a drop at a time, with a solution of 35 grammes of borax dissolved in 250 cc. of distilled water. It can be colored as preferred; one gramme of methylen violet, for instance, will produce a handsome ink.



Herewith is a fair representation of the Columbus Clock "Anno 1492," offered by F. W. Braun & Co. as a bonus on orders for 1 case each "Crescent Malt" and "Seal of Maryland" whiskies.

It is a veritable curiosity, and attracts much attention. Send in your order for a couple of cases of the goods and mention the clock.

"T. B."



There's no use trying further to find
the origin of above combination
of letters.

Call it _____

The Best

and you will not be far wrong.



"T. B." INSECT POWDER is a Specialty of ours and one of our first-rate sellers. It is obtainable in the following sizes, at prices quoted, viz.:

Small Cans,	per doz.,	\$1.25
$\frac{1}{2}$ lb.	" " "	3.25
1 lb.	" " "	5.50
6 lb.	" " lb.	0.40
Case of six 6 lb. cases, 40c. per lb., less 10 per cent.		



F. W. BRAUN & CO.

Los Angeles, Cal.

Port Wine from Barley.

When the guileless farmer drops his grains of barley into the cold earth, he has not hitherto been led to expect that after its reaping it will be manipulated and the result vended as the fruit of the grape, and it will doubtless be news to most chemists that port wine can be made from barley. The British Consul at Naples (Con. Rep., Br. and Col. Dr.) says the barley is first malted, "then the bacilli of port wine are introduced into the mead, where they fecundate incontinently, and transform it from immature beer into the richest port. When the animalculæ have done their work they can be sterilized, a sufficient stock of the microbes being preserved in the laboratory for future use.—*Era*.

Saxlehner Defeated by the Apollinaris Company.

With regard to the defeat of Saxlehner by the Apollinaris Company on his motion for an injunction, made in the United States Circuit Court, to restrain the Company's agents from selling the "Apenta" Hungarian Aperient Water as put on the market, it appears from further investigation that Judge Lacombe denied the motion in all particulars, upon the fullest evidence and the arguments of eminent counsel on both sides.

The Court has confirmed that no one need have hesitation to deal in "Apenta" Water in the form that is marketed. So much has been said on both sides through various channels that it is worth giving the substance of Judge Lacombe's decision on "Apenta," which sets the matter at rest.

Saxlehner has no right to the Red Diamond label that was used by the Apollinaris Company on the Hunyadi Janos label until March 1896, when it discontinued the sale of that water, and which is now used by that company on its "Apenta" Hungarian Aperient Water label.

"Having handled the original Hunyadi Janos so long, and become well known as the exclusive importers of it into this country, the Apollinaris Company, when it took up another variety of water, was bound, in good faith to the public, to offer the new water in a dress so different as to challenge the attention of the purchaser to the fact that it is some other mineral water to which the Red Diamond is now affixed. This has been done. The label of the 'Apenta' Water now sold by the Apollinaris Company is totally unlike the old Hunyadi Janos label."

Saxlehner's motion for an injunction is consequently, in all particulars, denied, and the Apollinaris Company's rights to the Apenta label and the Red Diamond thereon are sustained.—*Oil, Paint and Drug Reporter*.

New York, July 5, 1897.

A—Well, and how did you sleep last night? Did you follow my advice and begin counting? B—Yes. I counted up to eighteen thousand. A—And then you fell asleep? B—No; then it was time to get up.—*Tid-Bits*.

KURTZ' FRECKLE SALVE

(ORIGINAL)

Manufactured Only by... C. F. HEINZEMAN, Los Angeles, Cal.

Trade Mark Registered.

Stone Weight.

The "stone" in England, and we believe some other European countries, is an ancient unit of weight, the value of which varies according to the article or class to which it is applied. When, for instance, it is applied to grain, flour, etc., and the live weight of animals, including man, it is the equivalent of 14 pounds, avoirdupois, and hence the "12 stone weight" of which you inquire, means 168 pounds av. When applied to butchers' meat, fish, etc., the stone is only 8 pounds. A "stone" of cheese again is 16 pounds; of hemp, 32 pounds, while the glass maker's "stone" is only 5 pounds.—*Natl Druggist*.

To Manufacturers.

All manufacturers who are readers of THE CALIFORNIA DRUGGIST are requested to mail one of their more recent catalogues to the American Catalogue Bureau, Cleveland, Ohio. It is the intention of this bureau to open free business libraries in several of the more important cities of this country and abroad, and by complying with the above request, our readers will not only benefit themselves, but assist in imparting some valuable information.

BEFORE the Operation.—"Er—I suppose, Doctor, there is some chance of saving him?"

"Absolutely none; he will die whether operated upon or not."

"Well, what are you doing it for then?"

"For \$350."—*Life*.



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PHOSPHATE BOTTLE

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NO MATTER

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8. am.

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Spend five minutes with it—it will pay you.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gittleman Brewing Co.	Johnson, I. S. & Co.
Allcock's Plasters.	Kennedy, S. H.
Ammonol Chemical Co.	Kline, R. H., M.D.
Anheuser-Busch Brewing Assn.	Kondon Manufacturing Co.
Antikamnia Chemical Co.	Kuhns, Arthur Company.
Apollinaris Co., Limited.	Leiner, M.
Arlington Chemical Co.	Levy, B. & Co.
Armstrong Manufacturing Co.	Ludwick, G. M.
Batchelor Hair Dye Co.	Major Cement Co.
Beeman Chemical Co.	Mariani & Co.
Blake, C. E. & Co.	Moore, H. H. & Sons.
Braun, F. W. & Co.'s Laboratory Products.	Mott's, Dr. Chemical Co.
California Fig Syrup Co.	Munn & Co.
Cal. Mission Eucalyptus Lozenges	Norman Lichty Manufacturing Co.
Centaur Company.	N. Y. Pharmacal Association.
Columbus Bicycle Co.	Oakland Chemical Co.
Crown Perfumery Co.	Omega Chemical Co.
Curtis & Brown Manufacturing Co.	Planten, H. & Son.
Davol Rubber Co.	Pond's Extract Co.
Dement, W. E.	Pope Manufacturing Co.
Elliott Pharmacal Co.	Portuondo, Vicente.
Empire Mfg. Co.	Principe de Gales Cigars.
Etna Chemical Co.	Richmond, Dr. S. A.
Fox, Fultz & Co.	Sharp & Dohme.
Gedney, L. H.	Sterling Remedy Co.
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Imperial Chemical Mfg Co.	Whittemore Bros. & Co.
Jayne, Dr. D. & Son.	Wilbur Safety Packet Co.
	Wright, Chas. & Co.
	Wyeth, John & Bro.

THE new California State Board of Pharmacy divides up its work in examinations as follows:

Materia Medica and identification of drugs,

Messrs. Oreña and Baer.

Chemistry and Toxicology,

Messrs. Waller and Oberdeena.

Pharmacy and Practical do.,

Messrs. Sale and Siefert.

Oral. Quiz—

The entire Board.

He Got There.—A farmer came in and called for Giraffe Tea. The following dialogue ensued:—

Druggist: Giraffe Tea? Surely you are mistaken.

Farmer: Wal, maybe, but I know its sumthin' that goes roun' in these circus parades.

Druggist: Oh, you mean Camel Tea.

Farmer: Yes, that's it.

The druggist thereupon gives the farmer 5 cents' worth of chamomile-flowers.—*The Spatula.*

A Sad End.—"How's that black and tan dog of yours?" "Dead." "Dead?" "Yes. He swallowed a bunch of watch keys and they wound him up."

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WANTS, ETC., ETC.

[Under this heading, we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

FOR SALE.—In coast city of Southern California, a drug business established over eight years. Stock about \$2,500; location first-class. Address M. H., care CALIFORNIA DRUGGIST.

FOR SALE—First-class drug store in interior city of California. Value about \$6000. Address F. W. BRAUN & CO., Los Angeles.

FOR SALE—A first-class, well established drug business, with a good trade, in one of the best coast cities of California. Value about \$6000 (or inventory). Stock in good condition. Will bear fullest investigation. Address, COAST, Care CALIFORNIA DRUGGIST.

FOR SALE—Drug store in the most prosperous mining town in California; doing a good business; price \$2000. Good reasons for selling. A full investigation desired. This is a splendid opportunity for a competent man. Population 6000 and only three drug stores. Address, "GUARANA" care CALIFORNIA DRUGGIST, Los Angeles.

FOR SALE—First-class drug store, good location and low rent. Address P. O. Box 756, San Diego, Cal.

FOR SALE—Drug store in suburbs of Los Angeles, worth \$2,000, stock clean and in good condition. Store has been established 18 months; will sell at invoice price. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug store in Los Angeles, valuation about \$600, everything in first class condition. Owner not understanding the business is the reason for selling. Good opportunity for a druggist. Inquire of F. W. BRAUN & CO.

FOR SALE.—Drug business in Los Angeles. Established eight years. Valuation about \$1,000. Good location for a single man. Address J. O. WHITE, 337 Aliso street.

FOR SALE—Drug business, with building, owned by the late Dr. C. E. Lawrence, Murrieta, Cal. Business established ten years. No other drug store within twelve miles. A good opportunity for a physician-druggist, who could fill the place of the former proprietor. Inquiries may be made of F. W. BRAUN & CO., Los Angeles, or of MISS FRANCES M. LAWRENCE, Murrieta, Cal.

FOR SALE—A City Drug Store. Fine location. Good Business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—City Drug business at a bargain. Stock about \$1200.00, all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

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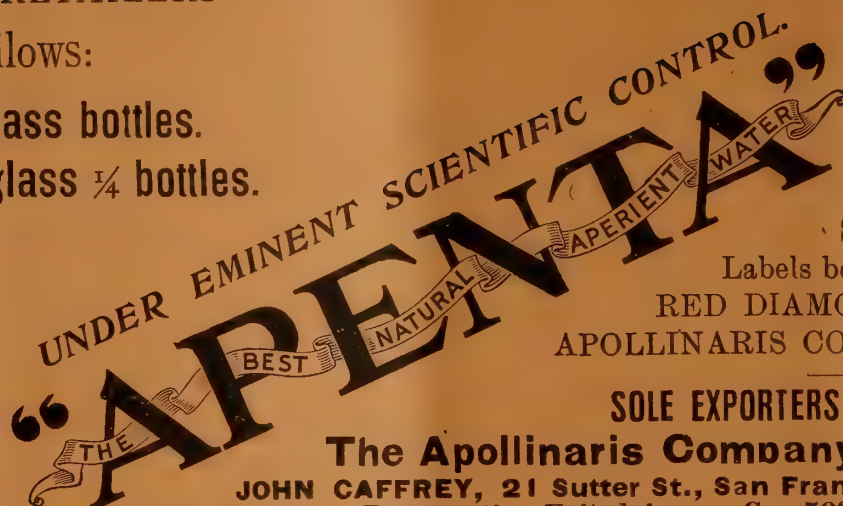
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\$8.—Case of 50 glass bottles.

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Beef Peptonoids	6 ozs., per dozen	\$ 8 00
Beef Peptonoids	16 " "	18 00
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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., SEPTEMBER, 1897.

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

THE American Pharmaceutical Association held its 45th annual meeting at Lake Minnetonka, Minn., August 24 to 31, the veteran Daniel Noyes, of St. Paul, welcoming the association in behalf of the twin cities. President Morrison, in his address, drew attention to the number of pharmacists in this country (51,000 in the United States and 2,000 in Canada) and to the great discrepancy existing between the present membership of the A. Ph. A., and the number available, urging more work in the obtaining of new members, but indicating his belief in the impropriety of admitting others than actual pharmacists, which, by the way, has not been the practice of the association heretofore. President Morrison deprecates the practice of making the drug store a shop for the sale of outside lines, and holds up before pharmacists an ideal which corresponds nearly with Prof. Oldberg's "New Pharmacist" (see another column).

Mr. Morrison's views relative to the better education of aspirants for drug store positions are sound and worthy of consideration. If the profession of pharmacy in the United

States is ever to attain the high position aimed at by the leaders in our ranks, we must see to it that our young clerks have had a preliminary mental training that will enable them to go forward to the college course, and through it, in a manner credible to the calling they have adopted. Mr. Morrison might have drawn a comparison between the United States and Canada, to our disadvantage, in this matter of educational requirements, but considerably refrained.

The handling of whisky and brandy by druggists, and the retention of the same in the Pharmacopœia were disparaged. The patenting of chemical products, as phenacetine, sulfonal, etc., in this country, the same not being patentable in the country where they are manufactured, came in for attention, and a committee was suggested whose duty it should be to agitate for a change in our patent laws, with the view to correct the great injustice of the present laws.

Following the address, and its reference to a committee, the council minutes were read, in the course of which the question of the reinstatement of Frederick Stearns to membership came up. The *Pharmaceutical Era*, in its report of the proceedings, to which report we hereby acknowledge our indebtedness, states that Mr. E. H. Sargent was president of the A. Ph. A. at the time of Mr. Stearns' expulsion 30 years ago, and that he is now active in the effort to secure his reinstatement.

Chairman Alpers, of the Scientific Section, in his address took the occasion to advocate the establishment of a department of health by the national government.

Among the papers read in the Section of Education and Legislation, one "Concerning the Questions Given in State Board of Pharmacy Examinations" gave rise to considerable discussion, bringing out the pretty general opinion that the usual state board examination is inefficient to determine the fitness of candidates for registration.

The subject of Pharmacy laws received attention and a new classification of poisons was proposed, viz., Class A, violent poisons; Class B, substances commonly called "mineral" or "corrosive poisons;" Class C, potent drugs.

It is proposed to separate pharmacists (after 1900) into classes, making distinctions somewhat in the direction of English customs. Registered Assistant Pharmacists are to be called Druggists, only Registered Pharmacists having the right to the title of Pharmacist and to keep a Pharmacy. The Druggist, however, may have a drug store, though he could only sell drugs not scheduled as poisons. He might as well be called a grocer. When the "druggist" is reduced to the sale of harmless simples, he will be like the play of Hamlet

with Hamlet left out. Better have no "drug stores" not pharmacies.

In the report of Special Committee on National Legislation, Chairman Engelhard's address gave a blow between the eyes to the proposed Free Alcohol bill, expressing the conviction of the Association that an equitable law must either tax all natural alcohol or tax none.

A resolution by the Section on Materia Medica, Pharmacy and Therapeutics, recommended a dropping of spiritus frumenti and spiritus vini gallici from the U. S. Pharmacopœia, also favored the restoration of the old formula for Dover's powder.

We hope to print some of the papers read before the Association, at a later date.

THE report made to Dr. H. M. Whelpley on metric prescriptions by many druggists in various parts of the United States in reply to his request, have been condensed and made the subject of a report by Dr. Whelpley to the A. Ph. A. at its late meeting. There were 233 pharmacists sending in reports, covering 233,000 prescriptions, and though the result of the inquiry has been far short of a satisfactory one owing to the small proportion of the trade replying, there are some rather odd and interesting points brought out. The average of metric prescriptions is 6.25 per cent. of the number reported upon.

It seems singular that in many large and important towns there are absolutely no metric prescriptions reported, while in some small and obscure places the metrics run up to 80 and even 100 per cent.

No doubt these last named instances show the work of young and up-to-date practitioners, holding positions in lumber and mining towns or other new communities. Their rarity indicates that probability. On the other hand the most likely places for the large use of the new system are decidedly disappointing.

In Philadelphia, for example, while one druggist reports 25 per cent. of metric, due, we surmise, to special circumstances, two others report none at all. One other reports half of one per cent. and another 4.3. In New York city they range from 0.8 to 4.6 with five reports. In short, these meager reports only indicate that metric prescription writing is getting a foothold, and as "revolutions never go backward," the pharmacist may as well prepare himself to see, ere long, his old hump backed and crooked legged friends of apothecaries weight go trooping down the back lane into obscurity.

YELLOW JACK is paralyzing business in New Orleans and other infected cities of the South, as communication with the outside world is cut off by the quarantine. The retail trade in yellow fever times is large and profitable, and high wages are paid to such dispensary clerks as are not frightened away from their positions.

HENRY K. WAMPOLE & Co.'s office and laboratory building were burned Aug. 20, entailing a loss of \$50,000. An ample supply of their products on hand in their warehouse, will enable them to fill orders while rebuilding.

THE peculiar excellence of the Knap Improved Vaginal Syringe is becoming well known among the women of our land, and sales of the article are increasing. For particulars take a look at the cut and description, on our advertising pages.

Your Emergency Calls.

When anything in the nature of an accident causing bodily injury, or when sudden illness occurs through poisoning, it is very likely that the drugstore will be the first place to which the sufferer will be taken. It has been so in the past and it doubtless will be so in the future. Now what preparation has the druggist made for such emergencies? When the victim of poison or of accident is brought to you there is an assumption on the part of the public that you know better than any other accessible person what is best to be done to relieve present distress, and to keep the patient in proper condition until a physician can be brought.

We are sure that in emergencies as above indicated at least three classes of druggists may be found. One will be dazed, nervous, and as incapable as a child. Another will be officious, fussy, but likewise incapable. A third will be cool, ready, and prompt to grasp the situation, and to afford all practicable relief.

These differences are in part due to natural characteristics, but mainly to a lack of training. We hold that if the druggist desires to make himself felt as a really valuable and necessary factor in the community in which he lives, he ought to prepare himself to act efficiently in emergencies—to know without looking up his books what certain symptoms indicate and what antidotes are necessary. He should be informed in the use of styptics, and capable of applying the tourniquet. The occasion for such service may be long in coming, but when it comes it is likely to fix for all time the status of the druggist in the community in which he lives. What are you doing in the way of preparation for emergencies?

WE regret to have to record the death of Mr. Will N. Beckwith, of Beckwith & Lucas, Lancaster, and son of Mr. John Beckwith of this city, which occurred Sept 11th, at the age of 29 years. The deceased was a member of the late firm of Beckwith & Son, who started the fine business corner Temple and Spring, now owned by Thomas Drug Co. He was a young man of exemplary character and fine business ability but his delicate health required him to seek an out-door life. Taking up a tract of government land near Lancaster he spent much of his time in its improvement, while holding a business interest in the town.

WE are pained to announce the decease, Aug. 26th, of Herbert D. Godfrey, of Godfrey & Moore, this city, after a long and painful illness, at the age of 36. Many sympathizing friends anxiously watched for favorable reports during the progress of his sickness, but, as is now known, the result was inevitable. Mr. Godfrey was one of the most popular of the many druggists of this city and his loss is mourned by a large circle of intimate friends, as well as by the wife and children from whose affectionate companionship he was forced to depart.

THE *Public Health Journal* has made a notable improvement in appearance with its August number. It is an advocate of a National Board of Health, a Cabinet Secretary of Health, and a National Examining Board. Sanitary Science is its important specialty along with general medicine, and it is a valuable publication. Published monthly by the International Board of Health Publishing Co., N. Y. City.

GILA BEND, Arizona, was the scene of a horrible and dastardly crime on the night of Aug. 31st, when John Pratt, druggist, was murdered in his store and his safe opened and plundered. Being of feeble health he could have made little resistance even if awakened from his sleep. An iron bar with which his head was pounded to a jelly, was found near where he lay, death ensuing shortly after the discovery of the crime.

Mr. Pratt formerly owned a small drugstore in Burbank, near Los Angeles, removing six years ago to Gila Bend, where he did well during the years while the irrigating canals and dam were in course of construction. He was unmarried, was of a gentle and kindly disposition, and probably without an enemy in the world. The murderer had not been caught at the last report.

THE *Michigan Tradesman*, a live trade journal of Grand Rapids, Mich., has in a recent issue a readable article on Los Angeles as it was in 1875, from a personal view, the writer, Mr. Frank A. Howig, having made something of a stay here at that time. Twenty-two years have wrought great changes in our city, and Mr. Howig's statement that we now have a population of 50,000, while intended to be complimentary, indicates that he would do well to pay another visit to our Southern Metropolis, and note the stir that our 103,000 people make on our crowded thoroughfares.

THE first woman pharmacist to graduate in Sweden is Miss Martha, daughter of Frederick B. Leth of Carlshann, she having passed a successful examination at the Pharmaceutical Institute at Stockholm.

THE *Pharmaceutical Digest* for August says that the drug jobbers of Portland are extending their efforts southward through northern California even to San Francisco, and with a success that is astonishing.

Perhaps San Francisco has a remark to make at this point. How is it, friend Taylor?

THE *National Druggist* thinks the Pabst committee plan for stopping the cut rate evil will not prove adequate for its suppression. It believes, however, that the retailers can help themselves out of the trouble when they are ready to act together, and not before.

THE following recipe turned up among some old family papers we were looking over recently, and as it possesses a certain interest to the older members of the trade we print it:

ELIXIR PROPRIETATIS,

(In common parlance "Elixir Pro." and the *bete noir* of our childhood.—Ed.)

Take of G. myrrh, pulverized, oz. 2
Alcohol pts. 1 ½
Salt of wormwood oz. 1 ½

Digest with moderate warmth, frequently shaking, 4 or 5 days. Add to the above best socotrine aloes powdered, oz. 1 ½.

Digest as above 4 days, adding to the above half a pint of Jamaica spirits and a pint of water.

Dr. Hurd, Concord, Mass. 1830.

REMEMBER the meeting of the California State Board of Pharmacy at Los Angeles, Oct. 6, followed by a meeting at San Francisco Oct. 13.

Candidates for examination take notice.

THE filial affection of that twelve year old Brooklyn boy who asked for good measure of carbolic acid, as his father wanted to kill himself, is beyond criticism. The father was an old drunkard, but we suspect there was a good mother in the case to whom the child was loyal.

THE *Era* says that some 200 violators of the law against adulteration of drugs and medicines were hauled in by the authorities of Chicago the latter part of August, and fines of not less than \$50.00 each imposed. Among the frauds were 2 grain quinine pills, containing but one-half grain of quinine, and prescriptions minus the proper ingredients.

These are the legitimate effects of cut rate competition.

PROF. JOHN ATTFIELD in an exhaustive paper on the orthography of the name Asafetida, which was read at the Glasgow meeting of the British Pharmaceutical Conference August 9, decides authoritatively that the diphthong œ should be dropped as well as the double s, and that the correct spelling of the word is as we print it above.

Parke, Davis & Co. adopted this spelling years ago, and appropriately, as it seems.

DID you know you could get a modern display cigar case, of oak, with glass from the floor, by simply paying freight from the factory on it, and buying one thousand cigars, "Big bugs," at \$40.00? See F. W. Braun & Co. about it. There's no better time than just now.

THE National Wholesale Drug Association and the Proprietary Association meet at Richmond, Va., October 11.

THE Klondyke gold fever is said to be a great stimulant to the drug business of Seattle, which is a favorite outfitting point for prospectors going to Alaska. Even as far south as Los Angeles the trade has felt the influence of the craze, several outfits of drugs having been sold by F. W. Braun & Co., specially packed for transportation over the Alaskan mountain passes.

A New Liquid Polish of Wide Range of Use.

A patent has been taken out in France for a liquid polish, which, it is claimed, is of wide applicability and great excellence, giving a high polish to varnished or polished surfaces of almost every description from floors, oil cloths, linoleum, furniture, etc., up to art marbles. It would seem, therefore, to be of great service around the soda fountain and its accessories. The formula is as follows:

Yellow wax 30 parts.
Oil of lavender 1 part.
Ammonia water 1 part.
Alcohol 2 parts.
Benzin, deodorized 200 parts.

Mix.

If a darker color be desired, a very small quantity of anilin brown may be added, dissolved in the alcohol.—*National Druggist*.

THE popularity of F. W. Braun & Co.'s Pink Sheet Offers is evidenced in the increased attention they are receiving at the hands of the trade. It is coming to be understood that this is not a fake scheme to get rid of unsaleable goods, but a live advertisement, which appeals directly to the pocket book. Note the September offer.

Business Personals.

MR. C. LAUX has returned refreshed from a ten days' visit to Santa Monica.

C. F. HEINZEMAN's family have just returned from a two months' stay at Santa Monica, where Mr. H. himself made occasional trips, all the visiting he is willing to allow himself.

Eddie Heinzeman is taking his vacation at Catalina Island.

CHARLES KELLY, recently with H. G. Dean, has accepted a position with the Thomas Drug Co., taking the position of Wm. Fowler, cashier, who goes to Pueblo, Colorado.

W. H. HICKS, head clerk with Boswell & Noyes Drug Co., is spending his vacation at Del Campe.

J. F. CHRISTOPHER, with his mother, Mrs. Scott, made a visit of a couple of weeks at San Francisco, and has returned to his post with Thomas Drug Company. It was reported that he would bring back a life partner, but *nit*, no such good fortune.

C. H. NANCE is spending his vacation at Catalina Island, and from reports received must be enjoying himself in that center of fish stories.

H. G. VOECKEL has just completed a handsome four flat building on Maple avenue, and will occupy one flat himself, which he has fitted up elegantly for housekeeping.

The drug business seems to be holding its own—with some—even in these cut rate days.

C. H. WARD Drug Company, Second and Broadway, have made several changes in the interior of their store, which add much to its beauty and convenience.

W. M. BRAMBALL, late of Denver, Colorado, has accepted a position with Dr. J. C. Lindsay.

Mr. B. comes highly recommended as a pharmacist.

E. J. HEWLETT has sold his drugstore, 1501 West Seventh street, to Dr. W. H. Prittie, and Mr. E. J. Plummer has been installed as manager. Mr. Plummer's many friends will find him at his post and ready for business.

THE Star Pharmacy, corner of Temple street and Belmont avenue, is now owned solely by Mr. F. D. Owen, who has relinquished his position with C. Laux Co. and taken charge of his own store. Mr. Owen is a pharmacist of long experience and wide popularity in this community. We wish him the success he certainly merits.

DR. G. A. CUTLER has secured the new store corner Olive and Sixth streets, at the southwest corner of Central Park, and is preparing to open a drugstore therein. The room is a very nice one, and the proximity of the park should help the business materially. The doctor will continue his present business also at Fourth and Hill streets.

W. B. THOMPSON, formerly owner of Pico and Pearl Pharmacy, has bought the stock of Bishop & Co., Fourth and Main, and moved it to Twenty Third and Grand Avenue.

MR. CHARLES S. RUGGLES is doing good work in Southern California these days, in the interest of Hance Bros. and White.

D. C. SCHLOTT, with White & Bailey, San Bernardino, is spending his vacation in a fortnight's outing at Santa Monica.

AUGUST LANG has been put in charge of the prescription department of L. J. Huff's pharmacy, Pasadena, and will be pleased to greet his old friends who may visit that city.

WALTER C. BANKS has accepted a position as manager of the Bley Pharmacy, Pasadena. Mr. Gaylord is to be congratulated upon his selection of such an energetic and efficient pharmacist.

M. P. GREEN, Pasadena, has a new acquisition in the shape of a fine Yatigan Refrigerator Cigar Case. It is a beauty and of a pattern best adapted of any cigar case on the market for the display and proper preservation of the stock. An investment of this kind is a sure profit maker.

DR. C. W. MILLER has gone into the drug business at Phoenix, Arizona. Dr. Miller was formerly in business at West Plains, Mo.

T. K. DAVIS has opened a new drug store at Safford, Arizona.

MR. HUGH OTT, formerly with Boswell & Noyes Drug Co. of this city, but now with George Martin, Tucson, Ariz., has been spending a little time in Los Angeles on a pleasure trip. Mr. Ott reports business to be in good shape in Tucson and our friend Dr. Martin as attentive to business as ever, and apparently in good physical condition. All of which we are glad to know.

JOHN KANOWIN, a graduate of the Toronto College of Pharmacy, has taken a position at Azusa Valley Pharmacy, Azusa.

THE Badische Anilin-und-Sodafabrik at Ludwigshafen, near Mannheim, is perhaps the largest color-works in the world. That factory started upon its career in 1865, with 30 workpeople. In 1870 it had 835 hands, in 1888 2,377, and this year the wage-list contains the names of 4,800 workpeople, besides 230 clerks and 30 engineers, while a hundred trained chemists are busy in the firm's laboratories. The works occupy 210 acres; they consume 190,000 tons of coal a year, and there are 83 boilers and 190 steam-engines, with a total of 6,500 h. p. They consume in their manufacturing processes 12,000 tons of artificial ice annually. This, and all the chemicals required in the manufacture, such as soda, chlorine, nitric hydrochloric, and sulphuric acids, etc., are made on the spot. Is it to be wondered at that of 5,000,000l. worth of coal-tar colors used in the world every year, Germany produces nearly 4,000,000l. worth?—C. & D.

New Goods Received by F. W. Braun & Co.

Formaldehyd.....	bulk	
Tannalbin.....	ozs.	.75
Triphenin.....	ozs.	.85
Allen's Foot Ease.....	doz.	\$ 2.00
Mother Gray's Sweet Worm Powder.....	doz.	2.00
Metcalf's Wine Cocoa.....	doz.	9.50
Ballard's Snow Liniment.....	doz.	3.75
Egyptian Tea, 25c.....	doz.	2.00
Casgrada 25c.....	doz.	1.75
Tartar-Lithine and Sulphume Tablets.....	doz.	6.00
Hydrosulphate Soda P. & W.....		
Mentholatum 25c.....	doz.	1.75
Phenyo-Caffeine 10c.....	doz.	.75
Nosophan.....	oz.	1.50
Antinosin.....	oz.	2.00
Endoxin.....	oz.	2.00
“ Tablets 3 gr.....	oz.	2.50
“ “ 1-3 gr.....	oz.	3.00
Nosophan Gauze yds.....	ea.	.18
“ “ 5 yds.....	ea.	.90

MORMON GIRL

IS THE

Attractive Name of a Capital Cigar.

MORMON GIRL



It is not only of Excellent Quality but is Handsome,
Well Built--like its prototype.

THIS CIGAR WILL STAND HIGH AMONG YOUR NICKEL GOODS, AND COSTS
\$35.00 PER THOUSAND.

F. W. BRAUN & CO. HAVE THE HANDLING OF THE MORMON GIRL.

Distillation of Metals.

M. Moissan, the distinguished French chemist, has succeeded, by means of the electrical furnace, in driving off into the gaseous condition a large number of substances hitherto deemed absolutely irreducible from the solid state—unmeltable under any circumstances. The recondensation of these gases, first into the liquid, and subsequently to the solid form was attended with many surprises, in some instances presenting us with substances hitherto unknown.

In carrying out his experiments he provided his furnace with an U-shaped condensation tube, made of copper and surrounded with a mantle through which very cold water was kept in constant circulation, under a powerful atmospheric pressure. With an arc of 350 amperes 300 grains (nearly an ounce) of copper can be vaporized in less than five minutes. A small portion of this condenses at once on the underside of the cover of the furnace, but the larger portion condenses in an almost chemically pure state in the tube. During this experiment from first to last there was a wonderfully beautiful display of light phenomena, rendered more wonderful by large volumes of a yellow smoke which escaped during the process.

Silver passes into the vaporous from the molten state with a violent ebullition, and condenses in the tube in little drops almost spherical. Platinum behaves in a similar manner. Aluminum condenses as a grayish powder with a metallic lustre. Zinc condenses into a fibrous mass, peculiar to itself among metals. Gold under distillation displays remarkable and interesting phenomena. As in copper, there is a voluminous evolution of smoke, and the metal condenses as a brilliant purple powder, some of it being found under the furnace cover, but by far the greater portion being deposited in the tube. In that portion under the cover there occur numerous small yellow spheroids. The microscope shows the powder to consist of spherical bodies of an almost exactly equal size. Of all the bodies yet investigated manganese distills the quickest—10 minutes sufficing for the distillation of 400 gm. (12½ ozs.). Iron also distills rapidly.—*National Druggist*.

The laboratory of Cornell, where special attention is given to the investigation of rare earths, has probably the greatest collection of them of any institution in the world. As for example, it has 300 ounces of didymium, worth \$7 an ounce; 30 ounces of lanthanum, worth \$35 an ounce; cerium quoted at \$6 an ounce, 400 ounces. There are many specimens of earth in the laboratory so rare that none can be found in market.

The Number of Physicians and Medical Schools in the United States.

An interesting statistical article on the medical colleges, physicians, etc., of the United States, based on the last edition of Polk's Medical and Surgical Register and the census of 1890, appears in the *Virginia Medical Semi-Monthly* of recent date.

According to the above authority, the ratio of physicians of all kinds in the United States is about one to 613 of the population. This estimate is based on a population of 65,000,000, and 160,000 of the physicians are thought to come under the

head of "regular," while 26,000 represent the eclectic, homeopathic, physio-medico, and other sects, together with professional quacks and irregulars in general. They are distributed throughout the Union in the various states and territories as follows:

State	Population	No. of physicians.	Ratio of population.
Alabama.....	1,513,017	1,609	1: 940.3
Alaska.....	32,052	5	1: 6,410.0
Arizona.....	59,620	95	1: 638.1
Arkansas.....	1,128,179	1,841	1: 558.5
California.....	1,208,130	3,152	1: 383.4
Colorado.....	412,198	918	1: 449.0
Connecticut.....	746,258	1,139	1: 666.9
Delaware.....	168,493	239	1: 704.5
Dist of Columbia...	230,392	857	1: 264.2
Florida.....	391,422	764	1: 512.3
Georgia.....	1,837,353	2,021	1: 909.5
Idaho.....	84,385	109	1: 772.3
Illinois.....	3,826,351	7,331	1: 521.9
Indiana.....	2,192,404	778	1: 458.8
Indian Territory....	172,521	291	1: 592.3
Iowa.....	1,911,896	3,400	1: 562.4
Kansas.....	1,427,096	2,210	1: 645.6
Kentucky.....	1,858,635	3,104	1: 598.8
Louisiana.....	1,818,587	1,460	1: 766.2
Maine.....	661,086	1,164	1: 567.9
Maryland.....	1,042,390	2,003	1: 520.4
Massachusetts.....	2,238,943	4,032	1: 555.2
Michigan.....	2,093,889	3,730	1: 561.3
Minnesota.....	1,301,826	1,576	1: 826.0
Mississippi.....	1,289,600	1,397	1: 943.3
Missouri.....	2,679,184	4,736	1: 565.7
Montana.....	132,159	247	1: 575.5
Nebraska.....	1,058,910	1,595	1: 663.8
Nevada.....	45,761	48	1: 953.3
New Hampshire.....	376,530	669	1: 562.6
New Jersey.....	1,444,933	1,844	1: 783.5
New Mexico.....	153,593	97	1: 1,584.5
New York.....	5,997,853	11,132	1: 538.7
North Carolina.....	1,617,947	1,358	1: 1,191.4
North Dakota.....	182,719	203	1: 900.1
Ohio.....	3,672,316	7,575	1: 484.7
Oklahoma.....	61,834	326	1: 189.7
Oregon.....	313,767	653	1: 480.5
Pennsylvania.....	5,258,014	8,439	1: 623.0
Rhode Island.....	345,506	543	1: 536.3
South Carolina.....	1,151,149	1,060	1: 991.7
South Dakota.....	328,808	364	1: 903.4
Tennessee.....	1,767,518	3,079	1: 574.0
Texas.....	2,235,523	4,617	1: 484.2
Utah.....	207,905	254	1: 818.5
Vermont.....	332,422	626	1: 531.0
Virginia.....	1,655,890	1,978	1: 847.3
Washington.....	349,390	650	1: 537.5
West Virginia.....	762,794	1,236	1: 536.4
Wisconsin.....	1,686,880	1,974	1: 854.9
Wyoming.....	60,705	60	1: 1,011.7

The medical schools number about 175. Of these 120 are regular, 19 homeopathic, 7 eclectic, 2 physio-medico, and 12 unclassified. Eight are for women specially; 5 of these being regular, 2 homeopathic, and 1 eclectic. In 8 of the other colleges women are permitted to matriculate, and 4 are exclusively for colored people.—*Scientific American*.

Remedies for Obstinate Hiccough.

"Within the last few months," says *The National Druggist*, "the newspapers have chronicled the death of three or four persons from obstinate hiccough. According to the telegraphic reports these people 'perished in spite of every effort of the physician.' Inquiry in one case at least brings out the fact that of three methods of procedure in such cases, which are almost invariably successful (always successful when applied early in the case), not one was used, simply, we suppose, because not generally known. Of these, one is inhalation of amyl nitrite, which was recommended by a writer in the *St. Louis Medical and Surgical Journal* many years ago, and which in the hands of the writer has never failed, and has succeeded in some cases where all else had failed. Varenogot's method is another almost infallible remedy. This consists in loosening every constriction around the body, removal of corset and belt in case of a woman, and loosening of drawers and trousers' band in the male. A moment after the hiccough, close the nostrils by pinching them closely, let the patient take a half inspiration, and then commence to drink a glass of water, by little sips at regular intervals, sucking it in and holding the breath. Prolong the operation as long as possible without going to extremes. If necessary renew the operation. This rarely ever fails. Varenogot claims that in long years of practice, and with some desperate cases, it never once failed. Indeed, it is based on excellent physiological reasons; it gives rest to the diaphragm, by the slow deglutition of a little water and air, while this deglutition, at the same time, sets up a peristaltic action of the esophagus and stomach that breaks the spasm of the diaphragm. The latter is closely allied to the antiperistaltic movement of vomiting. A third method of procedure, frequently successful in very obstinate cases, is as follows: A chair with a high back is placed in front of the sufferer. The latter is told to raise his arms above his head and to lean forward, bringing the body across the chair-back at a line a little lower than the diaphragm, and at the same time to bring his arms forward and downward till they touch the seat of the chair. If the first trial fails repeat the whole operation."

For Mosquitoes and Flies.

1.	Oil patchouli	0.015
	Oil cinnamon.....	0.015
	Oil sandal wood.....	4.0
	Alcohol.....	100.0
2.	Sodium borosalicylate.....	1 part.
	Decoction quassia	50 parts.
3.	Carbolic acid, liquefied.....	1 vol.
	Oil pennyroyal.....	2 vol.
	Spirit camphor.....	2 vol.
	Oil tar.....	4 vol.
	Glycerin.....	2 vol.
	Lard oil.....	4 vol.

The latter is known as "mosquito oil," and is largely used to keep flies and mosquitoes off horses and cattle.—*Merck's Report*.

COME to think about it, it is no wonder that Braun's Sarsaparilla is a favorite among the trade. It is not only a reliable and genuine medicinal preparation, giving satisfaction to those who use it, but it has an uncommon interest to the druggist in the way of profits. Have you noticed this fact?

Summer Needs

FRUIT JUICES
CRUSHED FRUITS
ROOT BEER EXTRACT
SYRUP COLORINGS
FOUNTAIN CHOCOLATE
ACID PHOSPHATES
WILD CHERRY PHOSPHATES
JULEP STRAWS
SUMMER DRINK TABLETS
MINERAL WATER SALTS

all at

F. W. BRAUN & CO'S,

LOS ANGELES, CAL.

It has long been observed that consumption does not flourish in certain localities. Medical science has proved a willing hand-maid to this practical experience, and it is now declared that bacteria disappear from house, garments, tissues and secretions of dwellers in the rarified and aseptic atmosphere of the high lands; notably in Mexico, Arizona, Texas, Southern Colorado and the Carolinas. In these altitudes the humidity is slight, the benison of sunlight nearly endless, while subtle transmutations of electric or dynamic force may re-establish physical strength and health.

In 1892 the Rev. Edward Everett Hale, interested in this subject and finding in its humanitarian aspect a counterpart to his general scheme of Western colonization, joined Bishop Whipple, Mrs. Livermore, Hezekiah Butterworth and others in organizing an invalid aid society. The initial work met with unexpected success. Dr. Charles W. Dennison, of Denver, Col., an eminent authority, director of the Government Meteorological Bureau, became actively enlisted. The society was incorporated and directly transplanted invalids to healthful climates. Important data have been collected or verified and over 200 persons aided to move since 1892. Of this number at least 90 per cent. are known to have regained health. These were mostly cases in the early stage of pulmonary disease, and the colonists generally remained in the new homes.—*Pub. Health Journal*.

IN the line of novelties of advertising there is one Chicago druggists whose departure would be hard to discount. This gentleman, whose place of business is in the Hyde Park district, announces that he has a choice line of blue-blooded Angora cats. His business cards bear a picture of an aristocratic-looking tabby in one corner, and after the address are the words, "Drug store and cattery."—*Amr. Drug*.

The New Pharmacist and the Old Drug Store.

The drug business of our day is not pharmacy. Pharmacy is something very much higher up in the scale. What passed for pharmacy years ago will no longer suffice. The pharmacist of the future must be an educated, scientific, technical expert—nothing less. Men unable to do chemical and microscopical work will no longer be recognized as competent pharmacists.

THE NEW PHARMACIST WILL BE A NEW SPECIES

as much unlike the average corner-store druggist as the printing-press of to-day is unlike that of the sixteenth century. The new pharmacist will not make or sell any secret nostrums; he will not sell cigars, soda water, soaps, perfumery, stationery, rubber goods, paints, glass, candies, chewing-gum and other merchandise having no relation to pharmacy. He will not be a salesman in any sense or degree. The "cut rates" problem, which seems to be the plague of the retail druggist of the day will no more affect the occupation and prosperity of the new pharmacist than the climate of Kamtschatka. The new pharmacist will gladly and cheerfully recognize the fact that

THE SOLE MISSION OF PHARMACY

is to wait upon medicine. He will know and be able to demonstrate that the physician cannot be his own pharmacist without serious detriment to all concerned. He will know that the educated physician alone is competent to prescribe, and that the pharmacist's duty does not and should not clash with that of the physician. Jealousy or rivalry between them is ridiculous. They are as distinct from each other and as little subject to comparison as the odor of the rose and the color of the butterfly in its bosom. It is in no sense or degree derogatory to the pharmacist to admit that he is not the equal of the physician. The physician is not the equal of the pharmacist. But the pharmacist certainly is and must be an expert aid to the physician while the latter is in no sense an aid to the pharmacist. The pharmacist is in his right place when he devotes his knowledge and skill to the task of assisting the physician in every legitimate and useful way. The new pharmacist will enlarge his sphere of useful technical work and bring it to a higher degree of development. Any pharmacist who cannot work on the principle that pharmacy is the handmaid of medicine is like a tree with its crown in the soil and its roots in the air.

WILL TEST EVERYTHING HE USES.

The new pharmacist will possess the knowledge and training necessary to the unerring identification and intelligent selection of the medicinal substances employed by the physician. He will be able to determine for himself the purity and strength of all substances, the character of such determination. He will, in fact, test all the chemicals he uses, and will not put forth the absurd claim that the faithful performance of that duty is impracticable. He will faithfully and intelligently protect all his medical supplies from deterioration, and will religiously perform his plain duty to immediately reject any and every substance found to have become so altered or injured as to be no longer in accordance with the recognized requirements as to quality and effectiveness. He will renew his supplies of plant drugs every year, at the right season, throwing away what is left over of last season's stock, so far as to insure reliable remedies. He will employ sensitive and accurate balances and graduated measures, and will use them

with skill. All his work will be governed by scientific principles.

The new pharmacist will further do all the laboratory work which the physician will require of him in medical and sanitary chemistry, bacteriology, etc. He will, moreover, be the public chemist of his community.

THE AVERAGE DRUG STORE OF TODAY

is a kind of department store or bazaar on a prominent corner. Most of its business is purely mercantile. The rent is high. The profits on its sales of merchandise are so small that a very large volume of trade is necessary to make the business pay. This in turn necessitates the investment of a large capital and the employment of salesmen. The soda fountain, cigar case, and candy case make the average drug store anything but a suitable place for such work as the careful, safe, and accurate dispensing of prescriptions.

The new pharmacist will not locate himself in a noisy, expensive corner store to catch the transient customer. He will not have any miscellaneous merchandise to sell. He will, instead, establish himself in a quiet place sufficiently accessible to those who require his services. His capital will be \$1,000 instead of \$10,000, and yet he will certainly be more prosperous and successful than the druggist who carries on the retail drug business as now conducted.

WILL BE A PROFESSIONAL MAN.

The new pharmacist will be able to command respect and recognition as a professional man. The difference between the new pharmacy and the old will be so great as to immediately attract the attention of thinking people, and there are enough thinking people in the world to give the new pharmacist abundant occupation.

The new pharmacy laws will in time be amended so as to make proper education for pharmaceutical work the most important qualification for registration, and the numerous druggists of the country will be divided into two distinct classes—those who have the requisite scientific training to be permitted to do all scientific, technical pharmaceutical work, and those who lack that training and, therefore, will not be permitted to dispense physicians' prescriptions or to dispense any potent medicinal substance.

NEW PHARMACISTS NEEDED NOW.

The necessity of this new style of pharmacy is a present necessity, and the pharmaceutical chemist will be the coming new pharmacist, by whatever name he may be called, for any graduate in pharmacy who has had proper and sufficient training in applied pharmaceutical chemistry and related laboratory work is just what we mean by the designation "pharmaceutical chemist," and no one else is one, even if he may be called so.—*Dr. Oscar Oldberg, in The Apothecary.*

Preserving Leeches.

The *Pharmaceutische Zeitung* recommends the following manner of keeping leeches. A thin layer of coarse washed sand is strewn on the bottom of the container, together with some clean washed straw. This requires renewal every six months, and according to the season, the water—of which about one litre suffices ten leeches—must more or less frequently be replaced, thoroughly cleaning the jar each time. Treated in this manner, the leeches retain their vitality almost indefinitely, so that a loss is only very rarely met with.

Maine's New Pharmacy Law.

The druggists of Maine have succeeded in getting their pharmacy law amended and revised, and can be heartily congratulated upon the result. For twenty years the old law has been in effect, and because of its imperfections the board of pharmacy has found it practically impossible to keep Maine pharmacy up to the mark. The imperfections of the old law are made apparent by simple enumeration of the good features of the new act.

All applicants for registration must pass the board examination; no diplomas will be accepted. No exception is made, as heretofore, in favor of physicians, by which their diplomas were made the open sesame. They'll have to go up for exam., same as pharmacy graduates and everybody else, who really do know something about pharmacy. This one feature is a victory indeed, and brings old down-east Maine way up to the head of the procession.

Another particularly significant provision of the amended law is that relating to the country storekeeper, who hitherto has dealt in certain poisons and medicines of common use. Now the sale of these articles is limited to registered pharmacists in the cities and larger towns, but storekeepers in places where there are no drug stores are to be granted a permit, after showing fitness, "to sell the usual medicines and poisons used as home remedies and for the necessary agricultural purposes."

In various other respects is the law improved, notably in that it will no longer be almost an impossibility, as it has been heretofore, to convict and punish violators. The board is given powers in the administration of the law which are sure to result in much of good to the druggists and the people of Maine.—*Era*.

The Significance of Gesture in Disease.

The National Board of Health Magazine discusses this subject as follows:

When you ask a patient to locate his pain, he does so by a movement of one or both his hands. The gesture, however, not only indicates its seat, but describes its character and distribution. This is an all-important point. If the pain is widely distributed over the whole chest, the patient locates it with a circular rubbing motion of the palm of the hand, indicating the diffused soreness.

The pain of a serous inflammation, on the other hand, is described by first drawing the hand away from the body and then, with the fingers close together or with the index finger extended and the others flexed, cautiously approaching the seat of the inflammation.

In appendicitis the patient does not touch the skin at all when asked to locate the pain. He simply holds the palm of his hand over the diseased area.

With very violent abdominal pains which are not inflammatory, the patient slaps himself vigorously across the abdomen on being asked to indicate the location of his trouble.

If a child refers a persistent pain to the stomach, and there is no tenderness on pressure, disease of the spine is indicated.

In hip-joint disease the pain will be referred to a point inside the knee.

With terrific diffused pain in the leg not due to an inflammation, the patient grasps the leg firmly. If it is a darting or lancinating pain he will indicate it with one finger.

In the pain caused by the descent of renal calculi and gallstones, he follows their course with the top of the thumb or index finger.

The pain of hepatic neuralgia or "shingles" is indicated with the thumb or finger.

In joint pains the patient approaches the seat of trouble very cautiously, with the hand spread flat.

The degenerative pain of locomotor ataxia is described by grasping the affected area firmly, indicating a band-like pain. Or, if the pain is sharp and lightning-like in the leg, the pain gesture is perfectly descriptive, an energetic downward motion, at the same time twisting the hand as though manipulating a corkscrew.

A patient will indicate the seat of a severe syphilitic headache by hammering with the tips of his fingers.

A patient complained of a severe headache. "In what part of the head is it?" he was asked. "The vertex," he replied. On being asked to indicate the exact spot, he placed his finger on the parietal eminence. This he did three times in succession, though claiming to feel the pain exactly on the top. Upon examining the mouth a defective tooth was found. As soon as it was removed the pain disappeared.



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Dyspepsia Proof.

Much is said about American dyspepsia, but there is one native race of America that is certainly not troubled by the modern curse, says *Popular Science News*. The sturdy little Esquimaux defy all the laws of hygiene and thrive. The Esquimaux, like the ordinary dweller in America, eats until he is satisfied, but there is this difference, that he is never satisfied while a shred of the feast remains unconsumed. His capacity is limited by the supply, and by that only.

He cannot make a mistake about the manner of cooking his food for, as a rule, he does not cook it, nor so far as the blubber or fat of the Arctic animal is concerned, about his method of eating it, for he simply does not eat it; he cuts it into long strips an inch wide and an inch thick, and then lowers the strips down his throat as one might lower a rope into a well.

After all that he does not suffer from indigestion. He can make a good meal off the flesh and skin of the walrus, provision so hard and gritty that in cutting up the animal the knife must be continually sharpened.

The teeth of a little Esquimaux child will meet in a bit of walrus skin as the teeth of an American child would meet in the flesh of an apple. And when the hide of the walrus is from one-half to one and a half inches in thickness, and bears considerable resemblance to the skin of the elephant, the Esquimaux child will bite it and digest it, too, and never know what dyspepsia means.

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FOR SALE—Drug business with building, at Murrieta, Cal., to close the estate of the late Dr. C. E. Lawrence. About one-half its value will buy. Good living rooms, barn, chicken-house, large lot with fruit. Inquire of F. W. Braun & Co., Los Angeles, or of Miss Frances M. Lawrence, Murrieta.

FOR SALE—In coast city of Southern California, a drug business established over eight years. Stock about \$2,500; location first-class. Address M. H., care California Druggist.

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FOR SALE—First-class drug store, good location and low rent. Address P. O. Box 756, San Diego, Cal.

FOR SALE—Drug store in suburbs of Los Angeles, worth \$2,000, stock clean and in good condition. Store has been established 18 months; will sell at invoice price. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug store in Los Angeles, valuation about \$600, everything in first class condition. Owner not understanding the business is the reason for selling. Good opportunity for a druggist. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug business in Los Angeles. Established eight years. Valuation about \$1,000. Good location for a single man. Address J. O. WHITE, 337 Aliso street.

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FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

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THE CALIFORNIA DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.



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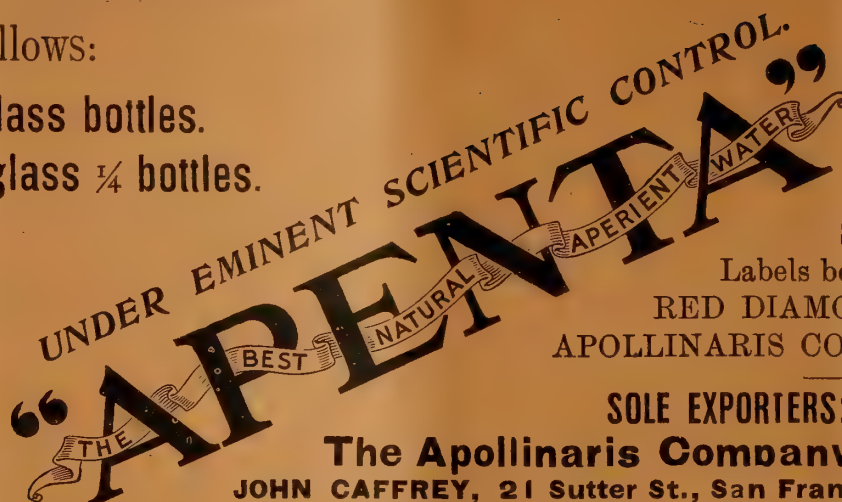
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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

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Advertisements for positions or assistants, or to buy or sell Drug Stores are inserted free of charge.

Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

have to be placed on a basis of uniformity in the various states, such as is far from realization at the present time. Supposing, for instance, that Mr. Hopp's registered clerk had dropped in upon him from Oregon instead of New York, would it have seemed just the same to him?

The adoption of interstate registration can be secured, as we believe, only by courtesy, for each state formulates its own laws, and though possibly one-fourth might come to an immediate agreement in the matter, a large number of the states, owing to present laxity of examinations, could not expect equal consideration.

This fact, however, need not stand in the way of a start in the right direction.

THE name of the insane asylum at Highlands has been changed from "Southern California State Asylum for the Insane and Inebriates" to "Southern California State Hospital."

The *Practitioner* has the following to say regarding the form of commitment to this institution:

The blank form of commitment prescribed by the State Lunacy Commission is a voluminous and intricate affair, and much dissatisfaction with it has been expressed by medical examiners, but the reason that so minute and detailed a history is required by the new blank form, may be found in the fact that heretofore, in a large proportion of the cases sent to the hospitals for the insane, the insanity of the person could not be predicated from the facts contained in the medical examiner's report. The new law authorizes the superintendent of a hospital to refuse admission to a person who is not accompanied with a properly filled out medical examiner's report, hence it behooves our medical friends, who are examiners, to give due attention to filling out the blank.

IN an article on Perfume-making as an Industry, by G. M. Stratton, in a recent number of the *Examiner*, the writer makes some statements relative to the profits of the industry that show a remarkable lack of knowledge of the facts. Oil of peppermint at \$7.50 per lb., yielding 30 pounds (\$225) to the acre; oil lavender, \$15.00 per lb.; attar of roses, \$10 to \$15 per ounce, and so on, are such enormous over-statements as to lead us to the conclusion that Mr. Stratton had a price list of 1865 before him, and to advise that he, together with all such writers, when dealing with matters of which they know nothing, should seek proper sources of information before making assertions that mislead so outrageously. Mr. Stratton airily remarks, "compare these figures, ye struggling farmers, with your present low returns for growing corn or market produce," which reminds us of the talk we used to hear concerning orange growing, and which we are nowadays hearing regarding the olive industry. "What are you giving us," Mr. Stratton?

MR. HOPP, chairman of the Commercial Section American Pharmaceutical Association, in his address before the section at Minnetonka, referred as follows to the conditions governing registration in this country:

"A New York pharmacist, registered by examination, is out of a position and finds it impossible to get a situation in his own state. He has an offer from Cleveland, O., which he accepts. This, we will say, occurs in November. Upon his arrival there he finds the Board had met there early in October, and the next meeting of said Board will be held in Cincinnati the following January, or two months after his arrival in Cleveland. He must then travel 254 miles to be examined, and after that wait two or three weeks for the Board to finish examining the papers—all this time, nearly three months, according to the strict letter of the law, he cannot practice pharmacy in Ohio."

The instance thus given by Mr. Hopp, whether real or supposititious, illustrates the workings of our system of state government in these United States. It would seem a philanthropical work for the A. Ph. A., during the coming year, to inaugurate a movement for interstate registration. As a preliminary, however, the requirements for registration will

THE marked advance in the price of quinine in the last few weeks indicates a stiff market for the coming season. Morphine also shows quite an upward movement. Dealers who took advantage of the rates prevailing early in the season to lay in liberal supplies of these staples, may congratulate themselves upon their foresight.

As the prices of leading goods are bound to advance—following the business revival—it is a good time to make liberal purchases, up to the limit of probable wants.

When the retailer attempts to do more than this, however, as in buying in a speculative way with the object of unloading upon the market later on, he is almost certain to make a mistake, as experience has abundantly demonstrated.

JOSEPH JACOBS, of Atlanta, was chosen chairman of the Commercial Section of the A. Ph. A., at its late meeting. Mr. Jacobs is the most prominent "cutter" in the South, and withal a notably bright business man. His views on the subject of cutting prices seem to have been no obstacle to his choice as chairman, it being assumed that he will give the Association some ideas from a new standpoint. It was with much hesitation that Mr. Jacobs accepted the chairmanship, and only did so on the assurance that the nomination was made with a full understanding of his position. The Report of the Commercial Section next year will be awaited with unusual interest.

THE French Parcels Post now accepts packets for the mail of 10 kilos weight, nearly 22 lbs. The rate for delivery at any railway station (inland rate) is 1f. 25c.; if delivered at the house of a consignee, the rate is 1f. 50c. Imagine the amount of business our postal department would do on that basis!

THE Department Conclave of Knights Templar of October 6 and 7, brought to Los Angeles a goodly number of the drug fraternity to participate in the pleasures of the occasion. Druggists have a way of seeking the best in all lines.

THE session of 1897-8 of the California College of Pharmacy will open November 1st. It is the duty and privilege of every young man or woman intending to follow the drug business to strive for the first rank in pharmacy. The College of Pharmacy course offers the one adequate means to that end. Neglect and ignore the claims of the higher education and you will go through life hopelessly in the rear of the procession.

THE *Pharmaceutical Era* is doing a good work for the drug clerks in its "Era Course in Pharmacy," now just commenced. While the method adopted—printed lectures and questions to be answered by mail—cannot fill the place of a course in a good college of pharmacy, yet it furnishes an excellent opportunity for home study under competent instruction, and there are thousands of drug clerks whose circumstances do not permit them to take a college course, to whom it is a godsend indeed, and who will make the mistake of their lives if they neglect to take advantage of it. The suggestion of the *Era* that classes be formed where practicable, is a good one.

ABOUT 15 candidates presented themselves for examination before the Pharmacy Board in Los Angeles October 6, and were duly "put through the sprouts" during three days. The results have not been given out at this writing. From a casual

examination of a portion of the question papers we will say that the requirements of the present Board seem eminently fair and reasonable, and that no grounds for complaint from candidates exist even though they failed to secure certificates.

SO MUCH has been claimed of late by inventors of a so-called process of transmutation of metals, by which gold was produced from silver and other baser metals that the declaration of the U. S. Patent Office denying the truthfulness of the claims is of interest. The summing up of the authorities is found in the following comment:

"The claimant seems to have devised a variety of irrational and wasteful methods for recovering a portion of the silver and gold known to metallurgists as being present in many commercial metals, such as antimony and lead. On the contrary, the claimant failed in every instance to recover the entire amount of silver and gold known to be present in the materials."

SAM W. PEARCE has been engaged by Wampole & Co. to do their Pacific coast traveling, succeeding Mr. Van Haren, who resigned in order to attend to his own drug business in San Diego. Mr. Pearce is well and favorably known in southern California as an active and efficient drug man, and we have no doubt of his doing first class service for his new employers.

WE were pleased to receive a short visit from J. C. Hardman of Riverside, on Wednesday last. There are few druggists who attend more closely to business than does Mr. Hardman, and in consequence, his visits to our city are few and far between. We wish it might be otherwise.

THE Behrens Drug Co., of Waco, Texas, have bought the old wholesale drug house of Menning & Thompson, Galveston, and will run the establishment as a branch of the Waco business.

LINN T. ELLIS, son of Dr. T. E. Ellis of the Pioneer Drugstore, Elsinore, has accepted a position with A. J. Wilson, this city.

HINMAN & DIAL have bought out M. M. Davisson of Redondo, and will continue the business at the old stand.

E. E. ARMOUR, Pomona, has given up the public telephone office, which has for some years been located in his store. Mr. Armour will now have more time to devote to his increasing drug business.

PIERCE & ROBBINS, Pomona, are soon to have an addition of 30 feet to the rear end of their store, which will give them a greatly needed increase of room. They will remodel and refurnish their establishment in modern style, and propose to have as attractive a drugstore as there is in Los Angeles county.

Mosquito Oil.

The *Era* gives the following formula:

Oil Eucalyptus.....	1 ounce.
Oil Pennyroyal.....	1 ounce.
Sweet Oil.....	6 ounces.

Mix, and anoint the hands and face.

"I DON'T like the ocean, it's so *crumply*," was what a little four years old girl of our acquaintance remarked, after a recent trip to Catalina.

Pharmaceutical Questions.

The Pharmaceutical Association of Belgium, in charge of the International Congress of Pharmacy to be held this month at Brussels, have suggested 20 topics for papers to be submitted thereat upon matters of interest to the profession, although no limit has been placed upon the subjects that may be written upon. Prizes are offered for the three best papers. Following are the topics suggested:

(1) Give a concise and practical treatise for a summary of the drugs and medicines employed in pharmacy.

(2) What is the most practical mode of pharmaceutical book-keeping? Produce a specimen register answering these desiderata.

(3) Present a complete treatise on the different specimens of aconite root.

(4) Give a practical formula for the preparation of formol.

(5) What is the value of the substances called "Essential oils without terpenes"?

(6) Present the advantages of an universal pharmacopœia, and give the means of obtaining this result.

(7) Resume the principal arguments in favor of the suppression of the united medico-pharmaceutical profession.

(8) Propose a good way of estimating the active principles in oily infusions.

(9) Show the actual state of our acquaintance with the alkaloids, ptomaines, and the leucomaines. Explain the difference as between the ptomaines and the leucomaines and natural alkaloids.

(10) Is it not necessary to modify the legal formalities as actually applied to pharmaceutical apprenticeship? If so, state the possible changes. If a jury for the examination of apprentices be necessary, give its composition and the subjects for examination. State what you know of the study of this question in other European countries.

(11) Is professional dignity compromised by the examination by government inspectors or by private agents on their delivery? Is there any way of opposing this examination?

(12) Is there any danger in occasionally freeing the chemist from his civil responsibility? If so, where could this exemption be granted? What warranty would the substitute be required to give?

(13) Propose a legal way of preventing patent medicines from being sold under the marked price.

(14) Indicate the rules for supplying medicines to the poor in all European countries. Show the advantages of each system from general and pharmaceutical points of view.

(15) Is it not advisable to put doctors under the obligation of adding to their prescription the manner in which the medicine is to be taken, and mention the age and sex of the patient? Without this knowledge can the chemist estimate the doses with accuracy?

(16) The different actions of chloroform mentioned by authors appear insufficient; most of the common chloroforms in trade are sufficient for their purpose, but it would be imprudent to use them for anesthesia. Define the necessary qualities of a perfect drug.

(17) Researches on the purity of beta-naphthol and of benzo-naphthol.

(18) Show a practical way of taking from simple drugs for the preparation of galenical medicines, the pectical, gummy

mucilaginous matters they contain, without destroying their therapeutical properties.

(19) Would it not be better to suppress from the official codex all hard or soft extracts, and to replace them by dry extracts? Show by comparative dosages if evaporation has any effect on the active principles contained.

(20) Show the most certain ways of discovering abortives in complex mixtures (milk, tea, coffee, chocolate, powders, medicines, etc., etc.).

Preservation of Mucilages and Pastes.

BY FREDERICK LESTER.

Considerable has been written from time to time about preservatives for mucilages and pastes. Oil of cloves, creosote, carbolic acid, and various other things have been recommended, but none of them in my experience has served the purpose, and the paste-pot in the great majority of instances, is far from sweet-smelling.

It has been a difficult matter to preserve mucilage of acacia by any of the ordinary processes. Hydro-naphthol has been recommended, while lime water is claimed by some to answer the purpose, but neither has in my hands been permanent.

For the use of the pharmacist a nicely made flour paste, in my opinion, is the most desirable adhesive that can be used, but unfortunately, it is very prone to sour. Starch paste, even with the addition of glycerin, soon sours and becomes useless. In places where considerable quantities of paste are used this is not a matter of so much consequence, for it can be made in such amounts that it will be used up before it spoils, but to the retail pharmacist wishing to use it for his labels or to the photographer using it for his mounting, it is different, and so many have adopted the expedient of buying the patent pastes of the market.

Stepping into a leading drugstore not long ago, I noticed a bottle of library paste sitting on his prescription case. I asked the proprietor whether he liked it better than flour or starch paste. No, he said, but he knew of no way of keeping these from souring, and so he had been using the patent article. With a view of overcoming this difficulty, I began a line of experiments during the month of November last, but failed to find anything that proved satisfactory for sixty or ninety days. When about to quit in disgust, the thought struck me that perhaps formaldehyde was the agent I was looking for. In order to give this agent as thorough a test as possible, I made the following experiments and numbered them in the order made and set them on the shelf where the temperature was usually very warm.

Experiment No. 1. (Date, January 20, 1896.)—Mix 8 ounces of flour and 4 pints of cold water, and stir till free from lump; add one-half ounce of pulverized alum, stir thoroughly and place in the waterbath and boil till of proper thickness; then transfer to an earthenware jar, and when cool stir in one-half ounce of a 40 per cent. solution of formaldehyde. This has stood from the time made till May 10 in the jar, covered but not sealed, and at the present writing I am using this paste as sweet and in as good condition as when first made.

Experiment No. 2.—Take of gelatin, 1 ounce; flour, 4 ounces, water, 3 pints, formaldehyde, $\frac{3}{4}$ ounce. Cover the gelatin with 1 pint of water and allow it to soften, then heat to dissolve, mix this with the flour and 2 pints of water previously made into

paste, and boil them. When cool mix with the formaldehyde. This paste at the end of sixty days showed no signs of spoiling, being fresh and sweet, although it had been exposed to a summer temperature all the time. Still, it was necessary to keep it covered when not in use. A portion that was left uncovered for a week became watery.

Experiment No. 3.—Mix starch, 2 ounces, and water, 16 ounces, and make a paste by heating. When cool add $\frac{1}{4}$ ounce of formaldehyde. This was made on the same day as No. 2 and subject to the same conditions. It is in perfect condition at the present writing.

Experiment No. 4.—Mucilage of acacia, U. S. P., was made and 1 per cent. formaldehyde added. This has now been standing for two months in a warm place and shows no signs of fermentation.

These experiments covered the entire ground that I had intended to cover, and demonstrated beyond question the preservative effect of formaldehyde. But wishing to extend my researches still further, the following experiments were made:

Experiment No. 5.—Make a thick paste from white dextrin, 4 ounces; and water as much as required. Then add 8 ounces of flour paste made as in experiment No. 1, and $\frac{1}{4}$ ounce formaldehyde. This has been setting on the shelf for more than forty days and is as sweet as when first made.

Experiment No. 6.—To paste made as in No. 5, but half the quantity of formaldehyde was added. This kept equally well. Thus it can readily be seen that by the use of formaldehyde paste or mucilage can be kept for months. Experiment No. 1 shows a flour paste good after six months' standing. Part of it was placed in an open jar for use and remained sweet till used up. The rest was placed in a covered jar and is as nice at this writing as when first made. Most of these experiments were made with covered jars, but no effort was made to seal them. They were placed on the shelf and subject to the warm summer atmosphere of the room.—*Western Druggist*.

F. W. BRAUN & Co.'s Pink Sheet Offer for the current month has something of interest to buyers of razor strops. Look it over.

Killing Germs in Books.

There has been much discussion anent the danger of transmitting disease through the agency of the books in circulating libraries, and library authorities have been for some time considering how these dangers may be avoided. Preventive measures are naturally out of the question. It would be as impossible to discover whether every volume lent would be used by persons free from diseases as to prophesy where such diseases were about to break out. The measures taken must be corrective, and the question resolved itself into an inquiry as to whether a satisfactory disinfectant could be found. For some time Dr. John S. Billings, director of the New York Public Library, has been experimenting in order to discover a perfect disinfectant. Last year Mr Horton, under Dr. Billings' direction, conducted a series of experiments in the latter's laboratory in Philadelphia. A number of old patent office reports were inoculated with bacteria, and in a short time the books were full of germs of measles, scarlet fever, smallpox, and other diseases. Trials were then made of various germ-destroying substances, and as a result Dr. Bill-

ings says that he has a perfect disinfectant in the gas formaldehyde. The volume is placed in a glass or metal box with a saucerful of a solution of formalin in water, and left for an hour or two. At the end of that time the vapor has penetrated into every particle of the book and not a live germ can be found. The process will be used in the circulating department of the New York Public Library, and the patrons of the institution may ease their minds of any fear that the volumes they borrow may bring the dreaded germs of diphtheria or typhoid fever into their houses. Bibliophiles, too, will be glad to know that the formalin will destroy the Croton bug, responsible for the ruin of so many fine bindings in this country. The traditional book worm is now a rarity in America, but the Croton bug has taken its place, and the collector of Le Gascons or Groliers, has in Dr. Billings' discovery a preventive of the ravages that the insect's passion for morocco and calfskin causes.—*Era*.

Joseph Jacobs on the Claims of Crawford W. Long.

The author reviewed the claims of the four claimants for the honor of the discovery of anaesthesia, all of whom were Americans. These claimants are Crawford W. Long, physician-pharmacist, of Georgia; second, Charles T. Jackson, physician-scientist, of Massachusetts; third, W. T. G. Morton, dentist, of Massachusetts; fourth, Horace Wells, dentist, of Connecticut. Abundant citations were given to prove the claims of Crawford W. Long to priority in the application of ether as an anaesthetic in surgery. The first practical application of anaesthesia was made by Dr. Long in the extirpation of a tumor from the neck of James M. Venable, on March 30, 1842. Horace Wells, a dentist of Connecticut, subjected himself to the effect of nitrous oxide gas without pain on December 11, 1844. Charles T. Jackson did not himself administer ether in operation, but, it is claimed, suggested its use to Dr. W. T. G. Morton on September 30, 1848. W. T. G. Morton gave ether to Mr. Frost on September 30, 1846, and extracted a tooth without pain.

All of these dates were accurately authenticated and vouched for by the author.

The paper was listened to with profound interest and a special vote of thanks to the author was passed, and the secretary was instructed to print 500 additional copies for distribution among the medical journals of America and Europe, with a view of giving the paper the widest publicity.—*Amer. Drug Reporter*.

The greatest case of dog eat dog that we have ever heard of, says one of our exchanges, was that of a young man, who loved to smoke a good cigar, and an insurance company. The young fellow bought 2,000 extra fine cigars, and had them insured for their full value, smoked them up and demanded the insurance, claiming that they had been destroyed by fire. The case was taken to the court and the judge decided in favor of the young man. The insurance company then had the young man arrested for setting fire to his own property and the same judge ordered that he pay a fine and go to jail for three months.

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Acetic Acid as a Menstruum and Solvent.

BY JOSEPH P. REMINGTON.

Any one who has delved, even moderately, into the pharmacy of the ancients must have noticed the frequency with which the vinegar of that time was used as a solvent, but the nineteenth century has witnessed the gradual decline of the use of acetic acid in pharmacy.

The alcohol question, which is so perplexing, and which is still unsettled, furnishes a reason for diverting the attention of the pharmacist to some liquid which will, occasionally, take its place. The object of the following experiments is to determine whether acetic acid cannot be made to replace alcohol in at least some of the preparations now in common use.

The antiseptic power of acetic acid is frequently overlooked, and there is no question that the vinegars, if properly made, could advantageously replace many tinctures. Slightly acidulated liquids are palatable to most patients, and these, when combined in prescriptions with syrups, are particularly acceptable, inasmuch as the acid counteracts the cloying sweetness of the syrups. Then, again, it is very desirable for physicians to have alternative preparations of the same drug to give to patients who are liable to become victims of the alcohol habit, and it cannot be denied that the prescribing of tinctures, elixirs and other alcoholic preparations has been the innocent means of working disaster.

The writer, four years ago, made a number of fluid extracts using acetic acid in place of alcohol. These have been allowed to stand alongside of others which have been made with alcohol and most of them have proved their superiority. It is the intention to report upon these later.

It will at once occur to the reader that the presence of strong acetic acid in a fluid extract would be objectionable on account of its taste; but it can be shown that it is possible to evaporate the fluid extract at a very low temperature, thus getting rid of the acetic acid, and then redissolving a proper portion of the extract in a solvent. If this extract be standardized, a definite preparation is secured. It is true that a portion of the extractive seems to be rendered insoluble during the evaporation; but the experiments will show that this can be redissolved by varying the menstruum, and, in addition, it can be shown that this insoluble extractive usually represents inert substances.

In a number of experiments instituted an extract of nux vomica was prepared with a 10 per cent acetic acid, made by E. R. Squibb & Sons, and proved by assay to contain 15 percent of alkaloids. These acetic extracts can be made dry and pulverulent, and to distinguish them the writer proposes for them the name of "Acetracts."

The object of forty experiments (given in detail by the writer) was to ascertain whether acetic acid can advantageously replace alcohol in the extraction of a drug like nux vomica. The answer is decidedly in the affirmative. Acetic acid may be used for exhausting a drug known to be difficult to exhaust, like nux vomica.

A solid preparation can be made from it; this can be assayed and standardized, and the liquid preparations made by redissolving the solid in various mixtures of alcohol and water, with or without glycerin, and of different strengths of acetic acid.

If the proper menstruum be chosen, the residue will be inert, and may be filtered out. A number of other drugs have been exhausted with varying strengths of acetic acid, such as sanguinaria, kola, ipecac, squill, cinchona and colchicum seed.

A number of samples are presented, and especial attention is called to sanguinaria with acetic acid 60 per cent. This fluid extract has been made four years, and does not show the least sign of precipitation. It, doubtless, would be just as satisfactory if made with U. S. P. acetic acid, and experiments are being conducted now which will prove this view.—*American Journal of Pharmacy. Abstract. W. Dr.*

Manjak: A New Useful Mineral.

"In the Island of Barbadoes, W. I.," says the *London Engineer (Lit. Digest)* "the discovery was made some months back of large quantities of a certain mineral—locally called 'Manjak'—which bids fair to outrival in point of utility all the similar substances that occur in various parts of the world. Manjak is of a black color possessing high luster, and having a bright conchoidal fracture, in appearance closely resembling newly broken pitch. In Barbadoes it is found very near, and some times upon, the surface of the ground in seams varying from 1 foot to 2 feet in thickness, running usually at an angle of about 40° and in close proximity to rocks. It is supposed to have been formed by the drying up and consolidation of petroleum, which occurs in abundance in the same localities, and is often seen oozing out of the ground or floating down the streams. In composition it is not unlike Trinidad pitch, the Utah gilsonite and the Canadian albertite, but is of superior qualities to any of these. It is supposed to equal the Egyptian asphaltum in quality, but there is a doubt as to the correctness of this view. . . . Among the various uses to which Manjak had been successfully applied may be mentioned: 1. As insulation for electric wires. 2. As varnishes of the best quality. 3. As bituminous concrete in asphalt roads and pavements. 4. As patent fuel, mixed with peat or other organic matter. 5. In small percentages, as an intensifier of the illuminating power of coal gas. Such satisfactory results have been obtained by its use for insulation that it is expected by some experts that it will soon supplant rubber in all waterproof work."

Hopeful.

The dry goods merchant was explaining the situation to the new drummer he had just employed.

"Your predecessor," he said, "has gotten things all tangled up, and if you take his place you will have a difficult task getting order out of chaos."

"I don't know who Chaos is," cheerfully replied the drummer, "but I bet I'll sell him a bill of goods if I have to hang on to him a week."

THE news comes over the wire that a Denver specialist is charged with the murder of a patient upon whom he tried his new cure for consumption, which consists in inserting a trochar into the lungs at a point where a cavity is supposed to be. Through this hollow tube a loop of platinum wire is inserted. Connected with the loop are the wires of a powerful electric battery, and when the current is on the loop takes on a white heat, which is supposed to kill the germs within the lung cavity. The patient did not survive the operation. This boring a hole in a man and burning him out is carrying things a little too far. So in this particular case, we would be glad to learn that the reformer has come (or will come) to the end of his rope.—*Era.*

Side Lines That Pay.

BY A. T. ANDREWS, Gladstone, Man.

Surrounded as we are in the present day by an ever growing army of competitors, which a few years ago was unknown to our profession, we find the grocer selling toilet soaps, infants food, castor oil, Epsom salts, saltpetre and patent medicines; the dry goods merchant handling hair brushes, tooth brushes, combs and perfumes; the jeweller practically doing the business of the optician, and the department store—the enemy of all lines of legitimate business—not content with ruining the prices of patent medicines, has actually put in the dispensing counter. Does it not behoove us, therefore, to study carefully what lines in our calling best repay our special attention, to look about us to see what fresh fields we may discover in which to plant our dimes and cultivate them, till we too may reap the crop of dollars?

I will not take up your valuable time this evening in discussing the ordinary departments usually found in the retail drug store. I wish, rather, to bring before your notice some of the outside lines which it will pay us to handle. I will merely touch on two lines found in every drug store—perfumes and toilet soaps.

Perfumes.—In view of the fact that the public can just as easily buy perfumes at the dry goods store as at the drug store, it is necessary to offer some special inducements to keep this trade. Those inducements are cheapness and good value. I would advise every druggist to carry three grades of perfumes.

1st. The same cheap lines usually found in the dry goods stores at the same or lower prices. The same markets are open to us that are open to them, and, while the profits are small, it will pay us to have these goods for sale.

2nd. A cheap line put up by ourselves in 1 oz. bottles to retail at 25c, at a cost of about \$1 10 per dozen, thus giving us a fair profit. Do not put our firm name on this line of perfume. I add this advisedly. Never allow a bottle to leave our store bearing our firm name, whether filled with perfume, distilled water or goose oil, which can possibly give dissatisfaction.

3rd. The best quality of perfumes. (a) Standard lines manufactured by reliable firms, who sell to druggists only. On these goods we may look for our best profits. (b) The best bulk perfume we can buy, put up in $\frac{1}{2}$ oz. and 1 oz. bottles, with neat, attractive labels bearing our firm name. These are goods to push—they warrant our recommending them, and we will have no difficulty in getting 50c. per oz. for them.

Toilet Soaps.—The day is past when the druggist can sell any large quantity of expensive toilet soaps. We must take trade as we find it. Let us sell the cheap as well as the dear. Is it not better to sell a large quantity of cheap soaps and a small quantity of expensive soaps, than to sell only a small quantity of the latter, and allow the grocer to supply the bulk of the people with the former? What matters it if this cheap soap ruins the complexion? What if it reddens and chaps the skin? Does it not create a demand for our "Complexion Balm" and "Winter Lotion?" We can get a big attractive cake to sell for 5 cents. Fill the window with them, advertise them, placard them with plainly printed price cards, and our sales of toilet soaps will be doubled.

Passing now to the second part of my subject—those lines not usually carried by the chemist and druggist—you will notice that my paper takes the form, more or less, of a personal

experience. Living, as I do, in a country town, I will naturally speak of those lines which may with propriety and profit be offered for sale by the country druggist. I suppose that three-fourths of the druggists in the province of Manitoba are known, not so much by the title of "chemist and druggist" as by "druggist and stationer." The drug trade in itself being so limited in our rural districts, it is necessary to combine with it the stationery business. In my own case I devote fully as much of the space in my store, and of my attention, to the stationery as the drug department. While I cannot advise all druggists to put in a line of stationery, yet I believe it well repays those whose time and space is not altogether taken up with the strict drug trade.

It is not my purpose to inflict upon you a treatise on the stationery business, but there are a few pointers which it is well to notice.

1. Let the stationery stock be kept neat and attractive. Have a place for everything, and have everything in its place. You will find that movable tables are much better than counters upon which to display your stationery stock. You can change the display frequently, and also change the arrangement of your store occasionally.

2. Keep the stock well assorted without going into those specialties which only large stationers have call for. Study the local demand and cater to it.

3. Do not buy too much of any one line, especially in fancy goods. At Christmas time be careful not to stock too large a range of doubtful and perishable goods. Nothing deteriorates in value so quickly as this class of merchandise.

4. If you carry novels at all, carry a good assortment. Buy in one hundred lots and get the best prices. Keep up with the times. Take a journal devoted to the book and stationery business. You cannot invest a dollar that will multiply as quickly as the one you pay for such a paper. Study it carefully and buy the latest novels by popular authors. Buy one for a sample; if the trade warrants it, you can re-order. Should you not sell your sample you will at least have the reading of all the good things in the current literature of the day. Occasionally fill the window with novels, and once in a while advertise that such a book, by such an author, is for sale at your store. I have found it pay to establish a "circulating library" under these regulations, member to buy first book at retail price. He will then be entitled to exchange it for another for 10 cents, and so on, each reading will cost him 10 cents. I find that nearly all the books will stand four readings. Try this plan: it will pay you.

Other side lines which I have found successful are: Smokers' articles, wall papers, jewelry, silverware, and house plants.

1. Smokers' Supplies.—I have found it pay to handle only cut tobaccos, pipes, pouches, cigars and cigarettes. The great temptation in smokers' supplies is to overstock. Nearly every commercial traveler has a side line of cigars. The first thing you know you will have four times as many cigars as you need for your trade. Two brands of cigars to sell at three for a quarter is just as good as ten.—*Canadian Druggist*.

SYRUP WHITE PINE COMPOUND is recognized as an efficient cough medicine, and one of the best counter sellers a druggist can handle. It is supplied in 25 cent size (4 oz.), in pint bottles, or by the gallon, by F. W. Braun & Co., at low prices. See advertisement.

A. Ph. A. Report.

COMMITTEE ON REVISION OF THE PHARMACOPEIA, LEO ELIEL, CHAIRMAN.

Your Committee on the Revision of the United States Pharmacopœia respectfully submits the following:

PODOPHYLLUM.—As podophyllin is the active principle, a podophyllin requirement should be established. Even though but little of the root or extract of it are used, it is in the line of advanced ideas and brings our pharmacopœia abreast with our knowledge of to-day to have incorporated in it such facts as we know. As the process of assaying the drug and obtaining the purified podophyllin U. S. P. is a simple one, it should be adopted as such, or in a modified form. Four per cent. of purified U. S. P. podophyllin appears to be an average good yield from resinous prime root.

PRUNUS VIRGINIANA.—Wild cherry bark has been investigated by members of our association, and it has been established that the bark can readily be assayed and its value be determined. A process of assay should be adopted and a standard hydrocyanic requirement be established.

SANGUINARIA.—Blood root has an active principle, sanguinarine, and as this can readily be determined, a process of assay should be adopted and a sanguinarine requirement established.

SARSAPARILLA, QUILLAYA and SENEGA have similar properties, and their active principles are similar and allied. These principles should be investigated and closely compared. Methods of assay and standard requirements should be established so as to give pharmacists a means of determining their merits and value independently of the crude microscopical methods now necessarily only employed and which can have no real value. If, as has been maintained, soap bark and senega root have the same therapeutic value and can be interchanged, the more valuable one should be determined and adopted and the less valuable one dropped.

STROPHANTHUS.—The most valuable variety of this drug should be adopted and the less valuable varieties excluded by the Pharmacopœia, and a method of assay for determining the strophanthin adopted as well as a minimum content of the same.

SYRUPUS ACIDI HYDRIODICI is not a stable preparation, and it is doubtful if it can be made such. A concentrated solution of hydriodic acid can be made that is stable and from which the syrup can be made as wanted for dispensing. Such a solution should be substituted for the syrup.

SYRUP OF GARLIC.—This syrup is practically obsolete, as far as usefulness is concerned. It hence has no longer any excuse for being in the Pharmacopœia and should be dropped. But if retained in the Pharmacopœia, the quantity of dilute acetic acid should be reduced for if made with a good quality of garlic, the finished product, according to quantities now directed to be used, will yield about 100 Cc. more than the 1,000 Cc. that the Pharmacopœia directs.

VANILLIN has been recognized as the odoriferous and valuable principle of vanilla beans, and is a definite chemical compound whose purity can readily be determined. It should be made official, especially as its use is becoming general among pharmacists.

MUCILAGO ACACIA may be kept for an indefinite time, if 25 per cent. of the water directed to be used is replaced with liquor calcis, and we recommend its adoption in the Pharmacopœia.

TINCTURA MOSCHI.—The Pharmacopœial requirement of five per cent. strength is too great, and wasteful, as this amount of musk will not be exhausted by the process now directed. The strength should be reduced to two per cent. and 100 Cc. of the water replaced by liquor calcis.

METHYL ALCOHOL may now be obtained of a high degree of purity, and the use of such purified wood alcohol should be sanctioned in the manufacture of such preparations as Linimentum Saponis, Linimentum Saponis Mollis, Linimentum Sinapis Compositum, Spiritus Myrcia, Tinctur Arnica Florum, Tinctura Benzoini, Tinctura Cantharidis and Tinctura Iodi. Samples of these preparations with purified wood alcohol are herewith submitted for your inspection.

It was the intention to submit at this meeting a line of samples of fluid and solid extracts of alkaloidal drugs with wood alcohol as a solvent, but in order to obtain trustworthy results find that individual experiments have to be repeated a great many times. The practical

bility of using methyl alcohol in the manufacture of alkaloidal solid extracts was tested on the following drugs:

Aconite, belladonna, cinchona, henbane, and stramonium. Methyl alcohol does wholly extract the alkaloids of these drugs.

In case of aconite, belladonna, nux vomica and cinchona, the volume of menstruum for total exhaustion was ascertained. Two portions of the drug (100 Gm. each) were packed in separate percolators and were exhausted under the same conditions and at the same rate of flow—one portion being exhausted with official menstruum, the other with a menstruum differing from the official in containing pure methyl alcohol in place of official ethyl alcohol.

The percolation was conducted with ordinary percolators, and in the manner ordinarily employed in retail stores which follow the specifications of the U. S. P.

RESULTS.

Drug.	Volume of menstruum required for total exhaustion.			
Aconite.....	Ethyl menstruum,	450 Cc.	Methyl menstruum,	550 Cc.
Belladonna...	"	695 Cc.	"	700 Cc.
Nux Vomica.	"	950 Cc.	"	1,060 Cc.
Cinchona....	Data not at hand.			

The first and the second 100 Cc. of percolate were assayed with the following results:

Drug.	First 100 Cc. of Ethyl Percolate.		First 100 Cc. of Methyl Percolate	
Aconite.....	0.49 Gm. total alkaloid.		0.43 Gm. total alkaloid.	
Belladonna....	0.437 Gm. " "		0.458 Gm. " "	
Nux Vomica...	1.437 Gm. " "		1.427 Gm. " "	
Cinchona.....	Data not at hand.			
Drug.	Second 100 Cc. of Ethyl Percolate.		Second 100 Cc. of Methyl Percolate.	
Aconite.....	0.135 Gm. total alkaloid.		0.135 Gm. total alkaloid.	
Belladonna...	.0578 Gm. " "		.04814 Gm. " "	
Nux Vomica...	.733 Gm. " "		.668 Gm. " "	
Cinchona.....				

The total alkaloidal strength of the drugs operated on was also ascertained. The data are not at hand, but will be used later.

The solvent power of methyl alcohol for non-alkaloidal plant constituents is not identical with the solvent power of ethyl alcohol. As a consequence the mass of extract obtained from a given quantity of drug is not the same as that obtained from the same quantity of drug by means of an ethyl alcohol menstruum. The dose of the extract would therefore have to be changed, if methyl alcohol be adopted as solvent.

Results showing weight of extract, calculated pilular extract, obtained from 100 Gm. of drug in case of ethyl menstruum and in case of methyl menstruum:

Drug.	Ethyl Extract.	Methyl Extract.
Aconite.....	7.57 Gm.	14 Gm.
Belladonna.....	54 Gm.	25.708 Gm.
Nux Vomica.....	12.55 Gm.	20.40 Gm.
Cinchona.....	54.62 Gm.	53.134 Gm.

NOTE.—In these experiments the drugs were completely exhausted.

The committee is under obligations to the Department of Pharmacy of Purdue University for the work and data in connection with tests of methyl alcohol in the manufacture of alkaloidal solid extracts, and to the Manhattan Spirit Co. for their liberality in furnishing the amount of purified methyl alcohol required.

In Season.

California Mission Eucalyptus Plasters will be demanded when the first heavy rains start up the old rheumatic "misery" in the lumbar region.

Eucalyptus has many merits, not the least of which is shown in its anti-pain effects when combined in plaster form.

F. W. Braun & Co. are headquarters for Eucalyptus Plasters, the price of which is \$18.00 per gross.

ALWAYS in season, so long as the universal liver needs attention—Braun's Little Liver Pills; only \$1.00 per dozen. None better.

The Supply of Formosa Camphor.

The Rev. Duncan Ferguson, of the Presbyterian Mission, recently arrived in this country from Formosa, where he has spent seven and a half years in mission-work. The rev. gentleman, who has visited all parts of the island and is thoroughly familiar with its products, has sent us the following notes on the present position and prospects of the camphor industry. Mr. Ferguson writes:

"In Formosa there are four treaty ports, viz: Kelung and Tamsui in the north, and Tainanfoo and Takow in the south. Under Chinese rule there was usually no difficulty in carrying the camphor from the hills where it grows to the coast, and thence by raft to Tainanfoo or Tamsui. It was only necessary to fell the trees, chop the wood, and distill it. All this work was done in districts inhabited by savages; hence the workmen had to be armed, and usually a few men were told off to guard. In spite of these precautions many scores of Chinese have been massacred whilst engaged in this work. Since the Japanese occupation of the island the difficulties in carrying on the trade have been greatly increased. Practically the whole island, but especially the camphor districts, rose in rebellion against the Japanese, and the trade was completely stopped. There were large quantities of camphor in the storehouses at the foot of the mountains, but the work of transit became so dangerous that coolies would not carry it out to the coast. A camphor merchant who visited Chip-Chip (a camphor district in Mid-Formosa) last September, wrote in the *China Mail* that the whole region was in turmoil; that *compradores* of foreign honges were ordered away; and that they would be notified when business could be resumed. During the last two months, however, a small steamer has been able to take one or two cargoes of camphor down to Tainanfoo from Mid-Formosa.

"If the past policy of the Japanese forms any criterion for their future action, it is easy to see their annexation of Formosa will considerably affect the camphor trade. It is an open secret that the Japanese want Formosa for themselves, and all its trade into their own hands. They no sooner entered the camphor districts than they forbade the natives to cut down the trees. In May, 1896, I visited the camphor districts. One day on approaching a camphor-stove or distillery, the natives, who had been preparing the camphor chips, fled, thinking me a Japanese. Afterwards they explained that the Japanese police had forbidden them all to engage in the trade under penalty of death.

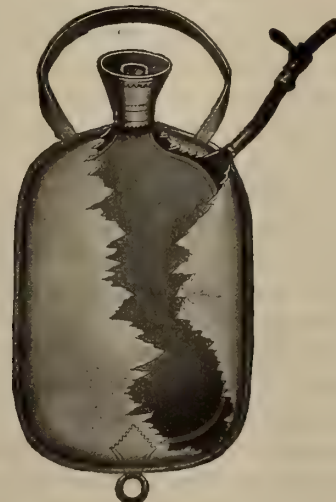
"At that time the Japanese native press made no secret of their intention to oust the foreign merchant. They will try to do it in one way or another. There are many Japanese merchants with capital ready to take over the camphor trade at once, but I think that the government will make a monopoly of it. At any rate, we may depend upon this—that the Japanese will not allow this remunerative trade to go on without interference. If the foreign merchants are not protected by their respective governments, the Japanese will certainly send them about their business. In any case, if the Japanese do not (as I expect they will) make a government monopoly of the camphor trade, or levy an extra heavy export duty (of which I heard nothing when I left Formosa in January) on the drug, the export price of the gum ought to be lower than formerly, because Japanese are content with much smaller profit than European merchants.

"Situated as the Formosa forests are in savage territory, it is well nigh impossible to state their extent. I have often conversed with natives who have hunted deer all over the wooded hills. They say that the supply of camphor is almost unlimited. Immense forests abounding with it have never yet been touched. Some of the trees are of enormous size. I have seen a cross section of a camphor tree eight to nine feet in diameter. Hitherto the work has been carried on with great waste. Trees have been recklessly felled, and the wood used by the natives for all sorts of purposes. Young trees have never been planted in the denuded forests. The primitive process of distillation used by the natives is also very wasteful. For the next fifteen or twenty years at any rate there is little likelihood of the camphor supply approaching exhaustion."—*Chemist and Druggist*.

WITH the cool weather the demand for Velvet Molasses Candy will be renewed. F. W. Braun & Co. mean to at least double their last winter's sales. A little attention to this palatable and attractive article will pay you.

The Morrill Pneumatic Hot Water Bottle.

Manufactured by the B. F. GOODRICH COMPANY, Akron, O.



[Patent applied for.]

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This bottle is carefully made, and is really two good bottles, which should last a long while.

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is for very hot water (not boiling).

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being surrounded by confined hot air will retain the heat much longer than in the single bottle.

ANY MISHAP

to the inner bottle still leaves you a perfect water bottle, and no water spilled. Puncture to the outer bottle leaves you a perfect inner bottle.

We recommend this bottle to our trade and request that you give it a trial. It is FIRST-CLASS in every respect, and as a hot application for the body, cannot be bettered. Packed, one in a box. Per dozen, \$12.50

F. W. BRAUN & CO., Los Angeles, Cal.

Let Your Customers Read This.

The recent arrest of three medicine peddlers at Lee, in Berkshire county, brought facts to light which should serve as a warning to the public against patronizing itinerant salesmen of "cure-all" remedies. When taken into custody, charged with unlicensed peddling, the leader of the three men, who had assumed the title of "doctor," made a most astonishing confession. He said that he didn't know even the first thing about medicine, and that his wonderful remedy was made from dock and other plants which he found growing beside the highway as he drove from town to town. He took these and boiled them in water and bottled the stuff. He had four different labels, but put them on as happened, or changed the "medicine" to meet the demand for sarsaparilla, liniment or whatever other remedy was desired. The stuff was retailed at a dollar a bottle, but half that amount would often buy one. The labels represented cures for several ailments, but he said it made mighty little difference which brand was taken. Two of the men paid fines of \$20 each, and the third defaulted. All at once left the town for new fields.—*New England Druggist.*

Mr. Fe_2O_3 .

A Kansas City paper notes the receipt of a curious letter at the Post Office of Kansas City, which after a great display of learning on the part of some of the clerks, was finally delivered to the man for whom it was intended. The distributing clerk who first got hold of the letter looked at it in despair. It was plainly evident that the writer of the letter had been burning the midnight oil in an attempt to baffle the Post Office force.

The first line contained the letters, "J. S. Fe_2O_3 ". The letters were plain enough, but what did they mean? The next line begun with a large A, then there was a carefully executed drawing of what had the appearance of a barber's comb, then a small a, and finally a representation of a house, drawn by one whose early education had been sadly neglected.

What should have been the third line of the address was in the shape of a more or less accurate map of Kansas City, showing the junction and the streets in that vicinity. The last line was another map, showing the boundaries of the State of Missouri.

It was plain enough that the letter was for some one who lived in the State of Missouri and in Kansas City. It did not take a great stretch of the imagination to discover that the comb and the sketch of a house had some reference to the Acoma building. So far it was easy sailing. But who was the mysterious "J. S. Fe_2O_3 ?"

After puzzling his brain for a long time without any good result the clerk took the letter to night clerk Canfield, who is supposed to be able to guess all sorts of conundrums.

"I can tell you a part of it," he said. "I can tell you that ' Fe_2O_3 ' are the chemical symbols for ferric oxide. Now if you can find out who he is you are all right."

Still the distributing clerk was unable to solve the question. He went about asking everyone what he knew about ferric oxide. He finally encountered one man who was more of a chemist than the others, and he imparted to him the information that ferric oxide in common parlance is called "rust."

That is how J. S. Rust received the letter over which his friend in Conception, Mo., had spent so much time.—A. D.

Treatment of Sprained Ankle.

Dr. J. C. Perry, in *Medical Sentinel*, says: The treatment of sprained ankle by the old method of rest, lotions, plaster of paris bandage, etc., had been so unsatisfactory, since the patient was an invalid for four or five weeks, and often suffered for some time longer with a stiff joint, that I read with interest Dr. Gibney's article (*New York Med. Jour.*) on the treatment of such injuries by strapping with adhesive plaster, and concluded to give it a trial as soon as a suitable case presented itself.

My experience in several cases has been most satisfactory, and the results obtained so far surpass those obtained by any other treatment, that I am an enthusiastic advocate of the use of strapping in such accidents.

The progress of the case has been tedious when treated by the usual method, and a period of four weeks has usually elapsed before the patient could bear much weight on the injured foot. When the sprain is treated in the new way, the patient is able to walk soon after the accident, and, consequently, can attend to his business, and the use of the joint prevents the impaired mobility, which is so frequent after the injured member has been encased in plaster of paris for weeks.

The adhesive strapping acts by supporting the parts, thereby enabling the patient to walk with little pain; reduces the swelling by equally applied pressure, and promotes resolution.

The strapping, as directed by Dr. Gibney, should be applied as follows:

The strips of rubber adhesive plaster should be twelve inches long and one and one-half inches wide. The first strip should commence at base of little toe, pass along the outer side of the foot, around the heel, and terminate at the middle of the inner side of the foot, just under the plantar arch. The second strip commences at the junction of the middle and lower thirds of the leg, passes along the side of the tendo Achilles, beneath the heel, and ends just above the inner malleolus. The third strip like the first, and the fourth like the second.

The strips are applied thus: Each successive one overlaps about one-half of the preceding, until the whole outer side of the foot to the middle third of the leg is covered in.

When the sprain involves the tarsal or mid-tarsal joints, the first strip starts on the inner side of the heel, passes back of the heel, below the external malleolus, over dorsum of foot and terminates just under the ball of the great toe. The second is started beneath the external malleolus, passes over the back of the heel, across the front of the foot, ending near the little toe, just under the outer side of the foot.

A case is reported where alcohol counteracted the effects of carbolic acid in an attempted suicide. Alcohol applied locally will counteract the corrosive action of carbolic acid.

A YOUNG man took his watch to a jeweler and asked the reason of it stopping. "Well," said the jeweler, "there is a bedbug in it." "Why, how could a bedbug get in a watch?" "Easily enough," said the jeweler, "it went in between the ticks."

ELIXIR digestive torments—is the way the boy read the prescription—"Digestive torments—sure thing"! says the "doctor."

The Growing Scarcity of Cod Liver Oil and the High Prices of Meat.

BY P. C. REMONDINO.

After using cod liver oil for over thirty years and watching its effects, as well as after having at times attempted the substitution of various other oils, either on account of the disagreeable eructations that follow its internal administration, or on account of its unpleasant and very unsavory taste, or on account of the pungent old fishy odor that emanates from the patient upon whom it has been freely rubbed, or at times even on account of the financial expense attending its steady use, we can safely say that no oil or medicine will stimulate assimilation and nutrition in an equal degree; in fact, many oils may impart a certain amount of nourishment, while but very few possess the power of stimulating the appetite, absorption, and assimilation of other food, such as is possessed by cod liver oil, and I know of no food—not even blood, even in its fresh and natural state, or in the shape of the many blood preparations found at the druggists—that partakes of these therapeutic qualities of cod liver oil.

In phthisis, rachitis, or in the low and vacillating physical state that often follows a low fever, a prolonged and severe pneumonia, or a convalescence from some severe blood deteriorating disease, or even after some serious accident, accompanied or followed by a seeming lapse or deterioration of the blood-making powers, there is no remedy like cod liver oil, and I regret to hear that its supply is not as plentiful as formerly, or that being fully as plentiful, that the supply is not equal to the demand made by a rapidly increasing world population, with a more than corresponding increase of the number of those afflicted with diseases demanding the use of the oil. Still where we cannot prescribe the oil owing to its high cost—many charities and free dispensaries do not have it on their supply list on account of the expense, which would soon drive the contributors distracted—we must not forget that other oils will, to a certain point, fill the bill, and if we cannot give the patient a full loaf let us not be so neglectful as to refuse him the half loaf at our command, or even give him the cod liver oil once daily and some other oil after the other two meals.

Some thirty-three years ago, Prof. Thomas D. Mitchell, of the Jefferson Medical College, related how a consumptive old German living in Kentucky fully recovered from all of his ailments and grew fat and waxed rich after the reestablishment of his health. It appears that he had consulted Dr. Mitchell about his complaint and the doctor had advised the liberal imbibition of cod liver oil. He next saw his patient some two years years afterwards, and was surprised to see him so well and hearty. On inquiry, the German informed him that he had followed out the instructions to the letter, but that he had about exhausted the supply of dogs before being cured. He had understood the doctor to advise dog liver oil, and had gone systematically to work to capture and kill all the available large livered dogs within reach to keep up his supply of oil, until there was hardly a dog left in the neighborhood. This is probably the only case on record of such good results from dog liver oil, and possibly some other factor besides the dog liver oil may have been at work, but as with the use of the oil he began to improve—that was before the days of tuberculin, aseptolin, or of phthisicin, or otherwise, that or some other serum might have claimed the credit of a cure—we may safely accept it as a fact that the dog liver oil was the curative agent.

With this fact and results in view, and in consideration of the great and rapid spread of phthisis, would it not be well to utilize all the dogs that the pound masters send to waste, in the manufacture of a dog liver oil that could be retailed at a low figure?

We use frogs, eels, turtles, mountain oysters, white bait, and Limburger cheese, and there seems no good reason why the dog should escape, who certainly is more choice in the matter of his diet and of his table ethics than the porker whose meat is so welcome to many of our tables. The dog's liver would certainly possess many advantages and not as many pathological disadvantages over that of the poor pilloried Strasburger goose; whose swollen and softened liver is such an epicurian morsel, and, besides, the flesh of the dog—although possessing a peculiar taste, something like mutton—is not an unhealthy meat by any means, and might be utilized as well as wasted. In 1870-71, while serving as a surgeon during the Franco-Prussian war, the writer ate of stewed, roasted and broiled dog on more than one occasion, as it often was a question between that meat, or that of a cat or the rat, and not one between dog meat or turkey or goose; broiled, it partakes more of the nature of veal or good mutton.

It may yet come to pass that dog meat will be for sale in the stalls alongside of beef, veal, and mutton. Who would have believed in 1860, that in thirty-five years hence, horses would become such a general article of diet? The first "boucherie hippophagique" was opened in Paris in 1866, and its customers were looked upon with as great curiosity as if they were cannibals. The consumption of horse flesh increased very rapidly, however, and Paris now can count over two hundred butcher establishments where horse meat alone is sold. The demand now calls for the annual slaughter of over 30,000 horses. But horse meat will so increase in price that some other animal will have to fall into line and take the low priced place that horse meat occupied in the early sixties. What this meat or its substitute will be remains to be seen, but with lowering of wages, higher prices for meat, and a rapidly increasing mass of the poorer people, something will have to be found to maintain proper nourishment, and the dog may yet have to furnish a dog liver oil for the consumptives as well as joints for the tables of the masses.—*Drug Circular.*

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NOT THIS!**

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Spend five minutes with it—it will pay you.

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Batchelor Hair Dye Co.
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Braun, F. W. & Co.'s Laboratory
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Cal. Mission Eucalyptus Lozenges
Centaur Company.
Columbus Bicycle Co.
Crown Perfumery Co.
Curtis & Brown Manufacturing Co.
Daval Rubber Co.
Dement, W. E.
Elliott Pharmacal Co.
Empire Mfg. Co.
Etna Chemical Co.
Fox, Fultz & Co.
Gedney, L. H.
Goodrich, B. F. & Co.
Gold Label Corks.
Graef, Chas. & Co.
Guild, J. H., M.D.
Hayden Manufacturing Co.
Hildreth, H. L.
Hunyadi Salts Co.
Imperial Chemical Mfg Co.
Jayne, Dr. D. & Son.

Johnson, I. S. & Co.
Kennedy, S. H.
Kline, R. H., M.D.
Kondon Manufacturing Co.
Kuhns, Arthur Company.
Leiner, M.
Levy, B. & Co.
Ludwick, G. M.
Major Cement Co.
Mariani & Co.
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Oakland Chemical Co.
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Planten, H. & Son.
Pond's Extract Co.
Pope Manufacturing Co.
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Principe de Gales Cigars.
Richmond, Dr. S. A.
Sharp & Dohme.
Sterling Remedy Co.
Taite, Jos. G. & Sons.
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Tetlow, Henry
Thum, O. W. Co.
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Testicular " " " "	"	8 00
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Nosophen	oz	1 50
" Gauze, yds.....	ea	18
" " 5 yd.....	ea	90
Antinosin	oz	2 00
Eudoxin	"	2 00
" Tablets, 3 gr	"	2 50
" " 1-3 gr	"	3 00
Electron Caustic Potash, 98 per cent.		

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THERE is no more satisfactory line of suspensory bandages than the "Syracuse." There is a descriptive list of these goods, with prices attached, in our advertising columns. Look it up.

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FOR SALE.—In coast city of Southern California, a drug business established over eight years. Stock about \$2,500; location first-class. Address M. H., care California Druggist.

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FOR SALE—First-class drug store, good location and low rent.
Address P. O. Box 756, San Diego, Cal.

FOR SALE—Drug store in suburbs of Los Angeles, worth \$2,000. Stock clean and in good condition. Store has been established 18 months; will sell at invoice price. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug store in Los Angeles, valuation about \$600. Everything in first class condition. Owner not understanding the business is the reason for selling. Good opportunity for a druggist. Inquire of F. W. BRAUN & CO.

FOR SALE.—Drug business in Los Angeles. Established eight years. Valuation about \$1,000. Good location for a single man. Address J. O. WHITE, 337 Aliso street.

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MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.



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Inhaler. This is positively the Finest Menthol Inhaler
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The California Druggist.

A MONTHLY JOURNAL

DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.

VOLUME VI.]

LOS ANGELES, CAL., NOVEMBER, 1897.

[NUMBER II.]

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(To whom all Communications should be addressed.)

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Items of interest to Pharmacists are solicited.

The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

CONTINUED favorable reports of business throughout the country lead us to believe that normal conditions are practically restored. The South, however, especially New Orleans, being excepted, owing to the prevalence of yellow fever this fall. The outlook upon the Pacific Coast for the coming season we judge to be particularly good, owing to increased mining operations, the certainty of a large increase of travel in this direction, and the assurance of a large crop of oranges and lemons which are confidently expected to bring fair prices. It will be strange if the winter fails to bring from the East a greater number than usual of home-seekers, for the prospective improvements in this section give renewed assurance of permanence to our prosperity. The growing attractions of Los Angeles and vicinity are becoming well known to everybody who cares to inquire, or who has eyes to read the literature on the subject so freely distributed.

The present unprecedented growth of our city is evidence enough of the tendency of capital to seek investment here, and the beginning of actual work upon San Pedro harbor will start a flood of new enterprises that will rapidly accelerate the growth of our population.

PARIS has an "Association of Alchemy." It has established a "Free University of High Alchemical Studies," of which the "Faculty of Hermetical Sciences," the "Faculty of Magnetic Sciences," and the "Spirite Faculty" are instructors. The monthly journal published by the society is called *Hyperchimie*, and its motto is "La Matiere est ime. Elle vit, elle evolue. Il n'y pas de corps simples." (There is but one substance. It lives and moves. There are no simple bodies.) The secret society of alchemy is known as the "Martinist Order." Associates are admitted after passing an examination which comprises the general history and theory of alchemy, as well as the elements of physics and chemistry.

M. Sedir says :

The art of the alchemist consists in uniting the male metals to the female metals. I contend that metals can be divided into sexes in the same way as animals and certain vegetables. The prototype of male metals is gold, which for us represents the Sun and Appollon. Iron and sulphur are male metals. The prototype of female metals is silver, which we call the Moon. Copper is a female metal.

He declares that several of his friends have succeeded in making gold, though only in very small quantities. He especially names a M. Strindberg, and also mentions that a M. Tiffereau has found the "microbe of gold."

Le Temps is the authority for the above statement, which we collate from the columns of the American Druggist. It is quite a common saying that "history repeats itself." That "there is nothing new under the sun" is an axiom as old as Job. "The world do move," said the reverend gentleman of color. Yes, the world moves indeed, but it makes round trips—not only in its physical mass, but in the realms of thought, philosophy and science. What is new today is likely to have been old a thousand years ago.

WE have received from the publisher, Frederick Kimball Stearns, Detroit, the first two numbers of *The Pharmacologist*, a quarterly publication devoted to pharmaceutical science, as indicated by the title. There is room for more literature in this field, for we are in but the first stages of possible knowledge of drugs. We trust the publishers may be encouraged in this effort to popularize this vast subject, the ramifications of which extend to every branch of physical knowledge. Dr. F. E. Stewart wields the editorial pen. We bid *The Pharmacologist* welcome.

THE customs duty upon whisky imported into Canada from any country is \$2.40 per imperial gallon, which is equivalent to \$2.00 per wine gallon. The provisions of the Canadian law also prohibit its importation except in bottles, or in packages containing not less than one hundred gallons, wine measure.

THE "Proceedings of the Missouri Pharmaceutical Association" for 1897, which the secretary, Dr. H. M. Whelpley, has kindly sent us, is a neat pamphlet of 125 pages, full of interest and exemplifying the wide-awake character of this excellent association. This gives us occasion to remark, that were the spirit of the M. Ph. A. to get abroad, so as to animate the dry bones of some other State associations, there would be a great accession of interest in pharmaceutical matters, as well as a very desirable increase in good fellowship among druggists, the social side being a marked feature of the Missouri Association. The conservation of this social spirit insures not only a permanent interest in the organization itself, but a friendliness of feeling which enables the pharmacists to easily get together on questions of general interest to the profession and facilitating the procuring of desired legislation when the occasion arises.

AT the September examinations for registration in Massachusetts, the Board of Pharmacy rejected every candidate, twenty-nine in number, at the first meeting, and of the thirty-five presenting themselves at the second meeting, only four were successful in passing the examination. This proportion of unprepared candidates seems to indicate a degree of incompetency out of keeping with the reputation of the old Bay State for brainy men. It would be an act of kindness on the part of druggists to discourage their young clerks from going before the board without a fair degree of preparation. It is understood that the examinations referred to were not unusually severe.

A REMARKABLE product is "Aerine," or liquified air, recently described in the Electrical Engineer. It is compressed by the application of enormous force, and in this state is susceptible of being shipped and utilized at distant points for industrial purposes. It is so cold that mercury poured into it is frozen at once.

This, now, is what we want to recommend to our friends in the East when the heated spells come on. Compressed California climate—for sale by all druggists! Health, happiness, and long life assured!

BY the establishment of a local proprietary medicine manufactory, the Buffalo druggists are shutting out the non-secret manufacturers from abroad. The Empire State Drug Co. is putting up all kinds of preparations such as have been supplied by makers of non-secrets, and all the profits are now kept at home. All the druggists handling these articles being stockholders in the factory, everyone is personally interested in pushing the products, and the result seems to be quite satisfactory to all concerned.

THE great brewing house of Bass & Co., Burton-on-Trent, England, sends out every season 1,680,000 barrels of pale ale, nearly the entire civilized world being its market. In regard to the appreciation in which it is held, the Liquor Trades Review has this to say:

A veracious narrator has assured us that in Central Russia a young grandee will give his most distinguished friends as a treat a bottle of Bass, which is prized more highly than the oldest and finest Johannisberg. So highly is the precious ambrosial nectar esteemed, indeed, that it costs 12s. 6d. per bottle, and hosts and guests sip it with silver teaspoons!

Hints on Pill Making.*

BY C. J. S. THOMPSON.

A convenient method of keeping such extracts as taraxacum, compound colocynth, and others of a similar soft nature, is in the form of powder, allowance being made for the difference in bulk. Some pill masses are very handily kept in this way, especially those like aloes and iron, which on keeping become very hard and are somewhat difficult to reduce to a soft mass again. Compound rhubarb pill, aloes and myrrh, and compound colocynth are also easily prepared and kept in this form, which will be found most convenient for dispensing purposes.

When aloes in any form enters as an ingredient in a formula for pills, an excellent mass may be worked up on the addition of a few drops of decoction of aloes compound. As an excipient it should be used very carefully. Most resinous extracts and gum resins are formed into a good mass with a little mucilage or spirit. For ipecacuanha, rhubarb, and powders of this class, syrup or treacle forms a good excipient. Powdered rhubarb may also be made into a good mass with thin honey. Tincture of jalap may be used as an excipient of powdered jalap. Eucalyptin, leptandrin, iridin and drugs of this class mass well with glycerite of tragacanth. For hard extracts and pills heat is often of great assistance, and a warm mortar or pill tile will be found very useful in bringing them to a plastic consistence. When it is necessary to make very soft extracts, such as cascara sagrada or viburnum prunifolium alone into pills, and the addition of powdered gum would render them too bulky, the extract should be evaporated down over a water-bath until almost dry. Should the extracts be already hard and dry they may be reduced to powder and worked into a mass with a few drops of spirit. When essential oils are prescribed alone, a good mass may be formed with calcined magnesia and a small quantity of soap. Most intractable ingredients may be worked into a fair mass by the aid of glycerite of tragacanth or the mixture of tragacanth and treacle with the judicious mixture of a little powdered gum, if necessary.

SPECIAL EXCIPIENTS AND PILLS.

Most dispensers have their favorite excipients for working up certain drugs, some succeeding better with one than with another. The following enumeration includes those generally employed, and on which the dispenser may rely for the special drugs mentioned:

Antipyrin made into a good pill with glycerin of tragacanth or with powdered gum and water.

Argentate nitrate with kaolin ointment, sugar of milk or manna. Bread crumb should not be used as an excipient for argentate nitrate on account of its containing salt.

Ammonium chloride with soluble cream of tartar.

Berberine sulphate with sugar of milk and glycerite of tragacanth, or compound tragacanth powder and proof spirit.

Benzoic acid with Canada balsam, 1 to every 4 grains, or with glycerin, 1 drop to 5 grains.

Balsam of Peru with bread crumb or beeswax.

Bismuth subnitrate with soluble cream of tartar, powdered tragacanth and water.

Calcium sulphide with glycerin and tragacanth powder, or sugar of milk, powdered licorice and glycerite of tragacanth.

*Brit. and Col. Druggist.

Calomel with confection of roses or manna and compound tragacanth powder. Calcined magnesia should not be used with calomel.

Camphor.—The gum having first been reduced to a very fine powder, it may be worked up with glycerite of tragacanth and soap, castor oil and soap, or with powdered curd soap, one-third its weight, and a few drops of rectified spirit. It forms a good mass combined with extract of henbane.

Camphor monobromate with Canada balsam, 1 grain to 5, in a warm mortar.

Camphor salicylate with suet or lard.

Carbolic acid, with powdered licorice, 1 grain to each minim, and mucilage. A firm pill may be formed with powdered althea and glycerin in the following proportions: Carbolic acid, 2; pulv. althea, 3; glycerin, $\frac{1}{4}$. Another method is with powdered soap, 1; powdered licorice, 5; carbolic acid, 1. This, when properly worked, makes an excellent mass. Bread crumb is also used as an excipient.

Cerium oxalate with glycerite of tragacanth or confection of roses.

Chloral hydrate with Canada balsam, $\frac{1}{2}$ grain to 5, or syrup and powdered tragacanth; also with soluble cream of tartar, powdered tragacanth and a drop or two of water.

Creosote.—Several methods are employed for making a pill mass, the success in forming the pill depending a good deal on manipulation. 1. Powdered soap and yellow wax. They should be rubbed down with creosote in warm water. 2. Digest the creosote with curd soap reduced to powder together in about equal parts, by means of a water-bath until they combine. 3. With calcium phosphate and hard soap. 4. With powdered licorice and glycerite of tragacanth. 5. With bread crumb, 2 to 1. 6. With powdered soap, 1 part; licorice in powder, 5 parts; creosote, 1 part.

Copaiba balsam.—When mixed with calcined magnesia and allowed to stand for a length of time, a workable mass is formed. Carbonate of magnesium or slaked lime answers very well. Also with calcined magnesia and beeswax.

Essential oils, such as savin, clove, etc., may be massed with calcined magnesia and powdered soap or with calcium phosphate and soap. Soap and powdered licorice also form a good base, 1 to 5.

Croton oil with bread crumb, magnesia and soap or powdered licorice and mucilage.

Ergotin should be evaporated down and worked up with powdered tragacanth.

Extract cannabis indica and other thin extracts may be massed with compound tragacanth powder and magnesia.

Fel bovinum, when very soft, should be heated over a water-bath, and a small quantity of powdered tragacanth added.

Gallic acid with glycerin and compound tragacanth powder.

Hydrargyrum cum creta with confection of roses. Care should be taken not to work it too hard, or the mercury will separate out from the chalk.

Pepsin with glycern and powdered tragacanth.

Potassium iodide, bromide, and other crystalline salts should be reduced to a very fine powder, and massed with a small quantity of licorice powder, powdered tragacanth and a drop of water. Also made up with powdered tragacanth and confection of roses.

Potassium permanganate with kaolin ointment or resin oint-

ment, etc. Decomposes when mixed with organic substances.

Quinine with glycerite of tragacanth, 1 to 4, also with one drop of dilute sulphuric acid to every 5 grains.

A good pill is made with tartaric acid, 1 grain to every 10 grains of quinine, and a drop of water. Also with lactic acid, 3 minims to every 16 grains, and confection of roses and glycerin.

Quininæ et ferri citras with resin ointment.

Tar with lycopodium.

Turpentine oil with calcined magnesia and white wax. Chian turpentine, 3 grains to 2 grains of sulphur, makes a good mass.

Tannic acid with glycerin, and a little powdered tragacanth is necessary.

Thymol should be reduced to a fine powder, mixed with powdered soap, and massed with a drop of rectified spirit.

Sulphur with soluble cream of tartar, powdered tragacanth and a little water.

Unguentum hydrargyri and other greasy substances may be made into a workable pill mass with calcium phosphate.

Zinc oxid with glycerin and glycerite of tragacanth, also with powdered tragacanth, soluble cream of tartar and water.

The incorporation of phosphorus into pills is sometimes a source of difficulty to the student. The formula of the British pharmacopeia is troublesome and slow, and not easy to combine with other ingredients. A convenient process and one prepared with little trouble is that suggested by Martindale:

Phosphorus.....gr. 12
Oil theobroma.....q. s.

Heat the oil to 300 deg. F., and sustain the heat for 5 minutes. Strain and weigh 1,200 grains into a wide-mouthed bottle with a rubber cork, and when cooled to 130 deg., add the phosphorus. Cork and shake well until the fat begins to solidify. This mass contains 1 per cent of phosphorus. Another useful formula is as follows:

Phosphorus.....gr. 1
Chloroform.....gr. 50
Althea.....gr. 80
Acacia.....gr. 20
Glycerin.....gr. 40
Water.....gr. 20

Proceed by dissolving the phosphorus in the chloroform, mix the powdered althea and acacia in a mortar, add the solution of phosphorus, then the glycerin and water; work into a mass and divide into 100 pills. They should be varnished with tolu at once. Carbon disulphide is often used as a solvent of phosphorus, the mass being made up with powdered licorice and glycerite of tragacanth. When phosphorus is prescribed in combination with other ingredients, a convenient method is to use a base of definite strength and of a suitable nature, such as that prepared with suet in the following manner:

Phosphorus.....gr. 10
Carbon disulphide.....m. 50

Dissolve and add prepared suet, 90 grains. Mix thoroughly and allow the disulphide to evaporate. This base contains 10 per cent of phosphorus, and may be combined with iron, nuxvomica, or quinine, etc.

Look up the new offer of the Kondon Manufacturing Co. in this issue. It will pay you to send in the small order required. 100 per cent is good enough!

The Proprietary Association Meeting.

IT has been a matter of interest to druggists to see what action, if any, would be taken by the manufacturers at their annual meeting, in view of the present condition of the patent medicine trust, and the urgent need of bringing about a better feeling toward this class of goods. The meeting was held this year in Richmond, Va., and the retail druggists of that city presented a paper to the association asking certain changes of method in supplying proprietary articles to the trade, as follows:

Proposition to the Manufacturers of Patent and Proprietary Medicines:

FIRST AND ONLY STIPULATION.—That you maintain a uniform and unvarying price of your goods, without regard to quantities purchased.

It is the scaled prices which mainly enable the cutter to get in his work, as it is manifestly impossible for the average retail druggist to purchase the quantities to secure the lowest rates. At present it is possible for the cutter to sell at lower rates than cost to the retailer and still make a profit. All we ask is the establishment of uniform prices for both retailers and jobbers, with this single proviso, that the jobbers will engage not to supply the department stores. And when jobbers become notorious by retailing, they be cut off from jobbers' rates.

It is evident that, as at present conducted, the retail druggist has no pecuniary interest in proprietary medicines, and the question for the manufacturers to consider is whether they will grant us the measure of relief asked, which is entirely in their power to grant, thereby securing the friendly co-operation of the retail druggist, or by refusing force us to seek out other lines of profit, as no body of men will for any length of time give their time, labor and influence in favor of a line of business, which so far from being profitable, is a source of loss and injury to them.

Very respectfully,

E. P. Reeves, A. S. Briggs, Wm. S. Frank, H. R. Cahill, Jas. V. Ramos, manager West End Pharmacy; Andrew G. Briggs, Wm. H. Nelson, J. H. Childrey, W. C. Saunders, G. W. Latimer, Geo. R. Ewell, L. Wagner Drug Co., A. W. Nolting, Jr.; the Blair Pharmacy, per James Blair; R. H. M. Harrison, Aaron Greenwald, A. E. Johann, H. G. Forstmann, Polk-Miller Drug Co., by W. Withers Miller, Secretary and Treasurer; Wm. P. Poythrip Co., Poythrip & Warren.

The committee on Trade Interests, to whom the foregoing was referred, submitted a report favoring the adoption of a resolution recommending the members to comply with the request. If such a resolution was actually presented, however, we do not find it reported in the proceedings.

The address of the President, Thos. Doliber, in a review of the past year of the association's work, stated that no practicable plan had been found for the prevention of price cutting and of substitution. The Pabst plan is not deemed feasible. There seems no question, notwithstanding, that the manufacturers are keenly alive to the effect already produced upon the patent medicine business by the growing dissatisfaction among druggists consequent upon the cutting of prices. They will be only too glad to adopt a plan, when found, that promises to give security to the retail dealer. The difficulty seems to be to find the right way. It was thought that the plan of having the dealers' profits represented by coupons, would, if it had been adopted, have come nearer to solving the problem than any other that had been suggested.

The conviction of the committee on Trade Interests that cut prices "finally work the greatest injury to the manufacturers," is one that will renew the hope of the long suffering druggists that a way will yet be found to correct the evil. The proprietary interests in this country are too large, and the managers thereof too keen business men, to permit a serious loss of trade without a vigorous struggle, and that means new life for the retailer.

The election at their meeting of 57 new members, indicates the value of the association's work to the manufacturing interest.

Confidences May Not be Violated.

The Supreme Court of Michigan has just rendered a decision upholding the decision of Judge Adsit of the Circuit Court, which is of importance to all operators in new fields of invention, employers and employees, where of necessity the knowledge of secret processes is imparted to trusted assistants. The case decided was that of the O. & W. Thum Co., manufacturers of Tanglefoot Fly Paper, against one of its former employees who had threatened to impart to others the information he had acquired while in the employ of this Company.

It is of interest to all proprietors and inventors of specialties to know that their formulæ and methods, the product of their invention and labor, are considered by the courts as property with rights inviolable, and that their employees who are taught and learn the process of manufacture and the composition of the product, are not free to part with such information to others for a consideration, nor even to engage in the manufacture of such specialties on their own account.

The decision is clearly in the interests of justice, morality and good business, for in no other way can such enterprises be developed to their fullest possibilities, making possible the employment of many operators and the cheapening of product which accompanies large production. From a standpoint of justice and good morals, there can be no question about the right of each one to the fruits of his own effort and thought, gained sometimes only after years of experience and experimenting, and often at great cost before a satisfactory result and success is obtained.

The decision was based upon points of law and of common justice, and will give eminent satisfaction to all engaged in the manufacture of such specialties.

The company was rather stubbornly and persistently opposed by its opponents, but through the able efforts of its attorney, W. W. Hyde, it maintained its position in every step and stage of the case.

The Artificial Perfuming of Flowers.

It is not very long since the secret of coloring flowers with aniline dyes was discovered. Now it is said that flowers can be perfumed artificially. It is possible not only to take away the natural odor of a flower, but also make it yield a perfume derived from some other vegetable product. Some violets, for example, are perfect in form and coloring, but without fragrance, while others, very insignificant to look at, emit a delicious fragrance. The transfer of the odor from one species to another has been accomplished. Those who have been most successful in this branch of horticulture refuse to tell their secret. It is said that the showy African marigold has been robbed of its disagreeable odor and endowed with a perfume that makes it much sought. The fad has been carried to the extreme of giving to the sunflower the odor of the rose and to the chrysanthemum that of the violet.—*Oils, Colours, and Drysalteries.*

A Department Store in Embryo.

THE West of England is a place of strange survivals and astonishing sights. Among these the National Advertiser instances the signboard which the Rev. S. Baring-Gould found at the Cornish village of Morwenstow, and which must surely stand preëminent :

"Roger Giles, Surgin, Parish Clark, and Shulemaster, Groser, and Hundertaker, Respectably informs ladys and gentlemen that he dros teef without wateing a minit, applies laches every hour, blisters on the lowest tarms, and vizicks for a penny a peace.

"He sells Godfathers kordales, kuts korns, bunyons, dokterish osses, clips donkeys wance a month, and undertakes to luke arter every bodies nayles by the 'ear. Joesharps, penny wissels, brass kanelstix, frying pans, and other moozikal hiinstrumints, hat gratefully redyoooced figers; young ladys and gentlemen larns their gramer and languadge in the purtiest manner, also grate care taken of their morrels and spellin.

"Also zarm zinging, tayching the base viol, and oll other zorts off fancy-work, squadrills, pokers, weazels, and all other country dances tort at home and abroad to perfekshun. Perfumery and snuff in all its branches. As times is crul bad I begs to tell ee thot i has just begunned to sell all zorts of stashoonaryware, cox, hen, voulds, pigs, and all other kinds of poultry.

"Blackin-brishes, herrins, coles, scrubbin-brishes, traykel and godly bukes and bibles, mise traps, brick-dist, whisker-seed, morrel-pokker-hankerchers, and all zorts of swatemaits, including taters, sassagers, and other gardin stuff, bakky, zigars, lamp-oyle, tay-kittles, and other intoxicicatin likkers, a dale of fruit, hats, zongs, hare-oyle, pattens, buk-kits, grindin-stones, and other aitables, korn and bunyon-zalve, and all hardware; I as laid in a azzortment of trype, dog's mate, lollipops, ginger-beer, matches and other pikkels, such as hepsom salts, hoysters, Winzer soap, anzetrar.

"Old rags bort ond zold her and nowhere else, newlayde heggs by me Roger Giles; zinging burdes keepled, such as howles, donkies, paykox, lobsters, crickets, also the stock of a celebrated brayder. Agent for selling gutty-porker souls."—*Era*.

Detecting the Infinite.

IT passes a man's comprehension to fix upon the smallest quantity of an element which he would put into a molecule. This thought is suggested by some figures which Dr. B. Neumann has brought together respecting the detection of metals (*Chem. Zeit.*). The most easily detectable metal is lead: one part of it in 196,000,000 parts can be detected by means of sulphuretted hydrogen. Gold comes next, 1 in 100,000,000, hydrochloric acid and chloride of tin being the reagents; then we may put copper, 1 in 15,660,000 as sulphide; iron, 1 in 15,000,000 with logwood; arsenic, 1 in 3,600,000 as sulphide; zinc, 1 in 3,000,000 as ferrocyanide; and antimony, 1 in 1,500,000 by electrolysis. These are by no means the limits of detectability of the elements, as smaller amounts may be observed spectroscopically; even although not more were in this way detectable, it follows that as the element has to be distributed in the electric or other flame as gas, each incandescent particle represents a mere fraction of the amount of salt taken. The human mind cannot comprehend such a particle, yet it exists. The two-hundred-millionth of a grain almost of lead can be detected, which means that the atom cannot weigh more than that; there must, indeed, be many atoms of the metal in the solution. But take it at that, the atom of hydrogen cannot weigh more than $\frac{1}{207}$ of $\frac{1}{196,000,000}$ of a grain, which is incomprehensible, although it is based upon a thing which can be seen—and "knowledge of things we see."—*Chem. and Drug.*

The November pink sheet offer, sent out by F. W. Braun & Co., contains matter of direct interest to the pocket of every druggist. Good for thirty days from Nov. 10.

Professor Bogoslowsky on "Apenta."

"W. S. Bogoslowsky, from clinical observations on the action and value of a constant bitter water, draws the following conclusions (*Transactions in the Moscow Section of the Society for the Preservation of Public Health*, No. VI):

"Systematic treatment with Apenta Water is especially indicated for constipation produced by atony of the bowels, and it has the advantage that its use does not give rise to subsequent constipation.

"Its action is more gentle than that of some other bitter waters because it contains less calcium sulphate and no magnesium chloride. It is probably owing to this circumstance that it does not cause crampy pains.

"The efficiency of Apenta as a remedy for the systematic treatment of obesity is clinically established."—*The British Medical Journal*, August 28, 1897.

Postal Banks in Australia.

In several of the Australian colonies both general savings banks and postal savings banks exist, both being under control of the government, says the Chicago Record. This is true of Victoria, New South Wales and Tasmania. Postoffice banks alone exist in Queensland and Western Australia, and general savings banks alone in South Australia. In Canada government savings banks ante-date the postal savings bank, but are giving way to the latter as the more convenient and suitable institution. In some countries having the general savings bank as distinguished from the postal savings bank, use is made of the postoffices as places of deposit for transmission to the general bank.

As between the general savings banks under government control and the postal savings bank, there is no question that the latter is the one for adoption in the United States. The postoffice has in operation machinery that could be utilized for the protection of small savings deposits with comparatively little additional trouble and expense.

Antipyrin and Calomel.

A discussion is going on in the journals with regard to the incompatibility of these two drugs. It is said by one side that certain incompatibilities exist when the two are given together, and by the other side neither drug recognizes the presence of the other in the economy. Now, antipyrin is a patent medicine, and calomel is a dignified representative of the old school. We would like to suggest that this incompatibility is due to a question of ethics, and that it is not surprising that calomel would refuse to recognize antipyrin when they meet in the economy.—*Pharmacologist*.

What Success Means.

Chauncey M. Depew said in a recent speech: As an employer of 35,000 men, my experience leads me to believe that men fail because they do not grasp the opportunities before them. I went into the office of a great lawyer, and said to him, "You are working yourself to death"; he replied "I know it, and I will tell you why. It is because every one in this roomful of clerks is watching to see when I go out, so that he can fool away his time, or watching the clock for the hour to quit work. If there was a single one who would take up a case, and work on it all the afternoon, and into the night if necessary, as I did, I would make him my partner; but there is not one, and so I am working myself to death."

Vanillin.

The credit of the discovery and first manufacture and introduction of vanillin, one of the greatest triumphs of synthetical chemistry, was accomplished in 1874 by Ferd. Tiemann and William Haarmann. It may, however, be interesting to review, at a time when its commercial value ceases to be of interest, the prices of vanillin during these years. Since 1876, when we brought vanillin into commerce, the prices were, on April 1st of each consecutive year, as follows :

	M		M		M
1876.....	7,000	1883.....	900	1891.....	680
1877.....	4 000	1884.....	900	1892.....	680
1878.....	2,400	1885.....	750	1893.....	650
1879.....	1,600	1886.....	700	1894.....	650
1880.....	1,600	1887.....	700	1895.....	560
1881.....	1,200	1888.....	700	1896.....	560
1882.....	1,000	1889.....	700	1897.....	126
		1890.....	700		

It remains to be seen whether the low prices of vanillin will have any influence upon an increase of its appreciation and use ; upon the value of vanilla beans they have thus far had no effect whatever.—*Schimmel & Co.'s Report (April, 1897).*

The New Carbide of Calcium Factory

At Notre Dame de Briancon is described by *La Nature* as "the most important, and certainly the best fitted up," in existence. In this mountainous corner of the Savoy exist a couple of torrents, whose force is estimated at from 7,000 to 15,000 horse power, according to the season and weather. A minimum of nearly 1½ cm. of water per second is always available. A dam has been constructed 1,300 yards from the factory, and 230 metres above its level.—*Chemist and Druggist.*

A Bacteriological Tragedy.

BY J. LEE HAGADORN, M. D., LOS ANGELES, CAL.

A gay Bacillus, to gain him glory,
Once gave a ball in a laboratory.
The fête took place on a cover glass,
Where vulgar germs could not harass.
None but the cultured were invited,
(For microbe cliques are well united),
And tightly closed the ball-room doors,
To all the germs containing spores.
The Staphylococci first arrived—
To stand in groups they all contrived—
The Streptococci took great pains
To seat themselves in graceful chains.
While somewhat late, and two by two,
The Diplococci came in view.
The Pneumococci, stern and haughty,
Declared the Gonococci naughty,
And would not care to stay at all
If they were present at the ball.
The ball began, the mirth ran high,
With not one thought of danger nigh.
Each germ enjoyed himself that night,
With never a fear of the Phagocyte.
'Twas getting late (and some were "loaded")
When a jar of formaline exploded,
And drenched the happy dancing mass
Who swarmed the fatal cover glass.
* * * * *
Not one survived, but perished all,
At this Bacteriologic ball.

—*Practitioner.*

A Nervy Druggist.

E. C. Enderly, druggist and also Deputy Sheriff at Thermopolis, Wyo., although small of stature, has proven that he is a man of nerve. Not long ago he was busily engaged at work in his store when the door opened, and in came four men, who demanded that he give up his money. Mr. Enderly made some objections to this, whereupon the robbers proceeded to pound him over the head with the butt end of their revolvers, and to all outward appearance knocked him insensible. After securing some \$1,300 in money they took their departure, but had hardly gotten outside the door, before Mr. Enderly jumped to his feet, grabbed a Winchester rifle, and shot one of the robbers. He also gave chase to the other three, and alone and single-handed captured and brought them back and locked them up in the calaboose. As Thermopolis is not a large city, and the houses are few in number and close together, the robbers decided to make it interesting by not allowing any one to sleep. This they succeeded fairly well in doing, by each taking turns at uttering the most unheard of yells. At last forbearance ceased to be a virtue. Mr. Enderly arose, hurriedly dressed himself, and after arming himself with a revolver and hypodermic syringe, charged with morphine, repaired to the calaboose, and made each robber inject enough morphine into his arm to put him quietly to sleep for the night. Quiet and peace reigned once more.—*Era.*

Perpetual Motion.

A new industry will be started in Freeport, Ill., says an exchange, on a quarter section of land. An enterprising farmer will establish 1,000 black cats, and 5,000 rats on which to feed the cats. He estimates that the cats will increase 15,000 in two years, their skins being worth a dollar each. The rats will multiply five times as fast as the cats and will be used to feed the cats, while the skinned cats will furnish food for the rats. Thus has perpetual motion at last been discovered.

Cooking by Frost.

Anyone who has ever picked up with a bare hand a piece of intensely cold iron knows that the touch burns almost as badly as if the metal were red hot. Indeed, the action of great heat and that of extreme cold are so similar that a Hungarian chemist has turned the latter to account to prepare meats for food. He subjects the meat to 60° of frost and then seals it up in air-tight tin cans. The result is that the meat which is practically "cooked by cold," will keep any time, and can be eaten with very little further preparation.—*Tit Bits.*

The Intelligent Composer.

Ours is a marvel. We wrote: "Is there no balm in Gilead?" Supposing we didn't mean it, or were mistaken in the town, our compositor slung it up "Goliad." But that's a small matter. Some years ago, in compiling a mortuary report from exchanges, we wrote: "Dr. Jno. B. Baillyhache, *aet.* 74 years, born July 20, 1822, and died—." Imagine our consternation on finding the proof sheets to read: "Dr. Jno. Bellyache eat 74 ears corn July 20, 1822, and died—."—*Texas Medical Journal.*

Business Personals.

We were pleased to receive a call from Mr. Louis Ruiz of Santa Barbara a few days ago. Louis, like his brother A. M., is seldom absent from his home duties, and both are always welcome visitors.

We take pleasure in printing the accompanying half-tone representation of the elegant store of Mit Phillips and Smith, Santa Ana. Their aim has been in their late extensive improvements not only to beautify their establishment, but to show what home talent could do. The ten fine glass-front counters, of heavy beveled glass and highly polished wood, are the product of Santa Ana's skilled workmen, and do them great credit. The fixtures are painted a canary color, and the floor covering is in diamonds of canary and brown. A broad and handsome plate-glass mirror fronts the prescription case, and heavy curtains on the sides divide the front from the rear room. Altogether it is a drug store to be proud of, testifying, as it does, to the prominent position of the genial proprietors in the ranks of Santa Ana's business men.



Mr. Frank Beaman, from Jones & Son's pharmacy, Ventura, made us a call the last of October on his way to visit friends in Riverside and other points. We met him again in Pomona on his return towards the city, resting his wheel after a little twenty-five-mile spin. Good roads, fine weather, bicycle, muscle—glorious combination!

F. L. Wingard, Long Beach, is staying closely at home these days, his assistants (and sisters), the Misses Wingard, having gone East on a visit. The little town by the sea is growing in popularity as a resort both for winter and summer visitors.

Mr. and Mrs. E. E. Armour and S. Caldwell, Pomona; Jacob Jesson, Ontario; and F. M. Heath, Riverside, were among our recent visitors, coming to the city to make selections of holiday goods.

J. W. Wood, Pasadena, decorated his store anew last month.

Riverside Notes.

Riverside druggists are vigorously working the gift feature this season in their business methods, C. E. Weck offering twenty valuable prizes, J. C. Hardman fifteen Rogers' statuettes, and Heath & Morrison a pony and cart. J. D. Se Brell has been lying low; but after his move to corner Main and Eighth, which is to be in the near future, we may be startled by his offering a free house and lot or a twenty-acre orange grove to his customers. The possibilities to drug buyers in Riverside are simply great.

Harry Fleming, with C. E. Weck, has gone to San Francisco to take a course in the College of Pharmacy, which is a sensible thing to do. His place will be supplied by Oscar Berger, lately with M. P. Green, Pasadena.

Joe Schnitker, with Heath & Morrison, is rejoicing over the advent of a daughter. That means more smiles on Joe's pleasant face, and some cigars to anxious inquirers.

W. M. Bramhall, a graduate of Denver College Pharmacy has accepted a position with J. D. Se Brell.

Frank Morrison, of Heath & Morrison, has just moved into his new house.

Redlands Notes.

C. C. Abbey, Redlands, made a two weeks' visit last month to the Virginia Dale Mining Camp, where he has interests. He returned with a highly bronzed face and a new crop of whiskers.

G. C. Thaxter, Redlands, recently spent a fortnight among the various military companies of Southern California on business connected with his duties as inspector of rifle practice N. G. C.

Gillis & Spoor, Redlands, have made still further improvements in their store, by closing the old entrances and opening a new one directly on the corner.

The new arrangement gives them a very large unbroken frontage of show windows. The interior of the store is being re-decorated, and a fountain of goldfish placed near the entrance. They certainly mean to maintain the reputation of having the finest drug establishment on the Pacific coast.

Miscellaneous.

Escondido is rejoicing in the possession of telephone facilities, and communication with the outside world thereby established.

Dr. A. D. Bedford, San Bernardino, has just completed a handsome residence for his own use.

B. F. Crews, Monrovia, will soon move into the new building erected upon the site of his old store, which was burned down last spring.

F. G. Culver has purchased the drug business at Murrieta, Riverside county, formerly owned by the late Dr. C. E. Lawrence.

J. Ellison Miller has re-opened his place of business at Colton, which has been closed during Mr. Miller's two months' absence in Chicago.

City Notes.

August Lang is about to open a new drug store on Main street, under the Westminster hotel.

E. L. Hereford, late of Peoria, Ill., has purchased the business of C. E. Bean, corner Main and Twenty-fifth streets, this city.

Stock up now on Syrup White Pine Compound, retail size or bulk. F. W. Braun & Co.'s prices are low. See advertising pages for rates.

The Dragon Drug store, 123 South Spring street, formerly owned by H. Germain, is to be discontinued. The fixtures have been secured by A. Lang for his new store on Main street.

The Pharmaceutical Era of Oct. 14, reports nearly a thousand members in the Junior class who have begun the Era Course in Pharmacy. This is an indication of the valuable service the Era is doing the drug clerks of the country whose circumstances do not permit them to take a college course, but who have the ambition to acquire an education.

Dr. Cutter has named his new branch store, at the corner of Sixth and Olive (in the Silver City hotel building), the Silver City Pharmacy. The signs are silver, and all the wood-work trimmings are done in silver, presenting a very handsome appearance; but if you want to make the doctor mad, ask him when he turned his coat and became a Silver Republican.

The C. H. Ward Drug Co., Second and Broadway, have sold out, Messrs. F. C. Wolfe and Henry G. Chilson being the purchasers. Both members of the new firm are well known Los Angeles pharmacists, Mr. Wolfe as proprietor of the First street store under the Natick House, and Mr. Chilson as a highly popular employee of Godfrey & Moore. Their excellent location, added to the reputation of the proprietors, will doubtless secure for Wolfe & Chilson a good slice of the drug business of the city. Mr. Wolfe retains his First street business, and will give it a portion of his personal attention.

The advertisement of Young & Smylie, which appears in this number of the DRUGGIST, reminds us that the licorice season is here again. "Y. & S." is a well known favorite brand, and a case of their sticks, or a display of their pellets, in your show window, is sure to draw the dimes and nickels to your till.

Ed. C. Ray, who occupied a responsible and confidential position in the wholesale drug house of L. N. Brunswig, New Orleans, and who for a number of years previously was southern traveler for McKesson & Robbins of New York, was a victim last month of the yellow fever epidemic in New Orleans, his death occurring Oct. 13th, after three days' illness. Mr. Ray's loss will be mourned by a wide circle of friends throughout the South.

California Board of Pharmacy.

The California State Board of Pharmacy met at Los Angeles on the 6th, and at San Francisco on the 13th of October, 1897, all the members being present except Mr. Orena, who was unable to attend on account of sickness. The following were registered as graduates:

F. J. Atkinson, Helen G. Reynolds, Daisy M. Bowen, C. F. Wyatt, W. M. Bramhall, C. H. Ward, Albert H. Smith, Florence M. Hedges, and Eugene A. Kiely.

Licentiates on credentials: James Findlay, T. V. Brown, and R. H. Bohmansson.

The following named candidates, having passed a satisfactory examination, were registered as Licentiates: Frank N. Drake, R. W. Dewar, J. R. Anderson, C. G. Chesnut, M. Horne, C. W. Baldridge, B. Barnickel, E. B. Griffing, J. R. Bransby, W. H. Weyher, W. A. Bocca, H. M. Angell, T. R. Logie, W. Trewartha, W. H. Farley, F. H. Zumwalt, and L. E. Hardy.

The following having passed a satisfactory examination, were registered as Assistants: C. E. Toogood, R. J. Newman, H. H. Morehead, R. L. Prouty, J. C. Fratis, J. M. Folks, E. H. Anthony, G. McBride, and P. H. G. Baalman.

O. E. H. Rauchfuss was registered as Assistant on credentials, and G. L. Painter as Assistant on his diploma from the California College of Pharmacy.

JOHN CALVERT, Sec'y.

Nasal Mucus as a Microbicide.

According to recent experiments described in the Medical Record, each pint of air breathed in by an adult contains about 15,000 microbes. In some places the number is as high as a million, but the average city number is about as stated. This microbe-laden air is taken into the air passages, and when it is thrown out it is quite sterile. The air has further been found to be sterile in the naso-pharyngeal cavity. The inference is that the nose is a most powerful microbe destroyer, and this fact shows also how important it is to draw the air through the nasal passages.

F. W. Braun & Co. are showing a large line of perfumes in fancy styles—Celluloid, Pyraline and Aluminum goods in sets (plain boxes), together with mirrors, trays, baskets, etc., and including a big variety of fancy atomizers. It is desirable to make selections for holiday sales as early as possible, while assortment is complete. This season's holiday business promises to be larger than for several years past, people being in better condition to buy.

PATENTS,

Caveats, Trade Marks,
Design-Patents, Copy-
rights, Etc. . .

CORRESPONDENCE SOLICITED

Le Droit Building,
Washington, D. C.

JOHN A. SAUL

Fresh "Velvet"

factory. Start in early and catch the trade!

The delicious **Boston Molasses Candy**, in packages, for Druggists sales, is now on hand, just from the

F. W. BRAUN & CO.

Death to Corns.

The following is a most excellent formula, and will make a most salable preparation, as anyone who uses it once will never be without it afterwards, if it can be obtained :

Extract of cannabis indica.....	1 part.
Salicylic acid.....	10 parts.
Oil of turpentine.....	5 parts.
Acetic acid, glacial.....	2 parts.
Cocaine (alkaloidal).....	2 parts.
Collodion.....q. s. to make.....	100 parts.

Mix. Apply a thin coating every night, putting each coating on top the preceding one, until finally the whole drops off, bringing the indurated portion, and frequently the whole corn with it.

"Formosa"—Complexion Wash.

Corrosive sublimate.....	1 part.
Ammonium chloride.....	75 parts.
Cherry laurel water.....	150 parts.
Alcohol.....	150 parts.
Bitter almonds, bleached.....	1000 parts.
Rose-water.....	5000 parts.

Rub together the almonds and rose water to a smooth, creamy consistency ; let stand two or three hours, in a cool place, and then filter off the liquid. In the filtrate dissolve the ammonium chloride, and to the solution add the cherry laurel water. Finally dissolve the sublimate in the alcohol, and add the solution to the liquid mixture.

This makes a preparation equal to any of the imported cosmetics of French, German or English manufacture, and will prove a good seller if it is attractively put up.

Artificial Fertilizer for Pot Plants.

The *Zeitschrift der Allgem. Oestr. Apot. Ver.* gives the following, which might make a good selling article to keep in stock :

Ammonium sulphate.....	10 parts.
Sodium chloride.....	10 parts.
Potassium nitrate.....	5 parts.
Magnesium sulphate.....	5 parts.
Magnesium carbonate.....	1 part.
Sodium phosphate.....	20 parts.

Mix. Directions to go on each package : "Add a teaspoonful to a quart of water and with the solution spray the plants, letting the drippings fall within the pot."

Ink for Stylographic Pens.

In answer to a request of a correspondent, the *British and Colonial Druggist* gives the following formula :

Indigo carmine.....	1 dram.
Gum arabic, powdered.....	150 grains.
Tannic acid.....	325 grains.
Pyrogalllic acid.....	10 grains.
Iron sulphate.....	220 grains.
Liquid Carbolic acid.....	1 dram.
Simple syrup.....	90 minims.
Distilled water.....	20 ozs.

Mix.

Deep Black Writing Ink.

The *Drogisten Zeitung* is authority for the following :

Prepare beforehand a solution of extract of logwood by heating in a water-bath 1 part of the best French extract in 50 parts of water. Set this solution aside for a week, at the end of which time carefully decant the clear fluid. To 200

parts of this stock solution add 500 parts of water and place in a water-bath, bringing the heat up to about 90 degrees C. Add 2 parts potassium dichromate, 50 parts chrome alum, and 10 parts of oxalic acid, the whole dissolved in 150 parts of water. This solution must be added little by little, very slowly and carefully with frequent stirring. Continue the heat for a half hour, keeping the temperature as near 90 degrees as possible. At the expiration of this time add sufficient water to make the whole 1000 parts, and 1 per cent of carbolic acid.

Set aside for two or three days, then decant the clear liquid and fill into bottles. —*National Druggist.*

Blue-Black Ink.

(1) Tannic acid.....	200 grains.
Gallic acid.....	50 grains.
Protosulphate of iron.....	1 ounce.
Indigo carmine (neutral).....	320 grains.
Powdered cloves.....	5 grains.
Water.....	1 pint.

Dissolve the tannic and gallic acids in water. To this solution add the iron salt, and filter through cotton. Then add the indigo carmine, and lastly the cloves.

(2) Aleppo nut-galls "blue".....	4½ ounces.
Cloves bruised.....	⅛ ounce.
Cold water.....	40 ounces.
Ferrous sulphate (purified crystals).....	1½ ounces.
Sulphuric acid.....	35 drops.
Sulphate of indigo.....	¼ ounce.

Macerate the nut-galls and cloves in the water during a fortnight; then press and strain through a cloth-filter, add the ferrous sulphate previously powdered, dissolve, and add the acid and indigo solution. Shake or stir the mixture well; then set it aside for a week, and filter it. The nut-galls should be free from insect perforations. The sulphate of indigo should be used in the form of a thinnish paste, neutral, or nearly so. —*Era.*

Menthol Chloroform for Colds.

Wünsche (*Therapeutische Monatshefte*) says that menthol dissolved in chloroform is the most efficacious of all remedies. A solution of one or two parts of menthol in twenty parts of chloroform will not only arrest the progress of a cold in its initial stage, but it is also an excellent influenza prophylactic. From four to six drops of the solution should be placed in the hollow of the hand, quickly rubbed between the hands, the two hands, tightly pressed together, placed before the face, and the remedy energetically inhaled alternately through the nose and mouth. It will be immediately noticed that the volatile parts of the solution thoroughly impregnate the mucous membranes of the nose, mouth and throat, and even penetrate deep down in the air-passages. During the first two or three inhalations the sweetish chloroform vapor predominates. After, however, only menthol in attenuated condition is inhaled, odor and feeling remaining apparent for some time after the inhalation. As a rule, the first inhalation suffices to cure the severest tendency to sneezing, and often to arrest the progress of the cold altogether. Two further applications of the remedy in the course of the day suffice to suppress the attack completely.

The first inhalation at first slightly increases the flow of the mucous membrane of the nose; afterward, however, this symptom diminishes quickly. Pains in the pharynx and larynx may be quickly eased and often entirely relieved by the remedy. —*Med. Age.*

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods:

A. Gettleman Brewing Co.	Kennedy, S. H.
Allcock's Plasters.	Kline, R. H., M. D.
Ammonol Chemical Co.	Kondon Manufacturing Co.
Anheuser-Busch Brewing Assn.	Kuhns, Arthur Company.
Antikamnia Chemical Co.	Leiner, M.
Apollinaris Co., Limited.	Levy, B. & Co.
Arlington Chemical Co.	Ludwick, G. M.
Armstrong Manufacturing Co.	Major Cement Co.
Batchelor Hair Dye Co.	Mariani & Co.
Beeman Chemical Co.	Moore, H. H. & Sons.
Blake, C. E. & Co.	Munn & Co.
Braun, F. W. & Co.'s Laboratory Products.	Norman Lichty Manufacturing Co.
California Fig Syrup Co.	N. Y. Pharmacal Association.
Centaur Company.	Omega Chemical Co.
Cal. Mission Eucalyptus Lozenges.	Planten, H. & Son.
Crown Perfumery Co.	Pond's Extract Co.
Curtis & Brown Manufacturing Co.	Pope Manufacturing Co.
Davol Rubber Co.	Portuondo Vicente.
Dement, W. E.	Principe de Gales Cigars.
Empire Mfg. Co.	Richmond, Dr. S. A.
Etna Chemical Co.	Sharp & Dohme.
Fox, Fultz & Co.	Sterling Remedy Co.
Gedney, L. H.	Taite, Jos. G. & Sons.
Goodrich, B. F. & Co.	T. B. Insect Powder.
Gold Label Corks.	Tetlow, Henry.
Guild, J. H., M. D.	Thum, O. W. Co.
Hayden Manufacturing Co.	Welch Grape Juice Co.
Hildreth, H. L.	Wells, A. J. Manufacturing Co.
Hunyadi Salts Co.	Whittemore Bros. & Co.
Imperial Chemical Mfg. Co.	Wilbur Safety Packet Co.
Jayne, Dr. D. & Son.	Wright, Chas. & Co.
Johnson, I. S. & Co.	Wyeth, John & Bro.

New Goods Received by F. W. Braun & Co.

Ozomoru	doz	\$8 00
Hill's Cubeb Cigarettes	doz	60
Dead Stuck	doz	2 00
Simmons' Regulator, Liq., 50c size	doz	3 75
Ayer's Cherry Pectoral, 50c size	doz	4 50
Crown Empty Capsules, 100s	doz	1 00
Crown Empty Capsules, 1000s	M	65
Cobb's Hair Tonic	doz	8 00
Insecticide Punks	doz	75
Greer's Nerve and Blood Tablets	doz	4 00
Brooks' C. & C. Syrup, 25c	doz	1 50
Brooks' C. & C. Syrup, 50c	doz	3 00

Great Music Offer.

Send us the names and addresses of three or more performers on the piano or organ, together with ten cents in silver or postage, and we will mail you ten pieces full sheet music, consisting of popular songs, waltzes, marches, etc., etc., arranged for the piano and organ. Address:

POPULAR MUSIC PUB. CO.,
Indianapolis, Ind.

Pacific Coast Drug Agency

OFFERS FOR SALE

First-Class Drug Stores
and Medical Practices

in all the Pacific States and Territories

Clerks Registered, Provided and Employed. Partnerships
Negotiated. Lists Sent Free. Correspondence Solicited.

G. M. LUDWICK,

S. E. Corner Second St. and Broadway, Room 202, Los Angeles, Cal.

WANTS, Etc., Etc.

[Under this heading we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

FOR SALE—Set of shop bottles for small store, at a bargain. Address Pierce & Robbins, Pomona, Cal.

FOR SALE—Drug store in suburbs of Los Angeles. Growing community; established 3 years; good location; no dead stock. Average daily sales for past 12 months, \$11.00; increase over previous 12 months, \$2.00 per day; average daily expense, \$1.00. Reasons for selling, must get out doors for a while on account of health. Price, \$1400 cash; no trades. Inquire of F. S. L., care of F. W. BRAUN & CO.

FOR SALE—In coast city of Southern California, a drug business established over eight years. Stock about \$2500; location first-class. Address M. H., care CALIFORNIA DRUGGIST.

FOR SALE—First-class drug store in interior city of California. Value about \$6000. Address F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drug store in the most prosperous mining town in California; doing a good business; price \$2000. Good reasons for selling. A full investigation desired. This is a splendid opportunity for a competent man. Population 6000 and only three drug stores. Address "GUARANA" care CALIFORNIA DRUGGIST, Los Angeles.

FOR SALE—First-class drug store, good location and low rent. Address P. O. Box 756, San Diego, Cal.

FOR SALE—Drug store in suburbs of Los Angeles, worth \$2000, stock clean and in good condition. Store has been established 18 months; will sell at invoice price. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug store in Los Angeles, valuation about \$600, everything in first-class condition. Owner not understanding the business is the reason for selling. Good opportunity for a druggist. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug business in Los Angeles. Established eight years. Valuation about \$1000. Good location for a single man. Address J. O. WHITE, 337 Aliso Street.

FOR SALE—A city drug store. Fine location. Good business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO., Los Angeles.

FOR SALE—City drug business at a bargain. Stock about \$1200, all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

PRICE LIST OF DRUGS, CHEMICALS, ETC.

These prices are for quantities as ordinarily bought by average buyers, and include containers, unless otherwise indicated. Subject to market changes.

For special quantities we will make special figures.

F. W. BRAUN & CO., Los Angeles, Cal.

ACETANILID.....lb	42@	45	CAPSICUM , African, pods.....lb	22@	25	Ammoniac.....lb	40@	45
ACID , Acetic No. 8.....lb	10@	25	African , powd.....lb	20@	25	Arabic , No. 1.....lb	70@	75
Acetic U. S. P.....lb		30	CARAMEL (gal \$1.50, can extra).....lb		25	Arabic , No. 2.....lb	50@	55
Benzoic, Eng.....oz		16	CARBON , bisulphide, 1-lb bots.....doz	1	75	Arabic , powd., No. 1.....lb	70@	75
Benzoic, German.....oz		10	Bisulphide , 2-lb bots.....doz	3	25	Arabic , powd., French.....lb	90@	1 00
Boracic.....lb	14@	20	Bisulphide , 1-gal cans.....ea	1	10	Arabic , sorts.....lb	40@	45
Boracic, powd.....lb	14@	20	Bisulphide , 5-gal cans.....ea	3	75	Asafetida.....lb	32@	35
Carbolic, crude.....gal	40@	50	CALKINE , No. 40.....oz		35	Asafetida , powd.....lb	45@	50
Carbolic, cryst, blk label, 1-lb tin.....lb	30@	32	CHALK , French, powd.....lb	6 1/2@	8	Benzoin.....lb	50@	55
Carbolic, cryst, blk label, 5-lb tins.....lb	28@	30	White , precip.....lb	10@	12	Benzoin , powd.....lb	60@	70
Carbolic, cryst, gold label, 1-lb bots.....lb	36@	38	White , prepared, drops.....lb	8@	10	Catechu.....lb	9@	12
Carbolic, cryst, gold label, 5-lb tin.....lb	33@	36	CHARCOAL , animal, gran.....lb	8@	12	Catechu , powd.....lb	32@	35
Citric.....lb	37@	42	Animal , powd.....lb	8@	10	Guaiac.....lb	38@	40
Gallic.....oz	11@	12	Willow , powd, bulk.....lb	12@	15	Guaiac , powd.....lb	45@	50
Hydrocyanic , dil.....oz	11@	12	Willow , powd, 1-lb cartons.....lb		18	Myrrh.....lb	35@	38
Hydrocyanic , conc., Scheele's.....oz	40@	45	Willow , powd, 1/2-lb cartons.....lb		20	Myrrh , powd.....lb	38@	40
Hydrofluoric , 1-oz bots.....ea	45@	50	Willow , powd, 1/4-lb cartons.....lb		25	Olibanum.....lb	25@	30
Hydrofluoric , 4-oz bots.....ea		75	CHLORAL HYDRATE , 1 lbs.....lb	1 60@	1 65	Opium.....lb	3 00@	3 20
Muriatic , coml., 6-lb bots.....ea	65@	75	1 1/2 lbs.....lb	1 75@	1 80	Opium , powd.....lb	3 80@	4 00
Muriatic , coml., carboy, \$2.....lb	3 1/2@	4	1/2 lbs.....lb	1 95@	2 00	Shellac , orange.....lb	32@	35
Muriatic , C. P., 1-lb bots.....lb	35@	40	CHLOROFORM , 1-lb tins.....lb	60@	65	Shellac , orange, ground.....lb	35@	38
Muriatic , C. P., 6-lb bots.....lb	25@	30	7-lb tins.....lb	57@	60	Shellac , white.....lb	35@	40
Nitric , coml., 7-lb bots.....ea		1 00	Squibbs' , 500-gm.....ea		1 25	Shellac , white, powd.....lb	40@	45
Nitric , coml., carboy, \$2.....lb	8@	9	Squibbs' , 250-gm.....ea		68	Spruce , tears.....lb	1 25@	1 35
Nitric , C. P., 1-lb bots.....lb	35@	40	Squibbs' , 100-gm.....ea		31	Tragacanth , flake.....lb	90@	95
Nitric , C. P., 7-lb bots.....lb	25@	30	CLOVES.....lb		15	Tragacanth , sorts.....lb	45@	50
Oxalic.....lb	12@	13	Powd.....lb		25	Tragacanth , powd.....lb	1 00@	1 10
Pyrogallic , Merck's.....lb	3	25	COBALT , powd.....lb		30	HOFFMAN'S ANODYNE.....lb		65
Pyrogallic , Merck's.....oz	26	26	COCAINE , hydrochlorate.....oz	3	25	HOPS , pressed, 1/2 and 1/4-lbs.....lb	16@	20
Salicylic.....lb	60@	70	Hydrochlorate , 1/2 oz.....oz	3	35	Pressed , oz.....lb		25
Salicylic.....oz	8@	10	Hydrochlorate , 1/8 oz.....ea	45@	50	HYDROGEN PEROXIDE , Mar-		
Salicylic , from oil wintergreen.....oz	54	54	COCOA BUTTER.....lb	50@	55	chand's , lbs.....doz	7	50
Sulphuric , coml., 9-lb bots.....ea	65@	75	CODEINE , alk., 1/2 oz.....oz	5	30	Marchand's , 1/2-lbs.....doz	5	50
Sulphuric , coml., carboy, \$2.....lb	2 1/2@	2 1/2	Sulphate , 1/2 oz.....oz	4	85	Marchand's , 1/4-lbs.....doz	3	75
Sulphuric , C. P., 1-lb bots.....lb	35@	40	COLOCYNTH APPLE.....lb	85@	90	Marchand's , 1/8-lbs.....doz	2	25
Sulphuric , C. P., 9-lb bots.....lb	25@	30	Powd.....lb	90@	95	M. C. W. , or P. & W., 1-lbs.....doz	4	80
Tannic.....lb	1 25@	1 50	COMPOSITION POWDER , 1/2-lb pkgs.....lb	90@	95	M. C. W. , or P. & W., 1/2-lbs.....doz	3	00
Tartaric.....lb	38@	42	COPPERAS , bbls, 1 1/2.....lb	2@	3	M. C. W. , or P. & W., 1/4-lbs.....doz	1	80
ALCOHOL , absolute, 1-qt bots.....ea		1 60	CORROSIVE SUBLIMATE.....lb	80@	85	Oakland , 1-lb.....doz	6	00
Grain.....market			Powd.....lb	90@	95	Oakland , 1/2-lbs.....doz	3	75
Wood , 3 gal. lot to bbl. lot.....gal	95@	1 10	CREAM TARTAR , pure.....lb	90@	95	Oakland , 1/4-lbs.....doz	2	50
Wood , less quantity, can extra.....gal		1 20	CREOLIN , 1-lb and 5-lb bots.....lb	50@	55	U. S. P. , 1-lb.....doz	3	35
ALUM , chrome.....lb	13@	15	CREOSOTE , beech-wood.....lb	99@	1 10	U. S. P. , 1 lb.....full doz	3	25
Dried (burnt alum).....lb	12@	15	Coml......lb	45@	50	HYDROZONE , 1-lb bots.....doz	10	50
Lump.....lb	3 1/2@	4	CURCUMA , powd.....lb	12@	15	1/2-lb bots.....doz	7	25
Ground.....lb	5@	6	CUTTLE BONE.....lb	30@	35	1/4-lb bots.....doz	4	75
Powdered.....lb	6@	8	DEXTRENE.....lb	80@	12	1/8-lb bots.....doz	2	25
AMMONIA , conc., 26°, 5-pt bots.....ea		85	DOVER'S POWDER.....lb	1	25	ICHTHYOL.....oz		50
Conc. , bulk, can extra.....gal		75	EIKONOGEN.....oz	37	37	Ichthyol.....lb	70@	75
Bromide.....lb	12@	15	EMERY , flour.....lb	8@	10	INDIGO.....lb	50@	60
Carbonate.....lb	13@	15	ERGOT , powd.....lb	50@	55	INSECT POWDER , Buhach, 6-lb cans.....lb	28@	40
Muriate , lump.....lb	11@	15	ESSENCE PEPPERMINT , 2-oz bot, doz.....doz	1 20@	1 25	Dalmatian , bulk.....lb	28@	40
Muriate , gran. coml.....lb	16@	20	ETHER , Nitrous, conc., 1-lb bots.....lb	1 35@	1 40	Hill's California , bulk.....lb	35@	45
Muriate , gran. pure.....lb	16@	20	Nitrous , conc., 1/2-lb bots.....lb	1 55@	1 60	"T. B." , 6-lb cans.....doz		40
Muriate , powd.....lb	20@	25	Nitrous , conc., 1/4-lb bots.....lb	75@	80	"T. B." , 1-lb cans.....doz	5	50
Valerianate.....oz	27	27	Sulphuric , U. S. P., 1880.....lb	80@	85	"T. B." , 1/2-lb cans.....doz	3	25
ANTI-KAMNIA (10 oz, 90).....oz	1	100	Sulphuric , conc., 1890.....lb	1 25	66	"T. B." , small.....doz	1	25
ANTI-PYRIN (25 oz, \$1.30).....oz	1	40	Sulphuric , Squibbs', 500-gm.....ea	1 25	66	IODINE , re-subl.....oz	3	36
ARISTOL (25 oz, \$1.65).....oz	1	80	Sulphuric , Squibbs', 250-gm.....ea	30	30	Re-subl.....lb	3 60@	3 80
ARROWROOT , Bermuda.....lb	35	35	Sulphuric , Squibbs', 100-gm.....ea	24	24	IODIFORM.....oz		10
ARSENIC , powd, white.....lb	10@	12	EUCALYPTOL , Merck's.....oz	70	70	Iodoform.....lb	1 15@	4 40
BALSAM Copaiba.....lb	60@	75	EXTRACT , Cascara, fluid, F. W. B. & Co., lb.....lb	65	65	IRON , carbonate precip.....lb	16@	18
Fir , Canada.....lb	45@	50	Cascara , fluid, F. W. B. & Co., 5-lb bots.....lb	80	80	Chloride , solution.....lb	25@	35
Peru.....lb	2 50@	2 75	Cascara , fl., arom., F. W. B. & Co., 1-lb bot, lb.....lb	75	75	Iodide.....oz		35
Tolu.....lb	75@	80	Cascara , fl., arom., F. W. B. & Co., 5-lb bot, lb.....lb	12@	13	Sub-sulphate (Monsel).....oz		8
BARK , Cinchona, red, true.....lb	50@	55	Logwood , 15 and 25-lb boxes.....lb	1 7@	20	Sub-sulphate (Monsel).....lb	31@	40
Cinchona , red, powd.....lb	35@	60	Logwood , 1-lb, 1/2-lb and 1/4-lb boxes.....lb	6 5@	90	Sub-sulphate solution.....lb	25@	30
Cinchona , yellow, Calisaya.....lb	50@	55	Witch Hazel , distilled.....gal			Sulphate , dried.....lb	15@	20
Cinchona , yellow, powd.....lb	35@	60	Less than 5 gals, container extra.			Sulphate , pure cryst, bulk.....lb	8@	10
Elm , slab.....lb	12@	15	EXTRACTS , FLAVORING.....doz	1	50	Sulphate , pure cryst, 1-lb bots.....lb	14@	18
Elm , ground.....lb	14@	18	Lemon , F. W. B. & Co., 2-oz.....doz	1	75	JUICE , Grape, Los Gatos, pts.....doz		4 00
Elm , powd.....lb	15@	20	Vanilla , F. W. B. & Co., 2-oz.....doz	18@	20	Grape , Welch's, 1/2 pts.....doz	1	75
Sassafras.....lb	12@	15	Chamomile , Eng.....lb	28@	30	Grape , Welch's, pints.....doz	3	10
Soap , slab.....lb	7@	10	Chamomile , Ger.....lb	28@	30	Grape , Welch's, quarts.....doz	5	50
Soap , ground.....lb	10@	12	Lavender.....lb	12@	15	LANOLIN , Leibreich's.....lb		1 00
Soap , pwt.....lb	18@	20	Rosemary.....lb	40	40	LEAD , acetate, coml.....lb	16@	20
Soap , cut, 5c boxes.....doz		60	FOIL , Tin, Heavy.....lb	20@	25	Acetate , powd.....lb	20@	25
Soap , cut, 10c boxes.....doz		60	Tin , Medium.....lb	25@	30	Acetate , C. P.....lb	27@	30
Wild Cherry.....lb	12@	15	Tin , Light.....lb	30@	35	Sub-acet. solu. , Goulard's.....lb	30@	35
BAY RUM.....gal	2 50@	3 00	FORMALDEHYD.....lb	55@	60	LEAVES , Bay.....lb	11@	15
F. W. B. & Co. , 1/2 pts.....doz		1 75	FRUIT JUICES , F. W. B. & Co., qts, doz.....doz	5	50	Buchu , long.....lb	30@	33
F. W. B. & Co. , pts.....doz		3 50	FRUITS , Crushed, F. W. B. & Co., 1/2 gals, doz.....doz	10	80	Buchu , short.....lb	30@	33
BEANS , Tonka, Angostura.....lb	2 25@	2 50	FULLER'S EARTH.....lb	6@	10	Rosemary , bulk.....lb	18@	20
Vanilla , Mexican.....lb	13 50@	14 50	GELATINE , Cox's, sml.....doz		1 50	Sage , 1/2 and 1/4 s.....lb	18@	20
Vanilla , Tahiti.....lb			French , gold label.....lb	60@	65	Sage , ozs.....lb		25
BERRIES , Cubeb.....lb	25@	30	French , silver label.....lb	40@	45	Senna , Alex.....lb	30@	35
Cubeb , powd.....lb	30@	35	French , bronze label.....lb	35@	40	Senna , Alex., powd.....lb	18@	20
Juniper.....lb	9@	10	GLUE , Carpenter's.....lb	9@	12	Senna , Tinneville.....lb	20@	25
BISMUTH , sub-carbonate.....lb	1 60@	1 70	White.....lb	15@	18	Senna , Tinneville, powd.....lb	20@	25
Sub-gallate.....oz		1 19	GLYCERINE , 50-lb cans.....lb	14 1/2@	15	Uva Ursi.....lb	12@	15
Sub-nitrate.....lb	1 25@	1 35	10-lb cans.....doz	1	25	LEECHES , (25 or more, 8c.).....ea		10
BLUE MASS.....lb	70@	75	2-oz bots.....doz	45	45	LIME , Chloride, 35-lb cans.....lb	4 1/2@	
BLUE VITRIOL.....lb	4 1/2@	7	Schering's 1-lb bots.....lb	45	45	Chloride , Acme, 1-lb cans.....doz	1	25
BORAX , refined.....lb	6 1/2@	10	Schering's 10-lb bots.....lb	35	35	Chloride , Acme, 1/2-lb cans.....doz		80
Powd.....lb	6 1/2@	10	GYCOLINE (gal., \$1.50, can extra).....lb	25@	30	Chloride , Acme, 1/4-lb cans.....doz		45
RUDS , Cassia.....lb	35@	38	GUM , Aloes, Barb.....lb	30@	35	Chloride , Electron, 1-lb cans.....doz		1 20
CALOMEL , American.....lb	80@	85	Aloes , Barb., powd.....lb	20@	25	Chloride , Phenix, 1-lb cartons.....doz		1 10
English.....lb	1 10@	1 15	Aloes , Cape.....lb	20@	25	LITHARGE.....lb	8 1/2@	10
Stock.....lb	55@	65	Aloes , Cape, powd.....lb	20@	25	LONDON PURPLE.....lb	15@	20
CAMPHOR.....lb	45@	50	Aloes , Socotrine, true.....lb	45@	50			
CANTHARIDES , Chinese, powd.....lb	60@	65	Aloes , Socotrine, powd.....lb	50@	55			
Russian , powd.....lb	1 00@	1 10						

LOZENGES , Licorice, 5-lb boxes.....lb	24	POTASH , Babbitt's, (case \$3.50).....doz	90	STRONTIUM , nitrate.....lb	14@	17
Licorice, "Acme," 5-lb boxes.....lb	35	Caustic, crude.....lb	7 1/2@	STRYCHINE , cryst., 1/8-oz bots.....oz	1 20@	1 25
Peppermint, 5-lb boxes.....lb	14	Caustic, white, stick.....lb	45@	Cryst., 1-oz bots.....oz	95@	1 00
LYCOPodium.....lb	50@	Bichromate.....lb	15@	Powd., 1/8-oz bots.....oz	1 15@	1 20
LYE , concentrated (case, \$3.50).....doz	90	Carbonate.....lb	15@	Powd., 1-oz bots.....oz	90@	95
LYSOL , 1-lb bots.....lb	65	Chlorate.....lb	14@	SUGAR MILK , powd.....lb	20@	25
MAGNESIA , Calcined, 1-lb tin.....lb	65	Cyanide, mining.....lb	30@	SULFONAL.....oz	1 35	
Carbonate, Jennings', 2 and 1-oz.....lb	25	Cyanide, pure granular.....lb	65	SULPHUR , crude, ground, Cal.....lb	02@	03
Carbonate, K. & M., 4-oz., 2 oz. and 1-oz.....lb	18@	Io hide.....lb	2 55@	Flur.....lb	02 1/2@	03 1/2
Carbonate, K. & M., powdered.....lb	35	Nitrate.....lb	08@	Flowers.....lb	02 1/2@	04
Carbonate, K. & M., S. S.....lb	65	Permanganate.....lb	40@	Roll.....lb	02 1/2@	04
Eff. citrate, Herring's.....doz	2 00	Prussiate, red.....lb	60@	SYRUP , Iodide Iron, F. W. B. & Co.....lb	57@	60
MANGANESE , black oxide.....lb	6@	Prussiate, yellow.....lb	32@	Rock Candy, bbls and 1/2 bbls.....gal	70@	75
MANNA , large flake.....lb	90@	PUMICE STONE , lump.....lb	09@	TAR , Pine, 1/2 pints.....doz	70@	75
Small flake.....lb	60@	Powd.....lb	06@	Pine, pints.....doz	70	
MENTHOL , (oz, 25c).....lb	2 35@	QUASSIA , Chips.....lb	10	Pine, quarts.....doz	1 50	
MERCURY.....lb	68@	QUININE , 1-oz bottle.....oz	43	WATER , distilled, containers extra.....gal	2 00@	2 25
Bi-sulphate.....lb	70	1-oz tin.....oz	40	Orange Flower, containers extra.....gal	2 00@	2 50
Iodide, green.....oz	25	5-oz tin.....oz	37	Rose, containers extra.....gal	2 00@	2 50
Iodide, red.....oz	26	25-oz tin.....oz	36	WAX , Floor, powd.....lb	27	30
MORPHINE , sulph., 1/2 oz.....oz	2 30@	50-oz tin.....oz	35	Yellow, pure.....lb	27	30
Sulph., 1/2 oz., 2 1/2 oz. bxs.....oz	2 25@	100-oz tin.....oz	34	White, pure.....lb	50@	55
Sulph., 1-oz tins.....oz	2 05@	RED PRECIPITATE.....lb	1 10	White, No. 1.....lb	35@	40
Sulph., 5-oz tins.....oz	2 00@	RESIN.....lb	01 1/2@	WHITE PRECIPITATE.....lb	1 20	
MOSS , Iceland.....lb	15	ROOT , Aconite.....lb	30@	ZINC , metallic, shavings.....lb	20@	35
Irish.....lb	20	Althea, cut.....lb	35@	Oxide, com'l.....lb	14@	15
MUSK , Canton, 1-oz bxs.....oz	35	Blood.....lb	25@	Oxide, Hubbuck's.....lb	45@	50
Tonquin, 1/2 oz bots.....ea	4 50	Blood, powd.....lb	30@	Sulphate, com'l.....lb	06@	08
MUSTARD , Colburn's, 6 lb cans.....lb	28	Calamus, peeled.....lb	60	Sulphate, chem. pure.....lb	17@	20
Ground California.....lb	14@	Gentian.....lb	13@			
NAPHTHALINE , balls, cakes or flakes.....lb	4@	Gentian, powd.....lb	14@			
NUTMEGS.....lb	60@	Ginger, African.....lb	20@			
Ground.....lb	65@	Ginger, Jamaica.....lb	25@			
NUTS , Arca.....lb	30@	Goldenseal.....lb	45@			
Arca, powd.....lb	35@	Goldenseal, powd.....lb	50@			
Kola.....lb	25@	Ipecac, powd.....lb	2 50@			
NUX VOMICA.....lb	15@	Licorice, select.....lb	13@			
Powdered.....lb	20@	Licorice, cut.....lb	30			
OIL , Almond, bitter.....oz	65	Licorice, powd.....lb	14@			
Almond, sweet.....lb	25@	Orris, powd.....lb	35@			
Amber, rect.....lb	50@	Rhubarb.....lb	75			
Anise.....lb	2 50@	Rhubarb cubes.....lb	1 25@			
Bay.....oz	45@	Rhubarb fingers.....lb	1 50@			
Beune (can extra).....gal	1 15@	Rhubarb, powd.....lb	75			
Bergamot, Sanderson.....lb	3 40@	Rhubarb, powd, Allen's, Eng.....lb	1 75			
Bergamot, Sicilian.....lb	3 00@	Sarsaparilla, Hond.....lb	40@			
Cassia.....lb	2 25@	Sarsaparilla, Hond, gro.....lb	40@			
Castor "A A".....gal	1 25@	Sarsaparilla, Mex.....lb	25@			
Castor, machine.....gal	45@	Sarsaparilla, Mex, gro.....lb	25@			
Castor, special com'l.....gal	75@	Valerian.....lb	30@			
Less than 5 gal., can extra.....		Valerian, powd.....lb	35@			
Cedar, com'l.....lb	40@	ROTTEN STONE , powd.....lb	07@			
Cedar, pure.....lb	75@	SACCHARIN , 25 gm. cartons.....ea	1 00			
China nut (can extra).....gal	65@	SAFFRON , American.....lb	40@			
Cloves.....lb	80@	Spanish.....oz	1 00			
Cocoonut.....lb	20@	SAL EPSON.....lb	02 1/2@			
Cod liver, Norwegian (can extra).....gal	1 10@	Epsom 4-oz cartons.....doz	35			
Cottonseed.....gal	55@	Glauber.....lb	01 1/2@			
Less than 5 gal., can extra.....		Nitre, cryst.....lb	08@			
Croton.....lb	1 35@	Nitre, powd.....lb	09@			
Cubebs.....lb	1 50@	Rochelle.....lb	26@			
Eucalyptus.....lb	65@	Soda.....lb	01 1/2@			
Geranium Rose.....oz	65@	SALOL , (oz 30).....lb	2 50@			
Heulock, pure.....lb	75@	SEED , Anise, Ital.....lb	16@			
Lard.....gal	75@	Anise, powd.....lb	20@			
Less than 5 gal. can extra.....		Bird, mixed, 1-lb., 60-lb case.....case	3 50			
Lavender flowers.....lb	2 25@	Bird, mixed, 1 lb.....doz	75			
Lavender, garden.....lb	75@	Canary.....lb	03 1/2@			
Lemon, Sanderson.....lb	2 00@	Caraway.....lb	10@			
Lemon, Sicilian.....lb	1 25@	Cardamom.....lb	1 35@			
Mustard, Essential.....oz	65	Celery.....lb	18@			
Neatsfoot (less than 5-gal. can extra).....gal	75@	Coriander.....lb	10@			
Olive, California, qts.....doz	12	Flax, cleaned.....lb	03 1/2@			
Olive, Italia, 1 gal cans.....gal	1 85	Flax, ground.....lb	03 1/2@			
Olive, Malaga, can extra.....gal	1 00@	Hemp.....lb	03 1/2@			
Orange, bitter.....lb	4 50@	Millet.....lb	04@			
Orange, sweet.....lb	2 25@	Mustard.....lb	06@			
Origanum.....lb	50@	Poppy, blue.....lb	10@			
Pennyroyal.....lb	1 50@	Rape.....lb	04@			
Peppermint, Hotchkiss.....lb	2 10@	Sabadilla, powd.....lb	40@			
Peppermint, Western.....lb	1 40@	Worm, American.....lb	20			
Pinus Sylvestris.....lb	1 20@	Worm, Levant.....lb	25			
Rhodum.....oz	40@	SEIDLITZ MIXTURE.....lb	28@			
Rose.....oz	7 50@	Powders, single, 100s.....box	2 50			
Rosemary flowers.....lb	1 50@	Powders, 3's.....doz	60			
Sandalwood, Eng.....oz	50	Powders, 6's.....doz	1 45@			
Sandalwood, Ger.....lb	3 00@	Powders, 10s.....doz	1 90@			
Sassafras.....lb	75@	SHEEP DIP , Carbolic.....gal	1 10			
Sewing Machine, Nye's, small.....doz	45	Little's 1 gal cans.....gal	1 35			
Sewing Machine, Nye's, large.....doz	75	Little's 5 gal cans.....gal	1 20			
Sperm, Nye's crystal.....gal	1 25	SNUFF , Garrett's Scotch, blades.....lb	50			
Sperm, pure, w. b.....gal	1 25	Garrett's Scotch, 1 oz tins.....doz	60			
Less than 5 gal can extra.....		Garrett's Scotch, 2-oz tins.....doz	1 00			
Spike.....lb	25@	Garrett's Scotch, 4-oz tins.....doz	1 75			
Turpentine, rect., Merck.....lb	45	Garrett's Scotch, 6 oz bots.....doz	2 75			
Union salad.....gal	75@	Lorillard's Maccaboy, 4-oz bots.....doz	2 50			
Less than 5 gal can extra.....		Lorillard's Rappee, 4-oz bots.....doz	2 75			
Wintergreen.....lb	1 70@	SOAP , Castile, Conti white.....lb	13@			
Wormwood.....lb	4 00@	Marseilles, white.....lb	10@			
OIL CAKE , ground.....lb	02 1/2@	Mottled, com'l.....lb	07 1/2@			
OINTMENT , Citrine.....lb	65	Mottled, pure.....lb	08@			
Mercurial, 1/2 m.....lb	50@	Turkish, green or white.....lb	10@			
Mercurial, 1/2 m.....lb	60@	Powdered.....lb	35			
Zinc, benz. oxide.....lb	75	German green, Stiefel's.....lb	30			
ORANGE PEEL.....lb	15@	Whale Oil.....lb	04@			
PAPPOID , 1/2 or 1-oz bots.....oz	3 00	SODA ASH.....lb	06@			
PARAFFIN.....lb	10@	Caustic, 98 per cent.....lb	01 1/2@			
PARIS GREEN.....lb	20@	Caustic, 70 per cent (Drums).....lb	05@			
1's, 1/2's, 1/4's.....lb	25@	Caustic, white, sticks.....lb	42@			
PETROLATUM , ex. amber.....lb	7@	Bicarbonate.....lb	02 1/2@			
Snow white.....lb	30@	Bromide.....lb	65			
PHENACETIN (25 ozs. 35).....oz	1 00	Hyposulphite.....lb	03 1/2@			
PHOSPHORUS , 11-lb cans.....lb	90	Hyposulphite, new process.....lb	04@			
1-lb cans.....lb	1 00	SOLUTION , Donovan's.....lb	40			
1/2 and 1/4 cans.....lb	1 10@	Fowler's.....lb	25@			
PLASTER PARIS.....lb	02@	Goulard's.....lb	30@			
Dentist's.....lb	04@	SPERMACETI.....lb	50@			
POISON , purple.....lb	08@	SPIRITS , Brooklyn and Columbian.....gal	1 50@			
		Less than 5 gal can extra.....				
		Nitre, U S P.....lb	55@			
		Nitre, 2-oz bots.....doz	1 50			

PROPRIETARY ARTICLES

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Braun's Carbolic Salve.....doz	\$1 25
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" Condition Powder.....doz	1 00
" Essence Jamaica Ginger.....doz	1 50
" Florida Water, lge.....doz	3 50
" Florida Water, small.....doz	1 50
" Sarsaparilla.....doz	4 00
" Syrup Tar and Wild Cherry.....doz	1 50
Cal. Mission Eucalyptus Lozenges.....doz	1 50
Cal. Mission Eucalyptus Plasters.....doz	1 50
Cal. Mission Poison Oak Remedy.....doz	1 50
Cal. Root Beer.....doz	80
Cal. Mocking Bird Food.....doz	3 00
Coronado Sea Salt.....doz	80
Hayden's Sacht Powder, 1/2 lb bots.....lb	3 00
Hunter's Witch Hazel.....doz	1 75
Matchless Sarsaparilla.....doz	5 00
Matchless Wild Cherry Phosphates.....doz	1 75
Swain's Carbolic Powder.....doz	1 50
Tarline.....doz	1 75
" T. B." Insect Powder, 6-lb can.....lb	40
" " " 1-lb ".....doz	5 50
" " " 1/2 lb ".....doz	3 25
" " " 1/4 lb ".....doz	1 25

THE
CALIFORNIA
DRUGGIST

MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF THE RETAIL DRUGGIST.



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LACTOPEPTINE Elixir with Strychnia and Bismuth.....	12 00	4 50
LACTOPEPTINE Elixir with Calisaya.....	12 00	4 50
LACTOPEPTINE Elixir with Calisaya, Iron and Bismuth	12 00	4 50
LACTOPEPTINE Elixir with Gentian and Chloride of Iron	12 00	4 50
LACTOPEPTINE Elixir with Phosphate of Iron, Quinia and Strychnia	12 00	4 50
LACTOPEPTINE Liquid.....	12 00	4 50
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The official organ of the San Diego Retail Druggists' Association.

The official organ of the Los Angeles County Pharmaceutical Association.

THE closing days of the year bring to us a sense of having reached another milestone in our progress, and lead us to look back over the past months with a feeling of satisfaction at the business conditions now existing. A settled confidence in the general prosperity and progress of our country has now taken the place of the uncertainty and distrust so long uppermost, the notable feature of such confidence showing itself in the establishment of new business enterprises and the enlargement of those already established. The hum of busy traffic is heard from ocean to ocean, and the railroads are crowded with work hauling the various products of the country to waiting customers.

There is no "boom"—we are glad to say—but merely a return to the proper level. We can see unmistakable evidence of better times even in the "For Sale" columns of our trade journals. We can point to retail druggists who have tried hard to dispose of their business during the long period of depression, who are withdrawing their offers in consequence of brighter times—perhaps the surest sign we could ask, of confidence restored. In our immediate vicinity, Southern California, the splendid fruit crop of this year is a large factor in our

prosperity. It insures a good holiday trade, facilitates collections, employs labor, attracts strangers and induces investments. Our city streets, and our country roads as well, are alive with workers and those "on pleasure bent," with not a few healthseekers, all alive with enjoyment and rejoicing in the delicious air and sunshine of our favored land. The climate we possess is not favorable to pessimism, and we would not be easily led into dismal forebodings under any conditions, but happily, there is no occasion to fight off adversity, Los Angeles and California are all right, and so let us close the year in the Christmas spirit of rejoicing and hope.

THE discovery of the efficacy of formaldehyde gas in the destruction of the lower forms of life brings to our mind the thought that in this agent we may find an efficient and non-poisonous substitute for the cyanide gas now so generally used in Southern California for the fumigation of fruit trees. The scale insects have sorely tried the patience, the ingenuity and the purse of the fruit grower, and although the process of cyanide gas fumigation has been a great success in destroying the pests, it is possible that an equally efficient and perhaps cheaper agent may be found in formaldehyde gas, while avoiding by its use the dangers attending the handling of the deadly cyanide and the corrosive sulphuric acid.

We are led to these remarks by the notice in an Eastern journal of a new invention by Professor J. H. Kastle of the State College, Lexington, Ky., and two of his students, of an apparatus for the rapid and economical production of formaldehyde gas, and from the fact of the use of this gas in the fumigation of houses and ships where germs of disease existed. We have been assured that bedbugs are destroyed by such fumigation, which would seem to settle the question as regards scale bugs, which are a lower form of life. The question of economy now presents itself, and to determine this point we have made inquiry of the inventor of the apparatus with the object of ascertaining the cost of the gas in large volumes; and we hope to be able, in a subsequent issue of THE DRUGGIST, to give comparative estimates of the cost of formaldehyde and cyanide gases.

AT a Pharmaceutical meeting of the Philadelphia College of Pharmacy, held October 19th, a paper was presented by F. W. Haussman, on "An Examination of Some Official Lead Preparations." The Alumni Report says:

"The paper reported extended and detailed work upon the subject of making 'Liquor Plumbi Subacetatis,' and referred also to the quality of commercial lead acetate, and of litharge. The process recommended for making Goulard's extract was

simple and ingenious. It consists in adding selected *crystallized* lead acetate, previously broken into small pieces, to boiling distilled water contained in a strong glass bottle and dissolving. Then the lead oxide, previously sifted, is added in divided portions, thoroughly shaking the bottle after each addition. In five to ten minutes, on repeated thorough agitation, the yellow color of the oxide will be changed to white. The mixture is allowed to stand for two hours, or until cold, and filtered with the usual precautions. The solution thus prepared will fulfill the requirements of the Pharmacopœia in all particulars."

A PATENT for a non refillable bottle has been granted to George E. Smith of Boston. If the bottle is practical, and economical, within reasonable bounds, Mr. Smith may find his invention a bonanza.

WE have received a copy of the Proceedings of the Sixteenth Annual Meeting of the Virginia Pharmaceutical Association, which was held in Charlottesville, July 20 to 22 of this year. From its pages we reprint an article of interest on Percolation, by C. B. Fleet, Lynchburg, the secretary of the Association, which our readers will find instructive and entertaining.

THE Massachusetts Board of Registration in Pharmacy examined 39 candidates at their October meeting—out of which number four were successful in obtaining certificates; viz., Fred L. Robbins, Boston; Frederick A. Brandes, Newport, R. I.; Arthur C. Rogers, Gloucester, and W. L. C. Nichols, Great Barrington.

THE Minnesota State Board of Pharmacy examined, Oct. 19, twenty-five candidates for registration, out of which number four were granted certificates as pharmacists, and two as assistant pharmacists.

THE Missouri Board of Pharmacy at its meeting Oct. 11, granted certificates to sixteen out of thirty-six applicants, and at a special meeting, held Oct. 13, out of seven candidates for registration two were successful.

THE Illinois State Board of Pharmacy examinations in Sept. resulted in granting twenty-eight certificates out of one hundred and two applications for same.

THE Montana Board of Pharmacy at its meeting Oct. 6 and 7 granted twelve certificates out of fifteen applications.

FROM the foregoing record of Board of Pharmacy examinations the reader will be likely to draw some conclusions as to the relative ease of obtaining certificates by examination in the several States noted. It will be seen (CALIFORNIA DRUGGIST, November) that at the last examinations held in this State there were forty-two candidates examined and twenty-six certificates granted for pharmacists and assistants, the number being about equally divided between the two.

AN exchange publishes the statement that the sun's surface is so intensely bright that an electric light held against it would look black. This is on a par with the ancient remark about the Georgia ducky, who was "so black that charcoal made a chalk mark on his face."

A Compliment for a Los Angeles Perfume.

A BUSINESS man of Los Angeles, visiting New York city recently, had occasion to call on a wholesale druggist of that metropolis, and chancing to take out his pocket handkerchief during the interview the New Yorker was struck with the delicate odor of orange blossoms that titillated his olfactories. Inquiry brought out the fact that the perfume was made by Laux of Los Angeles, from California orange blossoms, and the Los Angeles gentleman was at once given a commission to buy one of the largest bottles of the extract and send it to New York, a comment accompanying the order that "Laux has a fortune in that perfume."

POSTAL BANKS AT WASHINGTON.

Two Interviews with Prominent Officials Who Favor Them.

Assistant Secretary Spaulding of the treasury department at Washington was interviewed on the subject of postal-savings banks the other day by a Chicago Record correspondent. He said:

"I do not think the government ought to enter the banking business in competition with private parties, but the postal-savings bank need not do this. As I understand the purpose of the advocates of this system, it is to accommodate certain small depositors who could not in most cases reach banks and who dissipate their small earnings under present conditions. If this system reaches such people it will prove a great benefit to them. Postal-savings banks open a way for insignificant deposits to accumulate and become of appreciable value to the depositors. In this way such banks are an incentive for economy and induce thrift. Self-respect accompanies the possession of a little money, and such a system, therefore, tends to better citizenship. It also tends to place considerable money at the disposal of the government which otherwise would be lost both to the government and the citizen. It seems to me that the plan ought to be worked out to great advantage to everybody concerned."

Third Assistant Postmaster-General Merritt said to the same correspondent:

"The people should be encouraged in habits of thrift and economy, and no better way of accomplishing that result can be devised than by offering them a perfectly secure and reliable savings bank, where small deposits can be placed at interest. The habit of economy once formed will rapidly grow and spread, and postal-savings banks will prove a success from the day they are established in this country."

Separation of Belladonna Extract.

Attention has been called to the fact that solid extract of belladonna on standing separates into two layers, the upper one being fluid and the lower granular; an estimation of the alkaloidal contents of these two layers showed that the upper fluid layer contains one-half as much again of atropin as the lower, hence the dispenser should never omit mixing the extract well before removing a portion.—*Era*.

Note the profit in handling Syrup White Pine Compound as supplied by F. W. Braun & Co. See advertising pages.

Intelligent German Sanitary Officials.

The *Berliner Klinische Wochenschrift* states that typhoid fever having broken out in a certain neighborhood in the town of Niederaussitz (30,000 inhabitants), the physician in attendance reported the fact to the *Gesundheitsampt*, or sanitary bureau. The official in charge looked over a book of directions that had recently been issued him and saw that the first duty in such cases was to see to the proper disinfection of the stools of the patient, by the use of quicklime and water. He accordingly gave directions to a commissioner of police to provide himself with the lime and water, and to go to the given address and disinfect the "stools." The German word "*Stuhle*" means "chairs," as well as fecal dejections, and it happened that the worthy commissioner had never heard the word used in the latter sense; so, with all the circumstance and pomp of the occasion of an "official visit" of the German police, the commissary, backed by a half dozen stalwart *Polizei-dieners*, went to the address given him, entered the house, and proceeded to *whitewash the chairs*—not only the chairs, but the tables, beds, and all the rest of the furniture in the house. In spite of the protests of the master of the house and indignant neighbors, the police squad calmly kept at work until the job was finished, when they reported their work to the *Gesundheitsampt*. What that worthy official did the *Wochenschrift* fails to tell—very probably he issued a summons against the householder for protesting against the sanitary police in discharge of their duty.—*National Druggist*.

How Castor Oil is Made in India.

Various methods of manufacturing castor oil are pursued in India by the natives, such as roasting the seeds, then grinding them and boiling in water, whereby the oil separates and floats on the surface of the water. In modern works in Calcutta the seeds, after being cleaned, are broken and winnowed from the husks. They are then dried in the sun, ground to meal, from which the oil is drawn by cold pressure; but in some factories a warm press is used, with the result that while a larger yield of oil is obtained, the product has a bad taste, and requires to be filtered through charcoal.—*Chem. and Drug*.

To Remove Ear-wax.

To dislodge hard impacted wax from the ear, Dr. Dundas Grant recommends a solution of 15 grains of sodium bicarbonate, three drams of glycerin, and distilled water sufficient to make one ounce; to be dropped into the ear, warm, followed by persistent syringing.

Remedy For Nose-bleed.

The best agent for suppressing the hemorrhage in habitual bleeding at the nose, is fresh lemon juice. Use an ordinary P.-P. syringe. First flood the cavity with warm water to remove clots, mucous matter, etc., and then inject the juice. It rarely fails to afford prompt relief after all else has failed.—*National Druggist*.

Eucalyptus preparations are peculiarly adapted to attract the attention of Eastern tourists, who all understand the fact that these are California products. CALIFORNIA MISSION EUCALYPTUS LOZENGES and PLASTERS are both good items for your stock. Place them where they will be seen.

Women as Pharmacists.

BY H. D. DIETRICH.

[Very much has been said in favor of opening the field of pharmacy for cultivation by the gentler sex. Woman is making herself very welcome in this field, but there are some who do not think it a suitable sphere for her activity. It is but fair to give this other side a chance to present its objections. The writer of the following is one of the objectors, and we print his paper read at the last meeting of the Washington State Pharmaceutical Association.—Ed. Era.]

When this subject is announced I am certain to be accused of having selected for my text one which is threadbare, worn down to the lining and ragged at the edges, and I confess I do not hope to advance any new ideas or make any startling suggestions, but since the first day—unfortunate day it was—when I declared my allegiance as a Knight of the Mortar and Pestle, I have wanted to express myself on this subject, and in all these years I have had no more golden opportunity than this.

In a certain pharmaceutical journal there recently appeared an article with the same title as the one I have announced. It was written by a Miss —, and it was evident from its tone that the fair writer was meeting, and, let us hope, surmounting, many and serious obstacles to the attainment of a full realization of her ambition to be a "pill-roller."

I regret you have not all read the article referred to, but I shall endeavor to have you know what was said therein by my references to the same.

I take direct exception to several statements made by this writer, and in some of these exceptions I believe there exists excellent argument as to why women are not, as a class, fitted for the duties and requirements of the pharmacist.

In the first place, while the statement that "statistics show that the great majority of wage-earning women have others dependent upon them for support," may go unquestioned, it can have but little, if any, bearing upon an argument in this instance—for statistics will not show that women who desire to become pharmacists are, even in the majority of cases, forced to wage-earning that they may provide food and clothing for others. On the contrary, the years of unremunerative apprenticeship which are as unavoidable as they are necessary, and the expense of acquiring an adequate pharmaceutical education, make it incumbent upon one to have some means for existence. Neither can the laudable ambition to be possessed of the proverbial corner drug store be gratified from the earnings of the drug clerk. True, there are a few such instances on record, but in the great majority of cases all this is clearly contemplated when the start is made. Hence, the argument that the ranks of pharmacy should be open to women, that an additional means of wage-earning for the support of others might be created, is a weak one. When the unfortunate necessity for wage-earning by women exists, there is no individual entitled to greater encouragement, assistance or respect, but, looking at it from an unprejudiced standpoint, one cannot but admit that pharmacy, in the abstract, does not provide a means of existence for some years after it is entered upon; and I might add that there are but comparatively few male apprentices to the drug business who contemplate providing for the existence of others, until such time in the future, when, having completed their studies and entered upon the enjoyment

of the large (?) salaries paid their kind, they create family obligations with new mouths to feed annually.

Continuing the argument, and conceding that the average woman who enters upon the study and learning of pharmacy does not do so from a necessity of wage-earning, I cannot but utter a word of warning. The ambition of the average woman is granted to be to acquire all the accomplishments possible, both useful and ornamental, to enjoy the sweets of life, to command the homage of man and the world and to eventually "marry some good fellow and be happy ever afterward." To become a pharmacist, woman must disentangle herself considerably from the "poetry of life," and to say that she must get down to the "stern realities of life" when she takes up the profession of pharmacy is but expressing it mildly.

The writer of this article referred to asks that "the world recognize the fact that woman is compelled to seek employment side by side with man and that it give her the same chance and consideration that it shows to him." Be it so, by all means, and if women will persist in becoming pharmacists then let them do so "side by side" with men. Let them begin at the age of "sweet sixteen" or earlier to assume the duties of the drug apprentice—to sweep and dust the store, clean the windows, scrub the sidewalks, carry the coal, chop the wood, run the errands, hammer the vanilla bean for four weary hours, take a twenty-pound shovel and mix the horse and cattle powder; and an ax to break up into salable shape the caustic soda, charge the soda fountain, yank the boxes up and down the cellar steps and withal begin the day's work at 6:30 A. M., only to end it after sixteen or eighteen hours of work "that is work," and then either walk to her home a long way off or seek for rest on a cot in a dingy room either back or above the store. Ye gods, this is serving an apprenticeship "side by side" with man, and I will leave it to ninety-nine druggists of every hundred who have served an apprenticeship whether this picture is overdrawn or not.

Oh, no, such an apprenticeship is not the kind woman is seeking, and the man who would require it of a beautiful little woman would be justly termed a brute. What woman wants is a special sort of an apprenticeship—one arranged for her benefit. But this work must be done, and if not by the "lady" apprentice, then either by the proprietor, his right bower, or by a second and probably otherwise unnecessary adjunct in the shape of the small boy.

The fair writer quoted concedes that to be a successful pharmacist woman must be unusually well and strong—able to stand long hours and a great deal of drudgery, but women who aspire to become pharmacists are seldom built that way.

Woman as a pharmacist is a beautiful picture, my friends, but as an apprentice to pill-rolling and a dead-sure thing it don't go, and I would ask here whether in the vocabulary of woman there is a language sufficiently expressive for use when a little "pillulet," which is being carefully and lovingly rolled between the fingers drops to the floor and rolls out of sight under the prescription counter, or when a prescription for sixty capsules or twenty-four suppositories is presented at five minutes before twelve, just as you are about to escape for the last car? I fear not. If woman actually desires to be a druggist, then, by all means, let it be as suggested by this writer, "side by side" with man. That alone will cure many a woman of her ambition in this direction.

I do not want to be misunderstood in this matter. For woman I have the most profound admiration; for woman I would readily yield every point of vantage, and believe me, it is solely because of my undying love for woman that I would raise my voice against her submitting to the indignities heaped not only on the average apprentice, but the matured, full-grown, all-wool-and-a-yard-wide drug clerk as well. I would save her the aching heart, the weary body, the tired head and the soiled, calloused hands of the drug clerk, and all these are inevitable; for to slightly paraphrase the language of the poet, "He (or she) who enters here leaves all hope behind."—*Phar. Era.*

We call attention to a new and valuable article advertised in this issue of the DRUGGIST by B. F. Goodrich & Co.—the Crandall Obstetrical Bed Pan. This useful adjunct to surgery has several points of value. It is broad and not liable to upset. It has a hollow inflatable rim, which, when the air is pressed out, takes up very little room, so that the bed-pan may be rolled into a small parcel. It is made of pure, soft red rubber. In floodings of miscarriages it is specially useful, as it has large capacity. The retail price of the Crandall Pan is \$7 50. F. W. Braun & Co. can supply it.

An English Kanke Root Fake.

In 1888 the fact was related that the Rev. Joseph Inman of Bible House prescription fame had a co-laborer in the field of fakedom in England, his name and address being S. Gould, M. R. C. S., Bradford. His prescription is for "genuine hop compound for bitters," but it is now known as "Gould's prescription." English pharmacists have of late been discussing the meaning of the cabalistic terms of the "free" prescription, and the following appears to be the most plausible answer:

GOULD'S PRESCRIPTION.

Assar bark=sassafras bark
Codru-root=condurango bark
Kradna-root=gentian-root
Rolique-root=liquorice-root
Noil-root=dandelion-root
Rock-root=burdock-root
Tacher=chiretta

Codru-root, so called, is really condurango bark, and is used as a stomachic. Some words are spelled backwards to confuse those to whom the author advises it to be taken, and thus everyone desirous of it has to get it direct. This is illustrated in rolique=liquorice, and noil=lion. In the previous note alluded to hops and lump sugar are mentioned as found in a package.—*Western Druggist.*

A fresh contribution to our knowledge of toxicology appears in a recent issue of the New York Evening Post, where the warden of the Brooklyn city jail is credited with having "detected the odor of morphine" on a prisoner who had attempted to commit suicide by taking the drug. This is on a par with the story of the villain in the drama whose attempt at murder was exposed by the discovery of the "dark blue stain of chloroform" on the victim's shirt front. The wretch who effects his murderous design by the theft of "prussic acid, stolen from a large carboy stationed outside the door of an apothecary's shop" was an interesting contribution to the toxicology of fiction from the pen of the late W. J. Florence.—*American Druggist.*

Percolation.

C. B. FLEET.

(Read before Virginia Pharmaceutical Association, July 21, 1897.)

It is not my intention in this article to enter into any historical view of the subject, nor to tire you by repeating pages from encyclopedias or treatises on pharmacy, on the origin of percolation, its growth and adaptation to uses in pharmacy. The principles involved in the process of percolation are so patent and familiar to us who are using it constantly and with such satisfactory results, that we wonder how men could be, for so many centuries, such obtuse observers of nature as not to see in every mineral spring the practical demonstration of percolation. The vapor of water, distilled by the sun, condensed in the alembic of the sky, descends as "aqua pura" (or nearly so), soaks into the ground and comes sparkling out again in a neighboring glen from under the gnarled root of a moss-grown oak, no longer pure water, but laden with the oxides, carbonates, sulphides, chlorides, or whatever other salts it found congenial enough to take into its loving embrace in its descent through the soil. And the dull creature, man, would drink the water and account for its strange and unusual taste by some stupid legend of Mars and Vulcan or Pan or Bacchus (though this lusty divinity concerned himself little about water), or the devil having cut up some ungodlike prank at this particular spring, never opening his eyes and wits wide enough to take in the true solution.

Finally, however, Nature did get her dull scholar to get the idea, and lo! the ash hopper was evolved. It is probable some of these young fellows, or city-born or city-bred men, do not know what an ash (or lye) hopper is. Well, my young friend, I am sorry for you if you have never tasted the joys of a country home where the ash hopper at the back door of the kitchen was a familiar object, where the ash cake, and rich buttermilk, and fresh laid eggs, and — well, if I begin on the charms of country life, percolation will go to the bow-wows. So, passing the history of percolation, its adoption into Pharmacy, its rapid growth in this country particularly, let us study the process itself and the best methods of obtaining perfect results from its use.

The principle of percolation is essentially that *every particle of a powdered drug shall be subjected to the solvent action of a suitable liquid, called the menstruum, in its descent through that powder contained in a percolator.* Keeping this definition in mind, and assuming that the drug has been brought to the degree of comminution best suited to the action of the menstruum; that the menstruum selected is the one best adapted to extracting the active properties of the drug and protecting the finished product from change; that the moistening and maceration of the powder has been properly done, experience demonstrates that the most important step in the whole process is the proper packing of the powder in the percolator. And this is the particular point which I wish to discuss.

It is an ungracious task, and one which I enter upon with diffidence, to object or to differ from the dictum of such high authority as the Revision Committee of the U. S. Pharmacopœia, and yet experience and theory both seem to justify a difference as to their method of packing a percolator. The directions for a layer of sand, a perforated cork carrying a rubber tube which may be raised or lowered to regulate the flow of the percolate; the emptying of the whole mass of

powder into the percolator at one time and packing — all these seem to indicate a desire to minimize the carelessness or ignorance of poor manipulators. It may accomplish fair results, but it is far less trouble and yields far more satisfactory results to pack the powder in successive layers of small quantities.

The more homogeneous a mass of powder is, the more satisfactory will be the tincture or fluid extract prepared from it. I presume no one will dispute this proposition. It is plain that if the menstruum meets with uniform resistance in its descent through the powder, each particle of powder will be equally subjected to the action of the liquid. Now, if you will take a glass percolator of proper size, put into it say sixteen ounces of ground ginger (previously moistened with alcohol), and then pack the whole mass at one time, you will see, by looking at the bottom of the percolator, that the mass is not nearly so compact there as at the top, where the greatest pressure has been exerted. This may be proved by inverting the percolator, gently jarring it till the mass comes out as a whole lump and then cutting into it with a spatula. It will be found to be much denser and more compact at the point where the packing was done — or, in other words, the mass is not homogeneous.

Now it has been urged as an objection to packing in small layers that the lower layers will receive an undue amount of pressure from the weight of the superincumbent layers and the pressure given them in packing. This might be true if the layers, as put in, were solid masses, but they are not, but are made up of small particles, and pressure on the bottom layers is not transmitted in vertical lines, but is distributed in such a way as to be transformed into lateral as well as vertical pressure.

Did you never see a load of bricks or cobble stones dumped out of a cart? And did you never notice, in that confused mass of bricks or stones, one or more at the very bottom which you could take out without disturbing those above it? Again, did you never wonder why it is that the bottom bricks of the wall of a house are not crushed by the weight of the bricks above them? You know very well you can take out the bottom brick without ruining the wall.

Do you remember how, as a child, you played on the damp sand of the beach or in the road with your brother Bob and your little neighbor, Fannie? Ah what happy days those were! No problems of bank accounts to vex the weary soul — no harrassing debtors to worry you with flimsy excuses — no incompatible mixtures to puzzle over — no tedious, tiresome capsules to fill — no emulsions breaking up on the addition of the last water; none of these things to make life a burden, but halcyon, happy days! How you enjoyed running on the smooth, cool, soft earth with your bare feet! Have you dug your toes into it, or traced your name and Fannie's on the smooth surface? And Fannie's little plump, smooth fingers began then to play with your heart strings and have kept up the game for many a year since. And then you built houses in the sand by piling it over your bare foot and carefully withdrawing the foot and leaving a hut which was a miniature of the Esquimaux house you saw pictured in your geography. But somehow your houses would collapse when you took out your foot, while Fannie's stood firm and smooth. You wondered why it was until you discovered that Fannie in her gentle, patient way, put on her foot one little handful of sand

at a time and patted it down firm and smooth over her shapely little foot and then added another and another in the same way; while you dumped over your big foot your whole mass of sand and pressed it hard, but when your foot came out, down came your house. Fannie's house was the percolator packed in layers, while yours was packed in mass.

Again, notice the city laborer replacing the earth around a newly set telegraph pole, or over a water pipe just laid in the street. Does he put all the dirt in at once and then pack it on top? Not he; but he puts it in in small quantities, ramming each layer well, so that when the surface is reached, he is ready to replace the pavement over a solid street.

All these examples go to show that in packing layers of irregular shaped particles, the tendency is *to form more or less a series of arches* whereby the pressure is transmitted laterally as well as vertically, the skill and care of the druggist being exerted to avoid putting in too much of the powder at a time and in putting a uniform pressure on each layer. Thus the drug becomes packed into a homogeneous mass and the menstruum descends uniformly through the whole.

Note that the text-books on Pharmacy, while giving the U. S. P. process, advise packing in small layers. Deference to authority requires that they should give the U. S. P. directions, but the experience of the authors tells them the other plan is really better. A reference of this question to my friend, Prof. F. H. Smith, of the University of Virginia, as a matter of pure theory, brought a reply that the packing in layers is the right way to obtain the best results. Want of space forbids my reproducing his letter.

Before closing, let me call attention to a curious error in definition as given by the text-books on Pharmacy. *Fractional Percolation* is defined as practically the same as the process known as Re-percolation, that is using the same menstruum to percolate two portions of drug successively in separate percolators. Really, fractional percolation should be defined as submitting a drug to percolation with different menstrua, as, for instance, in preparing syrup of senna, the leaves are sometimes percolated with alcohol first and afterward with water.

If fractional distillation is properly named, analogy requires that fractional percolation should be defined as above. It is a process indispensable to the analysis of organic drugs, Ether, Petroleum, Benzine, Alcohol, Chloroform and Water being the menstrua usually employed. A judicious use of these solvents enables the analyst to determine with accuracy the proximate principles of a drug, and thus assist the practitioner of medicine to an intelligent use of it.

Laxative Bromo Quinine is enjoying a great success this season. With six dozen lots an extra dozen is given, and with one gross, 5 per cent discount and two dozen bonus. Order of F. W. Braun & Co.

WASHINGTON, D. C., Nov. 2.—The Equity Court of the District of Columbia dealt a body blow to substitution and infringement of labels yesterday, when Judge Cox fined George Buckler \$500 for violating an injunction issued by the Court some time ago restraining him or the drug company (Anascotia Drug Company) he represents from using any label having the general characteristics of that used by the Centaur Company of New York for their famous preparation, Castoria.

How to Successfully Conduct a Retail Drug Store.

BY FRED. R. DIMMIT, KANSAS CITY, MO.

(In National Druggist.)

There are five cardinal principles to be observed in carrying out the above :

First.—It is necessary that you use good judgment and care in selecting a location. Try to locate among a thrifty class of people, with whom there is a common link between you and them. No one can ever make a very great success if located in a neighborhood where he knows and feels the people are, as a class, his inferiors. And this applies to the druggist who starts in a locality where the surroundings are composed of those who feel and act that they are *his* superiors.

Second.—It is necessary to own your shop without any debts or mortgages, for but few stores ever succeed that have, from the start to the finish, heavy debts and mortgages hanging over them.

Select your stock with great care, buying just such goods as you think will suit your locality, and buy in small quantities at the start, until you, later on, find out what your demands may be, and can put in your supply accordingly. Try in starting to pay cash for all you buy, and get all the discounts. Year by year this will grow on you to such an extent that it will become a part of your being, and you will make many dollars by it.

Third.—Remember that it is very important that your shop be kept strictly clean from one end to the other. See that your shop bottles are wiped with a cloth and thoroughly dusted every day, and your "patents" well dusted, at least, once a week. Your bottles should be placed on the shelves both systematically and alphabetically, your balsams altogether, as also your bitters, cordials, cures, elixirs, hair tonics, liniments, etc., and your tinctures, syrups, etc., alphabetically arranged, so that if you at any time wish to find anything in the store in the dark, you can at once put your hand on it. Remember that nothing you can do will make a better impression on your customers than perfect cleanliness in your store and perfect system in everything.

Fourth.—The relation you should bear to your customers and how you should treat them.

In the first place, you should treat them with extreme courtesy, from the smallest boy that comes in, to the oldest man. Make them feel perfectly at home and that you are anxious to please them. If you fail to have what your customers call for, say you are sorry, and that, if possible, you will have it at a certain hour, or will send it to their home. If they call for a postage stamp give it them as though you were making a drug profit on it; or if they ask to use your telephone, grant their request in a pleasant manner.

Make it an iron rule never to discuss politics or religion with any one in your shop.

Fifth.—The relation between the Druggist and the Doctor.

The druggist should treat every physician as he would any other upright and honorable man. He should show him that he is pleased to have all the business he can legitimately throw in his way. The druggist, under no circumstances, should ever pay the physician any per-cent on his prescriptions. He should charge the doctor cost only for what he purchases, and should pay the physician for waiting on his family.

Be sure of one thing : never, under any circumstances,

allow substitution in your establishment. Fill prescriptions just as written, and fully impress it upon the doctor that the above is an iron-clad rule, and he and the people at large will fully appreciate that you are an honorable, upright, conscientious druggist.

In a few remarks I would like to impress upon the druggists never to advertise one article and insist upon selling a customer another. Never sell Mr. Browning a bottle of Smith's Balsam at 65 cents, and when Mr. Jennings comes in charge him only 55 or 60 cents for it. As far as possible have a uniform price to all. Do strictly a cash business if you can. Goods sold on time often make enemies; but cash customers continue your friends, if given pleasant treatment.

Treat your clerks gentlemanly and humanely. Pay them all the salary your business will afford, and pay them according to their ability and integrity. Try to gain their confidence and respect.

The druggist that sits down and does business in the old way—that in which it was done “back in the fifties” and waits for business to come to him, will “get left.” A man to be successful in the drug business, as in any other, must be abreast of the times.

The druggist should be gentlemanly and courteous to all traveling salesmen, for thereby they sometimes “entertain angels unawares.” No business man ever loses by complying with the above, for the great majority of business today is transacted between this wonderful host of “Gentlemen of the Grip” and the buyers and sellers. A good traveling man will take but little of your time, and if he is well-posted you will get value received in what you learn from him.

The druggist must advertise to the extent of his ability, and there is an art in advertising nowadays. He must subscribe for one or more of the best drug and scientific journals, and always have the latest and most reliable price list at hand. He must be thoroughly posted in prices of all goods in his line.

And in conclusion, my brethren, allow me to beg you, never become a crank. It makes no difference how long you have been in business, or how old you may be; it matters not whether you work more hours and get less compensation than any other class of business men; or that you have sold millions of postage stamps and received no profit or thanks for such sales; it is immaterial whether ninety-nine out of every hundred that use your telephone fail to say “thanks”; it matters not if you are called to the front of your store thousands of times just to hear “I wish to see your directory”; all these are as naught, and I still beg of you not to become a Crank, with a capital “C”, for a cranky druggist is the most cranky person on earth. Always smile, always be happy, and conform to the within suggestions, and you will live and die the proprietor of a “Successful Retail Drug Store.”

Elaterite Deposits of Utah.

BY F. J. COLLIN, GREELEY.

Elaterite, or elastic bitumen, was discovered near a coal excavation in France in the early '80s. The extent of the deposit was limited, and on this account little interest in its discovery was manifested. A chemical investigation proved it to be one of a series of hydro-carbons, starting with the formula CH_2 .

A few years later similar deposits were found in Woodbury,

Conn., but they, too, were small and in scattered localities. About the year 1893, a couple of cowboys in search of stray cattle had occasion to camp for the night, eighteen or twenty miles from the southern border of the Uintah reservation, Utah. Their fire for the evening meal had hardly been lighted when it commenced to emit a heavy black smoke having the sickening odor of burnt rubber. The stench, in fact, was so great that they were compelled to withdraw to the windward side for a considerable distance. After it had burnt out and the embers were raked away, they found that the fire had been built on the croppings of a black, shiny substance resembling hard rubber in appearance, and which broke with a brittle fracture. The ledge was several feet in thickness and of indefinite depth. Curiosity impelled the discoverers to follow the croppings, which they did until they entered the reservation. Here they were obliged to desist on account of two difficulties: First, the Indians, who savagely resent any intrusion on their ground; and, secondly, the authorities allow no prospecting on a reservation. They, however, dug out fifty or sixty pounds of the find and brought it into Salt Lake City. A leading metallurgist there pronounced it “elaterite.” Elastic bitumen, as the Connecticut article was called, is a misnomer for the latter, on account of its hardness, although the chemical formula was identical. It ignites readily, burns with a pale blue flame, and develops a heavy, characteristic black smoke.

On account of the apparently inexhaustible supply, the question naturally arose, “To what use shall it be put?”

A certain Chicago firm decided that if a solvent could be found at a reasonable cost, the product would make an ideal carriage varnish. A chemist was consulted and started to work. What appeared at first to be an easy task soon assumed the proportions of an endless job. The solutions which he did obtain were found to be chemical decompositions and consequently did not contain the original article at all. His various reports naturally caused a furore in scientific circles, and soon after the sheriff of Carbon county, Utah, received an order from a Berlin firm for a shipment of one ton for experimental purposes. Of this export nothing was ever heard. At present a Denver firm is manufacturing and selling a rubber roofing which is covered with what they term “elaterite enamel,” and which they claim provides a perfect, impervious covering. If it is as they represent, it presents the first steps of introducing elaterite into the arts. It can be substituted for hard rubber and at a nominal cost when the Uintah reservation is opened up. Several attempts have been made to do this, but some influence has been brought to bear in Congress, and the bill was pigeon-holed. The last bill was passed by both houses and sent to President Cleveland to sign about five days before his term expired. It was not signed, and while this was not equivalent to a veto, it effectually put a stop to further progress. It is said that the St. Louis Gilsonite Company employ lobbyists at Washington to prevent the passage of all bills of this character, as they control the entire gilsonite output of the United States, and they probably fear that the opening of these lands will overload the market and depress the present profitable price.

A Mormon resident of that section of the country, on being shown a specimen of elaterite, declared that the Uintah country abounded in the mineral. On the strength of this and similar reports, several companies have been formed in Salt Lake City for the purpose of having representatives on the ground, should it ever be opened up. Until then it will not come into universal use.—*Rocky Mountain Druggist.*

Business Personals.

H. M. Sale & Son, of this city, have merged their interests in a corporation under the name of the Sale & Son Drug Company, of which H. M. Sale is President; E. S. Tanner, Vice-President; L. D. Sale, Treasurer; E. T. Off, Secretary.

J. F. Christopher has accepted a position as manager of the Bley pharmacy at Pasadena; R. H. Gaylord, proprietor.

Clarence Condon, formerly with Thomas Drug Company, has accepted a position with J. V. Akey, Central avenue and Vernon street.

Theo. Wrede will remove, January 1st, to corner San Pedro and Pico streets, where he has secured a nice store. The new location is apparently an improvement over the old one.

Mr. L. D. Sale, of Sale & Son Drug Company, this city, and Miss Katherine Wilson, of Eau Claire, Wis., were married November 10th, at Eau Claire, returning to take up their residence in Los Angeles. We extend our best wishes.

J. B. Hawley & Co. have opened an assay office at 232 New High street, with an entrance at 175 North Spring street, and are prepared to do work in all chemical lines where accurate analysis is required, not only on ores, but soils, fertilizers, waters, etc., etc. We take pleasure in recommending them to our friends.

Drs. Wood and Royer have bought the drug business of Solenberger & Barker, Orange, and will make various necessary improvements in the store. The new proprietors are well known and popular physicians of Orange.

J. T. Baker, Hanford, has sold his drug business to H. E. Wright. Among the old-timers of the San Joaquin Valley "Jap." Baker is one of the best known in the trade, and his many friends of the gripsack will regret his withdrawal from business. Mr. Clarence S. Howland continues with the new proprietor and will manage the business with his old-time efficiency.

Pierce & Robbins, Pomona, have nearly completed their fine improvements and now have one of the prettiest stores in Los Angeles county. New counters, modern deep showcases, handsome ornamental grill work, an elegant mirror on prescription department facing the front, an enclosed waiting place for ladies, enlarged soda fountain facilities, largely increased prescription conveniences and office, are a portion of their attractions. Their ceiling and walls are beautifully decorated, and their woodwork is finished in white and gold. It will be a pleasure both to themselves and their customers to do business under so greatly improved conditions, for their trade had quite outgrown the cramped quarters they occupied until the extension of their store was completed.

E. Norman, San Pedro, whose death occurred last month, was for a number of years the leading druggist of that town. As the affairs of his business have not been settled, it is not at present known who is to be his successor.

The Bradley Fertilizer Company, of Boston, have made arrangements for the establishment of a manufacturing plant in Los Angeles. They have secured a location near the junction of the Southern Pacific and Santa Fé lines south of the city, and will erect suitable buildings for their purposes, including an extensive sulphuric acid plant. This will add a valuable industry to Southern California, and considerably enlarge the manufacturing interests of Los Angeles.

Mr. George H. Smith, of Smith Bros., Fresno, with Mrs. Smith, is off for a Christmas visit to his parents in England. We wish them a pleasant visit, and a safe return from their long journey.

The well known "Snake Drug Store" of San Francisco has passed into the hands of C. L. Eschmann of Phoenix, Arizona, who was the highest bidder at the administrator's sale. Mr. Eschmann has struck a bonanza. We learn that the purchase price was \$50,000.

Mr. T. H. Jones, senior of Jones & Son, Ventura, was quite ill with pneumonia last month, but we are glad to say is about again. Mr. Jones made an extended trip this season among the mining regions of the State, finding health and enjoyment thereby, and a prospect of future profit as well. The change from the dry air of the desert to the coast climate, however, caused all the trouble.

E. Moore, San Diego, has removed to Chula Vista, where he will continue to pursue the drug business.

Dulcin.

This derivative of Berlin blue is said to be two hundred and fifty times sweeter than sugar. It is a crystallized white powder, fusible at 173 degrees F., soluble in eight hundred parts of water at 59 degrees F., in fifty of boiling water and of fifteen of alcohol at ninety per cent. It is absolutely inoffensive in the dose agreeable to diabetics. Pastils containing twenty-five milligrams, the equivalent of five grams of sugar, have been made. The taste is much more like sugar than is the case with saccharine. Some of the author's diabetic subjects have used the preparation for a year without any bad effects. —*Journal de Medicine, Paris.*

A Task for Spellers.

The best spellers, the best educated people, the most scholarly persons, will find it difficult to write the following sentence from dictation and spell every word of it correctly. Don't study the sentence and its words, and then try writing it off-hand and see how you come out. Or again, whenever you desire to call down some "know-all," this sentence will floor him. Here it is: "It is disagreeable to witness the unparalleled embarrassment of a harassed peddler gauging the symmetry of a peeled pear." An old pupil of ours, George H. Towle, who is now employed as stenographer in the editorial rooms of the New York Sun, favored us with this unique sentence, stating he secured it from Mr. Dana's secretary, and that for years it has been a source of amusement in the Sun office—in taking down smart alecks.—*W. Druggist.*

Selected Formulas.

SPLENDID SHOW BOTTLE COLOR.—A. Rosenwald, Chicago, sends for the benefit of his colleagues the formula of a combination, which he styles "Chromo-nitro-muriaticum," claiming that it gives a splendid magenta color for show bottles. This is it:

Chromic acid.....	1 dram
Commercial muriatic acid,	
Nitric acid, of each.....	2 ounces
Water, sufficient to make 2 or 3 gallons.	— <i>Era.</i>

LABEL PASTE.—100 grains of borax are dissolved in 650 grams of hot water; to this are added 750 grams of white dextrin and 100 grams of liquid glucose, heating the mixture and stirring until all of the dextrin is dissolved. The heating should be done on a water bath.

WATERPROOF CEMENT.—Sandarac and mastic, of each 15 grams, are dissolved in 250 grams of alcohol; to this 15 grams of oil of turpentine are added and the mixture is heated to boiling in a flask. To this is slowly added (while shaking) a hot concentrated solution of equal parts of glue and isinglass in water until a thin paste ensues. This cement when once dry is waterproof.—*Era.*

GASTROPHANE.—Gastrophane or gastrophan is a name given to a bitter, alcoholic stomachic, having the following formula:

Quassia chips.....	30 gm.
Orange peel, chopped fine.....	15 gm.
Galangal, powdered.....	7.50 gm.
Gardamom, powdered.....	3 gm.
Oil of star anise.....	10 drops
Oil of orange peel.....	10 drops
Alcohol, 9 per cent.....	150 gm.
Water.....	100 ccm.

Mix the alcohol and water and in the liquid macerate the solids for a week. Strain off, express and add the essential oils, dissolved in a small quantity of the alcohol reserved for this purpose. Filter.

GRAFTING WAX.—The following makes a good wax for budding and grafting, and we recommend it from personal experience:

Yellow wax.....	3 ozs.
Rosin.....	10 ozs.
Tallow.....	12 drams
Venice turpentine or Canada balsam.....	1 oz.

Melt together at a low heat, and stir till of uniform consistency. It makes an excellent wax for covering wounds of the bark on young trees, as well as being a first-class grafting or budding wax.—*National Druggist.*

LIME JUICE AND GLYCERIN (TRUE).—The following is vouched for by the British and Colonial Druggist as yielding a beautiful creamy emulsion, which is really beneficial and nutritive to the hair:

Yolk of egg.....	No. 1
Glycerin.....	fl. oz. 1
Tincture quillaja.....	fl. dr. 2
Oil sweet almond.....	fl. oz. 1
Lime juice.....	fl. oz. 1
Rose water, enough to make.....	fl. oz. 6

Mix the egg yolk thoroughly with the glycerin in a mortar; add the quillaja and then slowly rub in the oil, then add the lime juice in small quantities at a time until a perfect emulsion is formed; then slowly mix in the rose water. If desired, it may be perfumed with any essential oil, such as lavender or rosemary.

BOOKBINDERS' GLUE.—Soak 4 parts of best glue in 15 parts of cold water over night, and then warm the mass slightly until it makes a clear solution. Then add 65 parts of boiling water, with constant stirring. In another vessel mix 30 parts of thick starch paste with 20 parts of cold water, with constant stirring, and pour the mixture into the boiling solution of glue. Add for each pound of the mass $\frac{1}{2}$ dram of carbolic acid to prevent fermentation, and 1 dram of glycerin to prevent brittleness.—*Drug Circular.*

PETROLATUM COLD CREAM.—The following is a formula for a cold cream in which petrolatum is used for the base:

Petrolatum (white).....	7 ozs.
Paraffin.....	$\frac{1}{2}$ oz.
Lanolin.....	2 ozs.
Water.....	3 ozs.
Oil of rose.....	3 drops
Alcohol.....	1 dr.

A small quantity of borax may be added if desirable, and the perfume may be varied to suit the taste of the compounder and his customers.—*Drug Circular.*

FERTILIZER FOR PLANTS.

(Prof. Wagner.)

Ammonium phosphate.....	30 grams
Sodium and potassium nitrates, each.....	25 grams
Ammonium sulphate.....	20 grams

To be diluted not over 1 part to 1,000 of water.—*Suddeutsch. Apoth. Ztg.*

FERTILIZER FOR GARDENS.

(Rev. Chim. Ind.)

Ammonium sulphate.....	10
Sodium nitrate.....	15
Ammonium phosphate.....	30
Potassium nitrate.....	45

FERTILIZER FOR LAWNS.

(Rev. Chem. Ind.)

Potassium nitrate.....	30
Sodium nitrate.....	30
Calcium sulphate.....	30
Calcium superphosphate.....	30

FERTILIZER FOR FRUIT TREES.

(Rev. Chem. Ind.)

Potassium chloride.....	100
Potassium nitrate.....	500
Potassium phosphate.....	570

This total amount of 1170 grams to be used for one tree.

CHEMICAL GUANO, GRANDEAU.

(Rev. Horticult.)

Calcium nitrate.....	100
Potassium nitrate.....	25
Potassium phosphate.....	25
Magnesium sulphate.....	25

Dissolve from 4 to 10 grams of this powder in 1 liter of water, and water each pot plant with this once or twice a month. The plants must be in full vegetation.

PATENTS,

Caveats, Trade Marks,
Design-Patents, Copy-
rights, Etc. . .

CORRESPONDENCE SOLICITED

Le Droit Building,
Washington, D. C.

JOHN A. SAUL

Fresh "Velvet"

The delicious Boston Molasses
Candy, in packages, for Druggists
sales, is now on hand, just from the
factory. Start in early and catch the trade!

F. W. BRAUN & CO.

OUR ADVERTISERS.

It will be of interest and value to the trade to consult our advertising columns, in which will be found represented the following firms and goods :

A. Gettleman Brewing Co.	Kennedy, S. H.
Allcock's Plasters.	Kline, R. H., M. D.
Ammonol Chemical Co.	Kondon Manufacturing Co.
Anheuser-Busch Brewing Assn.	Kuhns, Arthur Company.
Antikamnia Chemical Co.	Leiner, M.
Apollinaris Co., Limited.	Levy, B. & Co.
Arlington Chemical Co.	Ludwick, G. M.
Armstrong Manufacturing Co.	Major Cement Co
Batchelor Hair Dye Co.	Mariani & Co.
Beeman Chemical Co.	Moore, H. H. & Sons.
Blake, C. E. & Co.	Munn & Co.
Braun, F. W. & Co.'s Laboratory Products.	Norman Lichty Manufacturing Co.
California Fig Syrup Co.	N. Y. Pharmacal Association.
Centaur Company.	Omega Chemical Co.
Cal. Mission Eucalyptus Lozenges.	Planten, H. & Son.
Crown Perfumery Co.	Pond's Extract Co.
Curtis & Brown Manufacturing Co.	Pope Manufacturing Co.
Davol Rubber Co.	Portuondo Vicente.
Dement, W. E.	Principe de Gales Cigars.
Empire Mfg. Co.	Richmond, Dr. S. A.
Etna Chemical Co.	Sharp & Dohme.
Fox, Fultz & Co.	Sterling Remedy Co.
Gedney, L. H.	Taite, Jos. G. & Sons.
Goodrich, B. F. & Co.	T. B. Insect Powder.
Gold Label Corks.	Tetlow, Henry.
Guild, J. H., M. D.	Thum, O. W. Co.
Hayden Manufacturing Co.	Welch Grape Juice Co.
Hildreth, H. L.	Wells, A. J. Manufacturing Co.
Hunyadi Salts Co.	Whittemore Bros. & Co.
Imperial Chemical Mfg. Co.	Wilbur Safety Packet Co.
Jayne, Dr. D. & Son.	Wright, Chas. & Co.
Johnson, I. S. & Co.	Wyeth, John & Bro.

Christmas goods have been in good demand this season, and wholesale stocks have been much reduced. F. W. Braun & Co. offer some handsome and desirable goods in fancy perfumes, atomizers, celluloid articles and the like, to close out these lines, which are worthy of notice. A few days yet remain. Call soon.

An immense deposit of strontian has been discovered in Put-in-Bay Island, says the Dayton (O.) News, and sixty tons were shipped East last week. The stratum of strontian is many acres in extent and of the finest quality, so that it will doubtless prove of great value. An expert says that it will revolutionize the manufacture of fireworks, as the material heretofore used came from abroad.

Great Music Offer.

Send us the names and addresses of three or more performers on the piano or organ, together with ten cents in silver or postage, and we will mail you ten pieces full sheet music, consisting of popular songs, waltzes, marches, etc., etc., arranged for the piano and organ. Address :

POPULAR MUSIC PUB. CO.,
Indianapolis, Ind.

Pacific Coast Drug Agency

OFFERS FOR SALE

First-Class Drug Stores
and Medical Practices

in all the Pacific States and Territories

Clerks Registered, Provided and Employed. Partnerships
Negotiated. Lists Sent Free. Correspondence Solicited.

G. M. LUDWICK,

S. E. Corner Second St. and Broadway, Room 202, Los Angeles, Cal.

WANTS, Etc., Etc.

[Under this heading we will be pleased to publish FREE OF CHARGE, notices of clerks wanted, positions desired, stores for sale or exchange, propositions for purchasing, etc.]

FOR SALE—Set of shop bottles for small store, at a bargain. Address Pierce & Robbins, Pomona, Cal.

FOR SALE—In coast city of Southern California, a drug business established over eight years. Stock about \$2500; location first-class. Address M. H., care CALIFORNIA DRUGGIST.

FOR SALE—First-class drug store in interior city of California. Value about \$6000. Address F. W. BRAUN & CO., Los Angeles.

FOR SALE—Drug store in the most prosperous mining town in California; doing a good business; price \$2000. Good reasons for selling. A full investigation desired. This is a splendid opportunity for a competent man. Population 6000 and only three drug stores. Address "GUARANA" care CALIFORNIA DRUGGIST, Los Angeles.

FOR SALE—First-class drug store, good location and low rent. Address P. O. Box 756, San Diego, Cal.

FOR SALE—Drug store in suburbs of Los Angeles, worth \$2000, stock clean and in good condition. Store has been established 18 months; will sell at invoice price. Inquire of F. W. BRAUN & CO.

FOR SALE—Drug business in Los Angeles. Established eight years. Valuation about \$1000. Good location for a single man. Address J. O. WHITE, 337 Aliso Street.

FOR SALE—A city drug store. Fine location. Good business. Low rent. Good reasons for selling. Address L, care F. W. BRAUN & CO.

FOR SALE—A small drug store on the coast, valued at about \$800 cash; well worthy the attention of purchaser wanting a fair business at a small investment. Apply for further information to F. W. BRAUN & CO, Los Angeles.

FOR SALE—City drug business at a bargain. Stock about \$1200, all clean and no dead stuff. Good location for a doctor. Inquire of F. W. BRAUN & CO., Los Angeles.

FOR SALE—A well stocked drug store in busy interior city of Southern California. No cutting in any line. Average daily sales \$30. Expenses light. Inventory \$6000. Will sell for cash or part cash and good security. Good reason for selling. Address "Suma," care of F. W. BRAUN & CO.

FOR SALE—Elegant clean stock in the most progressive suburb of Los Angeles. Only drug store within twenty blocks. Best reasons for selling. Value about \$2000. Inquire of F. W. BRAUN & CO., Los Angeles.

WANTED—Situation by drug clerk, married, age 26. Eight and a half years experience; capable and reliable; good habits; best of references. Address A. F. Hyer, care Harry Bunting, Santa Cruz, Cal.

PRICE LIST OF DRUGS, CHEMICALS, ETC.

These prices are for quantities as ordinarily bought by average buyers, and include containers, unless otherwise indicated. Subject to market changes.

For special quantities we will make special figures.

F. W. BRAUN & CO., Los Angeles, Cal.

ACETANILID.....lb	42@	45	CAPSICUM , African, pods.....lb	22@	25	Ammoniac.....lb	40@	45
ACID , Acetic No. 8.....lb	10@	25	African , powd.....lb	20@	25	Arabic , No. 1.....lb	70@	75
Acetic U. S. P.....lb		30	CARAMEL (gal \$1 50, can extra).....lb		25	Arabic , No. 2.....lb	50@	55
Benzoic, Eng.....oz		16	CARBON , bisulphide, 1-lb bots.....doz	1 75		Arabic , powd., No. 1.....lb	70@	75
Benzoic, German.....oz		16	Bisulphide, 2-lb bots.....doz	3 25		Arabic , powd., French.....lb	90@	1 00
Boric.....lb	14@	20	Bisulphide, 1-gal cans.....ea	1 10		Arabic , sorts.....lb	40@	45
Boracic, powd.....lb	14@	20	Bisulphide, 5-gal cans.....ea	3 75		Asafetida.....lb	32@	35
Carbolic, crude.....gal	40@	60	CARMINE , No. 40.....oz	35		Asafetida , powd.....lb	45@	50
Carbolic, cryst, blk label, 1-lb tin.....lb	30@	32	CHALK , French, powd.....lb	6 1/2@	8	Benzoin.....lb	50@	55
Carbolic, cryst, blk label, 5-lb tins.....lb	28@	30	White, precip.....lb	10@	12	Benzoin , powd.....lb	60@	70
Carbolic, cryst, gold label, 1-lb bots.....lb	36@	38	White, prepared, drops.....lb	8@	10	Catechu.....lb	9@	12
Carbolic, cryst, gold label, 5-lb tin.....lb	33@	36	CHARCOAL , animal, gran.....lb	8@	12	Catechu , powd.....lb	32@	35
Citric.....lb	37@	42	Animal, powd.....lb	8@	10	Guaiac.....lb	38@	40
Gallic.....oz	11@	12	Willow, powd, bulk.....lb	12@	15	Guaiac , powd.....lb	45@	50
Hydrocyanic, dil.....oz	11@	12	Willow, powd., 1-lb cartons.....lb		18	Myrrh.....lb	35@	38
Hydrocyanic, conc., Scheele's.....oz	40@	45	Willow, powd., 1/2-lb cartons.....lb		20	Myrrh , powd.....lb	38@	40
Hydrofluoric, 1-oz bots.....ea	45@	50	Willow, powd., 1/4-lb cartons.....lb		25	Olibanum.....lb	25@	30
Hydrofluoric, 4-oz bots.....ea	65@	75	CHLORAL HYDRATE , 1 lbs.....lb	1 60@	1 65	Opium.....lb	3 00@	3 20
Muriatic, coml., 6-lb bots.....ea	65@	75	1/2 lbs.....lb	1 75@	1 80	Opium , powd.....lb	3 80@	4 00
Muriatic, coml., carboy, \$2.....ea	3 1/2@	4	1/3 lbs.....lb	1 95@	2 00	Shellac , orange.....lb	32@	35
Muriatic, C. P., 1-lb bots.....lb	35@	40	CHLOROFORM , 1-lb tins.....lb	60@	65	Shellac , orange, ground.....lb	35@	38
Muriatic, C. P., 6-lb bots.....lb	25@	30	7-lb tins.....lb	57@	60	Shellac , white.....lb	35@	40
Nitric, coml., 7-lb bots.....ea	1 00		Squibbs', 500-gm.....ea	1 25		Shellac , white, powd.....lb	40@	45
Nitric, coml., carboy, \$2.....lb	8@	9	Squibbs', 250-gm.....ea	68		Spruce , tears.....lb	1 25@	1 35
Nitric, C. P., 1-lb bots.....lb	35@	40	Squibbs', 100-gm.....ea	31		Tragacanth , flake.....lb	90@	95
Nitric, C. P., 7-lb bots.....lb	25@	30	CLOVES.....lb	15		Tragacanth , sorts.....lb	45@	50
Oxalic.....lb	12@	15	Powd.....lb	25		Tragacanth , powd.....lb	1 00@	1 10
Pyrogallie, Merck's.....lb	3 25		COBALT , powd.....lb	30		HOFFMAN'S ANODYNE.....lb	65	
Pyrogallie, Merck's.....oz	26		COCAINE , hydrochlorate.....oz	3 25		HOPS , pressed, 1/2 and 1/4-lbs.....lb	16@	20
Salicylic.....lb	60@	70	Hydrochlorate, 1/4 oz.....oz	3 35		Pressed, oz.....lb	25	
Salicylic.....oz	8@	10	Hydrochlorate, 1/2 oz.....ea	45@	50	HYDROGEN PEROXIDE , Mar-		
Salicylic, from oil wintergreen.....oz	54		COCOA BUTTER.....lb	50@	55	chand's, lbs.....doz	7 50	
Sulphuric, coml., 9-lb bots.....ea	65@	75	CODEINE , alk., 1/4 oz.....oz	5 30		Marchand's, 1/2-lbs.....doz	5 50	
Sulphuric, coml., carboy, \$2.....ea	2 1/2@	2 3/4	Sulphate, 1/2 oz.....oz	4 85		Marchand's, 1/4-lbs.....doz	3 75	
Sulphuric, C. P., 1-lb bots.....lb	85@	90	COLOCYNTH APPLE.....lb	80		Marchand's, 1/2-lbs.....doz	2 25	
Sulphuric, C. P., 9-lb bots.....lb	25@	30	Powd.....lb	75		M. C. W., or P. & W., 1-lbs.....doz	4 80	
Tannic.....lb	1 25@	1 50	COMPOSITION POWDER , 1/2-lb pkgs.....lb	35		M. C. W., or P. & W., 1/2-lbs.....doz	3 00	
Tartaric.....lb	38@	42	COPPERAS , bbls, 13 1/2.....lb	2@	3	M. C. W., or P. & W., 1/4-lbs.....doz	1 80	
ALCOHOL , absolute, 1-qt bots.....ea	1 60		CORROSIVE SUBLIMATE.....lb	80@	85	Oakland, 1 lb.....doz	6 00	
Grain.....market			Powd.....lb	90@	95	Oakland, 1/2-lbs.....doz	3 75	
Wood, 5 gal. lot to bbl. lot.....gal	95@	1 10	CREAM TARTAR , pure.....lb	27@	32	Oakland, 1/4-lbs.....doz	2 50	
Wood, less quantity, can extra.....gal	1 20		CREOLIN , 1-lb and 5-lb bots.....lb	50@	55	U. S. P., 1 lb.....lb	35	
ALUM , chrome.....lb	13@	15	CREOSOTE , beech-wood.....lb	99@	1 10	U. S. P., 1 lb.....full doz	3 25	
Dried (burnt alum).....lb	12@	15	Coml.....lb	45@	50	HYDROZONE , 1-lb bots.....doz	10 50	
Lump.....lb	3 1/2@	4	CURCUMA , powd.....lb	12@	15	1/2-lb bots.....doz	7 25	
Ground.....lb	5@	6	CUTTLE BONE.....lb	30@	35	1/4-lb bots.....doz	4 75	
Powdered.....lb	6@	8	DEXTRINE.....lb	8@	12	1/2-lb bots.....doz	2 25	
AMMONIA , conc., 26°, 5-pt bots.....ea	85		DOVER'S POWDER.....lb	1 25		ICHTHYOL.....oz	50	
Conc., bulk, can extra.....gal	75		EIKONOGEN.....oz	1 37		Ichthyol.....lb	6 50	
Bromide.....lb	75		EMERY , flour.....lb	8@	10	INDIGO.....lb	70@	75
Carbonate.....lb	12@	15	ERGOT , powd.....lb	50@	55	INSECT POWDER , Buhach, 6-lb cans.....lb	50@	60
Muriate, lump.....lb	13@	15	ESSENCE PEPPERMINT , 2-oz bot, doz.....lb	1 50		Dalmatian, bulk.....lb	28@	40
Muriate, gran. coml.....lb	11@	15	ETHER , Nitrous, conc., 1-lb bots.....lb	1 20@	1 25	Hill's California, bulk.....lb	35@	45
Muriate, gran. pure.....lb	16@	20	Nitrous, conc., 1/2-lb bots.....lb	1 35@	1 40	"T. B.", 6-lb cans.....doz	40	
Muriate, powd.....lb	20@	25	Nitrous, conc., 1/4-lb bots.....lb	1 55@	1 60	"T. B." 1-lb cans.....doz	5 50	
Valerianate.....oz	27		Sulphuric U. S. P., 1880.....lb	75@	80	"T. B." 1/2-lb cans.....doz	3 25	
ANTIKAMNIA (10 oz, 90).....oz	1 00		Sulphuric, conc., 1890.....lb	80@	85	"T. B." small.....doz	1 25	
ANTIPYRIN (25 oz, \$1.30).....oz	1 40		Sulphuric, Squibbs', 500-gm.....ea	66		IODINE , re-subl.....oz	36	
ARISTOL (25 oz, \$1.65).....oz	1 80		Sulphuric, Squibbs', 250-gm.....ea	30		Re-subl.....lb	3 60@	3 80
ARROWROOT , Bermuda.....lb	1 35		Sulphuric, Squibbs', 100-gm.....ea	24		IODOFORM.....oz	40	
ARSENIC , powd, white.....lb	10@	12	EUCALYPTOL , Merck's.....oz	21		Iodoform.....lb	1 15@	4 40
BALSAM Copaiba.....lb	60@	75	EXTRACT , Cascara, fluid, F. W. B. & Co., lb.....lb	70		IRON , carbonate precip.....lb	16@	18
Fir, Canada.....lb	45@	50	Cascara, fluid, F. W. B. & Co., 5-lb bots.....lb	65		Chloride, solution.....lb	25@	35
Peru.....lb	2 50@	2 75	Cascara, fl., arom, F. W. B. & Co., 1-lb bot.....lb	80		Iodide.....oz	35	
Tolu.....lb	75@	80	Cascara, fl., arom, F. W. B. & Co., 5-lb bot.....lb	75		Sub-sulphate (Monel).....oz	8	
BARK , Cinchona, red, true.....lb	50@	55	Logwood, 15 and 25-lb boxes.....lb	12@	13	Sub-sulphate (Monel).....lb	34@	40
Cinchona, red, powd.....lb	35@	40	Logwood, 1-lb, 1/2-lb and 1/4-lb boxes.....lb	15@	20	Sub-sulphate solution.....lb	25@	30
Cinchona, yellow, Calisaya.....lb	50@	55	Less than 5 gals, container extra.....gal	65@	90	Sulphate, dried.....lb	15@	20
Cinchona, yellow, powd.....lb	35@	40	EXTRACTS, FLAVORING.....doz			Sulphate, pure cryst, bulk.....lb	8@	10
Elm, slab.....lb	12@	15	Lemon, F. W. B. & Co., 2-oz.....doz	1 50		Sulphate, pure cryst, 1-lb bots.....lb	14@	18
Elm, ground.....lb	14@	18	Vanilla, F. W. B. & Co., 2-oz.....doz	1 75		JUICE , Grape, Los Gatos, pts.....doz	4 00	
Elm, powd.....lb	15@	20	FLOWERS , Arnica.....lb	18@	20	Grape, Welch's, 1/2 pts.....doz	1 75	
Sassafras.....lb	12@	15	Chamomile, Eng.....lb	28@	30	Grape, Welch's, pints.....doz	3 10	
Soap, slab.....lb	7@	10	Chamomile, Ger.....lb	28@	30	Grape, Welch's, quarts.....doz	5 50	
Soap, ground.....lb	10@	13	Lavender.....lb	12@	15	LANOLIN , Leibreich's.....lb	1 00	
Soap, cut, 5c boxes.....doz	18@	20	Rosemary.....lb	40		LEAD , acetate, coml.....lb	16@	20
Soap, cut, 10c boxes.....doz	60		FOIL , Tin, Heavy.....lb	20@	25	Acetate, powd.....lb	20@	25
Wild Cherry.....lb	12@	15	Tin, Medium.....lb	25@	30	Acetate, C. P.....lb	27@	30
BAY RUM.....gal	2 50@	3 00	Tin, Light.....lb	30@	35	Sub-acet. solu., Goulard's.....lb	30@	35
F. W. B. & Co., 1/2 pts.....doz	1 75		FRUIT JUICES , F. W. B. & Co., qts, doz.....lb	55@	60	LEAVES , Bay.....lb	14@	15
F. W. B. & Co., pts.....doz	3 50		FRUITS , Crushed, F. W. B. & Co., 1/2 gals, doz.....lb	10 80		Buchu, long.....lb	30@	38
BEANS , Tonka, Angostura.....lb	2 25@	2 50	FULLER'S EARTH.....doz	6@	10	Buchu, short.....lb	30@	38
Vanilla, Mexican.....lb	13 50@	14 50	GELATINE , Cox's, sml.....doz	1 50		Rosemary, bulk.....lb	18@	20
Vanilla, Tahiti.....lb			French, gold label.....lb	60@	65	Sage, 1/2 and 1/4 lbs.....lb	18@	20
BERRIES , Cubeb.....lb	25@	30	French, silver label.....lb	40@	45	Sage, ozs.....lb	25	
Cubeb, powd.....lb	9@	10	French, bronze label.....lb	35@	40	Senna, Alex.....lb	30@	35
Juniper.....lb	9@	10	GLUE , Carpenter's.....lb	9@	12	Senna, Alex., powd.....lb	35	
BISMUTH , sub-carbonate.....lb	1 60@	1 70	White.....lb	15@	18	Senna, Tinnivelly.....lb	18@	20
Sub-gallate.....oz	19		GLYCERINE , 50-lb cans.....lb	14 1/2@	15	Senna, Tinnivelly, powd.....lb	20@	25
Sub-nitrate.....lb	1 25@	1 35	10-lb cans.....doz	1 25@	1 50	Uva Ursi.....lb	12@	15
BLUE MASS.....lb	70@	75	Schering's 1-lb bots.....lb	45		LEECHES , (25 or more, 8c.).....ea	10	
BLUE VITRIOL.....lb	4 1/2@	7	Schering's 10-lb bots.....lb	40		LIME Chloride, 35-lb cans.....lb	4 1/2@	
BORAX , refined.....lb	6 1/2@	10	GLYCOLINE (gal. \$1.50, can extra).....lb	35		Chloride, Acme, 1-lb cans.....doz	1 25	
Powd.....lb	6 1/2@	10	GUM , Aloes, Barb.....lb	25@	30	Chloride, Acme, 1/2-lb cans.....doz	80	
BUDS , Cassia.....lb	35@	38	Aloes, Barb., powd.....lb	30@	35	Chloride, Acme, 1/4-lb cans.....doz	45	
CALOMEL , American.....lb	80@	85	Aloes, Cape, powd.....lb	20@	25	Chloride, Electron, 1-lb cans.....doz	1 20	
English.....lb	1 10@	1 15	Aloes, Cape, true.....lb	20@	25	Chloride, Phoenix, 1-lb cartons.....doz	1 10	
Stock.....lb	55@	65	Aloes, Socotrine, true.....lb	45@	50	LITHARGE.....lb	8 1/2@	10
CAMPHOR.....lb	45@	50	Aloes, Socotrine, powd.....lb	50@	55	LONDON PURPLE.....lb	15@	20
CANTHARIDES , Chinese, powd.....lb	60@	65						
Russian, powd.....lb	1 00@	1 10						

LOZENGES, Licorice, 5-lb boxes.....lb	24	
Licorice, "Acme," 5-lb boxes.....lb	35	
Peppermint, 5-lb boxes.....lb	14	
LYCOPODIUM.....lb	50@	55
LYE, concentrated (case, \$3 50).....doz	90	
LYSOL, 1-lb bots.....lb	65	
MAGNESIA, Calcined, 1-lb tin.....lb	65	
Carbonate, Jennings', 2 and 4-oz.....lb	35	
Carbonate, K. & M., 4-oz., 2 oz. and 1-oz.....lb	18@	25
Carbonate, K. & M., powdered.....lb	35	
Carbonate, K. & M., S. S.....lb	65	
Eff. citrate, Herring's.....doz	2 00	
MANGANESE, black oxide.....lb	6@	8
MANNA, large flake.....lb	90@	1 00
Small flake.....lb	60@	65
MENTHOL, (oz, 25c).....lb	2 35@	2 50
MERCURY.....lb	68@	70
Bi-sulphate.....lb	65@	70
Iodide, green.....oz	25	
Iodide, red.....oz	26	
MORPHINE, sulph., 1/2 oz.....oz	2 30@	2 50
Sulph., 1/2 oz., 2 1/2 oz. bxs.....oz	2 25@	2 45
Sulph., 1 oz tins.....oz	2 05@	2 25
Sulph., 5-oz tins.....oz	2 00@	2 20
MOSS, Iceland.....lb	20	
Irish.....lb	20	
MUSK, Canton, 1-oz bxs.....oz	35	
Tonquin, 1/2 oz bots.....ea	4 50	
MUSTARD Colburn's, 6 lb cans.....lb	28	
Ground California.....lb	14@	15
NAPHTHALINE, ball, cakes or flakes.....lb	4@	8
NUTMEGS.....lb	60@	65
Ground.....lb	65@	70
NUTS, Arca.....lb	30@	35
Arca, powd.....lb	35@	40
Kola.....lb	25@	35
NUX VOMICA.....lb	15@	20
Powdered.....lb	20@	25
OIL, Almond, bitter.....oz	65	
Almond, sweet.....lb	25@	45
Amber, rect.....lb	50@	55
Anise.....lb	2 50@	2 70
Bay.....oz	45@	50
Benne (can extra).....gal	1 15@	1 25
Bergamot, Sanderson.....lb	3 40@	3 60
Bergamot, Sicilian.....lb	3 00@	3 20
Cassia.....lb	2 25@	2 50
Castor "A A".....gal	1 25@	1 35
Castor, machine.....gal	45@	50
Castor, special com'l.....gal	75@	80
Less than 5 gal., can extra.....lb	40@	50
Cedar, pure.....lb	75@	80
China nut (can extra).....gal	65@	75
Cloves.....lb	80@	1 00
Cocoonut.....lb	20@	30
Cod liver, Norwegian (can extra).....gal	1 10@	1 25
Cottonseed.....gal	55@	70
Less than 5 gal., can extra.....lb	1 35@	1 50
Croton.....lb	1 50@	1 75
Cubebs.....lb	65@	75
Eucalyptus.....lb	65@	75
Geranium Rose.....oz	65@	75
Hezlock, pure.....lb	75@	80
Lard.....gal	75@	85
Less than 5 gal can extra.....lb	2 25@	2 40
Lavender flowers.....lb	75@	80
Lavender, garden.....lb	2 00@	2 20
Lemon, Sanderson.....lb	1 25@	1 50
Lemon, Sicilian.....lb	1 25@	1 50
Mustard, Essential.....oz	75@	80
Neatsfoot (less than 5-gal. can extra).....gal	12 00	
Olive, California, qts.....doz	1 85	
Olive, Italia, 1 gal cans.....gal	1 00@	1 25
Olive, Malaga, can extra.....gal	4 50@	4 75
Orange, bitter.....lb	2 25@	2 50
Orange, sweet.....lb	50@	60
Pennyroyal.....lb	1 50@	1 75
Peppermint Hotchkiss.....lb	2 10@	2 25
Peppermint, Western.....lb	1 40@	1 60
Pinus Sylvestris.....lb	1 20@	1 40
Rhodium.....oz	40@	75
Rose.....oz	75@	100
Rosemary flowers.....lb	1 50@	1 65
Sandalwood, Eng.....oz	50	
Sandalwood, Ger.....lb	3 00@	3 25
Sassafras.....lb	75@	85
Sewing Machine, Nye's, small.....doz	45	
Sewing Machine, Nye's, large.....doz	75	
Sperm, Nye's crystal.....gal	1 25	
Sperm, pure, w. b.....gal	1 25	
Less than 5 gal can extra.....lb	25@	35
Spike.....lb	25@	35
Turpentine, rect., Merck.....lb	45	
Union salad.....gal	75@	80
Less than 5 gal can extra.....lb	1 70@	1 90
Wintergreen.....lb	4 00@	5 00
Wormwood.....lb	02 1/2@	03
OIL CAKE, ground.....lb	05	
OINTMENT, Citrine.....lb	50@	55
Mercurial, 1/2 m.....lb	60@	65
Mercurial 1/2 m.....lb	75	
Zinc, benz. oxide.....lb	15@	18
ORANGE PEEL.....lb	3 00	
PAPOID, 1/2 or 1-oz bots.....oz	10@	15
PARAFFIN.....lb	20@	25
PARIS GREEN.....lb	25@	30
1's, 1/2's, 1/4's.....lb	7@	12
PETROLATUM, ex. amber.....lb	30@	35
Snow white.....lb	1 00	
PHENACETIN (25 ozs. .95).....oz	90	
PHOSPHORUS, 11-lb cans.....lb	1 10@	1 20
1-lb cans.....lb	02@	05
1/2 and 1/4-cans.....lb	04@	08
PLASTER PARIS.....lb	08@	10
Dentist's.....lb	08@	10
POISON, purple.....lb	08@	10

POTASH, Babbits', (case \$3.50).....doz	93	
Caustic, crude.....lb	7 1/2@	13
Caustic, white, stick.....lb	45@	70
Bichromate.....lb	15@	20
Carbonate.....lb	15@	25
Chlorate.....lb	14@	17
Cyanide, mining.....lb	30@	35
Cyanide, pure granular.....lb	2 55@	2 65
Iodide.....lb	08@	12
Nitrate.....lb	40@	60
Pernanganate.....lb	60@	65
Prussiate, red.....lb	32@	35
Prussiate, yellow.....lb	09@	10
PUMICE STONE, lump.....lb	06@	08
Powd.....lb	06@	08
QUASSIA, Chips.....lb	35@	38
QUININE, 1-oz bottle.....oz	33@	36
1-oz tin.....oz	30@	33
5-oz tin.....oz	28@	31
25-oz tin.....oz	27@	30
50-oz tin.....oz	30@	27
100-oz tin.....oz	1 10	
RED PRECIPITATE.....lb	01 1/2 to	03
RESIN.....lb	30@	35
ROOT, Aconite.....lb	35@	40
Althaea, cut.....lb	25@	30
Blood.....lb	30@	35
Blood, powd.....lb	60	
Calamus, peeled.....lb	13@	16
Gentian.....lb	14@	18
Gentian, powd.....lb	20@	25
Ginger, African.....lb	25@	29
Ginger, Jamaica.....lb	65@	70
Goldenseal.....lb	70@	75
Goldenseal, powd.....lb	2 50@	2 75
Ipecac, powd.....lb	13@	15
Licorice, select.....lb	30	
Licorice, cut.....lb	14@	18
Licorice, powd.....lb	35@	40
Orris, powd.....lb	75	
Rhubarb.....lb	1 25@	1 50
Rhubarb cubes.....lb	1 50@	1 75
Rhubarb fingers.....lb	1 75	
Rhubarb, powd.....lb	40@	45
Rhubarb, powd., Allen's, Eng.....lb	40@	45
Sarsaparilla, Hond.....lb	25@	30
Sarsaparilla, Hond, gro.....lb	25@	30
Sarsaparilla, Mex.....lb	30@	35
Sarsaparilla, Mex, gro.....lb	35@	40
Valerian.....lb	07@	10
Valerian, powd.....lb	1 00	
ROTTEN STONE, powd.....lb	40@	45
SACCHARIN, 25 gm. cartons.....ea	1 00	
SAFFRON, American.....lb	02 1/2@	04
Spanish.....oz	01 1/2@	03
SAL EPSOM.....lb	08@	12
Epsom 4-oz cartons.....doz	09@	12
Glauber.....lb	26@	30
Nitre, cryst.....lb	01 1/2@	03
Nitre, powd.....lb	2 50@	3 65
Rochelle.....lb	16@	18
Soda.....lb	20@	25
SALOL, (1 oz 30).....lb	3 50	
SEED, Anise, Ital.....lb	03 1/2@	05
Anise, powd.....lb	04@	06
Bird, mixed, 1-lb., 60-lb case.....case	06@	08
Bird, mixed, 1 lb.....doz	10@	12
Canary.....lb	1 35@	1 40
Caraway.....lb	18@	25
Cardamom.....lb	10@	12
Celery.....lb	03 1/2@	05
Coriander.....lb	03 1/2@	05
Flax, cleaned.....lb	03 1/2@	05
Flax, ground.....lb	03 1/2@	06
Hemp.....lb	06@	08
Millet.....lb	10@	12
Mustard.....lb	04@	06
Poppy, blue.....lb	04@	06
Rape.....lb	40@	50
Sabadilla, powd.....lb	20	
Worm, American.....lb	25	
Worm, Levant.....lb	28@	30
SEIDLITZ MIXTURE.....box	2 50	
Powders, single, 100s.....doz	60	
Powders, 3's.....doz	1 45@	1 50
Powders, 6's.....doz	1 @	2 00
Powders, 10's.....doz	1 10	
SHEEP DIP, Carbolic.....gal	1 35	
Little's 1 gal cans.....gal	1 20	
Little's 5 gal cans.....gal	50	
SNUFF, Garrett's Scotch, blads.....lb	60	
Garrett's Scotch, 1-oz tins.....doz	1 00	
Garrett's Scotch, 2-oz tins.....doz	1 75	
Garrett's Scotch, 4-oz tins.....doz	2 75	
Garrett's Scotch, 6 oz bots.....doz	2 50	
Lorillard's Maccaboy, 4-oz bots.....doz	2 75	
Lorillard's Rappee, 4-oz bots.....doz	13@	16
SOAP, Castile, Conti white.....lb	10@	13
Marseilles, white.....lb	07 1/2@	10
Mottled, com'l.....lb	08@	12
Mottled, pure.....lb	10@	11
Turkish, green or white.....lb	35	
Powdered.....lb	30	
German green, Stiefel's.....lb	04@	06
Whale Oil.....lb	06@	08
SODA ASH.....lb	04 1/2@	08
Caustic, 98 per cent.....lb	03@	03 1/2
Caustic, 70 per cent (Drums).....lb	42@	45
Caustic, white, sticks.....lb	02 1/2@	04
Bicarbonate.....lb	65	
Bromide.....lb	03 1/2@	05
Hyposulphite.....lb	04@	06
Hyposulphite, new process.....lb	40	
SOLUTION, Donovan's.....lb	25@	35
Fowler's.....lb	30@	35
Goulard's.....lb	50@	55
SPIRMACETI.....lb	1 50@	1 75
SPIRITS, Brooklyn and Columb an.....gal	55@	60
Less than 5 gal can extra.....lb	1 50	
Nitre, U. S. P.....lb	55@	60
Nitre, 2-oz bots.....doz	1 50	

STRONTIUM, nitrate.....lb	14@	17
STRYCHINE, cryst., 1/2-oz bots.....oz	1 20@	1 25
Cryst., 1-oz bots.....oz	95@	1 00
Powd., 1/2-oz bots.....oz	1 15@	1 20
Powd., 1-oz bots.....oz	90@	95
SUGAR MILK, powd.....lb	20@	25
SULFONAL.....oz	1 35	
SULPHUR, crude, ground, Cal.....lb	02@	03
Flour.....lb	02 1/2@	03 1/2
Flowers.....lb	02 3/4@	04
Roll.....lb	02 3/4@	04
SYRUP, Iodide Iron, F. W. B. & Co.....lb	57@	60
Rock Candy, bbls and 1/2 bbls.....gal	70@	75
TAR, Pine, 1/2 pints.....doz	75	
Pine, pints.....doz	90	
Pine, quarts.....doz	1 50	
WATER, distilled, containers extra.....gal	2 00@	2 25
Orange Flower, containers extra.....gal	2 00@	2 50
Rose, containers extra.....gal	2 00@	2 50
WAX, Floor, powd.....lb	27@	30
Yellow, pure.....lb	50@	55
White, pure.....lb	35@	40
White, No. 1.....lb	1 20	
WHITE PRECIPITATE.....lb	20@	35
ZINC, metallic, shavings.....lb	14@	15
Oxide, com'l.....lb	45@	50
Oxide, Hubbuck's.....lb	06@	08
Sulphate, com'l.....lb	17@	20
Sulphate, chem. pure.....lb	17@	20

PROPRIETARY ARTICLES

Controlled by F. W. Braun & Co.

Braun's Carbolic Salve.....doz	\$1 25
" Carbolic Soap.....doz	75
" Condition Powder.....doz	1 00
" Essence Jamaica Ginger.....doz	1 50
" Florida Water, lge.....doz	3 50
" Florida Water, small.....doz	1 50
" Sarsaparilla.....doz	4 00
" Syrup Tar and Wild Cherry.....doz	1 50
Cal. Mission Eucalyptus Lozenges.....doz	1 50
Cal. Mission Eucalyptus Plasters.....doz	1 50
Cal. Mission Poison Oak Remedy.....doz	1 50
Cal. Root Beer.....doz	80
Cal. Mocking Bird Food.....doz	3 00
Coronado Sea Salt.....doz	80
Hayden's Sachet Powder, 1/2 lb bots.....lb	3 00
Hunter's Witch Hazel.....doz	1 75
Matchless Sarsaparilla.....doz	5 00
Matchless Wild Cherry Phosphates.....doz	1 75
Swain's Carbolic Powder.....doz	1 50
Tarine.....doz	1 75
"T. B." Insect Powder, 6-lb can.....lb	40
" " " 1-lb ".....doz	5 50
" " " 1/2-lb ".....doz	3 25
" " " sm'l ".....doz	1 25

BRAUN'S... California Condition Powder

IS A

Well Established Remedy

Having a good sale throughout Southern California and the Territories

It is used for

Horses, Cattle, sheep and Poultry

IT IS GOOD

It Retail for 25 cents
It Costs \$1.00 Per Dozen

You need it in your business!

MANUFACTURED
AND SOLD BY

F. W. BRAUN & CO.

LOS ANGELES, CAL.

F. W. BRAUN & CO.'S

DRUGGISTS' SUNDRIES DEPARTMENT.



Special Inducements to buy

Henry Tetlow's

Swan Down, Gossamer, Talka Pura, Rouge Body

Purchasers of **OFFER No. 1**, consisting of—

1 gross Swan Down	at \$13.50	
1 gross Gossamer	at 19.50	
1 dozen Rouge Body	at 1.75	
1 dozen Talka Pura	at 1.50	
Total	\$36.25	

Will receive the following Advertising Matter—

1000 Samples of Gossamer,
1000 Combination Novelty Cards,
1 Pair Mounted Pastels—Poppies and Orchids—without advertisement,
1 Pair Mounted Pastels—Poppies and Orchids—with advertisement,
1 Handsome Gossamer Oak Sign,
1 Handsome Gossamer Banner,
1 Display Card and 1 Rouge Card.

Purchasers of **OFFER No. 2**, consisting of—

3 dozen Gossamer	at \$1.75	\$5.25
3 dozen Swan Down	at 1.25	3.75
¼ dozen Rouge Body	at 1.75	.44
½ dozen Talka Pura	at 1.50	.75
Total		\$10.19

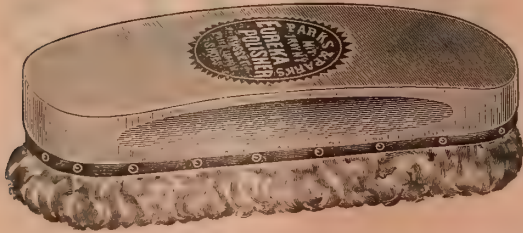
Will receive the following Advertising Matter—

400 Samples of Gossamer,
400 Novelty Cards,
1 pair Pastels,
1 Gossamer Oak Sign,
1 Gossamer Banner,
1 Display Card and 1 Rouge Card.

Take advantage of these Liberal Offers and send orders to

F. W. BRAUN & CO., Los Angeles, Cal.

F. W. Braun & Co.'s Druggists' Sundries Department.



The Eureka Shoe Polisher...

For Polishing Russet and Patent Leather Shoes.

It is in the shape of an ordinary polisher. The polishing surface is of specially prepared skin, tanned with the wool on. It is especially adapted for ladies' use. **Soft, Handy and Durable.** Ladies will find it splendid for brushing SILK, SATIN, or other delicate DRESSES.

PRICE, \$1.75 PER DOZEN.

A Few Specials in Whisks

Measurements Given are Total Length.



"Handy" Whisk.

No. 6000.

8¼ inches long, 1 row stitching,
plush cap.

Per gross.....\$9.00
Per dozen 80



Medium Size.

No. 5000.

10¼ inches long, 1 row stitching,
plush cap.

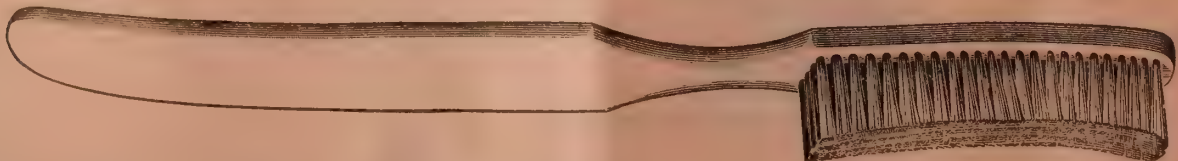
Per gross.....\$9.00
Per dozen 80



Barber Whisks.

No. 4003. 19 inches long, 3 rows
stitching, full broom....per doz. \$2.25
No. 4002. 19 inches long, 3 rows
stitching, less stock than above.
per doz. 2.00
No. 4001. 17 inches long, 2 rows
stitching, medium quantity of
stock..... per doz. 1.75

Leaders in Tooth Brushes.

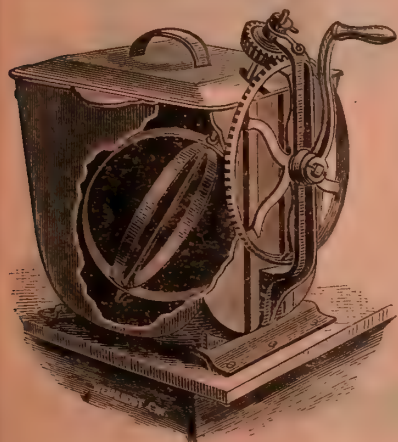


		Gross	Dozen
To retail for	10 or 15 cents. No. 4098. All bristles, assorted handles, 1 dozen in box...	\$7.50	\$0.75
"	15 or 20 cents. No. 4103. Pure white bristles, fine holes, assorted handles, ½ dozen in box...	12.00	1.10
"	25 cents. "Coronado," fine white bristles, ladies' size, ½ dozen in box...	16.50	1.50
"	25 cents. Loonen's. No. 9016. Ladies' size, new shapes in handles, beautifully finished...	16.50	1.50
"	25 cents. "Ladies' Perfect," No. 144-4. Ladies' size, assorted heads and handles...	17.00	1.50
"	35 cents. Gentlemen's Perfect, No. 189. Gent's size, assorted heads and handles...	26.00	2.25

F. W. Braun & Co.'s Druggists' Sundries Department.

Special Improved Machinery for the Use of Manufacturing Druggists....

All of these Machines in Stock.



Hunter's Cyclone Emulsifier

Rapid and Convenient; for the use of Manufacturing Druggists and Chemists in making Emulsions and Mixtures in Small Quantities.

By the use of this machine the old slow, tedious way of making emulsions and mixtures in a mortar is avoided, and as much can be accomplished with it in a few minutes as would require an hour the old way.

It is made of iron, and can be fastened down to any bench or table. The clamps are so arranged that the bowl can be removed and replaced again as often as desired. Capacity of the bowl is ten quarts. As the Mixer is fitted with a cover, it can be filled nearly full without any danger of any of the material slopping over.

Every part of the Mixer is made strong and durable, so there is no such thing as breaking it possible, if it is handled with any degree of care. It cannot get out of order, it is so very simple. Each part is adjustable and can be taken apart to clean.

Porcelain Lined, \$8.50 Each.



Hunter's Improved Lightning Sifter and Mixer

SIZES "OO" AND "OOO"

FOR HAND POWER ONLY

CAPACITY IN FLOUR, 15 AND 8 POUNDS

Constructed especially for retail druggists and those having Sifting and Mixing to be done in small quantities. These are splendid machines and do their work rapidly and well. With these machines druggists can make their own Baking Powder, Face Powders, Tooth Powders and other dry mixtures without the usual accompaniment of dirt, dust and excessive labor. Brushes on Sifters adjustable, and sieves interchangeable. Any size mesh can be used. Extra will be charged for sieves finer than 50. Capacity of "OO" Mixer, 3 gallons or 15 lbs. flour. Capacity of Sifter, 20 lbs. per minute. Weight, 28 pounds. Floor space, 12x18 inches. Capacity of "OOO" Mixer, 1½ gallons or 8 pounds loose flour. Weight, 13 pounds. Floor space, 10x14 inches. Capacity of Sifter, 12 lbs. per minute.

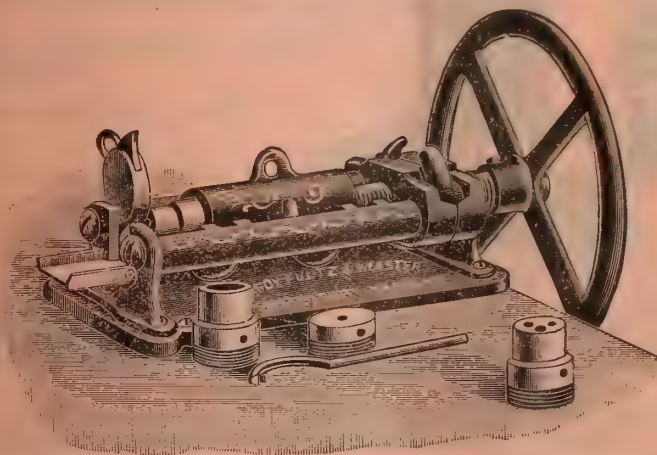
Prices of Extra Sieves on application.

PRICES:

Size OO—With Galvanized Iron Bottom.....\$13.00
Size OOO—With Enameled Iron Bottom..... 11.00

One of these Valuable Little Machines should be in Every Drug Store in the Country.

Pearl Suppository Machine.



FOR MAKING SUPPOSITORIES BY COMPRESSION.

The moulds are of brass, and are secured at both ends of the cylinder. They can be easily and rapidly inserted or removed.

With 4 moulds, 1 for making three 3-grain at one time, 1 for making one 100-grain vaginal, 1 for making urethral and nasal. Price, complete, \$8.00 each.

Harris Paint Mill No. 3.

ALSO USED FOR MAKING ZINC AND OTHER OINTMENTS.

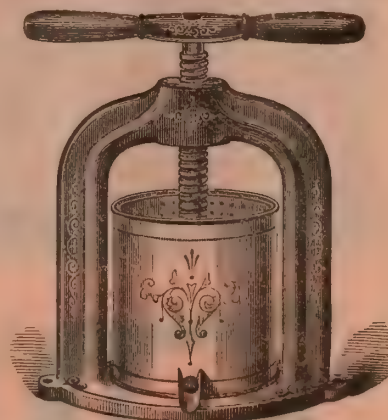
Diameter of grinders, 5 inches; depth of hopper, 5 inches; capacity of hopper, ½ gal.; total weight, 22 lbs. Price, \$4.75 each.

Tincture Press...

The accompanying illustration represents our Druggists' Tincture Press, which is very strong and durable, as well as reasonable in price. Druggists will find this Press suitable for their wants in making Tinctures, Decoctions, Infusions, etc

PRICES:

2 quarts \$3.65
4 quarts 6.40
8 quarts 11.70



Hunter's Improved Lightning Sifter.

FOR HAND POWER ONLY.

Capacity 20 lbs. per minute. Suitable for anyone having sifting to be done in small quantities.

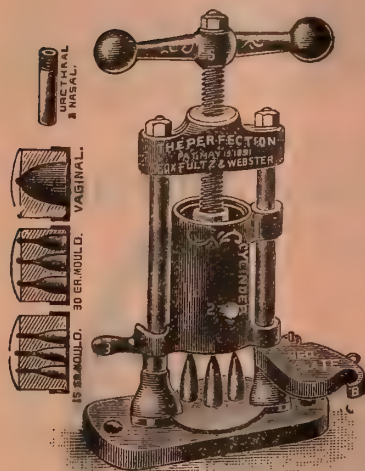
PRICE \$7.00 EACH.



Size O.

F. W. Braun & Co.'s Druggists' Sundries Department.

The Perfection Suppository Machine.



For making suppositories by cold compression, in small quantities, or in thousands, accurately, of superb finish, without handling.

As the name implies, this machine is perfection. It saves both time and labor, and turns out a perfect suppository.

Price, complete with moulds, as shown in cut,

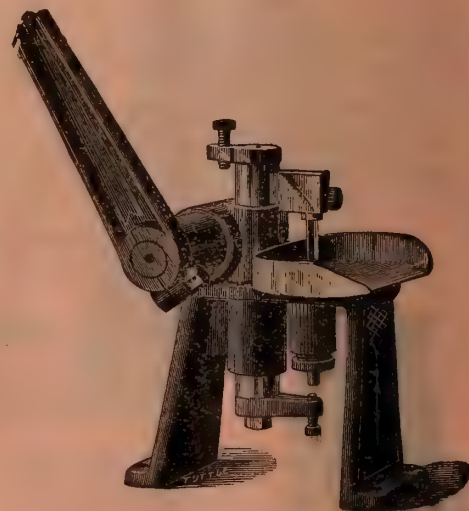
\$12.50 Each.

Little Diamond Tablet Machine.

This machine is designed for making compressed tablets in small quantities, and is especially adapted for use by retail druggists in filling prescriptions in tablet form. The thickness of the tablet to be compressed may be regulated by a hand screw, thus uniformity of size is assured. The tablet is automatically discharged after being compressed. Each machine is supplied with two sets of moulds and dies for making tablets 5-16 and 6-16 inches in diameter and any thickness desired.

Price, complete with moulds,

\$15.00 Each.



Graf's Combination Tablet and Suppository Machine.



It is supplied with four sets of moulds for making 1, 3, 5 and 10 grain tablets, and an attachment for making 3 sizes of suppositories and 2 sizes of bougies. So arranged as to make two suppositories with one operation, simply, quickly and cleanly.

Price, with 4 sets of tablet moulds, **\$7.00** each.

Price, with tablet and suppository moulds, **\$12.00** each.

F. W. Braun & Co.'s Druggists' Sundries Department.

CHEWING GUM OFFERS:



WRIGLEY'S "Photake" Camera OFFER:

The "Photake" Camera is made of seamless brass with handsome oxidized finish. Complete but not complex. Will take any kind of a picture, snap-shot, flash-light or time exposure. Uses regular glass plates. Complete outfit of 6 plates, 12 sheets sensitized paper, chemicals and book of instruction sent with every camera.

\$8 worth of Gum and Camera for \$5.50.



WRIGLEY'S Oynx Top Table SCHEME:

This is a particularly desirable offer. The table is full-sized, 34 inches high, legs of solid brass tubing handsomely ornamented. The top is fine Mexican oynx and contains 64 square inches.

\$10 worth of Gum and Table for \$8.

A Mackintosh Free!

A Most Seasonable Deal...

To purchasers of \$10.00 worth (at retail) of their gum assorted, Messrs. Wrigley & Co. will send by prepaid express either a ladies' or gent's Mackintosh. The ladies' is made in black and navy blue, with two detachable seamless capes, velvet collar and full sweep capes and skirt. The gent's is black with velvet collar and detachable cape.

These are all made of fine English Cashmere cloth and have lining of extra weight dark plaid.

\$10.00 worth of Gum and Mackintosh for \$8.00.



WRIGLEY'S SMYRNA RUG ASSORTMENT

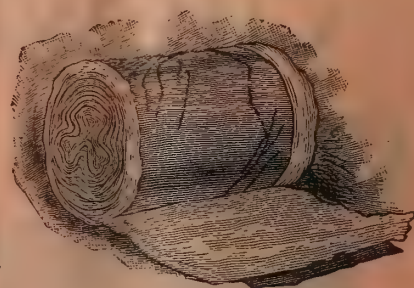
The size of the rug now offered is larger than given in former years, the present size being 2 feet 6 inches wide by 5 feet long, fringed at both ends and both sides alike. The name of the maker of these rugs (Bromley) is a guarantee of the beauty of design and fastness of color.

This Premium and \$8.00 worth of Gum for \$5.50.

F. W. Braun & Co.'s Druggists' Sundries Department.

A Drop in Price!

Taylor's Absorbent Cotton



For the next 30 days we quote the following figures :

Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots	25 lb. lots
Pounds.....	30	25	23
½ pounds	35	30	28
¼ pounds	40	35	33
⅛ pounds.....	45	40	38
⅙ pounds.....	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles

Muffles

Cupels

Roasting Dishes, etc., etc.

Furnaces

Blow Pipes

Scorifiers

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

We will be pleased to furnish estimates for all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO. = = Los Angeles, Cal.

F. W. Braun & Co.'s Druggists' Sundries Department.

"ANTISEPTIC" SANITARY TOWELS

FOR LADIES



FOR COMFORT, CLEANLINESS, CHEAPNESS

SUPERIOR TO ANYTHING OF ITS KIND ON THE MARKET



THE
ANTISEPTIC

Absorbent
*
Sanitary Towel

EXCLUSIVELY FOR LADIES' WEAR.

RECOMMENDED BY PHYSICIANS AND FAR SUPERIOR TO ANYTHING OF ITS KIND ON THE MARKET.

HAYDEN MANUFACTURING CO., 116 JOHN ST., NEW YORK.

FAC-SIMILE OF LABEL.

60% PROFIT FOR THE RETAILER 60%

PRICES:

No. 1, Small	- - - - -	\$3.50 Per Dozen Packages.
No. 2, Medium	- - - - -	3.75 " " "
No. 3, Large	- - - - -	4.00 " " "

PACKED 1 DOZEN IN SEALED PACKAGE.

Samples Sent Free to Any Dealer on Application.

F. W. Braun & Co.'s Druggists' Sundries Department.

TOILET PAPERS.

Again we beg to call the attention of the trade to our line of Toilet Papers.

The brands listed below are controlled by us, and we believe them to be the best value shown on the coast.

Samples sent upon application.

F. W. BRAUN & CO.



"Crown"—500 sheets in package,
100 packages in a case.

3 CASE LOTS
\$3.15

PER CASE
\$3.25

PER DOZEN
\$0.40



"Monarch"—800 sheets in package,
100 packages in a case.

3 CASE LOTS
\$5.75

PER CASE
\$6.00

PER DOZEN
\$0.80

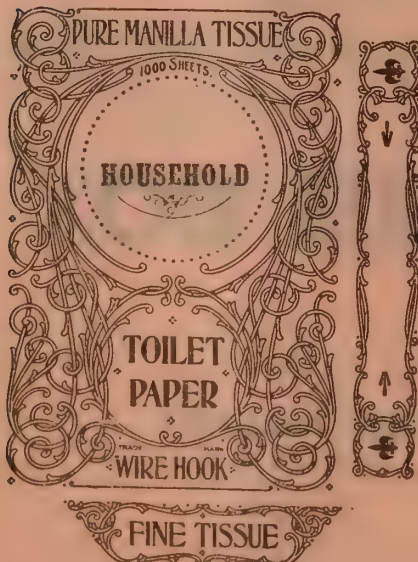


"Castle"—500 sheets in package,
100 packages in a case.

3 CASE LOTS
\$4.30

PER CASE
\$4.50

PER DOZEN
\$0.60



"Household"—1000 sheets in package,
100 packages in a case.

3 CASE LOTS
\$6.95

PER CASE
\$7.25

PER DOZEN
\$1.00



"Perfection"—1000 sheets in a
package, 100 packages in a case.

3 CASE LOTS
\$7.65

PER CASE
\$8.00

PER DOZ.
\$1.10



Perforated Toilet Paper in Rolls.

	3 case lots	per case	per doz.
"Acorn" 5½ oz. 100 rolls in case,	\$2.65	\$2.75	\$0.35
"Alamo" 8 " " " "	4.30	4.50	.60
"Express" 9½ oz. " " "	5.25	5.50	.75
"Jumbo" 1000 sheets 100 in case	7.70	8.00	1.00
"Dandy" 2000 " 50 " "	7.25	7.50	2.25

Purchasers of 5 Cases Assorted, will be allowed
3 case lot price.

JOHN WYETH & BROTHER, PHILADELPHIA.

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of

Diarrhœa.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability,
Convenience, and
Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . . 3 and 5 Grs.
PIL. STRONTIUM LACTATE . . . 3 and 5 Grs.
PIL. STRONTIUM SALICYLATE . . . 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different ~~B~~—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCING TABLETS

CONTAINING

3 and 5 Grains

RESPECTIVELY OF

Citrate of Lithium

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

Send an order to your Jobber for a dozen of that Old and Reliable Preparation,

WARREN'S

LONDON CORN CURE.

It is put up in One Dozen on an Attractive Stand to place on the Counter. It sells itself. Hermetically sealed.

DOES NOT EVAPORATE.

Retails at 25c per Bottle.

Price \$1.50 per Dozen.

MANUFACTURED BY

WARREN'S MANUFACTURING CO..

SAN FRANCISCO, CAL.

ESTABLISHED 1810.



SOMETHING FOR NOTHING.
DRUGGISTS WRAPPING PAPER.
FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT.
PARSONS' PILLS.
SERRAVALLO'S COMBINATION POWDER.

I.S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (PO. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

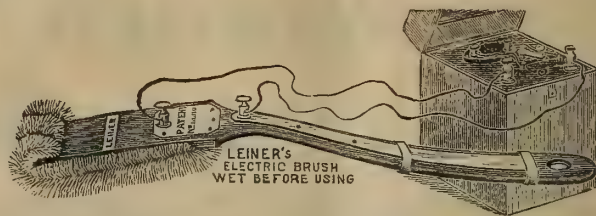
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



BATCHELOR'S Celebrated Hair Dye!

THE ORIGINAL ONE OF
THE WORLD

ESTABLISHED 1831

Known in every country on the globe for over 60 years as the only one that gives perfect satisfaction.

LASTING, HARMLESS, INSTANTANEOUS.

Price, One Dollar.

For Sale by all Pacific Coast
Druggists.

BATCHELOR HAIR DYE CO.

30 E. TENTH STREET,
NEW YORK.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

Are You Alive

To the Demands of your trade ???

Not unless you anticipate their
wants by stocking

Skookum Root Hair Grower,

Skookum Skin Soap,

and Hair Death.

These preparations have been more extensively advertised than any other similar articles ever placed on the market. For sale by **F. W. BRAUN & CO.,** Los Angeles, Cal., or the **Omega Chemical Co.,** Manufacturing Chemists, NEW YORK.

DECORATED
TIN
BOXES



Trade Supplied by **F. W. BRAUN & CO.**

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles	Boxes of 100, . . .	67.50
Travatos	4 3/4	"	loose	" 100, . . .	60 00
Conchas Especiales,	4 1/4	"	loose,	" 150, . . .	60.00
Londres Grandes,	5	"	1 bundle	" 100, . . .	60.00
Metropolitan,	4 1/4	"	1 bundle	" 50, . . .	55.00
Londres Chicos,	4 3/8	"	1 bundle	" 100, . . .	35.00
Vegueros	4 1/4	"	loose,	" 50, . . .	35.00
Opera Reinas,	4	"	2 bundles	" 100, . . .	35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Conchas	4 1/8	in	Boxes of 50,	\$ 75.00
Reina Chica	3 3/8	"	" 100,	65.00
Petit Bouquet	3 3/4	"	" 25,	87.50
Caballeros	4 3/8	"	" 100,	87.50
Londres Grandes, Extra Fino	4 3/4	"	" 100,	87.50
Perfectos	4 3/4	"	" 25,	150.00
Perfectos Especiales	4 3/8	"	" 25,	125.00
Invincibles	5 1/2	"	" 25,	175.00

NORTHLAND, Clear Havana Hand Made.

North Star.	5	in	Boxes of 25	\$75.00
North King.	5	"	" 25	75.00
Polar Bear Caballeros.	5	"	" 100	70.00
North Sea.	4 3/8	"	" 50	62.00
Alaska.	4 1/4	"	" 50	60.00
Boreas Caballeros Finos	4 1/2	"	" 100	65.00

HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70 00
Caballeros	" 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58 00
Londres Grandes	" 100	75.00
Caballeros	" 100	80 00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 1/2 five in carton Boxes of 250	15.00

F. W. BRAUN & COMPANY

The Crown Perfumery Company

177 NEW BOND STREET, LONDON.



The Crown Extracts

In Bulk and Retail Sizes.

...ODORS...

Crab Apple, Jockey Club, Violet, White Heliotrope, English Roses, Matsukita, White Rose, Peau d'Espagne.

The Crown Smelling Salts

In regular sizes (as shown in cut) and in pocket sizes, either with or without dainty kid purses.



Send for Illustrated Catalogue to F. W. BRAUN & COMPANY, Los Angeles, California.

AMMUNITION,
TINWARE,
NETTING.

Union

BOILER TUBES,
IRON PIPE,
and FITTINGS.

Hardware and Metal

A GENERAL LINE
of CARRIAGE and
WAGON MATERIAL

Co.

BARBED WIRE,
BOLTS, NUTS,
WASHERS, ETC.

DEALERS IN

COAL, STEEL,

Concord Steel and Vulcan Axles

Carriage Springs,

RAILROAD, MILLING, MINING AND FOUNDRY SUPPLIES.

P. O. BOX 1204, STATION C.

214 and 216 N. Los Angeles Street.

323 to 333 Wilmington Street.

LOS ANGELES, CAL.



**Welch's
Concord
Grape
Juice**

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

**Beautiful Color
Full Grape Flavor**

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

We have 2-oz. Samples and Circulars.

Welch's Concord Grape Juice, full quarts, 12 bottles to case, \$7.20 case.
" " " " " pints, 24 " " 8.00 "

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .

❖ ❖ PURE RYE.

Distilled from Select Grain.

In Bottles Only _____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributors are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10 Min. Capsules. Pure E. I. Sandal Oil, 12 in box, per dozen,	\$2.25
" " 53.	10 " " " " " " 24 " " "	4.25
" " 54.	10 " " " " " " 36 " " "	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot "PERLES."

List No. 421A.	PERLOIDS } Pure E. I. } Vials of 40. per dozen	\$ 4 75
" " 421B.	" } Sandal Oil } " 80 " "	9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE

(ESTABLISHED 1836)

H. PLANTEN & SON
NEW YORK

Standard

HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

Dr. D. Jayne's

EXPECTORANT, ALTERATIVE, TONIC	SANATIVE PILLS HAIR TONIC, LINIMENT, OR COUNTER IRRITANT.
VERMIFUGE, CARMINATIVE BALSAM.	

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE COMPLETE AND PERFECT RESTORATION OF THE MENSTRUAL FUNCTIONS WHEN SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

THE B. F. GOODRICH CO.

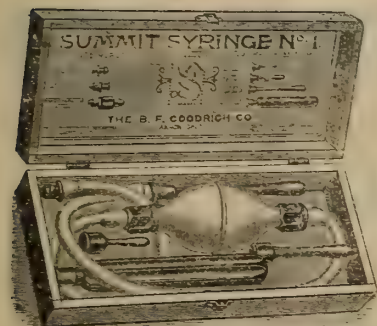
AKRON RUBBER WORKS, AKRON, OHIO.

MANUFACTURERS OF

*...Druggists'
...Rubber
...Sundries*

OF ALL KINDS —

For Quality, Finish, Durability
and Fair Prices, we claim a lead
over all others. Write us.



DR. KLINE'S

Great Anti-Bilious Elixir — AND — BLOOD PURIFIER.

Five Reasons why it should be kept in stock by all Druggists.

1. Because it is the most effective *Blood Purifier, Stomach and Liver Regulator* known.
2. Because it is well advertised, is being prescribed continually in our Institute and used by many other physicians.
3. Because patients are advised to purchase it from their druggists all over the United States and Canada.
4. Because through our immense practice, and our method of advertising and recommendation, druggists have a demand for it at all seasons of the year.
5. Because the Great Anti-Bilious Elixir and Blood Purifier gives universal satisfaction, and establishes for itself a reputation wherever used.

Price \$1.00 per bottle. To Druggists, \$8.00 per dozen.

... ADDRESS ...

R. H. KLINE, M. D.

931 Arch Street, Philadelphia, Pa.

... FOR SALE BY ...

F. W. BRAUN & CO.,
Los Angeles, Cal.

USE "BENZONATED"

OXIDE ZINC BASE

FOR PREPARING
EXTEMPORANEOUSLY

Oxide Zinc Ointment

U. S. P.

FORMULA: { Oxide Zinc Base One Part
Lard Three Parts

Mix well in a warm mortar.

Put up in one pound tins, per pound 50c.

It is a most desirable article for the Pharmacist on account of its cheapness and simplicity in preparing Oxide Zinc Ointment. It will be thoroughly appreciated after it is once used, as it makes a very smooth and satisfactory ointment by the simple addition of Pure Lard or White Petrolatum.

Prepared by F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS AND MANUFACTURING CHEMISTS,
LOS ANGELES.

VICENTE PORTUONDO



HIGH GRADE

Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos
grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars
Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with
prices.

F. W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequalled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices:

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

High Grade Clear Havana Cigars.

KEY WEST.

We take pleasure in advising our friends and customers
that we have negotiated for the sale of
the justly celebrated

EL PRINCIPE DE GALES

CLEAR HAVANA CIGARS.

These goods have for the past forty years maintained a national reputation as the **Acme of Perfection** in high class cigars, and are recognized by critical smokers as the superior of all Key West Cigars on the market.

Your Cigar Case is Not Complete Without a Line of These Elegant Goods.

The following list comprises the leading sellers:

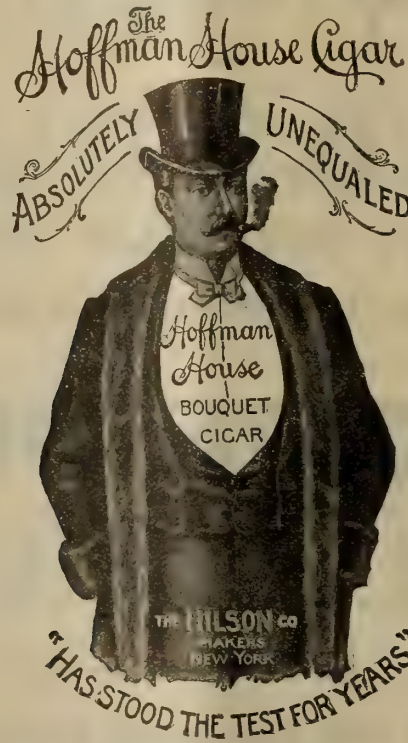
REINA CHICA	100s	3 $\frac{7}{8}$ inches	\$ 65 00
CONCHAS	50s	4 $\frac{1}{8}$ "	75 00
CABALLEROS	100s	4 $\frac{1}{2}$ "	87 50
LONDRES GRANDES EXT. FINA.....	100s	4 $\frac{3}{4}$ "	87 50
PERFECTOS ESPECIAL.....	25s	4 $\frac{5}{8}$ "	125 00
PERFECTOS.....	25s	4 $\frac{3}{4}$ "	150 00
INVINCIBLES.....	25s	5 $\frac{1}{2}$ "	175 00
PETIT BOUQUET	25s	3 $\frac{3}{4}$ "	87 50

Send us a trial order.

F. W. BRAUN & CO.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiv for
Sizes and Prices.



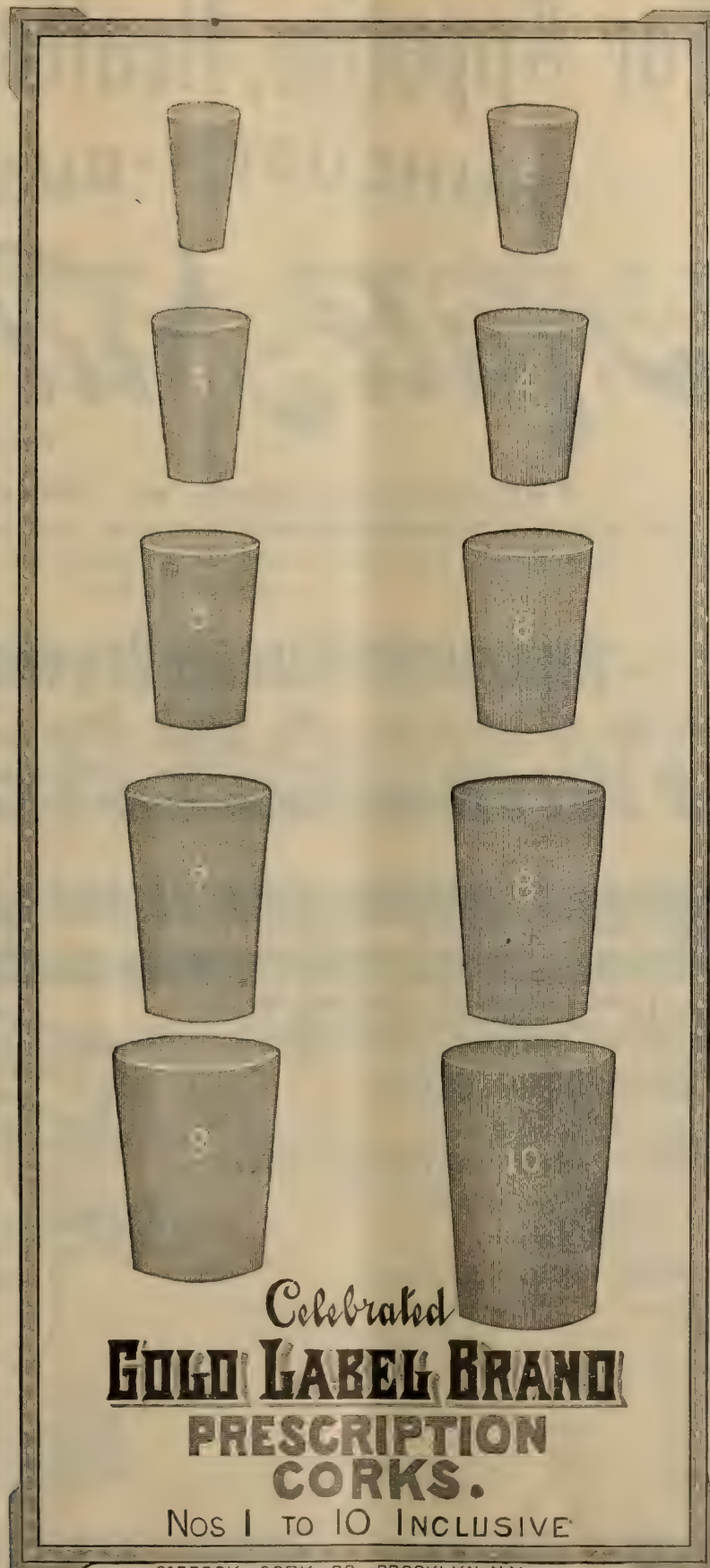
If your Dealer does not keep them,
Order DIRECT from us.

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



F. W. BRAUN & CO., Distributing Agents,
Los Angeles, Cal.



PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.

For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK.

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co. WHOLESALE AGENTS

LOS ANGELES, CAL.



TANGLEFOOT

Sticky Fly Paper

IS ONE OF THE MOST

PROFITABLE AND SATISFACTORY

Articles You Can Sell

PRICES FOR 1896.

REGULAR 10 BOXES IN A CASE

Less than one case,	
Per Box	\$.35
One to five cases,	
Per Case	3.00
Five to ten cases,	
Per Case	2.90
Ten cases and over,	
Per Case	2.80

"LITTLE" TANGLEFOOT 15 BOXES IN A CASE

Less than one case,	
Per Box	\$.13
One to Ten cases,	
Per Case	1.50
Ten cases And Over,	
Per Case	1.45



HOLDERS

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for 75 cents.

O & W THUM COMPANY
GRAND RAPIDS, MICH., U.S.A.O & W THUM COMPANY
GRAND RAPIDS, MICH., U.S.A.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

The package is stylish.

It is a trade builder.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

Hathorn Water.....



This highly valued water from the world-renowned spring in Saratoga is undoubtedly one of the first of the health-giving aperient waters in existence. Those who have used it are its strongest friends.

We have taken the agency for the Hathorn Water and are prepared to supply it in quantities as wanted, and at greatly reduced prices.

Price per case.....	\$7.25.
Less than case, per dozen.....	2.00.

F. W. BRAUN & CO.

Los Angeles, Cal.

.. TIME SAVERS ..

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,
SOLE PROPRIETORS
Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF
SURGICAL AND MEDICINAL PLASTERS
ABSORBENT COTTON
Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA.**
For Sale by All Leading Druggists.
Wholesale by **F. W. BRAUN & CO.**

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Largeper dozen.....\$3.50 | Small.....per dozen.....\$1.50

....It is profitable
....Keep supplied

F. W. BRAUN & CO., Los Angeles.



S. H. KENNEDY'S Concentrated Extract of "WHITE OAK BARK, QUERCUS ALBA"

THE MOST
VALUABLE

Aqueous Astringent known to the Medical Profession, and
Superior to Anything of the Kind I ever Made.

Dr. J. Marion Sims, Dr. Newton, Dr. Tice and others of New York City, tested it thoroughly in their practice in 1871, and gave me the results of its use, and recommended it as superior to the "Hemlock Ext. Pinus Canadensis," which I had placed upon the market at large expense. I was not then prepared to furnish the goods, but have now arranged to make the "White Oak Ex. Quercus Alba" medicinally pure for the benefit of the medical profession, who know with what care, purity and excellence I manufacture extracts. In putting this valuable "Oak Ext. Quercus Alba" on the market, I have made the price reasonable, so that the poor sick can have the benefit of its use as well as the more FORTUNATE RICH.

Price, for the White or Dark per doz.....\$10
In Lots of Six Doz.....10 per cent. Discount

Caution: Be sure the name "S. H. Kennedy, Manufacturer, Johnstown, N. Y.," is printed at the bottom of label. All others are spurious.

S. H. KENNEDY, Manufacturer,

Johnstown, N. Y.

The trade supplied by F. W. BRAUN & CO., Los Angeles, Cal.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES.....

"SEGURO"

The best preventive of the age.

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

"SEGURO"

PRICE TO DRUGGISTS:

\$12.00 AND \$42.00 PER DOZEN.

RETAILS AT

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES.



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net,
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUINS COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

IMPORTANT NOTICE.

CHANGE OF TIME.

The California College of Pharmacy

WILL RE-OPEN

FEBRUARY 1, 1897.

For particulars apply to

W. M. SEARBY, Dean

400 SUTTER STREET

SAN FRANCISCO

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

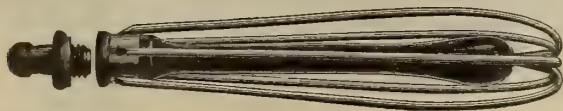
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts - for action fluid,
No other instrument can cleanse.

Magic Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

MODELS FOR 1897 READY

Columbia

**GREATEST
BICYCLE
FACTORY
IN THE
WORLD**

POPE MANUFACTURING CO
HARTFORD, CONN. U.S.A.

NEW CATALOGUE FREE FROM ANY COLUMBIA AGENT
OR BY MAIL FOR A TWO CENT STAMP

Look out for Moths!

TARINE

In 1 lb. Cans,

Price per doz., \$1.75

F. W. BRAUN & CO.,
Los Angeles, Cal.



RETAILERS! ENLIST!

Under the Banner of Co-Operation!

Send an order to your jobber today on our special stock offer order blank for \$10 worth of

No-To-Bac and **Cascarets**

Guaranteed Tobacco Habit Cure.

Guaranteed Constipation Cure.

Assorted to Suit Yourself.

You will receive at once one \$10 share, full paid, non-assessable, 6 per cent. dividend-paying preferred stock and will

Be a Profit-Sharing Stock Holder, for All Time to Come,
of the **STERLING REMEDY COMPANY.**

The first \$10 order will also secure for you a six months option on additional stock up to \$100 under the same terms. We want to recognize the retailer for his share in our success and to form a national *Union for Profit* of all pushing, energetic, up-to-date druggists. Write for complete, confidential prospectus and details direct to

**WE CREATE THE
DEMAND**

Sterling Remedy Co.,
Indiana Mineral Springs, Ind.

{ Chicago.
Montreal, Can.
New York. 233



RETAILERS RECOGNIZED.

Every Retailer Made a Stockholder in the Sterling Remedy Company. A Million Dollar Boom. Are You With Us?

Send Your Order for an Assortment of NO-TO-BAC and CASCARETS at once to

F. W. BRAUN & CO., Los Angeles.

Retail Druggists of America:

After years of untiring effort, and the investment of nearly a million of money for publicity, we say to the retail druggists of America, that we propose to recognize them in a practical, equitable, business-like manner, as the proper and natural distributors of the two great proprietary articles of our manufacture—No-To-Bac and Cascarets.

Any one can tell you how much he thinks of your efforts, but pending the investment of at least a million dollars for further advertising Cascarets and No-To-Bac, we propose to make at least one retail druggist in every town, village and hamlet in America a partner and profit-sharing stockholder in these two great sellers.

THE RETAILER.

There is not one town in America where you cannot find at least one pushing, progressive druggist, who has learned that, by his own efforts, he can create and maintain a big demand for any meritorious preparation, when he is furnished with the proper advertising material for counter and window display, and house to house distribution. All this advertising force, backed by the justified personal recommendation of the druggists and his clerks, sells goods. We want this co-operation, and make doubly profitable our immense line of newspaper advertising. Under our plan, there will be for the retailer not only the usual profit to which he is entitled from the simple sale of the goods, but he is given a permanent working interest in the business, that brings its dividend-paying rewards semi-annually, as long as this company exists.

STERLING REMEDIES.

Every retail druggist in America knows who we are, and that, as the originators of No-To-Bac, we have created, within the short space of a few years, the greatest sale

ever known for a specific proprietary article. Under our present plans, and the immense line of advertising now going out, we expect to double our sales during the next year, making a grand total of 1,000,000 boxes per annum, which will only be an average of two boxes per month for every retail druggist in America.

Cascarets, Candy Cathartics, are right up to date in merits, and although but a little over six months old, they have been regularly ordered, paid for, and carried in stock by every one of the three hundred wholesale druggists in America. Considering their age and the amount of money expended to date in advertising them, the sales are stupendous, and within a few years will exceed \$1,000,000 per annum. Every mail brings enthusiastic reports from retailers who have distributed our advertising matter, which always brings big returns.

CO-OPERATION.

Co-operation with us—i. e., personal push of the retailer looking after the sale of Cascarets and No-To-Bac—helps business. So does advertising. Now, why should we not pay for your personal push, if it is a developer of business, the same as for so much space in a newspaper? That's just what we propose to do, as under this plan, we make you a profit-sharer and stockholder in our immense business, and every time you make a sale of our goods you are advancing your own interests far beyond your regular profit.

OUR PLAN.

It is simple, equitable and protects the retailers' interest.

It gives every retailer who buys \$10 worth of Cascarets or No-To-Bac, assorted to suit, as covered by the special order blank for this purpose, the right to have issued to him

\$10 worth of the full-paid, non-assessable, six per cent. preferred stock of this company.

Organized, as we are, under a special charter which particularly provides for the protection of every preferred stockholder and the absolute payment semi-annually under the law, of a six per cent. dividend, you do not assume the least particle of risk and, as a reward for your personal advertising co-operation and push, you become identified with one of the largest concerns in America, in which you have a permanent dividend-paying interest, and enter a business association with every other live, hustling, profit-sharing brother druggist throughout the land.

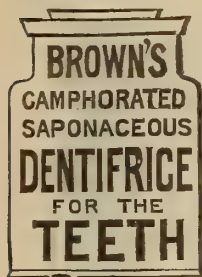
WE WANT YOU WITH US.

This is indeed a "union for profit," so much so that you, the retailer, every time the sale of a box of our goods is made, will have the satisfaction of knowing that your interest in that sale will be a permanent one, and, on our part, when we are spending vast sums of money in advertising our product to the people, we will know full well that our interested co-partners, the retail druggists of America, stand ready to protect our mutual interests.

The writer and originator of this plan desires to go on record and assure every one who becomes associated with us, that an honest and manly management of the affairs of this corporation will be carried out to the strictest detail, and it will be no fault of ours if your identification will not result in the most pleasant business relations and highly profitable returns. Very truly your friends,

STERLING REMEDY COMPANY,

H. L. KRAMER,
Treas. and Gen. Mgr



The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

Buy a
**Columbus
Wheel....**

Manufactured by

The Columbus Bicycle Co.
COLUMBUS, OHIO

and you will have

THE BEST ON EARTH!

HIGH GRADE AND GUARANTEED
SEND FOR CATALOGUE
MENTION THIS PAPER

LICORICE



4s
6s
8s
12s
16s
Sticks
to the
Pound

Packed
in
5 lb.
Wood
Boxes
—
25 lb.
50 lb
and
125 lb.
Bulk
Cases

ACME LICORICE PELLETS



Packed
5 lb
Fancy
Tin
Cans
Glass
Fronts

Packed
in
Small
Fancy
Boxes
to
Retail
5c.
Each
—
40
Boxes
in
Carton

Licorice Lozenges

Packed in 5 lb. Fancy Tin Glass Front Cans,
and in 5 lb. Glass Jars

For Sale by F. W. BRAUN & CO., Los Angeles

LETTERS FROM DRUGGISTS TO THE KONDON MANUFACTURING CO. READ AND REFLECT

Minneapolis, Minn.

[COPY]

Sheldon, Iowa, May 3, 1896.

Gentlemen—Please forward 6 dozen KONDON'S CATARRHAL JELLY.

Very truly yours, W. L. AYRES.

[COPY]

St. Louis, Mo., Oct. 1, 1896.

Dear Sirs—Please ship us 1 gross Kondon's Catarrhal Jelly, 50 cent size, as per your letter of recent date. Very truly yours,

WOLFF WILSON DRUG CO.

[COPY]

Clinton, Iowa, Oct. 19th, 1896.

Dear Sirs—Please ship me 6 dozen Kondon's Catarrhal Jelly, 50 cent size, as usual.

Very truly yours, JAMES T. HUSTON.

[COPY]

Grand Rapids, Mich., Nov. 9th, 1896.

Dear Sirs—Send us 1 gross of the 25 cent size KONDON'S JELLY. It is not yet kept by druggists in this section, but we know it will be a great success. From past relations you know we are well aware how to sell the goods. Please send the goods as soon as possible, as we have had a call for the 25 cent size today. Yours truly, PECK BROTHERS.

P. S. We can also use $\frac{1}{2}$ gross 50c size.

[COPY]

Racine, Wis., Nov. 2, 1896.

Gents—Send us 6 dozen K. C. J., 50 cent size, and 6 Doz. K. C. J., 25 cent size, and do it at once. We always push a good thing along. Truly yours,

ROBINSON DRUG CO.

[COPY]

Des Moines, Iowa, Nov. 17th, 1896.

Dear Sirs—As per your letter of yesterday you may send me 12 dozen of the 25 cent size Jelly, and 6 dozen of the 50 cent size, and advertising matter with my name on same. Send as soon as possible, as I am all out. Yours respectfully,

JOHN A. SANDHOLM,

Kirkwood House Pharmacy.

[COPY]

Milwaukee, Wis., Dec. 12, 1896.

Dear Sirs—Please send us 6 dozen Kondon's Catarrhal Jelly, 50 cent size, and 6 dozen 25 cent size. Send all the advertising matter you can, and we will distribute same to our mutual benefit. Very truly yours,

JOHN A. DADD & SON.

[COPY]

Fort Collins, Colo., Sept. 11, 1896.

Gents—Please send me by express 3 dozen KONDON'S CATARRHAL JELLY.

Yours truly, A. W. SCOTT,
President of the State of Colorado Board of Pharmacy.

[COPY]

Keokuk, Iowa, Sept. 25th, 1896.

Gentlemen—Ship us 6 dozen Kondon's Catarrhal Jelly as per quotations of the 18th, 50 cent size. Very truly yours,

McGRATH BROS.

[COPY]

Kahoka, Mo., Sept. 17th, 1896.

Gents—Please send us 6 dozen KONDON'S CATARRHAL JELLY, 50 cent size. Send as soon as you can, as we are all out.

Yours respect., J. VANDOLAH & SON.

[COPY]

Nashville, Tenn., Aug. 29, 1896.

Gents—Please send us 6 dozen KONDON'S CATARRHAL JELLY, 50 cent size, as before. Yours very truly,

J. G. GREENER & CO.

Write for Special Offer
100 % PROFIT

F. W. BRAUN & CO.

SOLE AGENTS FOR

SOUTHERN CALIFORNIA, ARIZONA AND NEW MEXICO.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.
Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy,
beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Blond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

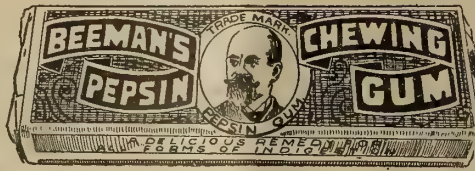
NEW YORK.

CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO., - **Sole Manufacturers.**

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

For

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

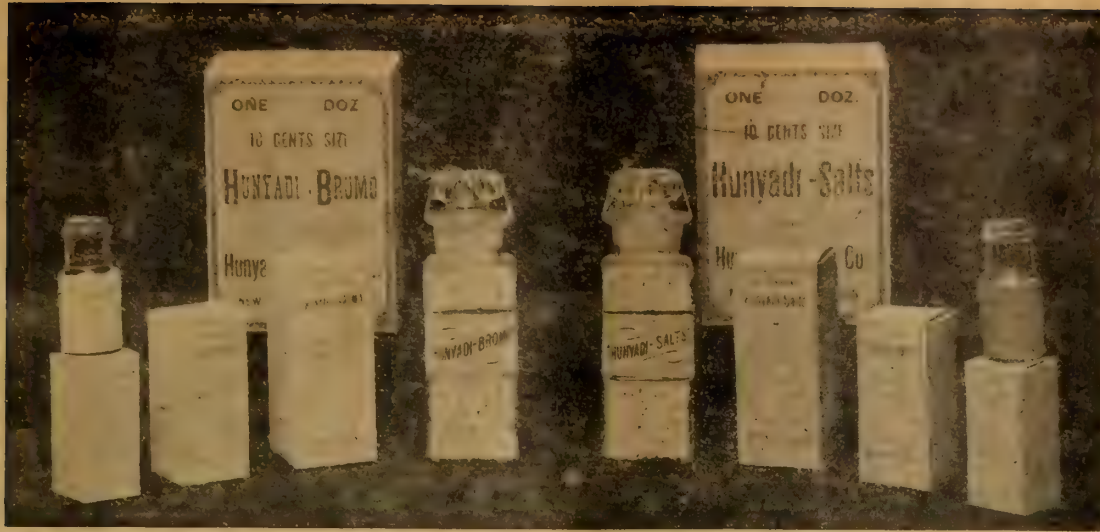
Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributors,

LOS ANGELES and SAN DIEGO



EFFERVESCENT
"HUNYADI-SALTS" AND **"HUNYADI-BROMO"**
TRADE MARK TRADE MARK

A preparation in granular, effervescent form of the medicinal salts present in the Hungarian bitterwaters, combined with PHOSPHATE OF SODA.

A combination of "HUNYADI-SALTS" with Bromo.

TRADE PRICES:

10 cent size.....	Per Dozen, \$.80	50 cent size.....	Per Dozen, \$4.00
25 " "	2.00	1.00 size	8.00

FREE with each order amounting to \$ 5.00—a one-half pound jar of either preparation.
FREE with each order amounting to \$10.00—five per cent discount and 1 doz. 10c. size.

Prepared only by **HUNYADI-SALTS CO.**, St. Louis and New York. **F. W. BRAUN & CO.**, Sole Agents for Southern California, Arizona and New Mexico.

ZINFANDEL.	Pure Unfermented	MUSCATEL.
-------------------	-------------------------	------------------

Condensed Grape Juice.

ONE PINT DILUTED WILL MAKE
ONE-HALF TO THREE-FOURTHS
GALLON REFRESHING DRINK.



ONE QUART DILUTED WILL MAKE
1 TO 12 GALLONS.

Very valuable in cases of Consumption,
Gastric Fever, Nervous Debility, Bil-
iousness, Dyspepsia, and all Wasting
Diseases.

NATURE'S PUREST NUTRITIVE AGENT.

SWEET MUSCAT.	PREPARED ONLY BY California Condensed Juice Co. LOS GATOS, SANTA CLARA CO.	MALVOISE.
----------------------	---	------------------

F. W. BRAUN & CO., Wholesale Distributors, LOS ANGELES, CAL.

A Nerve Food...

A Strength Builder!

FOR MOTHERS AND NURSES!

THE
ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

THE
BEST TONIC
FOR NURSING. ALKALOID
FOOD AND MILK PRODUCER.



THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.
FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given an extra half dozen bottles for advertising purposes, together with a large picture placque and a window show pyramid, making a handsome and effective display.

F. W. BRAUN & CO.,

LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

J. W. Braun & Co's

DRUGGISTS' SUNDRIES DEPARTMENT.

Tetlow's Special Offers.

SWAN DOWN

GOSSAMER

TALKA PURA

ROUGE BODY

Purchasers of **OFFER NO. 1**, consisting of
 1 gross Swan Down at \$13.50
 1 gross Gossamer at 19.50
 1 dozen Rouge Body at 1.75
 1 dozen Talka Pura at 1.50
 Total \$36.25

Will receive the following Advertising Matter—
 1000 Samples of Gossamer,
 1000 Combination Novelty Cards,
 1 Pair Mounted Pastels—Poppies and Orchids—without advertisement,
 1 Pair Mounted Pastels—Poppies and Orchids—with advertisement,
 1 Handsome Gossamer Oak Sign,
 1 Handsome Gossamer Banner,
 1 Display Card and 1 Rouge Card.

Purchasers of **OFFER No. 2**, consisting of
 3 dozen Gossamer at \$1.75 \$5.25
 3 dozen Swan Down at 1.25 3.75
 ¼ dozen Rouge Body at 1.75 44
 ½ dozen Talka Pura at 1.50 75
 Total \$10.19

Will receive the following Advertising Matter—
 400 Samples of Gossamer,
 400 Novelty Cards,
 1 Pair Pastels,
 1 Gossamer Oak Sign,
 1 Gossamer Banner,
 1 Display Card,
 1 Rouge Card.

Hoyt's Special Offer For a limited time only.

Purchasers of \$7.00 worth (one kind or assorted) of

HOYT'S GERMAN COLOGNE

at \$1.75, \$3.50 or \$7.50 per dozen

RUBIFOAM

at \$2.00 per dozen

WILL RECEIVE FREE One Hundred Handsome and Durable Japanese Fans

Hoyt's Ten-Cent and Hoyt's Nickel Cologne are not to be included in making up quantity.



Kirk's Special Offer For a limited time only.

Purchasers of

4 DOZEN KIRK'S JUVENILE SOAP

at \$1.88 per dozen

WILL RECEIVE FREE A

10-LB. CAN KIRK'S C. P. GLYCERINE

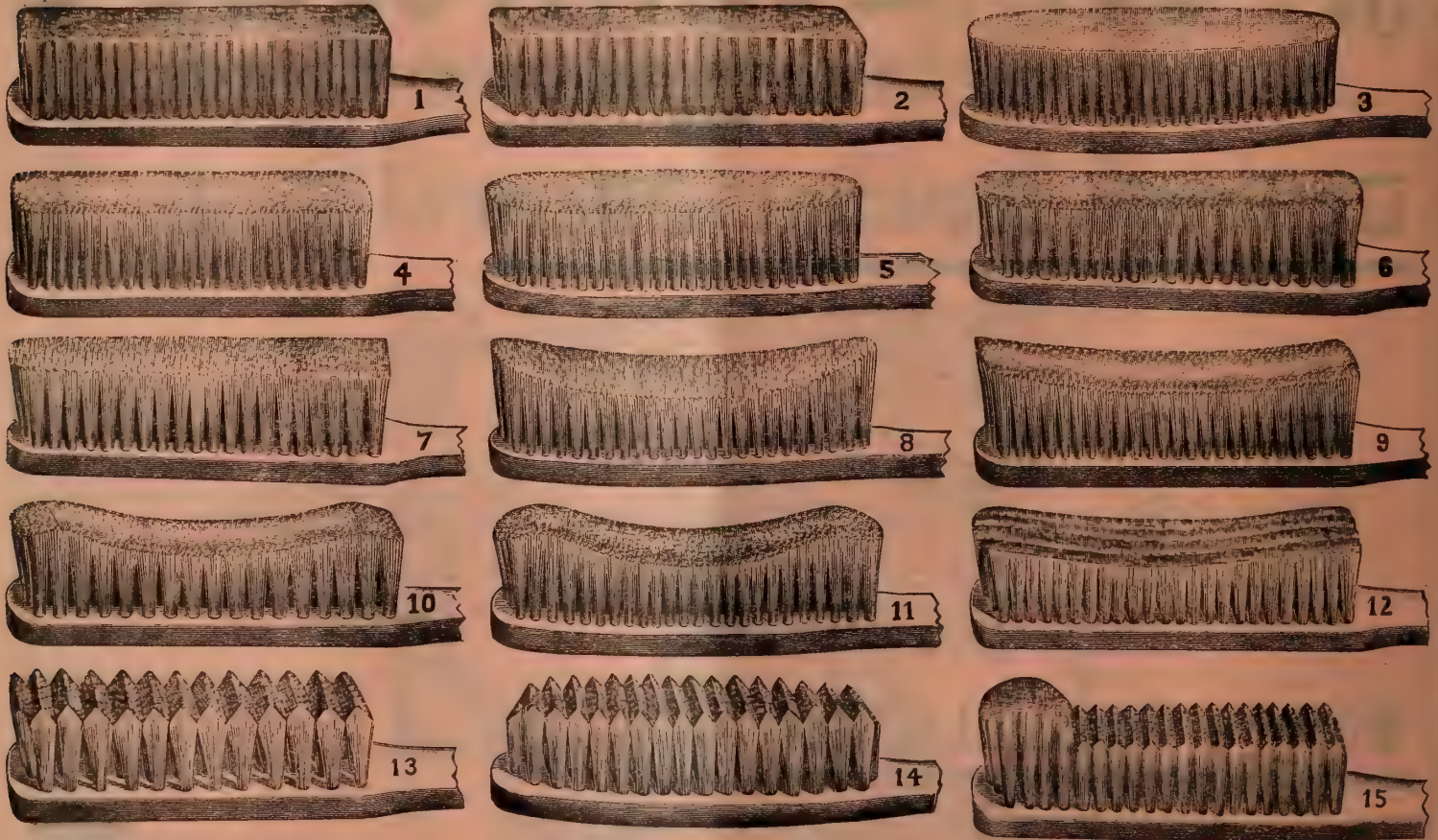
At the present market prices this bonus is equal to a discount of 30 per cent.

Send orders to

F. W. BRAUN & CO., LOS ANGELES, CAL.



F. W. Braun & Co.'s Druggists' Sundries Department.



Infant's Size.



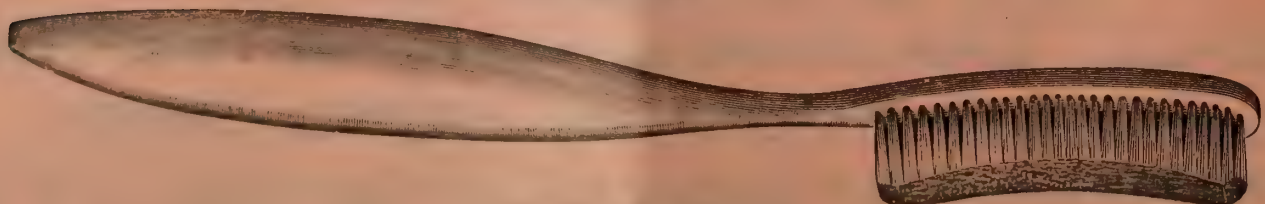
Child's Size.



Ladies' Size.



Gent's Size



Gent's Size, Large.

F. W. Braun & Co.'s Druggists' Sundries Department.

Tooth Brushes...

An Idea....

Of the extensive variety of brushes carried by us may be had from the illustrations shown on opposite page. Our stock comprises brushes of all styles of heads and handles and our prices range from 30 cents to \$6.00 per dozen. The best values of the principal manufacturers of France, England and Japan, as well as the domestic goods, will be found in our assortment.

We Recommend

All of the following numbers:

No. 6013-4	rows.	Gent's size, wood handle, head No. 9	per dozen, \$.42	per gross, \$ 4.75
No. 4024-3	"	Child's " bone " " 1	.60	6.50
No. 169-3	"	Infant's " " " 3	.50	5.50
No. B 63-4	"	Ladies' " " " 1	.50	5.25
No. B 30-4	"	Gent's " " " 3	.66	7.50
No. 171-3	"	Child's " " " 3&9	.70	7.50
No. 3012-3	"	" " " decorated, " 1	.75	8.75
No. 1651-4	"	Ladies' " " " head assorted	1.00	10.50
No. 569-4	"	" " " " " "	1.10	12.00
No. 4014-4	"	Gent's " " " head No. 1&9	1.10	12.00
No. 4103-4	"	" " " " " 4&5	1.10	12.00
No. 143-4	"	" " " " " 4	1.25	13.50
No. 144-4	"	" " " " " 1, 11&13	1.50	17.00
No. 4102-4	"	" " " " " 4&12	1.50	17.25
Coronado-4	"	Ladies' " " " " 1&8	1.50	16.50
No. 33980-3	"	Gent's " " " " 15	1.60	18.00
No. 1404-4	"	" " " " " 13	1.75	19.50
No. 162-4	"	" " " " " 4&12	2.00	22.50
No. 616-4	"	" lge " " " 9	1.60	18.00

Some High Grade Novelties

We call attention to the following new and exceedingly pretty styles just received, and request your order for sample lots of same, for the names but suggest the dainty and tasteful workmanship of the goods.

CAMILLO, \$3.25 doz.

ALHAMBRA, \$3.00 doz.

PARSIFOL, \$3.50 doz.

RENAISSANCE, 1425, \$2.50 doz.

LA TARANTELLE, \$3.50 doz.

OSIRIS, \$4.00 doz.

F. W. Braun & Co.'s Druggists' Sundries Department.

ANTISEPTIC
SANITARY
 --- **TOWELS**



FOR LADIES

COMFORT,
CLEANLINESS,
CHEAPNESS.

60% PROFIT FOR THE RETAILER 60%

PRICES:

No. 1, Small	- - - - -	\$3.50	Per Dozen Packages.
No. 2, Medium	- - - - -	3.75	" " "
No. 3, Large	- - - - -	4.00	" " "

PACKED 1 DOZEN IN SEALED PACKAGE.

Samples Sent Free to Any Dealer on Application.

CHEWING GUMS.....

ADAMS' PEPSIN, 55 cents per box of 20 pieces.

ADAMS' TUTTI FRUTTI, 85 cents per box of 36 pieces

BEEMANS' PEPSIN, \$1.30 per box of 48 pieces.

KIS-ME, 55 cents per box of 20 pieces.

PRIMLEY'S PEPSIN STICKS, 55 cts. per box of 22 sticks.

REX PEPSIN, 55 cents per box of 20 pieces.

WHITE'S PURE PEPSIN, 45 cents per box of 20 pieces.

WHITE'S YUCATAN, 55 cents per box of 20 pieces.

In addition to above we carry an extensive line of Gum Offers, particulars of which we will be pleased to forward on application.

F. W. Braun & Co.'s Druggists' Sundries Department.

Fever Thermometers.



Beck's Magnifying Lens, without certificate Per doz. \$6.00
 " " " with " " " 7.50



Hayden's Magnifying Lens, without certificate Per doz. \$6.00
 " " " with " " " 7.50

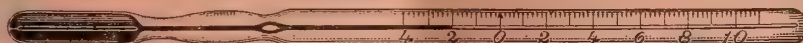


Hayden's 1-minute Magnifying Lens, without certificate Per doz. \$10.00
 " " " with " " " 12.00

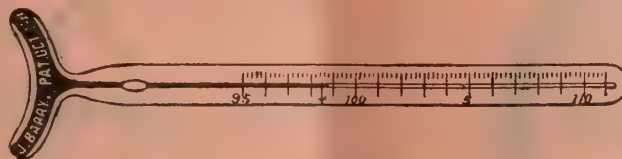
We specially recommend this as a quick registering instrument.



Barry's Twin Bulb, plain lens, without certificate Per doz. \$14.00
 " " " magnifying lens, without certificate " " 15.00



Barry's Twin Bulb, plain lens, Barry's scale, without certificate Per doz. \$14.00
 " " " magnifying lens, Barry's scale, without certificate " " 15.00



Barry's Crutch Bulb, plain lens, without certificate Per doz. \$18.00



Gold Plated Case.

Any of the above (excepting Crutch Bulb) in gold plated case at an additional charge of \$4.50 per dozen.



Sterling Silver Case.

Any of the above (excepting Crutch Bulb) in sterling silver case, at an additional charge of \$10.00 per dozen.

F. W. Braun & Co.'s Druggists' Sundries Department.

Reduced Prices.

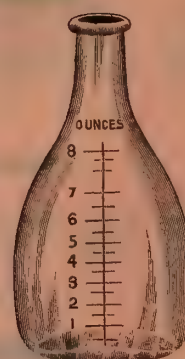
Nursing Bottles.

**STANDARD.**

60c per doz.

**BALTIMORE.**

6 oz. per doz.,	30c, per gross,	\$3.50
8 " " "	30c, " "	3.50
12 " " "	50c, " "	5.00

**GRADUATED.**

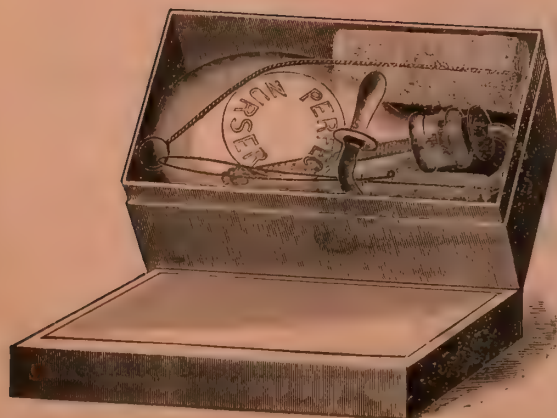
8 oz. per doz.,	35c, per gross,	\$4.00
12 " " "	60c, " "	6.00

**DUCK.**

60c per doz.

**"THE BEST."**

\$2.00 per doz.



California Nursing Bottles

Complete in boxes with jettied cork fitting.

White Rubber	Per doz. \$1.75
Black "	" " 1.75
Maroon "	" " 1.75

F. W. Braun & Co.'s Druggists' Sundries Department.

For the Breath.



Fac simile of 5-cent package.

The largest package for the money.

...Price...

\$1.00 per box

of 40 packages.



"Takem"

An Easy...
Seller*Attractive
Advertising Matter with
Each Box...*The new display stand these goods are now packed in
is the handsomest of its kind.

...Price...

\$1.00 per box

of 40 packages.



Bailey's Rubber Brushes.

Bailey's Complexion Brush
per dozen, **\$3.60.**

Bailey's Tooth Brush, No. 1—

per dozen **\$1.80**

Bailey's Tooth Brush, No. 2—

per dozen **\$2.75**

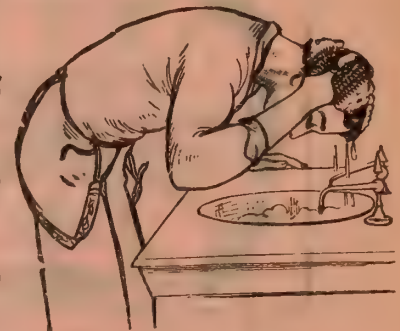
Bailey's Hand Brush—

per dozen **\$3.60**

Bailey's Toilet Brush—

per dozen **\$1.80**

Bailey's Bath Brush—

per dozen **\$10.80**Bailey's Shampoo Brush
per dozen, **\$5.40.**

Preston's Smelling Salts.....

The Leading 25-cent Article.

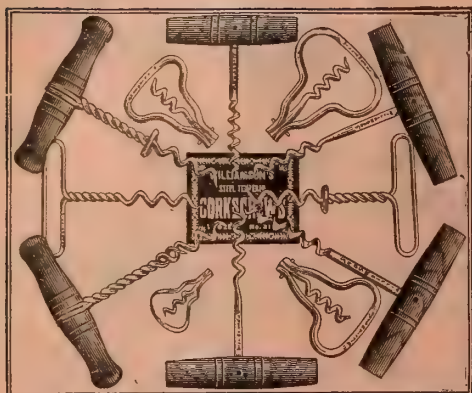
Advertised and demanded everywhere in the United States.

ORDER FROM

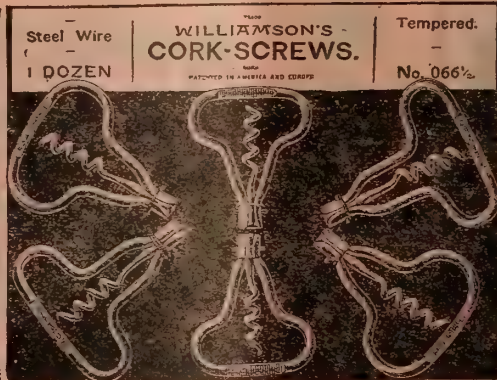
F. W. BRAUN & CO.,**\$2.00 per dozen.**

F. W. Braun & Co.'s Druggists' Sundries Department.

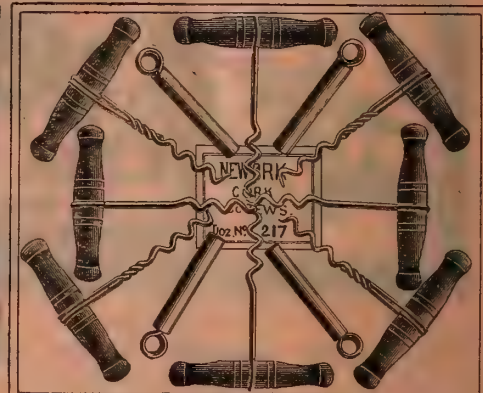
Corkscrews.



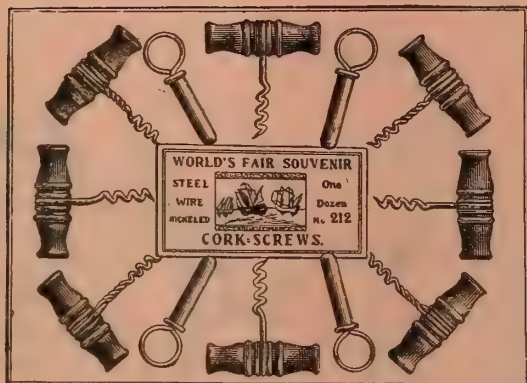
No. 310, per dozen\$1.50



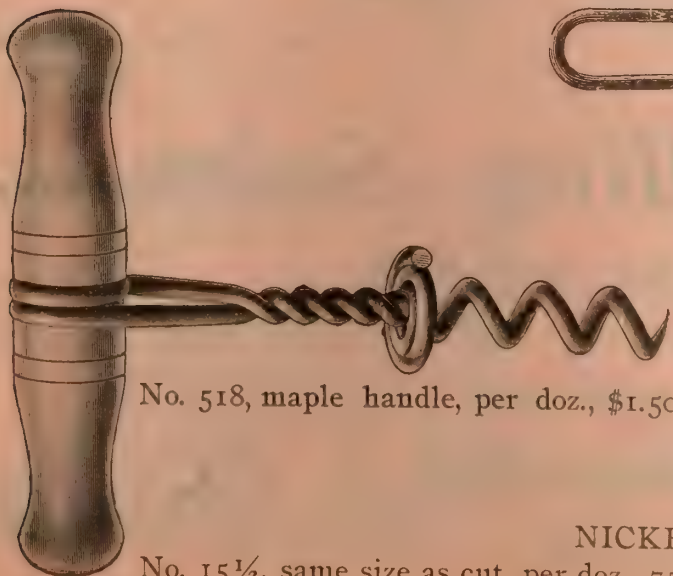
No. 066½, per dozen\$1.50



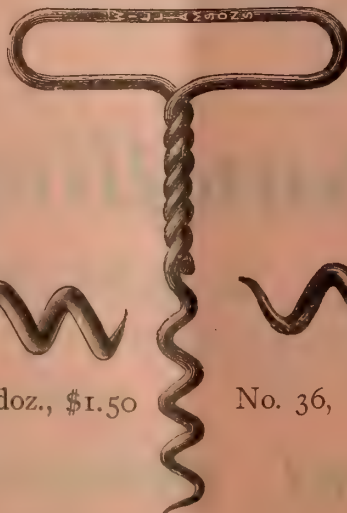
No. 217, per dozen85c



No. 212, per dozen 50c

Neat pocket size,
No. 5½, per doz., 60c.Davis Corkscrew,
per doz., \$4.00Detroit Leg
per doz., \$2.25

No. 518, maple handle, per doz., \$1.50



No. 36, maple handle, per doz., \$2.50



NICKELED WIRE.
No. 15½, same size as cut, per doz., 75c. No. 16½, larger than cut, per doz., \$1.00

JOHN WYETH & BROTHER, PHILADELPHIA.

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of

Diarrhœa.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability, Convenience, and Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . 3 and 5 Grs.
PIL. STRONTIUM LACTATE . . 3 and 5 Grs.
PIL. STRONTIUM SALICYLATE 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different ~~R~~—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCING TABLETS

CONTAINING

3 and 5 Grains

RESPECTIVELY OF

Citrate of Lithium

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

Send an order to your Jobber for a dozen of that Old and Reliable Preparation,

WARREN'S

LONDON CORN CURE.

It is put up in One Dozen on an Attractive Stand to place on the Counter. It sells itself. Hermetically sealed.


DOES NOT EVAPORATE.

Retails at 25c per Bottle. Price \$1.50 per Dozen.

MANUFACTURED BY

WARREN'S MANUFACTURING CO..

SAN FRANCISCO, CAL.



SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

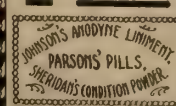
FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY


JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.



JOHNSON'S ANODYNE LINIMENT.
PARSON'S PILLS.
SHERIDAN'S CONDITION POWDER.



I.S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (PO. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

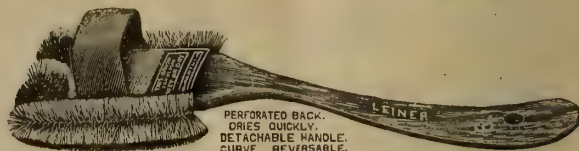
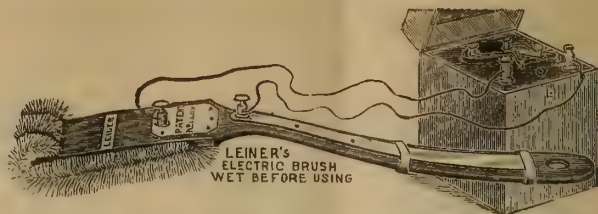
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



BATCHELOR'S Celebrated Hair Dye!

THE ORIGINAL ONE OF
THE WORLD

ESTABLISHED 1831

Known in every country on the globe for over 60 years as the only one that gives perfect satisfaction.

LASTING, HARMLESS, INSTANTANEOUS.

Price, One Dollar.

For Sale by all Pacific Coast
Druggists.

BATCHELOR HAIR DYE CO.

30 E. TENTH STREET,
NEW YORK.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

Are You Alive

To the Demands of your trade ???

Not unless you anticipate their
wants by stocking

Skookum Root Hair Grower,

Skookum Skin Soap,

and Hair Death.

These preparations have been
more extensively advertised
than any other similar articles ever
placed on the market. For sale by

F. W. BRAUN & CO., Los
Angeles, Cal., or the **Omega Chemical Co.,** Manufacturing Chemists
NEW YORK.



Trade Supplied by **F. W. BRAUN & CO.**

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles .	Boxes of 100,	67.50
Travatos	4 3/4	"	loose	" 100,	60.00
Conchas Especiales,	4 1/4	"	loose,	" 150,	60.00
Londres Grandes,	5	"	1 bundle . .	" 100,	60.00
Metropolitan,	4 1/4	"	1 bundle . .	" 50,	55.00
Londres Chicos,	4 3/8	"	1 bundle . .	" 100,	35.00
Vegueros	4 1/4	"	loose,	" 50,	35.00
Opera Reinas,	4	"	2 bundles . .	" 100,	35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 3/8	in	Boxes of 100,	\$ 63.00
Petit Bouquet	3 3/4	"	" 25,	92.50
Caballeros	4 1/2	"	" 100,	92.50

NORTHLAND, Clear Havana Hand Made.

North Star.	5	in	Boxes of 25	\$75.00
North King.	5	"	" 25	75.00
Polar Bear Caballeros.	5	"	" 100	70.00
North Sea.	4 3/8	"	" 50	62.00
Alaska.	4 1/4	"	" 50	60.00
Boreas Caballeros Finos	4 1/2	"	" 100	65.00

HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Caballeros	" 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Londres Grandes	" 100	75.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4½ five in carton Boxes of 250	15.00

F. W. BRAUN & COMPANY

The Crown Perfumery Company

177 NEW BOND STREET, LONDON.



The Crown Extracts

In Bulk and Retail Sizes.

...ODORS...

Crab Apple, Jockey Club, Violet, White Heliotrope, English Roses, Matsukita, White Rose, Peau d'Espagne.

The Crown Smelling Salts

In regular sizes (as shown in cut) and in pocket sizes, either with or without dainty kid purses.



Send for Illustrated Catalogue to F. W. BRAUN & COMPANY, Los Angeles, California.

AMMUNITION,
TINWARE,
NETTING.

Union

BOILER TUBES,
IRON PIPE,
and FITTINGS.

Hardware and Metal

A GENERAL LINE
of CARRIAGE and
WAGON MATERIAL

Co.

BARBED WIRE,
BOLTS, NUTS,
WASHERS, ETC.

DEALERS IN

COAL, STEEL,

Concord Steel and Vulcan Axles

Carriage Springs,

RAILROAD, MILLING, MINING AND FOUNDRY SUPPLIES.

P. O. BOX 1204, STATION C.

214 and 216 N. Los Angeles Street,

323 to 333 Wilmington Street.

LOS ANGELES, CAL.



**Welch's
Concord
Grape
Juice**

MEDICINAL
—
BEVERAGE
—
COMMUNION
—
FOUNTAIN

**Beautiful Color
Full Grape Flavor**

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

We have 2-oz. Samples and Circulars.

Welch's Concord Grape Juice, full quarts, 12 bottles to case, \$7.20 case.
" " " " " pints, 24 " " 8.00 "

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .

❖ ❖ PURE RYE.

Distilled from Select Grain.

In Bottles Only _____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributors are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10	Min. Capsules.	Pure E. I. Sandal Oil,	12 in box,	per dozen,	\$2.25
" " 53.	10	"	" " " "	24	" "	4.25
" " 54.	10	"	" " " "	36	" "	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better
than the imported. Order a trial lot **"PERLES."**

Li-t N ^o . 421A.	PERLOIDS	} Pure E. I	{ Vials of 40, per dozen	\$ 4 75
" " 421B.	"				{ Sandal Oil	" 80 " 9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE

(ESTABLISHED 1836)

H. PLANTEN & SON
NEW YORK

Standard HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

Dr. D. Jayne's

**EXPECTORANT,
ALTERATIVE,
TONIC
VERMIFUGE,
CARMINATIVE
BALSAM.**

**SANATIVE PILLS
HAIR TONIC,
LINIMENT,
OR
COUNTER
IRRITANT.**

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

THE B. F. GOODRICH CO.

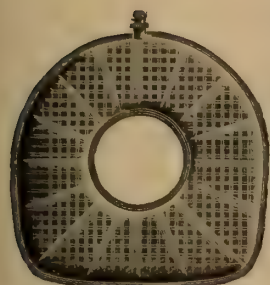
AKRON RUBBER WORKS, AKRON, OHIO.

MANUFACTURERS OF

RUBBER

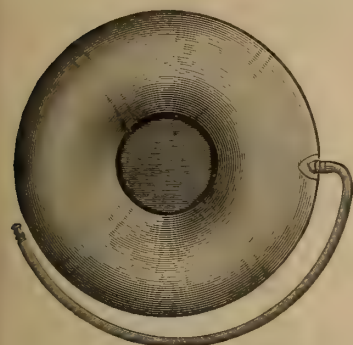
GOODS

*for Surgeons
..and Hospital use..*



The Best That Can be Made. ...Quality, Finish and Durability Guaranteed.

If your dealer does not keep Goodrich goods
please write us.



DR. KLINE'S

Great Anti-Bilious Elixir AND BLOOD PURIFIER.

Five Reasons why it should be kept in stock by all Druggists.

1. Because it is the most effective *Blood Purifier, Stomach and Liver Regulator* known.
2. Because it is well advertised, is being prescribed continually in our Institute and used by many other physicians.
3. Because patients are advised to purchase it from their druggists all over the United States and Canada.
4. Because through our immense practice, and our method of advertising and recommendation, druggists have a demand for it at all seasons of the year.
5. Because the Great Anti-Bilious Elixir and Blood Purifier gives universal satisfaction, and establishes for itself a reputation wherever used.

Price \$1.00 per bottle. To Druggists, \$8.00 per dozen.

... ADDRESS ...

R. H. KLINE, M. D.

931 Arch Street, Philadelphia, Pa.

... FOR SALE BY ...

**F. W. BRAUN & CO.,
Los Angeles, Cal.**

USE "BENZOINATED"

OXIDE ZINC BASE

FOR PREPARING
EXTEMPORANEOUSLY

Oxide Zinc Ointment

U. S. P.

FORMULA: { Oxide Zinc Base One Part
Lard Three Parts

Mix well in a warm mortar.

Put up in one pound tins, per pound 50c.

It is a most desirable article for the Pharmacist on account of its cheapness and simplicity in preparing Oxide Zinc Ointment. It will be thoroughly appreciated after it is once used, as it makes a very smooth and satisfactory ointment by the simple addition of Pure Lard or White Petrolatum.

Prepared by F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS AND MANUFACTURING CHEMISTS,
LOS ANGELES.

VICENTE PORTUONDO



HIGH GRADE

Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

F. W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequalled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles

Furnaces

Muffles

Blow Pipes

Cupels

Scorifiers

Roasting Dishes, Etc., Etc.

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

We will be pleased to furnish estimates on all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO., = = Los Angeles, Cal.

A Drop in Price!

Taylor's Absorbent Cotton



COTTON
HAYDEN MFG. CO.
 New York Office
 116 John St.

We quote the following figures:

Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots	25 lb. lots.
Pounds	30	25	23
$\frac{1}{2}$ pounds	35	30	28
$\frac{1}{4}$ pounds	40	35	33
$\frac{1}{8}$ pounds	45	40	38
$\frac{1}{16}$ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiv for
Sizes and Prices.



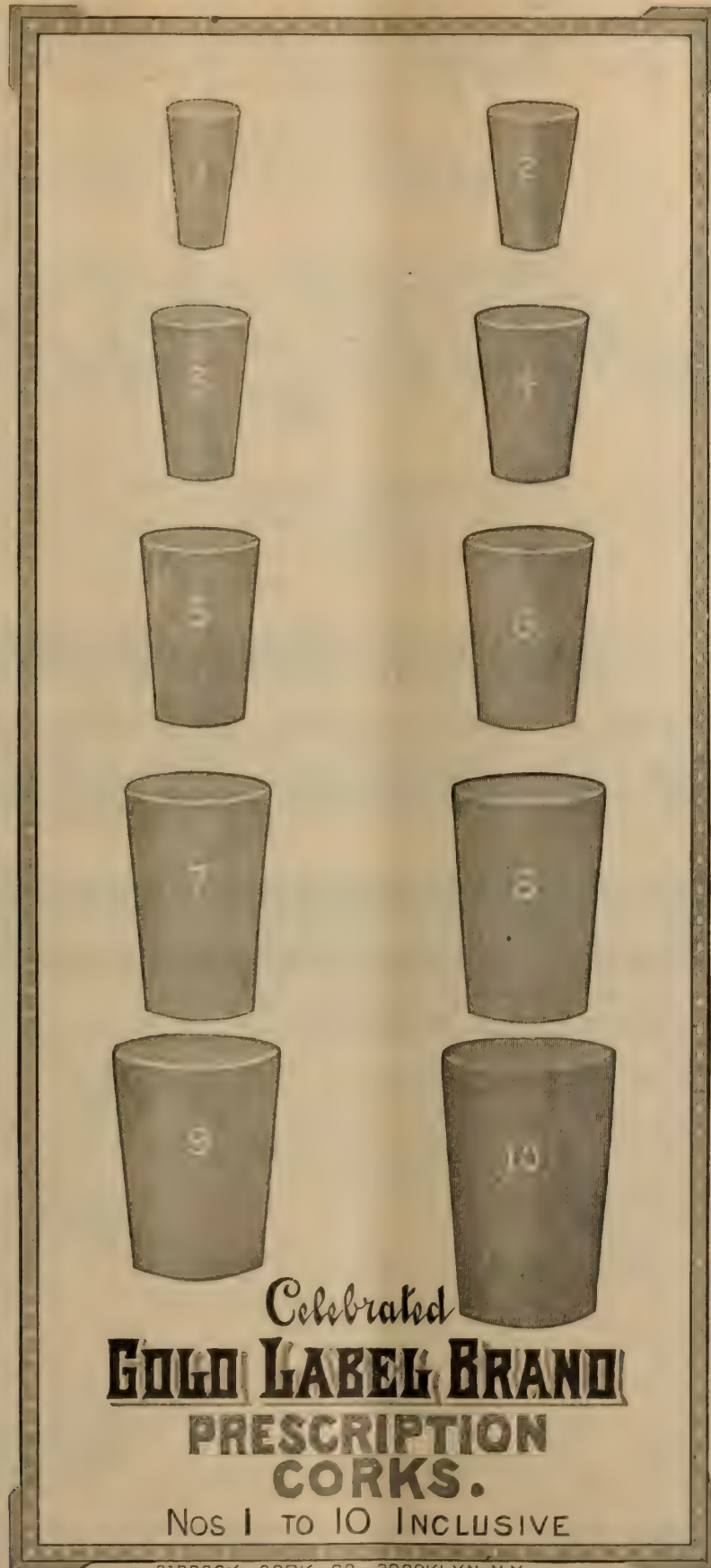
If your Dealer does not keep them,
Order DIRECT from us.

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



F. W. BRAUN & CO., Distributing Agents,
Los Angeles, Cal.



PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

TANGLEFOOT

Sticky Fly Paper

IS ONE OF THE MOST

PROFITABLE AND SATISFACTORY

Articles You Can Sell

PRICES FOR 1896.

REGULAR
10 BOXES IN A CASE

Less than one case,
Per Box \$.35
One to five cases,
Per Case 3.00
Five to ten cases,
Per Case 2.90
Ten cases and over,
Per Case 2.80

"LITTLE" TANGLEFOOT
15 BOXES IN A CASE

Less than one case,
Per Box \$.13
One to Ten cases,
Per Case 1.50
Ten cases And Over,
Per Case 1.45



HOLDERS Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for 75 cents.

Trade Supplied by F. W. BRAUN & CO.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

It is a trade builder.

The package is stylish.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

Hathorn Water.....



This highly valued water from the world-renowned spring in Saratoga is undoubtedly one of the first of the health-giving aperient waters in existence. Those who have used it are its strongest friends.

We have taken the agency for the Hathorn Water and are prepared to supply it in quantities as wanted, and at greatly reduced prices.

Price per case.....	\$7.25.
Less than case, per dozen.....	2.00.

F. W. BRAUN & CO.

Los Angeles, Cal.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,
SOLE PROPRIETORS
Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF
SURGICAL AND MEDICINAL PLASTERS
ABSORBENT COTTON
Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA.**
For Sale by All Leading Druggists.
Wholesale by **F. W. BRAUN & CO.**

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Largeper dozen.....\$3.50 | Small.....per dozen.....\$1.50

....It is profitable

....Keep supplied.....

F. W. BRAUN & CO., Los Angeles.



S. H. KENNEDY'S

Concentrated Extract of "WHITE OAK BARK, QUERCUS ALBA"

THE MOST
VALUABLE

Aqueous Astringent known to the Medical Profession, and Superior to Anything of the Kind I ever Made.

Dr. J. Marion Sims, Dr. Newton, Dr. Tice and others of New York City, tested it thoroughly in their practice in 1871, and gave me the results of its use, and recommended it as superior to the "Hemlock Ext. Pinus Canadensis," which I had placed upon the market at large expense. I was not then prepared to furnish the goods, but have now arranged to make the "White Oak Ex. Quercus Alba" medicinally pure for the benefit of the medical profession, who know with what care, purity and excellence I manufacture extracts. In putting this valuable "Oak Ext. Quercus Alba" on the market, I have made the price reasonable, so that the POOR SICK can have the benefit of its use as well as the more FORTUNATE RICH.

Price, for the White or Dark per doz.....\$10
In Lots of Six Doz.....10 per cent. Discount

Caution: Be sure the name "S. H. Kennedy, Manufacturer, Johnstown, N. Y.," is printed at the bottom of label. All others are spurious.

S. H. KENNEDY, Manufacturer,

Johnstown, N. Y.

The trade supplied by F. W. BRAUN & CO., Los Angeles, Cal.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive of the age.

"SEGURO"

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS:

RETAILS AT

\$12.00 AND \$42.00 PER DOZEN.

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES.



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net.
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUHN'S COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

IMPORTANT NOTICE.

CHANGE OF TIME.

The California College of Pharmacy

WILL RE-OPEN

FEBRUARY 1, 1897.

For particulars apply to

W. M. SEARBY, Dean

400 SUTTER STREET

SAN FRANCISCO

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

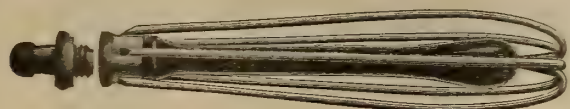
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid
No other instrument can cleanse.

Magic Atomizers.

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

PREMIUM ASSORTMENT No. 25.

31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

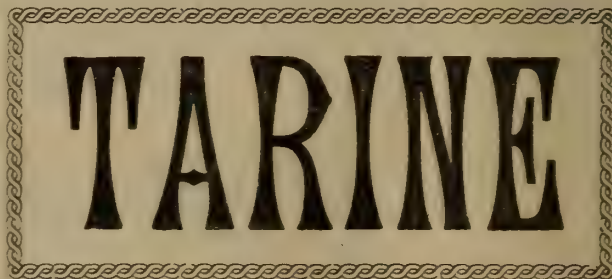
(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Look out for Moths!



In 1 lb. Cans,

Price per doz., \$1.75

F. W. BRAUN & CO.,

Los Angeles, Cal.

NEVER ORDER LESS

THAN A \$10 ASSORTMENT OF

No-To-Bac

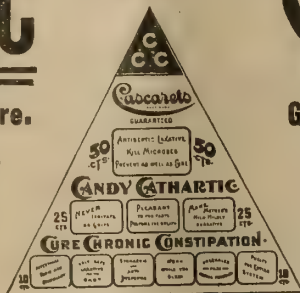
... AND ...

Candy Cathartic

TRADE MARK

Guaranteed Tobacco Habit Cure.

Put up in \$1.00 and 50c. boxes. A 50c. box often makes a cure and this size is favored by those who use NO-TO-BAC as an incomparable nerve regulator and tonic. Retailers are authorized to sell NO-TO-BAC under absolute guarantee to cure or money refunded. We make it good.



Guaranteed Constipation Cure.

Sold only on standers, never less than: 1 doz. 10c size; 1 doz. 25c. size; or 1-2 doz. 50c size; or you can buy an assorted stander with 1 50c, 3 25c, and 6 10c boxes on each stander ready for display on your counter. **ORDER full standers ONLY**

THE STAR ORDER:

1 Doz. No-To-Bac, 50c size.....\$4.00
3 Doz. Cascarets, 25c size..... 6.00
Total.....\$10.00

Send this order, or any other assortment to your jobber on our special stock offer order blank, and be a stockholder in the Sterling Remedy Co. for all time. Dividends paid Jan. 1 and July 1.

Our great new Union for Profit co-operative organization of retail druggists has already several thousands of stockholders. When you join us, you join all the pushing up-to-date, wide-awake retailers in America. Don't lose the chance to get into line quick, when you can

PUSH FOR THE BOYS

THAT PUSH FOR YOU!

SEND YOUR MAILING LIST,

WE CREATE THE DEMAND.

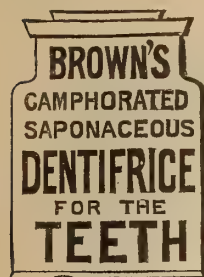
FOR ORDER BLANKS, ILLUSTRATED PROSPECTUS AND COMPLETE DETAIL, ADDRESS H. L. KRAMER, TREAS. AND GEN. MANAGER,

STERLING REMEDY COMPANY, CHICAGO OR NEW YORK. 245.

PERMANENT PROFIT-

SHARING PARTNER'S PUSH.

As soon as you send an order for \$10 worth of our goods to your jobber on the special order blank, we'll issue to you a full-paid, non-assessable \$10 share of our 6 per cent. preferred stock. We want to recognize the retailer as our co-worker, and are looking for his



The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO..

Los Angeles Local Distributors.

LICORICE

4s
6s
8s
12s
16s
Sticks
to the
Pound



Packed
in
5 lb.
Wood
Boxes
—
25 lb.
50 lb
and
125 lb.
Bulk
Cases

ACME LICORICE PELLETS

Packed
5 lb
Fancy
Tin
Cans
Glass
Fronts



Packed
in
Small
Fancy
Boxes
to
Retail
5c.
Each
—
40
Boxes
in
Carton

Licorice Lozenges

Packed in 5 lb. Fancy Tin Glass Front Cans,
and in 5 lb. Glass Jars

For Sale by F. W. BRAUN & CO., Los Angeles

LETTERS FROM DRUGGISTS TO THE KONDON MANUFACTURING CO. READ AND REFLECT

Minneapolis, Minn.

[COPY]

Sheldon, Iowa, May 3, 1896.

Gentlemen—Please forward 6 dozen KONDON'S CATARRHAL JELLY.

Very truly yours, W. L. AYRES.

[COPY]

St. Louis, Mo., Oct. 1, 1896.

Dear Sirs—Please ship us 1 gross Kondon's Catarrhal Jelly, 50 cent size, as per your letter of recent date. Very truly yours,

WOLFF WILSON DRUG CO.

[COPY]

Clinton, Iowa, Oct. 19th, 1896.

Dear Sirs—Please ship me 6 dozen Kondon's Catarrhal Jelly, 50 cent size, as usual.

Very truly yours, JAMES T. HUSTON.

[COPY]

Grand Rapids, Mich., Nov. 9th, 1896.

Dear Sirs—Send us 1 gross of the 25 cent size KONDON'S JELLY. It is not yet kept by druggists in this section, but we know it will be a great success. From past relations you know we are well aware how to sell the goods. Please send the goods as soon as possible, as we have had a call for the 25 cent size today. Yours truly, PECK BROTHERS.

P. S. We can also use $\frac{1}{2}$ gross 50c size.

[COPY]

Racine, Wis., Nov. 2, 1896.

Gents—Send us 6 dozen K. C. J., 50 cent size, and 6 Doz. K. C. J., 25 cent size, and do it at once. We always push a good thing along. Truly yours,

ROBINSON DRUG CO.

[COPY]

Des Moines, Iowa, Nov. 17th, 1896.

Dear Sirs—As per your letter of yesterday you may send me 12 dozen of the 25 cent size Jelly, and 6 dozen of the 50 cent size, and advertising matter with my name on same. Send as soon as possible, as I am all out. Yours respectfully,

JOHN A. SANDHOLM,

Kirkwood House Pharmacy.

[COPY]

Milwaukee, Wis., Dec. 12, 1896.

Dear Sirs—Please send us 6 dozen Kondon's Catarrhal Jelly, 50 cent size, and 6 dozen 25 cent size. Send all the advertising matter you can, and we will distribute same to our mutual benefit. Very truly yours,

JOHN A. DADD & SON.

[COPY]

Fort Collins, Colo., Sept. 11, 1896.

Gents—Please send me by express 3 dozen KONDON'S CATARRHAL JELLY.

Yours truly, A. W. SCOTT.
President of the State of Colorado Board of Pharmacy.

[COPY]

Keokuk, Iowa, Sept. 25th, 1896.

Gentlemen—Ship us 6 dozen Kondon's Catarrhal Jelly as per quotations of the 18th, 50 cent size. Very truly yours,

McGRATH BROS.

[COPY]

Kahoka, Mo., Sept. 17th, 1896.

Gents—Please send us 6 dozen KONDON'S CATARRHAL JELLY, 50 cent size. Send as soon as you can, as we are all out.

Yours respect., J. VANDOLAH & SON.

[COPY]

Nashville, Tenn., Aug. 29, 1896.

Gents—Please send us 6 dozen KONDON'S CATARRHAL JELLY, 50 cent size, as before. Yours very truly,

J. G. GREENER & CO.

Write for Special Offer
100 % PROFIT

F. W. BRAUN & CO.

SOLE AGENTS FOR

SOUTHERN CALIFORNIA, ARIZONA AND NEW MEXICO.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy,
beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Bond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

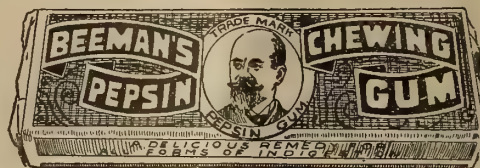
NEW YORK.

CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO.,

Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

For

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributors,

LOS ANGELES and SAN DIEGO



(MARIANI WINE)

THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. 203 E. 88th Street

An Up-to-Date druggist writes: "We sell more..."

Gedney's Sandal Pearls...

*than all other Sandal preparations together."*They are filled with Sandal Oil of the highest standard for
purity and medicinal value.**40 Pearls in each bottle**

Handsomely put up,

*\$7.50 per doz.*Better and cheaper than imported or domestic. Largely ad-
vertised. Order a **SAMPLE** from your dealer and you will
never sell any but **GEDNEY'S**.Consumers ask for and **INSIST** on having
GEDNEY'S SANDAL PEARLS.Sold by **F. W. BRAUN & CO.,** Los Angeles and San Diego**L. H. GEDNEY**

New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet

CROWN
LAVENDER SALTSDistilled from the natural flowers of the Riviera. The latest
and finest **Violet** made, and the success of
the day in London and Paris.CRAB-APPLE
BLOSSOMS



WAKE UP.

And be just a little ahead of

Up to Date

..Take Advantage of Our..

Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock

..FREE..

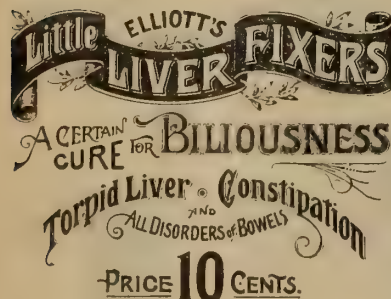


THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.

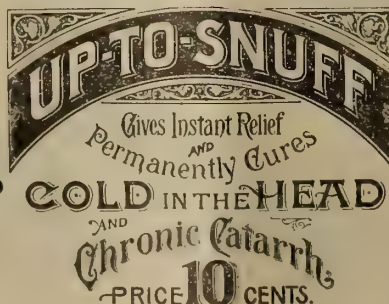
These Specialties

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

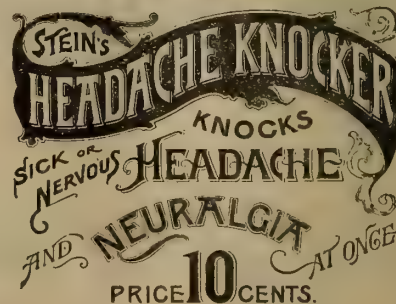


TRADE
SUPPLIED
BY
**F. W.
BRAUN
& CO.**
Los
Angeles
Cal



**Elliott
Pharma-
cal
Company,**

Sole
Manufs.,
St. Louis,
Mo.



\$20,000

...IN GOLD

For Retail Druggists.

BALTIMORE, December 1, 1896.

To the Retail Druggist in the U. S. A. or Canada selling the greatest quantity of Bromo Seltzer during the year 1897 at one store only, subject to the conditions named below, we will give a cash prize of \$500 in gold.

To the Retail Druggist selling the next greatest quantity \$500.

To the 5 Retail Druggists selling the next greatest quantity \$250 each.

To the 25 Retail Druggists selling the next greatest quantity \$100 each.

To the 30 Retail Druggists selling the next greatest quantity \$50 each.

To the 200 Retail Druggists selling the next greatest quantity \$25 each.

To the 625 Retail Druggists selling the next greatest quantity \$10 each.

To the 500 Retail Druggists selling the next greatest quantity \$5 each.

Total, 1387 Prizes—\$20,000.

Requirements and Conditions.

1. No druggist is eligible for competition who sells Bromo-Seltzer for less than 10 cts. small (or 3 bottles for 25 cts.) 20 cts. medium, 40 cts. large, 75 cts. ½-℔.

2. Druggists entering this competition will be required to send us on the last day of December, 1897, all of their bills or invoices from their wholesale druggists or jobbers, showing the quantity of Bromo-Seltzer purchased during the year 1897. These bills or invoices must be accompanied by a statement, sworn to before a Notary Public, certifying that the bills sent us represent goods sold only at retail, and at prices not less than stipulated above. As soon as prizes have been awarded, the bills will be returned to the respective druggists.

3. Positively no account of sales will be accepted in this competition unless it reaches us prior to January 11, 1898.

4. Druggists having more than one store will be allowed to compete for as many prizes as they may have stores, but under no circumstances can such druggists return all of their bills as representing the sales of one store; neither can druggists pool their sales for a prize. Names of the successful competitors will be published in the leading drug journals February 1, 1898. Prizes will be distributed February 15, 1898.

We sincerely trust that retailers will appreciate our efforts in placing every safeguard possible around this competition, and we believe that the above method will insure fair play to all.

Respectfully,

EMERSON DRUG CO.,

Baltimore, Md.

Wright's Myrrh Tooth Soap

(Antiseptic)



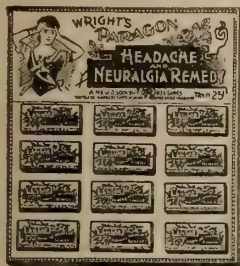
Sold in every country in the world!
Universally Endorsed by Druggists
and Dentists.

ELEGANTLY For show case display. Put up
MOUNTED in elegant china boxes and in
tin boxes for travelers. Attractive
advertising matter packed with each dozen.
We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display.
Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON

Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10-cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or wafer form. Retail for 25c and pays a nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

ENGLISH GLYCERINE AND CUCUMBER.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

STANDARD OF THE WORLD.

Columbia

Bicycles

ARE THE ONLY
BICYCLES MADE
OF 5% NICKEL
STEEL TUBING.
STRONGEST BICYCLES
IN THE WORLD.
POPE MFG. CO.
HARTFORD, CONN.

SEND STAMP
FOR CATALOGUE
OR FREE FROM
COLUMBIA DEALERS.



9 to 1

R Concentrated Solution Hydriodic Acid 10% S & D 1 part.

Simple Syrup - - - - - 9 parts.

Mix and thus quickly, easily and economically make up just as much Syrup Hydriodic Acid U. S. P. as the prescription calls for. No waste, no discolored, deteriorated syrup. You make it as you need it and for less money than you can buy it already prepared. Our Concentrated Solution Hydriodic Acid 10 per cent.

Keeps in the Sunlight without change

\$4.50 List Per Pint

In $\frac{1}{4}$ s and $\frac{1}{2}$ s at usual advance.
Regular trade discount.

FOR SALE BY

F. W. BRAUN & CO.

SHARP & DOHME

Baltimore

Chicago

New York

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure.....

Cures Hay Fever!

As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

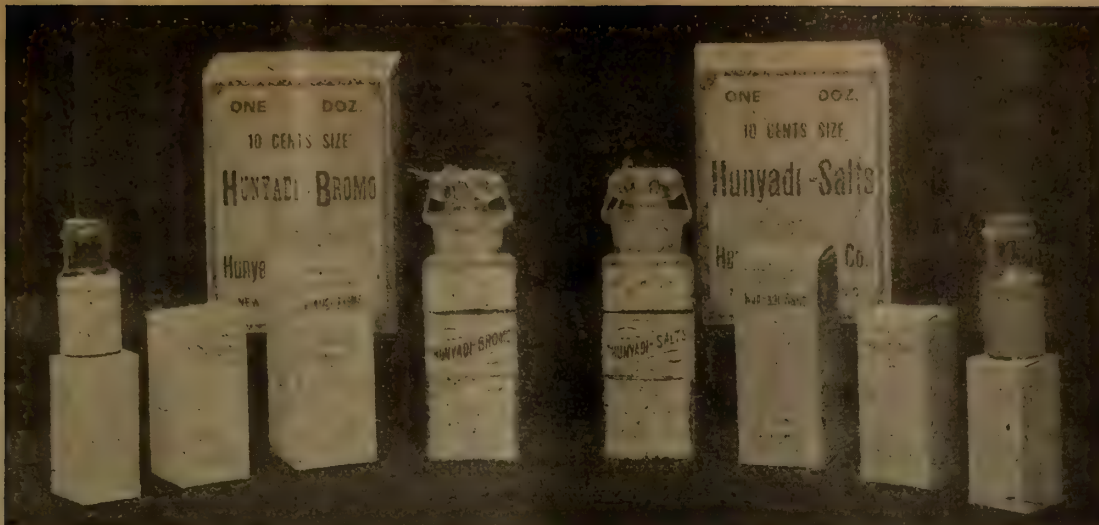
Thousands of testimonials from all over the world recite the history of most marvelous cures.

Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c. Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

J. H. GUILD, M.D., RUPERT, VT.

For Sale by F. W. BRAUN & CO.



EFFERVESCENT “HUNYADI-SALTS” AND “HUNYADI-BROMO” TRADE MARK

A preparation in granular, effervescent form of the medicinal salts present in the Hungarian bitterwaters, combined with PHOSPHATE OF SODA.

A combination of “HUNYADI-SALTS” with Bromo.

TRADE PRICES:			
10 cent size.....	Per Dozen, \$.80	50 cent size.....	Per Dozen, \$4.00
25 “ “	“ 2.00	1.00 size.....	“ 8.00

FREE with each order amounting to \$ 5.00—a one-half pound jar of either preparation.

FREE with each order amounting to \$10.00—five per cent discount and 1 doz. 10c. size.

Prepared only by HUNYADI-SALTS CO., St. Louis and New York. F. W. BRAUN & CO., Sole Agents for Southern California, Arizona and New Mexico.

ZINFANDEL.

Pure Unfermented

MUSCATEL.

Condensed Grape Juice.

ONE PINT DILUTED WILL MAKE
ONE-HALF TO THREE-FOURTHS
GALLON REFRESHING DRINK.



ONE QUART DILUTED WILL MAKE
1 TO 12 GALLONS.

Very valuable in cases of Consumption,
Gastric Fever, Nervous Debility, Bil-
iousness, Dyspepsia, and all Wasting
Diseases.

NATURE'S PUREST NUTRITIVE AGENT.

SWEET MUSCAT.

PREPARED ONLY BY
California Condensed Juice Co.
LOS GATOS, SANTA CLARA CO.

MALVOISE.

F. W. BRAUN & CO., Wholesale Distributors, LOS ANGELES, CAL.

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

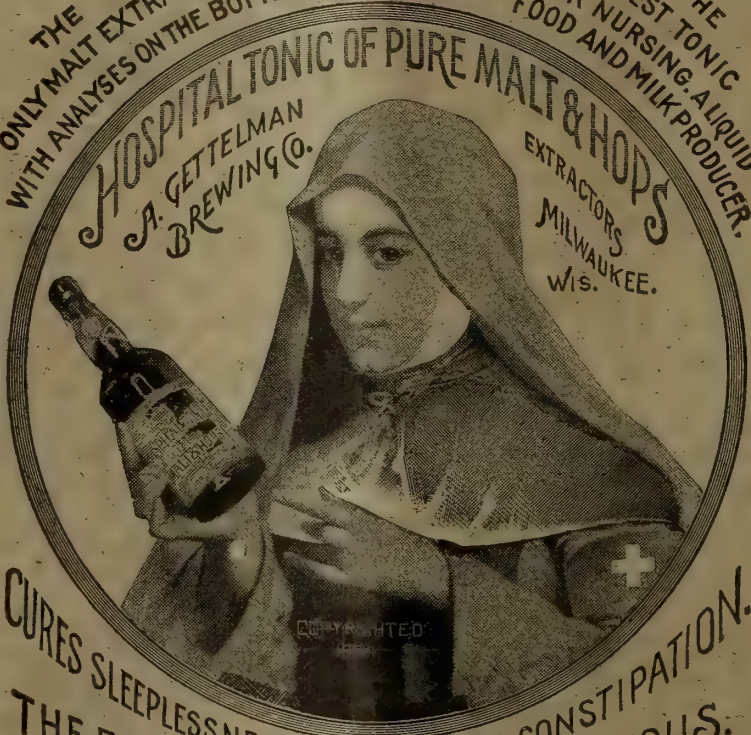
THE ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

HOSPITAL TONIC OF PURE MALT & HOPS

A. GETTELMAN
BREWING CO.

THE BEST TONIC
FOR NURSING, ALIQUID
FOOD AND MILK PRODUCER.

EXTRACTORS
MILWAUKEE,
WIS.



CURES SLEEPLESSNESS INDIGESTION & CONSTIPATION.

THE BEST TONIC FOR THE NERVOUS.

THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.
FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given an extra half dozen bottles for advertising purposes, together with a large picture placque and a window show pyramid, making a handsome and effective display.

F. W. BRAUN & CO.,
LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

F. W. BRAUN & CO.

DRUGGISTS' SUNDRIES DEPARTMENT.



FOR DIRECT SHIPMENT from the factory at Quincy, Illinois we quote

MANUFACTURER'S PRICES

— ON —

STORE FIXTURES AND SHOW CASES

And trust that the trade will take advantage of this opportunity of buying at fountain-head figures. The goods are unsurpassed for beauty of design and excellence of workmanship.

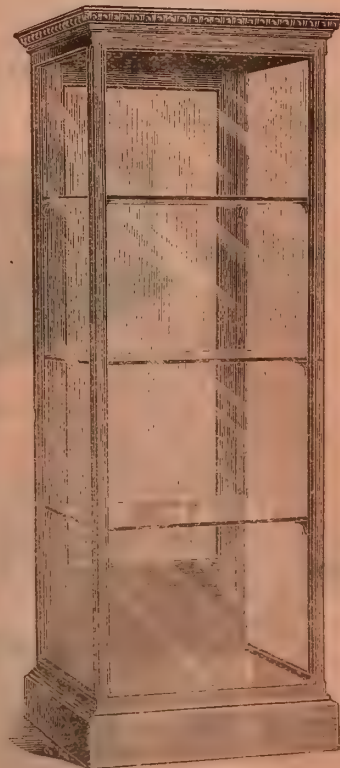
All prices quoted are free on board cars at factory, freight to be paid by the purchaser. When ordering state whether Natural or Antique Oak; Natural, Medium or Dark-finish Cherry is wanted.



No. 5011.—SQUARE TOP DOUBLE SPONGE CASE.—This case has eight departments for different size sponges, besides a space above 38 inches long, 18 inches deep with two self-closing hinge doors. Mounted on casters. Made in oak. Dimensions, 41 inches front, 21 inches at side, 61 inches high.

Price Complete, . . . \$17.50.

Price without Sponge Basket, 13.30.



No. 502½.—UPRIGHT DISPLAY CASE.—For display of cutlery, toilet articles or surgical instruments. Has a tight closing glass door with good lock, and plate or double thick glass shelves. Front 21 inches, sides 19 inches. 60 inches high. Mounted on casters.

Price, \$8.05.

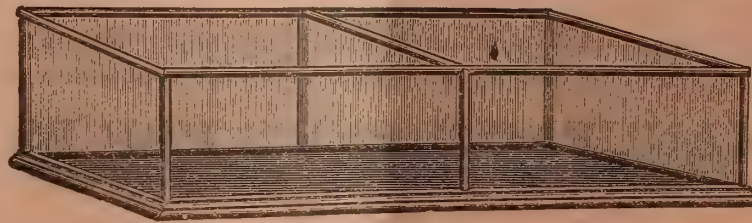
No. 502.—Same as 502½, but with four self-closing glass doors.

Price, \$8.40.

F. W. Braun & Co.'s Druggists' Sundries Department.

"Direct Shipment Prices" on Show Cases.

Width 28½ inches; large mouldings; sliding doors; mirror lined.



Top gloss, 24 inches wide; case 24 inches wide inside bottom; cloth lined; dust proof doors.

No. 12½.—SQUARE CASE, PLAIN CORNERS.

Prices for Oak, Cherry or Walnut.

Height.	2 ft.	3 ft.	4 ft.	5 ft.	6 ft.	7 ft.	8 ft.	9 ft.	10 ft.	11 ft.	12 ft.
14 and 15 inches, -	\$3.70	\$4.20	\$5.40	\$6.60	\$7.60	\$8.20	\$9.25	\$10.70	\$11.85	\$13.15	\$13.30
18 and 19 inches, -	4.20	4.70	5.95	7.20	8.35	9.05	10.50	11.90	13.10	14.00	14.85

Width 28½ inches. Large mouldings; sliding doors; mirror lined.



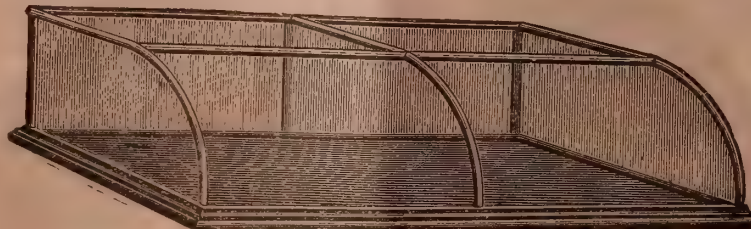
Top glass 24 inches wide; case 24 inches wide inside; bottom cloth lined; dust proof doors.

No. 12.—SQUARE CASE, GERMAN SILVER CORNERS.

Prices for Oak, Cherry or Walnut.

Height.	2 ft.	3 ft.	4 ft.	5 ft.	6 ft.	7 ft.	8 ft.	9 ft.	10 ft.	11 ft.	12 ft.
14 and 15 inches, -	\$5.55	\$5.95	\$7.35	\$8.35	\$9.50	\$10.15	\$11.20	\$12.65	\$13.80	\$15.15	\$15.70
18 and 19 inches, -	5.80	6.45	7.70	9.00	10.30	11.00	12.50	13.40	15.00	16.00	17.40

Width 26 inches; spring-hinged doors; mirror-lined.



Dust proof; best glass; bottom cloth lined.

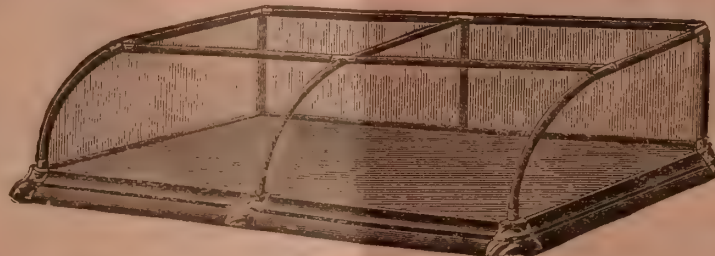
No. 3.—OVAL FRONT CASES, FULL METAL FRAME.

No. 4.— " " " " WOOD "

No. 4 in Oak, Cherry or Walnut.

	Height.	2 ft.	3 ft.	4 ft.	5 ft.	6 ft.	7 ft.	8 ft.	9 ft.	10 ft.	11 ft.	12 ft.
No. 3.	14 inches, -	\$3.40	\$4.40	\$5.60	\$7.55	\$8.60	\$9.95	\$11.25	\$13.10	\$14.70	\$16.00	\$17.50
No. 4.	14 inches, -	3.15	4.35	5.25	7.05	7.85	9.00	10.25	11.90	13.45	15.05	16.15

Width 27 inches; spring-hinged doors; mirror-lined.



Dust proof; bent glass; bottom cloth-lined.

No. 1.—OVAL FRONT CASES, GERMAN SILVER CORNERS.

Prices for Oak, Cherry or Walnut.

Height.	2 ft.	3 ft.	4 ft.	5 ft.	6 ft.	7 ft.	8 ft.	9 ft.	10 ft.	11 ft.	12 ft.
14 inches, -	\$4.55	\$5.75	\$7.00	\$8.50	\$10.30	\$10.70	\$12.00	\$13.80	\$15.35	\$16.90	\$18.35

F. W. Braun & Co.'s Druggists' Sundries Department.

"Direct Shipment Prices" on Show Cases.

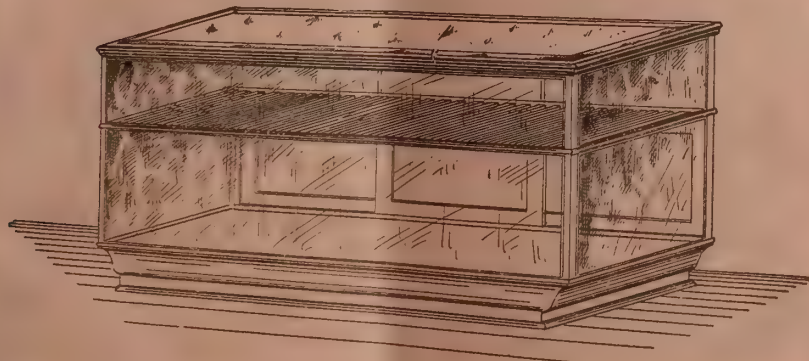


No. 244.—COMBINATION CASE AND COUNTER.

Dimensions, 42 inches high, 27 inches wide, 4, 5 and 6 feet long. Doors, also Lath Bottom and Moistening Trays, same as No. 237. Oak only in stock. Other Wood or Finish made to order.

Made in Oak, Cherry or Walnut.

	4 ft.	5 ft.	6 ft.
All DSAA Glass, - - - - -	\$11.90	\$14.15	\$18.80
Plain Plate Top DSAA Front and Ends, - - -	15.55	20.20	25.75
Bevel Plate Top DSAA Front and Ends, - - -	16.80	21.85	28.15



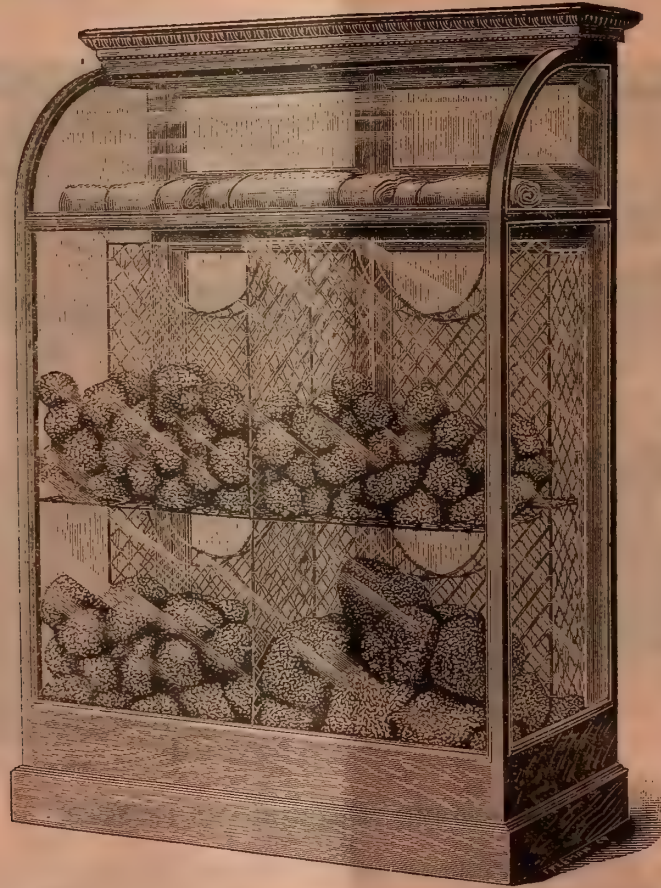
No. 260.—CIGAR CASE AND COUNTER.

44 inches high. Lath Bottom Center, and Moistening Trays. DSAA Glass Front and Ends, Bevel Plate Glass Top with Moistening Trays

4 ft.	5 ft.	6 ft.	7 ft.	8 ft.
\$22.25	\$28.35	\$37.00	\$43.80	\$51.25

F. W. Braun & Co.'s Druggists' Sundries Department.

"Direct Shipment Prices" on Show Cases.



No. 5010.—OVAL TOP DOUBLE SPONGE CASE.—Dimensions, 41 inches front, 21 inches at side, 61 inches high; has eight separate spaces for sponges, also a separate space equal to a counter case above, with two self-closing hinge doors. Made of oak or any wood to match fixtures you may have.

Price, Oak, Ash or Birch, \$19.60.
Without Sponge Basket, 16.10.



No. 237.—COMBINATION CASE OR COUNTER:—Made in lengths 4 to 12 feet. 4, 5 and 6 ft. are kept in stock. Total height, 42 inches; 28 inches wide. Lower doors slide horizontal; upper ones with spring hinges—self-closing. Lined with mirrors. Lath bottom in center provided with moistening trays. Made in oak, cherry or walnut, oak only in stock.

	4 ft.	5 ft.	6 ft.
All DSAA Glass,	\$13.20	\$17.45	\$20.45
Plain Plate Top, DSAA Front and Ends,	16.80	21.85	27.75
Bevel Plate Top, DSAA Front and Ends,	18.00	23.40	30.25

F. W. Braun & Co.'s Druggists' Sundries Department.

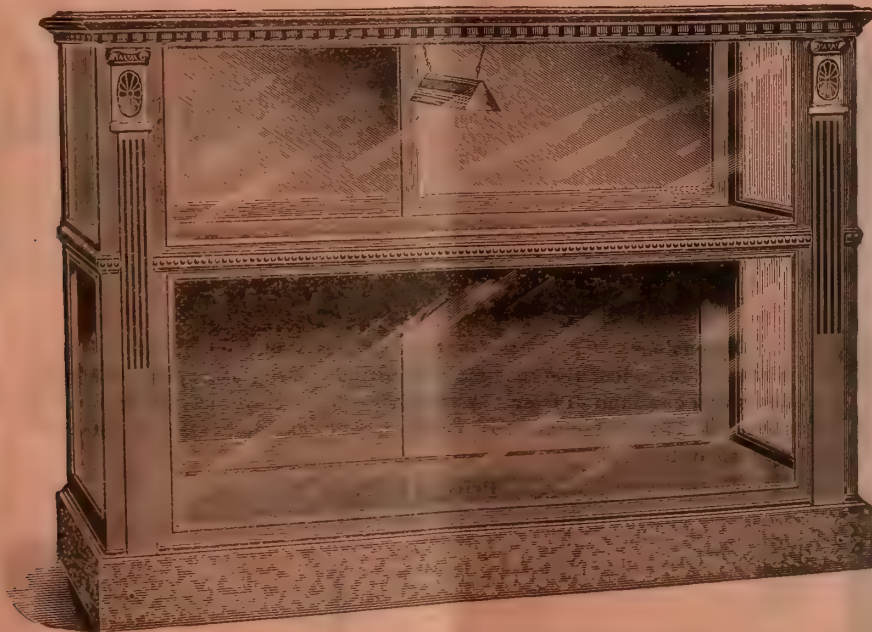
"Direct Shipment Prices" on Show Cases.



HIGH CASE No. 236.—ONE OF THE FINEST DISPLAY CASES MADE.

Front Glass is 30 inches. Top Glass 24 inches wide. Outside dimensions, 28 inches wide, 44 inches high. Doors have clear glass. Doors to roll on brass track. With wood shelf; also lath bottom and moistening trays if wanted for cigars. Top plate is flush with frame. If moistening trays, including rack bottom, add 70 cents per foot.

		4 ft.	5 ft.	6 ft.	7 ft.	8 ft.
No. 236—Plain Plate Glass Top, D S Front and Ends, Wood Shelf,	-	\$18.50	\$23.50	\$31.75	\$36.10	\$42.00
No. 236—Bevel Plate Glass Top, D S Front and Ends, Wood Shelf,	-	\$19.75	\$25.20	\$33.60	\$39.50	\$46.20



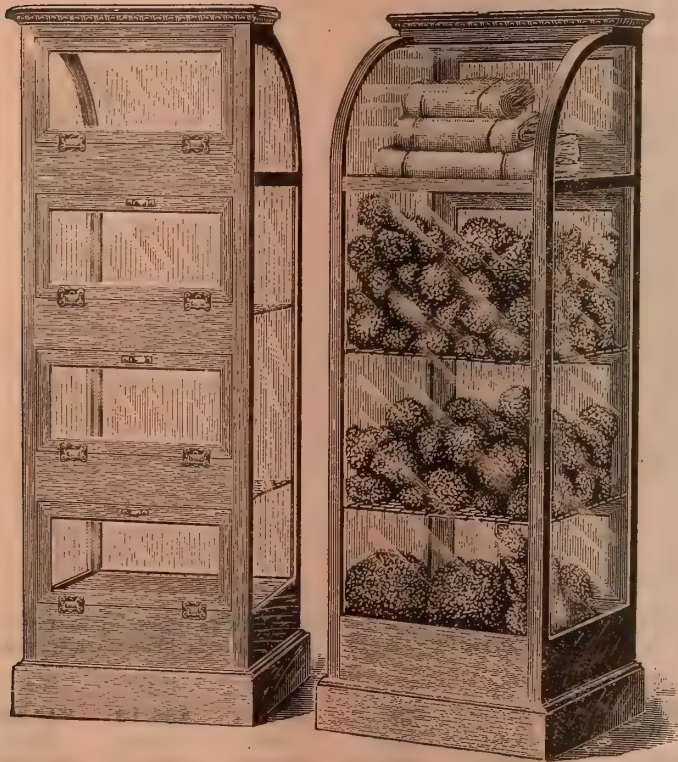
No. 239.—CASE AND COUNTER COMBINED.

The above Case and Counter is 42 inches high, made to order only in lengths 4 to 8 feet. Has Bevel Plate Glass Top and Marble Base and Lath Bottom Moistening Trays, instead of overhanging, as shown in cut.

4 ft.	5 ft.	6 ft.	7 ft.	8 ft.
\$30.80	\$39.20	\$47.60	\$56.00	\$66.50

F. W. Braun & Co.'s Druggists' Sundries Department.

"Direct Shipment Prices" on Show Cases.

**No. 501.—OVAL TOP SPONGE CASE.**

This is our best. Ornamental and fine finish. Front 22 inches, sides 20 inches, height 60 inches. A large stock in oak always on hand and can ship on one day's notice. Case has wire shelves, and galvanized sand pan for bottom. Self-closing doors.

Price, - - - \$8.90
Sand Pan extra, - - .45

No. 501½—OVAL TOP SPONGE CASE.

Same as above, but has regular show case mouldings. The best cheap sponge case made.

Price, - - - \$6.30.
Sand Pan extra, - - .45.

**No. 505.—OVAL TOP GLASS SPONGE CASE.**

Dimensions: 21 inches front, 19 inches sides, 61 inches high. Wire shelves. See also rear view, showing four glass spring hinge doors and one sand drawer. A very attractive case, requiring floor space of 19x21 inches; has double-acting casters. Oak or Birch with sand drawer.

Price, \$7.70.



F. W. Braun & Co.'s Druggists' Sundries Department.

THE LASTING*Gold...
Bronze
Aluminum***Paints**

For decorating Bric-a-brac, Furniture,
Ornaments, Basketware, Shoes, Gas
Fixtures, Frames and all kinds of wood,
metal and leather....

Gold**Bronze****Aluminum**

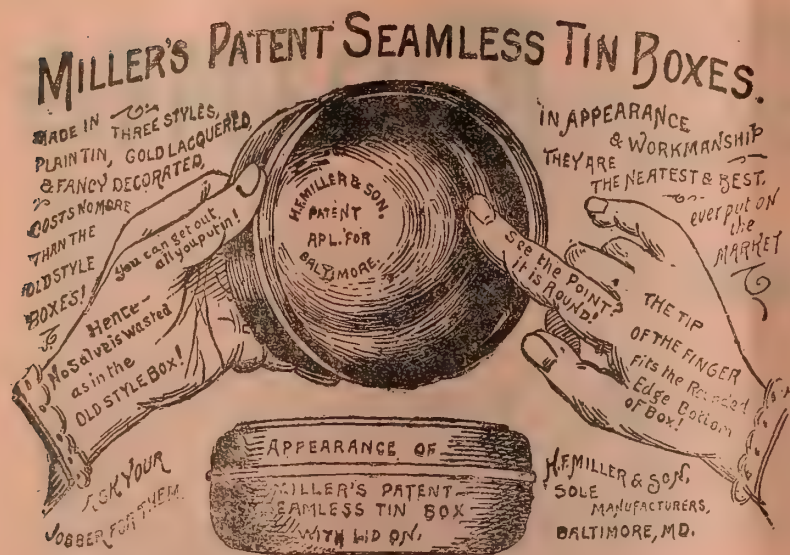
Put up in two sizes, ready mixed.

**...PRICES...****Gold...****Bronze****Aluminum**

Small, 75c dozen; large, \$1.10 dozen.



F. W. Braun & Co.'s Druggists' Sundries Department.



MILLER'S PATENT Seamless Tin Boxes.

==Prices==

1/8 oz....30c per gross	1 1/2 oz...\$1.00 per gross
1/4 oz....35c " "	2 oz... 1.20 " "
1/2 oz....50c " "	3 oz... 1.50 " "
1 oz...75c " "	4 oz... 1.75 " "

Paper Cutters.

Buckeye Cutters.

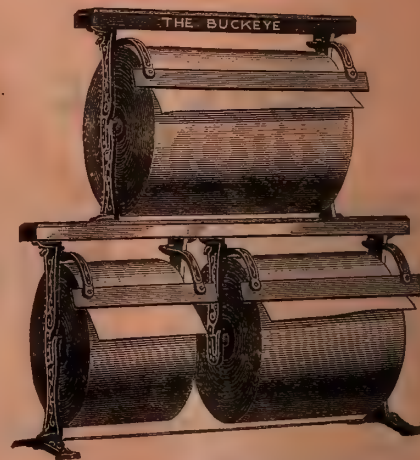
6, 9 and 12-inch Pyramid, japanned, 3 rolls, complete—

\$3.00.

6, 9 and 15-inch Pyramid, japanned, 3 rolls, complete—

\$3.00.

The Economic Hopking.



The Buckeye.

Economic Hopking Cutters.

6, 9 and 12-inch high Pyramid, japanned, 3 rolls—complete.....	\$4.50
6, 9 and 15-inch flat Pyramid, japanned, 3 rolls—complete.....	\$4.50
6, 9 and 12-inch flat Pyramid, nickeled, 3 rolls—complete.....	\$6.00
6, 9 and 15-inch flat Pyramid, nickeled, 3 rolls—complete.....	\$6.00

Drug Store Fixtures.



\$450.00 ~~~~~ *The Ideal Outfit* ~~~~~ **\$450.00**

..WE HAVE OTHERS..

\$400.00, \$425.00, \$475.00, \$500.00

and upwards, to THE FINEST...



THE above five outfits are "OUR LEADERS" and comprise the following:

30 ft. Tincture Shelving,
30 ft. Pat. Med. Tincture Shelving,
10 ft. Rx Case and Dispensing Counter,
6 ft. Combination Cigar Case with Bevel Plate Top,
2 6-ft. Show Case Counters,
2 8-ft. " " "
1 6-ft. Scale Counter,
2 6-ft. Show Cases, 19 inches high,
2 8-ft. " " 19 " "
2 Cornice Connections,
All made up in First-class Workmanship and Finish.

OAK, ASH or GUM

F. O. B. Cars at Factory at Quincy, Ill.

No. 3460—Oak, Ash or Gum	\$400.00
GEM CITY—Oak, Ash or Gum	425.00
IDEAL—Oak, Ash or Gum	\$450.00
No. 3459—Oak, Ash or Gum	475.00
CHICAGO FLYER—Oak, Ash or Gum	500.00

Cuts on Application.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles

Muffles

Cupels

Roasting Dishes, Etc., Etc.

Furnaces

Blow Pipes

Scorifiers

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

We will be pleased to furnish estimates on all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO., = = **Los Angeles, Cal.**

A Drop in Price!

Taylor's Absorbent Cotton



COTTON
HAYDEN MFG. CO.
New York Office
116 John St.

We quote the following figures:

Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots	25 lb. lots.
Pounds	30	25	23
$\frac{1}{2}$ pounds	35	30	28
$\frac{3}{4}$ pounds	40	35	33
$\frac{1}{2}$ pounds	45	40	38
$\frac{1}{16}$ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

JOHN WYETH & BROTHER, PHILADELPHIA.

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of

Diarrhœa.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability,
Convenience, and
Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . 3 and 5 Grs.
PIL. STRONTIUM LACTATE . . 3 and 5 Grs.
PIL. STRONTIUM SALICYLATE 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different ~~R~~—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCING TABLETS

CONTAINING
3 and 5 Grains

RESPECTIVELY OF

Citrate of Lithium.

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

Send an order to your Jobber for a dozen of that Old and Reliable Preparation,

WARREN'S

LONDON CORN CURE.

It is put up in One Dozen on an Attractive Stand to place on the Counter. It sells itself. Hermetically sealed.

DOES NOT EVAPORATE.


Retails at 25c per Bottle.

Price \$1.50 per Dozen.

MANUFACTURED BY

WARREN'S MANUFACTURING CO..

SAN FRANCISCO, CAL.



SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

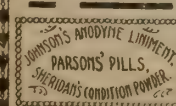
FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY


JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.



JOHNSON'S ANODYNE LINIMENT.
PARSONS' PILLS.
SHERIDAN'S CONDITION POWDER.



I.S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (P.O. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

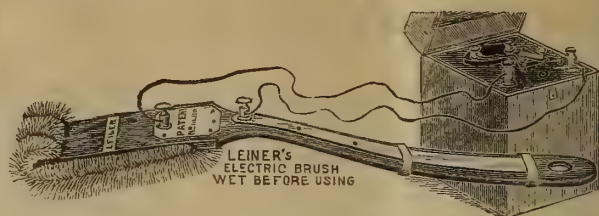
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



BATCHELOR'S Celebrated Hair Dye!

THE ORIGINAL ONE OF
THE WORLD

ESTABLISHED 1831

Known in every country on the globe for over 60 years as the only one that gives perfect satisfaction.

LASTING, HARMLESS, INSTANTANEOUS.

Price, One Dollar.

For Sale by all Pacific Coast
Druggists.

BATCHELOR HAIR DYE CO.

30 E. TENTH STREET,
NEW YORK.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by F. W. BRAUN & CO.,
Los Angeles, Cal.

Are You Alive

To the Demands of your trade ???

Not unless you anticipate their
wants by stocking

Skookum Root Hair Grower,

Skookum Skin Soap,

and Hair Death.

These preparations have been more extensively advertised than any other similar articles ever placed on the market. For sale by

F. W. BRAUN & CO., Los Angeles, Cal., or the **Omega Chemical Co.,** Manufacturing Chemists
NEW YORK.

DECORATED
TIN
BOXES



Trade Supplied by F. W. BRAUN & CO

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100, . . .	67.50
Travatos	4 $\frac{3}{4}$	"	loose	100, . . . 60.00
Conchas Especiales,	4 $\frac{1}{4}$	"	loose,	" 150, . . . 60.00
Londres Grandes,	5	"	1 bundle	" 100, . . . 60.00
Metropolitan,	4 $\frac{1}{4}$	"	1 bundle	" 50, . . . 55.00
Londres Chicos,	4 $\frac{3}{8}$	"	1 bundle	" 100, . . . 35.00
Vegueros	4 $\frac{1}{4}$	"	loose,	" 50, . . . 35.00
Opera Reinas,	4	"	2 bundles	" 100, . . . 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 $\frac{7}{8}$	in	Boxes of 100,	\$ 68.00
Petit Bouquet	3 $\frac{3}{4}$	"	" 25,	92.50
Caballeros	4 $\frac{1}{2}$	"	" 100,	92.50

NORTHLAND, Clear Havana Hand Made.

North Star.	5	in	Boxes of 25	\$75.00
North King.	5	"	" 25	75.00
Polar Bear Caballeros.	5	"	" 100	70.00
North Sea.	4 $\frac{3}{8}$	"	" 50	62.00
Alaska.	4 $\frac{1}{4}$	"	" 50	60.00
Boreas Caballeros Finos	4 $\frac{1}{2}$	"	" 100	65.00

HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Caballeros	" 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Londres Grandes	" 100	75.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 $\frac{1}{8}$ five in carton	Boxes of 250 15.00

F. W. BRAUN & COMPANY

MAKE THE CHILDREN HAPPY

...AND...

Money for Yourself by Selling

FLECK'S GERMAN EASTER EGG DYES



The most popular and satisfactory Egg Dyes on the market. Attractive packages. Two kinds original colored posters and other matter in each box. Handsome display boxes holding $\frac{1}{4}$ gross, \$1.00 each, or 4 boxes for \$3.75.

ORDER NOW FROM

F. W. BRAUN & CO., Los Angeles, Cal.

Blumaier-Frank Drug Co.,
Portland, Ore.

Stewart & Holmes Drug Co.,
Seattle, Wash.

AMMUNITION,
TINWARE,
NETTING.

Union

BOILER TUBES,
IRON PIPE,
and FITTINGS.

Hardware and Metal

A GENERAL LINE
of CARRIAGE and
WAGON MATERIAL

Co.

BARBED WIRE,
BOLTS, NUTS,
WASHERS, ETC.

DEALERS IN

COAL, STEEL,

Concord Steel and Vulcan Axles

Carriage Springs,

RAILROAD, MILLING, MINING AND FOUNDRY SUPPLIES.

P. O. BOX 1204, STATION C.

214 and 216 N. Los Angeles Street,

323 to 333 Wilmington Street.

LOS ANGELES, CAL.

A Great Magazine Offer!

3

FOR

1



3

FOR

1

The regular subscription price of

"Demorest's Magazine"

"Judge's Library" and

"Funny Pictures" is \$3.30

WE WILL SEND ALL THREE
TO YOU FOR ONE YEAR FOR

\$2.00

Or 6 months for \$1.00.

DEMOREST'S MAGAZINE

Is by far the best family magazine published; there is none of our monthlies in which the beautiful and the useful, pleasure and profit, fashion and literature are so fully presented as in Demorest's. There is, in fact, no publication pretending to a similar scope and purpose which can compare with it. Every number contains a free pattern coupon.

"JUDGE'S LIBRARY"

Is a monthly magazine of fun, filled with illustrations in caricature and replete with wit and humor. Its contributors are the best of American wits and illustrators.

"FUNNY PICTURES"

Is another humorous monthly; there is a laugh in every line of it.

All three of these magazines are handsomely gotten up. You should not miss the chance to secure them.

Cut here and return Coupon properly filled out.

Demorest Publishing Co., 110 Fifth Ave., New York

For the enclosed \$2.00 please send DEMOREST'S FAMILY MAGAZINE, JUDGE'S LIBRARY (a magazine of fun) and FUNNY PICTURES for one year as per your offer.

Name

Postoffice

Date

State



Welch's Concord Grape Juice

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

We have 2-oz. Samples and Circulars.

Welch's Concord Grape Juice, full quarts, 12 bottles to case, \$7.20 case.

" " " " " pints, 24 " " " \$8.00 "

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .



PURE RYE.

Distilled from Select Grain.

In Bottles Only_____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributors are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10	Min. Capsules, Pure E. I. Sandal Oil,	12	in box, per dozen,	\$2.25
" " 53.	10	" " " " " "	24	" "	4.25
" " 54.	10	" " " " " "	36	" "	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot **"PERLOIDSS."**

5 minims	421A.	PERLOIDS	} Pure E. I. {	Vials of 40, per dozen	\$ 4 75
capacity.	421B.	"				} Sandal Oil }	" 80 " 9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE

(ESTABLISHED 1836)

H. PLANTEN & SON

NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

Dr. D. Jayne's

**EXPECTORANT,
ALTERATIVE,
TONIC
VERMIFUGE,
CARMINATIVE
BALSAM.**

**SANATIVE PILLS
HAIR TONIC,
LINIMENT,
OR
COUNTER
IRRITANT.**

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S
PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

THE B. F. GOODRICH CO.,

AKRON RUBBER WORKS,

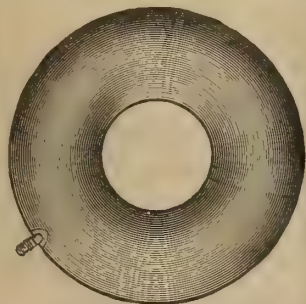
Akron, O.

Manufacturers of...

Druggists'
Rubber
Sundries

....Of all kinds.

Write for Prices and Cat-
alogue.



DR. KLINE'S

Great Anti-Bilious Elixir

AND

BLOOD PURIFIER.

Five Reasons why it should be kept in stock by all Druggists.

1. Because it is the most effective *Blood Purifier, Stomach and Liver Regulator* known.
2. Because it is well advertised, is being prescribed continually in our Institute and used by many other physicians.
3. Because patients are advised to purchase it from their druggists all over the United States and Canada.
4. Because through our immense practice, and our method of advertising and recommendation, druggists have a demand for it at all seasons of the year.
5. Because the Great Anti-Bilious Elixir and Blood Purifier gives universal satisfaction, and establishes for itself a reputation wherever used.

Price \$1.00 per bottle. To Druggists, \$8.00 per dozen.

... ADDRESS ...

R. H. KLINE, M. D.

931 Arch Street, Philadelphia, Pa.

... FOR SALE BY ...

F. W. BRAUN & CO.,

Los Angeles, Cal.

USE "BENZONATED"

OXIDE ZINC BASE

FOR PREPARING
EXTEMPORANEOUSLY

Oxide Zinc Ointment

U. S. P.

FORMULA: { Oxide Zinc Base One Part
Lard Three Parts
Mix well in a warm mortar.

Put up in one pound tins, per pound 50c.

It is a most desirable article for the Pharmacist on account of its cheapness and simplicity in preparing Oxide Zinc Ointment. It will be thoroughly appreciated after it is once used, as it makes a very smooth and satisfactory ointment by the simple addition of Pure Lard or White Petrolatum.

Prepared by F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS AND MANUFACTURING CHEMISTS,
LOS ANGELES.

VICENTE PORTUONDO



HIGH GRADE

Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

F. W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

CORONADO ISLAND
PURIFIED



THE HOTEL DEL CORONADO NORTH-WESTERN VIEW

SEA SALT
FOR PRODUCING A
REAL SEA BATH AT HOME.

This brand of Sea Salt Leaves Nothing to be Desired.

PACKAGES LARGE

QUALITY UNSURPASSED
PRICES LOW

VIZ:

1 dozen, - - - - \$.75

$\frac{1}{2}$ gross, per gross, - 8.00

1 " - - - - 7.50

ADD A TRIAL LOT TO YOUR NEXT ORDER.

CORONADO ISLAND
PURIFIED

SEA SALT

RECOMMENDED FOR
Rheumatism, Weakness of the Joints,
Languor, Debility, etc.

F. W. BRAUN & CO., Sole Agents,
LOS ANGELES, CAL.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiv for Sizes and Prices.



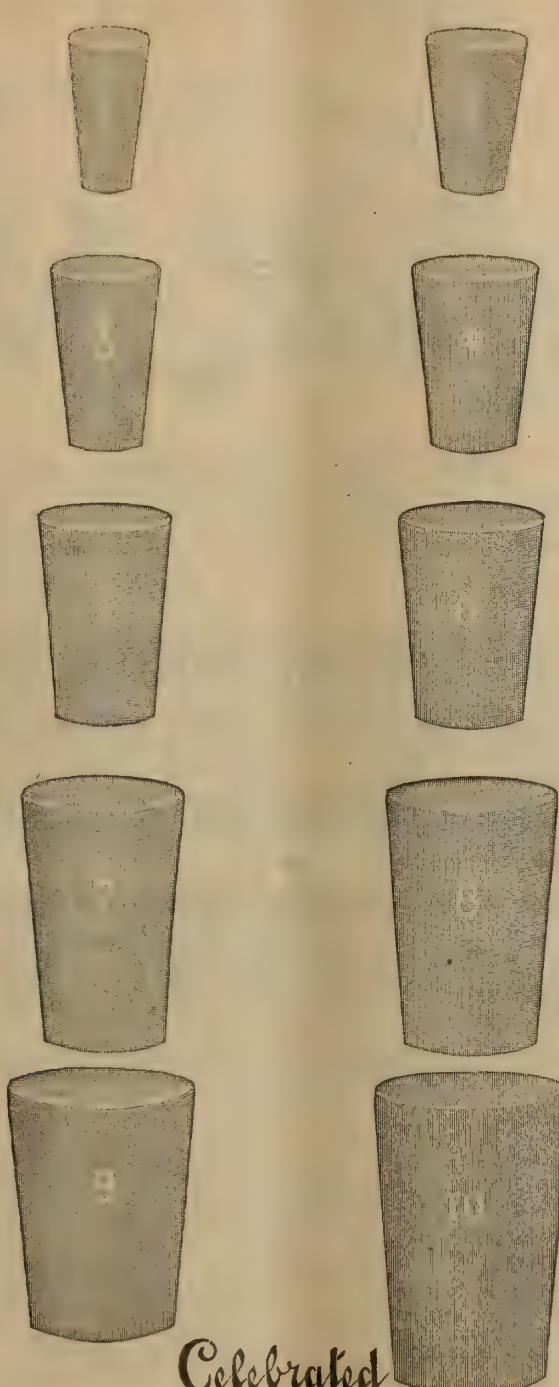
**If your Dealer does not keep them,
Order DIRECT from us.**

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



**F. W. BRAUN & CO, Distributing Agents,
Los Angeles, Cal.**



Celebrated
GOLD LABEL BRAND
PRESCRIPTION
CORKS.
Nos 1 TO 10 INCLUSIVE

PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK.

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

JUST, TOO.

ROBERT LAMM

SUCCESSOR TO
LAMM & MOREHART.

MANKATO, MINN., Jan. 28, 1897.

The Kondon Manufacturing Co., Minneapolis, Minn.:

GENTLEMEN: Please send me at once, 6 doz. Kondon's Catarrh Jelly, 50-cent size; 6 doz. Kondon's Catarrh Jelly, 25-cent size.

The new style package you are using now is far ahead of the old style. The Jelly itself remains the same as *good as ever*. It could not be improved upon. So say our customers, so say we all.

Yours truly,

ROBERT LAMM.

GAMBLE & LUDWIG,
PROPRIETORS OF THE
NOVELTY DRUG STORE.

MINNEAPOLIS, MINN., Feb. 22, 1897.

Kondon Manufacturing Co., City:

GENTLEMEN: Please deliver to us soon as possible, 1 gross Kondon's Catarrh Jelly small, and 6 doz. large. Will say that it is giving excellent results. In all that we have sold I don't believe we have had a complaint. If it didn't cure in all cases it gave great relief. We consider it the best remedy of its kind on the market, and we are going to recommend it, as we have proved it to be as you stated.

Very respectfully yours,

GAMBLE & LUDWIG.

F. W. Braun & Co.

—SOLE AGENTS FOR—

Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz.

and an order for 1½ dozen

Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz. and we will send you free and prepaid ½ dozen each size of the Jelly and three hundred free samples and other attractive advertising matter, as soon as your order has been accepted by your jobber.

Kondon Manufacturing Company

Sole Proprietors,
MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO., WHOLESALE
DRUGGISTS
LOS ANGELES, CAL.

Distributors for Southern California, Arizona
and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

It is a trade builder.

The package is stylish.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

Hathorn Water.....



This highly valued water from the world-renowned spring in Saratoga is undoubtedly one of the first of the health-giving aperient waters in existence. Those who have used it are its strongest friends.

We have taken the agency for the Hathorn Water and are prepared to supply it in quantities as wanted, and at greatly reduced prices.

Price per case.....	\$7.25.
Less than case, per dozen.....	2.00.

F. W. BRAUN & CO.

Los Angeles, Cal.

.. TIME SAVERS ..

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,
SOLE PROPRIETORS
Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF
SURGICAL AND MEDICINAL PLASTERS
ABSORBENT COTTON
Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA**
For Sale by All Leading Druggists.
Wholesale by **F. W. BRAUN & CO.**

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Largeper dozen.....\$3.50 | Small.....per dozen.....\$1.50

....It is profitable

....Keep supplied.....

F. W. BRAUN & CO., Los Angeles.



S. H. KENNEDY'S

Concentrated Extract of "WHITE OAK BARK, QUERCUS ALBA"

THE MOST
VALUABLE

Aqueous Astringent known to the Medical Profession, and
Superior to Anything of the Kind I ever Made.

Dr. J. Marion Sims, Dr. Newton, Dr. Tice and others of New York City, tested it thoroughly in their practice in 1871, and gave me the results of its use, and recommended it as superior to the "Hemlock Ext. Pinus Canadensis," which I had placed upon the market at large expense. I was not then prepared to furnish the goods, but have now arranged to make the "White Oak Ex. Quercus Alba" medicinally pure for the benefit of the medical profession, who know with what care, purity and excellence I manufacture extracts. In putting this valuable "Oak Ext. Quercus Alba" on the market, I have made the price reasonable, so that the poor sick can have the benefit of its use as well as the more FORTUNATE RICH.

Price, for the White or Dark per doz.....\$10
In Lots of Six Doz.....10 per cent. Discount

Caution: Be sure the name "S. H. Kennedy, Manufacturer, Johnstown, N. Y.," is printed at the bottom of label. All others are spurious.

S. H. KENNEDY, Manufacturer,

Johnstown, N. Y.

The trade supplied by F. W. BRAUN & CO., Los Angeles, Cal.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive
of the age.

"SEGURO"

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS:

RETAILS AT

\$12.00 AND \$42.00 PER DOZEN.

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES.



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net.
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUHN'S COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT SEALED STICKY FLY PAPER

Still Further Improved.

BORDER	Stronger and More Pliable
STICKY	Stickier and More Enduring
DESIGN	New and Prettier
PRICE	Lower
PROFIT	Larger

Your Jobber Sells It!

Prices for 1897.

Regular	35 CENTS A BOX {10 boxes in
	\$2.85 PER CASE {a case.
"Little"	13 CENTS A BOX {15 boxes in
	\$1.50 PER CASE {a case.

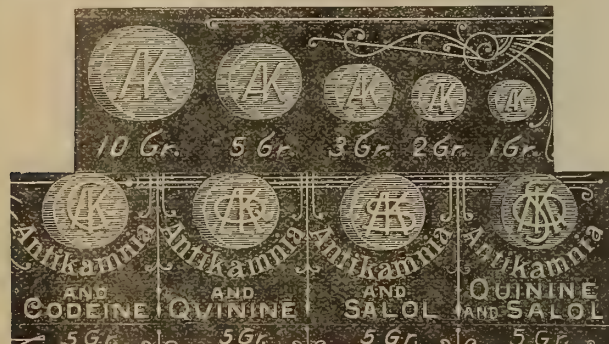
HOLDERS: 75c per box of 50.

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

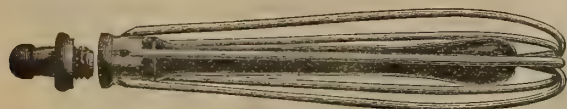
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid.
No other instrument can cleanse.

Magic Atomizers.

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

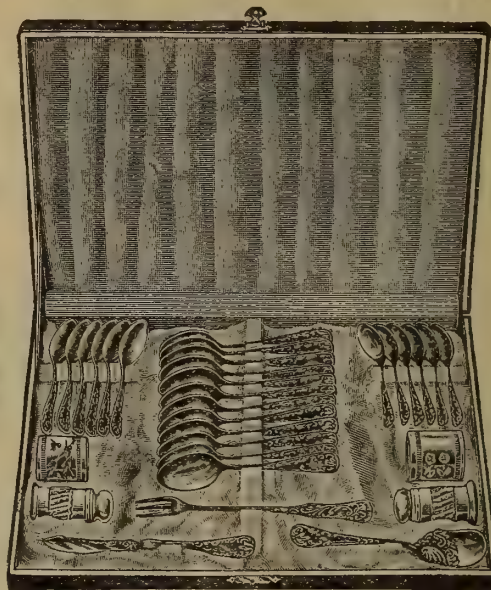
Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

PREMIUM ASSORTMENT No. 25.

31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Look out for Moths!

TARINE

In 1 lb. Cans,

Price per doz., \$1.75

F. W. BRAUN & CO.,
Los Angeles, Cal.

NEVER ORDER LESS THAN A \$10 ASSORTMENT OF

No-To-Bac

... AND ...

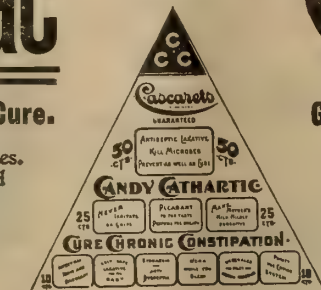
CANDY CATHARTIC Cascarets

Guaranteed Tobacco Habit Cure.

Put up in \$1.00 and 50c. boxes. A 50c. box often makes a cure and this size is favored by those who use NO-TO-BAC as an incomparable nerve regulator and tonic. Retailers are authorized to sell NO-TO-BAC under absolute guarantee to cure or money refunded. We make it good.

Guaranteed Constipation Cure.

Sold only on standers, never less than: 1 doz. 10c size; 1 doz. 25c. size; or 1-2 doz. 50c size; or you can buy an assorted stander with 1 50c, 3 25c, and 6 10c boxes on each stander ready for display on your counter. ORDER full standers ONLY



THE STAR ORDER:

1 Doz. No-To-Bac, 50c size.....\$4.00
3 Doz. Cascarets, 25c size..... 6.00
Total.....\$10.00

Send this order, or any other assortment to your jobber on our special stock offer order blank, and be a stockholder in the Sterling Remedy Co. for all time. Dividends paid Jan. 1 and July 1.

Our great new Union for Profit co-operative organization of retail druggists has already several thousands of stockholders. When you join us, you join all the pushing up-to-date, wide-awake retailers in America. Don't lose the chance to get into line quick, when you can

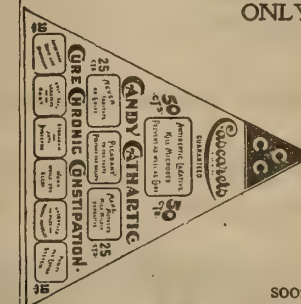
PUSH FOR THE BOYS

THAT PUSH FOR YOU!

SEND YOUR MAILING LIST, WE CREATE THE DEMAND.

FOR ORDER BLANKS, ILLUSTRATED PROSPECTUS AND COMPLETE DETAIL, ADDRESS H. L. KRAMER, TREAS. AND GEN. MANAGER,

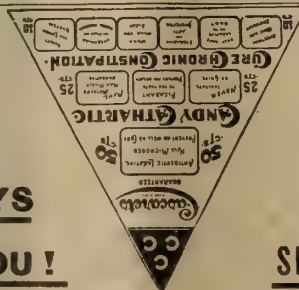
STERLING REMEDY COMPANY, CHICAGO OR NEW YORK. 245.

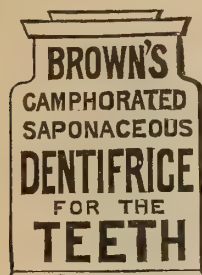


As soon as you send an order for \$10 worth of our goods to your jobber on the special order blank, we'll issue to you a full-paid, non-assessable \$10 share of our 6 per cent. preferred stock. We want to recognize the retailer as our co-worker, and are looking for his

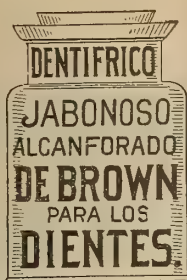
PERMANENT PROFIT-

SHARING PARTNER'S PUSH.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO.,

Los Angeles Local Distributors.

LICORICE

4s
6s
8s
12s
16s
Sticks
to the
Pound



Packed
in
5 lb.
Wood
Boxes
—
25 lb.
50 lb
and
125 lb.
Bulk
Cases

ACME LICORICE PELLETS

Packed
5 lb
Fancy
Tin
Cans
Glass
Fronts



Packed
in
Small
Fancy
Boxes
to
Retail
5c.
Each
—
40
Boxes
in
Carton

Licorice Lozenges

Packed in 5 lb. Fancy Tin Glass Front Cans,
and in 5 lb. Glass Jars

For Sale by F. W. BRAUN & CO., Los Angeles

PHENALGIN

(Phospho-Ammonia-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being pure white and having a strong ammoniacal taste and odor.

Phenalgin is sold only in bottles containing two ounces of powder or tablets.

Price, \$1.00 per Bottle.

This is one half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgin.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,
Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

Wanted—An Idea Who can think of some simple thing to patent? Protect your ideas: they may bring you wealth. Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1,800 prize offer and list of two hundred inventions wanted.

FLUID VACCINE VIRUS

— IN —

IN SEALED CAPILLARY TUBES



(GLASS CAPILLARY TUBE FILLED WITH FLUID LYMPH.)

Absolutely free from Pathogenic Germs and all other impurities. Each tube contains virus for one vaccination only. Packages contain 10 tubes, with full directions and instrument for emptying tubes. From one of the foremost Vaccine propagators in this country. Price \$1.00 per package to physicians; 75 cents to the trade.

Sold by

F. W. BRAUN & CO., Los Angeles.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed, it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy, beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Blond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

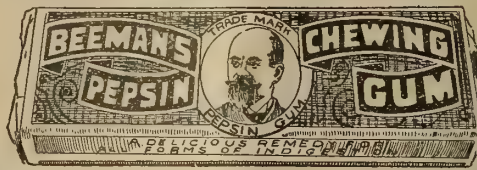
NEW YORK.

CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO.,

Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributors,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)
THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

Genuine
Pearl

In the highest state of
PERFECTION.

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

Price List and Samples
Free.

F. W. GEDNEY

203 East 88th Street,

New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet



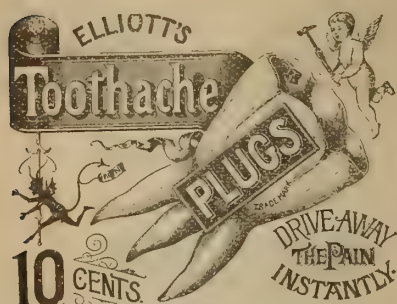
CROWN
LAVENDER SALTS



Distilled from the natural flowers of the Riviera. The latest
and finest Violet made, and the success of
the day in London and Paris.



CRAB-APPLE
BLOSSOMS



WAKE UP • And be just a little ahead of

Up to Date

..Take Advantage of Our..
Grand Premium Offer!

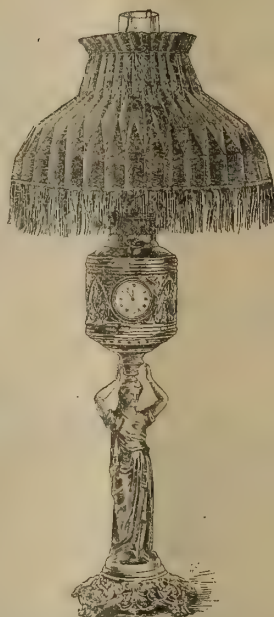
With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock

..FREE..

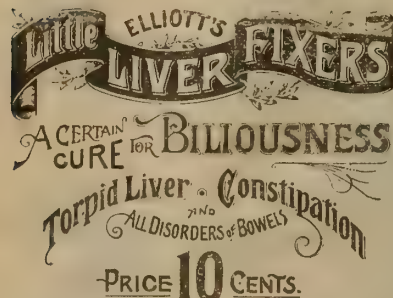


THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.

These Specialties

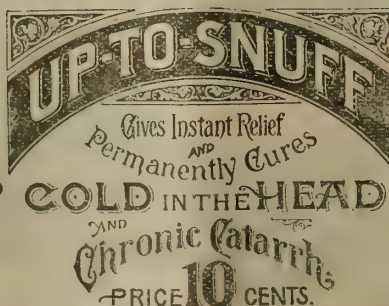
Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.



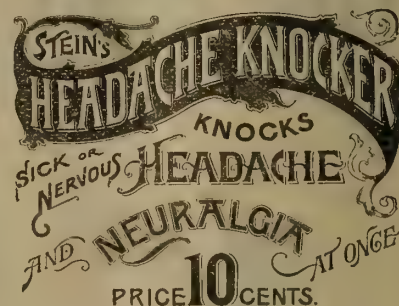
TRADE
 SUPPLIED
 BY
**F. W.
 BRAUN
 & CO.**

Los
 Angeles
 Cal.



Elliott
 Pharma-
 cal
 Company,

Sole
 Manufs.,
 St. Louis,
 Mo.



\$20,000

...IN GOLD

For Retail Druggists.

BALTIMORE, December 1, 1896.

To the RETAIL DRUGGIST in the U. S. A. or Canada selling the greatest quantity of Bromo Seltzer during the year 1897 at one store only, subject to the conditions named below, we will give a cash prize of \$500 in gold.

To the Retail Druggist selling the next greatest quantity \$500.

To the 5 Retail Druggists selling the next greatest quantity \$250 each.

To the 25 Retail Druggists selling the next greatest quantity \$100 each.

To the 30 Retail Druggists selling the next greatest quantity \$50 each.

To the 200 Retail Druggists selling the next greatest quantity \$25 each.

To the 625 Retail Druggists selling the next greatest quantity \$10 each.

To the 500 Retail Druggists selling the next greatest quantity \$5 each.

Total, 1387 Prizes—\$20,000.

Requirements and Conditions.

1. No druggist is eligible for competition who sells Bromo-Seltzer for less than 10 cts. small (or 3 bottles for 25 cts.) 20 cts. medium, 40 cts. large, 75 cts. $\frac{1}{2}$ -lb.

2. Druggists entering this competition will be required to send us on the last day of December, 1897, all of their bills or invoices from their wholesale druggists or jobbers, showing the quantity of Bromo-Seltzer purchased during the year 1897. These bills or invoices must be accompanied by a statement, sworn to before a Notary Public, certifying that the bills sent us represent goods sold only at retail, and at prices not less than stipulated above. As soon as prizes have been awarded, the bills will be returned to the respective druggists.

3. Positively no account of sales will be accepted in this competition unless it reaches us prior to January 11, 1898.

4. Druggists having more than one store will be allowed to compete for as many prizes as they may have stores, but under no circumstances can such druggists return all of their bills as representing the sales of one store; neither can druggists pool their sales for a prize. Names of the successful competitors will be published in the leading drug journals February 1, 1898. Prizes will be distributed February 15, 1898.

We sincerely trust that retailers will appreciate our efforts in placing every safeguard possible around this competition, and we believe that the above method will insure fair play to all.

Respectfully,

EMERSON DRUG CO.,

Baltimore, Md.

Wright's Myrrh Tooth Soap

(Antiseptic)



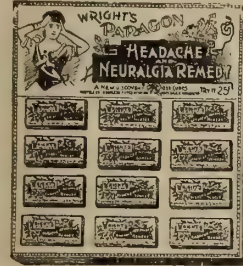
Sold in every country in the world!
Universally Endorsed by Druggists and Dentists.

ELEGANTLY For show case display. Put up in elegant china boxes and in tin boxes for travelers. Attractive advertising matter packed with each dozen. We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display. Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON

Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10-cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or wafer form. Retail for 25c and pays a

nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U.S.A.

STANDARD OF THE WORLD.

Columbia

Bicycles

ARE THE ONLY
BICYCLES MADE
OF 5% NICKEL
STEEL TUBING.
STRONGEST BICYCLES
IN THE WORLD.
POPE MFG. CO.
HARTFORD, CONN.

SEND STAMP
FOR CATALOGUE
OR FREE FROM
COLUMBIA DEALERS.



9 to 1

R Concentrated Solution Hydriodic Acid 10% S & D 1 part.

Simple Syrup - - - - - 9 parts.

Mix and thus quickly, easily and economically make up just as much Syrup Hydriodic Acid U. S. P. as the prescription calls for. No waste, no discolored, deteriorated syrup. You make it as you need it and for less money than you can buy it already prepared. Our Concentrated Solution Hydriodic Acid 10 per cent.

Keeps in the Sunlight without change

\$4.50 List Per Pint

In $\frac{1}{4}$ s and $\frac{1}{2}$ s at usual advance.
Regular trade discount.

FOR SALE BY

F. W. BRAUN & CO.

SHARP & DOHME

Baltimore

Chicago

New York

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure.....

Cures Hay Fever!



As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c.

Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by **F. W. BRAUN & CO.**

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

THE
ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

HOSPITAL TONIC OF PURE MALT & HOPS

A. GETTELMAN
BREWING CO.

BEST TONIC
FOR NURSING. A LIQUID
FOOD AND MILK PRODUCER.

EXTRACTORS
MILWAUKEE,
WIS.



CURES SLEEPLESSNESS INDIGESTION & CONSTIPATION.

THE BEST TONIC FOR THE NERVOUS.

THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.

FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given an extra half dozen bottles for advertising purposes, together with a large picture placque and a window show pyramid, making a handsome and effective display.

F. W. BRAUN & CO.,

LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

J. W. Braun & Co's

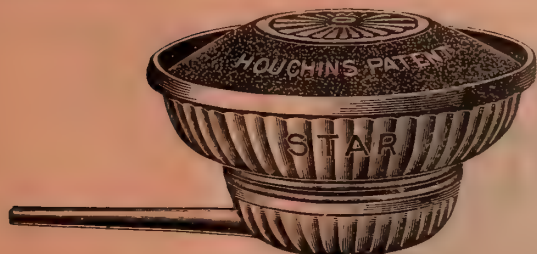
DRUGGISTS' SUNDRIES DEPARTMENT.



Quick Loader.

This is one of the best guns on the market. As the cut shows, the whole top can be removed the same as an ordinary tin ointment box, making it the simplest, easiest filled gun that is offered, while the price is very low.

Price == 50 cts. per dozen.



Star.

Price == 50 cts. per dozen.



Cyclone.

Price == \$1.00 per dozen.



Jumbo == Extra Large.

Price == \$2.00 per dozen.



Tornado.

Price == 75 cts. per dozen.

We also carry Powder Bellows, prices from \$4.50 to \$30.00 per dozen.

F. W. Braun & Co.'s Druggists' Sundries Department.

Wholesale Price List

OF

Special Razor Strops.



"SEA LION HIDE" Combination Razor Strop. This strop is composed of sea lion and russet horse hide. It is the result of long experiments and is now considered by both amateurs and professionals to be the finest and best they have ever used. By its use you will save three-fourths of the ordinary honing. One trial will convince you of its superiority over all others. Each strop is warranted to give satisfaction. Beware of imitations. None genuine without our trade mark "Sea Lion Hide" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop..... **PRICE, \$2.50.**

No. 1. Sea Lion Combination Strops per doz. \$18.00



"WALRUS HIDE" and Russet Horse Hide Combination Razor Strop is the result of a new patent process of our own. The walrus hide being used for canvas, is taken from the inner grain of the hide, giving the razor a keen, holding edge. Beware of imitations. None genuine without our trade mark "Walrus Hide" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop **PRICE, \$2.00.**

No. 2. Walrus Hide Combination Strops per doz. \$16.00



"STURGEON HIDE" Combination Razor Strop. This strop is composed of Sturgeon Hide and Horse-Hide, and is adapted to those who prefer a very smooth strop. Each strop is fully warranted, beware of imitations, none genuine without our Trade-mark "Sturgeon Hide" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop, **Price \$1.75**

No. 3. Sturgeon Hide Combination Strops per doz. \$13.50

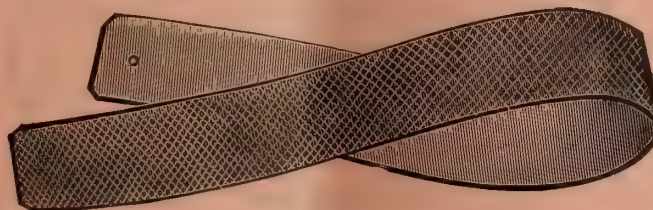
F. W. Braun & Co.'s Druggists' Sundries Department.

Wholesale Price List
OF
Special Razor Strops.=Continued.

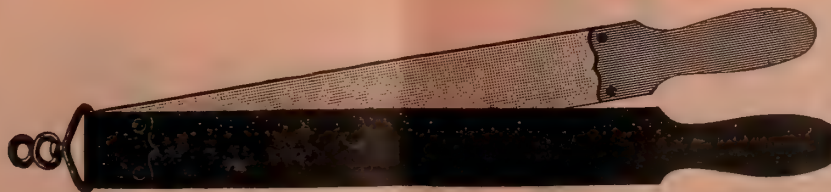


"KANGAROO TAIL" and Linen Duck Hose Canvas Combination Razor Strop. This is the great razor strop of Australia. Having proved the great merits of kangaroo tail and linen duck hose canvas as a combination strop, we feel justified in laying claims to its superiority over any other combination strop of its kind. Beware of imitations. None genuine without our trade mark "Kangaroo Tail" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop.....PRICE, \$1.75.

- | | | |
|--------|---------------------------------------|------------------|
| No. 4. | Kangaroo Tail Combination Strops..... | per doz. \$13.50 |
| No. 5. | Shark Hide Combination Strops..... | " " 12.00 |



- | | | |
|--------|--|------------------|
| No. 6. | Amer. Russian Leather—Polish finish—heavy..... | per doz. \$ 6.50 |
| No. 7. | Horse Hide and Seamless Linen Hose..... | " " 8.00 |



- | | | |
|----------|--|------------------|
| No. 7 a. | Horse Hide and Seamless Cotton Hose..... | per doz. \$ 5.50 |
| No. 27. | Russet Horse Hide and Linen Hose..... | " " 8.00 |



- | | | |
|-----------|--|------------------|
| No. 27 a. | Russet Horse Hide and Cotton Hose..... | per doz. \$ 5.50 |
|-----------|--|------------------|

Each Strop is fully guaranteed to the dealer and will be exchanged when returned in good condition.

Above Line Now in Stock.

F. W. BRAUN & CO.

The Season is Near at Hand for Selling Eye Glasses and Spectacles.

**The Season for their
Sale is Approaching.**



**The Season for their
Sale is Approaching.**

COLORED PLAIN GLASS SPECTACLES.

No. 10. Blue or Smoked, blued steel frame, straight temple, per dozen	\$ 50
---	-------

COLORED COQUILLE (CONVEX GLASSES) SPECTACLES.

No. 215.	Blue or Smoked, steel frame, straight temple, per dozen	50
" 218.	" " " Blued	75
" 227.	" " "	1 00
" 230.	" " "	1 25

COLORED 1-2 COQUILLES (SLIGHTLY CONVEXED) SPECTACLES.

No. 218. Blue or Smoked, steel frame, straight temple, per dozen	1 00
--	------



RIDING BOW.

COLORED COQUILLE (CONVEX GLASSES) SPECTACLES.

No. 217.	Blue or Smoked, blue steel riding bow, frame tempered, per dozen	\$ 75
" 219.B	" " " " " " " " " " " "	1 00
" 219.	" " " " " " " " " " " "	1 25
" 233.	" " " " " " " " " " " "	2 00
" 221.	" " " " " " " " " " " "	2 00

EYE GLASSES.

COLORED, PLAIN GLASS, EYE GLASSES.

No. 16.	Blue or Smoked, steel frame, per dozen	1 25
" 460.	" " " bronze steel frame, per dozen	4 00

COLORED, COQUILLE (CONVEX GLASSES) EYE GLASSES.

No. 105.	Blue or Smoked, steel frame, per dozen	75
" 3.	" " " " " " " " " " " " " " " " " "	1 00
"Frameless."	Blue or Smoked, without metal frame, per dozen	2 00

SCENERY SPECTACLES.

No. 401. Straight temple, blued steel frame, yellow glass lens, ground rim, per dozen	1 50
---	------

SCENERY EYE GLASSES.

No. 470.	Blued steel frame, yellow glass lens, ground rim, per dozen	1 50
" 470½."	Nickle " " " " "	1 50

GOGGLES.

No. 2703.	Glass and wire, velvet bound, smoked or clear, leatherette case	1 75
" 100.	Glass and wire, best finish, blue smoked or clear, in tin case	75
	Wire, leather bound, no glass, one dozen in pkge	1 75

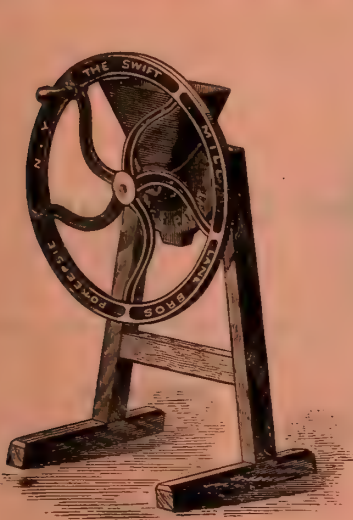
WARREN EYE SHADE.

Clear	8 50
-------	------

F. W. Braun & Co.'s Druggists' Sundries Department.

DRUG MILLS.

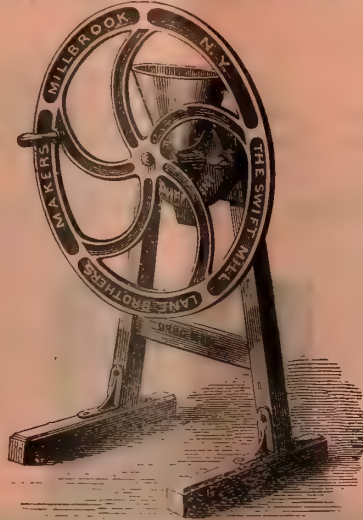
We have added to our line the Old, Well Known **SWIFT MILL**, which we quote at Eastern Prices--as follows:



OLD STYLE.

With one 24 inch fly-wheel.

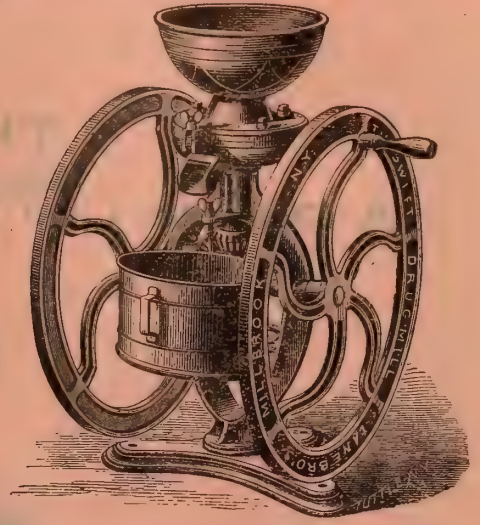
Price \$8 00



NEW STYLE.

With heavier fly wheel. Easily taken apart and cleaned.

Price \$9 00



SWIFT'S "B" DRUG MILL.

This has many advantages over other mills, having great power, is easily adjusted to any degree of fine grinding. The mill can be opened for cleaning and closed again ready for work in ten seconds, no tools being required. The most unskillful can readily readjust the parts. The hopper is large, and the can to receive the powder is conveniently arranged. It is a handsome counter fixture. Price, \$20.00.

SWIFT'S CHAMPION.

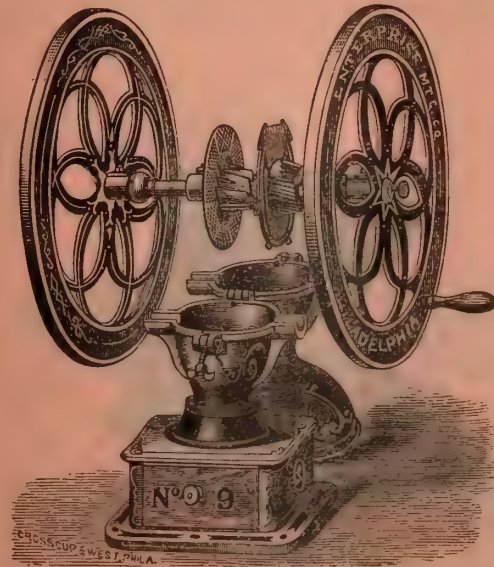
The "Champion" is fitted with fine grinding plates, thus adapting it for finer work, though it is capable of passing coarse material. Being fitted with two heavy fly wheels it may be worked by either one or two persons. The plates of this mill are quickly and easily separated for cleaning, by the removal of two nuts. Price, \$13.00.

ENTERPRISE DRUG MILLS.

Grinders warranted equal to steel.



SHOWING MILL CLOSED.



SHOWING MILL OPEN.

- | | | |
|--------|--|---------|
| No. 9. | Stands 24 inches high, weighs 107 lbs., has two 19½ inch fly wheels, price | \$18 00 |
| No. 7. | Stands 20 inches high, weighs 62 lbs., has two 15 inch fly wheels, price | 11 00 |
| No. 5. | Stands 17 inches high, weighs 36 lbs., has two 12½ inch fly wheels, price | 8 50 |

F. W. Braun & Co.'s Druggists' Sundries Department.

Some New Batteries

Worth Looking Into.

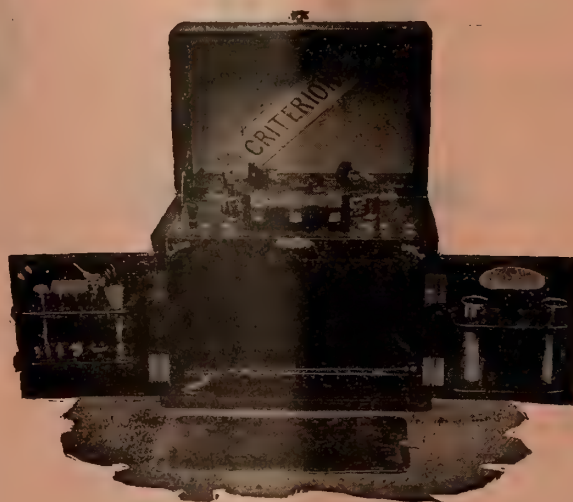
THE CRITERION,

A Double Cell Office Battery--with Six Currents.

Dry Cells.

A Very

Strong Current.



No Fluids

to

Corrode

and

Damage.

This Battery is well suited for office use. It is in a solid mahogany box, highly polished.

The following electrodes accompany this battery. 1 pair metal shells, 1 pair handles for same, 1 carbon roller electrode, 1 sponge electrode, 1 metallic brush, 1 long electrode with throat, urethral, intra uterine, ball and external uterus tips, large foot plate, 1 pair silk covered cords.

This Battery is very powerful, producing a current strong enough for any case requiring a Faradic current. Price \$12 00



THE SUMMIT.

A dry cell Faradic Battery. The cell in this Battery is placed in a horizontal position and is encased in a nickel plated cylinder. It is a powerful instrument and in a handsome mahogany box. A sponge electrode, a foot plate, 2 shells, handles and cords accompany this Battery. Price \$5 00

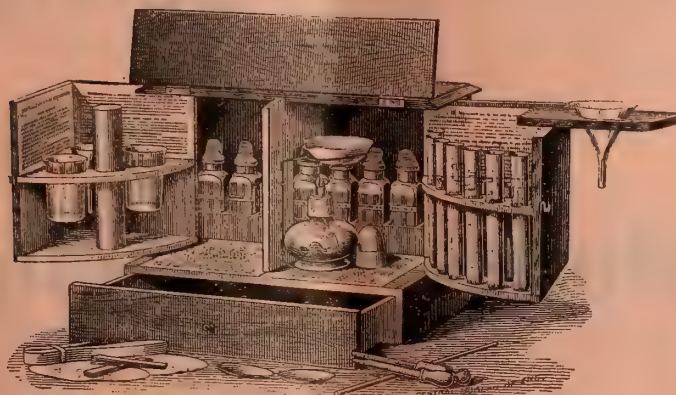


THE CHAMPION.

A dry cell Faradic Battery with three currents, for medical purposes. In fine leatherette covered case with two shell electrodes and insulated Battery cords. Price \$3 00

F. W. Braun & Co.'s Druggists' Sundries Department.

Urine Test Cases.



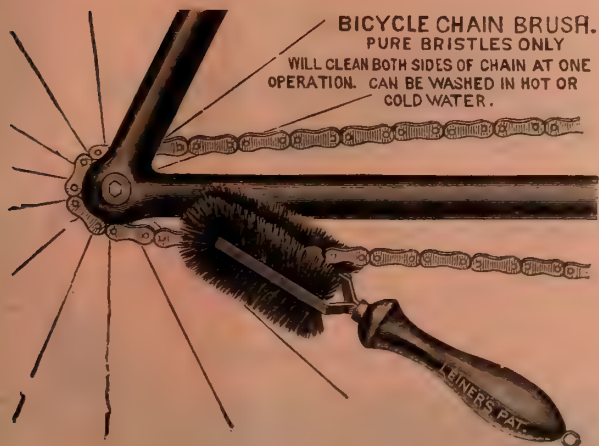
No. 73 C, FINISHED OAK CASE.

No. 73 C, Finished Oak Case. Contents: Complete with 8 reagents, alcohol lamp, 3 evaporating dishes, 2 funnels, 2 beaker glasses, 14 test tubes 1 urinometer. 1 test tube holder, 1 stirring rod, red and blue litmus paper, graduated pipette. Price \$5 50

No. 2, In Wood Box with Handle. Contents: 6 1-oz. square glass stoppered bottles, 1 alcohol lamp, 1 urinometer, 1 urinometer jar, 6 test tubes, sliding rack for 12 test tubes, 1 graduated pipette, 1 stirring rod, 1 test tube holder, 2 glass evaporating dishes, red and blue litmus paper. Price \$3 75

No. 1, In Wood Box. Contents. 4 1-oz. square glass stoppered bottles, urinometer, alcohol lamp, glass funnel, pipette, 4 test tubes, test tube holder, rack for 9 test tubes, litmus paper. Price \$2 50

BICYCLE BRUSHES.



Chain Brush, per doz. . . . \$1.25



Tire Brush, per doz. . . . \$2 50

Tablets! Tablets!

Envelopes! Envelopes!

..See Our Stock and Get Our Figures..

Lowest Eastern Prices Right
Here in Los Angeles.

...No Mistake About This!...

F. W. BRAUN & CO.

Druggists Sundries Department.

JOHN WYETH & BROTHER, PHILADELPHIA.

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of

Diarrhoea.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability, Convenience, and Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . 3 and 5 Grs.
PIL. STRONTIUM LACTATE . . 3 and 5 Grs.
PIL. STRONTIUM SALICYLATE 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different R—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCENT TABLETS

CONTAINING
3 and 5 Grains

RESPECTIVELY OF
Citrate of Lithium

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

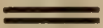
Send an order to your Jobber for a dozen of that Old and Reliable Preparation,

WARREN'S

LONDON CORN CURE.



It is put up in One Dozen on an Attractive Stand to place on the Counter. It sells itself. Hermetically sealed.



DOES NOT EVAPORATE.



Retails at 25c per Bottle.

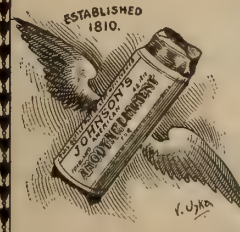
Price \$1.50 per Dozen.



MANUFACTURED BY

WARREN'S MANUFACTURING CO.,

SAN FRANCISCO, CAL.



SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

FREE.

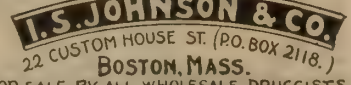
WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT
PARSONS' PILLS
SHERIDAN'S CONDITION POWDER



OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

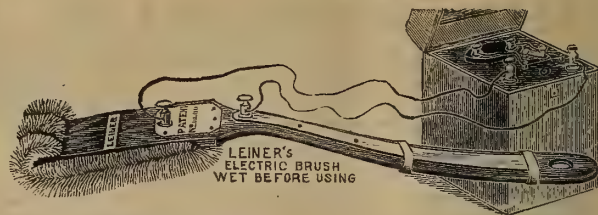
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



BATCHELOR'S Celebrated Hair Dye!

THE ORIGINAL ONE OF
THE WORLD

ESTABLISHED 1831

Known in every country on the globe for over 60 years as the only one that gives perfect satisfaction.

LASTING, HARMLESS, INSTANTANEOUS.

Price, One Dollar.

For Sale by all Pacific Coast
Druggists.

BATCHELOR HAIR DYE CO.

30 E. TENTH STREET,
NEW YORK.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

DECORATED
TIN
BOXES



Trade Supplied by **F. W. BRAUN & CO**

Are You Alive

To the Demands of your trade ???

Not unless you anticipate their
wants by stocking

Skookum Root Hair Grower,

Skookum Skin Soap,

and Hair Death.

These preparations have been
more extensively advertised
than any other similar articles ever
placed on the market. For sale by

F. W. BRAUN & CO., Los
Angeles, Cal., or the **Omega Chemical Co.,** Manufacturing Chemists
NEW YORK.

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100, . . .	67.50
Travatos	4 1/4	"	loose	100, . . . 60.00
Conchas Especiales,	4 1/4	"	loose,	" 150, . . . 60.00
Londres Grandes,	5	"	1 bundle	" 100, . . . 60.00
Metropolitan,	4 1/4	"	1 bundle	" 50, . . . 55.00
Londres Chicos,	4 5/8	"	1 bundle	" 100, . . . 35.00
Vegueros	4 1/4	"	loose,	" 50, . . . 35.00
Opera Reinas,	4	"	2 bundles	" 100, . . . 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 3/4	in	Boxes of 100	\$ 68.00
Petit Bouquet	3 3/4	"	" 25	92.50
Caballeros	4 1/2	"	" 100	92.50

NORTHLAND, Clear Havana Hand Made.

North Star.	5	in	Boxes of 25	\$75.00
North King.	5	"	" 25	75.00
Polar Bear Caballeros.	5	"	" 100	70.00
North Sea.	4 3/8	"	" 50	62.00
Alaska.	4 1/4	"	" 50	60.00
Boreas Caballeros Finos	4 1/2	"	" 100	65.00

HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Caballeros	" 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Londres Grandes	" 100	75.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 1/8 five in carton Boxes of 250	15.00

F. W. BRAUN & COMPANY

MAKE THE CHILDREN HAPPY

...AND...

Money for Yourself by Selling

FLECK'S GERMAN EASTER EGG DYES



The most popular and satisfactory Egg Dyes on the market. Attractive packages. Two kinds original colored posters and other matter in each box. Handsome display boxes holding $\frac{1}{4}$ gross, \$1.00 each, or 4 boxes for \$3.75.

ORDER NOW FROM

F. W. BRAUN & CO., Los Angeles, Cal.

Blumaier-Frank Drug Co.,
Portland, Ore.

Stewart & Holmes Drug Co.,
Seattle, Wash.

A Great Magazine Offer!

3
FOR
1



3
FOR
1

The regular subscription price of

"Demorest's Magazine"
"Judge's Library" and
"Funny Pictures" is \$3.30

WE WILL SEND ALL THREE TO YOU FOR ONE YEAR FOR

\$2.00

Or 6 months for \$1.00.

DEMOREST'S MAGAZINE

Is by far the best family magazine published; there is none of our monthlies in which the beautiful and the useful, pleasure and profit, fashion and literature are so fully presented as in Demorest's. There is, in fact, no publication pretending to a similar scope and purpose which can compare with it. Every number contains a free pattern coupon.

"JUDGE'S LIBRARY"

Is a monthly magazine of fun, filled with illustrations in caricature and replete with wit and humor. Its contributors are the best of American wits and illustrators.

"FUNNY PICTURES"

Is another humorous monthly; there is a laugh in every line of it.

All three of these magazines are handsomely gotten up. You should not miss the chance to secure them.

Cut here and return Coupon properly filled out.

Demorest Publishing Co., 110 Fifth Ave., New York

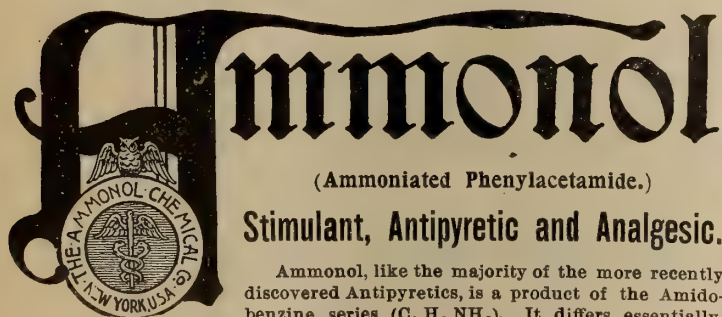
For the enclosed \$2.00 please send DEMOREST'S FAMILY MAGAZINE, JUDGE'S LIBRARY (a magazine of fun) and FUNNY PICTURES for one year as per your offer.

Name

Postoffice

Date

State



(Ammoniated Phenylacetamide.)

Stimulant, Antipyretic and Analgesic.

Ammonol, like the majority of the more recently discovered Antipyretics, is a product of the Amido-benzene series ($C_6H_5NH_2$). It differs essentially, however, in several particulars from the other medicinal coal-tar products, but especially in that it contains Ammonia in an active form and has a stimulating action on all the vital functions.

It occurs in amorphous crystals having a pale yellowish color, is strongly alkaline in reaction, and has a pungent ammoniacal taste and odor.

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.
Ammonol Salicylate Powdered	
Ammonol Tablets.	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Lithiated	
Ammonol Peptonate	
Ammonol Bromide	
Ammonol Camphorated	
Ammonol with Camphor and Codeine	
Ammonol et Ipecac et Opium	

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

The Ammonol Chemical Co..

36 E. 14th St., (Union Square West)

NEW YORK, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.



Welch's Concord Grape Juice

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

We have 2-oz. Samples and Circular.

Welch's Concord Grape Juice, full quarts, 12 bottles to case, \$7.20 case.
" " " " " pints, 24 " " 8.00 "

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .



PURE RYE.

Distilled from Select Grain.

In Bottles Only _____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A. 10 Min. Capsules, Pure E. I. Sandal Oil, 12 in box, per dozen, \$2.25
 " 53. 10 " " " " " " 24 " " 4.25
 " 54. 10 " " " " " " 36 " " 6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot "PERLOIDSS."

5 minims 421A. PERLOIDS } Pure E. I. } Vials of 40. per dozen \$ 4 75
 capacity, 421B. " } Sandal Oil } " 80 " 9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE
 (ESTABLISHED 1836)

H. PLANTEN & SON
NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard HOUSEHOLD REMEDIES.

**DR. D. JAYNE'S
Family Medicines:**

Dr. D. Jayne's	EXPECTORANT,	SANATIVE PILLS
	ALTERATIVE,	HAIR TONIC,
	TONIC	LINIMENT,
	VERMIFUGE,	OR
	CARMINATIVE	COUNTER
	BALSAM.	IRRITANT.

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

**DR. MOTT'S
PENNYROYAL FEMALE PILLS.**

**ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.**

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

THE B. F. GOODRICH CO.

Akron Rubber Works, Akron, Ohio,
MANUFACTURERS OF

Rubber Goods

FOR

Surgeons' Use

Druggists' Sundries, etc.

If You Want the Best, for Quality
and Durability, Send the Order
to Us...

Prices and Catalogue upon application.



We Are Anxious

To increase your demand for
DR. KLINE'S

Great Nerve

Restorer

By Sending Free Sample Bottles of it; also Handsome
Display card and advertising matter with your card printed
thereon.

Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

USE "BENZOINATED"

OXIDE ZINC BASE

FOR PREPARING
EXTEMPORANEOUSLY

Oxide Zinc Ointment

U. S. P.

FORMULA: { Oxide Zinc Base One Part
Lard Three Parts
Mix well in a warm mortar.

Put up in one pound tins, per pound 50c.

It is a most desirable article for the Pharmacist on account of
its cheapness and simplicity in preparing Oxide Zinc Ointment.
It will be thoroughly appreciated after it is once used, as it makes
a very smooth and satisfactory ointment by the simple addition
of Pure Lard or White Petrolatum.

Prepared by F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS AND MANUFACTURING CHEMISTS,
LOS ANGELES.

VICENTE PORTUONDO



HIGH GRADE

Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos
grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars
Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with
prices.

F. W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices:

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles

Furnaces

Muffles

Blow Pipes

Cupels

Scorifiers

Roasting Dishes, Etc., Etc.

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

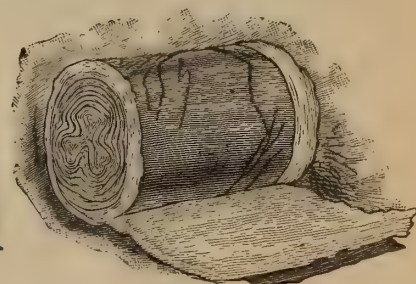
We will be pleased to furnish estimates on all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO., = = Los Angeles, Cal.

A Drop in Price!

Taylor's Absorbent Cotton



COTTON
HAYDEN MFG. CO.
 New York Office
 116 John St.

We quote the following figures:

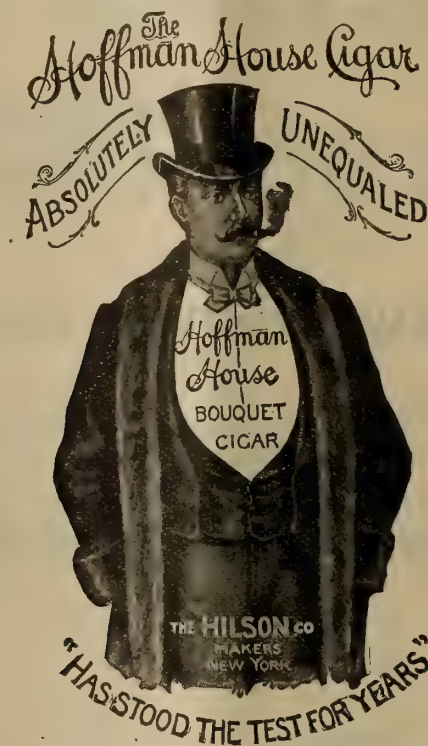
Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots	25 lb. lots.
Pounds	30	25	23
$\frac{1}{2}$ pounds	35	30	28
$\frac{1}{4}$ pounds	40	35	33
$\frac{1}{8}$ pounds	45	40	38
$\frac{1}{16}$ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiii for Sizes and Prices.



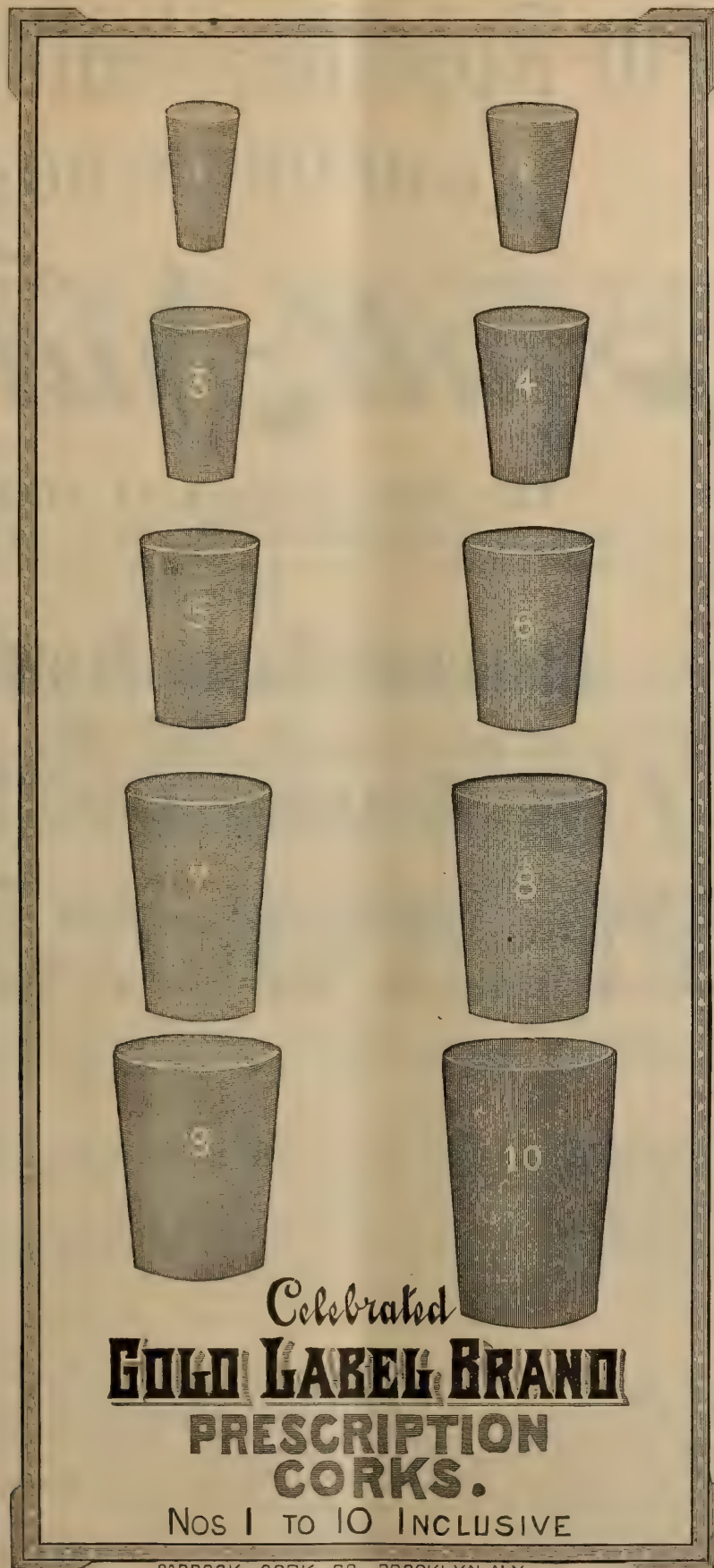
**If your Dealer does not keep them,
Order DIRECT from us.**

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



**F. W. BRAUN & CO, Distributing Agents,
Los Angeles, Cal.**



PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS

LOS ANGELES, CAL.

JUST, TOO.

ROBERT LAMM
SUCCESSOR TO
LAMM & MOREHART.

MANKATO, MINN., Jan. 28, 1897.

The Kondon Manufacturing Co., Minneapolis, Minn.:

GENTLEMEN: Please send me at once, 6 doz. Kondon's Catarrh Jelly, 50-cent size; 6 doz. Kondon's Catarrh Jelly, 25-cent size.

The new style package you are using now is far ahead of the old style. The Jelly itself remains the same as good as ever. It could not be improved upon. So say our customers, so say we all.

Yours truly,

ROBERT LAMM.

GAMBLE & LUDWIG,
PROPRIETORS OF THE
NOVELTY DRUG STORE.

MINNEAPOLIS, MINN., Feb. 22, 1897.

Kondon Manufacturing Co., City:

GENTLEMEN: Please deliver to us soon as possible, 1 gross Kondon's Catarrh Jelly small, and 6 doz. large. Will say that it is giving excellent results. In all that we have sold I don't believe we have had a complaint. If it didn't cure in all cases it gave great relief. We consider it the best remedy of its kind on the market, and we are going to recommend it, as we have proved it to be as you stated.

Very respectfully yours,

GAMBLE & LUDWIG.

F. W. Braun & Co.

—SOLE AGENTS FOR—

Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00

Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz.

and an order for 1½ dozen

Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz. and we will send you free and prepaid ½ dozen each size of the Jelly and three hundred free samples and other attractive advertising matter, as soon as your order has been accepted by your jobber.

Kondon Manufacturing Company

Sole Proprietors,

MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO., WHOLESALE DRUGGISTS

LOS ANGELES, CAL.

Distributors for Southern California, Arizona and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

It is a trade builder.

The package is stylish.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

Hathorn Water.....



This highly valued water from the world-renowned spring in Saratoga is undoubtedly one of the first of the health-giving aperient waters in existence. Those who have used it are its strongest friends.

We have taken the agency for the Hathorn Water and are prepared to supply it in quantities as wanted, and at greatly reduced prices.

Price per case.....	\$7.25.
Less than case, per dozen.....	2.00.

F. W. BRAUN & CO.

Los Angeles, Cal.

.. TIME SAVERS ..

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,
SOLE PROPRIETORS
Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF
SURGICAL AND MEDICINAL PLASTERS
ABSORBENT COTTON
Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA.**
For Sale by All Leading Druggists.
Wholesale by **F. W. BRAUN & CO.**

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

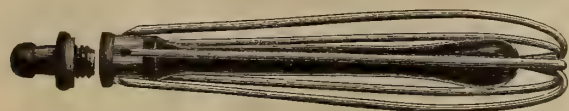
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid.
No other instrument can cleanse.

Magic Atomizers.

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of
the two staples:


ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

 Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

[B. Brandreth's Sons]

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

Look out for Moths!



In 1 lb. Cans,

Price per doz., \$1.75

F. W. BRAUN & CO.,

Los Angeles, Cal.

NEVER ORDER LESS

THAN A \$10 ASSORTMENT OF

No-To-Bac

Guaranteed Tobacco Habit Cure.

Put up in \$1.00 and 50c. boxes. A 50c. box often makes a cure and this size is favored by those who use NO-TO-BAC as an incomparable nerve regulator and tonic. Retailers are authorized to sell NO-TO-BAC under absolute guarantee to cure or money refunded. We make it good.

Our great new Union for Profit co-operative organization of retail druggists has already several thousands of stockholders. When you join us, you join all the pushing up-to-date, wide-awake retailers in America. Don't lose the chance to get into line quick, when you can

PUSH FOR THE BOYS
THAT PUSH FOR YOU !

SEND YOUR MAILING LIST,

WE CREATE THE DEMAND.

FOR ORDER BLANKS, ILLUSTRATED PROSPECTUS AND COMPLETE DETAIL, ADDRESS H. L. KRAMER, TREAS. AND GEN. MANAGER,

STERLING REMEDY COMPANY, CHICAGO OR NEW YORK. 245.

... AND ...

CANDY CATHARTIC
Cascarets
TRADE MARK

Guaranteed Constipation Cure.

Sold only on standers, never less than: 1 doz. 10c size; 1 doz. 25c. size; or 1-2 doz. 50c size; or you can buy an assorted stander with 1 50c, 3 25c, and 6 10c boxes on each stander ready for display on your counter. ORDER full standers ONLY

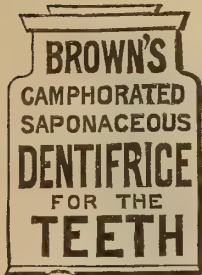
THE STAR ORDER:

1 Doz. No-To-Bac, 50c size.....\$4.00
3 Doz. Cascarets, 25c size..... 6.00
Total.....\$10.00

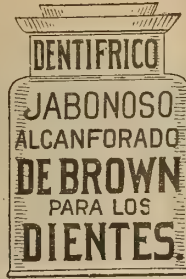
Send this order, or any other assortment to your jobber on our special stock offer order blank, and be a stockholder in the Sterling Remedy Co. for all time. Dividends paid Jan. 1 and July 1.

PERMANENT PROFIT-
SHARING PARTNER'S PUSH.

As soon as you send an order for \$10 worth of our goods to your jobber on the special order blank, we'll issue to you a full-paid, non-assessable \$10 share of our 6 per cent. preferred stock. We want to recognize the retailer as our co-worker, and are looking for his



The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO.,

Los Angeles Local Distributors.

LICORICE

4s
6s
8s
12s
16s
Sticks
to the
Pound



Packed
in
5 lb.
Wood
Boxes
—
25 lb.
50 lb
and
125 lb.
Bulk
Cases

ACME LICORICE PELLETS

Packed
5 lb
Fancy
Tin
Cans
Glass
Fronts



Packed
in
Small
Fancy
Boxes
to
Retail
5c.
Each
—
40
Boxes
in
Carton

Licorice Lozenges

Packed in 5 lb. Fancy Tin Glass Front Cans,
and in 5 lb. Glass Jars

For Sale by F. W. BRAUN & CO., Los Angeles

PHENALGIN

(Phospho-Ammonia-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE WHITE and having a strong ammoniacal taste and odor.

Phenalglin is sold only in bottles containing two ounces of powder or tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalglin.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,

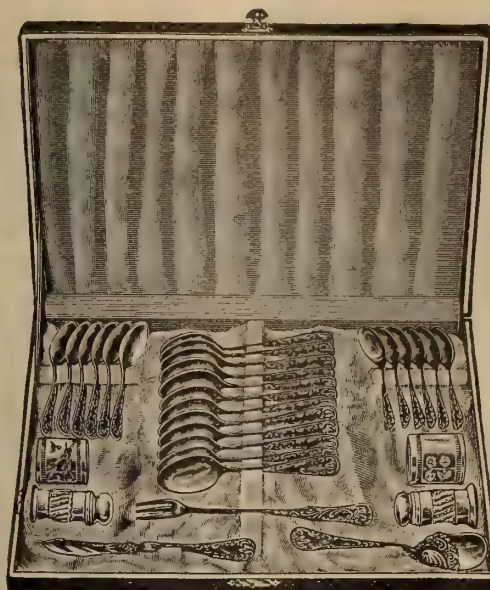
Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.
31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the **REGENERATOR** once in every few months, the hair is always glossy,
beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Blond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

NEW YORK.

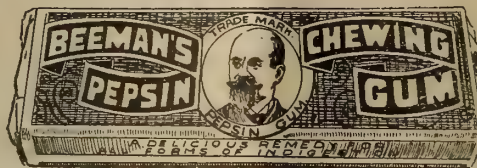


CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO., - Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION.
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributers,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)

THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

Genuine
PearlIn the highest state of
PERFECTION.

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

Price List and Samples
Free.

F. W. GEDNEY

203 East 88th Street,

New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet

CROWN
LAVENDER SALTS

Distilled from the natural flowers of the Riviera. The latest
and finest Violet made, and the success of
the day in London and Paris.

CRAB-APPLE
BLOSSOMS



WAKE UP • And be just a little ahead of

Up to Date

..Take Advantage of Our..

Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock

..FREE..

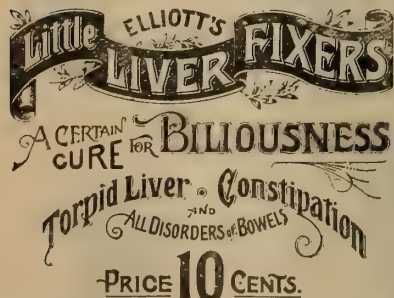


THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.

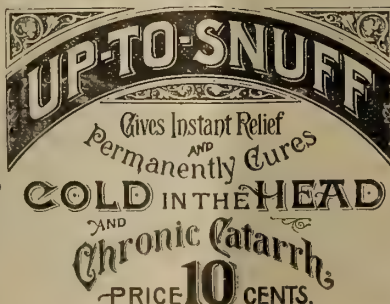
These Specialties

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

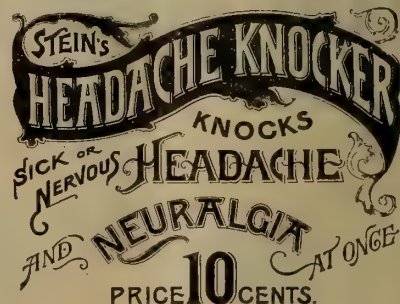
REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.



TRADE
SUPPLIED
BY
**F. W.
BRAUN
& CO.**
Los
Angeles
Cal.



**Elliott
Pharma-
cal
Company,**
Sole
Manufs,
St. Louis,
Mo.



\$20,000

...IN GOLD

For Retail Druggists.

BALTIMORE, December 1, 1896.

To the Retail Druggist in the U. S. A. or Canada selling the greatest quantity of Bromo Seltzer during the year 1897 at one store only, subject to the conditions named below, we will give a cash prize of \$500 in gold.

To the Retail Druggist selling the next greatest quantity \$500.

To the 5 Retail Druggists selling the next greatest quantity \$250 each.

To the 25 Retail Druggists selling the next greatest quantity \$100 each.

To the 30 Retail Druggists selling the next greatest quantity \$50 each.

To the 200 Retail Druggists selling the next greatest quantity \$25 each.

To the 625 Retail Druggists selling the next greatest quantity \$10 each.

To the 500 Retail Druggists selling the next greatest quantity \$5 each.

Total, 1387 Prizes—\$20,000.

Requirements and Conditions.

1. No druggist is eligible for competition who sells Bromo-Seltzer for less than 10 cts. small (or 3 bottles for 25 cts.) 20 cts. medium, 40 cts. large, 75 cts. ½-lb.

2. Druggists entering this competition will be required to send us on the last day of December, 1897, all of their bills or invoices from their wholesale druggists or jobbers, showing the quantity of Bromo-Seltzer purchased during the year 1897. These bills or invoices must be accompanied by a statement, sworn to before a Notary Public, certifying that the bills sent us represent goods sold only at retail, and at prices not less than stipulated above. As soon as prizes have been awarded, the bills will be returned to the respective druggists.

3. Positively no account of sales will be accepted in this competition unless it reaches us prior to January 11, 1898.

4. Druggists having more than one store will be allowed to compete for as many prizes as they may have stores, but under no circumstances can such druggists return all of their bills as representing the sales of one store; neither can druggists pool their sales for a prize. Names of the successful competitors will be published in the leading drug journals February 1, 1898. Prizes will be distributed February 15, 1898.

We sincerely trust that retailers will appreciate our efforts in placing every safeguard possible around this competition, and we believe that the above method will insure fair play to all.

Respectfully,

EMERSON DRUG CO.,
Baltimore, Md.

Wright's Myrrh Tooth Soap

(Antiseptic)



Sold in every country in the world!
Universally Endorsed by Druggists and Dentists.

ELEGANTLY MOUNTED For show case display. Put up in elegant china boxes and in tin boxes for travelers. Attractive advertising matter packed with each dozen. We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display. Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH! WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10-cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or water form. Retail for 25c and pays a nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

Columbia Bicycles

STANDARD OF THE WORLD.

Unequaled • Unapproached

YOU SEE THEM EVERYWHERE. \$100 to all alike.

POPE MFG. CO., Hartford, Conn.

Catalogue free from dealers or by mail for one 2-cent stamp.

9 to 1

R Concentrated Solution Hydriodic Acid 10% S & D 1 part.

Simple Syrup - - - - - 9 parts.

Mix and thus quickly, easily and economically make up just as much Syrup Hydriodic Acid U. S. P. as the prescription calls for. No waste, no discolored, deteriorated syrup. You make it as you need it and for less money than you can buy it already prepared. Our Concentrated Solution Hydriodic Acid 10 per cent.

Keeps in the Sunlight without change

\$4.50 List Per Pint

In $\frac{1}{4}$ s and $\frac{1}{2}$ s at usual advance.
Regular trade discount.

FOR SALE BY

F. W. BRAUN & CO.

SHARP & DOHME

Baltimore

Chicago

New York

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure.....

Cures Hay Fever!



As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

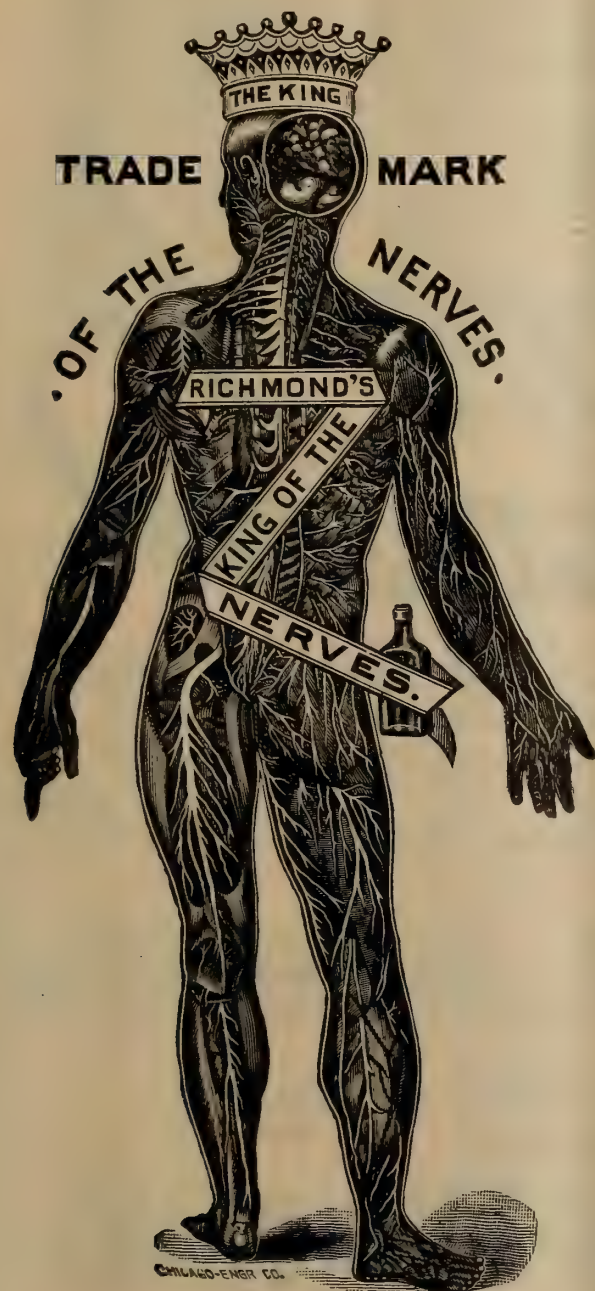
Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c. Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by **F. W. BRAUN & CO.**



RICHMOND'S
KING OF THE NERVES
 a remedy for
All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, ILL

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet
TRADE MARK

Delicious
Satisfying

Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Hayden Manufacturing Company's

MATCHLESS

Wild Cherry Phosphates

...It Beats Them all...

One Bottle Will Make Four Gallons of a Delightful Summer Beverage.

In 8 ounce bottles, per dozen \$ 1.75

" 8 dozen lots \$1.65, 6 dozen lots . . . 1.50

" 1 gross lot 16.00

Concentrated---for Soda Fountain.

1 pound bottles each \$.75

1 gallon packages " 4.50

The Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

A Nerve Food...

A Strength Builder!



With the first order for a barrel of 8 dozen is given an extra half dozen bottles for advertising purposes, together with a large picture placque and a window show pyramid, making a handsome and effective display.

F. W. BRAUN & CO.,
LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

J. W. Braun & Co's

DRUGGISTS' SUNDRIES DEPARTMENT.



We Are Now Carrying in Stock the Following Extensive Line of

Crown Perfumery Company's Extracts.

No. A.....1 oz. bottles.

\$6.75 a Doz.

ODORS.

English Roses
Crab Apple Blossom
Matsukita
Jockey Club
White Rose
Heliotrope Blanc
Peau de Espagne
Violette de Parme

No. 18651½ oz. bottles.

\$10.00 doz.

Each bottle packed in neat carton.

ODORS.

English Roses
Crab Apple Blossoms
Matsukita
Jockey Club
White Rose
Heliotrope Blanc
Peau de Espagne
Violette de Parme

No. 1873.....1½ oz. bottles.

\$12.00 doz.

Each packed in handsome carton.

ODORS.

Crown White Rose
Crown Crab Apple Blossoms
Crown Peau de Espagne
Crown Ambre
Crown Chypre
Crown Orchidia



The New Crown Violet distilled from the natural flowers, the latest, finest violet made. All sizes packed, 1 piece in handsome carton. 1½ oz., \$12 dozen; 8 oz., \$54 dozen; 18 oz., \$9 each.

No. A.....2 oz. bottle.

\$12.00 doz.

ODORS.

Crab Apple Blossom
Violette de Parme

No. A.....8 oz. bottle.

\$3.33 each.

ODORS.

Crab Apple Blossom
Matsukita
Jockey Club
English Roses
White Rose
White Heliotrope
Peau de Espagne
Violette de Parme

No. A.....18 oz. bottle.

\$6.67 each.

ODORS.

Crab Apple Blossom
Matsukita
Jockey Club
English Roses
White Rose
White Heliotrope
Peau de Espagne
Violette de Parme

AMBROLINE.

1 oz. bottle\$2.00 dozen
2 oz. bottle\$2.75 dozen

AMBROLINE LOTION.

4 oz. bottles.....\$4.00 dozen
8 oz. bottles.....\$7.50 dozen

AMBROLINE AND QUININE.

4 oz. bottles.....\$4.00 dozen
8 oz. bottles.....\$7.50 dozen

CROWN SMELLING SALTS.

Lavender Salts.....\$5.00 dozen Cologne Salts.....\$5.00 dozen Lavender and Eucalyptus Salts.....\$5.00 dozen

CROWN SMELLING SALTS IN KID PURSES.

No. 2, small, Lavender.....\$5.50 dozen. No. 4, large, Lavender.....\$6.50 dozen.

F. W. Braun & Co.'s Druggists' Sundries Department.

Wholesale Price List

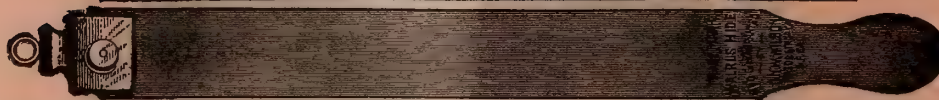
OF

Special Razor Strops.



"SEA LION HIDE" Combination Razor Strop. This strop is composed of sea lion and russet horse hide. It is the result of long experiments and is now considered by both amateurs and professionals to be the finest and best they have ever used. By its use you will save three-fourths of the ordinary honing. One trial will convince you of its superiority over all others. Each strop is warranted to give satisfaction. Beware of imitations. None genuine without our trade mark "Sea Lion Hide" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop.....**PRICE, \$2.50.**

No. 1. Sea Lion Combination Stropsper doz. \$18.00



"WALRUS HIDE" and Russet Horse Hide Combination Razor Strop is the result of a new patent process of our own. The walrus hide being used for canvas, is taken from the inner grain of the hide, giving the razor a keen, holding edge. Beware of imitations. None genuine without our trade mark "Walrus Hide" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop.....**PRICE, \$2.00.**

No. 2. Walrus Hide Combination Stropsper doz. \$16.00



"STURGEON HIDE" Combination Razor Strop. This strop is composed of Sturgeon Hide and Horse-Hide, and is adapted to those who prefer a very smooth strop. Each strop is fully warranted, beware of imitations, none genuine without our Trade-mark "Sturgeon Hide" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop, **Price \$1.75**

No. 3. Sturgeon Hide Combination Stropsper doz. \$13.50

F. W. Braun & Co.'s Druggists' Sundries Department.

Wholesale Price List

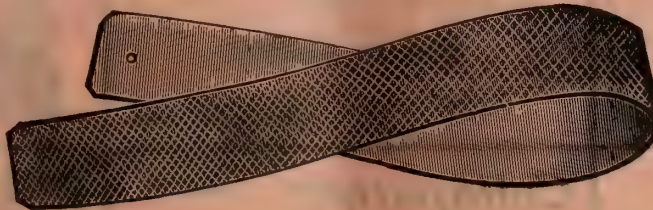
OF

Special Razor Strops.=Continued.

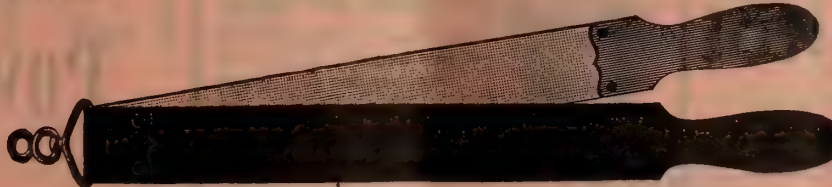


"KANGAROO TAIL" and Linen Duck Hose Canvas Combination Razor Strop. This is the great razor strop of Australia. Having proved the great merits of kangaroo tail and linen duck hose canvas as a combination strop, we feel justified in laying claims to its superiority over any other combination strop of its kind. Beware of imitations. None genuine without our trade mark "Kangaroo Tail" and the name G. N. W. Wilson Razor Strop Co. stamped on each strop **PRICE, \$1.75.**

- No. 4. Kangaroo Tail Combination Strops.....per doz. \$13.50
- No. 5. Shark Hide Combination Strops " " 12.00



- No. 6. Amer. Russian Leather—Polish finish—heavy.....per doz. \$ 6.50
- No. 7. Horse Hide and Seamless Linen Hose " " 8.00



- No. 7 a. Horse Hide and Seamless Cotton Hose .. per doz. \$ 5.50
- No. 27. Russet Horse Hide and Linen Hose " " 8.00



- No. 27 a. Russet Horse Hide and Cotton Hoseper doz. \$ 5.50

Each Strop is fully guaranteed to the dealer and will be exchanged when returned in good condition.

Above Line Now in Stock.

F. W. BRAUN & CO.

F. W. Braun & Co.'s Druggists' Sundries Department.

A Few Special Articles

...ALL SEASONABLE...

DE LA RUES' Wonderful ...Tar Soap

9-oz. cakes, each in carton. Size, $2\frac{1}{2} \times 4\frac{1}{8}$ inches; 50 cakes in case. The best and largest Tar Soap for the money.

\$3.25 per case

Toilet Paper

New Stock...

...In Rolls

From \$2.50 to \$15.00

Per Case of 100 Rolls

Toilet Paper

New Stock

In Packages



From \$3.25 to \$8.00

Per Case of 100 Packages

FOR
THE BREATH

“Takem”

Attractive
Advertising
Free



\$1.00
per Box

HOLMES' FRAGRANT FROSTILLA.



NOW IN SEASON

\$1.75 per Doz.

..BATHING CAPS..



Ord. Rubber
Cloth,
per doz. \$2.00

Pure Gum,
per doz. \$2.00

Submarine,
per doz. \$4.00

Silk Gossamer,
per doz. \$6.00

The New Tooth
Preparation

....Sanitol

\$4.00 per Doz.

Collapsible Drinking Cups



For Camping and Picnicing.

Nickel Zinc, with fold-
ing handle, each in tin
box, per doz . . . \$2.25

Hard rubber, tele-
scopic 5.00

Soft rubber, not
telescopic 1.75

HERMANN'S Complexion Powder

\$1.50 per doz.

Oakland Oxygen Inhalers

The Best Apparatus of the Kind

\$6.00 per Doz.

Colored ... Eyeglasses and... Spectacles

New Line just in

Shaving Brushes

New additions to our already
extensive line.

Excellent Values

F. W. Braun & Co.'s Druggists' Sundries Department.

...Dry Cell Batteries...



A New Family Battery.

No. 7a—Hardwood case, 4x5x2 inches. A strictly first-class instrument at a very moderate cost. . . . Each \$6.50

Life of Battery Cells, 40 hours actual use. Price of renewing and restoring Cell Block when it becomes exhausted. . . . 75c



Pocket Faradie Battery.

No. 7—In handsome hardwood box, 8½x4½x2 inches, giving three currents. The cells will work 100 hours continuously and cost 1¢ per hour to operate; a triumph in pocket batteries; price. . . . Each \$10.00

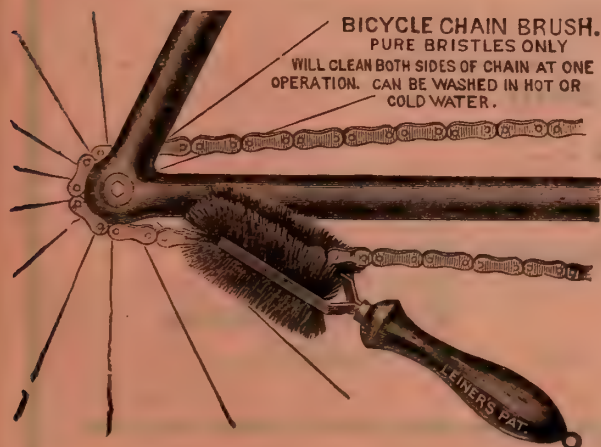
Price of renewing cell when it becomes exhausted. . . . 75c

Tin Case Thermometers.

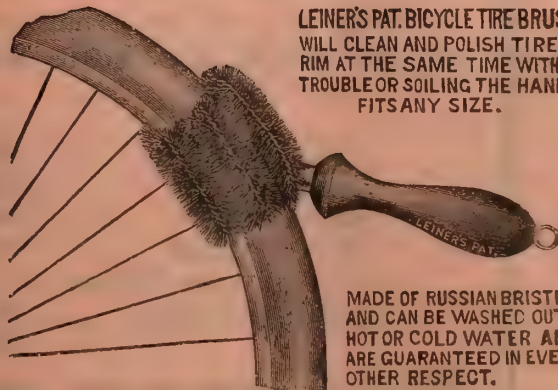


7 inch	per doz.	\$1.00
8 inch	" "	\$1.10
10 inch	" "	\$1.25
12 inch	" "	\$1.50

BICYCLE BRUSHES.



Chain Brush, per doz . . . \$1.25



Tire Brush, per doz . . . \$2.50

F. W. Braun & Co.'s Druggists' Sundries Department.




Offer Extraordinary....

EASTMAN GOODS

\$31.20 — FOR — \$12.00

WITH AN ORDER FOR A HALF PINT EACH OF
SIX OF THE FOLLOWING ODORS AT \$4.00 PER PINT

Aloha
Fleur de Lis
Iris Blanc
Violette de Parme
Sweet Marie

Blue Bells of Scotland
Lilac Blossoms
Sweet Heather
Crab Apple Blossoms
White House Bouquet

WE WILL GIVE YOU

SIX DOZEN OF THE NEW
TEN-CENT SOAP.....

BLUE BELLS OF SCOTLAND

This is Beyond
Question the

BEST OFFER

Ever Made
See How it Figures

6 Dozen Soap at 10c, brings you	- -	\$ 7.20
48 Ounces Extract at 50c per ounce	- -	24.00
		\$31.20

As a Special Inducement to those who wish to replenish their stock of regular Odors, we will for a limited time make the following offer:


With an order for $\frac{1}{2}$ pint each of any six of the following odors at \$3.00 per pint, we will give you **3 doz. Blue Bells of Scotland Soap.**

...ODORS...

Ess. Bouquet
Frangipani
Heliotrope
Jockey Club
Lily of the Valley
Lotus Flower

Marie Antoinette
New Mown Hay
Night Blooming Cereus
Opoponax
Orange Flower
Rose Geranium
Stephanotis

Tea Rose
Tuberose
West End
Wild Olive
White Heliotrope
White Lilac

 Send in your order for either or both of the above orders at once, as they will be in force for a limited time only.

F. W. Braun & Co.'s Druggists' Sundries Department.



Loss or Gain?

WITH a "Gem" Ice Cream Spoon it is possible to serve Ice Cream Soda with profit. The "Gem" is made of aluminum bronze, heavily plated, and has a fine rosewood handle. It is an ornament to any fountain.

By its use sixteen glasses can be served from one quart of cream. As it can be served quickly, and with one hand, all are served alike, and customers can find no cause for complaint.

Each spoon is furnished with a guarantee, certifying to material and workmanship.

These spoons are for sale by F. W. Braun & Co.; price, \$1.25.

THE LATEST.....

"Special" Ice Cream Cabinet.

Warranted to Keep Ice Cream in Perfect Condition.

These cabinets are made of carefully selected, quartered white oak, finely finished, full nickel trimmed. Each cabinet is provided with a special enameled ice cream drawer and also arranged with a special compartment fitted with glass cream jar in which a full supply of cream for the syrups can be kept at a frigid temperature. One daily packing of cabinet with ice and salt is all that is necessary.

Very complete, compact and thoroughly constructed on scientific principles with special non-conducting lining and ventilating chamber, preserving the ice as well as the ice cream and preventing excessive sweating.

Dimensions of cabinet outside, about 17 inches wide, 16 inches high, 22 inches long. Capacity about 6 quarts.

Price..... \$16.50 Each.

Illustrated circulars will be sent on application.

F. W. Braun & Co.'s Druggists' Sundries Department.

HOYT'S FAN OFFER

TO BE WITHDRAWN JUNE 1st.



Purchasers of \$7.00 worth (one kind or assorted) of Hoyt's German Cologne, at \$1.75, \$3.50 or \$7.50 per dozen,

Rubifoam at \$2.00 per dozen,

whose orders reach us before June 1st, will RECEIVE FREE one hundred handsome and durable Japanese Fans.

Hoyt's 10c and Hoyt's Nickle Cologne are not to be included in making up quantity.

*Send in Your Orders Before
it is too Late.*



A FINE GLASS THERMOMETER FREE

with every dozen of Williams' Jersey Cream Soap, the manufacturers are now sending free

*A Handsome
Glass Thermometer...*

By offering this bonus as an inducement to the consumer, the retailer can often sell a dozen soap instead of a single cake.

PRICE:

\$16.00 Gross, \$140 per Doz.

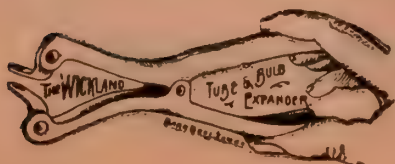
A Thermometer Free With Every Dozen.



Easy Tube and Bulb Expander.....

Strong and Durable.

For putting Rubber Tubing on Hard Rubber Pipes, Syringe Connections, etc., inserting Glass and Hard Rubber Pipes into Rubber Nipples, Stopples, etc. Valuable to Physicians and Druggists.



PRICE 50 CENTS EACH.

JOHN WYETH & BROTHER, PHILADELPHIA.

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of

Diarrhoea.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability,
Convenience, and
Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . 3 and 5 Grs.

PIL. STRONTIUM LACTATE . . 3 and 5 Grs.

PIL. STRONTIUM SALICYLATE 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different ~~R~~—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCENT TABLETS

CONTAINING
3 and 5 Grains

RESPECTIVELY OF

Citrate of Lithium.

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

Send an order to your Jobber for a dozen of that Old and Reliable Preparation,

WARREN'S

LONDON CORN CURE.

It is put up in One Dozen on an Attractive Stand to place on the Counter. It sells itself. Hermetically sealed.


DOES NOT EVAPORATE.

Retails at 25c per Bottle. Price \$1.50 per Dozen.

MANUFACTURED BY

WARREN'S MANUFACTURING CO..

SAN FRANCISCO, CAL.



ESTABLISHED 1810.

SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

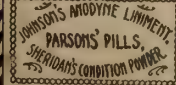
FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.



JOHNSON'S ANODYNE LINIMENT.
PARSONS' PILLS.
SHERIDAN'S CONDITION POWDER.



I.S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (PO. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

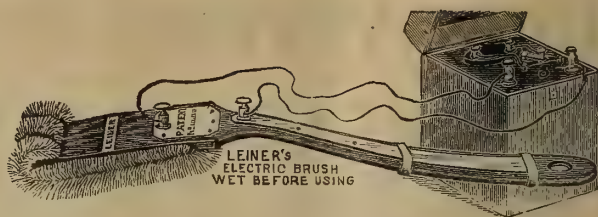
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



BATCHELOR'S Celebrated Hair Dye!

THE ORIGINAL ONE OF
THE WORLD

ESTABLISHED 1831

Known in every country on the globe for over 60 years as the only one that gives perfect satisfaction.

LASTING, HARMLESS, INSTANTANEOUS.

Price, One Dollar.

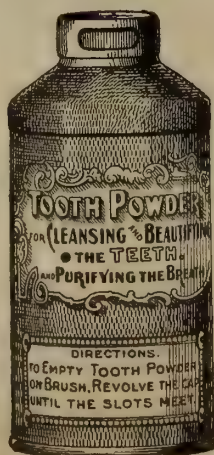
For Sale by all Pacific Coast
Druggists.

BATCHELOR HAIR DYE CO.

30 E. TENTH STREET,
NEW YORK.



PATENT APPLIED FOR.



Taite's New Tooth Powder Box with Improved Revolving Top.

Handsomely decorated, dark blue and gold on light blue background. The neatest, handsomest and most practical tooth powder box on the market.

JOSEPH G. TAITE'S SONS, Manufacturers,
PHILADELPHIA

Trade Supplied by F. W. BRAUN & CO.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by F. W. BRAUN & CO.,
Los Angeles, Cal.

Are You Alive

To the Demands of your trade ???

Not unless you anticipate their
wants by stocking

Skookum Root Hair Grower,

Skookum Skin Soap,

and Hair Death.

These preparations have been more extensively advertised than any other similar articles ever placed on the market. For sale by

F. W. BRAUN & CO., Los Angeles, Cal., or the **Omega Chemical Co.,** Manufacturing Chemists

NEW YORK.

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100,	60.00
Travatos	4 $\frac{3}{4}$	"	loose	100, 60.00
Conchas Especiales,	4 $\frac{1}{4}$	"	loose,	" 150, 60.00
Londres Grandes,	5	"	1 bundle	" 100, 60.00
Metropolitan,	4 $\frac{1}{4}$	"	1 bundle	" 50, 55.00
Londres Chicos,	4 $\frac{3}{8}$	"	1 bundle	" 100, 35.00
Vegueros	4 $\frac{1}{4}$	"	loose,	" 50, 35.00
Opera Reinas,	4	"	2 bundles	" 100, 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 $\frac{7}{8}$	in	Boxes of 100.	\$ 65.00
Petit Bouquet	3 $\frac{3}{4}$	"	" 25.	92.50
Caballeros	4 $\frac{1}{2}$	"	" 100.	92.50

MORMON GIRL

Conchas Selectos	4 $\frac{1}{2}$	in.	Boxes of 50.	35.00
Reina Victoria.	4 $\frac{1}{4}$	in.	" 100.	35.00

NORTHLAND, Clear Havana Hand Made.

Alaska.	4 $\frac{1}{4}$	"	Boxes of 50	60.00
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HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Caballeros	Boxes of 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 $\frac{1}{8}$ in., five in carton	Boxes of 250 14.50

F. W. BRAUN & COMPANY

PRICES OF

"CLEANFONT" NIPPLES

Reduced to \$3.00 per Gross Net.

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark). Ribbed Inside.

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware AND Sundries

52 Park Place, New York, and 18 Blackstone St., Boston.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

A Great Magazine Offer!3
FOR
13
FOR
1

The regular subscription price of

"Demorest's Magazine"**"Judge's Library" and****"Funny Pictures" is \$3.30**WE WILL SEND ALL THREE
TO YOU FOR ONE YEAR FOR**\$2.00**

Or 6 months for \$1.00.

DEMOREST'S MAGAZINE

Is by far the best family magazine published; there is none of our monthlies in which the beautiful and the useful, pleasure and profit, fashion and literature are so fully presented as in Demorest's. There is, in fact, no publication pretending to a similar scope and purpose which can compare with it. Every number contains a free pattern coupon.

"JUDGE'S LIBRARY"

Is a monthly magazine of fun, filled with illustrations in caricature and replete with wit and humor. Its contributors are the best of American wits and illustrators.

"FUNNY PICTURES"

Is another humorous monthly; there is a laugh in every line of it.

All three of these magazines are handsomely gotten up. You should not miss the chance to secure them.

Cut here and return Coupon properly filled out.

Demorest Publishing Co., 110 Fifth Ave., New York

For the enclosed \$2.00 please send DEMOREST'S FAMILY MAGAZINE, JUDGE'S LIBRARY (a magazine of fun) and FUNNY PICTURES for one year as per your offer.

Name.....

Postoffice.....

Date..... State.....



(Ammoniated Phenylacetamide.)

Stimulant, Antipyretic and Analgesic.

Ammonol, like the majority of the more recently discovered Antipyretics, is a product of the Amidobenzene series ($C_6H_5NH_2$). It differs essentially, however, in several particulars from the other medicinal coal-tar products, but especially in that it contains Ammonia in an active form and has a stimulating action on all the vital functions.

It occurs in amorphous crystals having a pale yellowish color, is strongly alkaline in reaction, and has a pungent ammoniacal taste and odor.

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.	Tablets.	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Salicylate Powdered.			
Ammonol Lithiated			
Ammonol Peptonate			
Ammonol Bromide			
Ammonol Camphorated			
Ammonol with Camphor and Codeine			
Ammonol et Ipecac et Opium			

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

The Ammonol Chemical Co.,

36 E. 14th St., (Union Square West)

NEW YORK, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

**Welch's
Concord
Grape
Juice**

MEDICINAL
—
BEVERAGE
—
COMMUNION
—
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

Quarts—1 dozen in case	case, \$5.50	.5 cases, \$5.25
Pints—2 " " doz.	\$3.10	6.00 .5 " 5.75
½ pint—3 " " doz.	1.75	5.00 .5 " 4.75

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .



PURE RYE.

Distilled from Select Grain.

In Bottles Only _____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10	Min. Capsules, Pure E. I. Sandal Oil,	12 in box, per dozen,	\$2.25
" " 53.	10	" " " " " "	24 " "	4.25
" " 54.	10	" " " " " "	36 " "	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot **"PERLOIDSS."**

5 minims	421A.	PERLOIDS	} Pure E. I	{ Vials of 40, per dozen	\$ 4 75
capacity.	421B.	"				{ Sandal Oil	" 80 "	$ 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE

(ESTABLISHED 1836)

H. PLANTEN & SON

NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

Dr. D. Jayne's

EXPECTORANT,	SANATIVE PILLS
ALTERATIVE,	HAIR TONIC,
TONIC	LINIMENT,
VERMIFUGE,	OR
CARMINATIVE	COUNTER
BALSAM.	IRRITANT.

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S
PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY

CLEVELAND, OHIO.

THE LADIES' PERFECT SYRINGE.



Capacity one-half pint. Cut one-fourth actual size.

The "Perfect" Syringe is superior to any other similar syringe on the market in that—

It is fully controlled by the operator, who pushes the ring to secure expulsion, and pulls it to bring back the fluid into the bulb.

It THOROUGHLY washes and medicates every part.

It has no tubes to get out of order.

It can be filled and carried about ready for use.

Manufactured for the wholesale trade by

THE B. F. GOODRICH CO.,

AKRON RUBBER WORKS,

Write us for Prices.

AKRON, OHIO.

We Are Anxious

To increase your demand for

DR. KLINE'S

Great Nerve

Restorer

By Sending Free Sample Bottles of it; also Handsome Display card and advertising matter with your card printed thereon.

Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

USE "BENZONATED"

OXIDE ZINC BASE

FOR PREPARING
EXTEMPORANEOUSLY

Oxide Zinc Ointment

U. S. P.

FORMULA: { Oxide Zinc Base One Part
Lard Three Parts

Mix well in a warm mortar.

Put up in one pound tins, per pound 50c.

It is a most desirable article for the Pharmacist on account of its cheapness and simplicity in preparing Oxide Zinc Ointment. It will be thoroughly appreciated after it is once used, as it makes a very smooth and satisfactory ointment by the simple addition of Pure Lard or White Petrolatum.

Prepared by F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS AND MANUFACTURING CHEMISTS,
LOS ANGELES.

VICENTE PORTUONDO



HIGH GRADE

Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

F. W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles Furnaces
Muffles Blow Pipes
Cupels Scorifiers
Roasting Dishes, Etc., Etc.

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

We will be pleased to furnish estimates on all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO., = = Los Angeles, Cal.

A Drop in Price! **Taylor's Absorbent Cotton**



We quote the following figures:

Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots.	25 lb. lots.
Pounds	30	25	23
$\frac{1}{2}$ pounds	35	30	28
$\frac{1}{4}$ pounds	40	35	33
$\frac{1}{8}$ pounds	45	40	38
$\frac{1}{16}$ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

COTTON
HAYDEN MFG. CO.
New York Office
116 John St.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiii for Sizes and Prices.



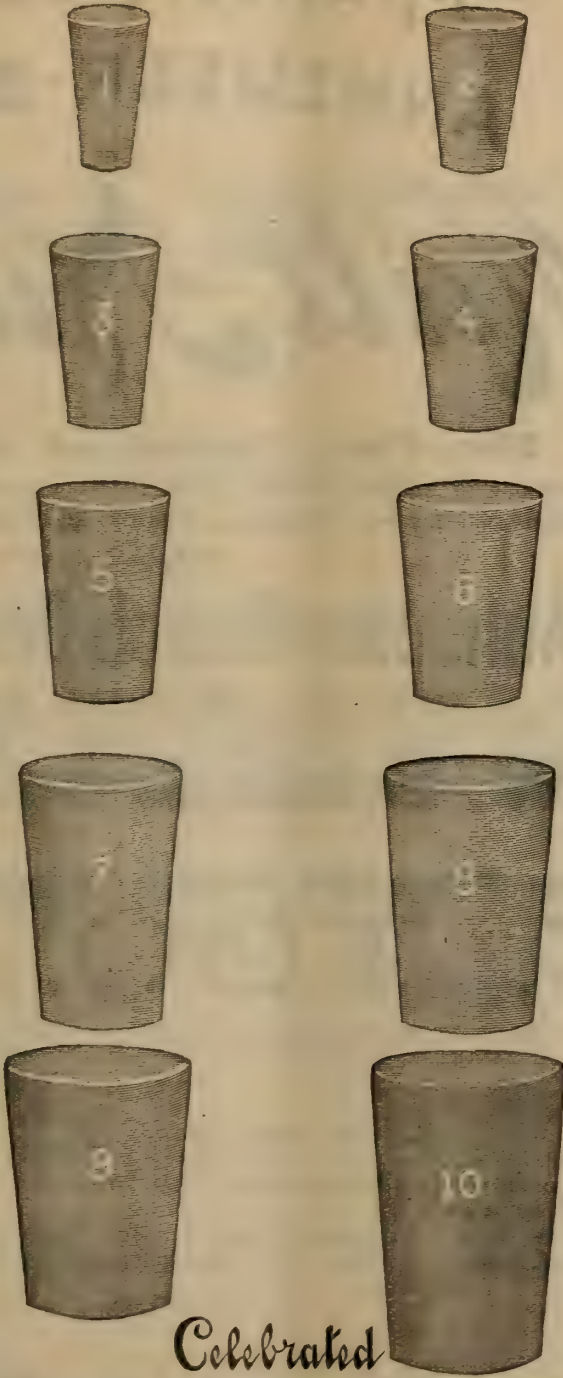
**If your Dealer does not keep them,
Order DIRECT from us.**

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



**F. W. BRAUN & CO, Distributing Agents,
Los Angeles, Cal.**



Celebrated
GOLD LABEL BRAND
PRESCRIPTION
CORKS.
Nos 1 TO 10 INCLUSIVE

PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

JUST, TOO.

ROBERT LAMM
SUCCESSOR TO
LAMM & MOREHART.

MANKATO, MINN., Jan. 28, 1897.

The Kondon Manufacturing Co., Minneapolis, Minn.:

GENTLEMEN: Please send me at once, 6 doz. Kondon's Catarrh Jelly, 50-cent size; 6 doz. Kondon's Catarrh Jelly, 25-cent size.

The new style package you are using now is far ahead of the old style. The Jelly itself remains the same as good as ever. It could not be improved upon. So say our customers, so say we all.

Yours truly,

ROBERT LAMM.

GAMBLE & LUDWIG,
PROPRIETORS OF THE
NOVELTY DRUG STORE.

MINNEAPOLIS, MINN., Feb. 22, 1897.

Kondon Manufacturing Co., City:

GENTLEMEN: Please deliver to us soon as possible, 1 gross Kondon's Catarrh Jelly small, and 6 doz. large. Will say that it is giving excellent results. In all that we have sold I don't believe we have had a complaint. If it didn't cure in all cases it gave great relief. We consider it the best remedy of its kind on the market, and we are going to recommend it, as we have proved it to be as you stated.

Very respectfully yours,

GAMBLE & LUDWIG.

F. W. Braun & Co.

—SOLE AGENTS FOR—

Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz. and an order for 1½ dozen Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz. and we will send you free and prepaid ½ dozen each size of the Jelly and three hundred free samples and other attractive advertising matter, as soon as your order has been accepted by your jobber.

Kondon Manufacturing Company

Sole Proprietors,

MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO., WHOLESALE DRUGGISTS

LOS ANGELES, CAL.

Distributors for Southern California, Arizona and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

It is a trade builder.

The package is stylish.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

Hathorn Water.....



This highly valued water from the world-renowned spring in Saratoga is undoubtedly one of the first of the health-giving aperient waters in existence. Those who have used it are its strongest friends.

We have taken the agency for the Hathorn Water and are prepared to supply it in quantities as wanted, and at greatly reduced prices.

Price per case	\$7.25.
Less than case, per dozen	2.00.

F. W. BRAUN & CO.

Los Angeles, Cal.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,
SOLE PROPRIETORS
Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF
SURGICAL AND MEDICINAL PLASTERS
ABSORBENT COTTON
Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA.**
For Sale by All Leading Druggists,
Wholesale by **F. W. BRAUN & CO.**

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Largeper dozen\$3.50 | Small.....per dozen.....\$1.50

....It is profitable

....Keep supplied

F. W. BRAUN & CO., Los Angeles.

Henry Tetlow's Superb Gossamer



Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive of the age.

"SEGURO"

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS:

RETAILS AT

\$12.00 AND \$42.00 PER DOZEN.

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net.
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUHN'S COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT

SEALED STICKY FLY PAPER



Still Further Improved.

BORDER	Stronger and More Pliable
STICKY	Stickier and More Enduring
DESIGN	New and Prettier
PRICE	Lower
PROFIT	Larger

Your Jobber Sells It!

Prices for 1897.

Regular 35 CENTS A BOX {10 boxes in \$2.85 PER CASE {a case.

"Little" 13 CENTS A BOX {15 boxes in \$1.50 PER CASE {a case.

HOLDERS: 75c per box of 50.

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

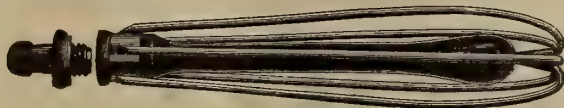
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid
No other instrument can cleanse.

Magic Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of
the two staples:

ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

[B. Brandreth's Sons]

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE

(Registered Year 1887).

THE BEST HEALING SALVE IN THE MARKET

Put up in 2-ounce Tins.

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free
to Any Druggist.

ADDRESS—

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

Established in 1876.

MAJOR'S CEMENT

MAJOR'S RUBBER CEMENT.
MAJOR'S LEATHER CEMENT.

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to loose a customer on Cement, but on other things.

We have several inducements to the trade. Send for circular. Price 15 and 25c. per bottle. Major Cement Co., 461 Pearl St., New York City.

NEVER ORDER LESS

THAN A \$10 ASSORTMENT OF

No-To-Bac

Guaranteed Tobacco Habit Cure.

Put up in \$1.00 and 50c. boxes. A 50c. box often makes a cure and this size is favored by those who use NO-TO-BAC as an incomparable nerve regulator and tonic. Retailers are authorized to sell NO-TO-BAC under absolute guarantee to cure or money refunded. We make it good.

... AND ...

CANDY CATHARTIC
Cascarets
TRADE MARK

Guaranteed Constipation Cure.

Sold only on standers, never less than: 1 doz. 10c size; 1 doz. 25c. size; or 1-2 doz. 50c size; or you can buy an assorted stander with 1 50c, 3 25c, and 6 10c boxes on each stander ready for display on your counter. **ORDER full standers ONLY**

THE STAR ORDER:

1 Doz. No-To-Bac, 50c size.....\$4.00
3 Doz. Cascarets, 25c size..... 6.00
Total.....\$10.00

Send this order, or any other assortment to your jobber on our special stock offer order blank, and be a stockholder in the Sterling Remedy Co. for all time. Dividends paid Jan. 1 and July 1.

Our great new Union for Profit co-operative organization of retail druggists has already several thousands of stockholders. When you join us, you join all the pushing up-to-date, wide-awake retailers in America. Don't lose the chance to get into line quick, when you can

PUSH FOR THE BOYS

THAT PUSH FOR YOU !

SEND YOUR MAILING LIST,

WE CREATE THE DEMAND.

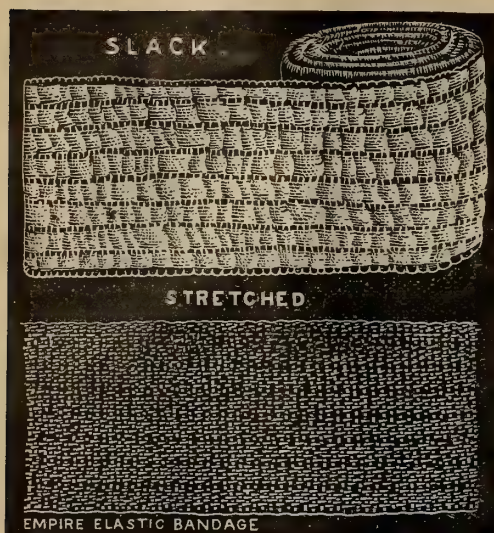
FOR ORDER BLANKS, ILLUSTRATED PROSPECTUS AND COMPLETE DETAIL, ADDRESS H. L. KRAMER, TREAS. AND GEN. MANAGER,

STERLING REMEDY COMPANY, CHICAGO OR NEW YORK. 245.

PERMANENT PROFIT-

SHARING PARTNER'S PUSH.

As soon as you send an order for \$10 worth of our goods to your jobber on the special order blank, we'll issue to you a full-paid, non-assessable \$10 share of our 6 per cent. preferred stock. We want to recognize the retailer as our co-worker, and are looking for his



THE Empire Elastic Bandage



Specially Adapted for Varicose Veins.

We invite the attention of the Medical and Surgical profession to the various merits combined in our bandages.

1st. Its Porosity—the greatest in the “Empire.” It never causes itching, rash or ulceration under the bandage.

2nd. Its Elasticity, which will enable the surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.

3rd. Its Absorbent Properties—greatest in the “Empire.”

4th. Its Easy Application to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.

5th. Its Self Holding Qualities. No bother with pins, needles and thread, or strings,

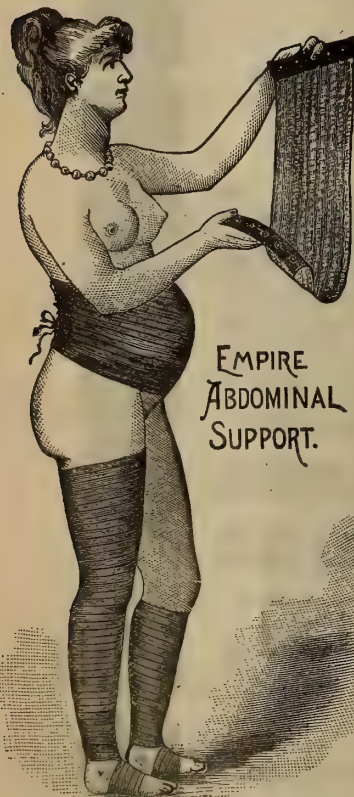
so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

Send \$1.00 for Three-Inch by Five-Yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance, (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Suporter should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

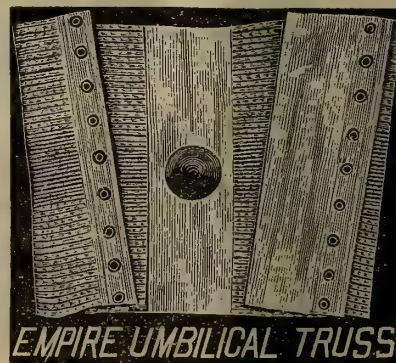
8 inches wide	-	-	-	-	\$ 2.50
11 inches wide	-	-	-	-	3.00
All Silk	-	-	-	-	10.00

Write for Quantity Prices.

THE

Empire Umbilical Truss

*Is an Abdominal Supporter
with Button Inserted
at the Navel.*



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporters, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1.25
Children	-	-	-	-	2.50
Adult	-	-	-	-	\$4.00

MANUFACTURED BY

The Empire Manufacturing Company,
Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

PHENALGIN

(Phospho-Ammonia-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE WHITE and having a strong ammoniacal taste and odor.

Phenalgin is sold only in bottles containing two ounces of powder or tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgin.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,
Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.
31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the **REGENERATOR** once in every few months, the hair is always glossy,
beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Bond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

NEW YORK.



CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO.,

Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributers,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)
THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

**Genuine
Pearl**

**In the highest state of
PERFECTION.**

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

**Price List and Samples
Free.**

F. W. GEDNEY

203 East 88th Street,
New York, U. S. A.



 **The Crown Perfumery Comp'y**
177 New Bond Street, London.
New York Office, 186 Fifth Avenue.

The New Crown Violet



**CROWN
LAVENDER SALTS**



Distilled from the natural flowers of the Riviera. The latest and finest Violet made, and the success of the day in London and Paris.



**CRAB-APPLE
BLOSSOMS**



WAKE UP. And be just a little ahead of

Up to Date

..Take Advantage of Our..

Grand Premium Offer!

With one gross of these Specialties (assorted)

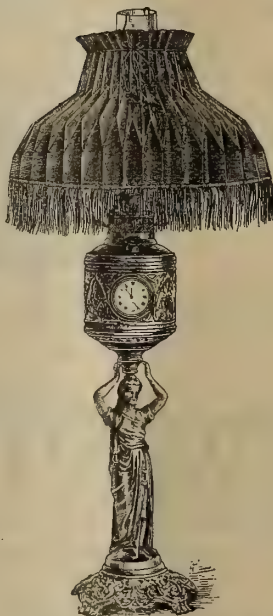
Price, \$9.00

We will present you with a

Beautiful Lamp Clock
..FREE..



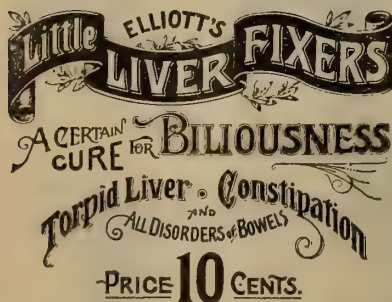
THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.



These Specialties

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

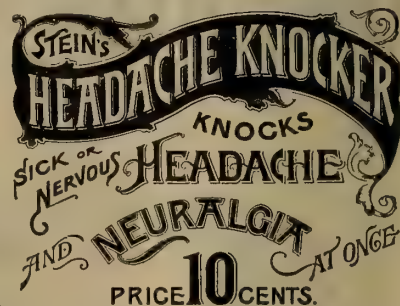
REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

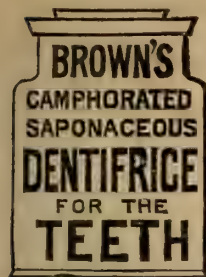


TRADE
SUPPLIED
BY
**F. W.
BRAUN
& CO.**
Los
Angeles
Cal.

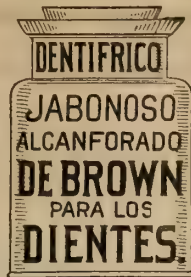


Elliott
Pharma-
cal
Company,
Sole
Manufs,
St. Louis,
Mo.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus Bicycle Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO..

Los Angeles Local Distributors.

Wright's Myrrh Tooth Soap

(Antiseptic)



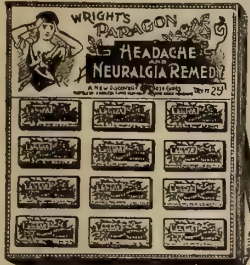
Sold in every country in the world!
Universally Endorsed by Druggists
and Dentists.

ELEGANTLY For show case display. Put up
MOUNTED: in elegant china boxes and in
tin boxes for travelers. Attractive
advertising matter packed with each dozen.
We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display.
Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every
druggist who handles our Tooth Soap or Powder to inform us of that fact and we
will send him through his wholesale house a beautiful show card framed in
glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18
10-cent packages, the receipts from which more
than clear the cost of one dozen of the 25c size.
Positively the best Headache Remedy ever made.
Endorsed by Physicians, Press and Public. Sells at
sight. Makes its own friends. Builds its own
trade. A trial is all that is asked. Druggists per-
mitted to guarantee satisfaction. It is perfectly
harmless. Leaves no bad effect. Can be used in
powder or wafer form. Retail for 25c and pays a
nice profit. A good supply of attractive advertising matter packed with each
dozen. Send for sample dozen.

English Glycerine and Cucumber. Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or
by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U.S. A.

TWO HEARTS
ONE THOUGHT

COLUMBIA

BICYCLE

Columbia Bicycles
\$100 TO ALL ALIKE.
Standard of the World.

POPE MFG. CO., Hartford, Conn.
Catalogue free from dealers or by mail for
one 2-cent stamp.

THIS



INHALER

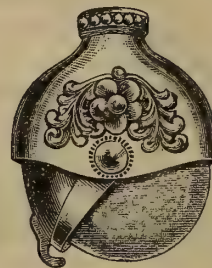
Is our IMPROVED
Cone-Inhaler

As the name implies, the inhaler and cone are combined in one silver shell; each dozen mounted on a heliotrope-lined easel of neat design.

\$2.00 net per doz.
\$19.50 " gro.

TO THE RETAIL
DRUG TRADE.

THAT



CONE

Shows the MENTHOL CONE

SHARP & DOHME

CHICAGO

BALTIMORE

NEW YORK

SOLD BY F. W. BRAUN & CO., LOS ANGELES.

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure.....

Cures Hay Fever!



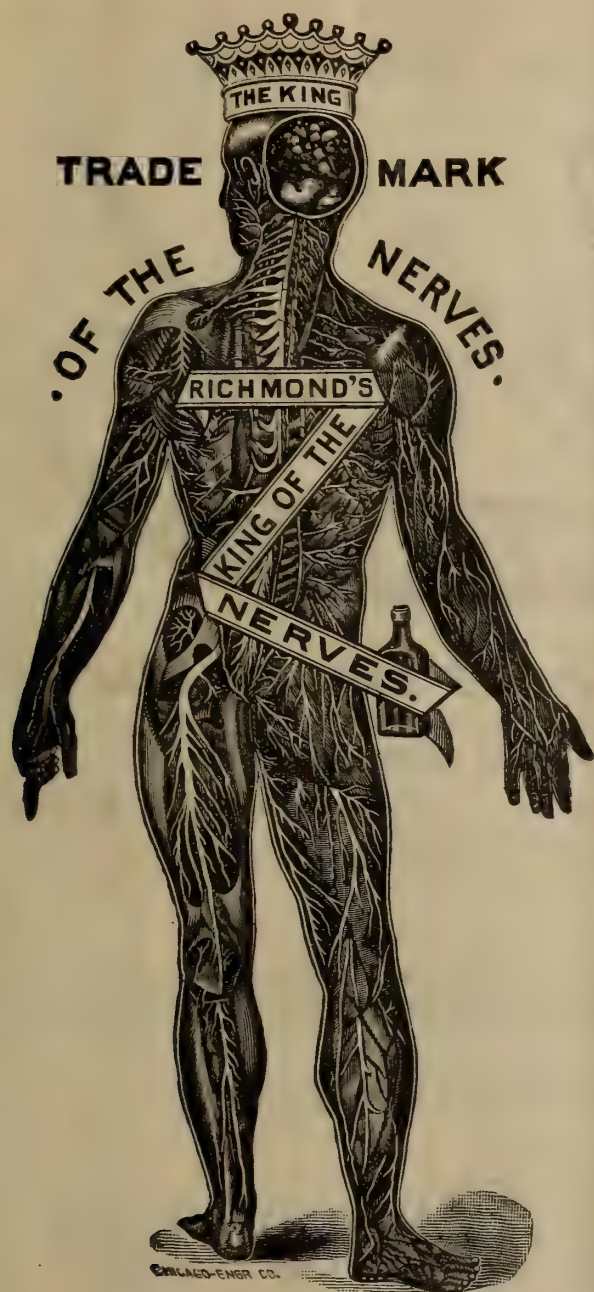
As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures. Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c. Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

J. H. GUILD, M.D., RUPERT, VT.

For Sale by F. W. BRAUN & CO.



RICHMOND'S
KING OF THE NERVES
 a remedy for
 All Diseases of
 the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet
TRADE MARK

Delicious
Satisfying

Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Hayden Manufacturing Company's

MATCHLESS

Wild Cherry Phosphates

...It Beats Them all...

One Bottle Will Make Four Gallons of a Delightful Summer Beverage.

In 8 ounce bottles, per dozen \$ 1.75

" 3 dozen lots \$1.65, 6 dozen lots . . . 1.50

" 1 gross lot 16.00

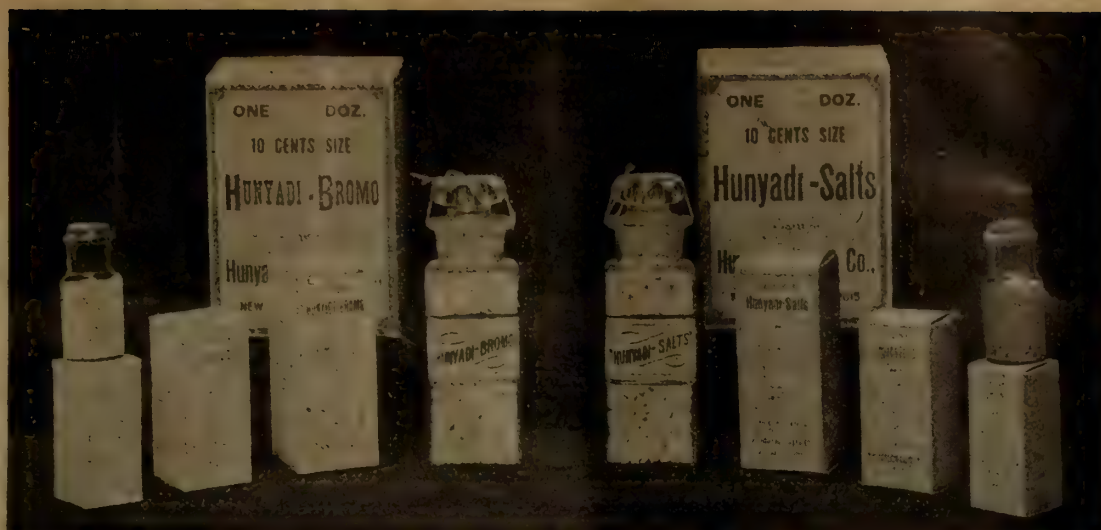
Concentrated---for Soda Fountain.

1 pound bottles each \$.75

1 gallon packages " 4.50

The Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.



EFFERVESCENT
"HUNYADI-SALTS" **AND** **"HUNYADI-BROMO"**
TRADE MARK TRADE MARK

A preparation in granular, effervescent form of the medicinal salts present in the Hungarian bitterwaters, combined with PHOSPHATE OF SODA.

A combination of "HUNYADI-SALTS" with Bromo.

TRADE PRICES:

10 cent size.....	Per Dozen, \$.80	50 cent-size.....	Per Dozen, \$4.00
25 " ".....	" 2.00	1.00 size.....	" 8.00

FREE with each order amounting to \$ 5.00—a one-half pound jar of either preparation.

FREE with each order amounting to \$10.00—five per cent discount and 1 doz. 10c. size.

Prepared only by **HUNYADI-SALTS CO.**, St. Louis and New York. **F. W. BRAUN & CO.**, Sole Agents for Southern California, Arizona and New Mexico.

ZINFANDEL.

Pure Unfermented

MUSCATEL.

Condensed Grape Juice.

ONE PINT DILUTED WILL MAKE
 ONE-HALF TO THREE-FOURTHS
 GALLON REFRESHING DRINK.



ONE QUART DILUTED WILL MAKE
 1 TO 12 GALLONS.

Very valuable in cases of Consumption,
 Gastric Fever, Nervous Debility, Biliousness, Dyspepsia, and all Wasting Diseases.

NATURE'S PUREST NUTRITIVE AGENT.

SWEET MUSCAT.

PREPARED ONLY BY
California Condensed Juice Co.
 LOS GATOS, SANTA CLARA CO.

MALVOISE.

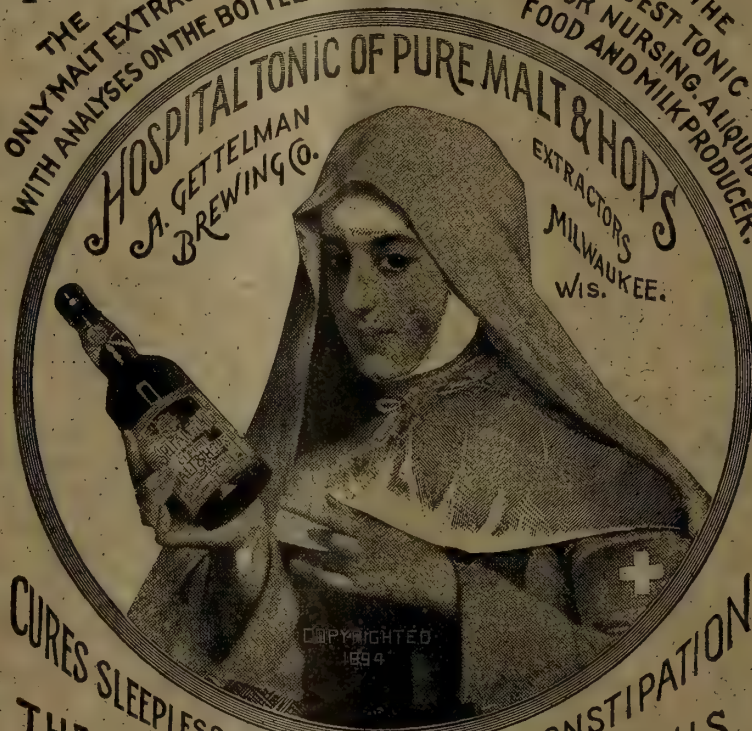
F. W. BRAUN & CO., Wholesale Distributers, LOS ANGELES, CAL.

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

THE
ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

THE
BEST TONIC
FOR NURSING. A LIQUID
FOOD AND MILK PRODUCER.



THE BEST TONIC FOR THE NERVOUS.
THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.
FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given an extra half dozen bottles for advertising purposes, together with a large picture placque and a window show pyramid, making a handsome and effective display.

F. W. BRAUN & CO.,
LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

J. W. Braun & Co's

DRUGGISTS' SUNDRIES DEPARTMENT.



We Are Now Carrying in Stock the Following Extensive Line of



Crown Perfumery Company's Extracts.

No. A.....1 oz. bottles.

\$6.75 a Doz.
ODORS.

English Roses
Crab Apple Blossom
Matsukita
Jockey Club
White Rose
Heliotrope Blanc
Peau de Espagne
Violette de Parme

No. 18651½ oz. bottles.

\$10.00 doz.

Each bottle packed in neat carton.

ODORS.

English Roses
Crab Apple Blossoms
Matsukita
Jockey Club
White Rose
Heliotrope Blanc
Peau de Espagne
Violette de Parme

No. 1873.....1½ oz. bottles.

\$12.00 doz.

Each packed in handsome carton.

ODORS.

Crown White Rose
Crown Crab Apple Blossoms
Crown Peau de Espagne
Crown Ambre
Crown Chypre
Crown Orchidia



The New Crown Violet distilled from the natural flowers, the latest, finest violet made. All sizes packed, 1 piece in handsome carton. 1½ oz., \$12 dozen; 8 oz., \$54 dozen; 18 oz., \$9 each.

No. A.....2 oz. bottle.

\$12.00 doz.

ODORS.

Crab Apple Blossom
Violette de Parme

No. A.....8 oz. bottle.

\$3.33 each.

ODORS.

Crab Apple Blossom
Matsukita
Jockey Club
English Roses
White Rose
White Heliotrope
Peau de Espagne
Violette de Parme

No. A.....18 oz. bottle.

\$6.67 each.

ODORS.

Crab Apple Blossom
Matsukita
Jockey Club
English Roses
White Rose
White Heliotrope
Peau de Espagne
Violette de Parme

AMBROLINE.

1 oz. bottle\$2.00 dozen
2 oz. bottle\$2.75 dozen

AMBROLINE LOTION.

4 oz. bottles.....\$4.00 dozen
8 oz. bottles.....\$7.50 dozen

AMBROLINE AND QUININE.

4 oz. bottles.....\$4.00 dozen
8 oz. bottles.....\$7.50 dozen

CROWN SMELLING SALTS.

Lavender Salts.....\$5.00 dozen Cologne Salts.....\$5.00 dozen Lavender and Eucalyptus Salts.....\$5.00 dozen

CROWN SMELLING SALTS IN KID PURSES.

No. 2, small, Lavender.....\$5.50 dozen. No. 4, large, Lavender.....\$6.50 dozen.

F. W. Braun & Co.'s Druggists' Sundries Department.

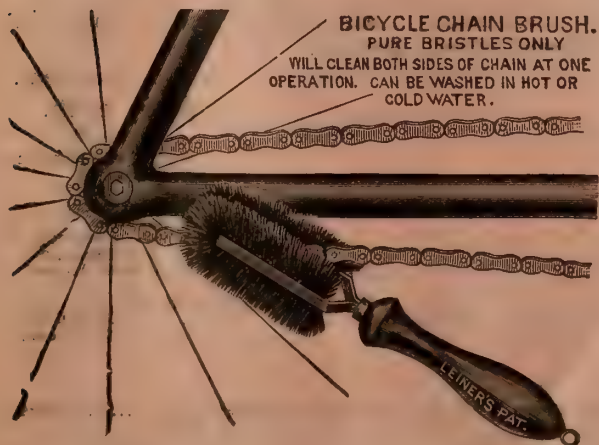
NEW LINE OF WIRE HAIR BRUSHES.



These goods are again in demand and we have placed a full assortment in stock.

No. 301	7x25	rows, square plain backs	per doz.	\$1.25
" 603	9x29	" square plain black and light backs	"	1.50
" 631	9x29	" square, 2 plain black, 2 painted black and 2 plain light backs in each 1/2 doz.	"	1.75
" 607	12x31	" square plain light backs	"	2.00
" 606	9x29	" square black backs, all decorated	"	2.50
" 610	12x31	" square and oval plain black backs	"	2.50
" 632	12x31	" square, 2 plain black, 2 painted black and 2 plain light backs in each 1/2 doz.	"	2.50
" 625	12x31	" square black backs, all decorated	"	3.00
" 633	12x31	" square and oval black backs, all decorated	"	3.50
" 624	12x31	" square and oval black backs, all pearl inlaid	"	5.50

BICYCLE BRUSHES.



Chain Brush, per doz . . . \$1.25



Tire Brush, per doz . . . \$2.50

F. W. Braun & Co.'s Druggists' Sundries Department.

Look Inside this Novelty Card

400 of these Free
with a \$5.00 order
for Henry Tetlow's
Goods.

PRICE LIST HENRY TETLOW'S GOODS.

Swan Down	-	\$1.25 doz.
Gossamer	-	1.75 "
Rouge Body	-	1.75 "
Talka Pura	-	1.50 "

And consider that with every purchase of \$5.00 worth of Tetlow's Swan Down, Gossamer, Talka Pura or Rouge Body we will send

400 of the above novelty cards, each containing a sample of Gossamer Powder.

- 1 handsome Gossamer Oak Sign.
- 1 pair beautiful Pastels.
- 1 Gossamer Banner.
- 1 Display Card and 1 Rouge Card.

This is the same assortment of advertising matter that formerly was supplied with \$10.00 purchases, but which we have decided to offer, for a short time, with every \$5.00 order.

The pastels, sign and banner would be an ornament to any store, and the novelty cards, with samples enclosed, will increase your trade.

A \$5.00 purchase gets all this!

F. W. Braun & Co.'s Druggists' Sundries Department.

A Few Special Articles

...ALL SEASONABLE...

"GEM"

ICE CREAM
SPOON



Sixteen glasses can be served from a quart of cream quickly and evenly, with one hand. Reduced Price, **\$1.25 each.**

"CLEANFONT" NIPPLES

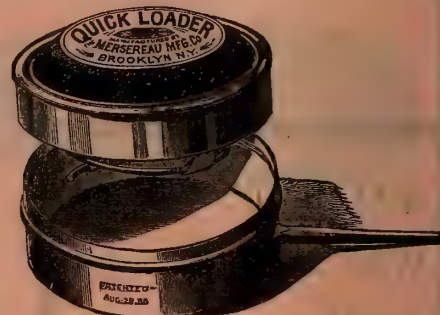


Seamless.

Ribbed Inside.

(REGISTERED TRADE MARK).

Price, - - \$3.00 per Gross.



QUICK LOADER

Per dozen, 50 cents. Per gross, \$5.50.

Collapsible Drinking Cups



For Camping and Picnicing.

Nicked Zinc, with folding handle, each in tin box, per doz . . . \$2.25

Hard rubber, telescopic 5.00

Soft rubber, not telescopic 1.75

Wood Tooth Picks

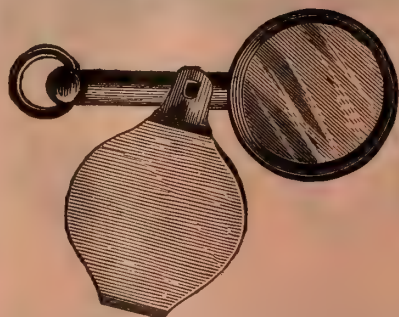
World's Fair
Sliverless
Compressed
Polished
Pointed and
Rounded

Now put up in packages to retail for 10c.
Price, \$1.50 per carton containing 25 pks.

LONDON GLYCERINE SOAP

"The Transparent Soap that stands
the Hottest Climate."

65 cents per dozen. \$6.50 per gross.



POCKET MAGNIFIER, Nickled, \$1.75 doz.

Soda Mint Chewing Gum

NOW IN STOCK

\$1.30 per box of 48 pieces.
\$1.25 per box in 5 box lots.

..BATHING CAPS..



Ord. Rubber Cloth, per doz. \$2.00

Pure Gum, per doz. \$2.00

Submarine, per doz. \$4.00

Silk Gossamer, per doz. \$6.00

CHEAP SOAP

"Little Beauty"
Toilet Soap...

Sells retail for 5 cents a box of 3 cakes.

Each cake wrapped.

A lot for the money. Our price, \$5.50
per gross of boxes.

DE LA RUES' Wonderful ...Tar Soap

9-oz. cakes, each in carton. Size, 2½x4½ inches; 50 cakes in case. The best and largest Tar Soap for the money.

\$3.25 per case

Again in Stock

WOOD HANDLE
TOOTH BRUSHES

(JAPANESE)

No. 6012—

\$4.50 Per Gross. 40 Cents Per Doz.

F. W. Braun & Co.'s Druggists' Sundries Department.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles Furnaces
Muffles Blow Pipes
Cupels Scorifiers
Roasting Dishes, Etc., Etc.

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

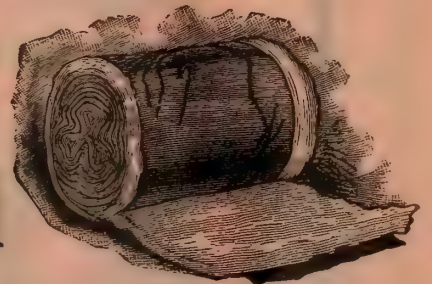
We will be pleased to furnish estimates on all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO., = = Los Angeles, Cal.

A Drop in Price!

Taylor's Absorbent Cotton



We quote the following figures:



Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots.	25 lb. lots.
Pounds	30	25	23
$\frac{1}{2}$ pounds	35	30	28
$\frac{1}{4}$ pounds	40	35	33
$\frac{1}{8}$ pounds	45	40	38
$\frac{1}{16}$ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

COTTON
HAYDEN MFG. CO.
 New York Office
 116 John St.

F. W. Braun & Co.'s Druggists' Sundries Department.

Offer Extraordinary....

EASTMAN GOODS

\$31.20 — FOR — \$12.00

WITH AN ORDER FOR A HALF PINT EACH OF
SIX OF THE FOLLOWING ODORS AT \$4.00 PER PINT

Aloha
Fleur de Lis
Iris Blanc
Violette de Parme
Sweet Marie

Blue Bells of Scotland
Lilac Blossoms
Sweet Heather
Crab Apple Blossoms
White House Bouquet

WE WILL GIVE YOU

SIX DOZEN OF THE NEW
TEN-CENT SOAP.....

BLUE BELLS OF SCOTLAND

This is Beyond
Question the

BEST OFFER

Ever Made
See How it Figures

6 Dozen Soap at 10c, brings you - - \$ 7.20
48 Ounces Extract at 50c per ounce - - 24.00
\$31.20

As a Special Inducement to those who wish to replenish their stock of regular Odors, we will for a limited time make the following offer:

With an order for $\frac{1}{2}$ pint each of any six of the following odors at \$3.00 per pint, we will give you **3 doz. Blue Bells of Scotland Soap.**

... ODORS ...

Ess. Bouquet
Frangipani
Heliotrope
Jockey Club
Lily of the Valley
Lotus Flower

Marie Antoinette
New Mown Hay
Night Blooming Cereus
Opoponax
Orange Flower
Rose Geranium
Stephanotis


Tea Rose
Tuberose
West End
Wild Olive
White Heliotrope
White Lilac

Send in your order for either or both of the above offers at once, as they will be in force for a limited time only.

F. W. Braun & Co.'s Druggists' Sundries Department.

Leiner's Patent Brushes.

A Complete Assortment at Right Prices.



No. 18, 15c doz.
 No. 19, 25c doz.
 No. 22, 50c doz.
 No. 21, 75c doz.
 X. L. 75c doz.
 No. 4, \$8.00 doz.
 No. 5, \$10.00 doz.
 No. 33, \$8.00 doz.
 Leiner's Electric Brush, without battery . . \$ 9.00 doz.
 Leiner's Electric Brush, with battery . . \$ 39.00 doz.



No. 32, \$6.50 doz.
 No. 99, \$7.00 doz.
 No. 7, \$9.00 doz.
 No. 6, \$8.50 doz.
 No. 67, \$4.50 doz.
 No. 66, \$4.50 doz.
 No. 8, \$6.00 doz.
 No. 88, \$4.00 doz.
 No. 87, \$3.25 doz.

F. W. Braun & Co.'s Druggists' Sundries Department.

Held Open for Another Month

HOYT'S FAN OFFER



Purchasers of \$7.00 worth (one kind or assorted) of Hoyt's German Cologne, at \$1.75, \$3.50 or \$7.50 per dozen,

Rubifoam at \$2.00 per dozen,

whose orders reach us before July 1st, will **RECEIVE FREE** one hundred handsome and durable Japanese Fans.

Hoyt's 10c and Hoyt's Nickel Cologne are not to be included in making up quantity.

*The Last Opportunity
Send in Your Orders*



**A
FINE
GLASS
THERMOMETER
FREE!**



With every dozen of Williams' Jersey Cream Soap, the manufacturers are now sending free

*A Handsome
Glass Thermometer...*

By offering this bonus as an inducement to the consumer, the retailer can often sell a dozen soap instead of a single cake.

PRICE:

\$16.00 Gross, \$1.40 per Doz.

A Thermometer Free With Every Dozen.

Easy Tube and Bulb Expander.....

Strong and Durable.



For putting Rubber Tubing on Hard Rubber Pipes, Syringe Connections, etc., inserting Glass and Hard Rubber Pipes into Rubber Nipples, Stopples, etc. Valuable to Physicians and Druggists.

PRICE 50 CENTS EACH.

JOHN WYETH & BROTHER, PHILADELPHIA

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of
Diarrhœa.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability,
Convenience, and
Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . 3 and 5 Grs.
PIL. STRONTIUM LACTATE . . 3 and 5 Grs.
PIL. STRONTIUM SALICYLATE 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different ~~R~~—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCENT TABLETS

CONTAINING
3 and 5 Grains

RESPECTIVELY OF
Citrate of Lithium.

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

Send an order to your Jobber for a dozen of that Old and Reliable Preparation,

WARREN'S

LONDON CORN CURE.

It is put up in One Dozen on an Attractive Stand to place on the Counter. It sells itself. Hermetically sealed.


DOES NOT EVAPORATE.

Retails at 25c per Bottle. Price \$1.50 per Dozen.

MANUFACTURED BY

WARREN'S MANUFACTURING CO.,

SAN FRANCISCO, CAL.



SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT
PARSON'S PILLS
SHEPARD'S CONDITION POWDER

I. S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (P.O. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

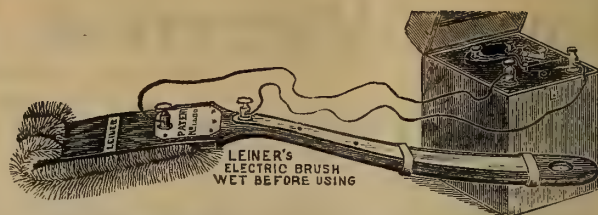
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



BATCHELOR'S Celebrated Hair Dye!

THE ORIGINAL ONE OF
THE WORLD

ESTABLISHED 1831

Known in every country on the globe for over 60 years as the only one that gives perfect satisfaction.

LASTING, HARMLESS, INSTANTANEOUS.

Price, One Dollar.

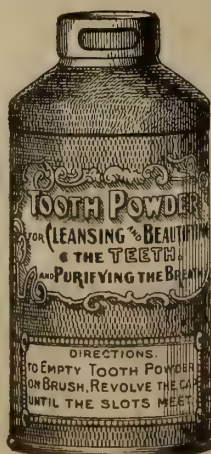
For Sale by all Pacific Coast
Druggists.

BATCHELOR HAIR DYE CO.

30 E. TENTH STREET,
NEW YORK.



PATENT APPLIED FOR.



Taite's New Tooth Powder Box with Improved Revolving Top.

Handsomely decorated, dark blue and gold on light blue background. The neatest, hand-somest and most practical tooth powder box on the market.

JOSEPH G. TAITE'S SONS, Manufacturers,
PHILADELPHIA

Trade Supplied by F. W. BRAUN & CO.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$48.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by F. W. BRAUN & CO.,
Los Angeles, Cal.

Are You Alive

To the Demands of your trade ???

Not unless you anticipate their
wants by stocking

Skookum Root Hair Grower,

Skookum Skin Soap,

and Hair Death.

These preparations have been more extensively advertised than any other similar articles ever placed on the market. For sale by

F. W. BRAUN & CO., Los

Angeles, Cal., or the **Omega Chemical Co.,** Manufacturing Chemists

NEW YORK.

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100,	60.00
Travatos	4 $\frac{3}{4}$	"	loose	100, 60.00
Conchas Especiales,	4 $\frac{1}{4}$	"	loose,	" 150, 60.00
Londres Grandes,	5	"	1 bundle	" 100, 60.00
Metropolitan,	4 $\frac{1}{4}$	"	1 bundle	" 50, 55.00
Londres Chicos,	4 $\frac{3}{8}$	"	1 bundle	" 100, 35.00
Vegueros	4 $\frac{1}{4}$	"	loose,	" 50, 35.00
Opera Reinas,	4	"	2 bundles	" 100, 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 $\frac{3}{8}$	in	Boxes of 100.	\$ 65.00
Petit Bouquet	3 $\frac{3}{4}$	"	" 25.	92.50
Caballeros	4 $\frac{1}{2}$	"	" 100.	92.50

MORMON GIRL

Conchas Selectos	4 $\frac{1}{2}$	in.	Boxes of 50.	35.00
Reina Victoria.	4 $\frac{3}{4}$	in.	" 100	35.00

NORTHLAND, Clear Havana Hand Made.

Alaska.	4 $\frac{1}{4}$	"	Boxes of 50	60.00
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HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Caballeros	Boxes of 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 $\frac{1}{2}$ in., five in carton	Boxes of 250 14.50

F. W. BRAUN & COMPANY

PRICES OF

"CLEANFONT" NIPPLES**Reduced to \$3 00 per Gross Net.**

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark). Ribbed Inside.

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware AND Sundries

52 Park Place, New York, and 18 Blackstone St., Boston.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

\$12.00

Twelve Dollars
is the amount you receive
for them.

\$8.00

Eight Dollars
is the amount you usually
pay for them.

\$6.00

Six Dollars
is the amount you ought
to pay for them.

100 Per Cent Profit

The regular price of Krause's Headache Capsules is \$4.00 per carton. Each carton contains 2 dozen boxes, that retail for 25 cents per box. We are in a position to make you an especial offer of **25 per cent discount** from regular price on a 2-carton order.

**2 CARTONS
KRAUSE'S HEADACHE CAPSULES,
\$6.00 NET.**

Send in your order while we are in a position to make you this offer.

**F. W. BRAUN & CO.
LOS ANGELES, - - CALIFORNIA.**

AMMONOL**The Stimulant
Antipyretic and Analgesic**

AMMONOL is one of the products of Coal-tar and differs from the numerous similar products in that it contains Ammonia in active form. As a result of this AMMONOL possesses marked stimulating and expectorant properties. The well-known cardiac depression induced by other Antipyretics, has frequently prohibited their use in otherwise suitable cases. The introduction of a similar drug, possessed of stimulating properties, is an event of much importance. AMMONOL possesses marked anti-neuralgic properties and it is claimed to be especially useful in cases of dysmenorrhœa.—*The Medical Magazine, London.*

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.
Ammonol Salicylate Powdered.	
Ammonol	Tablets.
Ammonol Lithiated	
Ammonol Peptonate	
Ammonol Bromide	
Ammonol Camphorated	
Ammonol with Camphor and Codeine	
Ammonol et Ipecac et Opium	

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

Ammonol may be obtained from all Leading Druggists. Send for "AMMONOL EXCERPTA," a 48-page Pamphlet.

THE AMMONOL CHEMICAL CO., New York, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

**Welch's
Concord
Grape
Juice**

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

Quarts—1 dozen in case	case, \$5.50	5 cases, \$5.25
Pints—2 " " doz.	\$3.10	6.00 . . 5 " 5.75
½ pint—3 " " doz.	1.75	5.00 . . 5 " 4.75

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .



PURE RYE.

Distilled from Select Grain.

In Bottles Only_____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10	Min. Capsules,	Pure E. I. Sandal Oil,	12	in box,	per dozen,	\$2.25
" " 53.	10	"	"	"	"	"	4.25
" " 54.	10	"	"	"	"	"	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot **"PERLOIDSS."**

5 minims	421A.	PERLOIDS	} Pure E. I. {	Vials of 40, per dozen	\$ 4 75
capacity.	421B.	"				} Sandal Oil }	" 80 "	9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE
(ESTABLISHED 1836)

H. PLANTEN & SON
NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard

HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

Dr. D. Jayne's

**EXPECTORANT,
ALTERATIVE,
TONIC
VERMIFUGE,
CARMINATIVE
BALSAM.**

**SANATIVE PILLS
HAIR TONIC,
LINIMENT,
OR
COUNTER
IRRITANT.**

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S
PENNYROYAL FEMALE PILLS.

**ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.**

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, **SAFELY** and **SURELY**, its normal action, and relieve scanty and **SUPPRESSED** menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

THE

B. F. GOODRICH CO.AKRON RUBBER WORKS,
AKRON, O.

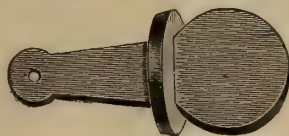
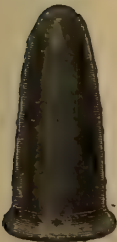
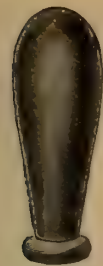
MANUFACTURERS OF

**Druggists'
Rubber
Sundries**

...OF ALL KINDS...

You are safe in recommending our goods. They are the BEST in quality and finish that can be made.

Write for Catalogue and Prices.

**We Are Anxious**

To increase your demand for
DR. KLINE'S

**Great Nerve
Restorer**

By Sending Free Sample Bottles of it; also Handsome
Display card and advertising matter with your card printed
thereon.

Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

USE "BENZONATED"

OXIDE ZINC BASEFOR PREPARING
EXTEMPORANEOUSLY**Oxide Zinc Ointment**
U. S. P.FORMULA: { Oxide Zinc Base One Part
Lard Three Parts

Mix well in a warm mortar.

Put up in one pound tins, per pound 50c.

It is a most desirable article for the Pharmacist on account of its cheapness and simplicity in preparing Oxide Zinc Ointment. It will be thoroughly appreciated after it is once used, as it makes a very smooth and satisfactory ointment by the simple addition of Pure Lard or White Petrolatum.

Prepared by F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS AND MANUFACTURING CHEMISTS,
LOS ANGELES.**VICENTE PORTUONDO****HIGH GRADE
Cuban Hand Made Cigars**

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos
grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars
Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with
prices.

F. W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequalled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

IMPORTANT NOTICE

RELATIVE TO

CASTORIA

OFFICE OF THE CENTAUR COMPANY,
No 77 Murray Street, New York.

GENTLEMEN:—Our attention has been called to the fact that a company calling itself "Castoria Company," of Fargo, North Dakota, is offering to the public an article under the name "Castoria." Jacob Heinsfurter and William S. Daggett have informed us that they, as partners, constitute the Castoria Company.

On March 28, 1896, these parties wrote us asking what our "prices would be for bottles, labels, etc., complete in quantities of ten thousand each, F. O. B. at New York," wherein to put up and sell a preparation of their own make.

We declined to countenance any such proposed fraud upon the public.

They then compounded an article and placed the same in bottles bearing the title of "Castoria" and with labels materially differing from our own, stating that the preparation was made by Heinsfurter & Daggett, at Fargo, North Dakota.

We thereupon brought suit against them in the District of North Dakota, to prohibit the use of the word "Castoria."

At the trial of this suit, the District Judge held, that in as much as Heinsfurter & Daggett had so clearly distinguished their compound from that put up by us, by marks of conspicuous dissimilarity in form, in print, in naming the place of manufacture, and the firm name of Heinsfurter & Daggett as makers, they did not thereby infringe any of our rights; and while, upon this state of facts, the lower Court decided against us, we still claim the exclusive right to the use of the word "Castoria" as a trade mark; and to vindicate that right, we have appealed from the decision of the District Court, and shall carry the case to the highest tribunal.

We feel confident of ultimate success in this litigation, in which event we shall suppress all infringements of our rights and shall hold all who wave so infringed liable in damages.

But, since the decision of the District Court referred to, Messrs Heinsfurter & Daggett, under the name of "Castoria Company," have changed their label into a close imitation and similitude of our label, which makes an entirely new cause for action.

For this we have instructed our counsel to bring immediate suit against Heinsfurter & Daggett and all others dealing with or through them, and shall vigorously press such proceedings.

We mean to maintain our rights and the good reputation and favor of the remedy we have manufactured and given to the public during so many years, and we feel assured that the public, appreciating the character and value of the remedy, with the caution which we have given, will not rashly encourage competition with us by novices in the manufacturing art, or feel disposed to aid experiments by incurring litigation at our hands.

Very respectfully,

THE CENTAUR COMPANY,

Chas. H. Fletcher

President.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiii for Sizes and Prices.



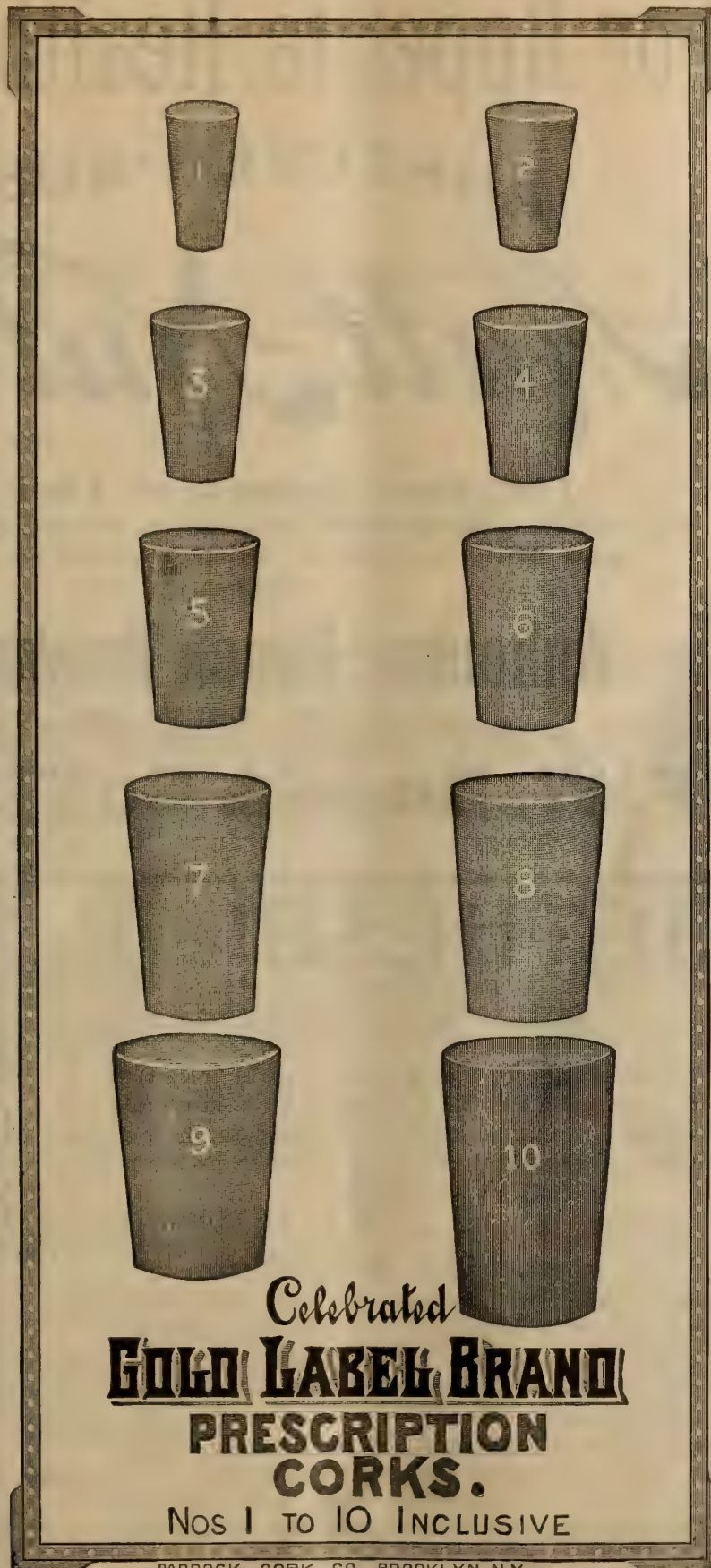
**If your Dealer does not keep them,
Order DIRECT from us.**

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



**F. W. BRAUN & CO, Distributing Agents,
Los Angeles, Cal.**



Celebrated
GOLD LABEL BRAND
PRESCRIPTION
CORKS.

Nos 1 TO 10 INCLUSIVE

PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

READ THESE!

THE KONDON MFG. CO.
Minneapolis, Minn.

CANTON, Ohio, March 16, 1897.

DEAR SIR:

Please say who are your agents for Kondon's Catarrhal Jelly in Canton, Ohio. My wife has tried a sample and must have more at once—it is the first relief she has experienced from dry catarrh for years, has tried everything. I have been a druggist and know for a certainty.

Yours truly,

W. C. KEELER.

THE KONDON MFG. CO.,
Minneapolis, Minn.

CANTON Ohio, March 22, 1897.

DEAR SIR:—Enclosed please find stamps for tube sent very thoughtfully of you, (bill enclosed), and kindly send another tube to F. P. Barr, C. C. & S. R. R., car accountant's office, Canton, O. He has got the worst catarrh, for a young fellow of 19 years, I ever saw. I gave him some this morning and his head is much better this p.m. He is surprised. This young man's uncle, P. H. Barr, is one of the leading druggists here. You can use our names for reference.

Yours truly, W. C. KEELER.

P. S.—Allow me to say I had a bad cold in my head this morning, used up two handkerchiefs before coming to office. Two doses cleared it up.

F. W. Braun & Co.

—SOLE AGENTS FOR—

Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz. and an order for 1½ dozen

Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz. and we will send you free and prepaid 1½ dozen each size of the Jelly and three hundred free samples and other attractive advertising matter, as soon as your order has been accepted by your jobber.

Kondon Manufacturing Company
Sole Proprietors,
MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO., WHOLESALE
LOS ANGELES, CAL. DRUGGISTS

Distributors for Southern California, Arizona and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

The package is stylish.

It is a trade builder.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

CALIFORNIA

Mission Poison Oak Remedy

Wonderfully Effective
in Healing...

Eruptions of the Skin, Burns, Scalds, Pimples, Piles,
Chapped Hands, Etc., Etc.

Should be in every camper's outfit.

Price per dozen, \$1.50.

With an order for 3 dozen, 1 dozen extra.

F. W. BRAUN & CO.,

Sole Manufacturers and
Proprietors,

LOS ANGELES, CAL.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,
SOLE PROPRIETORS
Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF
SURGICAL AND MEDICINAL PLASTERS
ABSORBENT COTTON
Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA.**
For Sale by All Leading Druggists.
Wholesale by **F. W. BRAUN & CO.**

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Large .. per dozen.....\$3.50 | Small.....per dozen.....\$1.50

...It is profitable

...Keep supplied

F. W. BRAUN & CO., Los Angeles.

Henry Tetlow's Superb Gossamer



Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive
of the age.

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

"SEGURO"

PRICE TO DRUGGISTS:

\$12.00 AND \$42.00 PER DOZEN.

RETAILS AT

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size \$1.00 each net.
" 3 " " 1.25 " "
" 5 " " 1.50 " "

Manufactured only by

ARTHUR KUHN'S COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT SEALED STICKY FLY PAPER

Still Further Improved.

BORDER	Stronger and More Pliable
STICKY	Stickier and More Enduring
DESIGN	New and Prettier
PRICE	Lower
PROFIT	Larger

Your Jobber Sells It!

Prices for 1897.

Regular 35 CENTS A BOX {10 boxes in
\$2.85 PER CASE {a case.
"Little" 13 CENTS A BOX {15 boxes in
\$1.50 PER CASE {a case.

HOLDERS: 75c per box of 50.

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

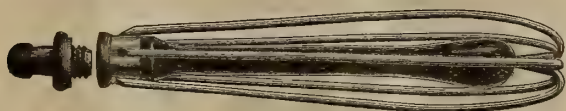
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid
No other instrument can cleanse.

Magie Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of
the two staples:

ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

[B. Brandreth's Sons]

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE

(Registered Year 1887).

THE BEST HEALING SALVE IN THE MARKET

Put up in 2-ounce Tins.

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free
to Any Druggist.

ADDRESS—

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

Established in 1876.

MAJOR'S CEMENT

**MAJOR'S RUBBER CEMENT.
MAJOR'S LEATHER CEMENT.**

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25c per bottle.

MAJOR CEMENT CO., 461 Pearl St., New York City.

NEVER ORDER LESS

THAN A \$10 ASSORTMENT OF

No-To-Bac

Guaranteed Tobacco Habit Cure.

Put up in \$1.00 and 50c. boxes. A 50c. box often makes a cure and this size is favored by those who use NO-TO-BAC as an incomparable nerve regulator and tonic. Retailers are authorized to sell NO-TO-BAC under absolute guarantee to cure or money refunded. We make it good.

... AND ...

CANDY CATHARTIC
Cascarets
TRADE MARK

Guaranteed Constipation Cure.

Sold only on standers, never less than: 1 doz. 10c size; 1 doz. 25c. size; or 1-2 doz. 50c size; or you can buy an assorted stander with 1 50c, 3 25c, and 6 10c boxes on each stander ready for display on your counter. **ORDER full standers ONLY**

THE STAR ORDER:

1 Doz. No-To-Bac, 50c size.....\$4.00
3 Doz. Cascarets, 25c size..... 6.00

Total.....\$10.00

Send this order, or any other assortment to your jobber on our special stock offer order blank, and be a stockholder in the Sterling Remedy Co. for all time. Dividends paid Jan. 1 and July 1.

Our great new Union for Profit co-operative organization of retail druggists has already several thousands of stockholders. When you join us, you join all the pushing up-to-date, wide-awake retailers in America. Don't lose the chance to get into line quick, when you can

PUSH FOR THE BOYS
THAT PUSH FOR YOU !

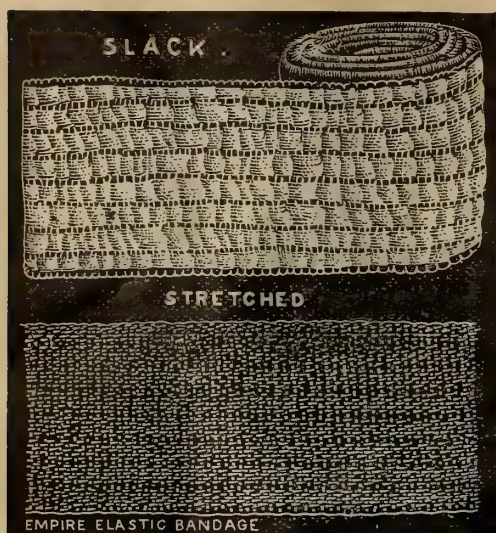
PERMANENT PROFIT-
SHARING PARTNER'S PUSH.

SEND YOUR MAILING LIST,

WE CREATE THE DEMAND.

FOR ORDER BLANKS, ILLUSTRATED PROSPECTUS AND COMPLETE DETAIL, ADDRESS H. L. KRAMER, TREAS. AND GEN. MANAGER,

STERLING REMEDY COMPANY, CHICAGO OR NEW YORK. 245.



THE Empire Elastic Bandage

Specially Adapted for Varicose Veins.

We invite the attention of the Medical and Surgical profession to the various merits combined in our bandages.

1st. Its Porosity—the greatest in the “Empire.” It never causes itching, rash or ulceration under the bandage.

2nd. Its Elasticity, which will enable the surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.

3rd. Its Absorbent Properties—greatest in the “Empire.”

4th. Its Easy Application to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.

5th. Its Self Holding Qualities. No bother with pins, needles and thread, or strings,

so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

Send \$1.00 for Three-Inch by Five-Yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance, (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Supporter should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

8 inches wide	-	-	-	-	\$ 2 50
11 inches wide	-	-	-	-	3.00
All Silk	-	-	-	-	10.00

Write for Quantity Prices.

THE

Empire Umbilical Truss

Is an Abdominal Supporter
with Button Inserted
at the Navel.



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporters, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1.25
Children	-	-	-	-	2.50
Adult	-	-	-	-	\$4.00

MANUFACTURED BY

The Empire Manufacturing Company,
Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

PHENALGIN

(Phospho-Ammonio-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE WHITE and having a strong ammoniacal taste and odor.

Phenalin is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalin.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,

Or any wholesale druggist in the world.

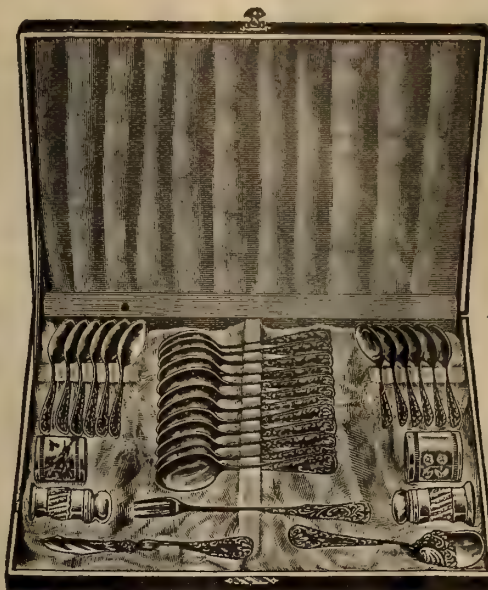
Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.

31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy,
beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Blond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

NEW YORK.

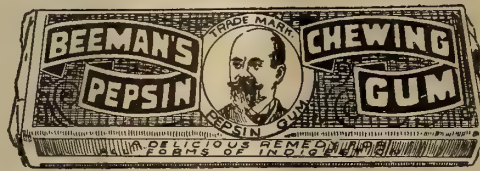


CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO.,

Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributers,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)
THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

**Genuine
Pearl**

**In the highest state of
PERFECTION.**

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

**Price List and Samples
Free.**

J. W. GEDNEY

203 East 88th Street,

New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet



**CROWN
LAVENDER SALTS**



Distilled from the natural flowers of the Riviera. The latest and finest Violet made, and the success of the day in London and Paris.



**CRAB-APPLE
BLOSSOMS**



WAKE UP • And be just a little ahead of

Up to Date

..Take Advantage of Our..
Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock ..FREE..

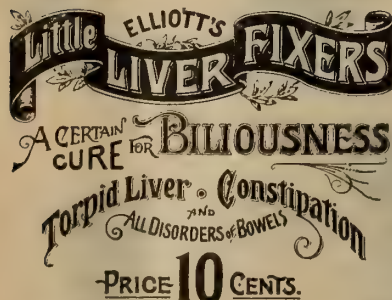


THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.

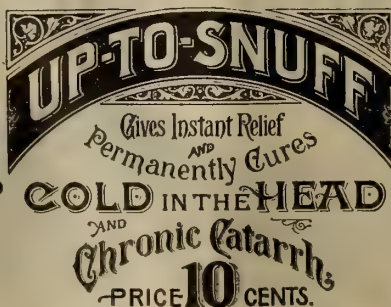
These Specialties

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

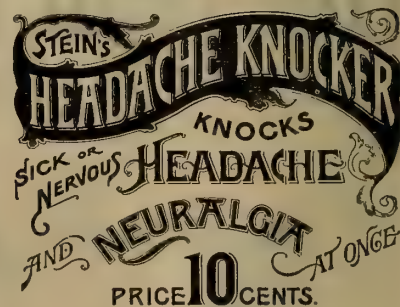
REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

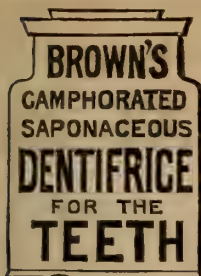


TRADE
SUPPLIED
BY
**F. W.
BRAUN
& CO.**
Los
Angeles
Cal.

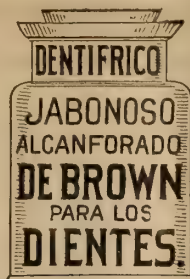


**Elliott
Pharma-
cal
Company,**
Sole
Manufs.,
St. Louis,
Mo.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO.,

Los Angeles Local Distributors.

Wright's Myrrh Tooth Soap

(Antiseptic)



Sold in every country in the world!
Universally Endorsed by Druggists
and Dentists.

ELEGANTLY MOUNTED: For show case display. Put up
in elegant china boxes and in
tin boxes for travelers. Attractive
advertising matter packed with each dozen.
We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display.
Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every
druggist who handles our Tooth Soap or Powder to inform us of that fact and we
will send him through his wholesale house a beautiful show card framed in
glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18
10-cent packages, the receipts from which more
than clear the cost of one dozen of the 25c size.
Positively the best Headache Remedy ever made.
Endorsed by Physicians, Press and Public. Sells at
sight. Makes its own friends. Builds its own
trade. A trial is all that is asked. Druggists per-
mitted to guarantee satisfaction. It is perfectly
harmless. Leaves no bad effect. Can be used in
powder or wafer form. Retail for 25c and pays a
nice profit. A good supply of attractive advertising matter packed with each
dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or
by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

Healthy[®] Economy



A daily constitutional
and a Columbia bicy-
cle — there's healthy
economy for you—in-
vigorating in the exer-
cise—economy in the
wheel. Perhaps Colum-
bias cost a little more in
the beginning, but they
are cheapest in the end.

Columbia Bicycles

STANDARD OF THE WORLD. **\$100** TO ALL ALIKE.

HARTFORDS, next best, \$60, \$50, \$45

POPE MFG. CO.,
Hartford, Conn.

Catalogue free from any Columbia dealer; by mail
for one 2-cent stamp.

THIS



INHALER

Is our IMPROVED
Cone-Inhaler

As the name implies, the inhaler and cone are combined in one silver shell; each dozen mounted on a heliotrope-lined easel of neat design.

\$2.00 net per doz. }
\$19.50 " gro. }

TO THE RETAIL
DRUG TRADE.

THAT



CONE

Shows the MENTHOL CONE

SHARP & DOHME

CHICAGO

BALTIMORE

NEW YORK

SOLD BY F. W. BRAUN & CO., LOS ANGELES.

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure....

Cures Hay Fever!



As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

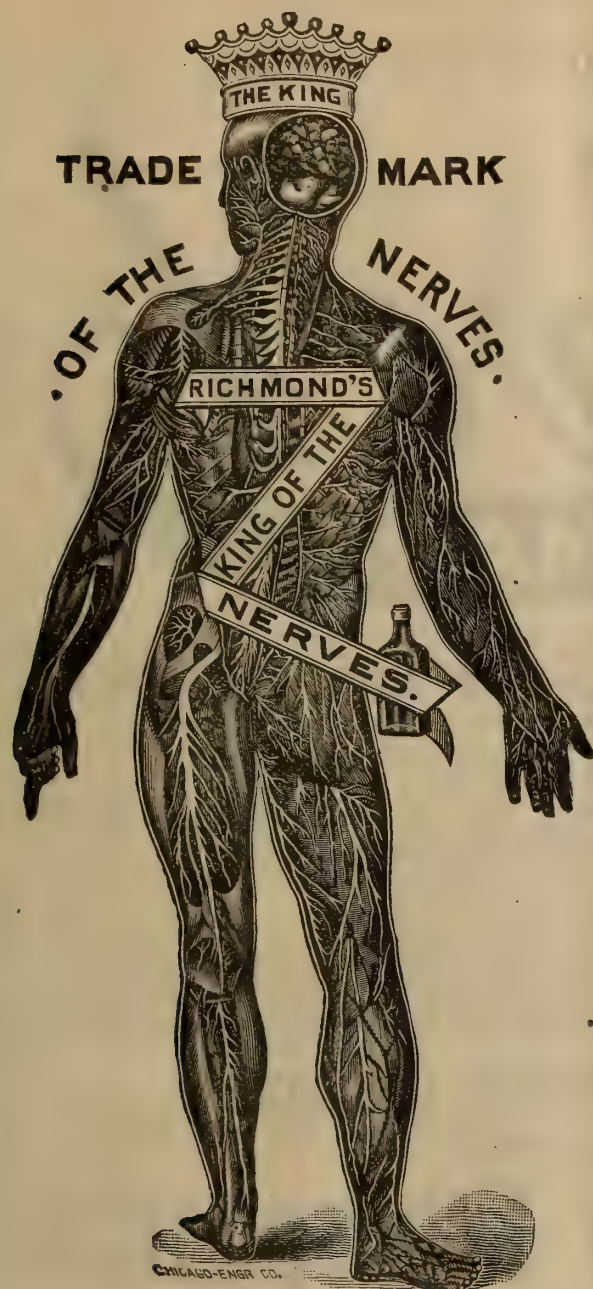
Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c. Mail orders receive prompt attention.

Please send your address on a postal card for a new book, "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by F. W. BRAUN & CO.



RICHMOND'S
KING OF THE NERVES
 a remedy for
 All Diseases of
 the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen.....	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
 Sole Proprietor, Tuscola, Ill.

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet
TRADE MARK

Delicious
Satisfying

Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Hayden Manufacturing Company's

MATCHLESS

Wild Cherry Phosphates

...It Beats Them all...

One Bottle Will Make Four Gallons of a Delightful Summer Beverage.

In 8 ounce bottles, per dozen \$ 1.75

" 3 dozen lots \$1.65, 6 dozen lots . . . 1 50

" 1 gross lot 16.00

Concentrated---for Soda Fountain.

1 pound bottles each \$.75

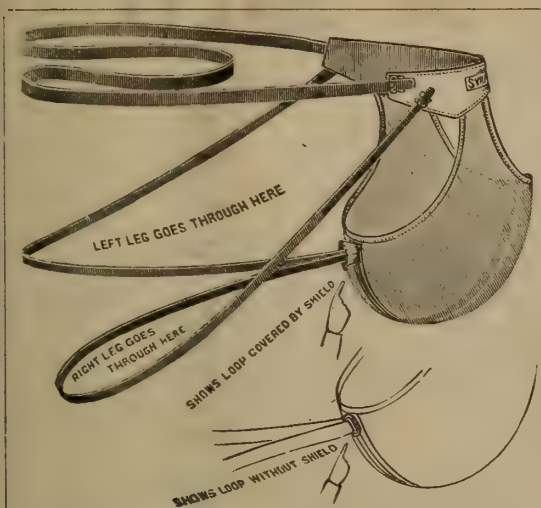
1 gallon packages " 4.50

The Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

THE "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other Suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum, (testicle sack) and should be worn in every case where there is any dropping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnasium exercises.

It Prevents development of varicocele (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from costiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same free of charge.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MFG. CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**



Better than
Tablets, or
Bottled Waters

Citrate Lithia.

Citrate Magnesia.

Hunyadi.

Bromide Seltzer.

Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

ARMSTRONG MANUFACTURING CO.

17-19 Union Street, Boston, Mass.

F. W. BRAUN & CO., Los Angeles.

Agents for Pacific Coast.

CHEAP, EFFECTIVE.

GRANULES.

EFFERVESCENT

COMPOUND EXTRACT OF SALYX

FOR SALE BY ALL DRUGGISTS.

Keep Your Cider Sweet by using Compound Extract of Salyx.

A Chance to Make Money.

I have berries, grapes and peaches, a year old, fresh as when picked. I use the California Cold Process—do not heat the fruit—just put it up cold, keeps perfectly fresh, and costs almost nothing; can put up a bushel in ten minutes. Last year I sold directions to over 120 families in one week. Anyone will pay a dollar for directions when they see the beautiful samples of fruit. As there are many people poor, like myself, I consider it my duty to give my experience to such, and feel confident anyone can make one or two hundred dollars around home in a few days. The U. S. Fruit Co., St. Louis, Mo., will mail you sample of fruit and complete directions to any of your readers for eighteen two-cent stamps, which is only the actual cost of the samples, postage, etc. I am going to begin work at once to catch the spring trade.

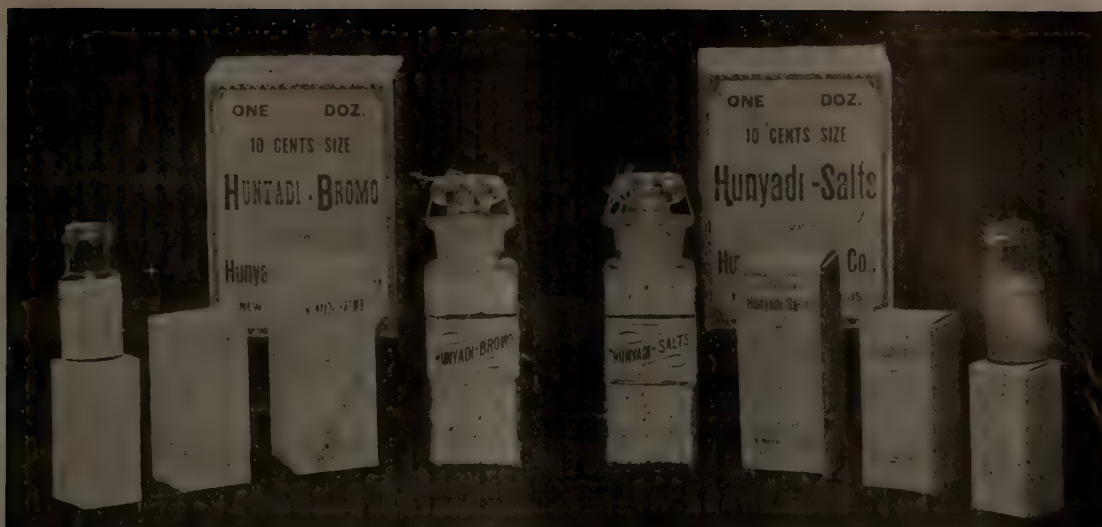
FRANCIS C.

Have Fresh Fruit all the year by using Compound Extract of Salyx.

U. S. FRUIT CO.

ST. LOUIS, MO.

Sole Manufacturers and Proprietors.



EFFERVESCENT
"HUNYADI-SALTS" **AND** **"HUNYADI-BROMO"**
TRADE MARK TRADE MARK

A preparation in granular, effervescent form of the medicinal salts present in the Hungarian bitterwaters, combined with PHOSPHATE OF SODA.

A combination of "HUNYADI-SALTS" with Bromo.

TRADE PRICES:

10 cent size.....	Per Dozen, \$.80	50-cent size.....	Per Dozen, \$4.00
25 " ".....	" 2.00	1.00 size.....	" 8.00

FREE with each order amounting to \$ 5.00—a one-half pound jar of either preparation.

FREE with each order amounting to \$10.00—five per cent discount and 1 doz. 10c. size.

Prepared only by HUNYADI-SALTS CO., St. Louis and New York. **F. W. BRAUN & CO., Sole Agents** for Southern California, Arizona and New Mexico.

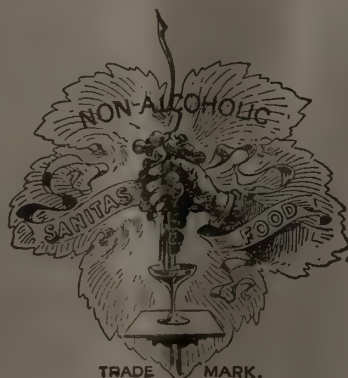
ZINFANDEL.

Pure Unfermented

MUSCATEL.

Condensed Grape Juice.

ONE PINT DILUTED WILL MAKE
ONE-HALF TO THREE-FOURTHS
GALLON REFRESHING DRINK.



ONE QUART DILUTED WILL MAKE
1 TO 2 GALLONS.

Very valuable in cases of Consumption,
Gastric Fever, Nervous Debility, Bil-
iousness, Dyspepsia, and all Wasting
Diseases.

NATURE'S PUREST NUTRITIVE AGENT.

SWEET MUSCAT.

PREPARED ONLY BY
California Condensed Juice Co.
 LOS GATOS, SANTA CLARA CO.

MALVOISE.

F. W. BRAUN & CO., Wholesale Distributers, LOS ANGELES, CAL.

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

THE ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

HOSPITAL TONIC OF PURE MALT & HOPS

A. GETTELMAN
BREWING CO.

THE BEST TONIC
FOR NURSING - A LIQUID
FOOD AND MILK PRODUCER.

EXTRACTORS
MILWAUKEE,
WIS.



CURES SLEEPLESSNESS INDIGESTION & CONSTIPATION.

THE BEST TONIC FOR THE NERVOUS.

THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.

FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given a heavy Rubber Door Mat, together with a large picture medallion and a window show bottle, making a handsome and effective display.

F. W. BRAUN & CO.,

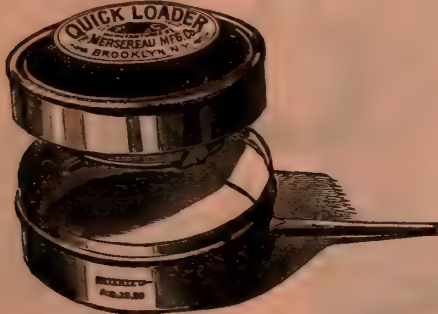
LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

F. W. BRAUN & CO.'S

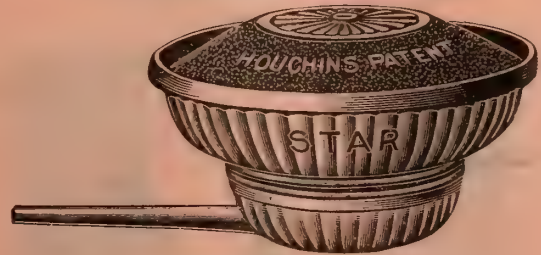
DRUGGISTS' SUNDRIES DEPARTMENT.

INSECT POWDER BLOWERS!



QUICK LOADER.

In ½ gross lots per gross \$5.50
In small lots per doz 50



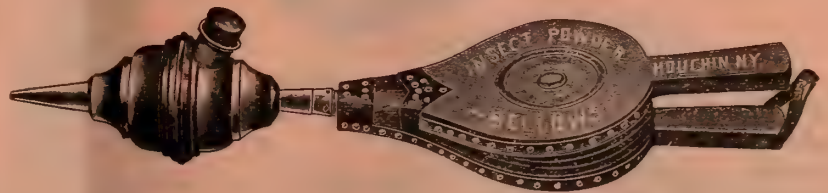
STAR.

In ½ gross lots per gross \$5.50
In small lots per doz 50

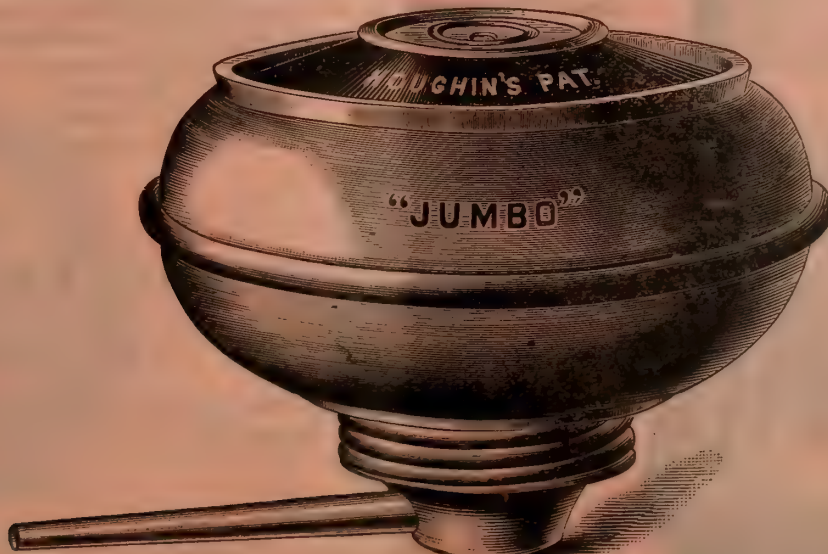


TORNADO.

Per gross \$7.50
Per doz 75



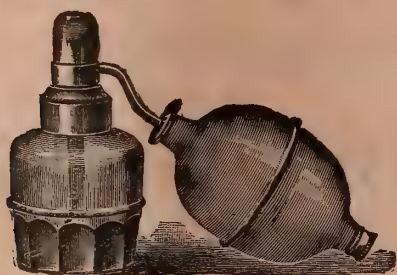
No. 9,	Capacity about 2 ozs,	14 inches long	per doz \$ 4.50
No. 14,	" " 4 " 20 "	" "	6.00
No. 19,	" " 8 " 25 "	" "	8.00
No. 24,	" " 18 " 30 "	" "	34.00
Ongerth's No. 10,	Capacity about 18 ozs,	31 inches long	" 24.00
Ongerth's No. 12,	" " 20 " 32 "	" "	30.00



JUMBO---VERY LARGE.

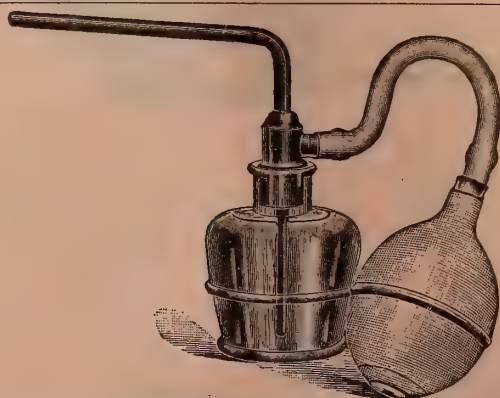
Price per doz, \$1.75

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



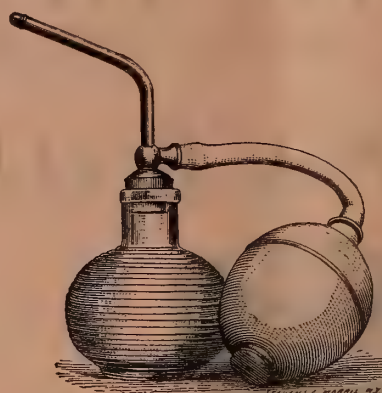
HAYDEN MFG. CO.
Metal Fittings, Nickel Plated.

California Oil Atomizer, - - Per dozen, \$6.00
Hayden Oil Atomizer, H. R. Fittings, - " 4.50



HAYDEN MFG. CO.
Hard Rubber Pipes, Continuous Spray.

California No. 1. 1 tip, - - Per doz. \$3.50
California No. 3. 3 tips, - - 5.00
Favorite No. 1. 1 tip, large bulb and pipe, " 4.00
Favorite No. 3. 3 tips, " " " 5.50

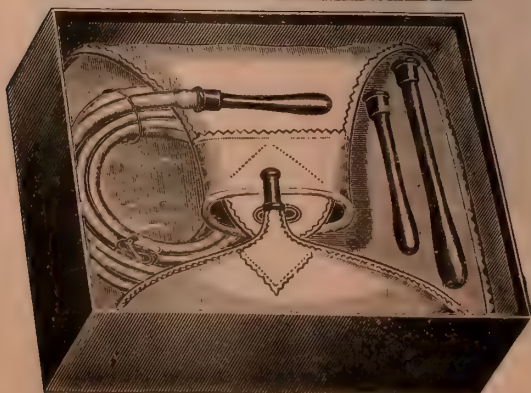
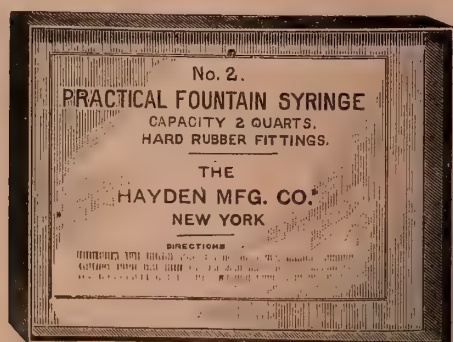


GLOBE ATOMIZER.
Metal Pipes, Nickel Plated.

Globe Atomizer, 1 tip, - - Per Doz. \$3.25



HAYDEN NASAL ATOMIZER.
Hard Rubber Pipe, Continuous Spray.
Hayden Nasal, large bulb, - - Per Doz. \$6.00



FOUNTAIN SYRINGES

Imperial Fountain Syringes.
Heavy Pasteboard Box, Three Hard
Rubber Slip Pipes, Light Bag.
2 quart, - - Per Doz. \$4.50
3 quart, - - " 5.50
4 quart, - - " 6.00

California Fountain Syringes.
Heavy Pasteboard Box, Three Hard
Rubber Slip Pipes, Heavy Bag.
1 quart, - - Per Doz. \$5.00
2 quart, - - " 5.50
3 quart, - - " 6.00
4 quart, - - " 6.50

COMBINATION FOUNTAIN SYRINGE

AND HOT WATER BOTTLES.

California Combination Syringe, Heavy Pasteboard Box, Three Hard Rubber
Screw Pipes, Heavy Bag.

2 quart, - - Per Dozen, \$ 9.00
3 quart, - - " 9.50
4 quart, - - " 10.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

SHOE DRESSINGS!



ROYAL POLISH.

Per doz 90c



Per doz \$1.75



GILT EDGE.

Per doz \$2.00



BROWN'S FRENCH DRESSING.

Per doz 90c



BIXBY'S BLACKING.

BBB—Size M . . . Medium . . . per doz, 40c
 BBB—Size B . . . Large . . . " 75c
 Large size with Patent Wire Handle.



DAY & MARTIN'S LIQUID.

Small per doz, \$1.25
 Medium " 2.25
 Large " 3.15
 Large, 6 doz lots " 3.00



DAY & MARTIN'S PASTE.

No. 4, Large . . . per doz, 50c, per gross, \$5.00



FOR TAN SHOES.

Satinola Paste only, large . . . per doz, 75c



FOR TAN SHOES.

Satinola Combination, small, per doz, \$ 75
 " " large, " 1.50



MARCEROU'S BLACKING.

T. M.—Size 2-0 . . . Small . . per doz, \$ 50
 T. M.—" 1 . . . Medium . . " 90
 T. M.—" 2 . . . Large . . " 1.15

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

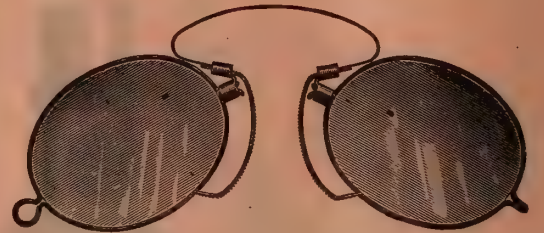
THE "WARREN" EYE GUARD.



PAT. JAN. 12, 1892; FEB. 21, 1893.

Warren Eye Guard, clear per doz. \$2.75

EYE GLASSES



COLORED, PLAIN GLASS.

No. 16. Blue or Smoked, steel frame, - per doz. \$1.25
 No. 460. " " bronze steel frame, " 4.00

COLORED, COQUILLE (CONVEX GLASSES).

No. 105. Blue or Smoked, steel frame, - per doz. .75
 No. 3. " " " " - " 1.00
 No. 246. "Frameless" Blue or Smoked,
 without metal frame, - - - - " 2.50
 No. 10079. Ditto, - - - - " 3.25

SCENERY EYE GLASSES.

No. 470. Blue steel frame, yellow glass lens
 ground rim, - - - - per doz. 1.50
 No. 470½. Nickel, ditto, - - - - " 1.50



Spectacles . .

. . with Riding Bow

Spectacles with . .

. . Straight Temple

COLORED COQUILLE (CONVEX GLASSES).

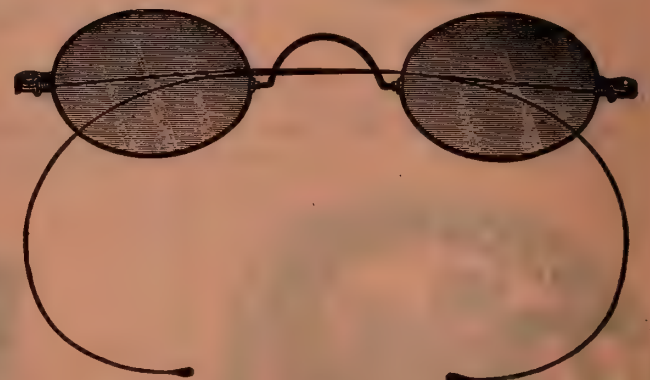
No. 227. Blued frame, straight temple, - per doz. \$1.00
 No. 71. Blue or Smoked, blued frame,
 straight temple, large eye, - - - " 1.00

SCENERY SPECTACLES.

No. 401. Straight temple, blued steel frame,
 yellow glass lens, ground rim, - - - " 1.50

GOGGLES.

No. 2703. Glass and wire, velvet bound,
 smoked or clear, leatherette case, - per doz. \$1.75
 No. 100. Glass and wire, best finish, blue,
 smoked or clear, in tin case, - - - " .75
 Wire, leather bound, no glass, 1 doz. in pkg. " 1.75



COLORED COQUILLE (CONVEX GLASSES).

Blue or Smoked, blue steel riding bow frame tempered, - PER DOZ. \$1.00
 No. 219.B. Blue or Smoked, blue steel riding bow frame temp'd, 1.50
 No. 403½. " " nickel " " " " 1.50
 No. 550½. " " br'nze " " " " 3.15
 No. 1083. " " nickel " " " frameless, - 3.25

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



MUSICAL GOODS.

VIOLIN STRINGS.

MAZZONI GUT.

EXTRA FINE, SMOOTH STRING.

E or 1st	per bdle, \$3.00
A or 2nd	" 3.00
D or 3rd	" 3.50
G or 4th	per doz, 60

RUSSIAN GUT.

EXTRA FINE, ROUGH STRING.

E or 1st	per bdle, \$3.00
A or 2nd	" 3.00
D or 3rd	" 3.50
G or 4th	per doz, 60

NAPLES GUT.

GOOD SMOOTH STRING.

E or 1st	per bdle, \$2.00
A or 2nd	" 2.00
D or 3rd	" 2.50
G or 4th	per doz, 50

IMPERIAL GUT.

A GOOD STRING TO RETAIL FOR 10c.

E or 1st	per bdle, \$1.50
A or 2nd	" 1.50
D or 3rd	" 1.50
G or 4th	per doz, 38

STEEL STRINGS.

E or 1st, silvered wire	per doz, 15c
A or 2nd, " "	" 15c
D or 3rd, " "	" 15c
G or 4th, spun on wire	" 35c

VIOLIN STRINGS IN SETS.

Gut sets	per set, 35c
Steel sets	" 10c

GUITAR STRINGS.

MAZZONI GUT.

EXTRA FINE SMOOTH STRING.

E or 1st	per bdle, \$3.00
B or 2nd	" 3.00
G or 3rd	" 3.50

RUSSIAN GUT.

EXTRA FINE ROUGH STRING.

E or 1st	per bdle, \$3.00
B or 2nd	" 3.00
G or 3rd	" 3.50

NAPLES GUT.

GOOD SMOOTH STRING.

E or 1st	per bdle, \$2.00
B or 2nd	" 2.00
G or 3rd	" 2.50

IMPERIAL GUT.

A GOOD STRING TO RETAIL FOR 10c.

E or 1st	per bdle, \$1.50
B or 2nd	" 1.50
G or 3rd	" 1.50

SPUN ON SILK.

USE THESE TO COMPLETE ANY GUITAR SET.

D or 4th	per doz, 60c
A or 5th	" 60c
E or 6th	" 75c

STEEL STRINGS.

E or 1st, silvered steel	per doz, 25c
B or 2nd, " "	" 25c
G or 3rd, " "	" 25c
G or 3rd, spun on steel	" 40c
D or 4th, " " "	" 50c
A or 5th, " " "	" 50c
E or 6th, " " "	" 60c

MANDOLIN STRINGS.

E or 1st, silvered steel	per doz, 15c
A or 2nd, " "	" 15c
D or 3rd, spun on steel	" 25c
G or 4th, " " "	" 35c

MANDOLIN SETS.

8 strings in box, 2 of each letter . . per set, 30c

BANJO STRINGS.

GUT.

B or 1st and 5th	per bdle, \$2.00
G or 2nd	" 2.00
E or 3rd	" 2.75

SILK.

A or 4th, spun on silk	per doz, 75c
----------------------------------	--------------

STEEL.

B or 1st and 5th, silvered steel	per doz, 25c
G or 2nd, silvered steel	" 25c
E or 3rd, " "	" 25c
A or 4th, spun on wire	" 35c

VIOLIN TAIL PIECES,
PEGS, ROSIN,
AND BRIDGES.

HARMONICAS.

F. W. BRAUN & CO'S DRUGGISTS' SUNDRIES DEPARTMENT.

...SPECIAL PRICES ON DUSTERS...

TURKEY DUSTERS.



"STANDARD."

Contains 100 Feathers, Full Count.

Guaranteed as good as the best Standard Duster made

10-inch	-	per doz.	\$1.25	14-inch	-	per doz.	\$2.20
12-inch	-	"	1.60	16-inch	-	"	2.40
18-inch	-	per doz.	\$2.80				

OSTRICH COUNTER DUSTERS.



This style is made in two qualities, which are used in place of a brush for dusting counters, banisters, furniture, pictures, etc.

"Bell"	-	-	-	-	-	per doz.	\$3.50
"Picture," softer than "Bell"	-	-	-	-	-	"	6.60

TURKEY PICTURE DUSTERS.

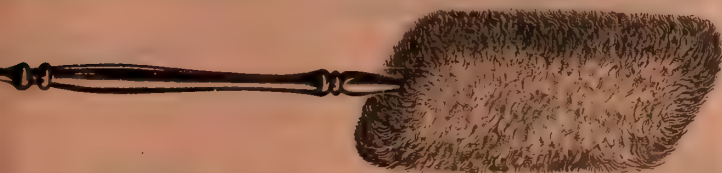
Contain 140 Tail Feathers.



Made from soft, delicate turkey tail feathers. In many respects the finest split feather Duster made.

One size only, 10 1/2 inch	-	-	-	-	-	per doz.	\$3.25
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WOVEN DOWN DUSTERS.



FLAT DUSTERS.

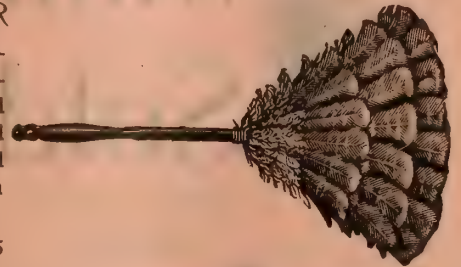
Made from the softest down feathers. Specially adapted for dusting stock while in fixtures or shelves.

No. 0	-	-	-	-	-	per doz.	\$4.20
No. 1	-	-	-	-	-	"	7.50
No. 2	-	-	-	-	-	"	8.50

"BODY" DUSTER

Mounted on black enameled handles and trimmed with bright colored feathers. This is a good 10 cent retail Duster, and should be always kept in stock. One size only.

Per doz. - - .75



TURKEY DUSTERS.

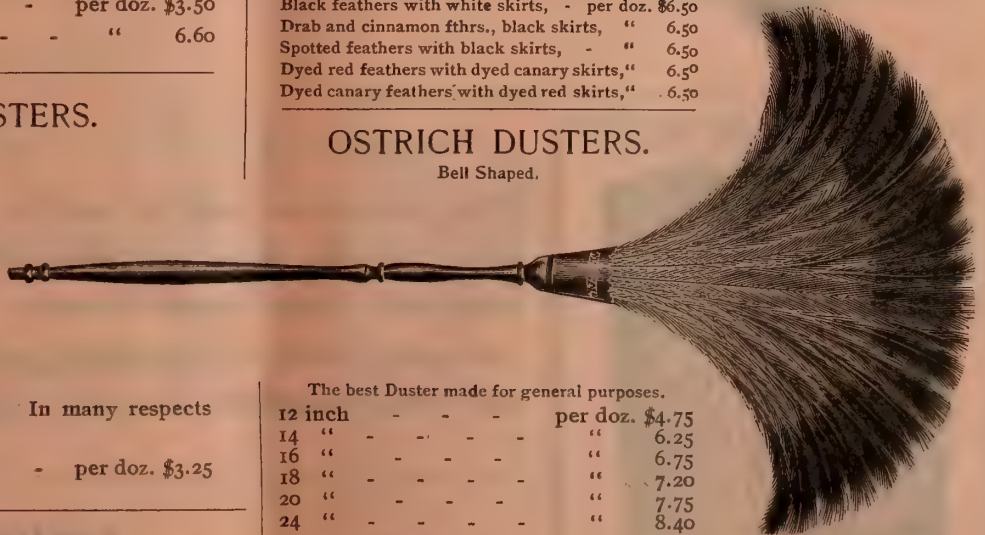
"XX" Fancy Dusters. Natural Oak Head and Handles. Contains 125 feathers. Cuffs branded "XX Fancy." The very finest show window Duster ever put on the market at any price. Made in size No. 14 only, and in five different styles.



Black feathers with white skirts,	-	per doz.	\$6.50
Drab and cinnamon fthrs., black skirts,	-	"	6.50
Spotted feathers with black skirts,	-	"	6.50
Dyed red feathers with dyed canary skirts,	-	"	6.50
Dyed canary feathers with dyed red skirts,	-	"	6.50

OSTRICH DUSTERS.

Bell Shaped.



The best Duster made for general purposes.

12 inch	-	-	-	per doz.	\$4.75
14 "	-	-	-	"	6.25
16 "	-	-	-	"	6.75
18 "	-	-	-	"	7.20
20 "	-	-	-	"	7.75
24 "	-	-	-	"	8.40

SOFT DOWN DUSTERS.




"PIANO."

This is made from soft pliable feathers, which have been especially steamed and combed. Warranted not to scratch the finest polished surface.

One size only, No. 2	-	-	-	-	-	per doz.	\$6.00
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F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



Millions and Millions Sold Annually....

STONE'S
PAPER
JULEP
STRAWS

...The Demand Increasing...



These straws are made of manilla paper and hard white parafine wax. Always free from dust. Never split or warp. Always sweet and clean. Never "musty." Larger than natural straws. Exclusively used at the leading soda water fountains, hotels, clubs, and bars throughout the whole United States. ♡ ♡ ♡ ♡ ♡

PRICES.

Packed 500 straws in package.

As wanted	-	-	-	-	-	-	-	-	-	per 1,000	70c
In lots of 5,000	-	-	-	-	-	-	-	-	-	" "	65c
In lots of 10,000	-	-	-	-	-	-	-	-	-	" "	60c

TRADE SUPPLIED BY

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

JOHN WYETH & BROTHER, PHILADELPHIA.

BEEF JUICE.

(WYETH)

A Liquid Preparation of the Choicest Beef, containing the Nutritious Albuminous principles in an unaltered and soluble form.

Physicians

Will find WYETH'S BEEF JUICE of great value as a strengthening diet in cases of convalescence, nervous prostration and similar diseases.

Professional Men

Suffering from overwork, mental anxiety, etc., will find that one-half teaspoonful in half a glass of cold water—at intervals during the day and upon retiring—will relieve fatigue, both of mind and body.

SUBGALLATE OF BISMUTH.

A VALUABLE AGENT IN

Fermentative Dyspepsia

And in all forms of
Diarrhœa.

TABLETS

1, 2, 3 and 5 Grains.

STRONTIUM.

BROMIDE.

LACTATE.

SALICYLATE.

The marked attention given to the Salts of Strontium and the satisfactory results of their therapeutic action induced us several years ago to prepare an Elixir and Liquor of both the Bromide and Lactate, which have proven most acceptable to the medical profession.

For Portability,
Convenience, and
Ease of Administering

We have been solicited to prepare them in Tablets which we now offer:

PIL. STRONTIUM BROMIDE . . . 3 and 5 Grs.
PIL. STRONTIUM LACTATE . . . 3 and 5 Grs.
PIL. STRONTIUM SALICYLATE 3 and 5 Grs.

SUPPOSITORIES.

Our List numbers over 400 different B—covering a broad field from which to select

OUR Glycerine Suppositories

are 95 per cent. Pure Glycerine and put up one in a vial, one dozen vials in a box. The old form, one dozen in bottle, also supplied

WYETH'S

EXTRACT of MALT

Contains the Largest
Amount of Extractive Matter

of any preparation of its class and the

Minimum Amount
of Alcohol.

Not regarded as a Beverage, but a valuable Food Auxiliary.

LITHIA EFFERVESCENT TABLETS

CONTAINING

3 and 5 Grains

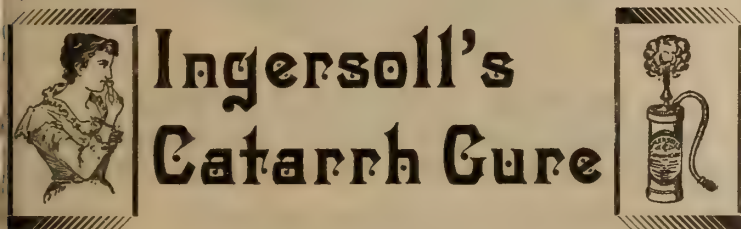
RESPECTIVELY OF

Citrate of Lithium.

One in a glass of water always making a true
LITHIA WATER.

LITERATURE ON THE ABOVE WILL BE FURNISHED UPON APPLICATION.

The Great Non-Cocaine Remedy . .



Ingersoll's Catarrh Cure

AND POWDER BLOWER

CURES CATARRH, COLDS, SORE THROAT,
HEADACHE, HAY FEVER, ASTHMA,
AND ALL DISEASED CONDITIONS
OF THE NOSE AND THROAT . . .

PERFECTLY HARMLESS and Contains Nothing Injurious

RELIEVES AT ONCE. CURES PROMPTLY.
IT IS PLEASANT AND POSITIVE.
IT IS CONVENIENT TO USE AND TO CARRY

Price, Complete, 50c.
Box of Powder for refilling Blower, 25c.

INGERSOLL'S CATARRH CURE
. 1012 Medina Temple, CHICAGO

Trade Supplied by
F. W. BRAUN & CO., Los Angeles, Cal.

ESTABLISHED 1810.

SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT.
PARSONS' PILLS.
SHERMAN'S CONDITION POWDER.

I. S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (PO. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

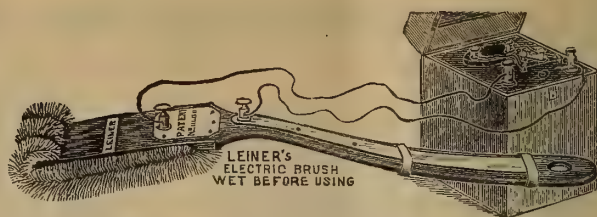
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



THE STANDARD MANUAL OF SODA AND OTHER BEVERAGES

By A. EMIL HISS, Ph. G., Associate Editor of the "STANDARD FORMULA."

The Most Complete Book of its kind in the World, including
All the Best Staple Soda Drinks; All the Latest Fancy Soda Drinks,

Coloring Agents, Foams, Extracts, Fruit Juices, Essences, Syrups, Meads, Phosphates, Beers, Ales, Lactarts, Ades, Egg Drinks, Milk Drinks, Cream Drinks, Medicinal Drinks, Fancy Drinks, Hot Soda Drinks, Ice Cream, etc. Also Ciders, Fruit Wines, Liqueurs, Bitters, Cordials, Cremes, etc. Also Beef Tea. Flavorings, Baking Powders, Butter Colors, Curry Powders, Infants' and Invalids' Food, Kumyss and Kefir Preparations, Peptonized Foods, Vinegars, etc.

OVER FIFTEEN HUNDRED FORMULAS.

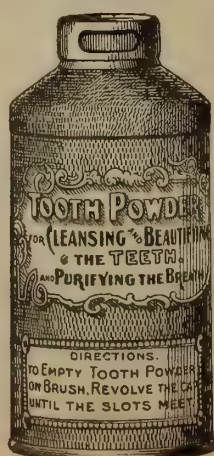
Many of the formulas are especially contributed by the most successful dispensers in the principal cities from their most celebrated specialties.

A handsome volume—Complete, Reliable, Up-to-Date, Indispensable. A Book calculated to earn more than its price in every day's profits.

Octavo, 250 Pages. Cloth, \$4.00; Sheep, \$5.00, Postpaid.

G. P. ENGELHARD & CO., Publishers, Chicago.

Orders solicited by F. W. BRAUN & CO., Los Angeles.



Taite's New Tooth Powder Box with Improved Revolving Top.

Handsomely decorated, dark blue and gold on light blue background. The neatest, hand-somest and most practical tooth powder box on the market.

JOSEPH G. TAITE'S SONS, Manufacturers,
PHILADELPHIA.

Trade Supplied by F. W. BRAUN & CO.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by F. W. BRAUN & CO.,
Los Angeles, Cal.

Medical Insecto...

What
Is
It
???

The best Destroyer of LICE, MITES, COCK-ROACHES and VERMIN, and the BEST DISINFECTANT yet Discovered

75 Cents Per Dozen

FOUR DOZEN IN CASE

BUY IT

TRY IT

THE ZUCKER MANUFACTURING CO., Props.

SAN FRANCISCO, CAL.

F. W. BRAUN & CO. Sell it.

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100, . . .	60.00
Travatos	4¾	"	loose	100, . . . 60.00
Conchas Especiales,	4¾	"	loose,	150, . . . 60.00
Londres Grandes,	5	"	1 bundle	100, . . . 60.00
Metropolitan,	4¼	"	1 bundle	50, . . . 55.00
Londres Chicos,	4¾	"	1 bundle	100, . . . 35.00
Vegueros	4¼	"	10 se,	50, . . . 35.00
Opera Reinas,	4	"	en bundles	100, . . . 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3¾	in	Boxes of 100.	\$ 65.00
Petit Bouquet	3¾	"	" 25.	92.50
Caballeros	4½	"	" 100.	92.50

MORMON GIRL

Conchas Selectos	4½	in.	Boxes of 50.	35.00
Reina Victoria.	4¾	in.	" 100.	35.00

NORTHLAND, Clear Havana Hand Made.

Alaska.	4¼	"	Boxes of 50	60.00
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HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Caballeros	Boxes of 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4½ in., five in carton	Boxes of 250 14.50

F. W. BRAUN & COMPANY

PRICES OF

"CLEANFONT" NIPPLES**Reduced to \$3.00 per Gross Net.**

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark). Ribbed Inside.

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware AND Sundries

52 Park Place, New York, and 18 Blackstone St., Boston.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

\$12.00 \$8.00 \$6.00

Twelve Dollars
is the amount you receive
for them.

Eight Dollars
is the amount you usually
pay for them.

Six Dollars
is the amount you ought
to pay for them.

100 Per Cent Profit

The regular price of Krause's Headache Capsules is \$4.00 per carton. Each carton contains 2 dozen boxes, that retail for 25 cents per box. We are in a position to make you an especial offer of **25 per cent discount** from regular price on a 2-carton order.

**2 CARTONS
KRAUSE'S HEADACHE CAPSULES,
\$6.00 NET.**

Send in your order while we are in a position to make you this offer.

**F. W. BRAUN & CO.
LOS ANGELES, - - CALIFORNIA.**

AMMONOL**The Stimulant
Antipyretic and Analgesic**

AMMONOL is one of the products of Coal-tar and differs from the numerous similar products in that it contains Ammonia in active form. As a result of this AMMONOL possesses marked stimulating and expectorant properties. The well-known cardiac depression induced by other Antipyretics, has frequently prohibited their use in otherwise suitable cases. The introduction of a similar drug, possessed of stimulating properties, is an event of much importance. AMMONOL possesses marked anti-neuralgic properties and it is claimed to be especially useful in cases of dysmenorrhoea. — *The Medical Magazine, London.*

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.
Ammonol Salicylate Powdered	
Ammonol Tablets.	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Lithiated	
Ammonol Peptonate	
Ammonol Bromide	
Ammonol Camphorated	
Ammonol with Camphor and Codeine	
Ammonol et Ipecac et Opium	

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

Ammonol may be obtained from all Leading Druggists. Send for "AMMONOL EXCERPTA," a 48-page Pamphlet.

THE AMMONOL CHEMICAL CO., New York, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

**Welch's
Concord
Grape
Juice**

MEDICINAL
—
BEVERAGE
—
COMMUNION
—
FOUNTAIN

**Beautiful Color
Full Grape Flavor**

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

Quarts—1 dozen in case	case, \$5.50	5 cases, \$5.25
Pints—2 " " doz.	\$3.10	6.00
1/2 pint—3 " " doz.	1.75	5.00
		4.75

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .

❖ ❖ PURE RYE.

Distilled from Select Grain.

In Bottles Only _____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A. 10 Min. Capsules, Pure E. I. Sandal Oil, 12 in box, per dozen, \$2.25
 " 53. 10 " " " " " " " 24 " " 4.25
 " 54. 10 " " " " " " " 36 " " 6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot "PERLOIDSS."

5 minims 421A. PERLOIDS } Pure E. I. } Vials of 40, per dozen \$ 4 75
 capacity. 421B. " } Sandal Oil } " 80 " " 11 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE

(ESTABLISHED 1836)

H. PLANTEN & SON

NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

EXPECTORANT, ALTERATIVE, TONIC	SANATIVE PILLS HAIR TONIC, LINIMENT, OR COUNTER IRRITANT.
VERMIFUGE, CARMINATIVE BALSAM.	

Dr. D. Jayne's

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

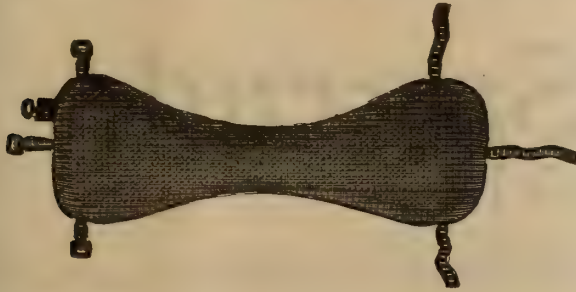
DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY

CLEVELAND, OHIO.

.. THIS IS NOT ..

A BIRD'S-EYE VIEW —OF THE— SEA OF GALILEE



However, the utility of the PECULIAR SHAPE of the

..Sprague Adjustable Water Bottle..

will be evident when you see how perfectly it covers all parts of the head usually afflicted with NEURALGIA, etc.

THE B. F. GOODRICH CO.

AKRON, OHIO.

BRANCHES:

NEW YORK, 66 Reade St.
CHICAGO, 141 Lake St.
SAN FRANCISCO, 35 New Montgomery St.

We Are Anxious

To increase your demand for
DR. KLINE'S

Great Nerve Restorer

By Sending Free Sample Bottles of it; also Handsome Display card and advertising matter with your card printed thereon.

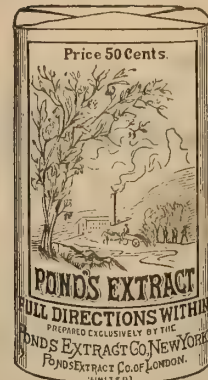
Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

POND'S EXTRACT

Honesty
is the
Best
Policy.



50 Years
the
Standard
of
Excellence.

Fac-simile of Bottle with Buff Wrapper

DO NOT When people show the good sense to demand POND'S EXTRACT, attempt to sell them something else.

CAUTION.

Common law perfectly protects Trade Marks. Persons selling any other preparation representing that it is POND'S EXTRACT, or the same as POND'S EXTRACT, render themselves liable to a fine and imprisonment.

We will be pleased to furnish any dealer, on request, printed matter with his name and address thereon.

POND'S EXTRACT CO.,

76 FIFTH AVE. N. Y.

NEW YORK.

VICENTE PORTUONDO



HIGH GRADE Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

F.W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

AN OPEN LETTER TO DRUGGISTS.

WE ARE ASSERTING IN THE COURTS OUR RIGHT TO THE EXCLUSIVE USE OF THE WORD, "CASTORIA," AND "PITCHER'S CASTORIA," AS OUR TRADE MARK.

I, DR. SAMUEL PITCHER, of Hyannis, Mass., was the originator of "Pitcher's Castoria," the same that has borne and does now on every bear the fac-simile signature of *Chas. H. Fletcher* wrapper. This is the original "Pitcher's Castoria" which has been used in the homes of the mothers of America for over thirty years. Look Carefully at the wrapper and see that it is the kind you have always bought, on the and has the signature of *Chas. H. Fletcher* wrapper. No one has authority from me to use my name except The Centaur Company of which Chas. H. Fletcher is President.

March 8, 1897.

Samuel Pitcher M.D.

\$33.60 Per Gross, \$2.80 Per Dozen.

Jobbers Sell in Gross Lots 5 per cent. and 2½ per cent. off.

The Kind You Have Always Bought.

HOFFMAN HOUSE BOUQUETS! ADMIRAL STOCKTON! FOOTLIGHTS!

A Triple Line of Beauties. See Special Descriptive Cigar List on Page xiii for Sizes and Prices.



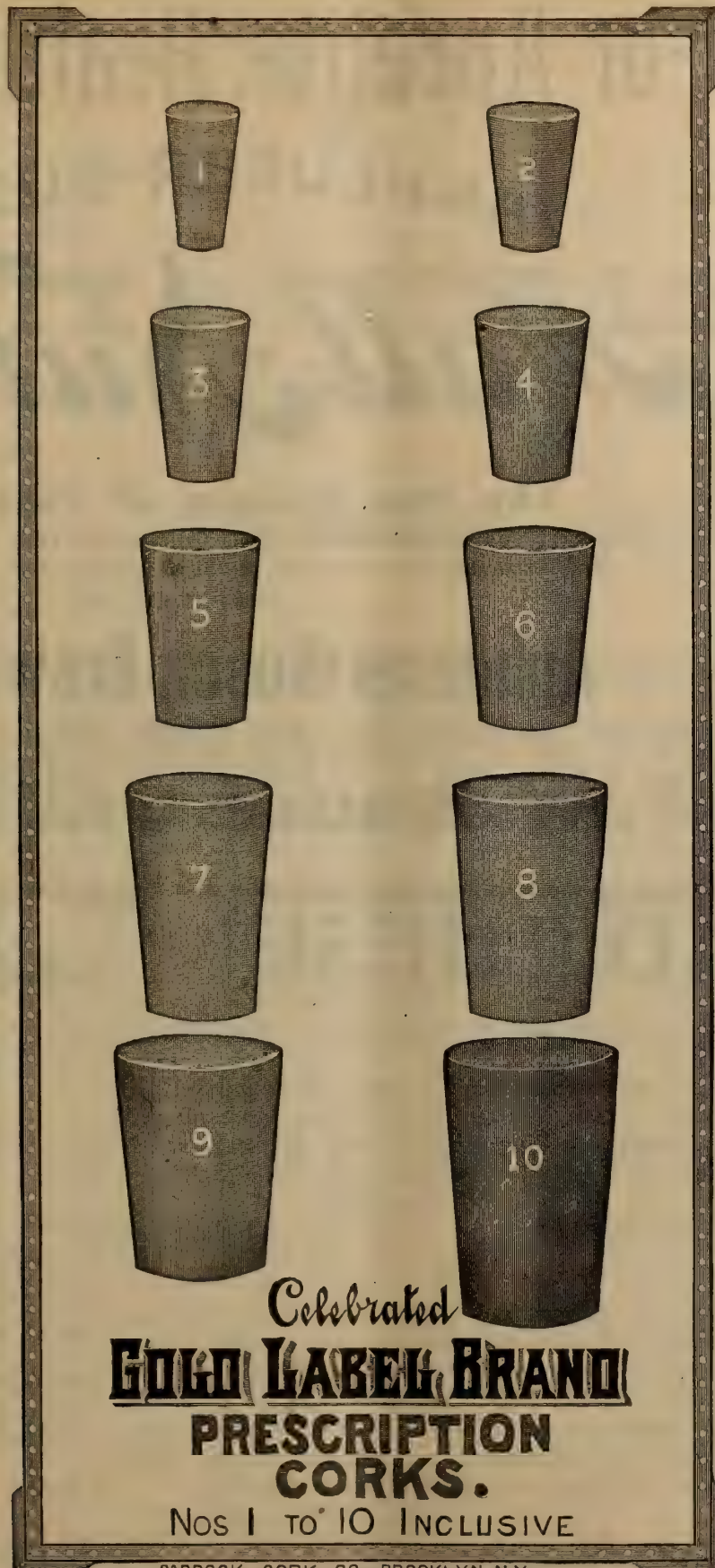
**If your Dealer does not keep them,
Order DIRECT from us.**

The fine Bronze Cigar Lighter, of which the cut below is a perfect representation, is given by us with an order for 2,500 Cigars which may be assorted from the three brands named above.

The Lighter forms an attractive ornament and an effective advertisement.



**F. W. BRAUN & CO, Distributing Agents,
Los Angeles, Cal.**



Celebrated
EDGOL LABEL BRAND
PRESCRIPTION
CORKS.

Nos 1 to 10 INCLUSIVE

PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

READ THESE!

THE KONDON MFG. CO.
Minneapolis, Minn.

CANTON, Ohio, March 16, 1897.

DEAR SIR:

Please say who are your agents for Kondon's Catarrhal Jelly in Canton, Ohio. My wife has tried a sample and must have more at once—it is the first relief she has experienced from dry catarrh for years, has tried everything. I have been a druggist and know for a certainty.

Yours truly,

W. C. KEELER.

THE KONDON MFG. CO.,
Minneapolis, Minn.

CANTON Ohio, March 22, 1897.

DEAR SIR:—Enclosed please find stamps for tube sent very thoughtfully of you, (bill enclosed), and kindly send another tube to F. P. Barr, C. C. & S. R. R., car accountant's office, Canton, O. He has got the worst catarrh, for a young fellow of 19 years, I ever saw. I gave him some this morning and his head is much better this p.m. He is surprised. This young man's uncle, P. H. Barr, is one of the leading druggists here. You can use our names for reference.

Yours truly, W. C. KEELER.

P. S.—Allow me to say I had a bad cold in my head this morning, used up two handkerchiefs before coming to office. Two doses cleared it up.

F. W. Braun & Co.

—SOLE AGENTS FOR—

Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen
Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz.
and an order for 1½ dozen

Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz.
and we will send you free and prepaid ½ dozen
each size of the Jelly and three hundred free sam-
ples and other attractive advertising matter, as soon
as your order has been accepted by your jobber.

Kondon Manufacturing Company

Sole Proprietors,

MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO.,

WHOLESALE
DRUGGISTS
LOS ANGELES, CAL.

Distributors for Southern California, Arizona
and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

CRESCENT MALT WHISKEY

It will not disappoint you.

The package is stylish.

It is a trade builder.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

CALIFORNIA

Mission Poison Oak Remedy

Wonderfully effective
in Healing...

Eruptions of the Skin, Burns, Scalds, Pimples, Piles,
Chapped Hands, Etc., Etc.

Should be in every camper's outfit.

Price per dozen, \$1.50.

With an order for 3 dozen, 1 dozen extra.

F. W. BRAUN & CO.,

Sole Manufacturers and
Proprietors,

LOS ANGELES, CAL.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

20 YEARS A FAVORITE!

H. H. H. LINIMENT

FOR MAN OR BEAST

H. H. MOORE & SONS,

SOLE PROPRIETORS

Stockton, Cal.

TRADE SUPPLIED BY

F. W. BRAUN & CO., LOS ANGELES.

J. ELLWOOD LEE CO.,
MANUFACTURERS OF

SURGICAL AND MEDICINAL PLASTERS

ABSORBENT COTTON

Antiseptic Dressings, Etc., Etc.



Main Office and Laboratories, **CONSHOHOCKEN, PA.**

For Sale by All Leading Druggists.

Wholesale by **F. W. BRAUN & CO.**

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Large .. per dozen \$3.50 | Small.....per dozen.....\$1.50

....It is profitable

....Keep supplied.....

F. W. BRAUN & CO., Los Angeles.

Henry Tetlow's Superb Gossamer



Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO" The best preventive of the age.

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS:

RETAILS AT

\$12.00 AND \$42.00 PER DOZEN.

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	.....	\$1.00 each net.
" 3 "	" "	1.25 " "
" 5 "	" "	1.50 " "

Manufactured only by

ARTHUR KUHNS COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT

SEALED STICKY FLY PAPER

Still Further Improved.

BORDER	.....	Stronger and More Pliable
STICKY	.....	Stickier and More Enduring
DESIGN	.....	New and Prettier
PRICE	.....	Lower
PROFIT	.....	Larger

Your Jobber Sells It!

Prices for 1897.

Regular	35 CENTS A BOX {10 boxes in
	\$2.85 PER CASE {a case.
"Little"	13 CENTS A BOX {15 boxes in
	\$1.50 PER CASE {a case.

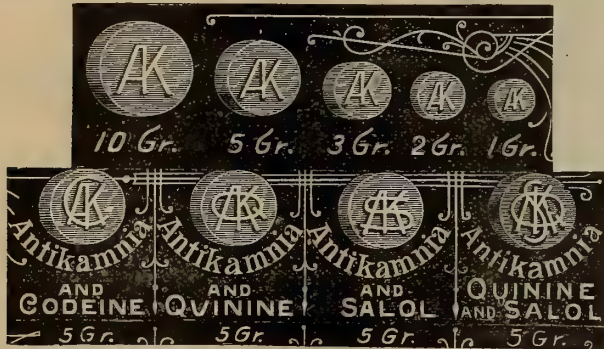
HOLDERS: 75c per box of 50.

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

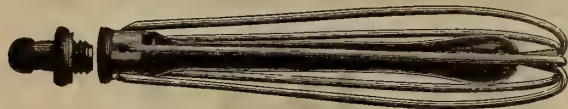
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid.
No other instrument can cleanse.

Magic Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of
the two staples:

ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

[B. Brandreth's Sons]

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE.

(Registered Year 1887).

THE BEST HEALING SALVE IN THE MARKET

Put up in 2-ounce Tins.

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free
to Any Druggist.

ADDRESS—

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

Established in 1876.

MAJOR'S CEMENT

**MAJOR'S RUBBER CEMENT.
MAJOR'S LEATHER CEMENT.**

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25c per bottle.

MAJOR CEMENT CO., 461 Pearl St., New York City.

NEVER ORDER LESS

THAN A \$10 ASSORTMENT OF

No-To-Bac

... AND ...

Cascarets

Guaranteed Tobacco Habit Cure.

Put up in \$1.00 and 50c. boxes. A 50c. box often makes a cure and this size is favored by those who use NO-TO-BAC as an incomparable nerve regulator and tonic. Retailers are authorized to sell NO-TO-BAC under absolute guarantee to cure or money refunded. We make it good.

Guaranteed Constipation Cure.

Sold only on standers, never less than: 1 doz. 10c size; 1 doz. 25c. size; or 1-2 doz. 50c size; or you can buy an assorted stander with 1 50c, 3 25c, and 6 10c boxes on each stander ready for display on your counter. **ORDER full standers ONLY**

THE STAR ORDER:

1 Doz. No-To-Bac, 50c size.....\$4.00
3 Doz. Cascarets, 25c size..... 6.00
Total.....\$10.00

Send this order, or any other assortment to your jobber on our special stock offer order blank, and be a stockholder in the Sterling Remedy Co. for all time. Dividends paid Jan. 1 and July 1.

Our great new Union for Profit co-operative organization of retail druggists has already several thousands of stockholders. When you join us, you join all the pushing up-to-date, wide-awake retailers in America. Don't lose the chance to get into line quick, when you can

As soon as you send an order for \$10 worth of our goods to your jobber on the special order blank, we'll issue to you a full-paid, non-assessable \$10 share of our 6 per cent. preferred stock. We want to recognize the retailer as our co-worker, and are looking for his

PUSH FOR THE BOYS

THAT PUSH FOR YOU!

PERMANENT PROFIT-

SHARING PARTNER'S PUSH.

SEND YOUR MAILING LIST,

WE CREATE THE DEMAND.

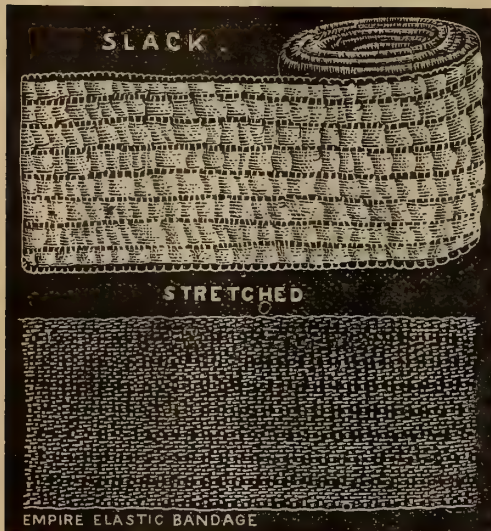
FOR ORDER BLANKS, ILLUSTRATED PROSPECTUS AND COMPLETE DETAIL, ADDRESS H. L. KRAMER, TREAS. AND GEN. MANAGER,

STERLING REMEDY COMPANY, CHICAGO OR NEW YORK. 245.

THE

Empire Elastic Bandage

Specially Adapted for Varicose Veins.



so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

We invite the attention of the Medical and Surgical profession to the various merits combined in our bandages.

1st. Its Porosity—the greatest in the “Empire.” It never causes itching, rash or ulceration under the bandage.

2nd. Its Elasticity, which will enable the surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.

3rd. Its Absorbent Properties—greatest in the “Empire.”

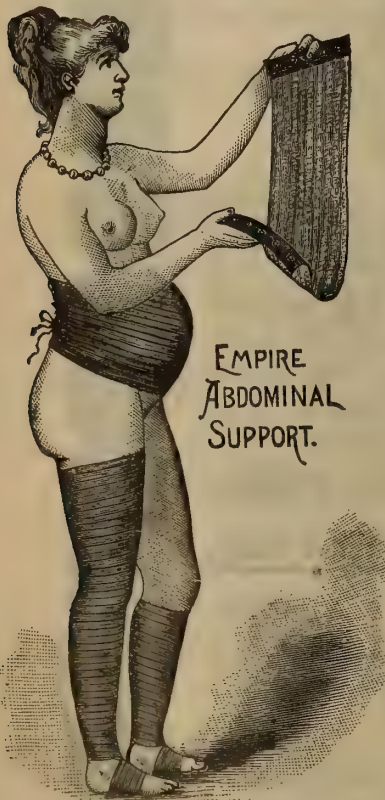
4th. Its Easy Application to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.

5th. Its Self Holding Qualities. No bother with pins, needles and thread, or strings,

Send \$1.00 for Three-Inch by Five-Yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance, (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Suporther should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

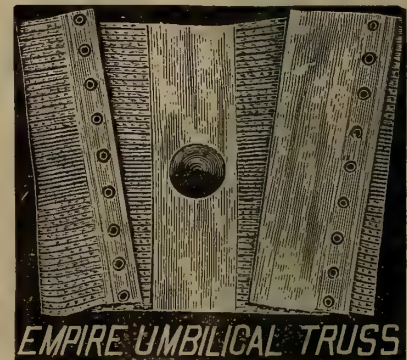
8 inches wide	-	-	-	-	\$ 2.50
11 inches wide	-	-	-	-	3.00
All Silk	-	-	-	-	10.00

Write for Quantity Prices.

THE

Empire Umbilical Truss

Is an Abdominal Supporter with Button Inserted at the Navel.



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporters, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1.25
Children	-	-	-	-	2.50
Adult	-	-	-	-	\$4.00

MANUFACTURED BY

The Empire Manufacturing Company,
Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

PHENALGIN

(Phospho-Ammonio-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE WHITE and having a strong ammoniacal taste and odor.

Phenalgin is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgin.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,

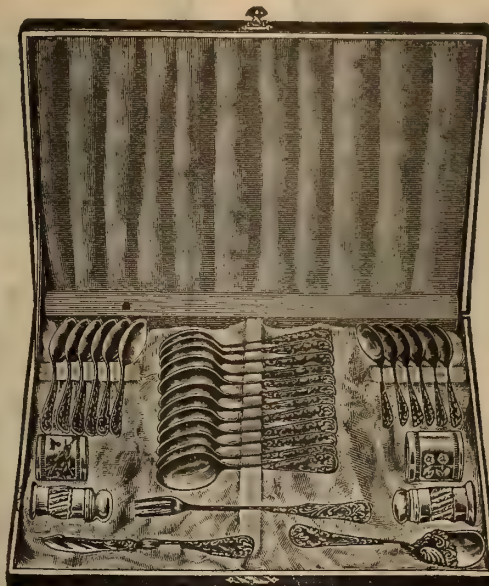
Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.
31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.

Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the **REGENERATOR** once in every few months, the hair is always glossy, beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Bond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

NEW YORK.

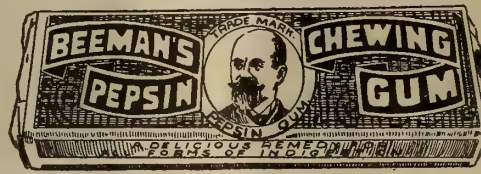


CARRIED IN STOCK BY F. W. BRAUN & CO.





CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

11 First-Class Druggists Sell It.

BEEMAN CHEMICAL CO., - Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributors,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)
THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

**Genuine
Pearl**

**In the highest state of
PERFECTION.**

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

**Price List and Samples
Free.**

F. W. GEDNEY

203 East 88th Street,
New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet



**CROWN
LAVENDER SALTS**



Distilled from the natural flowers of the Riviera. The latest
and finest Violet made, and the success of
the day in London and Paris.



**CRAB-APPLE
BLOSSOMS**



WAKE UP. And be just a little ahead of

Up to Date

..Take Advantage of Our..

Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock
..FREE..



THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.

*These
Specialties*

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

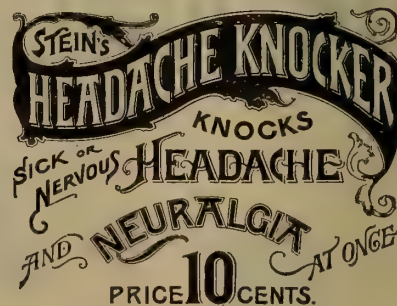


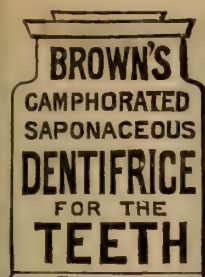
TRADE
SUPPLIED
BY
**F. W.
BRAUN
& CO.**
Los
Angeles
Cal.



**Elliott
Pharma-
cal
Company,**

Sole
Manufrs,
St. Louis,
Mo.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands.
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO..

Los Angeles Local Distributors.

Wright's Myrrh Tooth Soap

(Antiseptic)



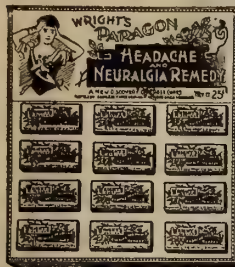
Sold in every country in the world!
Universally Endorsed by Druggists
and Dentists.

ELEGANTLY MOUNTED: For show case display. Put up in elegant china boxes and in tin boxes for travellers. Attractive advertising matter packed with each dozen. We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display.
Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10-cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or wafer form. Retail for 25c and pays a

nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

You need Exercise.



"If business men knew how much they need outdoor exercise there would not be enough Columbia bicycles to go 'round.'"



..COLUMBIA BICYCLES..

Standard of the World.
\$100 to all alike.

HARTFORD BICYCLES, Next Best, \$60, \$50, \$45.

Catalogue free from any
Columbia dealer; by mail
for one 2-cent stamp.

POPE MFG. CO.
HARTFORD, CONN.

In Constipation...

AND ATONIC DYSPEPSIA

Net
Prices
to
the
Drug
Trade



R

Aloin, S. & D., 1-4 gr.
Strychnine, 1-60 "
Extr. Bellad., 1-8 "
Ipecac, 1-16 "

They Never Gripe

We sell them in original packages
at regular prices...

F. W. Braun & Co.

SHARP & DOHME

CHICAGO BALTIMORE NEW YORK

LOS ANGELES, CAL.

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure....

Cures Hay Fever!



As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c.

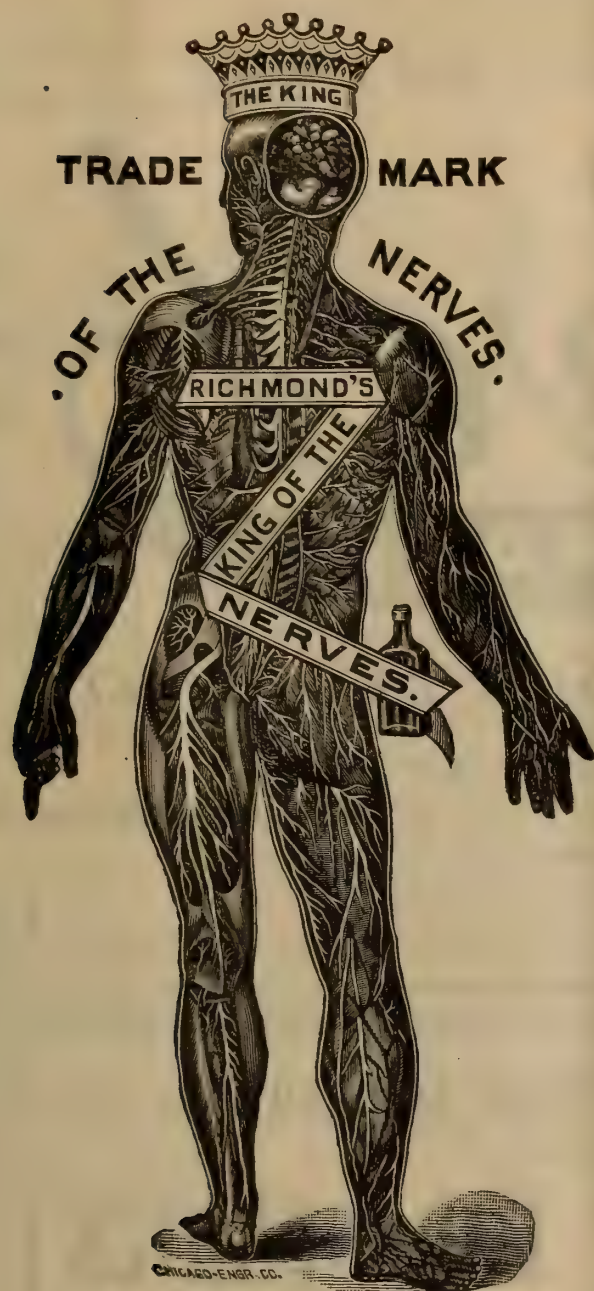
Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by **F. W. BRAUN & CO.**



RICHMOND'S KING OF THE NERVES

a remedy for
All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill.

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet
TRADE MARK

Deicious
Satisfying

Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Hayden Manufacturing Company's

MATCHLESS

Wild Cherry Phosphates

...It Beats Them all...

One Bottle Will Make Four Gallons of a Delightful Summer Beverage.

In 8 ounce bottles, per dozen \$ 1.75

" 3 dozen lots \$1.65, 6 dozen lots . . . 1.50

" 1 gross lot 16.00

Concentrated---for Soda Fountain.

1 pound bottles each \$.75

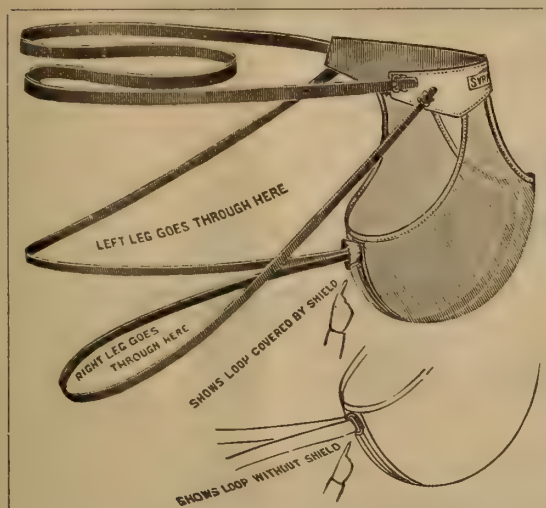
1 gallon packages " 4.50

The Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

THE "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other Suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum, (testicle sack) and should be worn in every case where there is any dropping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnasium exercises.

It Prevents development of varicocele (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from costiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same free of charge.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MFG. CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**



Better than
Tablets, or
Bottled Waters

Citrate Lithia.

Citrate Magnesia.

Hunyadi.

Bromide Seltzer.

Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

ARMSTRONG MANUFACTURING CO.

17-19 Union Street, Boston, Mass.

F. W. BRAUN & CO., Los Angeles,
Agents for Pacific Coast.

CHEAP, EFFECTIVE.

EFFERVESCENT

GRANULES.

ASSAYERS' MATERIALS

We now stock the selling styles in

Crucibles

Muffles

Cupels

Roasting Dishes, Etc., Etc.

Furnaces

Blow Pipes

Scorifiers

As well as a complete line of chemicals, and will from time to time add to our line the goods called for by assayers and miners.

We will be pleased to furnish estimates on all kinds of **Chemical and Physical Apparatus, Assayers' Utensils and Assayers' Outfits.**

Correspondence solicited.

F. W. BRAUN & CO., = = Los Angeles, Cal.

A Drop in Price!

Taylor's Absorbent Cotton



We quote the following figures:

Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots.	25 lb. lots.
Pounds	30	25	23
$\frac{1}{2}$ pounds	35	30	28
$\frac{1}{4}$ pounds	40	35	33
$\frac{1}{8}$ pounds	45	40	38
$\frac{1}{16}$ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.

COTTON
HAYDEN MFG. CO.
 New York Office
 116 John St.

COMPOUND EXTRACT OF SALYX

FOR SALE BY ALL DRUGGISTS.

Keep Your Cider Sweet by using Compound Extract of Salyx.

A Chance to Make Money.

I have berries, grapes and peaches, a year old, fresh as when picked. I use the California Cold Process—do not heat the fruit—just put it up cold, keeps perfectly fresh, and costs almost nothing; can put up a bushel in ten minutes. Last year I sold directions to over 120 families in one week. Anyone will pay a dollar for directions when they see the beautiful samples of fruit. As there are many people poor, like myself, I consider it my duty to give my experience to such, and feel confident anyone can make one or two hundred dollars around home in a few days. The U. S. Fruit Co., St. Louis, Mo., will mail you sample of fruit and complete directions to any of your readers for eighteen two-cent stamps, which is only the actual cost of the samples, postage, etc. I am going to begin work at once to catch the spring trade.

FRANCIS C.

Have Fresh Fruit all the year by using Compound Extract of Salyx.

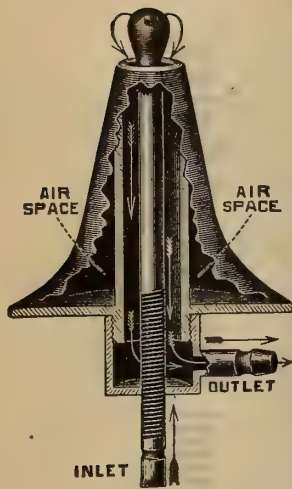
U. S. FRUIT CO.

ST. LOUIS, MO.

Sole Manufacturers and Proprietors.

The Knap Improved Vaginal Syringe,

Made of Hard Rubber.



THE ADVANTAGES:

- 1st. No wetting of bedding or clothing.
- 2nd. Will thoroughly wash the vagina.
- 3rd. The air space prevents the cone from getting hot, and injections may be taken 30 degrees hotter with this syringe than with others.
- 4th. No inconvenience; no dread of the douche and consequent failure to take it.

Mfgd. by C. E. BLAKE CO., for
F. W. BRAUN & CO., Los Angeles, Cal.

PRICES.

- No. 1, Nozzle and escape tubing per doz, \$15.00
- No. 2, Bulb syringe and escape tubing, per doz, 18.00
- No. 3, Fountain syringe and escape tubing per doz, 21.00

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

— Druggists have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

PRICE:			
Per dozen			\$ 5.00
3	"	lots	4.75
6	"	"	4.50
1 gross	"	"	48.00

MATCHLESS PHARMACAL CO.,

30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

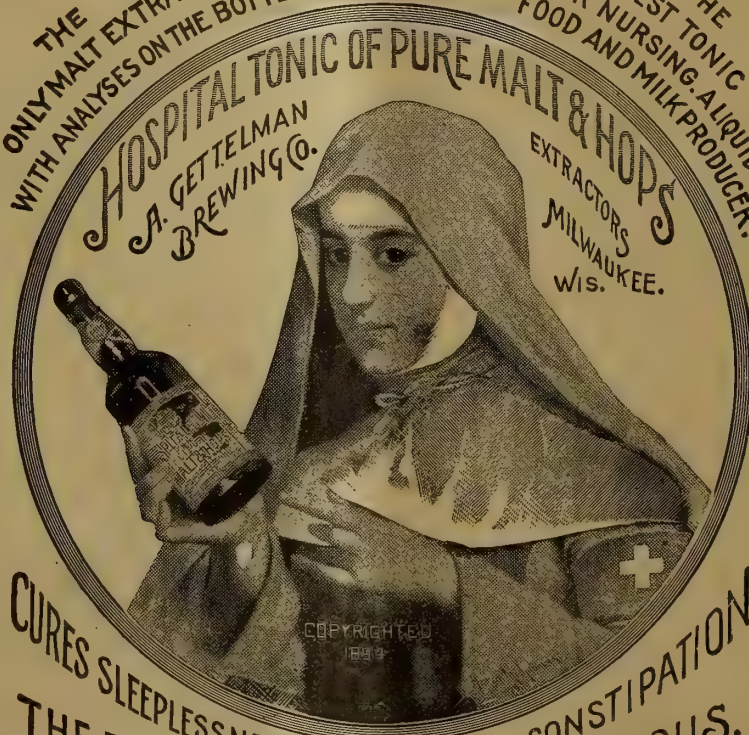
THE ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

HOSPITAL TONIC OF PURE MALT & HOPS

A. GETTELMAN
BREWING CO.

EXTRACTORS
MILWAUKEE.
WIS.

THE BEST TONIC
FOR NURSING. A LIQUID
FOOD AND MILK PRODUCER.



CURES SLEEPLESSNESS INDIGESTION & CONSTIPATION.

THE BEST TONIC FOR THE NERVOUS.

THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.
FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given a heavy Rubber Door Mat, together with a large picture medallion and a window show bottle, making a handsome and effective display.

F. W. BRAUN & CO.,

LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

F. W. BRAUN & CO.'S

DRUGGISTS' SUNDRIES DEPARTMENT.

Big Reductions in Prices of

Ointment, Cold Cream and Glycerine Jars.

FULL GROSS LOTS MUST BE ORDERED TO OBTAIN GROSS PRICES.

COLD CREAM JARS.

OPAL GLASS.



	Per Doz.	Per Gross.
½ oz.	\$0.30	\$3.00
1 oz.	35	3.50
2 oz.	60	6.50

GLYCERINE JELLY JARS.

FLINT GLASS—
NICKEL SCREW CAPS.

	Per Doz.	Per Gross.
1 oz.	\$0.35	\$3.65
2 oz.	45	4.80
4 oz.	75	7.50



SQUAT OINTMENT JARS.

NICKEL SCREW COVER

	OPAL.		AMBER.	
	Per Doz.	Per Gross.	Per Doz.	Per Gross.
¼ oz.	\$0.25	\$2.50	\$0.25	\$2.50
½ oz.	30	2.80	30	2.80
1 oz.	35	3.65	35	3.65
2 oz.	40	4.50	40	4.50
3 oz.	50	5.50	50	5.50
4 oz.	60	6.00	60	6.00
8 oz. . . . .	..	..	1.00	10.00
16 oz. . . . .	..	..	1.40	15.00

TALL OINTMENT JARS.

OPAL GLASS—
NICKEL SCREW COVER.



	Per Doz.	Per Gross.
¼ oz.	\$0.25	\$2.50
½ oz.	30	3.00
1 oz.	35	3.90
2 oz.	45	5.00
3 oz.	50	5.75
4 oz.	60	7.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Chamois Skins = =



We beg to inform the trade that we have purchased the entire stock of the California Chamois Works, who have discontinued business, and we will offer this well-known line at greatly reduced prices, as long as the stock lasts.

These chamois are first-class in every respect, and were at the old prices, the cheapest skins shown in this country.

Write for samples and prices.

Bathing Caps = =



Ordinary Rubber Cloth, No. 2, in white, black and tan, per dozen,	\$2.00
Pure Gum. - - - - -	3.00
Submarine, (shown in illustration above), - - - - -	4.00
Silk Gossamer Cloth, No. 1, in red and and pink, - - - - -	6.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Holiday Goods....

We will shortly have on display in our salesrooms and on the road a line of the latest and prettiest designs of

Pyralin,

Brushes and Combs, Mirrors, Baskets, Dresser Trays, Brush, Comb and Mirror Sets, Manicure Sets, etc., etc.

Cosmeon,

Brush, Comb and Mirror Sets.

Floreloid,

Brush, Comb and Mirror Sets.

Florence,

Brushes, Combs, Mirrors, Single and in Sets.

Atomizers,

A handsome line of the newest shapes and decorations.

Perfumery,

The leading styles of Domestic and Foreign Manufactures.

And many other novelties suitable for Holiday trade.

It will pay you to see our samples before placing your orders.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

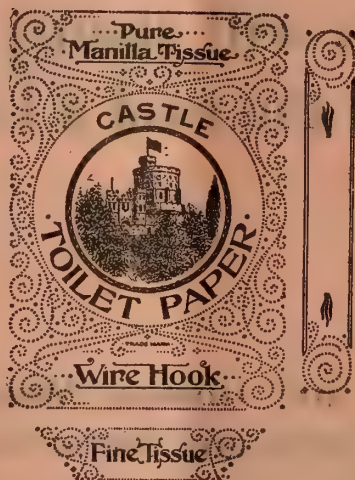
Toilet Papers

..IN PACKAGES..



"Crown"—500 sheets in package,
100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$3.15	\$3.25	\$0.40

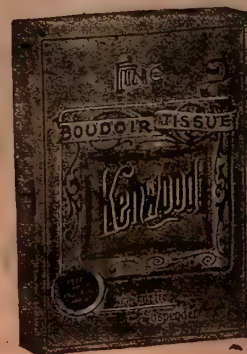


"Castle"—500 sheets in package,
100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$4.30	\$4.50	\$0.60

"Rosemary"—700 sheets in package,
100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$5.25	\$5.50	\$0.75



"Kenwood"—800 sheets in package,
100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$5.50	\$5.75	\$0.75

Pond's Extract Toilet Paper.

PER CASE OF 100 PKGS	PER DOZ. PKGS.
\$12.00	\$1.65



"Monarch"—800 sheets in package,
100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$5.75	\$6.00	\$0.80



"Household"—1000 sheets in package,
100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$6.95	\$7.25	\$1.00



"Perfection"—1000 sheets in a pack-
age, 100 packages in a case.

3 CASE LOTS	PER CASE	PER DOZEN
\$7.65	\$8.00	\$1.10

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Toilet Papers

..IN ROLLS..



"Little Jewel."—5½ oz. 100 packages in a case.

3 case lots.	Per case.	Per dozen.
\$2.35	\$2.50	\$0.35



"Pacific."—7 oz. 100 packages in a case.

3 case lots.	Per case.	Per dozen.
\$3.10	\$3.25	\$0.40



"Express."—8 oz. 100 packages in a case.

3 case lots.	Per case.	Per dozen.
\$5.25	\$5.50	\$0.75

"Alamo."—8 oz. 100 packages in a case.

3 case lots.	Per case.	Per dozen.
\$4.80	\$4.50	\$0.60



Gayetty's Pocket Toilet Paper.

Per gross.	Per dozen.
\$4.00	\$0.40

"Jumbo."—1000 sheets. 100 packages in a case.

3 case lots.	Per case.	Per dozen.
\$7.70	\$8.00	\$1.10



Hoyt's Toilet Paper.—100 packages in a case.

3 case lots.	Per case.
\$9.00	\$9.50

"Dandy."—2000 sheets. 50 packages in a case.

3 case lots.	Per case.	Per dozen.
\$7.25	\$7.50	\$2.25



"U. S."—11 oz. 1000 sheets. 100 packages in a case.

3 case lots.	Per case.	Per dozen.
\$6.75	\$7.00	\$1.00

Hoyt's Cabinets will be leased gratis to public buildings. Write us for particulars regarding this, the most economical toilet paper holder in the world.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



MUSICAL GOODS.

VIOLIN STRINGS.

MAZZONI GUT. EXTRA FINE, SMOOTH STRING.		RUSSIAN GUT. EXTRA FINE, ROUGH STRING.		NAPLES GUT. GOOD SMOOTH STRING.	
E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$2.00
A or 2nd	" 3.00	A or 2nd	" 3.00	A or 2nd	" 2.00
D or 3rd	" 3.50	D or 3rd	" 3.50	D or 3rd	" 2.50
G or 4th	per doz, 60	G or 4th	per doz, 60	G or 4th	per doz, 50
IMPERIAL GUT. A GOOD STRING TO RETAIL FOR 10C.		STEEL STRINGS.		VIOLIN STRINGS IN SETS.	
E or 1st	per bdle, \$1.50	E or 1st, silvered wire	per doz, 15c	Gut sets	per set, 35c
A or 2nd	" 1.50	A or 2nd, " "	" 15c	Steel sets	" 10c
D or 3rd	" 1.50	D or 3rd, " "	" 15c		
G or 4th	per doz, 38	G or 4th, spun on wire	" 35c		

GUITAR STRINGS.

MAZZONI GUT. EXTRA FINE SMOOTH STRING.		RUSSIAN GUT. EXTRA FINE ROUGH STRING.		NAPLES GUT. GOOD SMOOTH STRING.	
E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$2.00
B or 2nd	" 3.00	B or 2nd	" 3.00	B or 2nd	" 2.00
G or 3rd	" 3.50	G or 3rd	" 3.50	G or 3rd	" 2.50
IMPERIAL GUT. A GOOD STRING TO RETAIL FOR 10C.		SPUN ON SILK. USE THESE TO COMPLETE ANY GUITAR SET.		STEEL STRINGS.	
E or 1st	per bdle, \$1.50	D or 4th	per doz, 60c	E or 1st, silvered steel	per doz, 25c
B or 2nd	" 1.50	A or 5th	" 60c	B or 2nd, " "	" 25c
G or 3rd	" 1.50	E or 6th	" 75c	G or 3rd, " "	" 25c
				G or 3rd, spun on steel	" 40c
				D or 4th, " " "	" 50c
				A or 5th, " " "	" 50c
				E or 6th, " " "	" 60c

MANDOLIN STRINGS.

E or 1st, silvered steel	per doz, 15c
A or 2nd, " "	" 15c
D or 3rd, spun on steel	" 25c
G or 4th, " " "	" 35c
MANDOLIN SETS. 8 strings in box, 2 of each letter . . . per set, 30c	

BANJO STRINGS.

GUT.		STEEL.	
B or 1st and 5th	per bdle, \$2.00	B or 1st and 5th, silvered steel	per doz, 25c
G or 2nd	" 2.00	G or 2nd, silvered steel	" 25c
E or 3rd	" 2.75	E or 3rd, " "	" 25c
SILK. A or 4th, spun on silk per doz, 75c		A or 4th, spun on wire	" 35c

VIOLIN TAIL PIECES,
 PEGS, ROSIN,
 AND BRIDGES.

HARMONICAS.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Special Prices on Dusters.

Turkey Dusters.



"STANDARD."

Contains 100 Feathers, Full Count.
Guaranteed as good as the best Standard Duster made

10-inch	per doz. \$1.25	14-inch	per doz. \$2.20
12-inch	" 1.60	16-inch	" 2.40
18-inch	per doz. \$2.80		

Ostrich Counter Dusters.



This style is made in two qualities, which are used in place of a brush for dusting counters, banisters, furniture, pictures, etc.
"Bell" per doz. \$3.50
"Picture," softer than "Bell" " 6.60

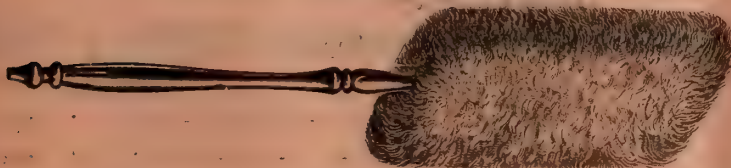
Turkey Picture Dusters.

Contains 140 Tail Feathers.



Made from soft, delicate turkey tail feathers. In many respects the finest split feather Duster made.
One size only, 10½ inch per doz. \$3.25

Woven Down Dusters.



FLAT DUSTERS.

Made from the softest down feathers. Specially adapted for dusting stock while in fixtures or shelves.

No. 0	per doz. \$4.20
No. 1	" 7.50
No. 2	" 8.50

"BODY" DUSTER

Mounted on black enameled handles and trimmed with bright colored feathers. This is a good 10-cent retail Duster, and should be always kept in stock. One size only.

Per doz. 75



Turkey Dusters.

"XX" Fancy Dusters. Natural Oak Head and Handles. Contains 125 feathers. Cuffs branded "XX Fancy." The very finest show window duster ever put on the market at any price. Made in size No. 14 only, and in five different styles.



Black feathers with white skirts,	per doz. \$6.50
Drab and cinnamon fthrs., black skirts,	" 6.50
Spotted feathers with black skirts,	" 6.50
Dyed red feathers with dyed canary skirts,	" 6.50
Dyed canary feathers, with dyed red skirts,	" 6.50

Ostrich Dusters.

Bell Shaped.



The best Duster made for general purposes.

12 inch.	per doz. \$4.75
14 "	" 6.25
16 "	" 6.75
18 "	" 7.20
20 "	" 7.75
24 "	" 8.40

Soft Down Dusters.



"PIANO."

This is made from soft pliable feathers, which have been especially steamed and combed. Warranted not to scratch the finest polished surface.

One size only, No. 2 per doz. \$6.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



Millions and Millions Sold Annually....

STONE'S PAPER JULEP STRAWS

...The Demand Increasing...



These straws are made of manilla paper and hard white paraffine wax. Always free from dust. Never split or warp. Always sweet and clean. Never "musty." Larger than natural straws. Exclusively used at the leading soda water fountains, hotels, clubs, and bars throughout the whole United States. ♡ ♡ ♡ ♡ ♡

PRICES.

Packed 500 straws in package.

As wanted	-	-	-	-	-	-	-	per 1,000	70c
In lots of 5,000	-	-	-	-	-	-	-	" "	65c
In lots of 10,000	-	-	-	-	-	-	-	" "	60c

TRADE SUPPLIED BY

F. W. BRAUN & CO.,
LOS ANGELES, CAL.



SINCE the introduction into medical practice by Garrod, of the Lithium Salts for the treatment of rheumatism, their value has been so thoroughly demonstrated, it is superfluous for the manufacturing chemist to add anything as to their efficacy in the treatment of the *subacute and chronic cases of rheumatism, rheumatic gout, uric acid diathesis, in renal calculi composed of uric acid, and in irritable bladder from an excess of acid in the urine.* It has, however, been almost universally conceded, that the most effective and agreeable form of administering these salts is in carbonic acid water; this is often troublesome, and inconvenient as well as expensive. Our Effervescent Lithia Tablets obviate all these objections. A Tablet dropped into a tumbler of moderately cold water, will in a few moments entirely dissolve with decided effervescence, producing a delicious sparkling draught. Physicians will appreciate the convenience, utility and many advantages these Tablets possess over any other form of prescribing Lithium Salts.

The most popular natural Lithia Water so extensively used contains but about two and one-half grains of the Lithium Salt to the gallon. The dose of the Artificial Lithia Water, as prepared from our Compressed Tablets, can be regulated very readily, by dissolving one or more in any desired quantity of water, from a tumblerful to a pint, quart or gallon, and taken as may be indicated.

5-gr. Tablets, put up in Bottles of 50 . . \$4.00 per dozen bottles

3-gr. Tablets, put up in Bottles of 40 . . 3.00 per dozen bottles

JOHN WYETH & BROTHER,

Manufacturers of Medicinal Preparations,

THE ONLY LITHIA TABLETS THAT
DISSOLVE WITH SPARKLING EFFERVESCENCE,
AND YIELD A CLEAR SOLUTION.

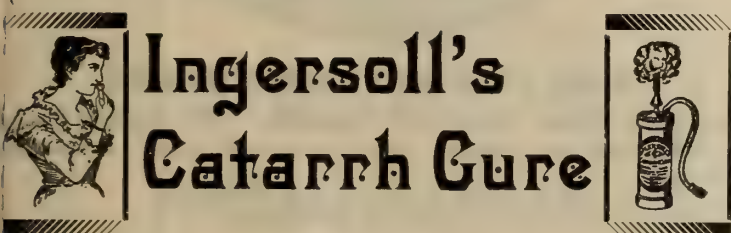


SPECIFY WYETH'S
WHEN ORDERING.

PHILADELPHIA.

FOR SALE BY ALL THE JOBBING DRUGGISTS.

The Great Non-Cocaine Remedy . .



AND POWDER BLOWER

CURES CATARRH, COLDS, SORE THROAT,
HEADACHE, HAY FEVER, ASTHMA,
AND ALL DISEASED CONDITIONS
OF THE NOSE AND THROAT . . .

PERFECTLY HARMLESS and Contains Nothing Injurious

RELIEVES AT ONCE. CURES PROMPTLY.
IT IS PLEASANT AND POSITIVE.
IT IS CONVENIENT TO USE AND TO CARRY

Price, Complete, 50c.
Box of Powder for refilling Blower, 25c.

INGERSOLL'S CATARRH CURE

. . . . 1012 Medina Temple, CHICAGO

Trade Supplied by

F. W. BRAUN & CO., Los Angeles, Cal.

SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT
PARSON'S PILLS
SHERIDAN'S CONDITION POWDER

I. S. JOHNSON & CO.
 22 CUSTOM HOUSE ST. (P.O. BOX 2118.)
 BOSTON, MASS.
OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

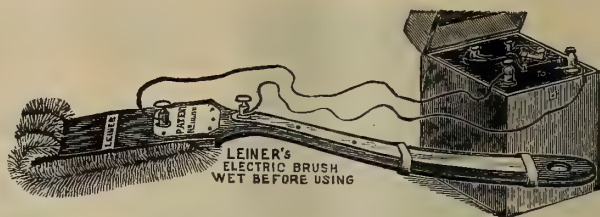
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

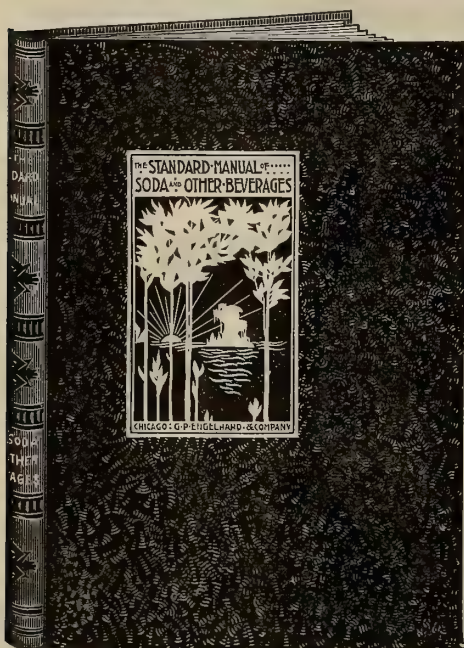
F. W. BRAUN & CO., Los Angeles.



THE STANDARD MANUAL OF SODA AND OTHER BEVERAGES

By A. EMIL HISS, Ph. G., Associate Editor of the "STANDARD FORMULA."

The Most Complete Book of its kind in the World, including
All the Best Staple Soda Drinks; All the Latest Fancy Soda Drinks,



Coloring Agents, Foams, Extracts, Fruit Juices, Essences, Syrups, Meads, Phosphates, Beers, Ales, Lactarts, Ales, Egg Drinks, Milk Drinks, Cream Drinks, Medicinal Drinks, Fancy Drinks, Hot Soda Drinks, Ice Cream, etc. Also Ciders, Fruit Wines, Liqueurs, Bitters, Cordials, Cremes, etc. Also Beef Tea Flavorings, Baking Powders, Butter Colors, Curry Powders, Infants' and Invalids' Food, Kumyss and Kefir Preparations, Peptonized Foods, Vinegars, etc.

OVER FIFTEEN HUNDRED FORMULAS.

Many of the formulas are especially contributed by the most successful dispensers in the principal cities from their most celebrated specialties.

A handsome volume—Complete, Reliable, Up-to-Date, Indispensable. A Book calculated to earn more than its price in every day's profits.

Octavo, 250 Pages. Cloth, \$4.00; Sheep, \$5.00, Postpaid.

G. P. ENGELHARD & CO., Publishers, Chicago.

Orders solicited by F. W. BRAUN & CO., Los Angeles.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by F. W. BRAUN & CO.,
Los Angeles, Cal.

Medicol Insecto...

What
Is
It
???

The best Destroyer of LICE, MITES, COCK-
ROACHES and VERMIN, and the BEST DIS-
INFECTANT yet Discovered

75 Cents Per Dozen

FOUR DOZEN IN CASE

BUY IT

TRY IT

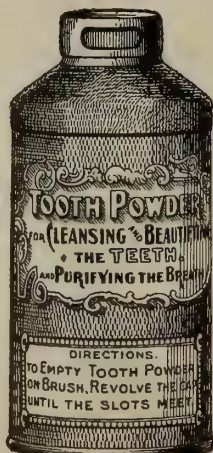
THE ZUCKER MANUFACTURING CO., Props.

SAN FRANCISCO, CAL.

F. W. BRAUN & CO. Sell it.



PATENT APPLIED FOR.



Taite's New Tooth Powder Box with Im-
proved Revolving Top.

Handsomely decorated, dark blue and gold
on light blue background. The neatest, hand-
somest and most practical tooth powder box
on the market.

JOSEPH G. TAITE'S SONS, Manufacturers,
PHILADELPHIA.

Trade Supplied by F. W. BRAUN & CO.

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100, . . .	60.00
Travatos	4 $\frac{3}{4}$	"	loose	100, . . . 60.00
Conchas Especiales,	4 $\frac{1}{4}$	"	loose,	150, . . . 60.00
Londres Grandes,	5	"	1 bundle	100, . . . 60.00
Metropolitan,	4 $\frac{1}{4}$	"	1 bundle	50, . . . 55.00
Londres Chicos,	4 $\frac{3}{8}$	"	1 bundle	100, . . . 35.00
Vegueros	4 $\frac{1}{4}$	"	10 ⁰ se,	50, . . . 35.00
Opera Reinas,	4	"	8 bundles	100, . . . 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 $\frac{3}{8}$	in	Boxes of 100.	\$ 65.00
Petit Bouquet	3 $\frac{3}{4}$	"	" 25.	92.50
Caballeros	4 $\frac{1}{2}$	"	" 100.	92.50

MORMON GIRL

Conchas Selectos	4 $\frac{1}{2}$	in	Boxes of 50.	35.00
Reina Victoria.	4 $\frac{3}{4}$	in	" 100.	35.00

NORTHLAND, Clear Havana Hand Made.

Alaska.	4 $\frac{1}{4}$	"	Boxes of 50	60.00
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HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Caballeros	Boxes of 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 $\frac{3}{8}$ in., five in carton	Boxes of 250 14.50

F. W. BRAUN & COMPANY

PRICES OF

"CLEANFONT" NIPPLES**Reduced to \$3.00 per Gross Net.**

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark). Ribbed Inside.

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware AND Sundries

52 Park Place, New York, and 18 Blackstone St., Boston.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

\$12.00 \$8.00 \$6.00

Twelve Dollars
is the amount you receive
for them.

Eight Dollars
is the amount you usually
pay for them.

Six Dollars
is the amount you ought
to pay for them.

100 Per Cent Profit

The regular price of Krause's Headache Capsules is \$4.00 per carton. Each carton contains 2 dozen boxes, that retail for 25 cents per box. We are in a position to make you an especial offer of **25 per cent discount** from regular price on a 2-carton order.

**2 CARTONS
KRAUSE'S HEADACHE CAPSULES,
\$6.00 NET.**

Send in your order while we are in a position to make you this offer.

**F. W. BRAUN & CO.
LOS ANGELES, - - CALIFORNIA.**

AMMONOL**The Stimulant
Antipyretic and Analgesic**

AMMONOL is one of the products of Coal-tar and differs from the numerous similar products in that it contains Ammonia in active form. As a result of this AMMONOL possesses marked stimulating and expectorant properties. The well-known cardiac depression induced by other Antipyretics, has frequently prohibited their use in otherwise suitable cases. The introduction of a similar drug, possessed of stimulating properties, is an event of much importance. AMMONOL possesses marked anti-neuralgic properties and it is claimed to be especially useful in cases of dysmenorrhœa.—*The Medical Magazine, London.*

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.
Ammonol Salicylate Powdered.	
Ammonol	Tablets.
Ammonol Lithiated	In 5 grain flat oval tab- lets, put up in one ounce bottles.
Ammonol Peptonate	
Ammonol Bromide	
Ammonol Camphorated	
Ammonol with Camphor and Codeine	
Ammonol et Ipecac et Opium	

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

Ammonol may be obtained from all Leading Druggists. Send for
"AMMONOL EXCERPTA," a 48-page Pamphlet.

THE AMMONOL CHEMICAL CO., New York, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

**Welch's
Concord
Grape
Juice**

MEDICINAL
—
BEVERAGE
—
COMMUNION
—
FOUNTAIN

**Beautiful Color
Full Grape Flavor**

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

Quarts—1 dozen in case	case, \$5.50	5 cases, \$5.25
Pints—2 " " doz.	\$3.10	6.00
1/2 pint—3 " " doz.	1.75	5.00

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .



PURE RYE.

Distilled from Select Grain.

In Bottles Only

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10	Min. Capsules, Pure E. I. Sandal Oil,	12 in box, per dozen,	\$2.25
" " 53.	10	" " " " " "	24 " "	4.25
" " 54.	10	" " " " " "	36 " "	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot **"PERLOIDSS."**

5 minims	421A.	PERLOIDS	} Pure E. I. {	Vials of 40, per dozen	\$ 4 75
capacity.	421B.	"				} Sandal Oil }	" 80 "	9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE
(ESTABLISHED 1836)

H. PLANTEN & SON
NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

Dr. D. Jayne's

**EXPECTORANT,
ALTERATIVE,
TONIC
VERMIFUGE,
CARMINATIVE
BALSAM.**

**SANATIVE PILLS
HAIR TONIC,
LINIMENT,
OR
COUNTER
IRRITANT.**

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S
PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

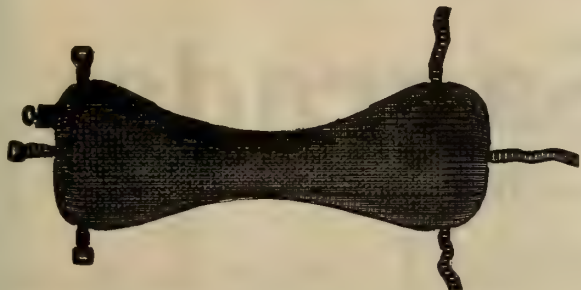
are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, **SAFELY** and **SURELY**, its normal action, and relieve scanty and **SUPPRESSED** menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

.. THIS IS NOT ..

A BIRD'S-EYE VIEW —OF THE— SEA OF GALILEE



However, the utility of the PECULIAR SHAPE of the

..Sprague Adjustable Water Bottle..

will be evident when you see how perfectly it covers all parts of the head usually afflicted with NEURALGIA, etc.

THE B. F. GOODRICH CO.

AKRON, OHIO.

BRANCHES:

NEW YORK, 66 Reade St.
CHICAGO, 141 Lake St.
SAN FRANCISCO, 35 New Montgomery St.

We Are Anxious

To increase your demand for
DR. KLINE'S

Great Nerve Restorer

By Sending Free Sample Bottles of it; also Handsome
Display card and advertising matter with your card printed
thereon.

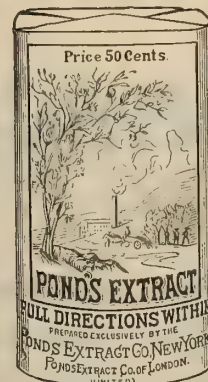
Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

POND'S EXTRACT

Honesty
is the
Best
Policy.



50 Years
the
Standard
of
Excellence.

Fac-simile of Bottle with Buff Wrapper

DO NOT When people show the good sense to demand POND'S EXTRACT, attempt to sell them something else.

CAUTION.

Common law perfectly protects Trade Marks. Persons selling any other preparation representing that it is POND'S EXTRACT, or the same as POND'S EXTRACT, render themselves liable to a fine and imprisonment.

We will be pleased to furnish any dealer, on request, printed matter with his name and address thereon.

POND'S EXTRACT CO.,

76 FIFTH AVE. N.Y.

NEW YORK.

VICENTE PORTUONDO



HIGH GRADE Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

F.W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

AN OPEN LETTER TO DRUGGISTS.

WE ARE ASSERTING IN THE COURTS OUR RIGHT TO THE EXCLUSIVE USE OF THE WORD "**CASTORIA**," AND "**PITCHER'S CASTORIA**," AS OUR TRADE MARK.

I, DR. SAMUEL PITCHER, of Hyannis, Mass., was the originator of "Pitcher's Castoria," the same that has borne and does now *on every* bear the fac-simile signature of *Chas. H. Fletcher* wrapper. This is the original "Pitcher's Castoria" which has been used in the homes of the mothers of America for over thirty years. **Look Carefully** at the wrapper and see that it is the kind you have always bought, *on the* and has the signature of *Chas. H. Fletcher* wrapper. No one has authority from me to use my name except The Centaur Company of which Chas. H. Fletcher is President.

March 8, 1897.

Samuel Pitcher M.D.

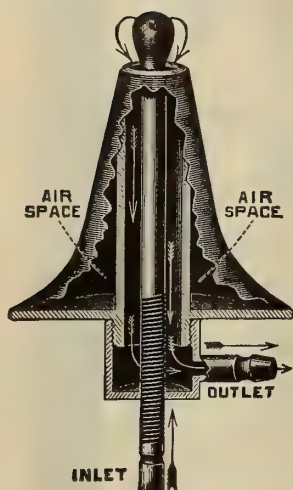
\$33.60 Per Gross, \$2.80 Per Dozen.

Jobbers Sell in Gross Lots 5 per cent. and 2½ per cent. off.

The Kind You Have Always Bought.

The Knap Improved Vaginal Syringe,

Made of Hard Rubber.



THE ADVANTAGES:

- 1st. No wetting of bedding or clothing.
- 2nd. Will thoroughly wash the vagina.
- 3rd. The air space prevents the cone from getting hot, and injections may be taken 30 degrees hotter with this syringe than with others.
- 4th. No inconvenience; no dread of the douche and consequent failure to take it.

Mfgd. by C. E. BLAKE CO., for
F. W. BRAUN & CO., Los Angeles, Cal.

PRICES.

- No. 1, Nozzle and escape tubing per doz, \$15.00
- No. 2, Bulb syringe and escape tubing, per doz, 18.00
- No. 3, Fountain syringe and escape tubing per doz, 21.00

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

— Druggists have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

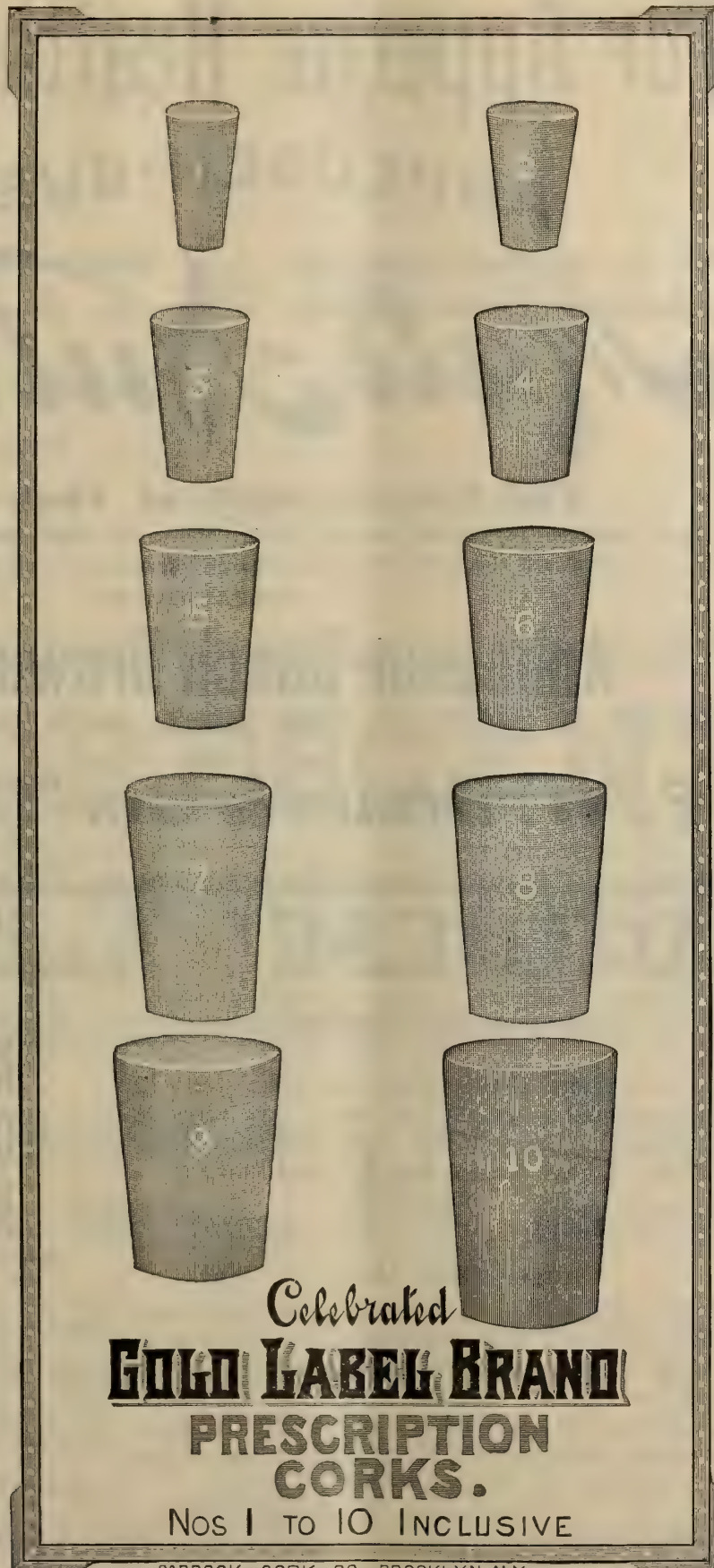
PRICE:			
Per dozen			\$ 5.00
3	"	lots	4.75
6	"	"	4.50
1 gross	"	"	48.00

MATCHLESS PHARMACAL CO.,

30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.



Celebrated
GOLD LABEL BRAND
PRESCRIPTION
CORKS.

Nos 1 TO 10 INCLUSIVE

PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

READ THESE!

THE KONDON MFG. CO.
Minneapolis, Minn.

CANTON, Ohio, March 16, 1897.

DEAR SIRs:

Please say who are your agents for Kondon's Catarrhal Jelly in Canton, Ohio. My wife has tried a sample and must have more at once—it is the first relief she has experienced from dry catarrh for years, has tried everything. I have been a druggist and know for a certainty.

Yours truly,
W. C. KEELER.

THE KONDON MFG. CO.,
Minneapolis, Minn.

CANTON Ohio, March 22, 1897.

DEAR SIR:—Enclosed please find stamps for tube sent very thoughtfully of you, (bill enclosed), and kindly send another tube to F. P. Barr, C. C. & S. R. R., car accountant's office, Canton, O. He has got the worst catarrh, for a young fellow of 19 years, I ever saw. I gave him some this morning and his head is much better this p.m. He is surprised. This young man's uncle, P. H. Barr, is one of the leading druggists here. You can use our names for reference.

Yours truly, W. C. KEELER.

P. S.—Allow me to say I had a bad cold in my head this morning, used up two handkerchiefs before coming to office. Two doses cleared it up.

F. W. Braun & Co.

—SOLE AGENTS FOR—
Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz. and an order for 1½ dozen Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz. and we will send you free and prepaid ½ dozen each size of the Jelly and three hundred free samples and other attractive advertising matter, as soon as your order has been accepted by your jobber.

Kondon Manufacturing Company
Sole Proprietors,
MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO., **WHOLESALE DRUGGISTS**
LOS ANGELES, CAL.
Distributors for Southern California, Arizona and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

The package is stylish.

It is a trade builder.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

CALIFORNIA

Mission Poison Oak Remedy

Wonderfully Effective
in Healing...

Eruptions of the Skin, Burns, Scalds, Pimples, Piles,
Chapped Hands, Etc., Etc.

Should be in every camper's outfit.

Price per dozen, \$1.50.

With an order for 3 dozen, 1 dozen extra.

F. W. BRAUN & CO.,

Sole Manufacturers and
Proprietors,

LOS ANGELES, CAL.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by F. W. BRAUN & CO.

CALIFORNIA COLLEGE OF PHARMACY...

Department of Pharmacy, University of California.

The session of 1897-8 will open November 1st, 1897.

Lectures, Demonstrations and full Laboratory Courses in Chemistry, Physics, Pharmacy, Botany, Pharmacognosy, Materia Medica, Microscopy and Physiology.

Thirty weeks' instruction of 24 hours per week for each student, exclusive of time spent in Field Botany. Teaching thorough and practical.

Send for Prospectus to

W. M. SEARBY, DEAN,

400 Sutter Street, San Francisco.

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Largeper dozen.\$3.50 | Small.....per dozen.....\$1.50

....It is profitable
....Keep supplied

F. W. BRAUN & CO., Los Angeles.

Henry Tetlow's Superb Gossamer



Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive of the age.

"SEGURO"

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS:

RETAILS AT

\$12.00 AND \$42.00 PER DOZEN.

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net.
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUHN'S COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT

SEALED STICKY FLY PAPER

Still Further Improved.

BORDER	Stronger and More Pliable
STICKY	Stickier and More Enduring
DESIGN	New and Prettier
PRICE	Lower
PROFIT	Larger

Your Jobber Sells It!

Prices for 1897.

Regular	35 CENTS A BOX {10 boxes in \$2.85 PER CASE {a case.
"Little"	13 CENTS A BOX {15 boxes in \$1.50 PER CASE {a case.

HOLDERS: 75c per box of 50.

ANTI-KAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

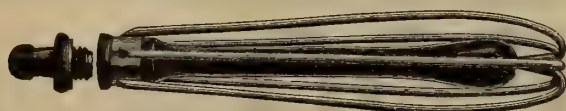
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTI-KAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts for action fluid.
No other instrument can cleanse.

Magic Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of the two staples:

ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

[B. Brandreth's Sons]

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE

(Registered Year 1887).

THE BEST HEALING SALVE IN THE MARKET

Put up in 2-ounce Tins.

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free to Any Druggist.

ADDRESS—

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

Established in 1876.

MAJOR'S CEMENT

**MAJOR'S RUBBER CEMENT.
MAJOR'S LEATHER CEMENT.**

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25c per bottle.

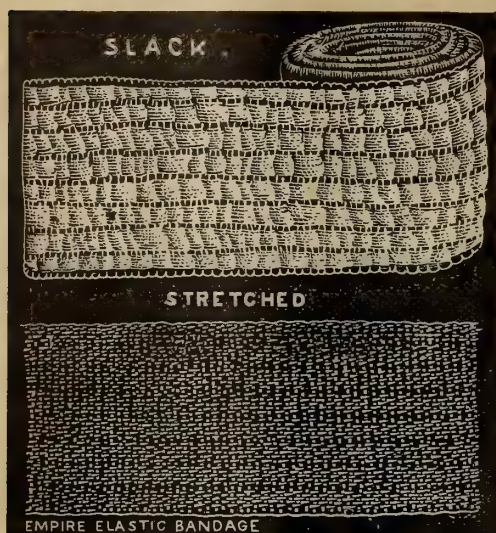
MAJOR CEMENT CO., 461 Pearl St., New York City.

is it asking too much to crave the privilege of sharing our profits with the retailer? We appreciate the value of the retail druggist's personal push in the sale of Cascarets and No-To-Bac, and are willing to pay for it. Every druggist who sells our goods and does not write us at once for our new and liberal proposition, in force Aug. 1, 1897, will lose money. Sterling Remedy Company, Chicago, Montreal, Can., or New York.

THE

Empire Elastic Bandage

Specially Adapted for Varicose Veins.



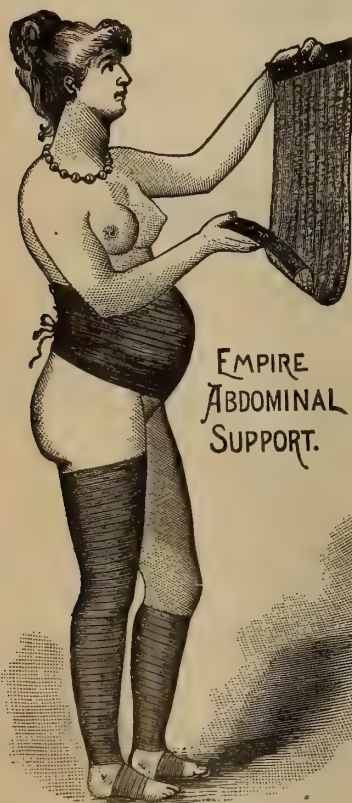
so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

Send \$1.00 for Three-Inch by Five-Yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance, (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Suporter should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

8 inches wide	-	-	-	-	\$ 2.50
11 inches wide	-	-	-	-	3.00
All Silk	-	-	-	-	10.00

Write for Quantity Prices.

THE

Empire Umbilical Truss

Is an Abdominal Supporter with Button Inserted at the Navel.



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporters, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1.25
Children	-	-	-	-	2.50
Adult	-	-	-	-	\$4.00

MANUFACTURED BY

The Empire Manufacturing Company,
Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

PHENALGIN

(Phospho-Ammonio-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE WHITE and having a strong ammoniacal taste and odor.

Phenalgin is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgin.

—MAY BE OBTAINED FROM—

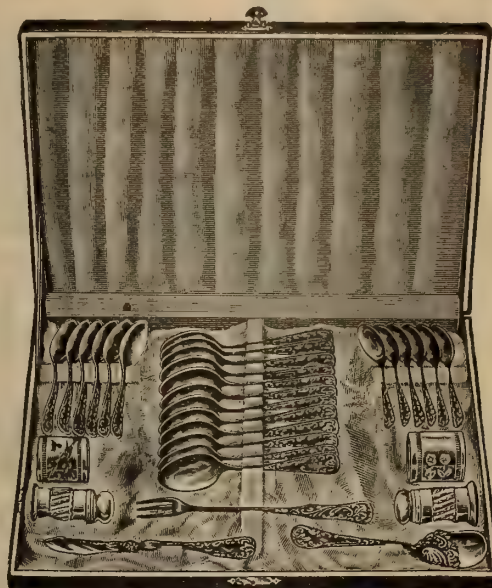
F. W. BRAUN & CO., Los Angeles, Cal.,
Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.
31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.



Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy,
beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Bond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

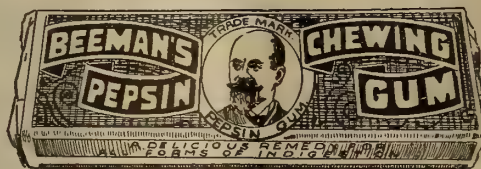
NEW YORK.



CARRIED IN STOCK BY F. W. BRAUN & CO.



CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO., - Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

**COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.**

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributors,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)

THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

Genuine
PearlIn the highest state of
PERFECTION.

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

For Sale by **F. W. BRAUN & CO.,**
LOS ANGELES and SAN DIEGO, CAL.

Price List and Samples Free.

F. W. GEDNEY

203 East 88th Street,

New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet



CROWN

LAVENDER SALTS



Distilled from the natural flowers of the Riviera. The latest
and finest Violet made, and the success of
the day in London and Paris.



CRAB-APPLE
BLOSSOMS



WAKE UP. And be just a little ahead of
Up to Date

..Take Advantage of Our..
Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock
..FREE..



THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.



*These
 Specialties*

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

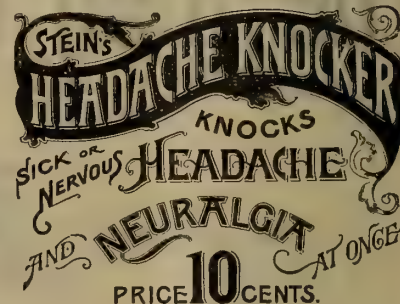
REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

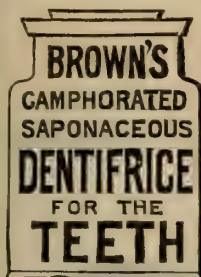


TRADE
 SUPPLIED
 BY
**F. W.
 BRAUN
 & CO.**
 Los
 Angeles
 Cal.

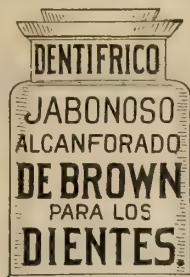


**Elliott
 Pharma-
 cal
 Company,**
 Sole
 Manfrs,
 St. Louis,
 Mo.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO.,

Los Angeles Local Distributors.

Wright's Myrrh Tooth Soap

(Antiseptic)



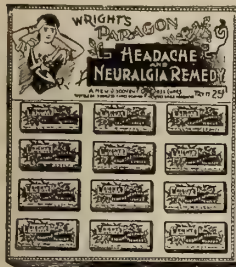
Sold in every country in the world!
Universally Endorsed by Druggists
and Dentists.

ELEGANTLY For show case display. Put up
in elegant china boxes and in
MOUNTED tin boxes for travelers. Attractive
advertising matter packed with each dozen.
We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display.
Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every
druggist who handles our Tooth Soap or Powder to inform us of that fact and we
will send him through his wholesale house a beautiful show card framed in
glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18
10-cent packages, the receipts from which more
than clear the cost of one dozen of the 25c size.
Positively the best Headache Remedy ever made.
Endorsed by Physicians, Press and Public. Sells at
sight. Makes its own friends. Builds its own
trade. A trial is all that is asked. Druggists per-
mitted to guarantee satisfaction. It is perfectly
harmless. Leaves no bad effect. Can be used in
powder or wafer form. Retail for 25c and pays a
nice profit. A good supply of attractive advertising matter packed with each
dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or
by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

NEW PRICES

ON

COLUMBIA BICYCLES

The Standard of the World.

1897 COLUMBIAS THE BEST BICYCLES MADE REDUCED TO \$75

1896 COLUMBIAS SECOND ONLY TO 1897 MODELS REDUCED TO 60

1897 HARTFORDS EQUAL TO MOST BICYCLES REDUCED TO 50

HARTFORDS Pattern 2, REDUCED TO 45

HARTFORDS Pattern 1, REDUCED TO 40

HARTFORDS Patterns 5 and 6, REDUCED TO 30

Nothing in the market approached the
value of these bicycles at the
former prices; what are
they now?

POPE MFG. CO. Hartford, Conn.

Catalogue free from any Columbia dealer; by
mail from us for one 2-cent stamp.

Sharp & Dohme's Dispensary Tablets

List of
bottle
of 100

ACID ARSENOUS.....	1-4 gr.	\$ 20
ACID ARSENOUS.....	1-2 gr.	20
ACID ARSENOUS.....	1 gr.	25
ACONITE ROOT, EXTRACT.....	1 gr.	25
ACONITINE, Pure, Cryst.....	1-4 gr.	1 50
ACONITINE, Pure, Cryst.....	1-2 gr.	2 50
ATROPINE SULPHATE.....	1-4 gr.	1 20
ATROPINE SULPHATE.....	1-2 gr.	2 00
ATROPINE SULPHATE.....	1 gr.	3 50
BELLADONNA, EXTRACT.....	1 gr.	25
COCAINE HYDROCHLORATE.....	1 gr.	1 50
CODEINE, Alkaloid.....	1 gr.	2 25
CODEINE PHOSPHATE.....	1 gr.	2 20
CODEINE SULPHATE.....	1 gr.	2 10
COPPER ARSENITE.....	1-8 gr.	25
COPPER ARSENITE.....	1-4 gr.	25
CORROSIVE SUBLIMATE.....	1-2 gr.	20
CORROSIVE SUBLIMATE.....	1 gr.	20
DIGITALIN, Pure.....	1-4 gr.	1 25
DIGITALIN, Pure.....	1-2 gr.	2 20
ELATERIUM, (Clutterbuck).....	1 gr.	1 00
HYOSCYAMINE SULPHATE.....	1-8 gr.	1 75
HYOSCYAMINE SULPHATE.....	1-4 gr.	3 25
HYOSCYAMINE SULPHATE.....	1-2 gr.	6 00
MERCURY, RED IODIDE.....	1 gr.	25
MORPHINE HYDROCHLORATE.....	1 gr.	1 20
MORPHINE SULPHATE.....	1 gr.	1 20
NUX VOMICA, EXTRACT.....	1 gr.	25
PILOCARPINE HYDROCHLORATE.....	1 gr.	7 00
SODIUM ARSENATE.....	1-4 gr.	20
SODIUM ARSENATE.....	1-2 gr.	20
SODIUM ARSENATE.....	1 gr.	25
STRYCHNINE, Alkaloid.....	1-4 gr.	25
STRYCHNINE, Alkaloid.....	1-2 gr.	45
STRYCHNINE, Alkaloid.....	1 gr.	80
STRYCHNINE ARSENITE.....	1-8 gr.	35
STRYCHNINE ARSENITE.....	1-4 gr.	55
STRYCHNINE ARSENITE.....	1-2 gr.	1 00
STRYCHNINE NITRATE.....	1-4 gr.	30
STRYCHNINE NITRATE.....	1-2 gr.	50
STRYCHNINE SULPHATE.....	1-4 gr.	25
STRYCHNINE SULPHATE.....	1-2 gr.	45
STRYCHNINE SULPHATE.....	1 gr.	80
TARTAR EMETIC.....	1 gr.	20

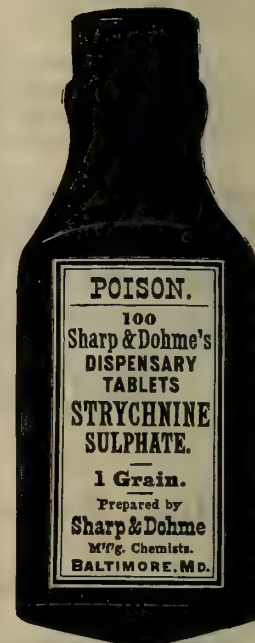
Accurately Weighed Carefully Made

Subject to usual trade discount.

CAUTION

These tablets are designed to be used at the dispensing counter only, for the purpose of facilitating the accurate weighing of the quantity of drug contained therein and stated on the label. They should never be sold in their present form and strength to the public, as each tablet contains a poisonous dose of the medicament.

For sale by F. W. BRAUN & CO.



GREEN MOUNTAIN



.. GUILD'S .. Asthma Cure..... Cures Hay Fever!

As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

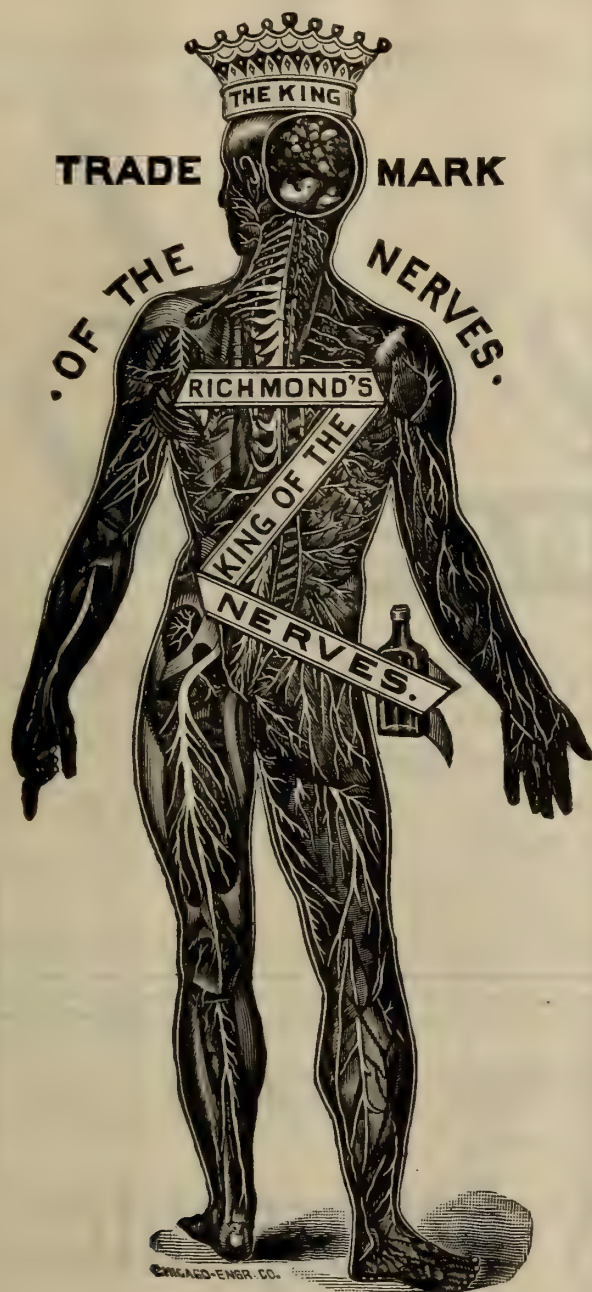
Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c. Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by F. W. BRAUN & CO.



RICHMOND'S KING OF THE NERVES

a remedy for

All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen.....	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill.

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet
TRADE MARK



Delicious

Satisfying



Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Hayden Manufacturing Company's

MATCHLESS

Wild Cherry Phosphates

...It Beats Them all...

One Bottle Will Make Four Gallons of a Delightful Summer Beverage.

In 8 ounce bottles, per dozen \$ 1.75

" 3 dozen lots \$1.65, 6 dozen lots 1.50

" 1 gross lot 16.00

Concentrated---for Soda Fountain.

1 pound bottles each \$.75

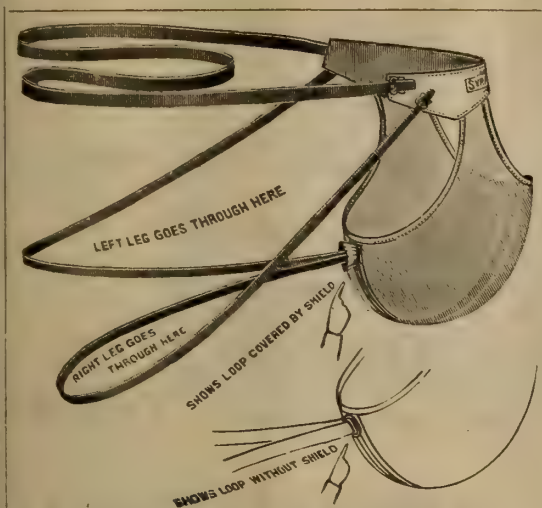
1 gallon packages " 4.50

The Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

THE "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other Suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum, (testicle sack) and should be worn in every case where there is any dropping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnasium exercises.

It Prevents development of varicocele (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from costiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same free of charge.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MFG. CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**



Better than
Tablets, or
Bottled Waters

Citrate Lithia.

Citrate Magnesia.

Hunyadi. Bromide Seltzer. Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

ARMSTRONG MANUFACTURING CO.

17-19 Union Street, Boston, Mass.

F. W. BRAUN & CO., Los Angeles.
Agents for Pacific Coast.

CHEAP, EFFECTIVE.

GRANULES.

EFFERVESCENT

The **Waverley** Bicycle

\$100
For VERY fastidious people.

\$60
A good wheel, very cheap.

The success of the Waverley Bicycle in '96 places it at the head of the leaders for '97. This year we produce a new and expensively made wheel, equipped with the only perfect bearings yet made—\$100.

Last year's famous model, greatly improved, has been reduced to \$60. The saving is in the cost of machinery.

PECULIAR excellence and FAIR PRICE have placed the Waverley AHEAD of all bicycles in points of sales, and the possession of FRIENDS

Write for Agents' TERMS

INDIANA BICYCLE COMPANY...

Pacific Coast Branch, 55 to 61 First St., San Francisco.

HARRY BROWN, Agent,
639 South Broadway,
Los Angeles, Cal.

A Drop in Price!

Taylor's Absorbent Cotton



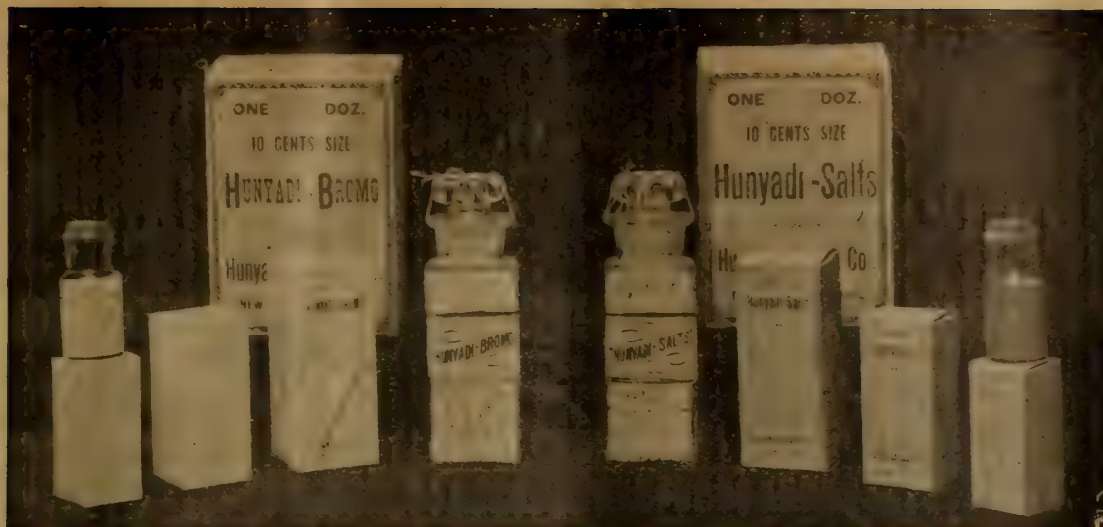
HAYDEN MFG. CO.
New York Office
116 John St.

We quote the following figures:

Purchasers of assorted lots will receive benefit of quantity prices.

	Per lb.	10 lb. lots.	25 lb. lots.
Pounds	30	25	23
½ pounds	35	30	28
¼ pounds	40	35	33
⅓ pounds	45	40	38
⅕ pounds	50	45	43

The "Star and Crescent" Brand is an assurance of excellence.



EFFERVESCENT “HUNYADI-SALTS” AND “HUNYADI-BROMO” TRADE MARK

A preparation in granular, effervescent form of the medicinal salts present in the Hungarian bitterwaters, combined with PHOSPHATE OF SODA.

A combination of “HUNYADI-SALTS” with Bromo.

TRADE PRICES:

10 cent size.....	Per Dozen, \$.80	50 cent size.....	Per Dozen, \$4.00
25 “ “	“ 2.00	1.00 size.....	“ 8.00

FREE with each order amounting to \$ 5.00—a one-half pound jar of either preparation.

FREE with each order amounting to \$10.00—five per cent discount and 1 doz. 10c. size.

Prepared only by **HUNYADI-SALTS CO.**, St. Louis and New York. **F. W. BRAUN & CO.**, Sole Agents for Southern California, Arizona and New Mexico.

Rat Cheese

POISON

IT'S A SELLER!



\$1.00 per doz. Packed 1 doz. in a box, with a decorated tin easel for counter display, one embossed tin hanger, one hundred circulars for distribution, four window posters and some blotters. The above attractive exhibit of artificial rats and mice for window display is given away with each retail order for one gross; 5 per cent. allowed on one gross orders.

ORDER THROUGH YOUR JOBBER

NEWTON M'F'G & CHEM'L CO., 95 WM. ST., NEW YORK

FOR SALE BY F. W. BRAUN & CO., LOS ANGELES, CAL.

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

THE ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

HOSPITAL TONIC OF PURE MALT & HOPS

A. GETTELMAN
BREWING CO.

EXTRACTORS
MILWAUKEE.
WIS.

THE BEST TONIC
FOR NURSING - A LIQUID
FOOD AND MILK PRODUCER.



CURES SLEEPLESSNESS INDIGESTION & CONSTIPATION.

THE BEST TONIC FOR THE NERVOUS.

THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.

FOR SALE ONLY AT DRUG STORES.

COPYRIGHTED 1894

With the first order for a barrel of 8 dozen is given a heavy Rubber Door Mat, together with a large picture medallion and a window show bottle, making a handsome and effective display.

F. W. BRAUN & CO.,

LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

F. W. BRAUN & CO.'S

DRUGGISTS' SUNDRIES DEPARTMENT.

WE HAVE RECENTLY ADDED TO OUR STOCK
...A FULL LINE OF _____

Violet's Extracts

Powders and Soaps

*This line has probably the largest sale in Europe
of any French Perfumery, and will certainly be favorably
received by the critical users in this country*

Handkerchief Extracts

*Packed 1-2 Dozen in partitioned wooden boxes,
any of the following odors, solid or assorted:*

*Heliotrope, Lily of the Valley, Iris Ambree, Iris Blanc, Musk,
White Rose, Vio de Parme, Ylang Ylang, Stephanotis, Jockey Club,
Violette, Peau de Espagne, Chypre, Lilas Blanc, Frangipanni*

No. 259—	5/8 oz.	Ball-stoppered Bottle.....	per doz.	\$2 00
" 260—	7/8 oz.	" "	"	3 25
" 261—	1 1/4 oz.	" "	"	4 25

*The following are packed 1-4 Dozen Solid Odors in handsome Carton, 1 1-4 oz. Glass-stoppered
Bottles:*

No. 1059—Primrose.....	per doz.	12 50	No. 1111—Extra Chypre	per doz.	12 50
" 1065—Ambree Royal.. ..	"	12 50	" 1107—Jasmin de Espagne...	"	12 50
" 1061—Violette Extra... ..	"	12 50	" 1051—Peau de Espagne.....	"	12 50
" 1084—Heliotrope Blanc.....	"	12 50	" 1058—Acacia	"	12 50
" 1129—White Rose... ..	"	12 50	" 1093—Violette de Parme ..	"	10 00

Toilet Waters

No. 1095—Eau de Violette. per doz. \$8 00

Soap

No. 1092—Violette per doz. \$4 50 || No. 1064—Ambree Royal..... per doz. \$9 00

Face Powder.. *White, Rose or Rachel*

No. 1097—Violette de Parme... per doz. \$5 25 || No. 1071—Ambree Royal (^{2 pieces}_{in a box}) per dozen ^{boxes} \$30 00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

..SHOE.:.DRESSINGS..



WE HAVE IN STOCK A LINE OF THE
LEADING PREPARATIONS FOR SHOES
AND OFFER THEM AT THE LOWEST
PRICES



...LIQUID POLISH FOR BLACK SHOES...

Whittemore's GILT EDGE POLISH,	per doz.	\$2 00
Brown's FRENCH DRESSING	"	1 80
" SATIN POLISH	"	90
Wolff's ACME POLISH	"	1 67
Bixby's ROYAL POLISH	"	90
Day & Martin's, Liquid, in stone jars, small	"	1 25
" " " " " med.	"	2 25
" " " " " lge.	"	3 15

::——PASTE FOR BLACK SHOES——::

Bixby's medium	per doz.	40
" large	"	85
Marcerou's small	"	50
" medium	"	90
" large	"	1 15
Day & Martin's, medium	"	30
" " large	"	50

Polish for Tan, Red, Brown and Russet Shoes

Whittemore's Ox Blood Comb'n Polish for Red Shoes,	per doz.	\$2 00
" Nobby Brown " Brown "	"	2 00
" Dandy " Russet "	"	2 00
Bixby's Satinola Comb'n Polish, small, for Tan Shoes,	"	75
" " " large, " "	"	1 50
" Satinola Paste, large, for Tan Shoes	"	75

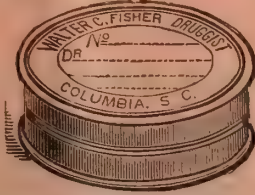
F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

EXTREMELY LOW
PRICES ON...

PILL AND POWDER BOXES

Order at
Once!

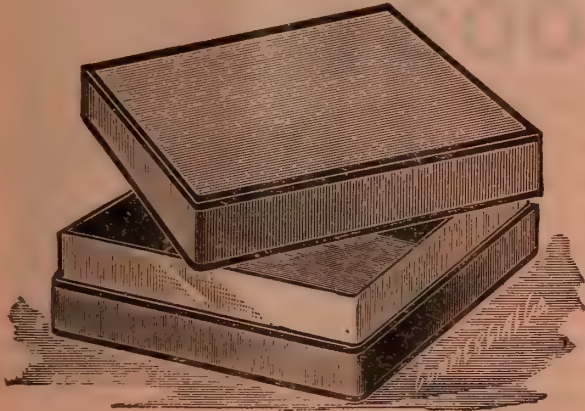
THESE PRICES MAY ADVANCE AT ANY MOMENT.

**Round Shouldered, French Edge Pill Boxes.**

Without Printed Label.

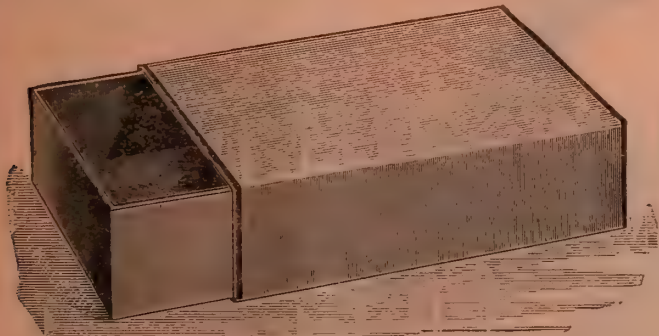
Covered with fine bronze paper, 4 white edges, 1 gross in box.

No. 29. diam. of lid, 1 1/4 in., depth of box, 7-16 in., per gro.,	50c
No. 30, " " 1 1/2 in., " " 9-16 in., " "	50c
No. 31, " " 1 3/4 in., " " 11-16 in., " "	50c
Nos. 29, 30, 31, nested, 1 gross in box, per gross	50c

**Square-Shouldered Boxes for Powders and Pills.**

Covered with fine glazed paper, assorted colors, four glazed edges.

No.	Gross.
110, square of lid, 1 3-16x1 3-16 in., depth of box, 7-16 in.	\$2 00
111, " " 1 9-16x1 9-16 in., " " 1-2 in.	2 25
112, " " 1 13-16x1 13-16 in., " " 5-8 in.	2 50

**Sliding Boxes for Powders and Lozenges.**

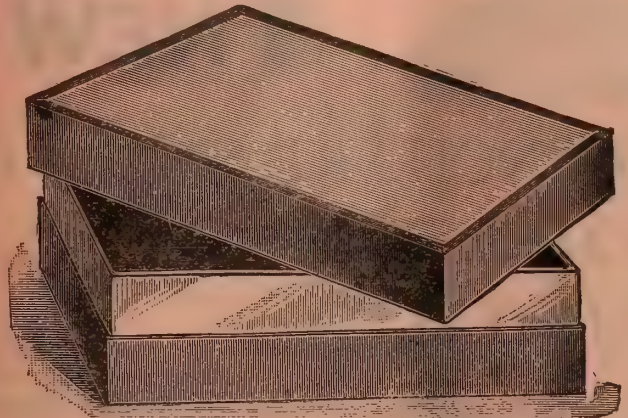
Covered with White Glazed Paper.

No.	inch.	in. gross.
76 1/2—Square of top of form, 2 1/4x1 1/4, depth of slide, 3/8		\$ 65
77 1/2— " " " 2 1/2x1 1/2, " " 3/4		75
78 1/2— " " " 2 3/4x1 3/4, " " 7/8		85
177 1/2— " " " 3 1/4x2 1/4, " " 1 1/8		1 30
178 1/2— " " " 3 7-16x2 3/8, " " 1 1/4		1 50
Nos. 76 1/2, 77 1/2, 78 1/2 nested, 4 doz. of each size in every gross,		75
Covered with Fine Gold Star Paper, Assorted Colors.		
No.		Gross
79—Square of top of form, 2 1/4x1 1/4 in. depth of slide, 5/8 in.		1 25
80— " " " 2 1/2x1 1/2 in. " " 3/4 in.		1 35
81— " " " 2 3/4x1 3/4 in. " " 7/8 in.		1 45

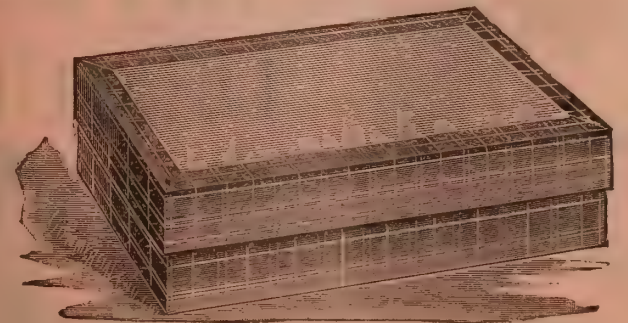
German Sizes of Labeled Boxes.

Round, with projecting edge, covered with glazed paper, assorted colors, four glazed edges, blank label on top of lid.

	Diameter of lid.	Depth of box.	Per gross.
1a	1 1-4 in.	7-16 in.	\$ 1 30
2a	1 1-2 in.	9-16 in.	1 40
3a	1 3-4 in.	11-16 in.	1 50
4a	2 1-16 in.	3-4 in.	1 60
5a	2 7-16 in.	7-8 in.	1 75
6a	2 3-4 in.	1 in.	2 00
7a	3 in.	1 3-16 in.	2 50
8a	3 5-16 in.	1 7-16 in.	3 00
9a	3 13-16 in.	1 9-16 in.	3 50
10a	4 1-4 in.	1 10-16 in.	4 00

**Oblong-Shouldered Powder Boxes:**

No.	Gross
No. 164, square of lid, 2 5-16x1 in., depth of box, 3/4 in.,	\$1 60
No. 163, " " 2 9-16x1 in., " " 7/8 in.,	1 80
No. 162, " " 2 13-16x1 in., " " 1 in.,	2 00

**Seidlitz and Soda Powder Boxes.**

No. 91, plain, covered with calico paper, assorted colors, square of lid, 3 1/2x2 1/2 in., depth of box, 1 in., per gross	\$1.25
No. 97, plain, covered with calico paper, assorted colors, square of lid, 4 1/2x3 in., depth of box, 1 1/2 in., per gross	1.60
No. 101 1/2, shouldered, covered with plaid paper, assorted colors, same size as No. 97, per gross	4.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

...NIPPLES--NEW STYLES...

CLINGFAST.....	per doz.....	\$ 30;	per gross, \$3 50
CLEANFONT.....	"	25;	" .. 3 00
ANTI-COLIC	"	30;	" .. 3 50

..AND ALL THE OTHER LEADING STYLES..

NEW GOODS

BLANCHARD'S
MENTHOL
INHALER

...Made of Hard Rubber and
containing the finest
Menthol crystals

PACKED 1 DOZEN ON HANDSOME DISPLAY CARD

Retails for 50c. Price per doz., **\$4 00**

SPECIAL OFFER..

COLGATE'S DEMULCENT SHAVING STICKS

With each dozen of Demulcent Sticks, 25c. size, at **\$1 40** per doz., we will send free of charge, **2 doz. Demulcent Sticks, 10c. size.**

These goods are now packed in handsomely lithographed tin tubes, which are a great improvement on the old style package.

An order for **1½** doz. large size secures **3** doz. small size, put up on an attractive easel for counter display.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Seely's Perfumes

and Toilet Preparations

We now have the following goods of this well known maker in stock :



HANDKERCHIEF EXTRACTS in bulk put up in 9 oz. Plain Ball-stopper Bottles.

REGULAR ODORS \$3.75 per lb.

Crab Apple Blossom	Heliotrope	Orange Blossom
English Hedge Violet	Jockey Club	Rose Geranium
Frangipanni	Lily of the Valley	Purple Lilac
Stephanotis	Wood Violet	White Rose
White Heliotrope	Ylang Ylang	Mary Anderson
Fleur de Lis	Lillian Russell	Pink Carnation

Special Odors..

Peau de Espagne	\$5 40	per lb.
Japonaza	4 00	"
Musk	4 00	"
Violet Flowers	6 00	"
Jubilee Rose	6 00	"

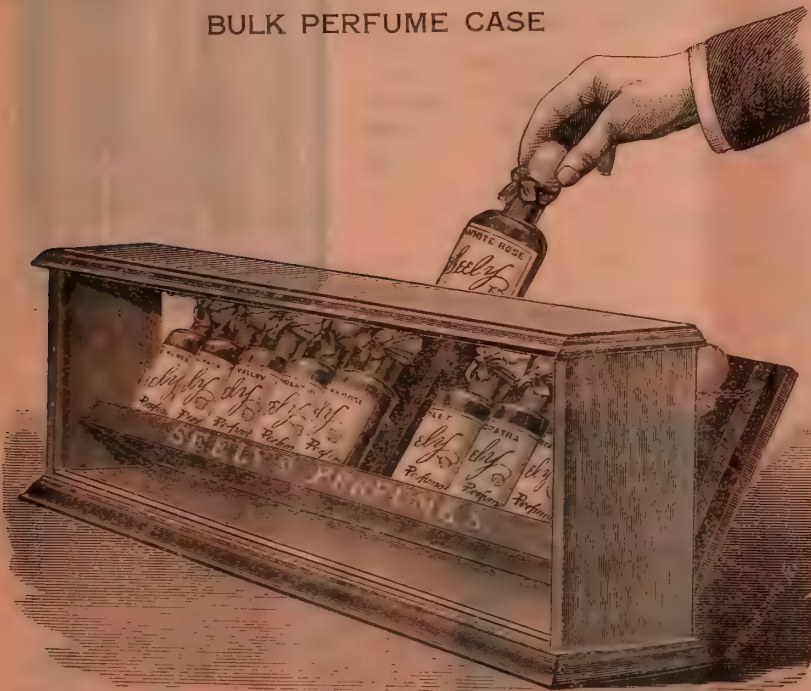
In addition to the bulk orders we carry an extensive line of SEELY EXTRACTS in fancy Bottles and Cartons

Dime Extracts.. 2 Dozen Assorted per doz. Odors in a Card 75c.



FAC SIMILE
9 Oz. Bottle

BULK PERFUME CASE



Made of Polished Oak, Velvet Lined, with Plate Glass Front.
Bottles always in view of customers, yet out of dust, and easily removed.

FURNISHED FREE WITH ORDERS FOR 10 LBS.
OF SEELY'S PERFUME AT REGULAR PRICES.

IN LIEU OF ALL OTHER ADVERTISING MATTER.

• Toilet Preparations •

VIOLET TOILET WATER

4 oz	per doz.	\$4 00
8 "	"	7 20

CHERRY TOOTH PASTE

Tubes.	per doz.	\$1 75
Jars.....	"	2 00

LAVENDER SALTS

Per doz.....	\$1 85
--------------	--------

COLD CREAM

Per doz.....	\$2 00
--------------	--------

EAU DE QUININE

Per doz	\$3 50
---------------	--------

ODONTINE TOOTH WASH

Per doz.....	\$1 75
--------------	--------

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Big Reduction in Prices of

Ointment, Cold Cream and Glycerine Jars.

FULL GROSS LOTS MUST BE ORDERED TO OBTAIN GROSS PRICES.

COLD CREAM JARS.

OPAL GLASS.



	Per Doz.	Per Gross.
½ oz.	\$0.30	\$3.00
1 oz.	35	3.50
2 oz.	60	6.50

GLYCERINE JELLY JARS.

FLINT GLASS—
NICKEL SCREW CAPS.

	Per Doz.	Per Gross.
1 oz.	\$0.35	\$3.65
2 oz.	45	4.80
4 oz.	75	7.50



SQUAT OINTMENT JARS.

NICKEL SCREW COVER

	OPAL.		AMBER.	
	Per Doz.	Per Gross.	Per Doz.	Per Gross.
¼ oz.	\$0.25	\$2.50	\$0.25	\$2.50
½ oz.	30	2.80	30	2.80
1 oz.	35	3.65	35	3.65
2 oz.	40	4.50	40	4.50
3 oz.	50	5.50	50	5.50
4 oz.	60	6.00	60	6.00
8 oz. . . . .	..	..	1.00	10.00
16 oz. . . . .	..	..	1.40	15.00

TALL OINTMENT JARS.

OPAL GLASS—
NICKEL SCREW COVER.

	Per Doz.	Per Gross.
¼ oz.	\$0.25	\$2.50
½ oz.	30	3.00
1 oz.	35	3.90
2 oz.	45	5.00
3 oz.	50	5.75
4 oz.	60	7.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



Musical Goods.

Violin Strings.

MAZZONI GUT. EXTRA FINE, SMOOTH STRING.		RUSSIAN GUT. EXTRA FINE, ROUGH STRING.		NAPLES GUT. GOOD SMOOTH STRING.	
E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$2.00
A or 2nd	" 3.00	A or 2nd	" 3.00	A or 2nd	" 2.00
D or 3rd	" 3.50	D or 3rd	" 3.50	D or 3rd	" 2.50
G or 4th	per doz, 60	G or 4th	per doz, 60	G or 4th	per doz, 50
IMPERIAL GUT. A GOOD STRING TO RETAIL FOR 10C.		STEEL STRINGS.		VIOLIN STRINGS IN SETS.	
E or 1st	per bdle, \$1.50	E or 1st, silvered wire	per doz, 15c	Gut sets	per set, 35c
A or 2nd	" 1.50	A or 2nd, " "	" 15c	Steel sets	" 10c
D or 3rd	" 1.50	D or 3rd, " "	" 15c		
G or 4th	per doz, 38	G or 4th, spun on wire	" 35c		

Guitar Strings.

MAZZONI GUT. EXTRA FINE SMOOTH STRING.		RUSSIAN GUT. EXTRA FINE ROUGH STRING.		NAPLES GUT. GOOD SMOOTH STRING.	
E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$3.00	E or 1st	per bdle, \$2.00
B or 2nd	" 3.00	B or 2nd	" 3.00	B or 2nd	" 2.00
G or 3rd	" 3.50	G or 3rd	" 3.50	G or 3rd	" 2.50
IMPERIAL GUT. A GOOD STRING TO RETAIL FOR 10C.		SPUN ON SILK. USE THESE TO COMPLETE ANY GUITAR SET.		STEEL STRINGS.	
E or 1st	per bdle, \$1.50	D or 4th	per doz, 60c	E or 1st, silvered steel	per doz, 25c
B or 2nd	" 1.50	A or 5th	" 60c	B or 2nd, " "	" 25c
G or 3rd	" 1.50	E or 6th	" 75c	G or 3rd, " "	" 25c
				G or 3rd, spun on steel	" 40c
				D or 4th, " " "	" 50c
				A or 5th, " " "	" 50c
				E or 6th, " " "	" 60c

Mandolin Strings.

E or 1st, silvered steel	per doz, 15c
A or 2nd, " "	" 15c
D or 3rd, spun on steel	" 25c
G or 4th, " " "	" 35c
MANDOLIN SETS.	
8 strings in box, 2 of each letter	per set, 30c

Banjo Strings.

GUT.		STEEL.	
B or 1st and 5th	per bdle, \$2.00	B or 1st and 5th, silvered steel	per doz, 25c
G or 2nd	" 2.00	G or 2nd, silvered steel	" 25c
E or 3rd	" 2.75	E or 3rd, " "	" 25c
SILK.		A or 4th, spun on wire	" 35c
A or 4th, spun on silk	per doz, 75c		

VIOLIN TAIL PIECES,
 PEGS, ROSIN,
 AND BRIDGES.

HARMONICAS.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

RECENT ADDITIONS TO STOCK

MELLIER'S HANDKERCHIEF EXTRACTS

QUADRUPLE STRENGTH

REGULAR ODORS

\$3 50 per lb. (18 fluid ounces), packed in ½ lb. glass-stoppered bottles.

Ascension Lily
Parma Violet
Wood Violet

Orchid Bloom
White Rose
Lily of the Valley

Crab Apple
Heliotrope
Pond Lily

Jockey Club
Peach Blossom
Ylang Ylang

SPECIAL ODORS

\$4 00 per lb. (18 fluid ounces.)

AMERICAN BEAUTY

VIOLETS

MAY BELLS

PEAU DE ESPAGNE

Mellier's Regular, ½ oz.....per doz. \$2 00
" " 1 " " 3 50

Ribot's, 1 oz.....per doz. \$2 00
" 4 " " 4 00

Mellier's 10c. trial size "Mirror Champagne".....per gross \$9 00

1 MIRROR FREE WITH EACH GROSS



Chamois Skins = =

We beg to inform the trade that we have purchased the entire stock of the California Chamois Works, who have discontinued business, and we will offer this well-known line at greatly reduced prices, as long as the stock lasts.

These chamois are first-class in every respect, and were at the old prices, the cheapest skins shown in this country.

Write for samples and prices.



SINCE the introduction into medical practice by Garrod, of the Lithium Salts for the treatment of rheumatism, their value has been so thoroughly demonstrated, it is superfluous for the manufacturing chemist to add anything as to their efficacy in the treatment of the *subacute and chronic cases of rheumatism, rheumatic gout, uric acid diathesis, in renal calculi composed of uric acid, and in irritable bladder from an excess of acid in the urine.* It has, however, been almost universally conceded, that the most effective and agreeable form of administering these salts is in carbonic acid water; this is often troublesome, and inconvenient as well as expensive. Our Effervescent Lithia Tablets obviate all these objections. A Tablet dropped into a tumbler of moderately cold water, will in a few moments entirely dissolve with decided effervescence, producing a delicious sparkling draught. Physicians will appreciate the convenience, utility and many advantages these Tablets possess over any other form of prescribing Lithium Salts.

The most popular natural Lithia Water so extensively used contains but about two and one-half grains of the Lithium Salt to the gallon. The dose of the Artificial Lithia Water, as prepared from our Compressed Tablets, can be regulated very readily, by dissolving one or more in any desired quantity of water, from a tumblerful to a pint, quart or gallon, and taken as may be indicated.

5-gr. Tablets, put up in Bottles of 50 . . \$4.00 per dozen bottles

3-gr. Tablets, put up in Bottles of 40 . . 3.00 per dozen bottles

JOHN WYETH & BROTHER,

Manufacturers of Medicinal Preparations,

THE ONLY LITHIA TABLETS THAT
DISSOLVE WITH SPARKLING EFFERVESCENCE,
AND YIELD A CLEAR SOLUTION.

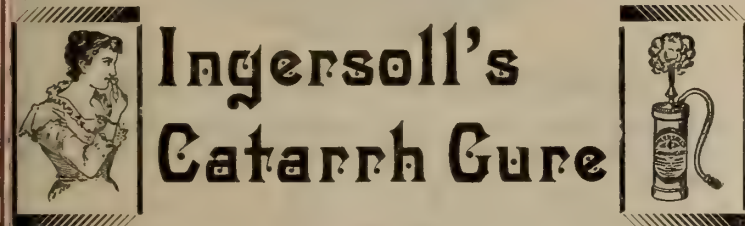


SPECIFY WYETH'S
WHEN ORDERING.

PHILADELPHIA.

FOR SALE BY ALL THE JOBBING DRUGGISTS.

The Great Non-Cocaine Remedy . .



AND POWDER BLOWER

CURES CATARRH, COLDS, SORE THROAT,
HEADACHE, HAY FEVER, ASTHMA,
AND ALL DISEASED CONDITIONS
OF THE NOSE AND THROAT . . .

PERFECTLY HARMLESS and Contains Nothing Injurious

RELIEVES AT ONCE. CURES PROMPTLY.
IT IS PLEASANT AND POSITIVE.
IT IS CONVENIENT TO USE AND TO CARRY

Price, Complete, 50c.
Box of Powder for refilling Blower, 25c.

INGERSOLL'S CATARRH CURE

. 1012 Medina Temple, CHICAGO

Trade Supplied by
F. W. BRAUN & CO., Los Angeles, Cal.

ESTABLISHED 1810.

SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE, WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT
PARSONS' PILLS,
SHERIDAN'S CONDITION POWDER

I. S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (P.O. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

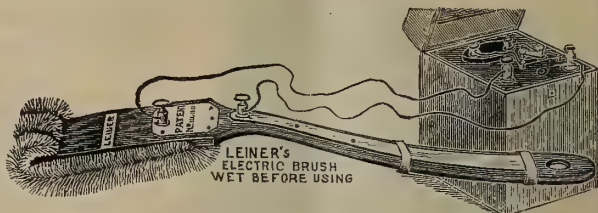
Leiner's Patent Combined Bath AND FLESH BRUSHES.

The Reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles.



THE STANDARD MANUAL OF SODA AND OTHER BEVERAGES

By A. EMIL HISS, Ph. G., Associate Editor of the "STANDARD FORMULA."

The Most Complete Book of its kind in the World, including All the Best Staple Soda Drinks; All the Latest Fancy Soda Drinks,



Coloring Agents, Foams, Extracts, Fruit Juices, Essences, Syrups, Meads, Phosphates, Beers, Ales, Lactarts, Ales, Egg Drinks, Milk Drinks, Cream Drinks, Medicinal Drinks, Fancy Drinks, Hot Soda Drinks, Ice Cream, etc. Also Ciders, Fruit Wines, Liqueurs, Bitters, Cordials, Cremes, etc. Also Beef Tea. Flavorings, Baking Powders, Butter Colors, Curry Powders, Infants' and Invalids' Food, Kumyss and Kefir Preparations, Peptonized Foods, Vinegars, etc.

OVER FIFTEEN HUNDRED FORMULAS.

Many of the formulas are especially contributed by the most successful dispensers in the principal cities from their most celebrated specialties.

A handsome volume—Complete. Reliable. Up-to-Date. Indispensable. A Book calculated to earn more than its price in every day's profits.

Octavo, 250 Pages. Cloth, \$4.00; Sheep, \$5.00, Postpaid.

G. P. ENGELHARD & CO., Publishers, Chicago.

Orders solicited by F. W. BRAUN & CO., Los Angeles.

The Famous Lablache Face Powder



THE ONLY PERFECT TOILET POWDER IN THE MARKET.

Over One Million Boxes Sold Annually. Four Shades: Flesh, White, Pink and Cream. Price, per box, 50 cents. Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by F. W. BRAUN & CO.,
Los Angeles, Cal.

Medical Insecto...

What
Is
It
???

The best Destroyer of LICE, MITES, COCK-ROACHES and VERMIN, and the BEST DISINFECTANT yet Discovered

75 Cents Per Dozen

FOUR DOZEN IN CASE

BUY IT

TRY IT

THE ZUCKER MANUFACTURING CO., Props.
SAN FRANCISCO, CAL.

F. W. BRAUN & CO. Sell it.



Taite's Decorated Talcum Powder Boxes
WITH PERFORATED WHEELS.

Lids can be furnished labeled "Borated," "Plain," "Perfumed," or "Carbolyated" Talcum, handsomely lettered on top. These boxes with special designs made to order.

JOSEPH G. TAITE'S SONS,

MANUFACTURERS OF
Decorated Tin Boxes, Druggists' Tinware, Specialties,
PHILADELPHIA, PA.

OUR CIGAR DEPARTMENT

THE success we have met with in this Department during the past twelve months has been very gratifying, as it convinces us that the goods we have are thoroughly satisfactory, and not only please the dealers but also the smokers.

Order your cigars from us and you will never have much capital tied up in dead and unsalable stock.

OUR LEADERS ARE

"VICENTE PORTUONDO," Cuban Hand Made.

Caballeros	5	in	2 bundles . Boxes of 100,	60.00
Travatos	4 $\frac{3}{4}$	"	loose	100, 60.00
Conchas Especiales,	4 $\frac{1}{4}$	"	loose,	150, 60.00
Londres Grandes,	5	"	1 bundle	100, 60.00
Metropolitan,	4 $\frac{1}{4}$	"	1 bundle	50, 55.00
Londres Chicos,	4 $\frac{3}{8}$	"	1 bundle	100, 35.00
Vegueros	4 $\frac{1}{4}$	"	loose,	50, 35.00
Opera Reinas,	4	"	2 bundles	100, 35.00

ALL CIGARS MADE IN THIS FACTORY ARE STRICTLY CUBAN HAND WORK, ABSOLUTELY PURE, AND MADE FROM THE FINEST HAVANA TOBACCOS.

EL PRINCIPE DE GALES, Key West.

Reina Chica	3 $\frac{3}{8}$	in	Boxes of 100.	\$ 65.00
Petit Bouquet	3 $\frac{3}{4}$	"	" 25.	92.50
Caballeros	4 $\frac{1}{2}$	"	" 100.	92.50
Caballeros Especiales	4 $\frac{1}{2}$	"	" 100.	82.50
Puritanas	4 $\frac{1}{2}$	"	" 50.	80.00

MORMON GIRL

Conchas Selectos	4 $\frac{1}{2}$	in.	Boxes of 50.	35.00
Reina Victoria.	4 $\frac{3}{4}$	in.	" 100	35.00

NORTHLAND, Clear Havana Hand Made.

Alaska.	4 $\frac{1}{4}$	"	Boxes of 50	60.00
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HOFFMAN HOUSE BOUQUET

Perfectos Finos	Boxes of 25	\$75.00
Rothschilds	" 50	70.00
Favoritas	" 50	60.00

ADMIRAL STOCKTON

Caballeros	Boxes of 100	70.00
Bouquet Elegantes	" 50	65.00
Favoritas	" 50	60.00

FLOR DE ROBY

Conchitas	Boxes of 50	58.00
Caballeros	" 100	80.00

FOOTLIGHTS	50s and 100s	35.00
LITTLE WILLIES	100s	33.00
CHAMPION	4 $\frac{3}{8}$ in., five in carton	Boxes of 250 14.50

F. W. BRAUN & COMPANY

PRICES OF

"CLEANFONT" NIPPLES

Reduced to \$3.00 per Gross Net.

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark). Ribbed Inside.

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware AND Sundries

52 Park Place, New York, and 18 Blackstone St., Boston.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

\$12.00

Twelve Dollars
is the amount you receive
for them.

\$8.00

Eight Dollars
is the amount you usually
pay for them.

\$6.00

Six Dollars
is the amount you ought
to pay for them.

100 Per Cent Profit

The regular price of Krause's Headache Capsules is \$4.00 per carton. Each carton containing 2 dozen boxes, that retail for 25 cents per box. We are in a position to make you an especial offer of **25 per cent discount** from regular price on a 2-carton order.

**2 CARTONS
KRAUSE'S HEADACHE CAPSULES,
\$6.00 NET.**

Send in your order while we are in a position to make you this offer.

F. W. BRAUN & CO.
LOS ANGELES, - - CALIFORNIA

AMMONOL**The Stimulant
Antipyretic and Analgesic**

AMMONOL is one of the products of Coal-tar and differs from the numerous similar products in that it contains Ammonia in active form. As a result of this AMMONOL possesses marked stimulating and expectorant properties. The well-known cardiac depression induced by other Antipyretics, has frequently prohibited their use in otherwise suitable cases. The introduction of a similar drug, possessed of stimulating properties, is an event of much importance. AMMONOL possesses marked anti-neuralgic properties and it is claimed to be especially useful in cases of dysmenorrhoea.—*The Medical Magazine, London.*

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.
Ammonol Salicylate Powdered	
Ammonol	Tablets.
Ammonol Lithiated	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Peptonate	
Ammonol Bromide	
Ammonol Camphorated	
Ammonol with Camphor and Codeine	
Ammonol et Ipecac et Opium	

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

Ammonol may be obtained from all Leading Druggists. Send for "AMMONOL EXCERPTA," a 48-page Pamphlet.

THE AMMONOL CHEMICAL CO., New York, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

**Welch's
Concord
Grape
Juice**

MEDICINAL
—
BEVERAGE
—
COMMUNION
—
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

Quarts—1 dozen in case	case, \$5.50	5 cases, \$5.25
Pints—2 " " doz.	\$3.10	6.00
1/2 pint—3 " " doz.	1.75	5.00

Sold by F. W. BRAUN & CO.

Seal of Maryland . . .

❖ ❖ PURE RYE.

Distilled from Select Grain.

In Bottles Only _____

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A.	10 Min. Capsules, Pure E. I. Sandal Oil, 12 in box, per dozen,	\$2.25
" " 53.	10 " " " " " " 24 " "	4.25
" " 54.	10 " " " " " " 36 " "	6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot "PERLOIDS."

5 minims capacity.	421A. PERLOIDS	} Pure E. I. Sandal Oil	} Vials of 40. per dozen	\$ 4 75
	421B. " "					80 " 9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE
(ESTABLISHED 1836)

H. PLANTEN & SON
NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard

HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines:

EXPECTORANT,	SANATIVE PILLS
ALTERATIVE,	HAIR TONIC,
TONIC	LINIMENT,
VERMIFUGE,	OR
CARMINATIVE	COUNTER
BALSAM.	IRRITANT.

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S

PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE COMPLETE AND PERFECT RESTORATION OF THE MENSTRUAL FUNCTIONS WHEN SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhœa, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

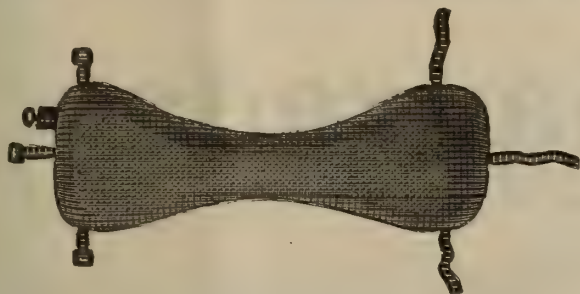
are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

.. THIS IS NOT ..

A BIRD'S-EYE VIEW —OF THE— SEA OF GALILEE



However, the utility of the PECULIAR SHAPE of the
Sprague Adjustable Water Bottle.

will be evident when you see how perfectly it covers all parts
 of the head usually afflicted with NEURALGIA, etc.

THE B. F. GOODRICH CO.
 ————— AKRON, OHIO.

BRANCHES:

NEW YORK, 66 Reade St.
 CHICAGO, 141 Lake St.
 SAN FRANCISCO, 35 New Montgomery St.

We Are Anxious

To increase your demand for
 DR. KLINE'S

Great Nerve
Restorer

By Sending Free Sample Bottles of it; also Handsome
 Display card and advertising matter with your card printed
 thereon.

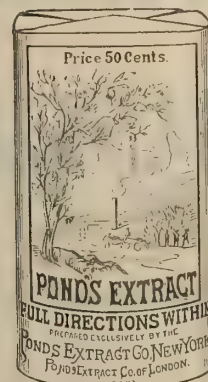
Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

POND'S EXTRACT

Honesty
 is the
 Best
 Policy.



50 Years
 the
 Standard
 of
 Excellence.

Fac-simile of Bottle with Buff Wrapper

DO NOT When people show the good sense to demand POND'S EX-
 TRACT, attempt to sell them something else.

CAUTION.

Common law perfectly protects Trade Marks. Persons selling any other prepara-
 tion representing that it is POND'S EXTRACT, or the same as POND'S EXTRACT, render
 themselves liable to a fine and imprisonment.

We will be pleased to furnish any dealer, on request, printed
 matter with his name and address thereon.

POND'S EXTRACT CO.,
 76 FIFTH AVE UE. NEW YORK.

VICENTE PORTUONDO



HIGH GRADE
Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos
 grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars
 Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with
 prices.

F.W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego
 Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

AN OPEN LETTER TO DRUGGISTS.

WE ARE ASSERTING IN THE COURTS OUR RIGHT TO THE EXCLUSIVE USE OF THE WORD "**CASTORIA**," AND "**PITCHER'S CASTORIA**," AS OUR TRADE MARK.

I, DR. SAMUEL PITCHER, of Hyannis, Mass., was the originator of "Pitcher's Castoria," the same that has borne and does now *on every* bear the fac-simile signature of *Chas. H. Fletcher* wrapper. This is the original "Pitcher's Castoria" which has been used in the homes of the mothers of America for over thirty years. **Look Carefully** at the wrapper and see that it is the kind you have always bought, *on the* and has the signature of *Chas. H. Fletcher* wrapper. No one has authority from me to use my name except The Centaur Company of which Chas. H. Fletcher is President.

March 8, 1897.

Samuel Pitcher M.D.

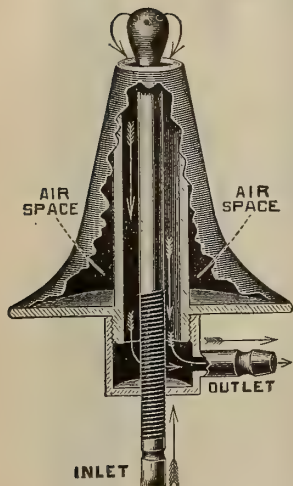
\$33.60 Per Gross, \$2.80 Per Dozen.

Jobbers Sell in Gross Lots 5 per cent. and $2\frac{1}{2}$ per cent. off.

The Kind You Have Always Bought.

The Knap Improved Vaginal Syringe,

Made of Hard Rubber.



THE ADVANTAGES:

- 1st. No wetting of bedding or clothing.
- 2nd. Will thoroughly wash the vagina.
- 3rd. The air space prevents the cone from getting hot, and injections may be taken 30 degrees hotter with this syringe than with others.
- 4th. No inconvenience; no dread of the douche and consequent failure to take it.

PRICES.

- No. 1, Nozzle and escape tubing per doz, \$15.00
- No. 2, Bulb syringe and escape tubing, per doz, 18.00
- No. 3, Fountain syringe and escape tubing per doz, 21.00

Mfgd. by C. E. BLAKE CO., for
F. W. BRAUN & CO., Los Angeles, Cal.

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

— Druggists have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

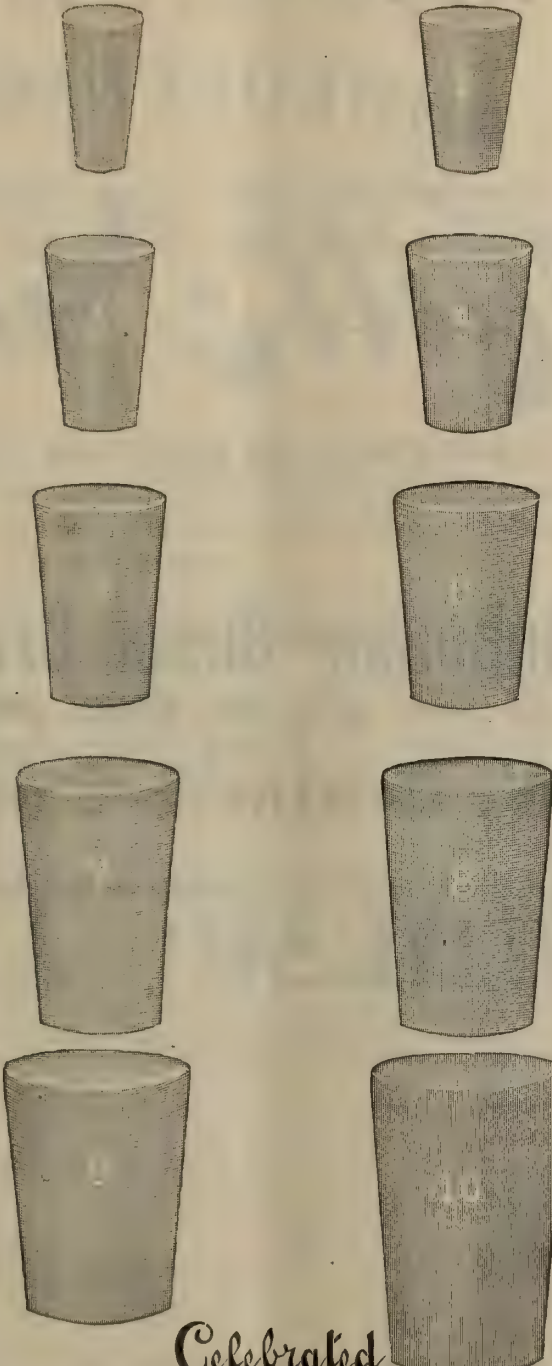
PRICE:			
Per dozen			\$ 5.00
3	"	lots	4.75
6	"	"	4.50
1 gross	"	"	48.00

MATCHLESS PHARMACAL CO.,

30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.



Celebrated
GOLD LABEL BRAND
PRESCRIPTION
CORKS.
Nos 1 TO 10 INCLUSIVE

PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

READ THESE!

THE KONDON MFG. CO.
Minneapolis, Minn.

CANTON, Ohio, March 16, 1897.

DEAR SIR:

Please say who are your agents for Kondon's Catarrhal Jelly in Canton, Ohio. My wife has tried a sample and must have more at once—it is the first relief she has experienced from dry catarrh for years, has tried everything. I have been a druggist and know for a certainty.

Yours truly,
W. C. KEELER.

THE KONDON MFG. CO.,
Minneapolis, Minn.

CANTON Ohio, March 22, 1897.

DEAR SIR:—Enclosed please find stamps for tube sent very thoughtfully of you, (bill enclosed), and kindly send another tube to F. P. Barr, C. C. & S. R. R., car accountant's office, Canton, O. He has got the worst catarrh, for a young fellow of 19 years, I ever saw. I gave him some this morning and his head is much better this p.m. He is surprised. This young man's uncle, P. H. Barr, is one of the leading druggists here. You can use our names for reference.

Yours truly, W. C. KEELER.

P. S.—Allow me to say I had a bad cold in my head this morning, used up two handkerchiefs before coming to office. Two doses cleared it up.

F. W. Braun & Co.

—SOLE AGENTS FOR—
Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen
Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz.
and an order for 1½ dozen

Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz.
and we will send you free and prepaid ½ dozen
each size of the Jelly and three hundred free sam-
ples and other attractive advertising matter, as soon
as your order has been accepted by your jobber.

Kondon Manufacturing Company
Sole Proprietors,
MINNEAPOLIS, MINNESOTA.

Orders filled by...

F. W. BRAUN & CO., WHOLESALE
DRUGGISTS
LOS ANGELES, CAL.
Distributors for Southern California, Arizona
and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

The package is stylish.

It is a trade builder.

The contents superb.

F. W. BRAUN & CO., - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

CALIFORNIA

Mission Poison Oak Remedy

Wonderfully Effective
in Healing...

Eruptions of the Skin, Burns, Scalds, Pimples, Piles,
Chapped Hands, Etc., Etc.

Should be in every camper's outfit.

Price per dozen, \$1.50.

With an order for 3 dozen, 1 dozen extra.

F. W. BRAUN & CO.,

Sole Manufacturers and
Proprietors,

LOS ANGELES, CAL.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



OAKLAND HYDROGEN DIOXIDE

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by F. W. BRAUN & CO.

CALIFORNIA COLLEGE OF PHARMACY...

Department of Pharmacy, University of California.

The session of 1897-8 will open November 1st, 1897.

Lectures, Demonstrations and full Laboratory Courses in Chemistry, Physics, Pharmacy, Botany, Pharmacognosy, Materia Medica, Microscopy and Physiology.

Thirty weeks' instruction of 24 hours per week for each student, exclusive of time spent in Field Botany. Teaching thorough and practical.

Send for Prospectus to

W. M. SEARBY, DEAN,

400 Sutter Street, San Francisco.

F. W. BRAUN & CO.'S

...Florida ...Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day



Largeper dozen \$3.50 | Small.....per dozen.....\$1.50

....It is profitable
....Keep supplied

F. W. BRAUN & CO., Los Angeles.

Henry Tetlow's Superb Gossamer



Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive of the age.

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

"SEGURO"

PRICE TO DRUGGISTS:

\$12.00 AND \$42.00 PER DOZEN.

RETAILS AT

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net.
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUHN COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT

SEALED STICKY FLY PAPER

Still Further Improved.

BORDER	Stronger and More Pliable
STICKY	Stickier and More Enduring
DESIGN	New and Prettier
PRICE	Lower
PROFIT	Larger

Your Jobber Sells It!

Prices for 1897.

Regular	35 CENTS A BOX {10 boxes in
	\$2.85 PER CASE {a case.
"Little"	13 CENTS A BOX {15 boxes in
	\$1.50 PER CASE {a case.

HOLDERS: 75c per box of 50.

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

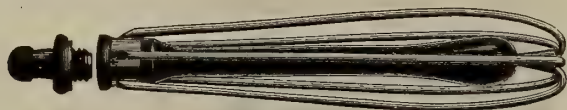
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid
No other instrument can cleanse.

Magie Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of
the two staples:

ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

(B. Brandreth's Sons)

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE.

(Registered Year 1887).

THE BEST HEALING SALVE IN THE MARKET

Put up in 2-ounce Tins.

Retails at 25c per Box. Trade Price, \$1.00 per doz

On Postal Card Request Sample Box Mailed Free
to Any Druggist.

ADDRESS—

W. E. DEMENT, Astoria, Ore

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal

Established in 1876.

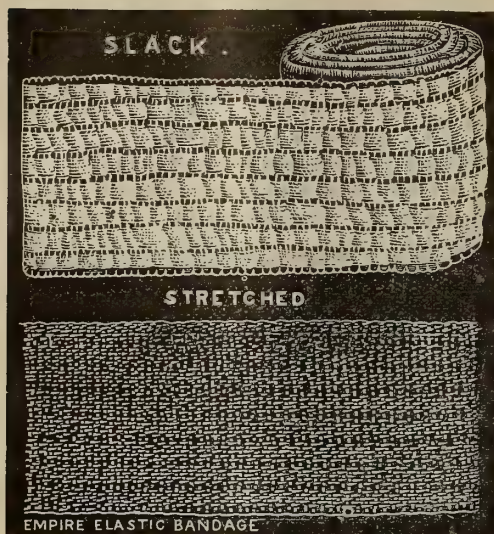
MAJOR'S CEMENT

**MAJOR'S RUBBER CEMENT.
MAJOR'S LEATHER CEMENT.**

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell something, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25c per bottle.

MAJOR CEMENT CO., 461 Pearl St., New York City

is it asking too much to crave the privilege of sharing our profits with the retailer? We appreciate the value of the retail druggist's personal push in the sale of Cascarets and No-To-Bac, and are willing to pay for it. Every druggist who sells our goods and does not write us at once for our new and liberal proposition, in force Aug. 1, 1897, will lose money. Sterling Remedy Company, Chicago, Montreal, Can., or New York.



THE Empire Elastic Bandage

Specially Adapted for Varicose Veins.

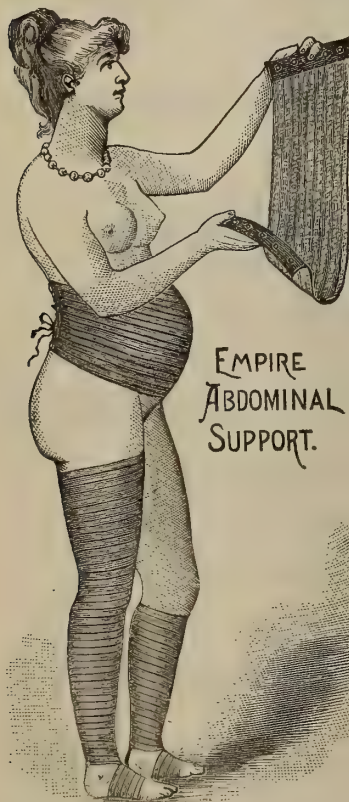
We invite the attention of the Medical and Surgical profession to the various merits combined in our bandages.

- 1st. Its Porosity—the greatest in the “Empire.” It never causes itching, rash or ulceration under the bandage.
- 2nd. Its Elasticity, which will enable the surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.
- 3rd. Its Absorbent Properties—greatest in the “Empire.”
- 4th. Its Easy Application to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.
- 5th. Its Self Holding Qualities. No bother with pins, needles and thread, or strings, so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.
- 6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

Send \$1.00 for Three-Inch by Five-Yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance, (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Supporter should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

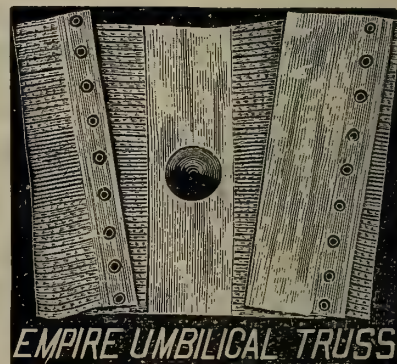
8 inches wide	-	-	-	-	\$ 2 50
11 inches wide	-	-	-	-	3.00
All Silk	-	-	-	-	10.00

Write for Quantity Prices.

THE

Empire Umbilical Truss

Is an Abdominal Supporter
with Button Inserted
at the Navel.



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporters, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1.25
Children	-	-	-	-	2.50
Adult	-	-	-	-	\$4.00

MANUFACTURED BY

The Empire Manufacturing Company,
Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

PHENALGIN

(Phospho-Ammonio-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being pure white and having a strong ammoniacal taste and odor.

Phenalgine is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgine.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,

Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.
31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.



Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy, beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Bond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

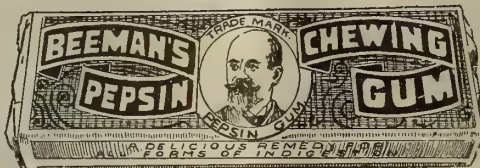
NEW YORK.



CARRIED IN STOCK BY F. W. BRAUN & CO.



CHEW BEEMAN'S



PEPSIN



|| CHEWING GUM ||

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO., - Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION, ASTHMA AND WHOOPING COUGH.

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributers,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)

THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

Genuine
PearlIn the highest state of
PERFECTION.

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

For Sale by **F. W. BRAUN & CO.,**
LOS ANGELES and SAN DIEGO, CAL.

Price List and Samples Free.

F. W. GEDNEY

203 East 88th Street,
New York, U. S. A.



The Crown Perfumery Comp'y

177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet



CROWN
LAVENDER SALTS



Distilled from the natural flowers of the Riviera. The latest
and finest Violet made, and the success of
the day in London and Paris.



CRAB-APPLE
BLOSSOMS



WAKE UP.

And be just a little ahead of

Up to Date

..Take Advantage of Our..
Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock

..FREE..



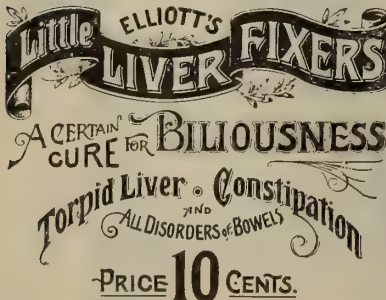
THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassel. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.



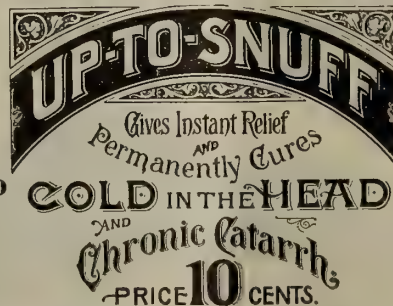
These Specialties

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

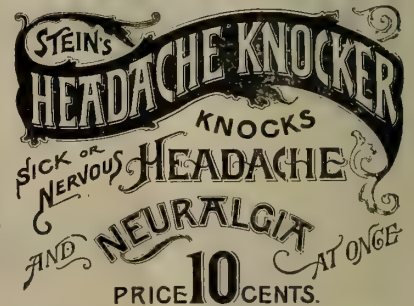
REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

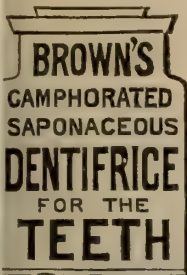


TRADE
 SUPPLIED
 BY
**F. W.
 BRAUN
 & CO.**
 Los
 Angeles
 Cal

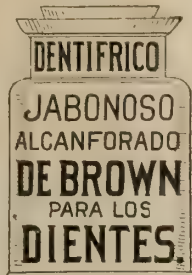


Elliott
 Pharma-
 cal
 Company,
 Sole
 Manufs.,
 St. Louis,
 Mo.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO..

Los Angeles Local Distributors.

Braun's

Sarsaparilla

NONE BETTER

Large Bottle

Efficient

Agreeable

Well Introduced

Popular

Good Seller

Profitable

Cost to the Trade, \$4.00 per Dozen

Retail Price, \$1.00 per Bottle

Do You Handle It?

Manufactured and Sold by

F. W. Braun & Co.

LOS ANGELES, CAL.

Sharp & Dohme's Dispensary Tablets

List of
bottle
of 100

ACID ARSENOUS.....	1-4 gr.	\$ 20
ACID ARSENOUS.....	1-2 gr.	20
ACID ARSENOUS.....	1 gr.	25
ACONITE ROOT, EXTRACT.....	1 gr.	25
ACONITINE, Pure, Cryst.....	1-4 gr.	1 50
ACONITINE, Pure, Cryst.....	1-2 gr.	2 50
ATROPINE SULPHATE.....	1-4 gr.	1 20
ATROPINE SULPHATE.....	1-2 gr.	2 00
ATROPINE SULPHATE.....	1 gr.	3 50
BELLADONNA, EXTRACT.....	1 gr.	25
COCAINE HYDROCHLORATE.....	1 gr.	1 50
CODEINE, Alkaloid.....	1 gr.	2 25
CODEINE PHOSPHATE.....	1 gr.	2 20
CODEINE SULPHATE.....	1 gr.	2 10
COPPER ARSENITE.....	1-8 gr.	25
COPPER ARSENITE.....	1-4 gr.	25
CORROSIVE SUBLIMATE.....	1-2 gr.	20
CORROSIVE SUBLIMATE.....	1 gr.	20
DIGITALIN, Pure.....	1-4 gr.	1 25
DIGITALIN, Pure.....	1-2 gr.	2 20
ELATERIUM, (Clutterbuck).....	1 gr.	1 00
HYOSCYAMINE SULPHATE.....	1-8 gr.	1 75
HYOSCYAMINE SULPHATE.....	1-4 gr.	3 25
HYOSCYAMINE SULPHATE.....	1-2 gr.	6 00
MERCURY, RED IODIDE.....	1 gr.	25
MORPHINE HYDROCHLORATE.....	1 gr.	1 20
MORPHINE SULPHATE.....	1 gr.	1 20
NUX VOMICA, EXTRACT.....	1 gr.	25
PARICARPINE HYDROCHLORATE.....	1 gr.	7 00
SODIUM ARSENATE.....	1-4 gr.	20
SODIUM ARSENATE.....	1-2 gr.	20
SODIUM ARSENATE.....	1 gr.	25
STRYCHNINE, Alkaloid.....	1-4 gr.	25
STRYCHNINE, Alkaloid.....	1-2 gr.	45
STRYCHNINE, Alkaloid.....	1 gr.	80
STRYCHNINE ARSENITE.....	1-8 gr.	35
STRYCHNINE ARSENITE.....	1-4 gr.	55
STRYCHNINE ARSENITE.....	1-2 gr.	1 00
STRYCHNINE NITRATE.....	1-4 gr.	30
STRYCHNINE NITRATE.....	1-2 gr.	50
STRYCHNINE SULPHATE.....	1-4 gr.	25
STRYCHNINE SULPHATE.....	1-2 gr.	45
STRYCHNINE SULPHATE.....	1 gr.	80
TARTAR EMETIC.....	1 gr.	20

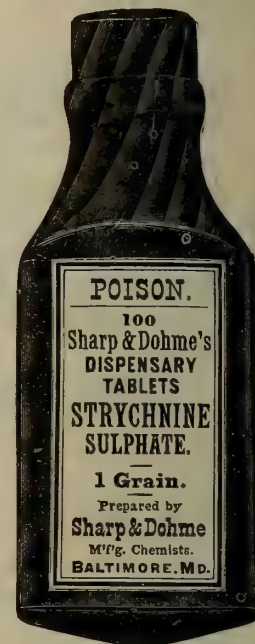
Accurately Weighed Carefully Made

Subject to usual trade discount.

CAUTION

These tablets are designed to be used at the dispensing counter only, for the purpose of facilitating the accurate weighing of the quantity of drug contained therein and stated on the label. They should never be sold in their present form and strength to the public, as each tablet contains a poisonous dose of the medicament.

For sale by F. W. BRAUN & CO.



GREEN MOUNTAIN

.. GUILD'S ..

Asthma Cure.....

Cures Hay Fever!



As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

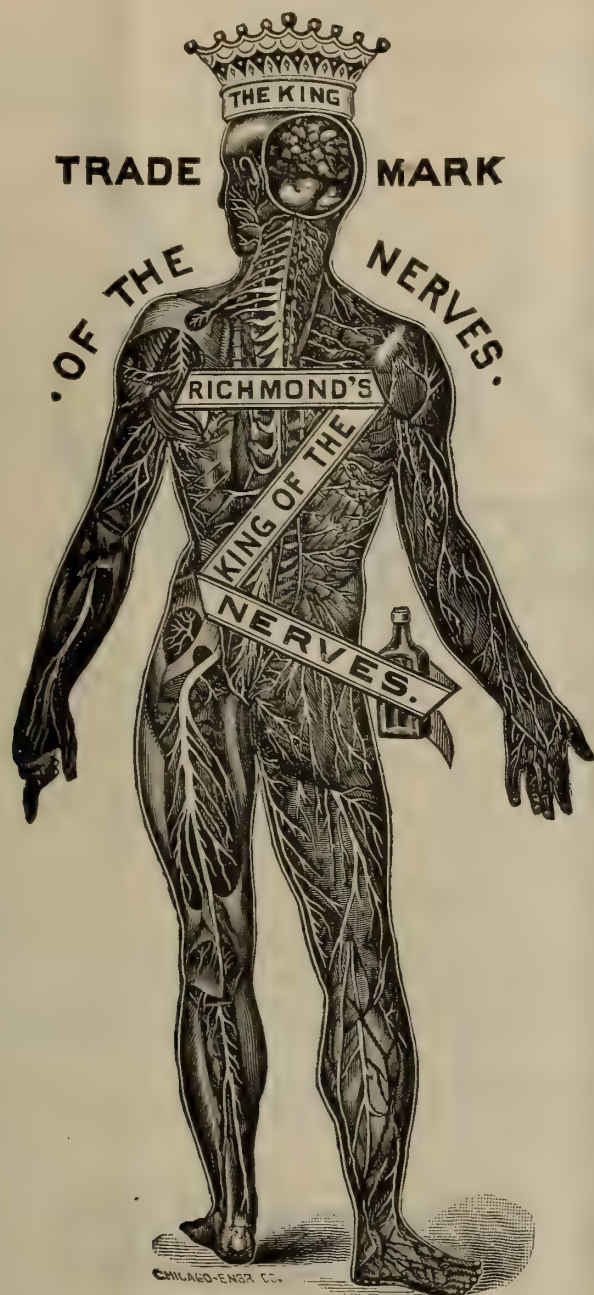
Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c. Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by F. W. BRAUN & CO.



RICHMOND'S KING OF THE NERVES

a remedy for
All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet
TRADE MARK

Delicious
Satisfying

Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Hayden Manufacturing Company's

MATCHLESS

Wild Cherry Phosphates

...It Beats Them all...

One Bottle Will Make Four Gallons of a Delightful Summer Beverage.

In 8 ounce bottles, per dozen \$ 1.75

" 3 dozen lots \$1.65, 6 dozen lots 1.50

" 1 gross lot 16.00

Concentrated---for Soda Fountain.

1 pound bottles each \$.75

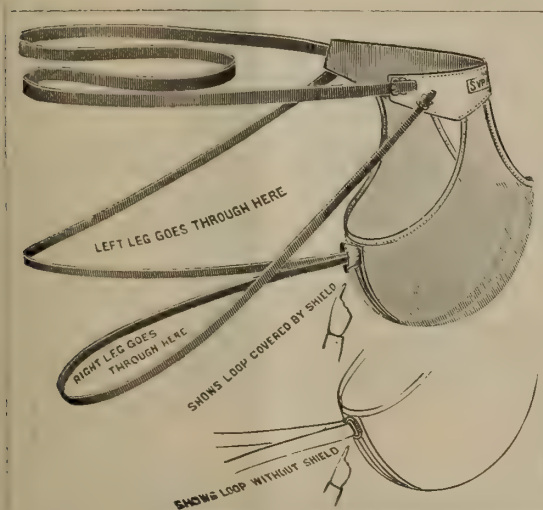
1 gallon packages " 4.50

The Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.

THE "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other Suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum, (testicle sack) and should be worn in every case where there is any drooping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnasium exercises.

It Prevents development of varicocele (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from costiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same *free of charge*.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MFG. CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**



**Better than
Tablets, or
Bottled Waters**

Citrate Lithia.

Citrate Magnesia.

Hunyadi.

Bromide Seltzer.

Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

ARMSTRONG MANUFACTURING CO.

17-19 Union Street, Boston, Mass.

**F. W. BRAUN & CO., Los Angeles,
Agents for Pacific Coast.**

CHEAP, EFFECTIVE.

EFFERVESCENT

GRANULES.

The Waverley Bicycle

\$100

For VERY fastidious people.

\$60

A good wheel, very cheap.

The success of the Waverley Bicycle in '96 places it at the head of the leaders for '97. This year we produce a new and expensively made wheel, equipped with the only perfect bearings yet made—\$100.

Last year's famous model, greatly improved, has been reduced to \$60. The saving is in the cost of machinery.

PECULIAR excellence and FAIR PRICE have placed the Waverley AHEAD of all bicycles in points of sales and the possession of FRIENDS

Write for Agents' TERMS
INDIANA BICYCLE COMPANY...

Pacific Coast Branch, 55 to 61 First St.,
San Francisco.

HARRY BROWN, Agent,
639 South Broadway,
Los Angeles, Cal.

No matter how cheap we may sell Columbias we shall never cheapen their quality. The 5% Nickel Steel Tubing used in '97 Columbias is 50% stronger than any other known to the trade and every machine is backed by our guarantee. This means unequalled satisfaction to everyone.

1897 Columbias, \$75

Standard of the World.

1896 Columbias,	\$60
1897 Hartfords,	50
Hartford Pattern 2, Women's	45
Hartford Pattern 1, Men's	40
Hartford Patterns 5 and 6	30

POPE MFG. CO., Hartford, Conn.

Catalogue free from any Columbia dealer; by mail from us for one 2-cent stamp.

Wright's

(Antiseptic)

Myrrh Tooth Soap

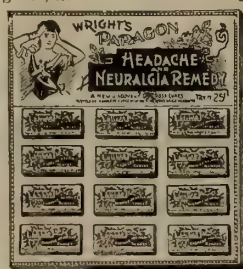
Sold in every country in the world!
Universally Endorsed by Druggists and Dentists.

ELEGANTLY For show case display. Put up in elegant china boxes and in tin boxes for travelers. Attractive advertising matter packed with each dozen. We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display. Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH!

WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10-cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or water form. Retail for 25c and pays a

nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

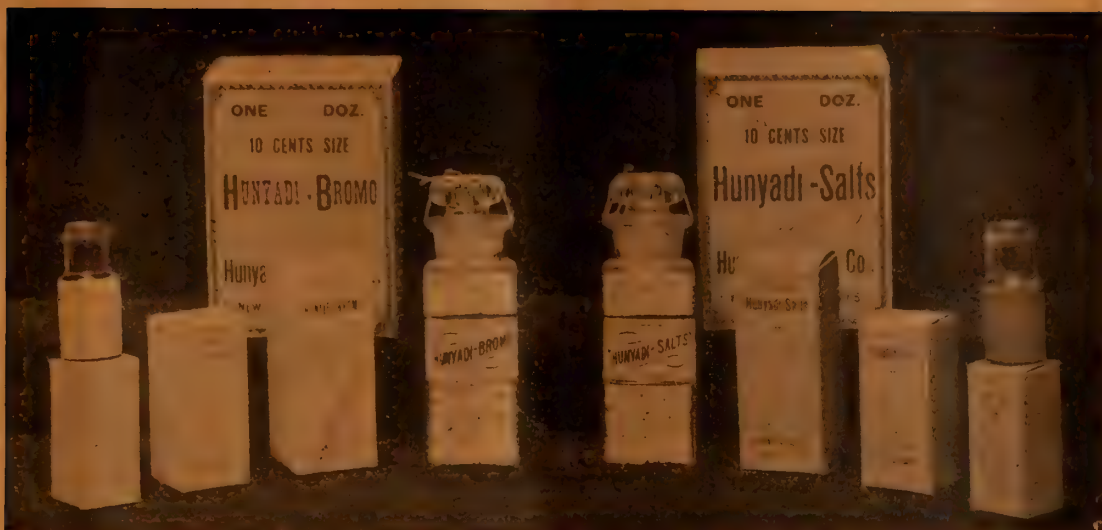
WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to
CHAS. WRIGHT & CO., Druggists. Detroit, Mich., U. S. A.



EFFERVESCENT

"HUNYADI-SALTS"

TRADE MARK

AND

"HUNYADI-BROMO"

TRADE MARK

A preparation in granular, effervescent form of the medicinal salts present in the Hungarian bitterwaters, combined with PHOSPHATE OF SODA.

A combination of "HUNYADI-SALTS" with Bromo.

TRADE PRICES:

10 cent size.....	Per Dozen, \$.80	50 cent size.....	Per Dozen, \$4.00
25 " "	" 2.00	1.00 size.....	" 8.00

FREE with each order amounting to \$ 5.00—a one-half pound jar of either preparation.

FREE with each order amounting to \$10.00—five per cent discount and 1 doz. 10c. size.

Prepared only by HUNYADI-SALTS CO., St. Louis and New York.

F. W. BRAUN & CO., Sole Agents for Southern California, Arizona and New Mexico.

Rat Cheese
POISON

IT'S A
SELLER!



\$1.00 per doz. Packed 1 doz. in a box, with a decorated tin easel for counter display, one embossed tin hanger, one hundred circulars for distribution, four window posters and some blotters. The above attractive exhibit of artificial rats and mice for window display is given away with each retail order for one gross; 5 per cent. allowed on one gross orders.

ORDER THROUGH YOUR JOBBER

NEWTON M'F'G & CHEM'L CO., 95 WM. ST., NEW YORK

FOR SALE BY F. W. BRAUN & CO., LOS ANGELES, CAL.

A Nerve Food... A Strength Builder!

FOR MOTHERS AND NURSES!

THE ONLY MALT EXTRACT
WITH ANALYSES ON THE BOTTLE

HOSPITAL TONIC OF PURE MALT & HOPS

A. GETTELMAN
BREWING CO.

THE BEST TONIC
FOR NURSING. A LIQUID
FOOD AND MILK PRODUCER.

EXTRACTORS
MILWAUKEE,
WIS.

CURES SLEEPLESSNESS INDIGESTION & CONSTIPATION.

THE BEST TONIC FOR THE NERVOUS.

THE LARGEST BOTTLE THE MOST FLUID FOR THE PRICE.

FOR SALE ONLY AT DRUG STORES.

With the first order for a barrel of 8 dozen is given a heavy Rubber Door Mat, together with a large picture medallion and a window show bottle, making a handsome and effective display.

F. W. BRAUN & CO.,
LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

F. W. BRAUN & CO.'S

DRUGGISTS' SUNDRIES DEPARTMENT.

:: Sponges :: Sponges :: Sponges ::

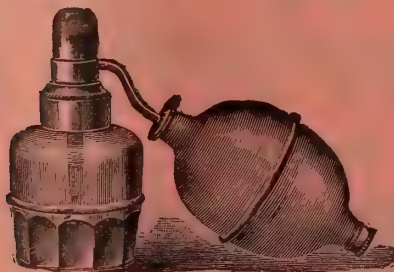


We
Carry
A Full Line of
All
Kinds of
Sponges
Grass
American Toilet
Medit'r'n Toilet
Florida Yellow
Sheep's Wool
Bleached
And
Unbleached
Medit'r'n Bath
Etc., etc.

At
Present
We
Have
Extra
Values
In
Bleached
Sheep's Wool
And
Mediterranean
Bath
To Retail for
25 Cents
And
50 Cents

We guarantee satisfaction on orders when selection is left to us

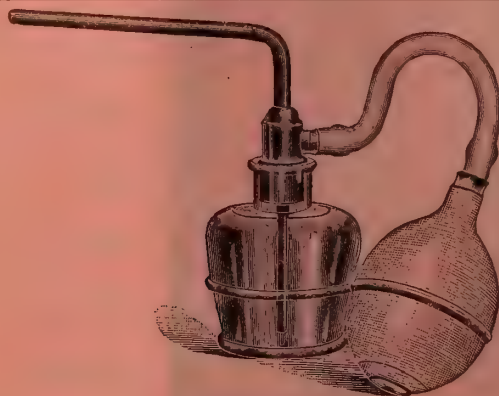
F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



HAYDEN MFG. CO.

Metal Fittings, Nickel Plated.

California Oil Atomizer, - - - Per dozen, \$6.00
 Hayden Oil Atomizer, H. R. Fittings, - " 4.50



HAYDEN MFG. CO.

Hard Rubber Pipes, Continuous Spray.

California No. 1. 1 tip, - - - Per doz. \$3.50
 California No. 3. 3 tips, - - - " 5.00
 Favorite No. 1. 1 tip, large bulb and pipe, " 4.00
 Favorite No. 3. 3 tips, " " " 5.50



GLOBE ATOMIZER.

Metal Pipes, Nickel Plated.

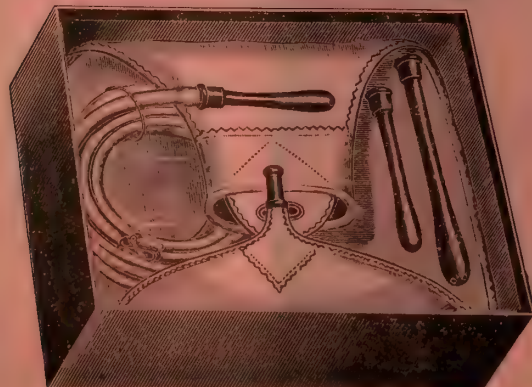
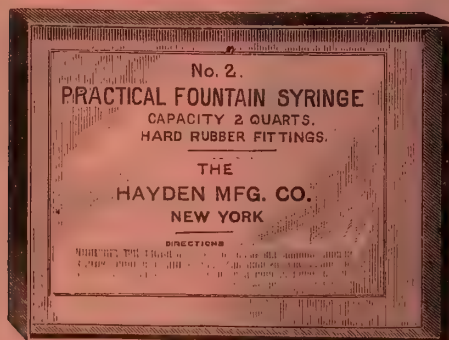
Globe Atomizer, 1 tip, - - - Per doz. \$2.50



HAYDEN NASAL ATOMIZER.

Hard Rubber Pipe, Continuous Spray.

Hayden Nasal, large bulb, - - - Per doz. \$6.00



FOUNTAIN SYRINGES

Imperial Fountain Syringes.

Heavy Pasteboard Box, Three Hard Rubber Slip Pipes, Light Bag.

2 quart, - - - Per doz. \$4.50
 3 quart, - - - " 5.00
 4 quart, - - - " 5.50

California Fountain Syringes.

Heavy Pasteboard Box, Three Hard Rubber Slip Pipes, Heavy Bag.

1 quart, - - - Per doz. \$5.00
 2 quart, - - - " 5.50
 3 quart, - - - " 6.00
 4 quart, - - - " 6.50

COMBINATION FOUNTAIN SYRINGE
AND HOT WATER BOTTLES.

California Combination Syringe, Heavy Pasteboard Box, Three Hard Rubber Screw Pipes, Heavy Bag.

2 quart, - - - Per dozen, \$ 9.00
 3 quart, - - - " 9.50
 4 quart, - - - " 10.00

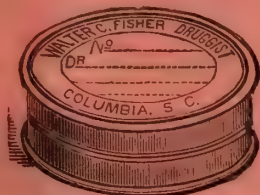
F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

EXTREMELY LOW
PRICES ON...

PILL AND POWDER BOXES

Order at
Once!

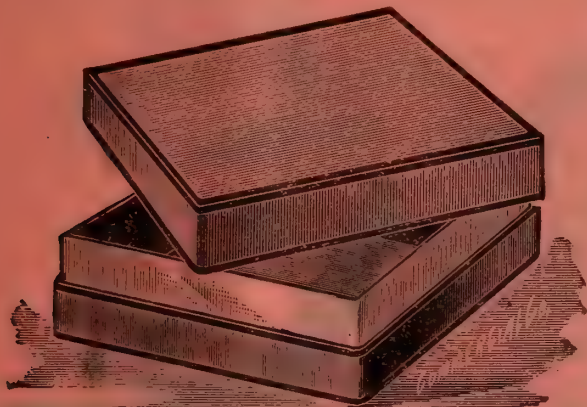
THESE PRICES MAY ADVANCE AT ANY MOMENT.



Round Shouldered, French Edge Pill Boxes.
Without Printed Label.

Covered with fine bronze paper, 4 white edges, 1 gross in box.

No. 29, diam. of lid, $1\frac{1}{4}$ in., depth of box, 7-16 in., per gro., 50c
 No. 30, " " $1\frac{1}{2}$ in., " " 9-16 in., " 50c
 No. 31, " " $1\frac{3}{4}$ in., " " 11-16 in., " 50c
 Nos. 29, 30, 31, nested, 1 gross in box, per gross.....50c



Square-Shouldered Boxes for Powders and Pills.

Covered with fine glazed paper, assorted colors, four glazed edges.

No. 110, square of lid, 1 3-16x1 3-16 in., depth of box, 7-16 in. \$2 00
 No. 111, " " 1 9-16x1 9-16 in., " " 1-2 in. 2 25
 No. 112, " " 1 13-16x1 13-16 in., " " 5-8 in. 2 50



Sliding Boxes for Powders and Lozenges.

Covered with White Glazed Paper.

No. 76 $\frac{1}{2}$ —Square of top of form, $2\frac{1}{4}$ x $1\frac{1}{4}$, depth of slide, $\frac{3}{4}$ in. gross. \$ 65
 77 $\frac{1}{2}$ — " " " $2\frac{1}{2}$ x $1\frac{1}{2}$, " " $\frac{3}{4}$ in. 75
 78 $\frac{1}{2}$ — " " " $2\frac{3}{4}$ x $1\frac{3}{4}$, " " $\frac{3}{4}$ in. 85
 177 $\frac{1}{2}$ — " " " $3\frac{1}{2}$ x $2\frac{1}{2}$, " " $1\frac{1}{2}$ in. 1 30
 178 $\frac{1}{2}$ — " " " 3 7-16x2 $\frac{3}{4}$, " " $1\frac{1}{4}$ in. 1 50

Nos. 76 $\frac{1}{2}$, 77 $\frac{1}{2}$, 78 $\frac{1}{2}$ nested, 4 doz. of each size in every gross, 75

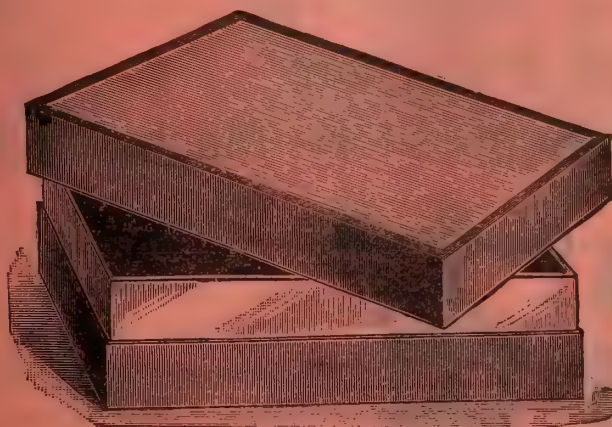
Covered with Fine Gold Star Paper, Assorted Colors.

No. 79—Square of top of form, $2\frac{1}{4}$ x $1\frac{1}{4}$ in. depth of slide, $\frac{3}{4}$ in. Gross 1 25
 80— " " " $2\frac{1}{2}$ x $1\frac{1}{2}$ in. " $\frac{3}{4}$ in. 1 35
 81— " " " $2\frac{3}{4}$ x $1\frac{3}{4}$ in. " $\frac{3}{4}$ in. 1 45

German Sizes of Labeled Boxes.

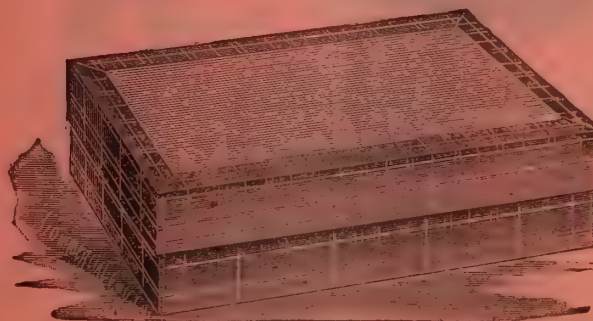
Round, with projecting edge, covered with glazed paper, assorted colors, four glazed edges, blank label on top of lid.

	Diameter of lid.	Depth of box.	Per gross.
1a	1 1-4 in.	7-16 in.	\$ 1 30
2a	1 1-2 in.	9-16 in.	1 40
3a	1 3-4 in.	11-16 in.	1 50
4a	2 1-16 in.	3-4 in.	1 60
5a	2 7-16 in.	7-8 in.	1 75
6a	2 3-4 in.	1 in.	2 00
7a	3 in.	1 3-16 in.	2 50
8a	3 5-16 in.	1 7-16 in.	3 00
9a	3 13-16 in.	1 9-16 in.	3 50
10a	4 1-4 in.	1 10-16 in.	4 00



Oblong-Shouldered Powder Boxes:

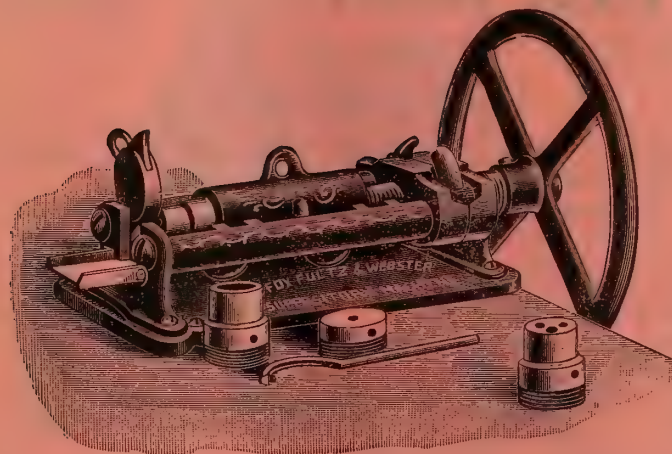
No. 164, square of lid, 2 5-16x1 in., depth of box, $\frac{3}{4}$ in., Gross \$1 60
 No. 163, " " 2 9-16x1 in., " " $\frac{3}{4}$ in., 1 80
 No. 162, " " 2 13-16x1 in., " " 1 in., 2 00



Seidlitz and Soda Powder Boxes.

No. 91, plain, covered with calico paper, assorted colors, square of lid, $3\frac{1}{4}$ x $2\frac{1}{4}$ in., depth of box, 1 in., per gross.....\$1.25
 No. 97, plain, covered with calico paper, assorted colors, square of lid, $4\frac{1}{4}$ x3 in., depth of box, $1\frac{1}{2}$ in., per gross..... 1.60
 No. 101 $\frac{1}{2}$, shouldered, covered with plaid paper, assorted colors, same size as No. 97, per gross..... 4.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



Pearl Suppository Machine

For Making
Suppositories by Pressure

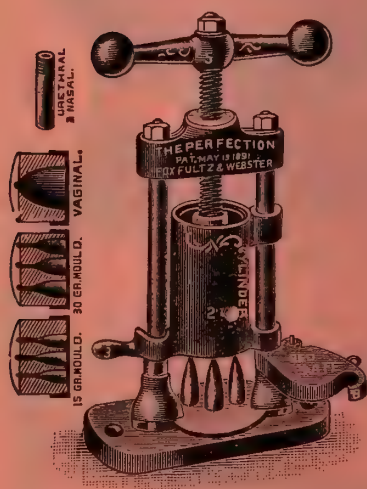


The molds are of brass, and are secured at both ends of the cylinder. They can be easily and rapidly inserted or removed.

With 4 moulds, 1 for making three 3-grain at one time, 1 for making one 100-grain vaginal, 1 for making urethral and nasal.

Price, complete, \$8.00 each

The Perfection Suppository Machine



For making suppositories by cold compression, in small quantities, or in thousands, accurately, of superb finish, without handling.

As the name implies, this machine is perfection. It saves both time and labor, and turns out a perfect suppository.

Price, complete with moulds, as shown in cut,
\$12.50 each

Little Diamond Tablet Machine

This machine is designed for making compressed tablets in small quantities, and is especially adapted for use by retail druggists in filling prescriptions in tablet form. The thickness of the tablet to be compressed may be regulated by a hand screw, thus uniformity of size is assured. The tablet is automatically discharged after being compressed.

Each machine is supplied with two sets of moulds and dies for making tablets 5-16 and 6-16 inches in diameter and any thickness desired.

Price, complete with moulds,
\$15.00 each



Graf's Combination Tablet and Suppository Machine

It is supplied with four sets of moulds for making 1, 3, 5 and 10 grain tablets, and an attachment for making 3 sizes of suppositories and 2 sizes of bougies. So arranged as to make two suppositories with one operation, simply, quickly and cleanly.

Price, with 4 sets of tablet moulds, \$7.00 each

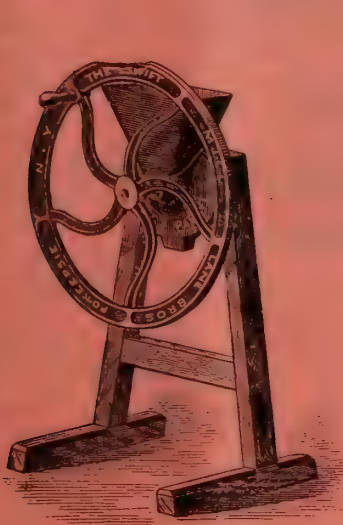
Price, with tablet and suppository moulds, \$22.00 each



F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

DRUG MILLS.

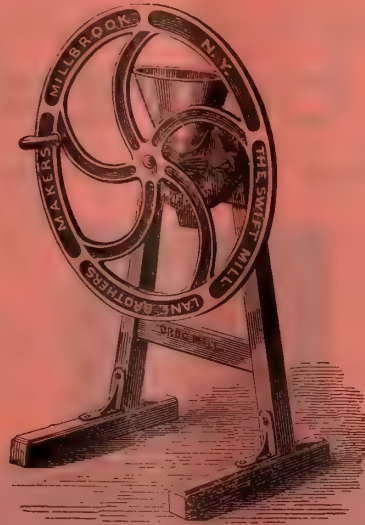
We have added to our line the Old, Well Known **SWIFT MILL**, which we quote at Eastern Prices--as follows:



OLD STYLE.

With one 24-inch fly wheel.

Price \$8 00



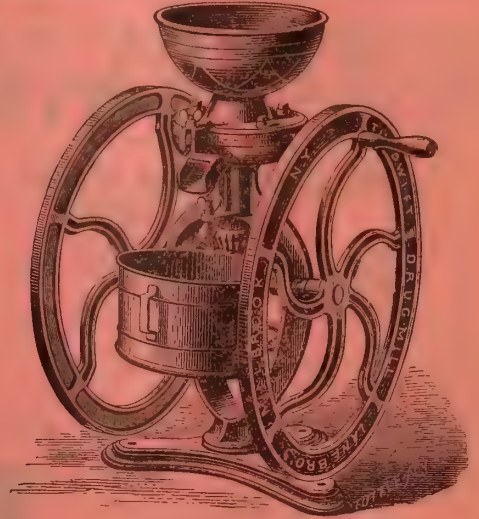
NEW STYLE.

With heavier fly wheel. Easily taken apart and cleaned.

Price \$9 00

SWIFT'S CHAMPION.

The "Champion" is fitted with fine grinding plates, thus adapting it for finer work, though it is capable of passing coarse material. Being fitted with two heavy fly wheels it may be worked by either one or two persons. The plates of this mill are quickly and easily separated for cleaning, by the removal of two nuts. Price, \$13.00.

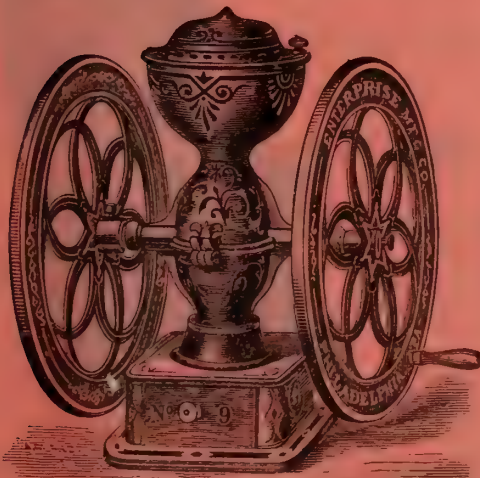


SWIFT'S "B" DRUG MILL.

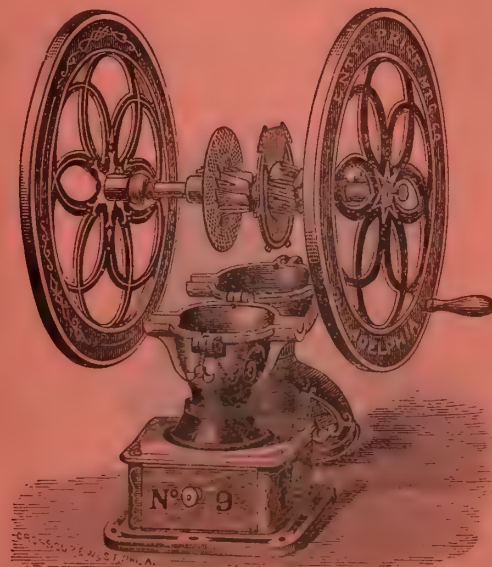
This has many advantages over other mills, having great power, is easily adjusted to any degree of fine grinding. The mill can be opened for cleaning and closed again ready for work in ten seconds, no tools being required. The most unskillful can readily readjust the parts. The hopper is large, and the can to receive the powder is conveniently arranged. It is a handsome counter fixture. Price, \$20.00

ENTERPRISE DRUG MILLS.

Grinders warranted equal to steel.



SHOWING MILL CLOSED.



SHOWING MILL OPEN.

- | | | |
|--------|--|---------|
| No. 9. | Stands 24 inches high, weighs 107 lbs., has two 19½ inch fly wheels, price | \$18 00 |
| No. 7. | Stands 20 inches high, weighs 82 lbs., has two 15-inch fly wheels, price | 11 00 |
| No. 5. | Stands 17 inches high, weighs 36 lbs., has two 12½-inch fly wheels, price | 8 50 |

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Some New Batteries

Worth Looking Into.

THE CRITERION

A Double Cell Office Battery--with Six Currents

Dry Cells.

A Very
Strong Current.



No Fluids
to
Corrode
or
Damage.

This Battery is well suited for office use. It is in a solid mahogany box, highly polished

The following electrodes accompany this battery. 1 pair metal shells, 1 pair handles for same, 1 carbon roller electrode, 1 sponge electrode, 1 metallic brush, 1 long electrode with throat, urethral, intra uterine, ball and external uterus tips, large foot plate, 1 pair silk covered cords.

This Battery is very powerful, producing a current strong enough for any case requiring a Faradic current. Price . . . \$12 00



THE SUMMIT.

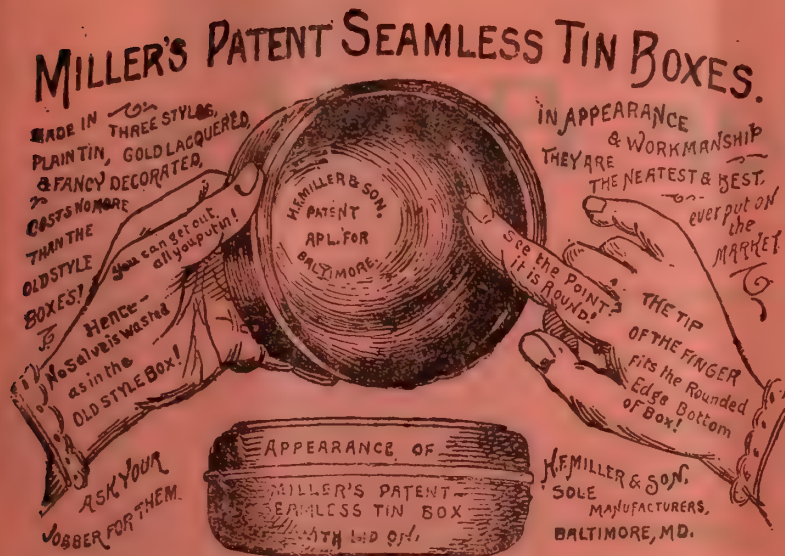
A dry cell Faradic Battery. The cell in this Battery is placed in a horizontal position and is encased in a nickel-plated cylinder. It is a powerful instrument, and in a handsome mahogany box. A sponge electrode, a foot plate, 2 shells, handles and cords accompany this Battery. Price \$5 00



THE CHAMPION.

A dry cell Faradic Battery with three currents, for medical purposes. In fine leatherette covered case with two shell electrodes and insulated Battery cords. Price \$3 00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



MILLER'S PATENT SEAMLESS TIN BOXES

PRICES:

$\frac{1}{8}$ oz. 30c per gross	1 $\frac{1}{2}$ oz ... \$1.00 per gross
$\frac{1}{4}$ oz. 35c per gross	2 oz ... 1.20 per gross
$\frac{1}{2}$ oz. 50c per gross	3 oz ... 1.50 per gross
1 oz. 75c per gross	4 oz ... 1.75 per gross

PAPER CUTTERS



Buckeye Cutters...

6, 9 and 12-inch Pyramid, japanned, 3 rolls, complete \$3.00

6, 9 and 15-inch Pyramid, japanned, 3 rolls, complete \$3.00

Economic Hopking Cutters...

6, 9 and 12-inch high Pyramid, japanned, 3 rolls, complete \$4.50

6, 9 and 15-inch flat Pyramid, japanned, 3 rolls, complete \$4.50

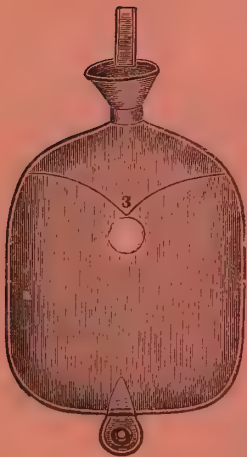
6, 9 and 12-inch flat Pyramid, nickeled, 3 rolls, complete \$6.00

6, 9 and 12-inch flat Pyramid, nickeled, 3 rolls, complete \$6.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Hot Water Bottles

Our stock of this line is now complete and our prices will be found as low as is consistent with good quality. The "Commercial" bottle we quote is a thoroughly reliable article which can be retailed at a popular price with a good profit to the dealer.



"COMMERCIAL" BOTTLE.

WHITE RUBBER.

1 quart.....	Per dozen, \$4.50
2 "	" 4.75
3 "	" 5.00
4 "	" 5.25

"ECLIPSE" BOTTLE.

HEAVY WHITE RUBBER.

1 quart.....	Per dozen, \$5.25
2 "	" 5.50
3 "	" 5.85
4 "	" 6.15



MAROON RUBBER.

1 quart.....	Per dozen, \$7.50
2 "	" 7.90
3 "	" 8.50
4 "	" 8.90

CLOTH COVERED

1 quart.....	Per dozen, \$7.20
2 "	" 7.60
3 "	" 7.85
4 "	" 8.35

"COMFORT" CLOTH INSERTED

1 quart.....	Per dozen, \$4.75
2 "	" 5.00
3 "	" 5.25
4 "	" 5.50

"CROWN"—Plain.

1 quart.....	Per dozen, \$9.45
2 "	" 10.13
3 "	" 10.58
4 "	" 11.03

"CROWN"—Embossed.

2 quart.....	Per dozen, \$13.05
3 "	" 13.73
4 "	" 14.40



SINCE the introduction into medical practice by Garrod, of the Lithium Salts for the treatment of rheumatism, their value has been so thoroughly demonstrated, it is superfluous for the manufacturing chemist to add anything as to their efficacy in the treatment of the *subacute and chronic cases of rheumatism, rheumatic gout, uric acid diathesis, in renal calculi composed of uric acid, and in irritable bladder from an excess of acid in the urine.* It has, however, been almost universally conceded, that the most effective and agreeable form of administering these salts is in carbonic acid water; this is often troublesome, and inconvenient as well as expensive. Our Effervescing Lithia Tablets obviate all these objections. A Tablet dropped into a tumbler of moderately cold water, will in a few moments entirely dissolve with decided effervescence, producing a delicious sparkling draught. Physicians will appreciate the convenience, utility and many advantages these Tablets possess over any other form of prescribing Lithium Salts.

The most popular natural Lithia Water so extensively used contains but about two and one-half grains of the Lithium Salt to the gallon. The dose of the Artificial Lithia Water, as prepared from our Compressed Tablets, can be regulated very readily, by dissolving one or more in any desired quantity of water, from a tumblerful to a pint, quart or gallon, and taken as may be indicated.

5-gr. Tablets, put up in Bottles of 50 . . \$4.00 per dozen bottles

3-gr. Tablets, put up in Bottles of 40 . . 3.00 per dozen bottles

JOHN WYETH & BROTHER,

Manufacturers of Medicinal Preparations,

THE ONLY LITHIA TABLETS THAT
DISSOLVE WITH SPARKLING EFFERVESCENCE,
AND YIELD A CLEAR SOLUTION.

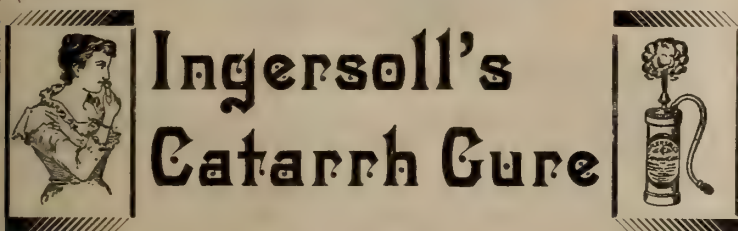


SPECIFY WYETH'S
WHEN ORDERING.

PHILADELPHIA.

FOR SALE BY ALL THE JOBBING DRUGGISTS.

The Great Non-Cocaine Remedy . .



AND POWDER BLOWER

CURES CATARRH, COLDS, SORE THROAT,
HEADACHE, HAY FEVER, ASTHMA,
AND ALL DISEASED CONDITIONS
OF THE NOSE AND THROAT . . .

PERFECTLY HARMLESS and Contains Nothing Injurious

RELIEVES AT ONCE. CURES PROMPTLY.
IT IS PLEASANT AND POSITIVE.
IT IS CONVENIENT TO USE AND TO CARRY

Price, Complete, 50c.
Box of Powder for refilling Blower, 25c.

INGERSOLL'S CATARRH CURE

. 1012 Medina Temple, CHICAGO

Trade Supplied by

F. W. BRAUN & CO., Los Angeles, Cal.

ESTABLISHED 1810.

SOMETHING FOR NOTHING.

DRUGGISTS WRAPPING PAPER.

FREE.

WE WILL FURNISH ANY DRUGGIST A FINE QUALITY OF WRAPPING PAPER, FOUR-OUNCE SIZE, NEATLY BLOCKED TO PREVENT WASTE WITH THEIR NAME & BUSINESS PRINTED ON ONE SIDE OF EACH SHEET. ON THE OTHER SIDE WE PRINT A NEAT ADVERTISEMENT IN SIX DIFFERENT FORMS OF OUR OLD REMEDY

JOHNSON'S ANODYNE LINIMENT.

THE SHEETS ARE COLLECTED SO AS TO APPEAR IN REGULAR SUCCESSION. SEND YOUR NAME AND ADDRESS IF YOU WANT SOME OF THIS PAPER.

IT WILL SAVE YOU EXPENSE.

JOHNSON'S ANODYNE LINIMENT.
PARSONS' PILLS.
SHERIDAN'S CONDITION POWDER.

I. S. JOHNSON & CO.
22 CUSTOM HOUSE ST. (P.O. BOX 2118.)
BOSTON, MASS.

OUR MEDICINES ARE FOR SALE BY ALL WHOLESALE DRUGGISTS.

PRICES OF

"CLEANFONT" NIPPLES

Reduced to \$3.00 per Gross Net.

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark). Ribbed Inside.

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware AND Sundries

52 Park Place, New York, and 18 Blackstone St., Boston.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

Krause's Headache Capsules

Will net you

100 per cent
profit

and the greatest advertising novelty ever offered to the retail drug trade

FREE OF EXPENSE**8**

Subjects to Choose From

8

Write to us for

ILLUSTRATED CATALOGUE

giving full particulars.

Don't Forget to send
us your order for...

**Krause's Headache
Capsules - -**

While we are in a position to
make you this offer

F. W. BRAUN & CO.,
Los Angeles, Cal.**AMMONOL****The Stimulant
Antipyretic and Analgesic**

AMMONOL is one of the products of Coal-tar and differs from the numerous similar products in that it contains Ammonia in active form. As a result of this AMMONOL possesses marked stimulating and expectorant properties. The well-known cardiac depression induced by other Antipyretics, has frequently prohibited their use in otherwise suitable cases. The introduction of a similar drug, possessed of stimulating properties, is an event of much importance. AMMONOL possesses marked anti-neuralgic properties and it is claimed to be especially useful in cases of dysmenorrhoea.—*The Medical Magazine, London.*

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.	Tablets.	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Salicylate Powdered			
Ammonol Lithiated			
Ammonol Peptonate			
Ammonol Bromide			
Ammonol Camphorated			
Ammonol with Camphor and Codeine			
Ammonol et Ipecac et Opium			

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

Ammonol may be obtained from all Leading Druggists. Send for
"AMMONOL EXCERPTA," a 48-page Pamphlet.

THE AMMONOL CHEMICAL CO., New York, U. S. A.

Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

**Welch's
Concord
Grape
Juice**

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

WELCH'S GRAPE JUICE is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

IN SODA WATER it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

FOR THE SACRAMENT it is the Unfermented Wine approved and used by all the churches. No sediment.

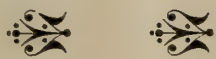
A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way.

Quarts—1 dozen in case	case, \$5.50	.5 cases, \$5.25
Pints—2 " " doz.	\$3.10	6.00 .5 " 5.75
½ pint—3 " " doz.	1.75	5.00 .5 " 4.75

Sold by **F. W. BRAUN & CO.**

Seal of Maryland . . .



PURE RYE.

Distilled from Select Grain.

In Bottles Only

Elegant Style of Package.

A Prime Old Whiskey for Medicinal Use.

✦ NOTICE QUOTATIONS ✦

Single Case, \$8.00 ∴ ∴ ∴ 5 Case Lots, \$7.75

The Pacific Coast Distributers are

F. W. Braun & Co.,

LOS ANGELES, CAL.

SYRUP OF FIGS

Sells rapidly and gives general Satisfaction.

Price per doz. to trade, \$4.00.

Price to Consumers, 50c. per Bottle.

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.,

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Why Not Sell "THE BEST?"



List No. 53A. 10 Min. Capsules, Pure E. I. Sandal Oil, 12 in box, per dozen, \$2.25
 " 53. 10 " " " " " 24 " " 4.25
 " 54. 10 " " " " " 36 " " 6.25

"PERLOIDS," or Pearl-Shaped Capsules. Cheaper and Better than the imported. Order a trial lot "PERLOIDSS."

5 minims 421A. PERLOIDS } Pure E. I. } Vials of 40. per dozen \$ 4 75
 capacity. 421B. " } Sandal Oil } " 80 " 9 00

THE CHEAPEST AND BEST SELLERS ON THE MARKET.

Trial bottle or dozen sent prepaid on receipt of price.

CORRESPONDENCE SOLICITED.

Send for Samples and Detailed Formula List.

THE PIONEER AMERICAN CAPSULE HOUSE
 (ESTABLISHED 1836)

H. PLANTEN & SON
 NEW YORK

Manufacturers of Filled and Empty Gelatine Capsules.

Standard HOUSEHOLD REMEDIES.

DR. D. JAYNE'S
Family Medicines:

Dr. D. Jayne's	EXPECTORANT,	SANATIVE PILLS
	ALTERATIVE,	HAIR TONIC,
	TONIC	LINIMENT,
	VERMIFUGE,	OR
	CARMINATIVE	COUNTER
	BALSAM.	IRRITANT.

DR. D. JAYNE & SON'S REMEDIES

Are Prepared Only at

242 Chestnut Street., Philadelphia.

And are Sold by

F. W. BRAUN & CO.,
LOS ANGELES, CAL.

DR. MOTT'S
PENNYROYAL FEMALE PILLS.

ARE THE BEST PREPARATION KNOWN FOR THE
COMPLETE AND PERFECT RESTORATION OF
THE MENSTRUAL FUNCTIONS WHEN
SUPPRESSED BY ANY CAUSE.

For irregularity, suppression, painful menstruation, leucorrhoea, or whites, they have no equal, and have cured where other remedies fail.

\$1.00 DR. MOTT'S PENNYROYAL PILLS \$1.00

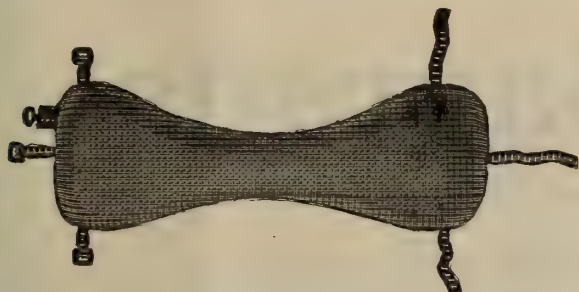
are entirely vegetable, and are very powerful in their action. (Care should be taken not to use them in pregnancy, as they would be sure to cause a miscarriage.) They are safe, certain and effectual, and are prepared to act directly on the circulatory system of the uterus, and will restore, SAFELY and SURELY, its normal action, and relieve scanty and SUPPRESSED menstruation.

DR. MOTT'S PENNYROYAL PILLS are for sale by our agents, or we will send them by mail to any address, in a sealed, plain wrapper, on receipt of price, \$1, or six packages for \$5. Directions accompany each box.

DR. MOTT'S CHEMICAL COMPANY
CLEVELAND, OHIO.

.. THIS IS NOT ..

A BIRD'S-EYE VIEW —OF THE— SEA OF GALILEE



However, the utility of the PECULIAR SHAPE of the
..Sprague Adjustable Water Bottle..
will be evident when you see how perfectly it covers all parts
of the head usually afflicted with NEURALGIA, etc.

THE B. F. GOODRICH CO.

AKRON, OHIO.

BRANCHES:

NEW YORK, 66 Reade St.
CHICAGO, 241 Lake St.
SAN FRANCISCO, 35 New Montgomery St.

We Are Anxious

To increase your demand for
DR. KLINE'S

Great Nerve Restorer

By Sending Free Sample Bottles of it; also Handsome
Display card and advertising matter with your card printed
thereon.

Send to...

931 Arch Street, Philadelphia, Penn.

FOR SAME.

POND'S EXTRACT

Honesty
is the
Best
Policy.



50 Years
the
Standard
of
Excellence.

Fac-simile of Bottle with Buff Wrapper

DO NOT When people show the good sense to demand POND'S EXTRACT, attempt to sell them something else.

CAUTION.

Common law perfectly protects Trade Marks. Persons selling any other preparation representing that it is POND'S EXTRACT, or the same as POND'S EXTRACT, render themselves liable to a fine and imprisonment.

We will be pleased to furnish any dealer, on request, printed matter with his name and address thereon.

POND'S EXTRACT CO.,

76 FIFTH AVE. UE.

NEW YORK.

VICENTE PORTUONDO



HIGH GRADE Cuban Hand Made Cigars

514 PINE STREET, PHILADELPHIA.

Absolutely pure and made from the finest tobaccos
grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars
Made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with
prices.

F.W. Braun & Co., Distrib'g Agts., Los Angeles & San Diego

Uniformity in quality and workmanship guaranteed.

Fluid Extract Cascara Sagrada

(F. W. B. & CO.)

This product of our laboratory is receiving MOST FAVORABLE COMMENT from the trade, and from physicians who have used it in their practice. It is a perfectly reliable article of full strength, and is supplied by us at a MUCH LOWER PRICE than is charged by manufacturers generally.

PRICES:

In 1 Pint Bottles.....	Per Pint	\$0.70
In 5 Pint Bottles.....	Each	3.25
In Gallons	Each	4.80

In ordering specify Fl. Ext. Cascara, F. W. B. & Co.

Fluid Cascara Aromatic...

(F. W. B. & CO.)

This elegant preparation is confidently claimed by us to be unequaled by any bitterless or other Fluid Extract Cascara on the market. It is strictly standard in strength and most agreeable to the palate.

We supply it at the following low prices :

In Pint Bottles	Per Pint	\$0.80
In 5 Pint Bottles.....	Each	3.75
In Gallons	Each	5.60

WHEN ORDERING SPECIFY FLUID CASCARA AROM., F. W. B. & CO.

We solicit a trial order for above products if not already in your stock.

F. W. BRAUN & CO., Los Angeles, Cal.

AN OPEN LETTER TO DRUGGISTS.

WE ARE ASSERTING IN THE COURTS OUR RIGHT TO THE
EXCLUSIVE USE OF THE WORD "**CASTORIA**," AND
"**PITCHER'S CASTORIA**," AS OUR TRADE MARK.

I, DR. SAMUEL PITCHER, of Hyannis, Mass.,
was the originator of "Pitcher's Castoria," the same
that has borne and does now *on every*
bear the fac-simile signature of *Chas. H. Fletcher* wrapper.
This is the original "Pitcher's Castoria" which has been
used in the homes of the mothers of America for over thirty
years. **Look Carefully** at the wrapper and see that it is the
kind you have always bought, *on the*
and has the signature of *Chas. H. Fletcher* wrap-
per. No one has authority from me to use my name except
The Centaur Company of which Chas. H. Fletcher is
President.

March 8, 1897.

Samuel Pitcher M.D.

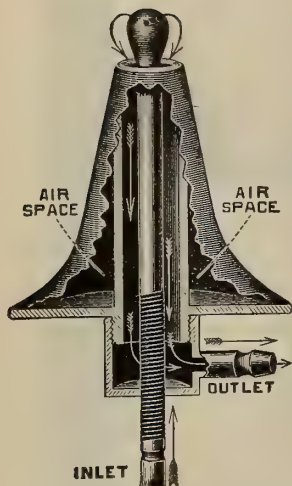
\$33.60 Per Gross, \$2.80 Per Dozen.

Jobbers Sell in Gross Lots 5 per cent. and $2\frac{1}{2}$ per cent. off.

The Kind You Have Always Bought.

The Knap Improved Vaginal Syringe,

Made of Hard Rubber.



THE ADVANTAGES:

- 1st. No wetting of bedding or clothing.
- 2nd. Will thoroughly wash the vagina.
- 3rd. The air space prevents the cone from getting hot, and injections may be taken 30 degrees hotter with this syringe than with others.
- 4th. No inconvenience; no dread of the douche and consequent failure to take it.

Mfgd. by C. E. BLAKE CO., for
F. W. BRAUN & CO., Los Angeles, Cal.

PRICES.

No. 1, Nozzle and escape tubing	per doz, \$15.00
No. 2, Bulb syringe and escape tubing, per doz,	18.00
No. 3, Fountain syringe and escape tubing	per doz, 21.00

MATCHLESS SARSAPARILLA...

With Iodide Potassium.

— Druggists have good reason to complain of unprofitable "patents."

This is Different

Give a trial order for the

Matchless

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle,

IN FULL 14 OZ. BOTTLES

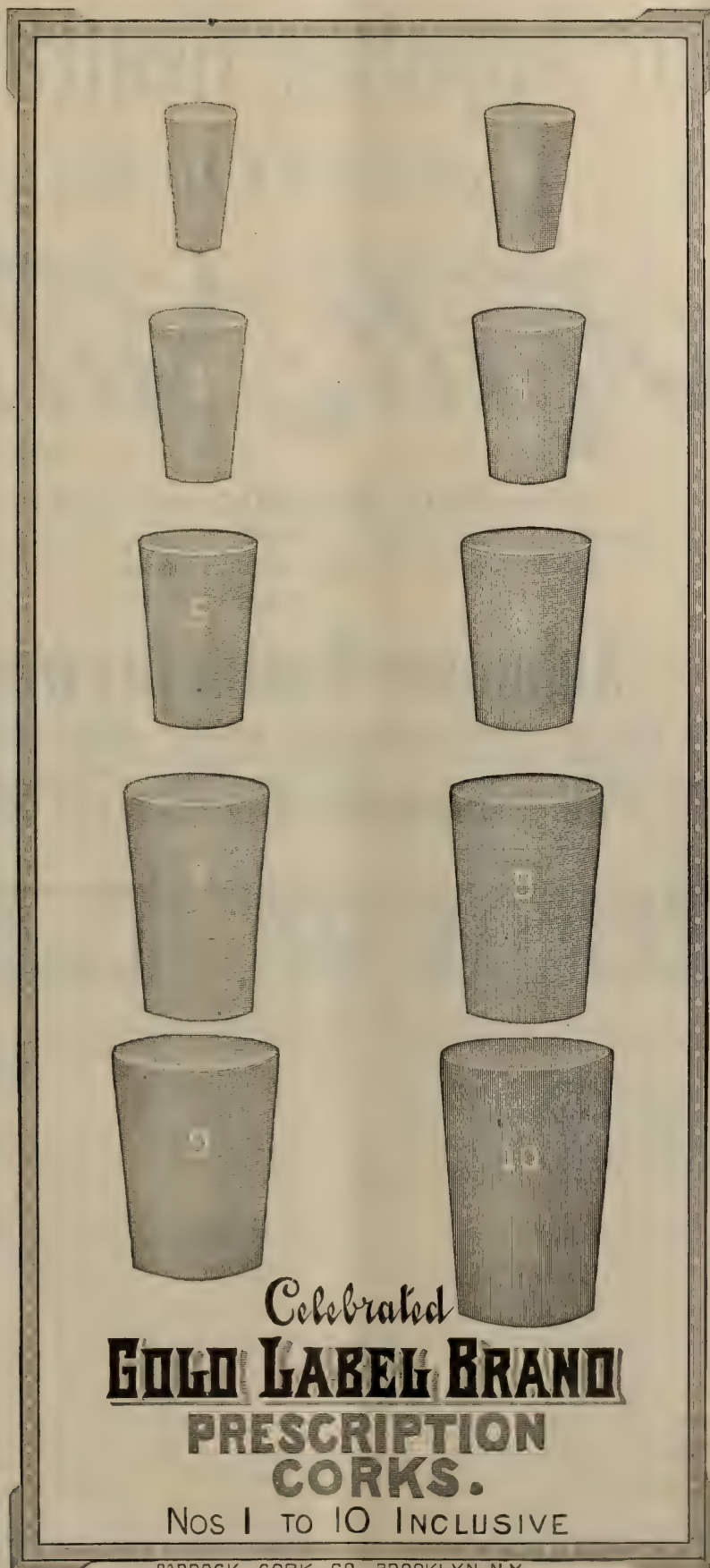
PRICE:	Per dozen	\$ 5.00
	3 " lots	4.75
	6 " "	4.50
	1 gross "	48.00

MATCHLESS PHARMACAL CO.,

30 Platt Street, New York.

Trade Supplied by

F. W. BRAUN & CO., Los Angeles and San Diego.



PADDOCK CORK CO. BROOKLYN, N.Y.

The above high grade Corks are sold by

F. W. BRAUN & CO., Los Angeles, Cal.



For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co. **WHOLESALE AGENTS**
LOS ANGELES, CAL.

READ THESE!

THE KONDON MFG. CO.
Minneapolis, Minn.

CANTON, Ohio, March 16, 1897.

DEAR SIR:

Please say who are your agents for Kondon's Catarrhal Jelly in Canton, Ohio. My wife has tried a sample and must have more at once—it is the first relief she has experienced from dry catarrh for years, has tried everything. I have been a druggist and know for a certainty.

Yours truly,

W. C. KEELER.

THE KONDON MFG. CO.,
Minneapolis, Minn.

CANTON Ohio, March 22, 1897.

DEAR SIR:—Enclosed please find stamps for tube sent very thoughtfully of you, (bill enclosed), and kindly send another tube to F. P. Barr, C. C. & S. R. R., car accountant's office, Canton, O. He has got the worst catarrh, for a young fellow of 19 years, I ever saw. I gave him some this morning and his head is much better this p.m. He is surprised. This young man's uncle, P. H. Barr, is one of the leading druggists here. You can use our names for reference.

Yours truly, W. C. KEELER.

P. S.—Allow me to say I had a bad cold in my head this morning, used up two handkerchiefs before coming to office. Two doses cleared it up.

F. W. Braun & Co.

—SOLE AGENTS FOR—

Southern California, Arizona and New Mexico.

...100% PROFIT...

Invest \$9.00: - Realize \$18.00



Kondon's Catarrhal Jelly...

This Offer is Always Good.

Send us an order on your Jobber for 1½ dozen Kondon's Catarrhal Jelly, 50c size at \$4.00 per doz. and an order for 1½ dozen

Kondon's Catarrhal Jelly, 25c size at \$2.00 per doz. and we will send you free and prepaid ½ dozen each size of the Jelly and three hundred free samples and other attractive advertising matter, as soon as your order has been accepted by your jobber.

Kondon Manufacturing Company

Sole Proprietors,

MINNEAPOLIS, MINNESOTA.

Orders filed by...

F. W. BRAUN & CO., **WHOLESALE DRUGGISTS**

LOS ANGELES, CAL.

Distributors for Southern California, Arizona and New Mexico.



PURITY AND EXCELLENCE

REMEMBER THE

**CRESCENT
MALT WHISKEY**

It will not disappoint you.

The package is stylish.

It is a trade builder.

The contents superb.

F. W. BRAUN & CO , - Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS.

CALIFORNIA Mission Poison Oak Remedy

Wonderfully Effective
in Healing...

Eruptions of the Skin, Burns, Scalds, Pimples, Piles,
Chapped Hands, Etc., Etc.

Should be in every camper's outfit.

Price per dozen, \$1.50.

With an order for 3 dozen, 1 dozen extra.

F. W. BRAUN & CO.,

Sole Manufacturers and
Proprietors,

LOS ANGELES, CAL.

- - TIME SAVERS - -

SOAP BARK (Chipped)

IN CARTONS

5 and 10 cent sizes

EPSOM SALTS

IN CARTONS

One-quarter pound size

TAR CAMPHOR BALLS

In 5 cent boxes

NAPHTHALINE FLAKE

In one pound and one-half pound cartons

HANDY FOR YOUR COUNTER

F. W. BRAUN & CO.

In re OAKLAND HYDROGEN DIOXIDE, U. S. P.



Oakland Hydrogen Dioxide

Can be kept in stock without danger of explosion—is the kind that in dispensing gives uniform results, because it keeps, even uncorked, from four to six months. The comparative analyses by such eminent authorities as Prof. Henry Leffman, State Chemist of Pennsylvania; Prof. Henry E. Smith, of Yale, and Prof. E. R. Squibb, of Brooklyn, show the quality of Oakland Hydrogen Dioxide. For Prices see the proper heading in the prices current of this journal.

Trade Supplied by **F. W. BRAUN & CO.**

CALIFORNIA COLLEGE OF PHARMACY...

Department of Pharmacy, University of California.

The session of 1897-8 will open November 1st, 1897.

Lectures, Demonstrations and full Laboratory Courses in Chemistry, Physics, Pharmacy, Botany, Pharmacognosy, Materia Medica, Microscopy and Physiology.

Thirty weeks' instruction of 24 hours per week for each student, exclusive of time spent in Field Botany. Teaching thorough and practical.

Send for Prospectus to

W. M. SEARBY, DEAN,

400 Sutter Street, San Francisco.

F. W. BRAUN & CO.'S

...Florida ...Water

This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day

Largeper dozen \$3.50 | Small.....per dozen..... \$1.50

...It is profitable
...Keep supplied

F. W. BRAUN & CO., Los Angeles.

Henry Tetlow's Superb Gossamer



Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

A Priceless Boon to the Female World of Humanity. FOR DISPENSING PURPOSES....

"SEGURO"

The best preventive of the age.

"SEGURO"

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS:

RETAILS AT

\$12.00 AND \$42.00 PER DOZEN.

\$1.50 AND \$5.00 PER BOX.

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY,

31 K STREET, SACRAMENTO, CAL.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES



USE THE

Perfection Pump Can

Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

Price, 2 gallon size	\$1.00 each net.
" 3 " "	1.25 " "
" 5 " "	1.50 " "

Manufactured only by

ARTHUR KUHN'S COMPANY,—CHICAGO.

—FOR SALE BY—

F. W. Braun & Co.,

LOS ANGELES, CAL.

TANGLEFOOT

SEALED STICKY FLY PAPER

Still Further Improved.

BORDER	Stronger and More Pliable
STICKY	Stickier and More Enduring
DESIGN	New and Prettier
PRICE	Lower
PROFIT	Larger

Your Jobber Sells It!

Prices for 1897.

Regular	35 CENTS A BOX (10 boxes in case)
"Little"	13 CENTS A BOX (15 boxes in case)

HOLDERS: 75c per box of 50.

ANTIKAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

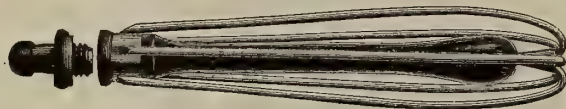
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTIKAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.
The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.,

Manufacturers of a general line of

High Quality Rubber Druggists' Sundries.

The Household Syringe.

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser.

Expands the parts—for action fluid.
No other instrument can cleanse.

Magic Atomizers

The leading American line.
For Toilet and Medicinal use.
All continuous spray.

Rubber Gloves.

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists.

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of
the two staples:

ALLCOCK'S

Porous Plasters

AND

BRANDRETH'S PILLS.

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—helps us, to be sure—but not more than it helps you.

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

THE POROUS PLASTER COMPANY,

[B. Brandreth's Sons]

274 Canal St., New York City.

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE.

(Registered Year 1887).

THE BEST HEALING SALVE IN THE MARKET

Put up in 2-ounce Tins.

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free
to Any Druggist.

ADDRESS—

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

Established in 1876.

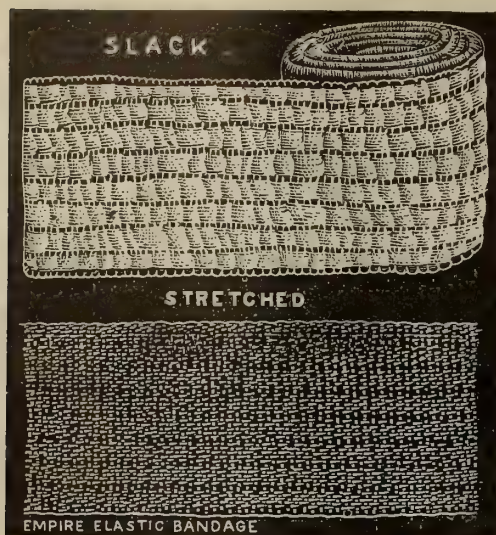
MAJOR'S CEMENT

**MAJOR'S RUBBER CEMENT.
MAJOR'S LEATHER CEMENT.**

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25c per bottle.

MAJOR CEMENT CO., 461 Pearl St., New York City.

is it asking too much to crave the privilege of sharing our profits with the retailer? We appreciate the value of the retail druggist's personal push in the sale of Cascarets and No-To-Bac, and are willing to pay for it. Every druggist who sells our goods and does not write us at once for our new and liberal proposition, in force Aug. 1, 1897, will lose money. Sterling Remedy Company, Chicago, Montreal, Can., or New York.



THE Empire Elastic Bandage

Specially Adapted for Varicose Veins.

We invite the attention of the Medical and Surgical profession to the various merits combined in our bandages.

1st. **Its Porosity**—the greatest in the "Empire." It never causes itching, rash or ulceration under the bandage.

2nd. **Its Elasticity**, which will enable the surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.

3rd. **Its Absorbent Properties**—greatest in the "Empire."

4th. **Its Easy Application** to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.

5th. **Its Self Holding Qualities**. No bother with pins, needles and thread, or strings,

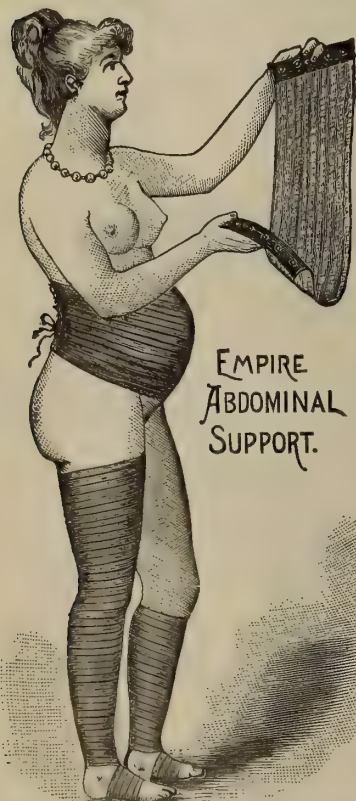
so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is **Superior to the Elastic Stocking** for varicose veins.

Send \$1.00 for Three-Inch by Five-Yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance, (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Supporter should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

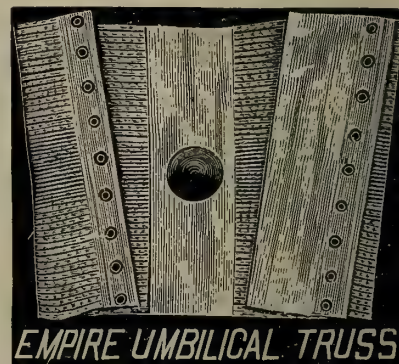
8 inches wide	-	-	-	-	\$ 2.50
11 inches wide	-	-	-	-	3.00
All Silk	-	-	-	-	10.00

Write for Quantity Prices.

THE

Empire Umbilical Truss

*Is an Abdominal Supporter
with Button Inserted
at the Navel.*



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporters, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1.25
Children	-	-	-	-	2.50
Adult	-	-	-	-	\$4.00

MANUFACTURED BY

The Empire Manufacturing Company,
Lockport, N. Y., U. S. A.

For Sale by **F. W. BRAUN & CO., Los Angeles, Cal.**

PHENALGIN

(Phospho-Ammonio-Phenylacetamide)

Medical Properties { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE WHITE and having a strong ammoniacal taste and odor.

Phenalgine is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price, \$1.00 per Bottle.

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgine.

—MAY BE OBTAINED FROM—

F. W. BRAUN & CO., Los Angeles, Cal.,
Or any wholesale druggist in the world.

Etna Chemical Company

New York, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

PREMIUM ASSORTMENT No. 25.
31 Piece Set, Sterling A 1 Silver Plated Table Ware.



In Leatherette (Hinged) Case.

(CUT SHOWS THE ASSORTMENT.)

\$8.00 Worth of Gum; and all for \$5.50.

Order of

F. W. BRAUN & CO., Los Angeles, Cal.

Imperial Hair Regenerator.

No matter how gray your hair, or bleached, or dyed,
it makes it beautiful, glossy.



Restores Gray Hair to its Original Color.

Regenerates Bleached Hair.

By the use of the REGENERATOR once in every few months, the hair is always glossy, beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Bond.

MANUFACTURED ONLY BY

THE IMPERIAL CHEMICAL M'F'G CO.,

Wholesale Department, 133, 135, 137 West 23d Street,
Retail Department and Application Rooms, 292 Fifth Avenue,

NEW YORK.



CARRIED IN STOCK BY F. W. BRAUN & CO.



CHEW BEEMAN'S



PEPSIN



CHEWING GUM

CURES INDIGESTION

ALL OTHERS ARE IMITATIONS

All First-Class Druggists Sell It.

BEEMAN CHEMICAL CO., - Sole Manufacturers.

California



Mission

EUCALYPTUS LOZENGE

A valuable contribution to medicine
from the Golden State

FOR

COUGHS, COLDS, HOARSENESS, BRONCHIAL IRRITATION,
ASTHMA AND WHOOPING COUGH.

Price per dozen, \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., Sole Distributors,

LOS ANGELES and SAN DIEGO

VIN MARIANI

(MARIANI WINE)

THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY!

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF...

THE IDEAL FRENCH TONIC.

Supplied by all Jobbers.

FOR SHOW CARDS, SIGNS, ETC., ADDRESS

MARIANI & CO.

52 W. 15th St., New York. \$7.50 per dozen.

GEDNEY'S SANDAL PEARLS

NOT a pearl-shaped capsule, but a

Genuine
PearlIn the highest state of
PERFECTION.

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

For Sale by **F. W. BRAUN & CO.,**
LOS ANGELES and SAN DIEGO, CAL.

Price List and Samples Free.

F. W. GEDNEY

203 East 88th Street,

New York, U. S. A.



The Crown Perfumery Comp'y

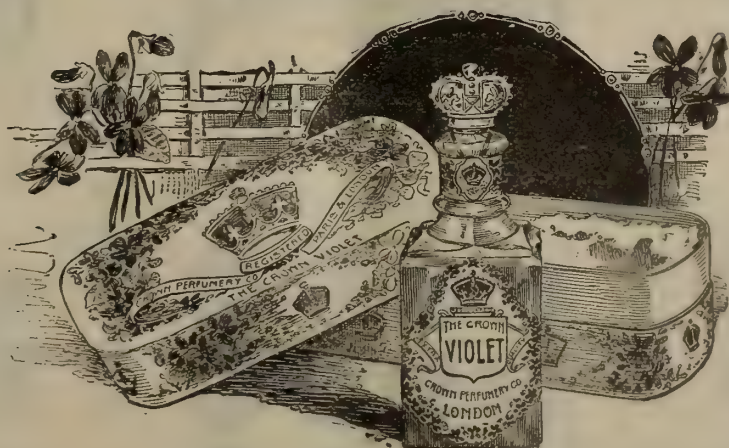
177 New Bond Street, London.

New York Office, 186 Fifth Avenue.

The New Crown Violet



CROWN
LAVENDER SALTS



Distilled from the natural flowers of the Riviera. The latest
and finest Violet made, and the success of
the day in London and Paris.



CRAB-APPLE
BLOSSOMS



WAKE UP. And be just a little ahead of
Up to Date

..Take Advantage of Our..

Grand Premium Offer!

With one gross of these Specialties (assorted)

Price, \$9.00

We will present you with a

Beautiful Lamp Clock
..FREE..



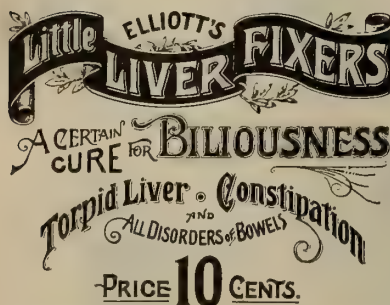
THE LAMP CLOCK Is something entirely new. Can't be bought from dealers at any price. It's something everybody wants. There isn't a lady in your town that won't be anxious to buy it for a birthday or holiday present, and you can easily get \$7.50 or \$10.00 for it. It is finished in bronze, has a removable fount and detachable burner with double lift, thus always insuring a straight light, clear as crystal, equal to two hundred candles. The shade is imported double-ribbed linen with silk fringe and silk tassels. The clock is made by the largest manufacturers in the United States and guaranteed by them for three years. The lamp complete stands thirty inches high and combines to make it the most beautiful, useful and attractive novelty ever offered as a premium.



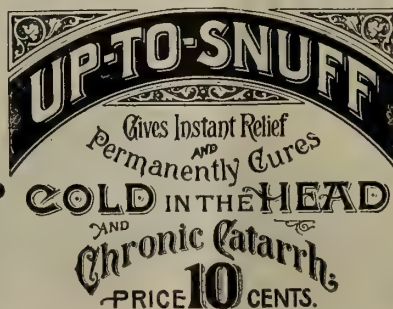
These
Specialties

Are the handsomest ten-cent goods in the market, and they are the acme of pharmaceutical skill and experience. They will do all that is claimed for them. They come a dozen on an easel card. Just put them where they'll be handy, and people will pick them off like cherries off a tree and throw down a dime—you need do no talking.

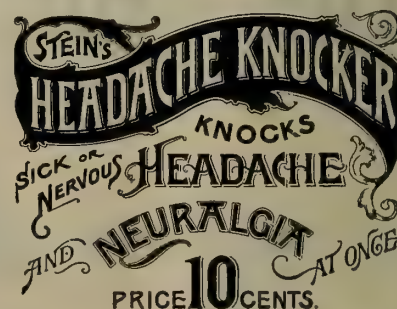
REMEMBER—The cut gives but a faint idea of the real beauty of the Lamp Clock.

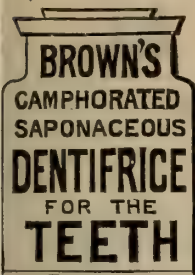


TRADE
 SUPPLIED
 BY
**F. W.
 BRAUN
 & CO.**
 Los
 Angeles
 Cal.

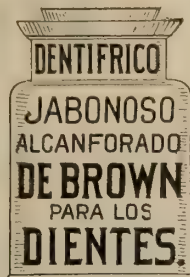


Elliott
 Pharma-
 cal
 Company,
 Sole
 Manufs.,
 St. Louis,
 Mo.





The Best Toilet Luxury
as a Dentifrice in the
World.



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

Use Brown's Camphorated Saponaceous Dentifrice.

Price, Twenty-five Cents a Jar.

FOR SALE EVERYWHERE.

CURTIS & BROWN MFG. CO., Limited, Proprietors,
215 and 217 FULTON STREET, NEW YORK.

BAKER & HAMILTON

San Francisco, Cal.

DISTRIBUTING HOUSE

—FOR THE—

Columbus

Bicycle

Company

COLUMBUS, OHIO.

For the following territory:

California, Arizona, Central America, Hawaiian Islands,
Mexico, Nevada and New Zealand.

HAWLEY, KING & CO..

Los Angeles Local Distributors.

Braun's

Sarsaparilla

NONE BETTER

Large Bottle

Efficient

Agreeable

Well Introduced

Popular

Good Seller

Profitable

Cost to the Trade, \$4.00 per Dozen

Retail Price, \$1.00 per Bottle

Do You Handle It?

Manufactured and Sold by

F. W. Braun & Co.

LOS ANGELES, CAL.

WHY

are our Soluble Hypodermic
tablets so much in demand--
so satisfactory to the trade--
so acceptable to the doctor--
so salable without argument--

BECAUSE

they are the most soluble--
the most permanent--
the least irritating--
the best known--

THE LOGIC

of these facts crystallizes into
an idea which every druggist
will find profitable to act upon.
Buy S. & D's HYPODERMICS.
They sell themselves.

SHARP & DOHME,
Est. 1860.

Laboratories--Baltimore.

Western Branch General Offices
Chicago. New York.

For Sale by F. W. BRAUN & CO., Los Angeles, Calif.

"T. B."



There's no use trying further to find
the origin of above combination
of letters.

Call it _____

The Best

and you will not be far wrong.



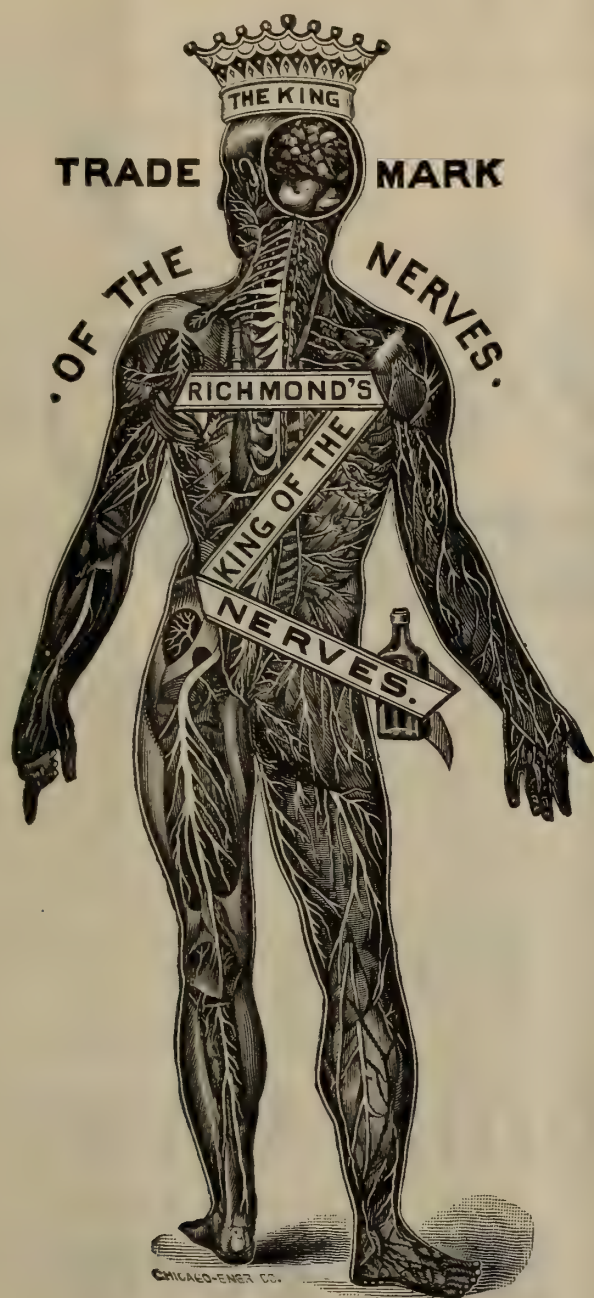
"T. B." INSECT POWDER is a
Specialty of ours and one of our first-
rate sellers. It is obtainable in the
following sizes, at prices quoted, viz.:

Small Cans,	per doz.,	\$1.25
$\frac{1}{2}$ lb.	" "	3.25
1 lb.	" "	5.50
6 lb.	" lb.	0.40
Case of six 6 lb. cases, 40c. per lb., less 10 per cent.		



F. W. BRAUN & CO

Los Angeles, Cal.



RICHMOND'S KING OF THE NERVES

a remedy for
All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill

HAVE you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Hildreth's Original and Only

Nothing
Like
It
On
Earth

Velvet

TRADE MARK

Delicious
Satisfying

Molasses Candy==Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00.

No First-Class Retail Store Should be Without VELVET, it is a Seller.

FACTORY, 38 to 48 Batterymarch St., Boston, Mass.

Capacity Over 10 Tons Per Day.

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

.. GUILD'S ..

GREEN MOUNTAIN

Asthma Cure.....

Cures Hay Fever!



As well as Asthma. Many are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1; small size, 25c.

Mail orders receive prompt attention.

Please send your address on a postal card for a new book "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

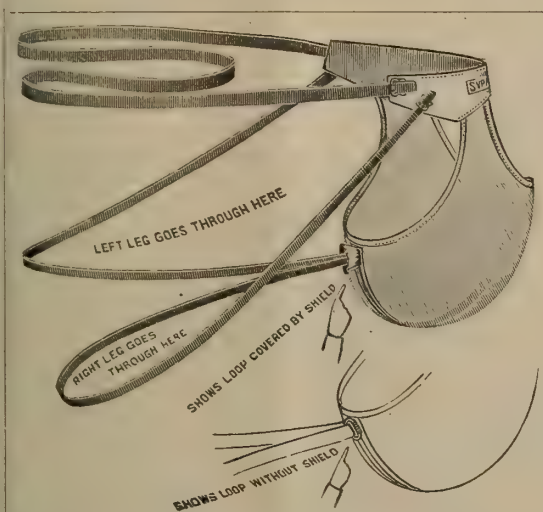
Address

J. H. GUILD, M.D., RUPERT, VT.

For Sale by F. W. BRAUN & CO.

THE "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other Suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum, (testicle sack) and should be worn in every case where there is any dropping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnasium exercises.

It Prevents development of varicocele (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from costiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same free of charge.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MFG. CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**



**Better than
Tablets, or
Bottled Waters**

Citrate Lithia.

Citrate Magnesia.

Hunyadi. Bromide Seltzer. Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

ARMSTRONG MANUFACTURING CO.

17-19 Union Street, Boston, Mass.

**F. W. BRAUN & CO., Los Angeles,
Agents for Pacific Coast.**

CHEAP, EFFECTIVE.

EFFERVESCENT

GRANULES.

The

Waverley

Bicycle

\$100For VERY
fastidious people.**\$60**A good wheel,
very cheap.

The success of the Waverley Bicycle in '96 places it at the head of the leaders for '97. This year we produce a new and expensively made wheel, equipped with the only perfect bearings yet made—\$100.

Last year's famous model, greatly improved, has been reduced to \$60. The saving is in the cost of machinery.

PECULIAR excellence and
FAIR PRICE have
placed the Waverley
AHEAD of all
bicycles in points of
sales and the
possession of
FRIENDS

Write for Agents' TERMS
INDIANA BICYCLE
COMPANY...

Pacific Coast Branch, 55 to 61 First St.,
San Francisco.

HARRY BROWN, Agent,
639 South Broadway,
Los Angeles, Cal.

Columbia
Standard
of the
World

1897 Models, \$75 to all alike.

Hartford Bicycles, \$50, \$45, \$40, \$30.

POPE MFG. CO., Hartford, Conn.

Wright's Myrrh Tooth Soap

(Antiseptic)



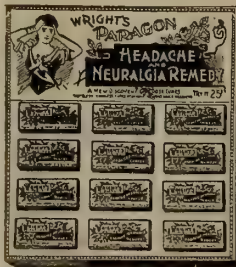
Sold in every country in the world!
Universally Endorsed by Druggists
and Dentists.

ELEGANTLY For show case display. Put up
in elegant china boxes and in
MOUNTED tin boxes for travelers. Attractive
advertising matter packed with each dozen.
We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display.
Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH! WRIGHT'S PARAGON Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10-cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or wafer form. Retail for 25c and pays a

nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

ENGLISH GLYCERINE AND CUCUMBER.

Have you got in stock? The best face and hand preparation made. \$1.50 per doz.

WRIGHT'S RED CROSS COUGH SYRUP.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S SYRUP OF TAR AND WILD CHERRY.

Three sizes, 25c, 50c and \$1.00.

WRIGHT'S BELLADONNA POROUS PLASTERS.

(2 dozen in box) per dozen, 70c.

HIBBARD'S RHEUMATIC POROUS PLASTERS.

Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

An Article of Merit

...Syrup White Pine Compound...

(F. W. B. & CO.)

A popular and effective remedy for acute and chronic affections of the throat and lungs. Relieves irritating coughs and colds. It is made after the formula published in the *National Formulary*.

It is not a cheap TAR MIXTURE. You can add to your reputation and

Increase.... by offering it to your customers. It sells readily,
Your Profits affords a good profit and always gives satisfaction.

PRICE LIST

4-ounce Oval Bottle	per dozen, \$ 1.50	1 pint Bottle	per dozen, \$ 5.00
4-ounce Oval Bottle	per ½ gross, \$ 8.00	5 pint Bottle	each, \$ 1.65
4-ounce Oval Bottle	per 1 gross, \$15.00	1 gallon package	each, \$ 2.50

F. W. BRAUN & CO. Manufacturing Chemists **Los Angeles, Cal.**

Rat Cheese

POISON

IT'S A SELLER!



\$1.00 per doz. Packed 1 doz. in a box, with a decorated tin easel for counter display, one embossed tin hanger, one hundred circulars for distribution, four window posters and some blotters. The above attractive exhibit of artificial rats and mice for window display is given away with each retail order for one gross; 5 per cent. allowed on one gross orders.

ORDER THROUGH YOUR JOBBER

NEWTON M'F'G & CHEM'L CO., 95 WM. ST., NEW YORK

FOR SALE BY F. W. BRAUN & CO., LOS ANGELES, CAL.

A Nerve Food... A Strength Builder!



With the first order for a barrel of 8 dozen is given a heavy Rubber Door Mat, together with a large picture medallion and a window show bottle, making a handsome and effective display.

F. W. BRAUN & CO.,
LOS ANGELES, CAL.,

Pacific Coast Agents for the Sale of Hospital Tonic.

F. W. BRAUN & CO.'S

DRUGGISTS' SUNDRIES DEPARTMENT



The Perfection Pump Can FOR DRUGGISTS' USE

Indispensable for filling small necked bottles and vials with Castor Oil, Olive Oil, Turpentine, Glycerine, etc. Handsomely decorated and labeled.

EVERY CAN WARRANTED

2 gallon size.....	each \$1 00
3 "	" 1 25
5 "	" 1 50

Nursing Bottles



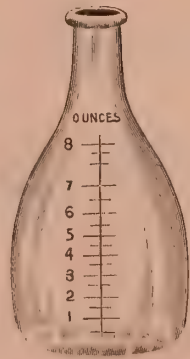
Standard

Per doz\$ 60
Per gross 6 00



Duck

Per doz.....\$ 60
Per gross 6 50



Graduated

8 oz..per doz. \$ 35 per gross..\$4 00
12 oz.. " 60 " 6 00



Baltimore

12 oz..per doz. \$ 50 per gross..\$5 00



"The Best"

Complete with nipple, packed 1 piece in box, per doz. \$2 00

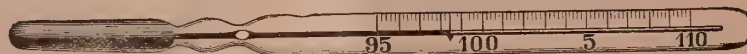


SPECIAL

We have a few cases each containing 1 gross 8 oz. Baltimore Nursing Bottles which we sell at \$3 00 per gross in full case lots. This price holds good only until our present stock is exhausted.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT

Fever Thermometers—New Prices



Hayden's Plain Front, without certificateper doz. \$4 00



Beck's Magnifying Front, without certificate.....per doz. \$4 25
 " " " with " " 5 00
 " " " without " centigrade scale..... " 6 00



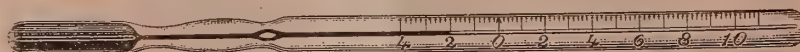
Hayden Magnifying Front, without certificateper doz. \$6 00
 " " " with " " 7 50



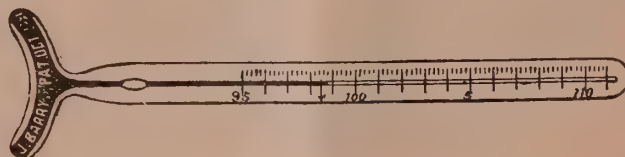
Hayden 1 minute Magnifying Front, without certificate.....per doz. \$10 00
 " " " with " " 12 00



Barry's Twin Bulb Magnifying Front, without certificate.....per doz. \$15 00



Barry's Twin Bulb, Plain Front, Barry's Scale, without certificate.....per doz. \$14 00
 " " " Magnifying " " " " " " 15 00



Barry's Crutch Bulb, Plain Front, without certificateper doz. \$18 00



Hoehn's Magnifying Front, without certificate.....per doz. \$6 00
 " " " with " " 7 50



Weinhagen's Magnifying Front, without certificate.....per doz. \$6 00
 " " " with " " 7 50



Hicks' (Genuine) Magnifying Front, without certificate.....per doz. \$18 00
 " " " with " " 24 00



Cases for Fever Thermometers

Any of these Thermometers can be supplied in Sterling Silver Cases at an additional cost of.....per doz. \$9 00

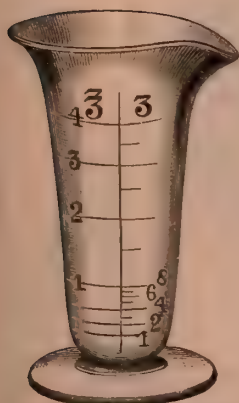
Gold Plated Cases at an additional cost of.....per doz. 3 00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

F. W. Braun & Co.'s Correct Graduates

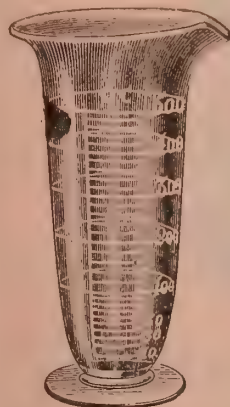
EVERY GRADUATE IS GUARANTEED ACCURATE

Bell Shape Standard Scale



Bell Shape Standard Scale

1 dram	.....each \$	15
2 "	....."	20
1/2 ounce	....."	15
1 "	....."	20
2 "	....."	20
3 "	....."	25
4 "	....."	30
6 "	....."	35
8 "	....."	40
12 "	....."	45
16 "	....."	50
32 "	....."	80



Bell Shape Metric Scale

Bell Shape Metric Scale

30 C. C.	.....each \$	20
60 "	....."	25
100 "	....."	35
250 "	....."	45
500 "	....."	65

Bell Shape Double Scale

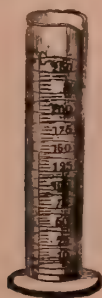
1 ounce, 30 grams	.....each \$	25
2 " 60 "	....."	30
4 " 120 "	....."	40
8 " 250 "	....."	60
16 " 500 "	....."	90
32 " 1000 "	....."	1 50

Cylinder Shape Standard Scale



Cylinder Shape Standard Scale

1 ounce	.....each \$	15
2 "	....."	20
4 "	....."	25
8 "	....."	35
16 "	....."	50
32 "	....."	90



Graduated Cylinder or Hydrometer Jars

Hydrometer Jars or Cylinders Graduated

50 C. C.	.....each \$	55
100 "	....."	90
200 "	....."	1 00
250 "	....."	1 25
500 "	....."	1 75
1000 "	....."	2 50

TO ASCERTAIN THE EXACT PROOF OF WHISKEY, BUY THE

CLIMAX LIQUOR TESTER

A simple but accurate instrument consisting of a hydrometer, thermometer and hydrometer jar all put up in small wooden case.

The neatest instrument of the kind on the market.
Every druggist should have one.

Price Complete, \$2.00

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Mortars and Pestles



Wedgewood Mortars and Pestles

GUARANTEED ACID PROOF.

No. 0000.	3 inches across top.	each \$	
000.	3 1/4	"	35
00.	3 1/2	"	40
0.	4	"	45
1.	4 1/2	"	50
2.	5	"	55
3.	6	"	65
4.	6 1/2	"	90
5.	7	"	1 15
6.	8	"	1 40
7.	8 1/2	"	1 75
8.	9 1/2	"	2 10
9.	10 1/2	"	2 65
10.	12	"	3 25
11.	13	"	3 75
12.	14	"	4 25

Iron Mortars and Pestles



LIGHT SHAPE

1/2 Pint.....each \$	40	1/2 Gal.....each \$	1 00
1 "	50	1 "	1 50
1 Quart	65	2 "	2 00



HEAVY SHAPE

1 Pint.....each \$	50	1 Gal.....each \$	1 50
1 Quart	65	2 "	2 00
1/2 Gal.....	1 00		



Porcelain Mortars and Pestles

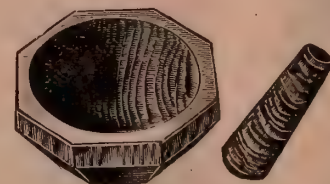
No. 000.	9 inch diameter.....each \$	
00.	8	" 1 75
0.	7 1/2	" 1 40
1.	6 1/4	" 87
2.	5 1/2	" 70
3.	4 3/4	" 62
4.	3 3/4	" 47
5.	3 1/2	" 37
6.	3	" 30



Glass Mortars and Pestles

The end of the Pestles and the interior of the Mortars are ground or slightly roughened.

1 Ounce	each \$	20
2 "	"	20
4 "	"	25
8 "	"	35
1 Pint	"	50
1 Quart	"	75



Agate Mortars and Pestles

Plain, 2 inch diameter.....each \$	2 00
" 2 1/2 "	" 2 75
" 3 1/4 "	" 4 50
Mounted in Polished Wooden Base, 2 inch diam.	" 2 50
" " " " 2 1/2 "	" 3 75
" " " " 3 1/4 "	" 5 50

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Chest and Lung Protectors



Frost King

Chamois, Felt Lined

	Doz.
34 in. chest	\$21 00
36 "	22 50
38 "	24 00
40 "	27 00
42 "	36 00
44 "	42 00

Frost Queen

Chamois Lined

	Doz.
32 in. bust	\$24 00
34 "	27 00
36 "	30 00
38 "	33 00



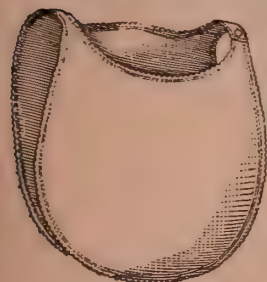
Double Chest and Lung Protectors

Chamois, Felt Lined

	Doz.
No. 120. Extra Large	\$12 00
121. Large	10 00
122. Medium	8 50
123. Small	7 00

Heavy English Felt

120. Extra Large	7 50
121. Large	6 00
122. Medium	5 00
123. Small	4 00



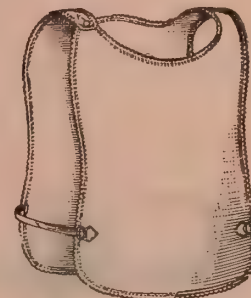
Cuirass Chest and Lung Protector

Chamois, Felt Lined

	Doz.
No. 129. Extra Large	\$20 00
130. Large	16 00
131. Medium	13 50
132. Small	12 00

Heavy English Felt

129. Extra Large	15 00
130. Large	12 00
131. Medium	10 00
132. Small	8 00



Single Chest Protectors

Chamois, Felt Lined

	Doz.
No. 100. Extra Large	\$7 50
101. Large	5 00
102. Medium	4 00
103. Small	3 00

Heavy Eng. Felt

Doz.

\$5 00

3 50

3 00

2 50

Pinus Sylvestris

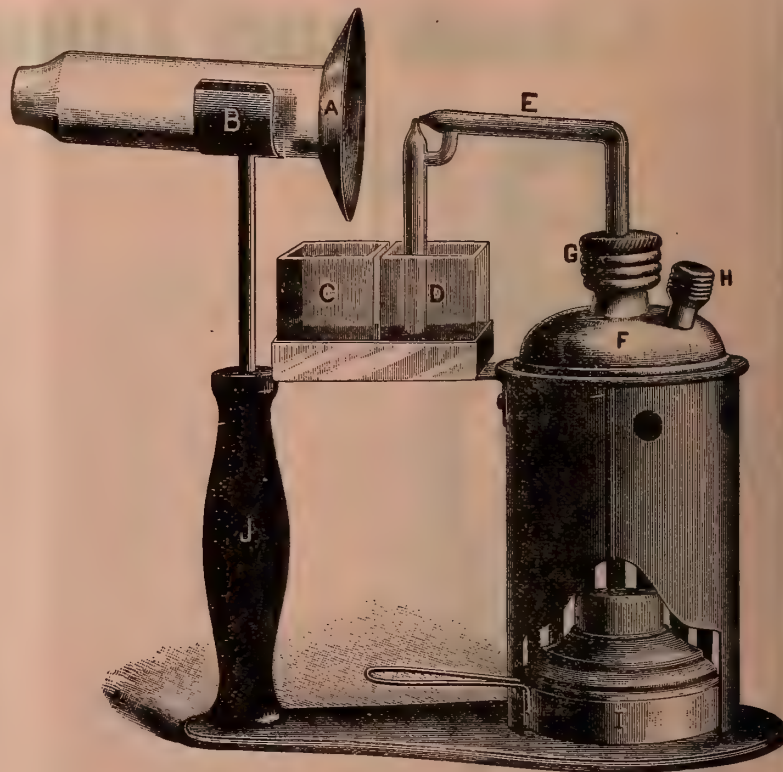
(Pine Needle)

Medicated Lung Protector

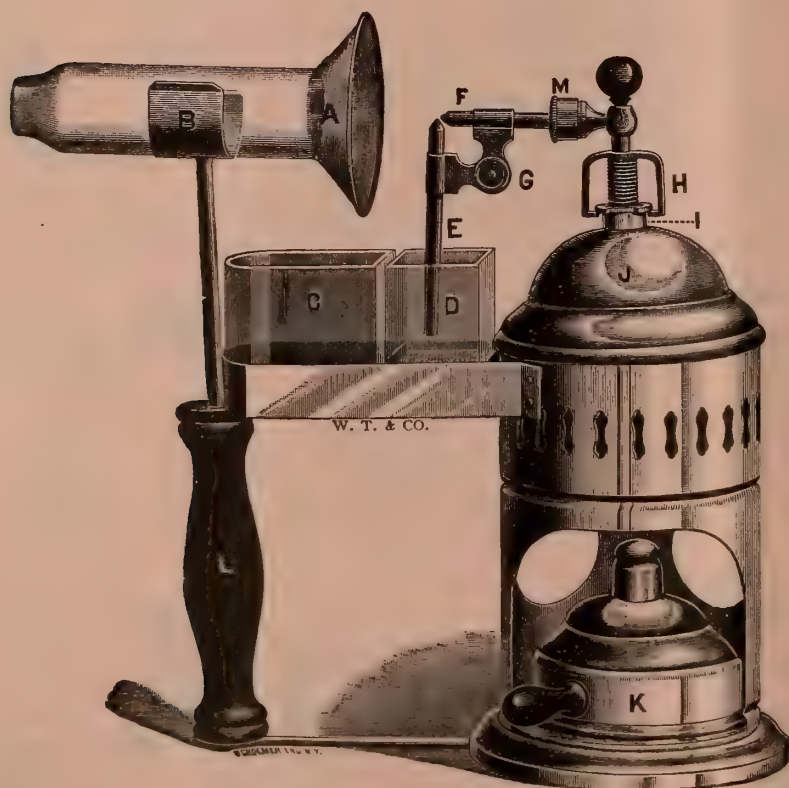
This Lung Protector is impregnated with the extract of Pine Needles which contain well known remarkable medicinal properties. It gives immediate relief to people with weak lungs, and is a sure preventive from being suddenly chilled by atmospheric changes.

	Doz.	Doz.
No. 1. Extra Small	Single \$2 25	Double \$4 00
2. Small	" 2 75	" 5 00
3. Medium	" 3.25	" 6 00
4. Large	" 4 00	" 7 50
5. Extra Large	" 5 00	" 10 00

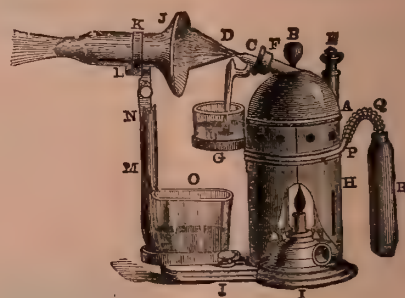
Steam Atomizers.



Acme—Brasseach, \$1 75



Phenix—Brasseach, \$3 00
 “ Nickel..... “ 3 50



Nos. 15 and 15a.

No. 15—“The Complete”—Brass.....each, \$3 75
 No. 15a— “ “ Nickel.... “ 4 50
 No. 247—Brass, smaller than No. 15..... “ 2 75
 No. 72—“Etna”—Tin..... “ 1 25

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Tappan's Perfume Novelties

Filled with Handkerchief Extract of Good Quality

The Best Selling Novelties of the kind on the Market



Tappan's Lantern

Red or Green

Per Doz.....\$2 00



Tappan's Trilby Foot

Sculptured Marble Effect. When empty makes an ornamental match holder.

Per Doz.....\$2 00



Tappan's Little Beauty

½ oz. Handkerchief Extract in Handsome Celluloid Basket

Per Doz.....\$ 80



Tappan's Sarony Frame

1 ¼ oz. Handkerchief Extract and decorated Celluloid Photo Frame, all for the price of frame alone

Per Doz.....\$2 00



Tappan's Cloverdale

1 oz. Handkerchief Extract in Handsome Celluloid Basket

Per Doz.....\$1 50

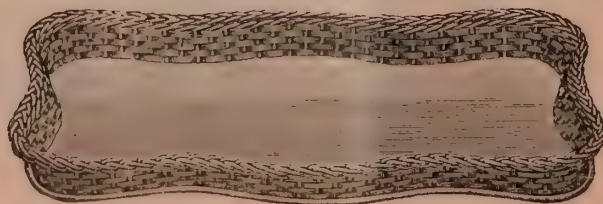


Before placing your orders
inspect our line of

Holiday Goods

Embracing

Fancy Perfume Atomizers.
Handkerchief Extracts in fancy packages.
Florence Brush, Comb and Mirror Sets.
Pyralin Mirrors.
Pyralin Baskets.
Pyralin Puff Boxes.
Pyralin Soap Boxes.
Cosmeon Brush, Comb and Mirror Sets.
Perfume Novelties in great variety.



VIN MARIANI

(MARIANI WINE)

THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF

The Ideal French Tonic

SUPPLIED BY ALL JOBBERS.

For Show Cards, Signs, Etc., Address

MARIANI & CO.

52 West Fifteenth Street

NEW YORK

Gedney's Sandal Pearls....

NOT A PEARL-SHAPED CAPSULE
BUT A

Genuine Pearl

IN THE HIGHEST STATE
OF PERFECTION

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

FOR SALE BY

F. W. BRAUN & CO.

Los Angeles and San Diego, Cal.

Price List and Samples Free.

J. W. GEDNEY

203 East 88th Street

New York, U. S. A.



\$7.50 PER DOZEN

Crown Perfumery Company.

Trade-Mark Injunction

Lavender Salts and Crab-Apple Blossoms

The United States Circuit Court has issued a perpetual injunction against the Winkelmann & Brown Drug Company for infringing the trade-marks of the Crown Perfumery Company, and has forbidden the use of the names "Lavender Salts" and "Crab-Apple Blossoms" on imitation products.

The following is the full text of the injunction:

Circuit Court of the United States,

DISTRICT OF MARYLAND.

WILLIAM SPARKS THOMSON,
Complainant,
against

WINKELMANN & BROWN DRUG COMPANY,
JOHN H. WINKELMANN, CARL STOFF-
REGEN AND F. A. OHRENSCHALL,
Defendants.

The President of the United States of America:

To Winkelmann & Brown Drug Company, John H. Winkelmann, Carl Stoffregen and F. A. Ohrenschall, their attorneys, servants, agents, and all persons in privity with them, or either of them, Greeting:

WHEREAS, William Sparks Thomson, citizen of the State of New York, has filed on the equity side of the Circuit Court of the United States for the District of Maryland, a bill against Winkelmann & Brown Drug Company, John H. Winkelmann, Carl Stoffregen and F. A. Ohrenschall, and has obtained an allowance for an injunction as prayed for in said bill;

mann, Carl Stoffregen and F. A. Ohrenschall, and has obtained an allowance for an injunction as prayed for in said bill;

Now, THEREFORE, We having regard to the matters contained in said bill, do hereby command and strictly enjoin you, the said Winkelmann & Brown Drug Company, John H. Winkelmann, Carl Stoffregen and F. A. Ohrenschall, your attorneys, servants, agents and all persons in privity with you or either of you, from manufacturing and from selling, and from in any manner offering to sell, and from distributing and from in any way disposing of any preparation or article to which shall be applied in any form or manner as the name or designation thereof, the words "Lavender Salts," or "Crab-Apple Blossom," or "Crab-Apple Blossoms," with or without other words, and from making use of either of the labels like that annexed to complainant's bill filed herein, marked "Defendant's Label No. 1," and "Defendant's Label No. 2," and from making use of labels, substantially like either of said labels, and from in any other form or manner using any name or designation which is calculated to cause your property to be known in the market, and sold under the name of complainant's article or as "Lavender Salts" or "Crab-Apple Blossom" or "Crab-Apple Blossoms," which commands and injunctions you, and each of you are respectively required to observe and obey, perpetually and forever hereafter.

WITNESS the Honorable Melville W. Fuller, Chief Justice of the United States, this 25th day of June, 1897, and in the one hundred and twenty-first year of the Independence of the United States of America.

[SEAL]

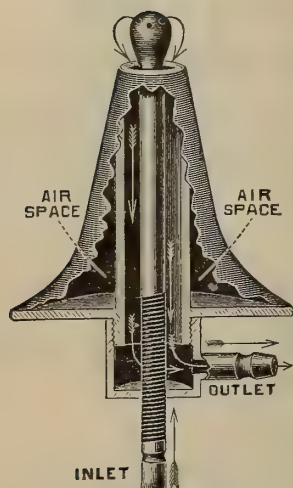
JAS. W. CHEW,
Clerk of our said Circuit Court.

Special Notice.—The Crown Perfumery Company desire to say they trust that the above injunction, which is so directly in accord with the conscience and sense of justice of every honorable business man, will be all that is necessary to induce the trade to at once abandon the sale of these imitation articles bearing the titles of "Crab-Apple Blossom Perfume" or "Lavender Salts," and not compel the Company to take further proceedings in defense of their rights.



The Knap Improved Vaginal Syringe

MADE OF HARD RUBBER



The Advantages:

- 1st. No wetting of bedding or clothing.
- 2nd. Will thoroughly wash the vagina.
- 3rd. The air space prevents the cone from getting hot, and injections may be taken 30 degrees hotter with this syringe than with others.
- 4th. No inconvenience; no dread of the douche and consequent failure to take it.

Mfgd. by C. E. BLAKE CO., for

F. W. BRAUN & CO., Los Angeles, Cal.

PRICES:

No. 1, Nozzle and escape tubing.....	\$15.00 per doz.
No. 2, Bulb syringe and escape tubing.....	18.00 per doz.
No. 3, Fountain syringe and escape tubing.....	21.00 per doz.

Matchless Sarsaparilla

With Iodide Potassium

Druggists

have good reason to complain of unprofitable "patents."

This is Different   Give a Trial Order for the

...MATCHLESS

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle.

PRICE:

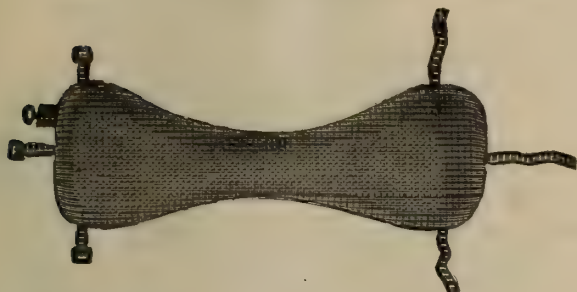
Per dozen, in full 14 oz. bottles.....	\$5 00	6 dozen lots	\$ 4 50
3 " lots	4 75	1 gross	48 00

Matchless Pharmacal Co.

30 Platt Street, New York

Trade Supplied by F. W. BRAUN & CO., Los Angeles and San Diego.

This is NOT
A BIRDS-EYE VIEW
OF THE
SEA OF GALILEE



However, the utility of the PECULIAR SHAPE of the
Sprague Adjustable Water Bottle

will be evident when you see how perfectly
it covers all parts of the head usually affect-
ed with NEURALGIA, etc.

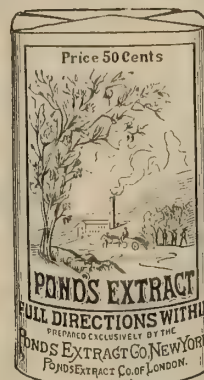
The B. F. GOODRICH CO.
AKRON, OHIO

BRANCHES

NEW YORK, 66 Reade St. CHICAGO, 141 Lake St.
SAN FRANCISCO, 35 New Montgomery St.

POND'S EXTRACT

Honesty
is the
Best
Policy



50 Years
the
Standard
of
Excellence

Fac-simile of Bottle with Buff Wrapper.

DO NOT When people show the good sense to demand POND'S EXTRACT,
attempt to sell them something else.

CAUTION

Common law perfectly protects Trade Marks. Persons selling any other prepara-
tion representing that it is POND'S EXTRACT, or the same as POND'S EXTRACT,
render themselves liable to a fine and imprisonment.

We will be pleased to furnish any dealer, on request, printed matter
with his name and address thereon.

POND'S EXTRACT CO.,
76 FIFTH AVENUE NEW YORK

We are Anxious . . .

TO INCREASE
YOUR DEMAND FOR . . .

DR. KLINE'S

Great Nerve Restorer

By sending FREE SAMPLE BOTTLES
of it; also HANDSOME DISPLAY card
and advertising matter with your
card printed thereon.

SEND TO

931 Arch Street, Philadelphia, Penn.

. FOR SAME

VICENTE PORTUONDO



HIGH GRADE
Cuban Hand Made Cigars

Absolutely pure, and made from the finest tobaccos
grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars
made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

Uniformity in quality and workmanship guaranteed.

F. W. BRAUN & CO.,
Distributing Agents, Los Angeles and San Diego.

PRICES OF

"CLEANFONT" NIPPLES

Reduced to \$3.00 per Gross, Net.

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless Ribbed Inside
(Registered Trade Mark.)

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

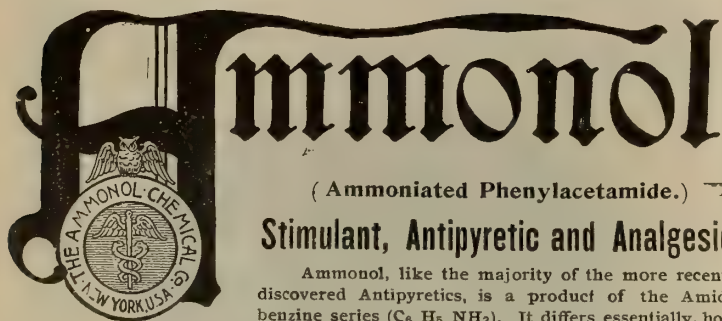
FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware and Sundries

52 Park Place, New York, and 18 Blackstone St., Boston

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.



(Ammoniated Phenylacetamide.)

Stimulant, Antipyretic and Analgesic.

Ammonol, like the majority of the more recently discovered Antipyretics, is a product of the Amido-benzene series ($C_6H_5NH_2$). It differs essentially, however, in several particulars from the other medicinal coal-tar products, but especially in that it contains Ammonia in an active form and has a stimulating action on all the vital functions.

It occurs in amorphous crystals having a pale yellowish color, is strongly alkaline in reaction, and has a pungent ammoniacal taste and odor.

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.	Tablets	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Salicylate Powdered			
Ammonol Lithiated	"	"	"
Ammonol Peptonate	"	"	"
Ammonol Bromide	"	"	"
Ammonol Camphorated	"	"	"
Ammonol with Camphor and Codeine	"	"	"
Ammonol with Ipecac and Opium	"	"	"

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

The Ammonol Chemical Co.,

36 E. 14th St. (Union Square West),

NEW YORK, U. S. A.

Trade supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Krause's Headache Capsules

Will net you

100 PER CENT
PROFIT

and the greatest advertising novelty ever offered to the retail drug trade

....FREE OF EXPENSE**8**

Subjects to Choose From.

8

Write to us for

Illustrated Catalogue
giving full particulars.

Don't forget to send
us your order for

**Krause's Headache
Capsules**

While we are in a position to
make you this offer.

F. W. BRAUN & CO.
Los Angeles, Cal.



**Welch's
Concord
Grape
Juice**

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

**Beautiful Color
Full Grape Flavor**

Without a Drop of Water or Particle of Alcohol.

Welch's Grape Juice is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

In Soda Water it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

For the Sacrament it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.**Every bottle full measure, and guaranteed in every way**

Quarts—1 dozen in case	.....case	\$5 50	.....5 cases,	\$5 25
Pints —2 " " doz.	\$3 10	" 6 00	.....5 "	5 75
½ pts.—3 " " doz.	1 75	" 5 00	.....5 "	4 75

Sold by F. W. BRAUN & CO.



THE ONLY LITHIA TABLETS THAT
DISSOLVE WITH SPARKLING EFFERVESCENCE,
AND YIELD A CLEAR SOLUTION.

SINCE the introduction into medical practice by Garrod, of the Lithium Salts for the treatment of rheumatism, their value has been so thoroughly demonstrated, it is superfluous for the manufacturing chemist to add anything as to their efficacy in the treatment of the *subacute and chronic cases of rheumatism, rheumatic gout, uric acid diathesis, in renal calculi composed of uric acid, and in irritable bladder from an excess of acid in the urine.* It has, however, been almost universally conceded, that the most effective and agreeable form of administering these salts is in carbonic acid water; this is often troublesome, and inconvenient as well as expensive. Our Effervescing Lithia Tablets obviate all these objections. A Tablet dropped into a tumbler of moderately cold water, will in a few moments entirely dissolve with decided effervescence, producing a delicious sparkling draught. Physicians will appreciate the convenience, utility and many advantages these Tablets possess over any other form of prescribing Lithium Salts.

The most popular natural Lithia Water so extensively used contains but about two and one-half grains of the Lithium Salt to the gallon. The dose of the Artificial Lithia Water, as prepared from our Compressed Tablets, can be regulated very readily, by dissolving one or more in any desired quantity of water, from a tumblerful to a pint, quart or gallon, and taken as may be indicated.

5-gr. Tablets, put up in Bottles of 50 . . \$4.00 per dozen bottles

3-gr. Tablets, put up in Bottles of 40 . . 3.00 per dozen bottles

JOHN WYETH & BROTHER,

Manufacturers of Medicinal Preparations,



SPECIFY WYETH'S
WHEN ORDERING.

PHILADELPHIA.

FOR SALE BY ALL THE JOBBING DRUGGISTS.

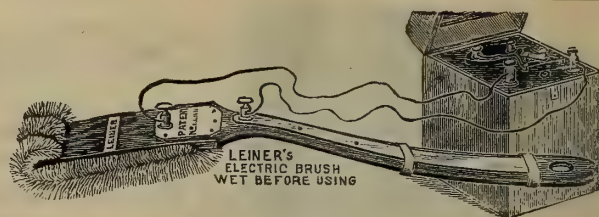
LEINER'S Patent Combined Bath and Flesh Brushes

The reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles



Whittemore Bros. & Co., Boston, Mass. Shoe Polishes

Oldest
and
Largest
Manufacturers
of

IN THE WORLD

Make Dressings for Footwear of all Colors and Tints.

"Gilt Edge" Oil Shoe Dressing

For Ladies' and Children's Shoes. It Blacks, Polishes,
Softens and Preserves—FINEST and BEST.

"Dandy" Combination

The package contains a bottle of "Dandy" Dressing, for removing stains from all russet and tan shoes, also a box of Yellow Polishing Paste (large) for giving them a brilliant, durable and water-proof polish.

"Peerless" Ox Blood Combination

"Nobby" Brown Combination

and twenty-four other shoe polishes, a descriptive list of which will be mailed upon application.

The Whittemore Polishes are sold at Manufacturers' Prices by

F. W. BRAUN & CO., Los Angeles, Cal.

Decorated Tin Boxes

DEEP
PANELED
LIDS
EXACT
FLUID OUNCE
CAPACITY



Trade Supplied by F. W. BRAUN & CO.

The Famous Lablache Face Powder



**THE ONLY PERFECT TOILET POWDER
IN THE MARKET.**

Over One Million Boxes Sold Annually. Four Shades:
Flesh, White, Pink and Cream. Price, per box, 50 c.
Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

TWENTY YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,

Sole Proprietors

Stockton, Cal.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

A PRIME OLD WHISKEY For Medicinal Use



DISTILLED FROM SELECT GRAIN
IN BOTTLES ONLY ❁❁❁❁❁❁



ELEGANT STYLE OF PACKAGE.

SEAL OF MARYLAND PURE RYE

NOTICE QUOTATIONS❁❁

SINGLE CASE \$8.00

5 CASE LOTS \$7.75

THE PACIFIC COAST
DISTRIBUTERS ARE....

F. W. BRAUN & CO.

LOS ANGELES, CAL.

The

Waverley
Bicycle

\$100
 For VERY
fastidious people.

\$60
 A good wheel,
very cheap.

The success of the Waverley Bicycle in '96 places it at the head of the leaders for '97. This year we produce a new and expensively made wheel, equipped with the only perfect bearings yet made—**\$100.**

Last year's famous model, greatly improved, has been reduced to **\$60.** The saving is in the cost of machinery.

PECULIAR excellence and
 FAIR PRICE have
 placed the Waverley
 AHEAD of all
 bicycles in points of
 sales and the
 possession of
 FRIENDS

Write for Agents' TERMS

INDIANA BICYCLE
 COMPANY...

Pacific Coast Branch, 55 to 61 First St.,
 San Francisco.

HARRY BROWN, Agent

639 South Broadway,

Los Angeles, Cal.

SYRUP OF FIGS

Sells rapidly and gives
 General Satisfaction...

Price per doz. to trade,.....\$4.00

Price to Consumers, per bottle..... .50

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.

SAN FRANCISCO, CAL.

Louisville, Ky.

New York, N. Y.

Wright's Myrrh Tooth Soap

(Antiseptic)



SOLD IN EVERY COUNTRY IN THE WORLD

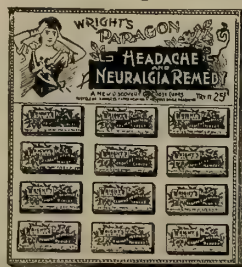
Universally Endorsed by Druggists
 and Dentists.

ELEGANTLY MOUNTED For show case display. Put up in elegant china boxes and in tin boxes for travelers. Attractive advertising matter packed with each dozen. We always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display. Retail for 25c.

If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



A GOOD THING TO PUSH
WRIGHT'S PARAGON
Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10 cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or wafer form. Retail for 25c and pays a nice profit. A good supply of attractive advertising matter packed with each dozen. Send for sample dozen.

English Glycerine and Cucumber. Have you got in stock? The best face and hand preparation made. \$1.50 doz.

Wright's Red Cross Cough Syrup. Three sizes, 25c, 50c and \$1.00.

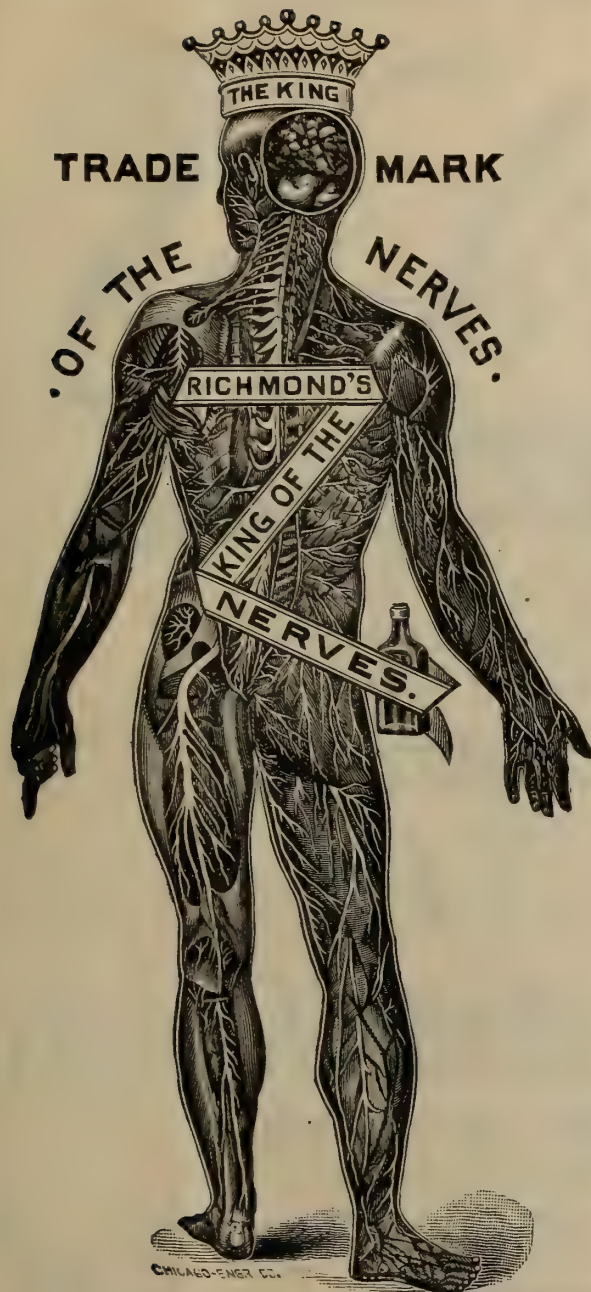
Wright's Syrup of Tar and Wild Cherry. Three sizes, 25c, 50c and \$1.

Wright's Belladonna Porous Plasters. (2 dozen in box) per dozen, 70c.

Hibbard's Rheumatic Porous Plasters. Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.



RICHMOND'S KING OF THE NERVES

a remedy for
All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill

AN OPEN LETTER TO DRUGGISTS

WE ARE ASSERTING IN THE COURTS OUR RIGHT TO THE
EXCLUSIVE USE OF THE WORD "CASTORIA," AND
"PITCHER'S CASTORIA," AS OUR TRADE MARK.

I, DR. SAMUEL PITCHER, of Hyannis, Mass., was
the originator of "Pitcher's Castoria," the same that has
borne and does now bear *Chas. H. Fletcher* on every
the fac-simile signature of *Chas. H. Fletcher* wrapper.
This is the original "Pitcher's Castoria" which has been
used in the homes of the mothers of America for over thirty
years. Look Carefully at the wrapper and see that it is the
kind you have always bought, *Chas. H. Fletcher* on the
and has the signature of *Chas. H. Fletcher* wrap-
per. No one has authority from me to use my name except
The Century Company of which Chas. H. Fletcher is
President.

March 8, 1897.

Samuel Pitcher M.D.

\$33.60 Per Gross, \$2.80 Per Dozen.

Jobbers Sell in Gross Lots 5 per cent and 2½ per cent off.

The Kind You Have Always Bought.

HAVE

you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Nothing Like It On Earth**Delicious, Satisfying****HILDRETH'S ORIGINAL AND ONLY**

Velvet
TRADE MARK

MOLASSES CANDY—Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00

No First-Class Retail Store Should be Without VELVET, it is a Seller

Factory, 38 to 48 Batterymarch Street, Boston, Mass.

Capacity over 10 Tons Per Day

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

GUILD'S
Green Mountain Asthma Cure
CURES HAY FEVER

AS WELL AS ASTHMA

MANY are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1.00; small size, 25c.

Mail orders receive prompt attention. Please send your address on a postal card for a new book, "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address **J. H. GUILD, M.D.**

FOR SALE BY

RUPERT, VT.**F W. BRAUN & CO.**

is it asking too much to crave the privilege of sharing our profits with the retailer? We appreciate the value of the retail druggist's personal push in the sale of Cascarets and No-To-Bac, and are willing to pay for it. Every druggist who sells our goods and does not write us at once for our new and liberal proposition, in force Aug. 1, 1897, will lose money. Sterling Remedy Company, Chicago, Montreal, Can., or New York.

"SEGURO"

**A Priceless Boon to the
Female World of Humanity...
The Best Preventive of the Age**

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS

\$12.00 and \$42.00 Per Dozen

RETAILS AT

\$1.50 and \$5.00 Per Box

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY

31 K Street, Sacramento, Cal.

FOR SALE BY

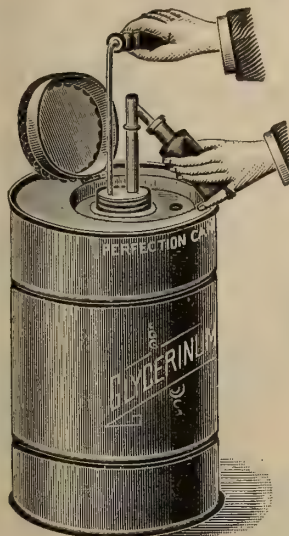
F. W. BRAUN & CO., Los Angeles, Cal.

"SEGURO"

For Dispensing Purposes

USE THE...

PERFECTION PUMP CAN



Just the thing for filling bottles and vials with Castor Oil, Olive Oil, Glycerine, Turpentine, Benzine, etc.

Every Can Warranted Absolutely Perfect.

Handsomely decorated and labeled to suit the purchaser.

PRICE

2 gallon size.....	\$1.00 each, net
3 "	1.25 "
5 "	1.50 "

MANUFACTURED ONLY BY

ARTHUR KUHN'S COMPANY
CHICAGO

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

TANGLEFOOT SEALED STICKY FLY PAPER

Your Jobber Sells It

PRICES FOR 1897

Still Further Improved

BORDER—Stronger and more Pliable
STICKY—Stickier and More Enduring
DESIGN—New and Prettier
PRICE—Lower
PROFIT—Larger

Regular

35 cents a box, \$2.85 per case; 10 boxes in a case

"Little"

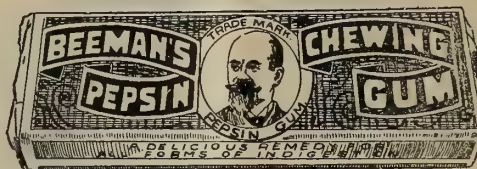
13 cents a box, \$1.50 per case; 15 boxes in a case

HOLDERS, 75 cents per box of 50

*** CHEW *** **BEEMAN'S PEPSIN CHEWING GUM**



CURES
INDIGESTION



ALL OTHERS
ARE IMITATIONS



ALL FIRST-CLASS DRUGGISTS SELL IT

BEEMAN CHEMICAL CO., Sole Mfgs.

California Mission Eucalyptus Lozenge.....



A valuable contribution to medicine from the Golden State.
For Coughs, Colds, Hoarseness, Bronchial Irritation,

Asthma, and Whooping Cough.

Price per dozen \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., SOLE DISTRIBUTERS
LOS ANGELES AND SAN DIEGO

ANTI-KAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

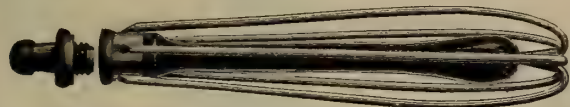
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTI-KAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.

The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.

Manufacturers of a General Line of

High Quality Rubber Druggists' Sundries

The Household Syringe

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser

Expands the parts—for action fluid.
No other instrument can cleanse.

Magic Atomizers

The leading American line
For toilet and medicinal use.
All continuous spray.

Rubber Gloves

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of the two staples

ALLCOCK'S Porous Plasters

AND

BRANDRETH'S PILLS

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—help us, to be sure—but not more than it helps you

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

The Porous Plaster Company

(B. Brandreth's Sons)

274 CANAL STREET, NEW YORK CITY

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE

(Registered Year 1887)

THE BEST HEALING SALVE IN THE MARKET

PUT UP IN 2-OUNCE TINS

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free to Any Druggist

ADDRESS

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

ESTABLISHED IN 1876

MAJOR'S CEMENT

MAJOR'S RUBBER CEMENT
MAJOR'S LEATHER CEMENT

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25 cents per bottle.

MAJOR CEMENT COMPANY

461 PEARL STREET

NEW YORK CITY

An Article of Merit

...Syrup White Pine Compound.

(F. W. B. & CO.)

A Popular and effective remedy for acute and chronic affections of the throat and lungs. Relieves irritating coughs and colds. It is made after the formula published in the *National Formulary*. It is not a cheap TAR MIXTURE. You can add to your reputation and

Increase.... by offering it to your customers. It sells readily,
Your Profits affords a good profit and always gives satisfaction.

PRICE LIST:

4-ounce Oval Bottle.....per dozen, \$ 1 50	1 pint Bottle.....per dozen, \$5 00
4-ounce Oval Bottle.....per ½ gross, 8 00	5 pint Bottle.....each, 1 65
4-ounce Oval Bottle.....per 1 gross, 15 00	1 gallon package.....each, 2 50

F. W. BRAUN & CO. Manufacturing Chemists Los Angeles, Cal.

Rat Cheese

POISON



IT'S A SELLER

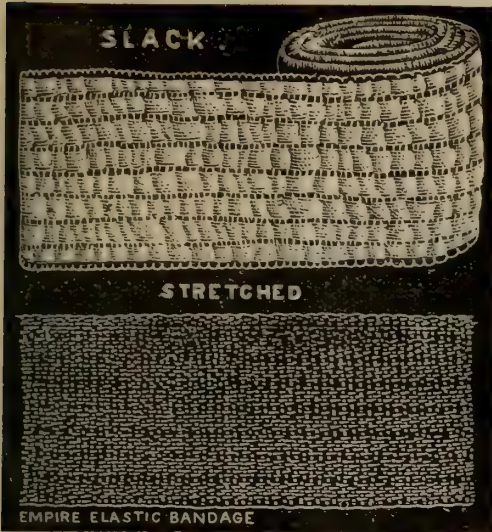


\$1.00 per doz. Packed 1 doz. in a box, with a decorated tin easel for counter display, one embossed tin hanger, one hundred circulars for distribution, four window posters and some blotters. The above attractive exhibit of artificial rats and mice for window display is given away with each retail order for one gross; 5 per cent allowed on one gross orders.

Order through your Jobber.

NEWTON M'FG & CHEM'L CO., 95 Wm. St., New York

For Sale by F. W. BRAUN & Co., Los Angeles, Cal.



THE Empire Elastic Bandage

Specially Adapted for Varicose Veins.

We invite the attention of the Medical and Surgical profession to the various merits combined in our bandage.

- 1st. Its Porosity—the greatest in the "Empire." It never causes itching, rash or ulceration under the bandage.
- 2nd. Its Elasticity, which will enable the Surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.
- 3rd. Its Absorbent Properties—greatest in the "Empire."
- 4th. Its Easy Application to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.

5th. Its Self-holding Qualities. No bother with pins, needles and thread, or strings,

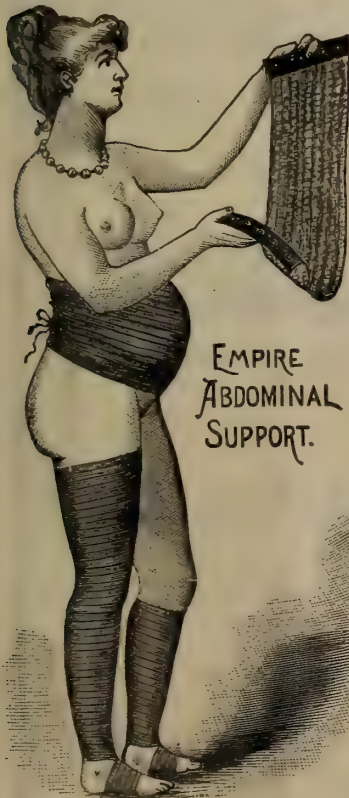
so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

Send \$1.00 for Three-inch by Five-yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Supporter should be from four to ten inches larger, according to the degree of support required.

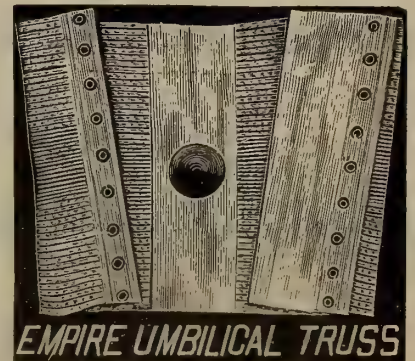
NET RETAIL PRICES.

8 inches wide	-	-	-	-	-	\$ 2 50
11 inches wide	-	-	-	-	-	3 00
All Silk	-	-	-	-	-	10 00

Write for Quantity Prices.

THE Empire Umbilical Truss

Is an Abdominal Supporter
with Button Inserted
at the Navel.



Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporter, and is pronounced by all who have seen it to be the best in the world.

All of our goods are warranted satisfactory or money refunded.

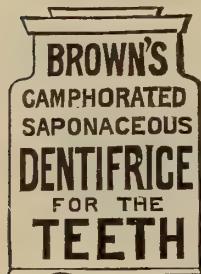
Truss Prices.

Infant	-	-	-	-	-	\$1 25
Children	-	-	-	-	-	2 50
Adult	-	-	-	-	-	4 00

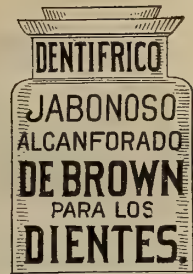
MANUFACTURED BY

The Empire Manufacturing Company
Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.



THE BEST TOILET
.... LUXURY
AS A DENTIFRICE .
IN THE WORLD . .



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

USE

BROWN'S CAMPHORATED SAPONACEOUS DENTIFRICE

PRICE

TWENTY-FIVE CENTS PER JAR

FOR SALE EVERYWHERE

CURTIS & BROWN MFG. CO.
PROPRIETORS LIMITED

215 AND 217 FULTON ST.

NEW YORK

STANDARD

HOUSEHOLD REMEDIES

DR. D. JAYNE'S FAMILY MEDICINES

Dr. D. Jayne's Expectorant, Alterative, Tonic Vermifuge, Carminative Balsam, Sanative Pills, Hair Tonic, Liniment or Counter Irritant.

DR. D. JAYNE & SON'S REMEDIES

ARE PREPARED ONLY AT

242 CHESTNUT STREET, Philadelphia

AND ARE SOLD BY

F. W. BRAUN & CO.

LOS ANGELES, CAL.

BRAUN'S SARSAPARILLA....

NONE BETTER

LARGE BOTTLES
EFFICIENT
AGREEABLE
WELL INTRODUCED
POPULAR
GOOD SELLER
PROFITABLE

Cost to the Trade \$4.00 per Dozen
Retail Price \$1.00 per Bottle

DO YOU HANDLE IT?

MANUFACTURED AND SOLD BY

F. W. BRAUN & CO.

LOS ANGELES, CAL.

F. W. BRAUN & CO.'S

Florida Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day.



Large.....per doz.....\$3.50 | Small.....per doz.....\$1.50

IT IS PROFITABLE
KEEP SUPPLIED

F. W. BRAUN & CO., Los Angeles, Cal.

Henry Tetlow's Superb Gossamer

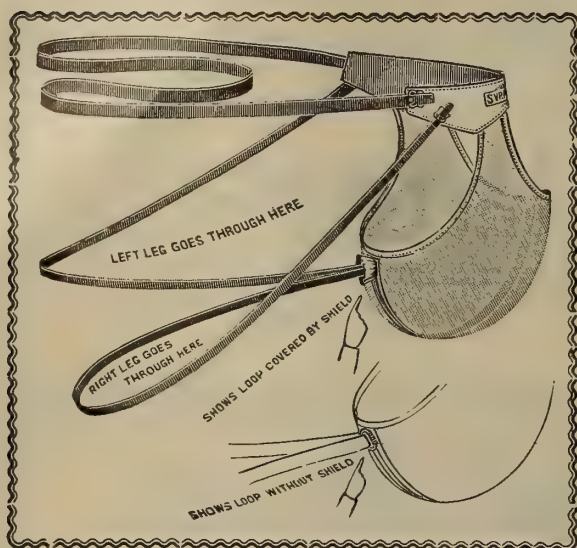


Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

The "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum (testicle sack), and should be worn in every case where there is any drooping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnastic exercises.

It Prevents development of varicocele (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from coitiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same *free of charge*.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MANUFACTURING CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**

**Better than
Tablets, or
Bottled Waters**

Citrate Lithia.

Citrate Magnesia.

Hunyadi. Bromide Seltzer. Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

**F. W. BRAUN & CO., Los Angeles,
Agents for Pacific Coast**

**ARMSTRONG MANUFACTURING CO.,
17-19 Union Street, Boston Mass.**

CHEAP, EFFECTIVE.

EFFERVESCENT

GRANULES

PHENALGIN

(PHOSPHO-AMMONIO-PHENYLACETAMIDE)

Medical Properties : { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE and having a strong ammoniacal taste and odor.

Phenalgine is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price \$1.00 per Bottle

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgine.

MAY BE OBTAINED FROM

F. W. BRAUN & CO.
LOS ANGELES, CAL.

OR ANY WHOLESALE DRUGGIST IN THE WORLD

Etna Chemical Company
NEW YORK, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

The Standard
Remedy

FOR OVER 60 YEARS

RELIABLE
AND SALABLE . . .

**PLANTEN'S
CELEBRATED
C.C. OR BLACK
CAPSULES.**

**PLANTEN'S
GELATINE
CAPSULES
AND
PERLOIDS**
REGISTERED TRADE MARK.
PEARL SHAPED CAPSULES.

OF PURE

**Sandal Wood
..Oil..**

AND ITS

Various Combinations

List No. 53 A.	10 Min. Capsules, Pure E. I. Sandal Oil, 12 in box, per doz.	- \$ 2.25
" " 53.	10 " " " " " " " 24 " " "	- 4.25
" " 54.	10 " " " " " " " 36 " " "	- 6.25
" " 54 C.	10 " " " " " " " 100 " " "	- 15 0

5 minims capacity	421 A. PERLOIDS	} Pure E. I. Sandal Oil {	Vials of 40, per doz.	- \$.7
	421 B. " "		" 80, " "	- 9.00
	421 C. " "		" 100, " "	- 10.20

Trial bottle or dozen sent prepaid on receipt of price. Send for Samples and Detailed Formula List.

H. PLANTEN & SON
ESTABLISHED 1836

Manufacturers of Filled and Empty Gelatine Capsules
NEW YORK

Imperial Hair Regenerator



No matter how gray your hair, or bleached,
or dyed, it makes it beautiful, glossy . . .

**Restores Gray Hair to its Original Color
Regenerates Bleached Hair**

By the use of the REGENERATOR once in every few months
the hair is always glossy, beautiful and natural.

No. 1, Black. No. 2, Dark Brown. No. 3, Medium Brown. No. 4, Chestnut.
No. 5, Light Chestnut. No. 6, Gold Blond. No. 7, Ash Blond.

Manufactured Only by

THE IMPERIAL CHEMICAL M'F'G CO.

Wholesale Dept., 133, 135, 137 West 23d Street
Retail Dept. and Application Rooms 292 Fifth Ave.

NEW YORK

Carried in Stock by F. W. BRAUN & CO.





WHY : : :

are our Soluble Hypodermic Tablets
so much in demand—
so satisfactory to the trade—
so acceptable to the doctor—
so salable without argument—

BECAUSE : : :

they are the most soluble—
the most permanent—
the least irritating—
the best known—

THE LOGIC

of these facts crystallizes into an
idea which every druggist will find
profitable to act upon.
Buy S. & D's HYPODERMICS.
They sell themselves.

SHARP & DOHME

ESTABLISHED 1860

Laboratories BALTIMORE

Western Branch
CHICAGO

General Offices
NEW YORK

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES, CAL.

LICORICE



4s
6s
8s
12s
16s
Sticks
to the
Pound



Packed
in 5 lb.
Wood
Boxes
25 lb.
50 lb.
and
125 lb.
Bulk
Cases



ACME LICORICE PELLETS



Packed
5 lb.
Fancy
Tin
Cans
Glass
Fronts



Packed
in
Small
Fancy
Boxes
to
Retail
5c Each
—
40
Boxes
in
Carton



Licorice Lozenges

Packed in 5 lb. Fancy Tin Glass Front Cans
and in 5 lb. Glass Jars.

For Sale by F. W. BRAUN & CO., Los Angeles





For Appetite, Health and Vigor

ANHEUSER-BUSCH'S

Malt-Nutrine

TRADE MARK.

The Pure Extract of Choicest Malt.

It is Invaluable to Nursing Mothers, Feeble Children, the Aged, Infirm and Convalescent, and to persons suffering with Exhaustion, Debility, Nervousness, and other Wasting Diseases.

PREPARED BY

Anheuser-Busch Brewing Ass'n

ST. LOUIS, MO.

F. W. Braun & Co.

WHOLESALE AGENTS
LOS ANGELES, CAL.

READ THIS

OFFICE OF
CENTRAL DRUG STORE
S. M. Crombie, Ph. C.

Ypsilanti, Mich., Oct. 9, 1897.

KONDON MANUFACTURING CO.,
Minneapolis, Minn.

Gentlemen: We received your samples of KONDON'S CATARRHAL JELLY and have sampled the city as per our agreement. We have never before seen such prompt returns from samples as in this instance.

Although it is not over a week since the distribution, we have sold nearly all the small size of the Jelly and a number of the large size. Please duplicate the order shipped us three weeks ago, and forward by A. M. Express, so that we may lose no sales.

Yours very truly,

S. M. CROMBIE.

100% PROFIT

ON

Kondon's Catarrhal Jelly

READ THIS OFFER

Invest \$3.00 Realize \$6.00

SALE GUARANTEED

SEND US AN ORDER
ON YOUR JOBBER FOR

1/2 doz. Kondon's Catarrhal Jelly, 50c. size,
AT \$4.00 PER DOZEN

AND

1/2 doz. Kondon's Catarrhal Jelly, 25c. size,
AT \$2.00 PER DOZEN

And we will send you, all prepaid and free of charge, 1/2 doz. of the 25c. size Jelly and 100 Free Samples, Show Cards, etc.

KONDON MFG. CO.,

SOLE PROPRIETORS
MINNEAPOLIS, MINN.

ORDERS FILLED BY

F. W. BRAUN & CO.,

WHOLESALE DRUGGISTS
LOS ANGELES, CALIFORNIA



California
Mission

Eucalyptus Plasters



Remarkably Effective

FOR

Rheumatism, Lumbago, Sciatica,
Pleurisy, Coughs, Difficult Breathing, Etc.

EXTRACT OF
EUCALYPTUS GLOBULUS
COMBINED WITH GUM BALSAMS AND AROMATICS
ON CANTON FLANNEL.

PREPARED BY

California Eucalyptus Co.
Los Angeles, Cal.

PRICE \$1.50 DOZ.

Sold by F. W. BRAUN & CO., LOS ANGELES, CAL.

An Article of Merit

...Syrup White Pine Compound.

(F. W. B. & CO.)

A Popular and effective remedy for acute and chronic affections of the throat and lungs. Relieves irritating coughs and colds. It is made after the formula published in the *National Formulary*. It is not a cheap TAR MIXTURE. You can add to your reputation and

Increase.... by offering it to your customers. It sells readily,
Your Profits affords a good profit and always gives satisfaction.

PRICE LIST:

4-ounce Oval Bottle.....per dozen, \$ 1 50	1 pint Bottle.....per dozen, \$5 00
4-ounce Oval Bottle.....per ½ gross, 8 00	5 pint Bottle.....each, 1 65
4-ounce Oval Bottle.....per 1 gross, 15 00	1 gallon package.....each, 2 50

F. W. BRAUN & CO. Manufacturing Chemists Los Angeles, Cal.

Rat Cheese

POISON



IT'S A SELLER



\$1.00 per doz. Packed 1 doz. in a box, with a decorated tin easel for counter display, one embossed tin hanger, one hundred circulars for distribution, four window posters and some blotters. The above attractive exhibit of artificial rats and mice for window display is given away with each retail order for one gross; 5 per cent allowed on one gross orders.

Order through your Jobber.

NEWTON MFG & CHEM'L CO., 95 Wm. St., New York

For Sale by F. W. BRAUN & Co., Los Angeles, Cal.

PURITY
AND
EXCELLENCE

REMEMBER THE

CRESCENT
MALT WHISKEY

*It will not disappoint you
It is a trade builder
The package is stylish
The contents superb*

F. W. BRAUN & CO., Los Angeles, Cal.

SOLE PACIFIC COAST AGENTS

F. W. BRAUN & CO.'S

DRUGGISTS' SUNDRIES DEPARTMENT

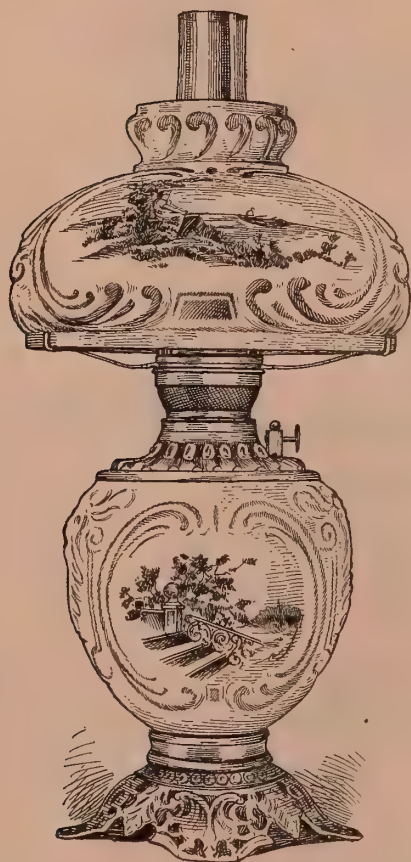
Each month we issue a special offer sheet allowing a discount of $16\frac{2}{3}$ per cent off some one staple line of Druggists' Sundries.....

OUR OBJECT

is to direct the attention of the retail druggist to our extensive stock of Druggists' Sundries. Unless the special offer sheet is mentioned we allow no discount, it therefore pays the druggist to read our advertising and induces us to make these offers to have our advertising read by the trade. Do you read these offers? It will pay you.

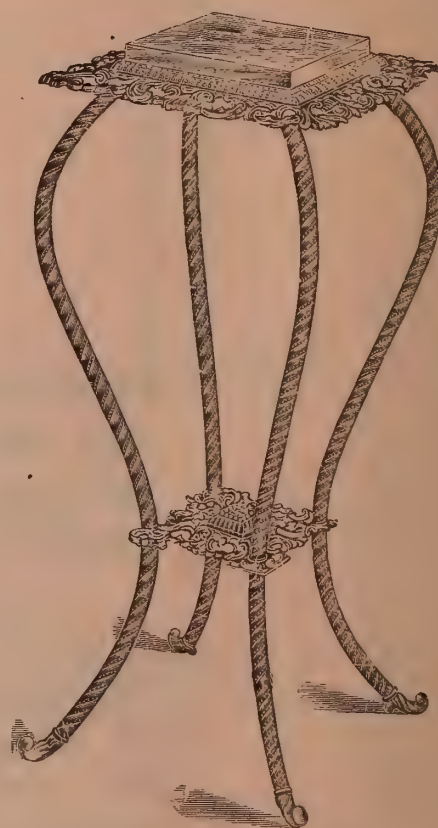
F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT

GUM OFFERS



Wrigley's Lamp

Retail Value of Gum, \$10 00 | Our Price Complete, \$8 00



Wrigley's Table

Retail Value of Gum, \$10 00 | Our Price Complete, \$8 00

Wrigley's Musical Offer



A strictly first-class musical instrument given free with \$10 00 (retail value) worth of Gum, all for \$8 00. When ordering, specify whether Guitar or Mandolin is wanted.

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

GUM OFFERS



The "Photake" Camera

Is made of seamless brass with handsome oxidized finish. Complete but not complex. Will take any kind of a picture, snap-shot, flash-light or time exposure. Uses regular glass plates. Complete outfit of 6 plates, 12 sheets sensitized paper, chemicals and book of instruction sent with every camera.

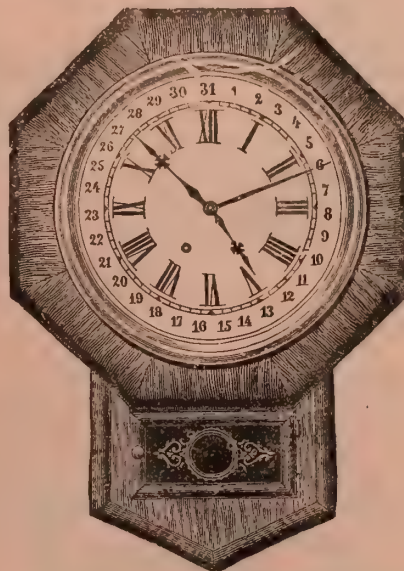
\$8.00 worth of Gum and Camera for\$5.50



Trilby Revolver Offer

Retail value of Gum.....\$6.00

Our price, Complete 3.75



Luxury Calendar Clock Offer

Clock runs 8 days, and retails in the regular way for \$7.00.

\$10.00 worth of gum and Clock for\$8.00



Wrigley's Little Beauty Clock Offer

\$6.00 worth of Gum and Clock for.....\$3.50

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

Gum Offers

TRILBY Lady's Watch Offer. Retail value of gum .....\$12 00 Our price complete..... 9 60	TRILBY Gent's Watch Offer Retail value of gum .....\$12 00 Our price complete..... 9 60	TRILBY Umbrella Offer Retail value of gum .....\$8 00 Our price complete..... 4 80
WRIGLEY'S Fur Rug Offer. Retail value of gum .....\$8 00 Our price complete..... 5 50	WRIGLEY'S 40 in. Thermometer Offer. Retail value of gum .....\$8 00 Our price complete..... 5 50	WRIGLEY'S Set of Brass Scoops Offer. Retail value of gum .....\$6 00 Our price complete..... 3 50
WRIGLEY'S Tool Holder Offer. Retail value of gum .....\$6 00 Our price complete..... 3 50	WRIGLEY'S Smyrna Rug Offer. Retail value of gum .....\$8 00 Our price complete..... 5 50	WRIGLEY'S Florette Lemonade Set Offer. Retail value of gum .....\$8 00 Our price complete..... 5 50
WRIGLEY'S Nickel Scoop Offer. Retail value of gum .....\$1 00 Our price complete..... 65	ADAMS' Crystal Glass Set Offer. Retail value of gum .....\$5 00 Our price complete..... 2 75	WRIGLEY'S Chenile Table Cover Offer. Retail value of gum .. ....\$8 00 Our price complete..... 5 00
NEWTON'S Oak Show Case Offer. Retail value of gum 12 50 Our price complete..... 8 50	PRIMLEY'S Pepper or Salt Shaker Offer with 36 pkgs. California Fruit Gum. Retail value of gum .....\$1 80 Our price complete..... 85	PRIMLEY'S Pepper or Salt Shaker Offer with 20 pkgs. Pepsin Gum. Retail value of gum .....\$1 00 Our price complete..... 55

IN ADDITION TO THE FOREGOING WE ALSO CARRY

ADAMS' PEPSIN.....60c. per box of 20 pieces
ADAMS' PEPSIN..... \$2.75 per glass jar of 100 pieces
ADAMS' PEPSIN.....\$2.75 per crystal box of 100 pieces
ADAMS' TUTTI FRUTTI..90c. for 36 pieces in sugar bowl
ANTI-BACCO65c. per doz.
ANTI-NICOTINE.....\$2.00 per card of 1 doz.
BEEMAN'S PEPSIN..... \$1.30 per box of 48 pieces
CAMEO55c. per box of 20 five cent pieces
CAMEO75c. per box of 100 penny pieces
KIS ME.....60c. per box of 20 pieces
KIS ME.....\$2.25 per jar of 80 pieces

PRIMLEY'S PEPSIN STICKS..60c. per box of 22 pieces
REX..... 60c. per box of 20
REX.....\$1.20 per display card of 40
SEN SEN65c. per box of 20
SODA MINT.....\$1.30 per box of 48
SODA MINT.....\$2.75 per box of 100
WHITE'S PURE PEPSIN.....45c. per box of 20
WHITE'S YUCATAN60c. per box of 20
WHITE'S YUCATAN..... \$2.50 per carton of 5 boxes
WRIGLEY'S PEPSIN.....55c. per box of 20

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.



Alpha "Depressed Eye" Aseptic Catheter

The latest investigations of science have demonstrated that great danger arises from the use of improperly cleansed surgical instruments and appliances.

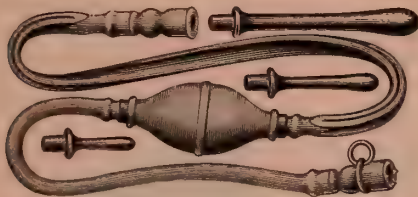
It is therefore demanded that all instruments, after use shall be thoroughly cleansed, and in order to accomplish this cleansing, all perfect instruments are so constructed as to be readily and positively freed from organic matter.

In addition to our perfected rounded eye, which effect-

ually prevents abrasion or irritation, the interior is so constructed as to effectually prevent foreign matter from collecting at the point where it is most liable to become lodged.

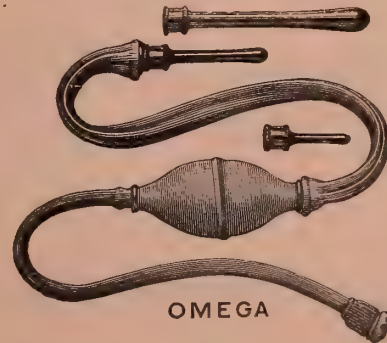
The consistency of these Catheters is so arranged as to present at once that rigidity and flexibility for which the profession have so long sought, and the rubber is so treated as to effectually resist the destructive influence of urine, so fatal to other Catheters.

Alpha and Omega Syringes



ALPHA

CONTINUOUS FLOW



OMEGA

The "ALPHA" and the "OMEGA" Syringes are perfectly simple in construction.

They have no more parts than the old style or ordinary Syringes.

They entirely obviate the intermittent, and in many cases painful, action of Pump Syringes.

They absolutely prevent the admission and consequently dangerous injection of air, so common with all intermittent or old style Syringes.

Unlike all Fountain, Rubber Bag, or Pump Syringes,

the flow is not only continuous, but can be made either gentle or strong at the will of the user, the pressure of the thumb and forefinger being sufficient to produce a full stream.

The steady flow can be increased, lessened, or stopped at will.

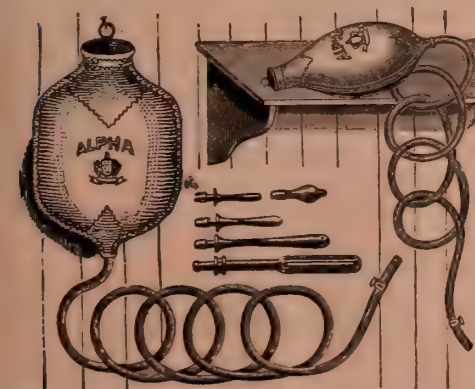
Please note that the improved action of these Syringes is obtained by simply corrugating or flattening the usual round rubber outlet tubes of ordinary Syringes. Therefore, they have no clumsy air chambers or other complications to get out of order.

NEW AND GRAND IMPROVEMENT

Alpha Fountain Syringe

With self-closing neck. A simple invention of great merit. All hard rubber pipes. The only fountain syringe made in which the flow can be increased at will by a pressure placed upon the bag. The mouth of this improved syringe is provided with a simple rubber device which automatically closes the opening after the bag has been filled, and prevents any spilling of the contents, no matter what position the bag may be placed in. This is a most important convenience as the syringe can be easily operated, when a peg is not convenient to suspend it on, by simply laying the

bag upon a mantel, shelf, or other object, or if placed upon the floor or on a chair, the pressure of the foot or hand produces any required force. No. 1 holds one pint; No. 2, one quart; No. 3, two quarts; No. 4, three quarts; No. 5, four quarts.



F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

TOILET PAPER

IN ROLLS

Little Jewel



5½ oz. 100 Packages in a Case.

Per case.....	\$2 50
Per dozen	35

Alamo

8 oz. 100 Packages in a Case.

3 case lots.....	\$4 30
Per case	4 50
Per dozen	60

U. S.



11 oz. 1000 Sheets. 100 Packages in a Case.

3 case lots	\$6 75
Per case.....	7 00
Per dozen	1 00

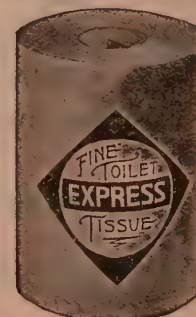
Pacific



7 oz. 100 Packages in a Case.

Per case.....	\$3 25
Per dozen	40

Express



8 oz. 100 Packages in a Case.

3 case lots.....	\$5 25
Per case.....	5 50
Per dozen	75

Jumbo

1000 Sheets. 100 Packages in a case.

3 case lots.....	\$7 70
Per case.....	8 00
Per dozen	1 10

Dandy

2000 Sheets. 50 Packages in a Case.

3 case lots.....	\$7 25
Per case.....	7 50
Per dozen	2 25

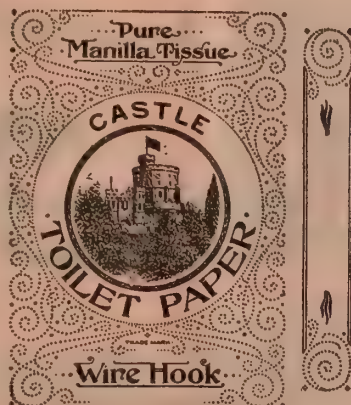
F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

TOILET PAPER IN PACKAGES

**CROWN**

500 Sheets in Package, 100 Packages in a case.

Per case \$3 25
 Per dozen 40

**CASTLE**

500 Sheets in Package, 100 Packages in a case.

3 case lots \$4 30
 Per case 4 50
 Per dozen 60

**KENWOOD**

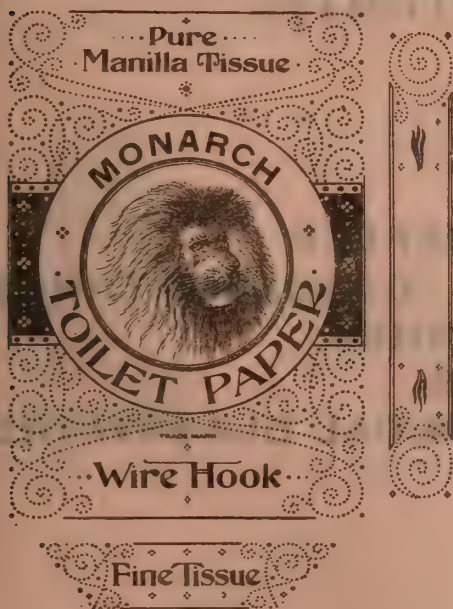
800 Sheets in Package, 100 Packages in a case.

3 case lots \$5 50
 Per case 5 75
 Per dozen 75

ROSEMARY

700 Sheets in Package, 100 Packages in a case.

3 case lots \$5 25
 Per case 5 50
 Per dozen 75



Fine Tissue

MONARCH

800 Sheets in Package, 100 Packages in a case.

3 case lots \$5 75
 Per case 6 00
 Per dozen 80



FINE TISSUE

HOUSEHOLD

1000 Sheets in Package, 100 Packages in a case.

3 case lots \$6 95
 Per case 7 25
 Per dozen 1 00

**PERFECTION**

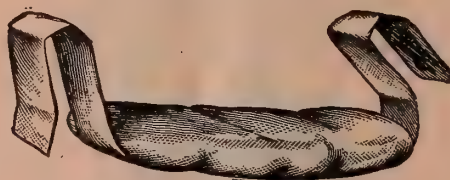
1000 Sheets in Package, 100 Packages in a case.

3 case lots \$7 65
 Per case 8 00
 Per dozen 1 10

F. W. BRAUN & CO.'S DRUGGISTS' SUNDRIES DEPARTMENT.

"ANTISEPTIC" SANITARY TOWELS

FOR LADIES



For COMFORT, CLEANLINESS and CHEAPNESS,
superior to anything of its kind on the market.

PRICES.

No. 1. Small	Per Dozen Packages	\$3 50
No. 2. Medium.....	" "	3 75
No. 3. Large.....	" "	4 00

Packed One Dozen in Sealed Package. Write for Samples.

Assayers' Materials.

We now stock the selling styles in

CRUCIBLES	FURNACES	MUFFLES
CUPELS	BLOW PIPES	GASOLINE TANKS
SCORIFIERS	ROASTING DISHES	
FLASKS	BEAKERS	
RETORTS	CHEMICAL CLASSWARE	

Estimates furnished for **Assayers' Outfits.**

Correspondence Solicited.

F. W. Braun & Co. Los Angeles, Cal.

VIN MARIANI

(MARIANI WINE)
THE IDEAL FRENCH TONIC.

EXTENSIVELY ADVERTISED!

SELLS CONTINUOUSLY

ALL DRUGGISTS SHOULD
HAVE A SUPPLY OF

The Ideal French Tonic

SUPPLIED BY ALL JOBBERS.

For Show Cards, Signs, Etc., Address

MARIANI & CO.

52 West Fifteenth Street

NEW YORK

Gedney's Sandal Pearls....

NOT A PEARL-SHAPED CAPSULE
BUT A

Genuine Pearl

IN THE HIGHEST STATE
OF PERFECTION

These Pearls contain 5 minims of strictly pure Oil of Sandal, distilled especially for use in our laboratory from fresh selected Mysore Sandalwood. Our Oil of Sandal has stood the highest test for purity and medicinal qualities. In view of the attractive way in which these goods are put up and the low prices, they pay a larger profit to the retail druggist than any other Sandal preparation.

REFUSE SUBSTITUTES

Or so-called pearl-shaped capsules. Always soluble, thoroughly reliable. Largely advertised. Sample order solicited. Over 300 formulas.

FOR SALE BY

F. W. BRAUN & CO.

Los Angeles and San Diego, Cal.

Price List and Samples Free.

J. W. GEDNEY

203 East 88th Street

New York, U. S. A.



\$7.50 Per Dozen

Crown Perfumery Company.

Trade-Mark Injunction

Lavender Salts and Crab-Apple Blossoms

The United States Circuit Court has issued a perpetual injunction against the Winkelmann & Brown Drug Company for infringing the trade-marks of the Crown Perfumery Company, and has forbidden the use of the names "Lavender Salts" and "Crab-Apple Blossoms" on imitation products.

The following is the full text of the injunction:

Circuit Court of the United States,

DISTRICT OF MARYLAND.

WILLIAM SPARKS THOMSON,
Complainant,

against

WINKELMANN & BROWN DRUG COMPANY,
JOHN H. WINKELMANN, CARL STOFF-
REGEN AND F. A. OHRENSCHALL,
Defendants.

The President of the United States of America: "

To Winkelmann & Brown Drug Company, John H. Winkelmann, Carl Stoffregen and F. A. Ohrenschall, their attorneys, servants, agents, and all persons in privity with them, or either of them, Greeting:

WHEREAS, William Sparks Thomson, citizen of the State of New York, has filed on the equity side of the Circuit Court of the United States for the District of Maryland, a bill against Winkelmann & Brown Drug Company, John H. Winkelmann, Carl Stoffregen and F. A. Ohrenschall, and has obtained an allowance for an injunction as prayed for in said bill;

mann, Carl Stoffregen and F. A. Ohrenschall, and has obtained an allowance for an injunction as prayed for in said bill;

Now, THEREFORE, We having regard to the matters contained in said bill, do hereby command and strictly enjoin you, the said Winkelmann & Brown Drug Company, John H. Winkelmann, Carl Stoffregen and F. A. Ohrenschall, your attorneys, servants, agents and all persons in privity with you or either of you, from manufacturing and from selling, and from in any manner offering to sell, and from distributing and from in any way disposing of any preparation or article, which shall be applied in any form or manner as the name or designation thereof, the words "Lavender Salts," or "Crab-Apple Blossom," or "Crab-Apple Blossoms," with or without other words, and from making use of either of the labels like that annexed to complainant's bill filed herein, marked "Defendant's Label No. 1," and "Defendant's Label No. 2," and from making use of labels, substantially like either of said labels, and from in any other form or manner using any name or designation which is calculated to cause your property to be known in the market, and sold under the name of complainant's article or as "Lavender Salts" or "Crab-Apple Blossom" or "Crab-Apple Blossoms," which commands and injunctions you, and each of you are respectively required to observe and obey, perpetually and forever hereafter.

WITNESS the Honorable Melville W. Fuller, Chief Justice of the United States, this 28th day of June, 1897, and in the one hundred and twenty-first year of the Independence of the United States of America.

[SEAL]

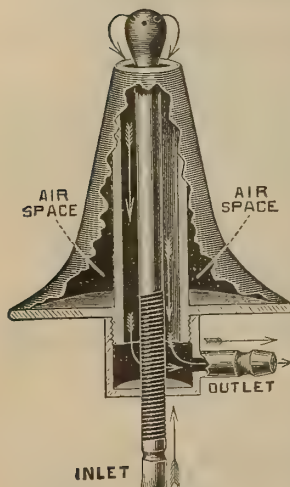
JAS. W. CHEW,
Clerk of our said Circuit Court.

Special Notice.—The Crown Perfumery Company desire to say they trust that the above injunction, which is so directly in accord with the conscience and sense of justice of every honorable business man, will be all that is necessary to induce the trade to at once abandon the sale of these imitation articles bearing the titles of "Crab-Apple Blossom Perfume" or "Lavender Salts," and not compel the Company to take further proceedings in defense of their rights.



The Knap Improved Vaginal Syringe

MADE OF HARD RUBBER



The Advantages:

- 1st. No wetting of bedding or clothing.
- 2nd. Will thoroughly wash the vagina.
- 3rd. The air space prevents the cone from getting hot, and injections may be taken 30 degrees hotter with this syringe than with others.
- 4th. No inconvenience; no dread of the douche and consequent failure to take it.

Mfgd. by C. E. BLAKE CO., for

F. W. BRAUN & CO., Los Angeles, Cal.

PRICES:

No. 1, Nozzle and escape tubing.....	\$15.00 per doz.
No. 2, Bulb syringe and escape tubing.....	18.00 per doz.
No. 3, Fountain syringe and escape tubing.....	21.00 per doz.

Matchless Sarsaparilla

With Iodide Potassium

Druggists

have good reason to complain of unprofitable "patents."

This is Different   Give a Trial Order for the

...MATCHLESS

and note the returns.

The formula (which we furnish) is positively unexcelled by any similar preparation, and the product is a most elegant one. Directions in English and Spanish on each bottle.

PRICE:

Per dozen, in full 14 oz. bottles.....	\$5 00	6 dozen lots.....	\$ 4 50
3 " lots.....	4 75	1 gross.....	48 00

Matchless Pharmacal Co.

30 Platt Street, New York

Trade Supplied by F. W. BRAUN & CO., Los Angeles and San Diego.



CRANDALL'S OBSTETRICAL BED PAN

Inflated Rim. Packet at Lower End. Adjustable Rubber Hose to carry off Liquid. Quickly Cleaned. When deflated can be rolled into a small package.

In shape, construction and material, The Crandall Pan can not help but please. The Rubber is soft, and the inflated rim forms an easy cushion. It is too broad to upset; too deep to spill the contents. It can be used on the bed, operating chair or table. It is particularly useful in floodings of miscarriages; also douchings following where it is so necessary for the patient to remain in the recumbent posture.

Made by

The B. F. Goodrich Co.

AKRON, OHIO.

BRANCHES:

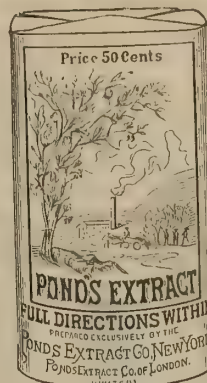
NEW YORK, 66 Reade St.

CHICAGO, 141 Lake St.

SAN FRANCISCO, 35 New Montgomery St.

POND'S EXTRACT

Honesty
is the
Best
Policy



50 Years
the
Standard
of
Excellence

Fac-simile of Bottle with Buff Wrapper.

DO NOT When people show the good sense to demand POND'S EXTRACT, attempt to sell them something else.

CAUTION

Common law perfectly protects Trade Marks. Persons selling any other preparation representing that it is POND'S EXTRACT, or the same as POND'S EXTRACT, render themselves liable to a fine and imprisonment.

We will be pleased to furnish any dealer, on request, printed matter with his name and address thereon. *****

POND'S EXTRACT CO.,

76 FIFTH AVENUE

NEW YORK

We are Anxious . . .

TO INCREASE
YOUR DEMAND FOR . . .

DR. KLINE'S

Great Nerve Restorer

By sending FREE SAMPLE BOTTLES of it; also HANDSOME DISPLAY card and advertising matter with your card printed thereon.

SEND TO

931 Arch Street, Philadelphia, Penn.

..... FOR SAM

VICENTE PORTUONDO



HIGH GRADE
Cuban Hand Made Cigars

Absolutely pure, and made from the finest tobaccos grown in the "Vuelto Abajo" districts.

Without question the finest brand of Domestic Cigars made.

Equal to Imported at much less figures.

Sample orders solicited. See descriptive list with prices.

Uniformity in quality and workmanship guaranteed.

F. W. BRAUN & CO.,

Distributing Agents, Los Angeles and San Diego.

PRICES OF

"CLEANFONT" NIPPLES

Reduced to \$3.00 per Gross, Net.

These pay as big a profit to the retailer now as the ordinary nipples and give better satisfaction to the purchaser—besides, we help to create the demand.

But a thing may be very good and yet not sell because no one knows it's good. The "Cleanfont" does not belong to this list. It has been widely advertised in women's publications of the largest circulation, and women know all about it.

"CLEANFONT" NIPPLES

Far outrank any pull-over nipple ever produced. The special advantages we claim for the nipple are:



Seamless (Registered Trade Mark.) Ribbed Inside

- 1st. Ribbed inside and therefore it cannot collapse.
- 2d. It is seamless.
- 3d. It is made of pure rubber.
- 4th. It is durable.
- 5th. It is low priced.

PRICE, PER GROSS, NET, \$3.00.

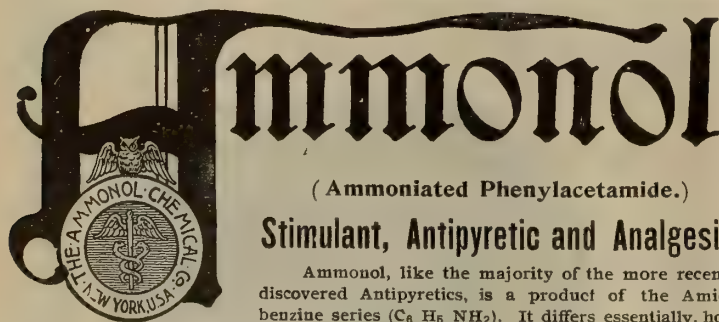
FOX, FULTZ & CO.

Manufacturers and Importers of

Druggists' Glassware and Sundries

52 Park Place, New York, and 18 Blackstone St., Boston

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.



(Ammoniated Phenylacetamide.)

Stimulant, Antipyretic and Analgesic.

Ammonol, like the majority of the more recently discovered Antipyretics, is a product of the Amido-benzene series ($C_6H_5NH_2$). It differs essentially, however, in that it contains Ammonia in an active form and has a stimulating action on all the vital functions.

It occurs in amorphous crystals having a pale yellowish color, is strongly alkaline in reaction, and has a pungent ammoniacal taste and odor.

Ammonol and Combinations.

Ammonol Powdered.	In one ounce bottles only.
Ammonol Salicylate Powdered.	
Ammonol Tablets	In 5 grain flat oval tablets, put up in one ounce bottles.
Ammonol Iodinated	
Ammonol Peptonate	
Ammonol Bromide	
Ammonol Camphorated	
Ammonol with Camphor and Codeine	In one ounce bottles.
Ammonol with Ipecac and Opium	

To avoid substitution see that the letters "Ammonol Chemical Co." are blown in every bottle and that every tablet is flat oval in form.

Neither Ammonol nor any of the Combinations are ever sold in bulk.

The Ammonol Chemical Co.,

36 E. 14th St. (Union Square), West. New York, U. S. A.

Trade supplied by F. W. BRAUN & CO., Los Angeles, Cal.

Krause's Headache Capsules

Will net you

100 PER CENT PROFIT

and the greatest advertising novelty ever offered to the retail drug trade

....FREE OF EXPENSE**8**

Subjects to Choose From.

8

Write to us for

Illustrated Catalogue

giving full particulars.

Don't forget to send us your order for

Krause's Headache Capsules

While we are in a position to make you this offer.

F. W. BRAUN & CO.
Los Angeles, Cal.

**Welch's Concord Grape Juice**

MEDICINAL
BEVERAGE
COMMUNION
FOUNTAIN

Beautiful Color
Full Grape Flavor

Without a Drop of Water or Particle of Alcohol.

Welch's Grape Juice is Grape Food—a Nutrient Tonic highly recommended by physicians as a sole article of diet after fevers and other wasting diseases, and for Anemia.

In Soda Water it never fails to be a big winner. The color is deep red, the flavor true grape, the tonic effect the best.

For the Sacrament it is the Unfermented Wine approved and used by all the churches. No sediment.

A READY SELLER BY THE BOTTLE.

Every bottle full measure, and guaranteed in every way

Quarts—1 dozen in case.....	case \$5 50.....	5 cases, \$5 25
Pints —2 " " doz. \$3 10 " 6 00.....	5 " 5 75	
½ pts.—3 " " doz. 1 75 " 5 00.....	5 " 4 75	

Sold by F. W. BRAUN & CO.



SINCE the introduction into medical practice by Garrod, of the Lithium Salts for the treatment of rheumatism, their value has been so thoroughly demonstrated, it is superfluous for the manufacturing chemist to add anything as to their efficacy in the treatment of the *subacute and chronic cases of rheumatism, rheumatic gout, uric acid diathesis, in renal calculi composed of uric acid and in irritable bladder from an excess of acid in the urine.* It has, however, been almost universally conceded, that the most effective and agreeable form of administering these salts is in carbonic acid water; this is often troublesome, and inconvenient as well as expensive. Our Effervescent Lithia Tablets obviate all these objections. A Tablet dropped into a tumbler of moderately cold water, will in a few moments entirely dissolve with decided effervescence, producing a delicious sparkling draught. Physicians will appreciate the convenience, utility and many advantages these Tablets possess over any other form of prescribing Lithium Salts.

The most popular natural Lithia Water so extensively used contains but about two and one-half grains of the Lithium Salt to the gallon. The dose of the Artificial Lithia Water, as prepared from our Compressed Tablets, can be regulated very readily, by dissolving one or more in any desired quantity of water, from a tumblerful to a pint, quart or gallon, and taken as may be indicated.

5-gr. Tablets, put up in Bottles of 50 . . \$4.00 per dozen bottles
3-gr. Tablets, put up in Bottles of 40 . . 3.00 per dozen bottles

JOHN WYETH & BROTHER,

Manufacturers of Medicinal Preparations,

THE ONLY LITHIA TABLETS THAT
DISSOLVE WITH SPARKLING EFFERVESCENCE,
AND YIELD A CLEAR SOLUTION.



SPECIFY WYETH'S
WHEN ORDERING.

PHILADELPHIA.

FOR SALE BY ALL THE JOBBING DRUGGISTS.

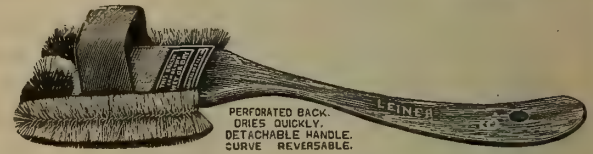
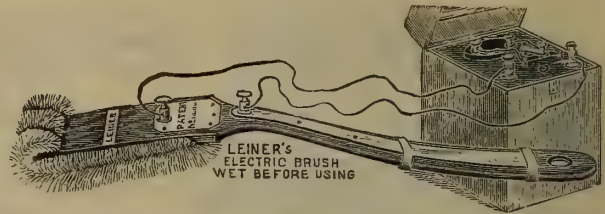
LEINER'S Patent Combined Bath and Flesh Brushes

The reputation of LEINER'S BRUSHES is not confined to this country alone. They sell in the British Dominions not less than at home, the same in South America, etc.

They having the proud distinction of being the only American made Brushes that have a demand in Old England.

TRADE SUPPLIED BY

F. W. BRAUN & CO., Los Angeles



Whittemore Bros. & Co., Boston, Mass.

Oldest
and
Largest
Manufacturers
of
Shoe Polishes

IN THE WORLD

Make Dressings for Footwear of all Colors and Tints.

"Gilt Edge" Oil Shoe Dressing

For Ladies' and Children's Shoes. It Blacks, Polishes,
Softens and Preserves—FINEST and BEST.

"Dandy" Combination

The package contains a bottle of "Dandy" Dressing, for removing stains from all russet and tan shoes, also a box of Yellow Polishing Paste (large) for giving them a brilliant, durable and water-proof polish.

"Peerless" Ox Blood Combination

"Nobby" Brown Combination

and twenty-four other shoe polishes, a descriptive list of which will be mailed upon application.

The Whittemore Polishes are sold at Manufacturers' Prices by

F. W. BRAUN & CO., Los Angeles, Cal.

Decorated Tin Boxes

DEEP
PANELED
LIDS
EXACT
FLUID OUNCE
CAPACITY



Trade Supplied by **F. W. BRAUN & CO.**

The Famous Lablache Face Powder



**THE ONLY PERFECT TOILET POWDER
IN THE MARKET.**

Over One Million Boxes Sold Annually. Four Shades:
Flesh, White, Pink and Cream. Price, per box, 50 c.
Per gross, \$43.20.

BEN. LEVY & CO., French Perfumers,
Sole Proprietors, Boston, Mass.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

TWENTY YEARS A FAVORITE!

H. H. H. LINIMENT
FOR MAN OR BEAST

H. H. MOORE & SONS,

Sole Proprietors

Stockton, Cal.

Trade Supplied by **F. W. BRAUN & CO.,**
Los Angeles, Cal.

A PRIME OLD WHISKEY For Medicinal Use



DISTILLED FROM SELECT GRAIN
IN BOTTLES ONLY * * * * *



ELEGANT STYLE OF PACKAGE.

SEAL OF MARYLAND PURE RYE

NOTICE QUOTATIONS * *

SINGLE CASE \$8.00

5 CASE LOTS \$7.75

THE PACIFIC COAST
DISTRIBUTERS ARE....

F. W. BRAUN & CO.

LOS ANGELES, CAL.

The

Waverley
Bicycle

\$100

For VERY
fastidious people.

\$60

A good wheel,
very cheap.

The success of the Waverley Bicycle in '96 places it at the head of the leaders for '97. This year we produce a new and expensively made wheel, equipped with the only perfect bearings yet made—\$100.

Last year's famous model, greatly improved, has been reduced to \$60. The saving is in the cost of machinery.

PECULIAR excellence and
FAIR PRICE have
placed the Waverley
AHEAD of all
bicycles in points of
sales and the
possession of
FRIENDS

Write for Agents' TERMS

INDIANA BICYCLE
COMPANY...Pacific Coast Branch, 55 to 61 First St.,
San Francisco.

HARRY BROWN, Agent

639 South Broadway,
Los Angeles, Cal.

SYRUP OF FIGS

Sells rapidly and gives
General Satisfaction ...

Price per doz. to trade,.....\$4.00
Price to Consumers, per bottle..... .50

A discount of 5 per cent. is allowed on all single orders amounting to \$24.00 and over.

Advertising matter furnished free of charge on application to the manufacturers.

California Fig Syrup Co.

SAN FRANCISCO, CAL.

Louisville, Ky.

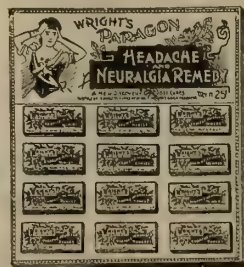
New York, N. Y.

Wright's

(Antiseptic)



If you have not got these two articles, send for sample dozen. We invite every druggist who handles our Tooth Soap or Powder to inform us of that fact and we will send him through his wholesale house a beautiful show card framed in glass, and other advertising matter.



attractive advertising matter packed with each dozen. Send for sample dozen.

English Glycerine and Cucumber. Have you got in stock? The best face and hand preparation made. \$1.50 doz.

Wright's Red Cross Cough Syrup. Three sizes, 25c, 50c and \$1.00.

Wright's Syrup of Tar and Wild Cherry. Three sizes, 25c, 50c and \$1.

Wright's Belladonna Porous Plasters. (2 dozen in box) per dozen, 70c.

Hibbard's Rheumatic Porous Plasters. Extra strength; per dozen, \$1.60.

All of the above preparations can be procured of any wholesale druggist, or by writing to

CHAS. WRIGHT & CO., Druggists, Detroit, Mich., U. S. A.

Myrrh Tooth Soap

SOLD IN EVERY COUNTRY IN THE WORLD
Universally Endorsed by Druggists
and Dentists.

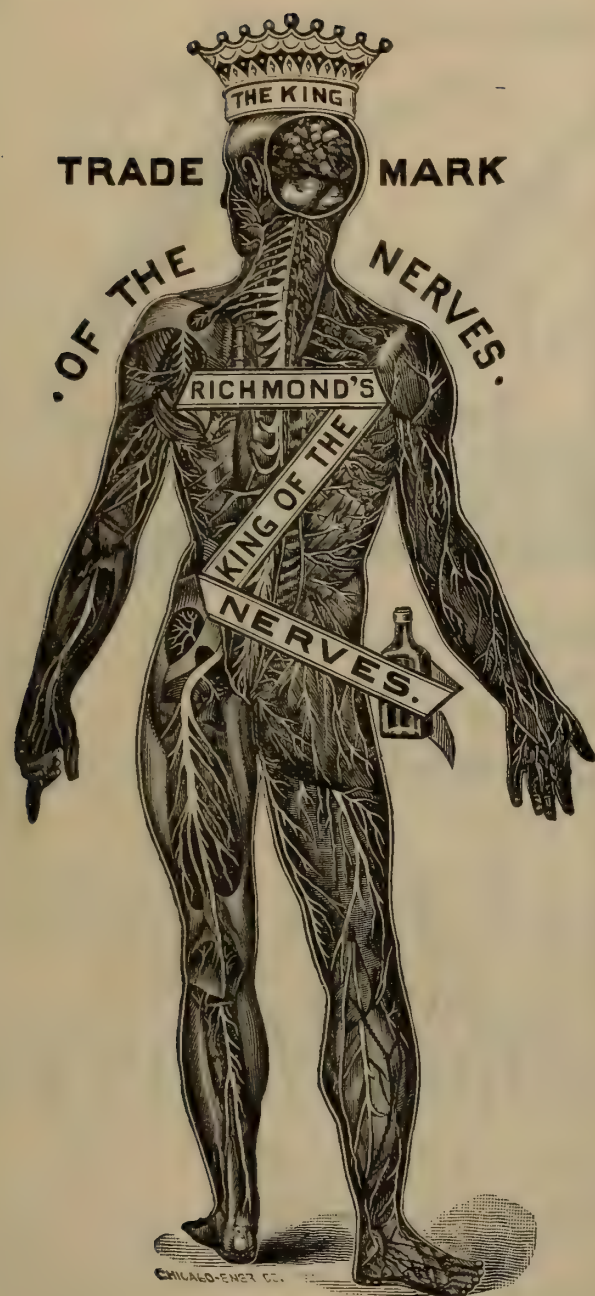
ELEGANTLY For show case display. Put up in
MOUNTED elegant china boxes and in tin
advertising boxes for travelers. Attractive
matter packed with each dozen. We
always send something new. Retail for 25c.

Wright's Myrrh Tooth Powder.

Also tastefully arranged for show case display. Retail for 25c.

A GOOD THING TO PUSH
WRIGHT'S PARAGON
Headache and Neuralgia Remedy

With each dozen is included, free of charge, 18 10 cent packages, the receipts from which more than clear the cost of one dozen of the 25c size. Positively the best Headache Remedy ever made. Endorsed by Physicians, Press and Public. Sells at sight. Makes its own friends. Builds its own trade. A trial is all that is asked. Druggists permitted to guarantee satisfaction. It is perfectly harmless. Leaves no bad effect. Can be used in powder or wafer form. Retail for 25c and pays a nice profit. A good supply of



RICHMOND'S
KING OF THE NERVES
 a remedy for
All Diseases of
the Nervous System.

PRICE, \$1.00

DR. S. A. RICHMOND, Proprietor, Tuscola, Illinois.

STANDARD HOUSEHOLD REMEDIES.

Dr. S. A. Richmond's Family Medicines

Are prepared with great care, expressly for family use, under the immediate supervision of Dr. S. A. Richmond himself, who is thoroughly acquainted with each drug and its effects on the human system

Wholesale Price List.

King of the Nerves.	
1 Dozen.....	\$ 8 00
Epileptine.	
1 Dozen.....	\$ 8 00
Celebrated Nervine.	
1 Dozen.....	\$ 8 00
Hair Renewer.	
1 Dozen.....	\$ 8 00
White Rose Cream.	
1 Dozen.....	\$ 4 00
Liver Pills.	
1 Dozen.....	\$ 1 50
Pile Ointment.	
1 Dozen.....	\$ 4 00
Rheumatic Lightning. (Large.)	
1 Dozen.....	\$ 8 00
Rheumatic Lightning. (Small.)	
1 Dozen.....	\$ 4 00
Sexual Pills.	
1 Dozen.....	\$ 12 00
Radical Regenerator.	
1 Dozen.....	\$ 12 00
Female Regulating Pills.	
1 Dozen.....	\$ 12 00
Eys Salve.	
1 Dozen..	\$ 1 50
Lung Balsam. (Large.)	
1 Dozen.....	\$ 8 00
Lung Balsam. (Small.)	
1 Dozen.....	\$ 4 00
Curling Fluid.	
1 Dozen.....	\$ 4 00

The Medicines quoted herein are now being extensively and systematically advertised all over the United States. No pains or money will be spared to promote fast and increasing sales, thus making them profitable to both Jobber and Retailer.

DR. S. A. RICHMOND,
Sole Proprietor, Tuscola, Ill

AN OPEN LETTER TO DRUGGISTS

WE ARE ASSERTING IN THE COURTS OUR RIGHT TO THE
EXCLUSIVE USE OF THE WORD "CASTORIA," AND
"PITCHER'S CASTORIA," AS OUR TRADE MARK.

I, DR. SAMUEL PITCHER, of Hyannis, Mass., was
the originator of "Pitcher's Castoria," the same that has
borne and does now bear *Chas. H. Fletcher* on every
the fac-simile signature of *Chas. H. Fletcher* wrapper.
This is the original "Pitcher's Castoria" which has been
used in the homes of the mothers of America for over thirty
years. Look Carefully at the wrapper and see that it is the
kind you have always bought,
and has the signature of *Chas. H. Fletcher* on the
wrapper. No one has authority from me to use my name except
The Century Company of which Chas. H. Fletcher is
President.

March 8, 1897.

Samuel Pitcher M.D.

\$33.60 Per Gross, \$2.80 Per Dozen.

Jobbers Sell in Gross Lots 5 per cent and 2½ per cent off.

The Kind You Have Always Bought.

HAVE

you ever seen or tasted a sample of this wonderful Molasses Candy? There is nothing like it on the market; you can sell it on account of its superior quality and neatness of package; it gives you a good profit and goes quick.

Nothing Like It On Earth**Delicious, Satisfying****HILDRETH'S ORIGINAL AND ONLY**

Velvet
TRADE MARK

MOLASSES CANDY—Sold Everywhere

PRICE, IN ASSORTED CASES, PER CASE, \$6.00

No First-Class Retail Store Should be Without VELVET, it is a Seller

Factory, 38 to 48 Batterymarch Street, Boston, Mass.

Capacity over 10 Tons Per Day

The Retail Trade Supplied by F. W. BRAUN & CO., Los Angeles, Cal.

GUILD'S
Green Mountain Asthma Cure
CURES HAY FEVER

AS WELL AS ASTHMA

MANY are the people who save the expense of going away during the hay fever season by using this celebrated remedy prepared by Dr. J. H. Guild, graduate of New York Medical College and New York Chemical Laboratory, a practitioner in Bellevue and New Charity Hospitals, and a physician of recognized ability and distinguished eminence. This article has been the standard remedy for Asthma for a quarter of a century. It has found its way on its own merits to every civilized country on the globe. The growing demand, its great popularity and general use, stamp it as absolutely the most successful and satisfactory remedy that has ever been placed on the market. No other preparation has met with such great and uniform success. Being absolutely harmless, it can be used by the most delicate with perfect safety, whether young or old, and never fails to give immediate relief and perfect satisfaction.

Thousands of testimonials from all over the world recite the history of most marvelous cures.

Ask your druggist for it, or it will be sent by mail on receipt of price. Large size, \$1.00; small size, 25c.

Mail orders receive prompt attention. Please send your address on a postal card for a new book, "Practical Treatise on Asthma." Its causes, symptoms, treatment, etc. Mention this advertisement and it will be mailed free.

Address **J. H. GUILD, M.D.****RUPERT, VT.**

FOR SALE BY

F. W. BRAUN & CO.

"SEGURO"

A Priceless Boon to the
Female World of Humanity...

The Best Preventive of the Age

The attention of the druggist is called to "SEGURO," as it is pronounced by thousands of married women a positive cure for LEUCORRHOEA or WHITES; a sure prevention for all venereal diseases, and a sure and reliable protection against all monthly irregularities which females are subject to. "SEGURO" will convince the most skeptical of its efficiency.

PRICE TO DRUGGISTS

\$12.00 and \$42.00 Per Dozen

RETAILS AT

\$1.50 and \$5.00 Per Box

BOXES CONTAIN 25 AND 100 CAPSULES EACH.

MANUFACTURED BY

WILBUR SAFETY PACKET COMPANY

31 K Street, Sacramento, Cal.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

"SEGURO"

PHYSICIANS SAY
"THERE IS NO
INJECTION OF AIR WITH THE
ALPHA AND THE
OMEGA
SYRINGES

These Syringes are Warranted

You run no risk in selling them. They pay a good profit to you, and are reliable and satisfactory.

TANGLEFOOT SEALED STICKY FLY PAPER

Your Jobber Sells It

PRICES FOR 1897

Still Further Improved

BORDER—Stronger and more Pliable
STICKY—Stickier and More Enduring
DESIGN—New and Prettier
PRICE—Lower
PROFIT—Larger

Regular

35 cents a box, \$2.85 per case; 10 boxes in a case

"Little"

13 cents a box, \$1.50 per case; 15 boxes in a case

HOLDERS, 75 cents per box of 50

*** CHEW *** **BEEMAN'S PEPSIN CHEWING GUM**



CURES
INDIGESTION



ALL OTHERS
ARE IMITATIONS

ALL FIRST-CLASS DRUGGISTS SELL IT

BEEMAN CHEMICAL CO., Sole Mfgs.

California Mission Eucalyptus Lozenge.....



A valuable contribution to medicine from the Golden State.

For Coughs, Colds, Hoarseness, Bronchial Irritation,

Asthma, and Whooping Cough.

Price per dozen \$1.50.

CALIFORNIA EUCALYPTUS CO.

LOS ANGELES, CALIFORNIA

F. W. BRAUN & CO., SOLE DISTRIBUTERS
LOS ANGELES AND SAN DIEGO

ANTI-KAMNIA SUBSTITUTION

SPECIAL NOTICE

All cases of suspected substitution called to our attention will be investigated, and upon incriminating evidence, the substitutor will be reported to every physician and druggist in the surrounding territory.

Honest Pharmacy Must Have Honest Competition.



Antikamnia Powdered, Antikamnia Tablets and Combination Tablets are made solely by us and are put up in 1-oz. packages only.

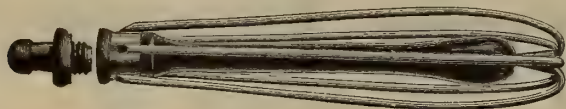
NEVER IN BULK.

Information Respecting Substitution Thankfully Received.

All Correspondence Confidential.

ADDRESS:

THE ANTI-KAMNIA CHEMICAL COMPANY, St. Louis, Mo., U. S. A.



DAVOL RUBBER CO.

The Ladies' Gem Cleanser.

DAVOL RUBBER CO.

PROVIDENCE, R. I.

Manufacturers of a General Line of

High Quality Rubber Druggists' Sundries

The Household Syringe

No metal to corrode or rust.
No screw threads to strip.
Joints perfectly tight.
Valves absolutely secured.

Ladies' Gem Cleanser

Expands the parts—for action fluid.
No other instrument can cleanse.

Magic Atomizers

The leading American line
For toilet and medicinal use.
All continuous spray.

Rubber Gloves

Matchless for style, finish and quality.
Guaranteed against climate.
Prices recently revised.

General line for sale by all Wholesale Druggists

Gloves by Redington & Co., San Francisco, and
F. W. Braun & Co., Los Angeles.

EVERY DRUGGIST

Should have on hand a good supply of the two staples

ALLCOCK'S Porous Plasters

AND

BRANDRETH'S PILLS

These goods always give the customer satisfaction, and a pleased customer is the best advertisement you can have—help us, to be sure—but not more than it helps you

Should our PLASTERS or PILLS get damaged while in your store, from any cause whatever, send them back to us and we will make them good and pay postage both ways.

The Porous Plaster Company

(B. Brandreth's Sons)

274 CANAL STREET, NEW YORK CITY

SALVA-CEA, the new curative lubricant, can be safely recommended to do all that is claimed for it.

MEXICAN SALVE

(Registered Year 1887)

THE BEST HEALING SALVE IN THE MARKET

PUT UP IN 2-OUNCE TINS

Retails at 25c per Box. Trade Price, \$1.00 per doz.

On Postal Card Request Sample Box Mailed Free to Any Druggist

ADDRESS

W. E. DEMENT, Astoria, Ore.

FOR SALE BY

F. W. BRAUN & CO., Los Angeles, Cal.

ESTABLISHED IN 1876

MAJOR'S CEMENT

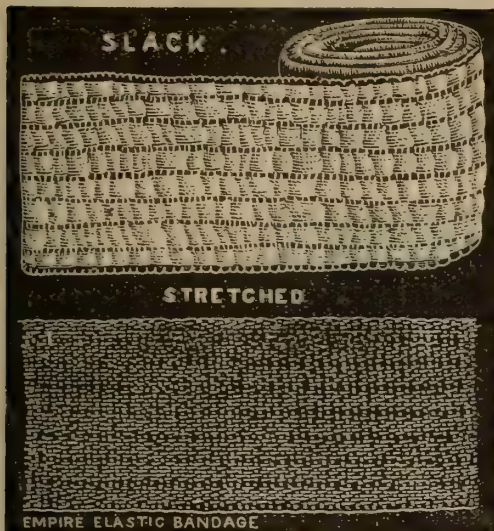
MAJOR'S RUBBER CEMENT
MAJOR'S LEATHER CEMENT

The material we use is only found in one country of the world, 5,000 miles away, and is very expensive. If you recommend and sell some other, you are not only likely to lose a customer on Cement, but on other things. Our Rubber Cement is preferred by bicycle people for punctures and for putting tires on rims. We have several inducements to the trade. Send for circular. Price, 15 and 25 cents per bottle.

MAJOR CEMENT COMPANY

461 PEARL STREET

NEW YORK CITY



THE Empire Elastic Bandage

Specially Adapted for Varicose Veins.

We invite the attention of the Medical and Surgical profession to the various merits combined in our bandage.

1st. Its Porosity—the greatest in the "Empire." It never causes itching, rash or ulceration under the bandage.

2nd. Its Elasticity, which will enable the Surgeon or nurse to put it on at any required tension, and which will follow a swelling up or down, as the case may be, a feature unknown to any other bandage.

3rd. Its Absorbent Properties—greatest in the "Empire."

4th. Its Easy Application to any part of the body, not being necessary to fold over, as with other bandages, as it follows itself with equal uniformity around any part of the abdomen.

5th. Its Self-holding Qualities. No bother with pins, needles and thread, or strings,

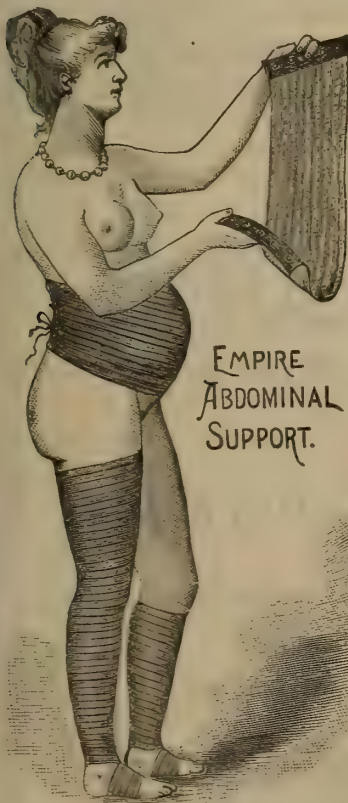
so tiresome to surgeons, as simply tucking the end under the sat fold insures its permanent stay, until its removal for purposes of cleanliness.

6th. The only bandage that is Superior to the Elastic Stocking for varicose veins.

Send \$1.00 for Three-inch by Five-yard Bandage on Approval.

THE EMPIRE ABDOMINAL SUPPORTER

IS SUPERIOR TO ALL OTHERS FOR THE FOLLOWING REASONS:



1st. It adapts itself to every movement of the body, giving strong and even support.

2nd. It produces warmth without irritation or sweating, as it is perfectly ventilated.

3rd. In pregnancy, corpulency, tumors, or other cases of enlargement of the abdomen, it supports weight of body from the backbone, relieving the sinews of their overwork.

4th. Its easy appliance (laced and drawn on over the head or feet).

5th. It is cheap; durable. It can be washed when soiled, proper care being taken to cleanse in lukewarm water, and dry in the shade.

In ordering give the measure of the Abdomen. The Supporter should be from four to ten inches larger, according to the degree of support required.

NET RETAIL PRICES.

8 inches wide	-	-	-	-	\$ 2 50
11 inches wide	-	-	-	-	3 00
All Silk	-	-	-	-	10 00

Write for Quantity Prices.

MANUFACTURED BY

The Empire Manufacturing Company

Lockport, N. Y., U. S. A.

For Sale by F. W. BRAUN & CO., Los Angeles, Cal.

THE Empire Umbilical Truss

Is an Abdominal Supporter
with Button Inserted
at the Navel.

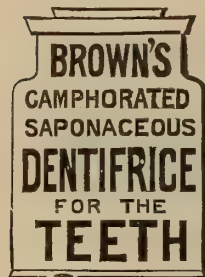


Is made of the same material, and possesses the same merits as the Empire Elastic Bandage and Empire Abdominal Supporter, and is pronounced by all who have seen it to be the best in the world.

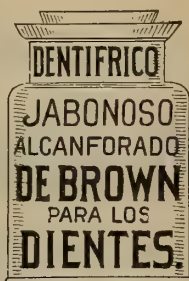
All of our goods are warranted satisfactory or money refunded.

Truss Prices.

Infant	-	-	-	-	\$1 25
Children	-	-	-	-	2 50
Adult	-	-	-	-	4 00



THE BEST TOILET
.... LUXURY
AS A DENTIFRICE .
IN THE WORLD . .



To Cleanse and Whiten the Teeth,
To Remove Tartar from the Teeth,
To Sweeten the Breath and Preserve the Teeth,
To Make the Gums Hard and Healthy,

USE***

BROWN'S CAMPHORATED SAPONACEOUS DENTIFRICE

PRICE

TWENTY-FIVE CENTS PER JAR

FOR SALE EVERYWHERE

CURTIS & BROWN MFG. CO
PROPRIETORS LIMITED

215 AND 217 FULTON ST.

NEW YORK

Dr. D. Jayne & Son's

Family . . . Medicines

Are recognized almost
the world over as the
best remedies known
to the medical faculty

For the Cure of the Diseases
For which they are Recommended

For Coughs and Colds—Jayne's Expectorant
The Strength Giver—Jayne's Tonic Vermifuge
The Blood Purifier—Jayne's Alterative
For all Bowel Troubles—Jayne's Carminative Balsam
For Biliousness, Constipation, etc.—Jayne's Sanative
Pills
For Sprains, Bruises, Rheumatism, etc.—Jayne's
Liniment
To Cure Scalp Disease and Make the Hair Grow—Use
Jayne's Hair Tonic

Prepared only by DR. D. JAYNE & SON
Philadelphia, Pa.

FOR SALE BY

F. W. BRAUN & CO.

LOS ANGELES, CAL.

BRAUN'S SARSAPARILLA....

NONE BETTER

LARGE BOTTLES
EFFICIENT
AGREEABLE
WELL INTRODUCED
POPULAR
GOOD SELLER
PROFITABLE

Cost to the Trade \$4.00 per Dozen
Retail Price \$1.00 per Bottle

DO YOU HANDLE IT?

MANUFACTURED AND SOLD BY

F. W. BRAUN & CO.

LOS ANGELES, CAL.

F. W. BRAUN & CO.'S

Florida Water



This elegant and popular perfume for the toilet is unexcelled by any preparation of the kind on the market, however high priced. It is one of the leading sellers of our list, and is growing in favor every day.



Large.....per doz..... \$3.50 | Small.....per doz..... \$1.50

IT IS PROFITABLE
KEEP SUPPLIED

F. W. BRAUN & CO., Los Angeles, Cal.

Henry Tetlow's Superb Gossamer

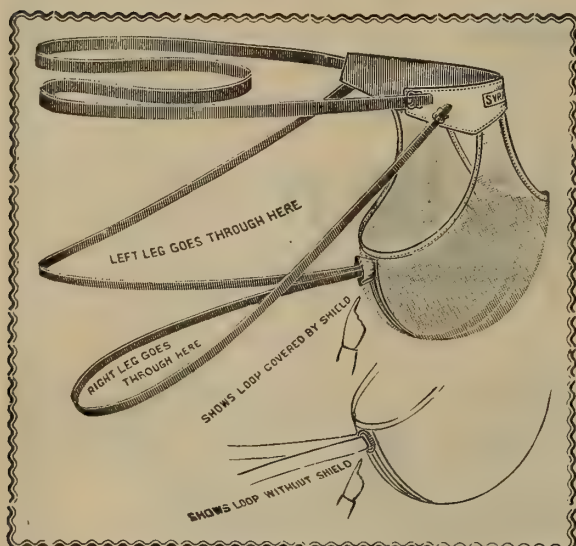


Has stood the test of public favor for 20 years and is today the recognized standard and best selling Face Powder in the world.

Henry Tetlow has no connection with any other House or Company bearing the name of Tetlow.

The "SYRACUSE"

TRADE PRICE LIST.



NO.	PRICE PER DOZEN	DESCRIPTION			
		POUCH	WAIST BAND	LEG BAND	TRIMMING
10	\$1.50	Cotton	Non-Elastic	Part Elastic	
16	3.00	Etemie	"	Elastic	
21	4.50	"	Elastic	"	Silk
23	5.00	Soft Silk	Non-Elastic	"	"
26	6.00	Bolt. Silk	Elastic	"	"
27	6.00	Soft Silk	"	"	"
31	7.50	Bolt. Silk	"	"	Satin & Silk
34	12.00	Silk, Fine	Silk Elastic	Silk Elastic	"
36	18.00	" ex. Fine	"	"	Ex. "

Shield over Sliding Loop. This Shield prevents pinching. No other suspensory has this improvement and no Suspensory is complete without it.

The Syracuse Suspensory gives support and protection to the scrotum (testicle sack), and should be worn in every case where there is any dropping of the scrotum.

It is Especially Recommended to wheelmen; equestrians; base ball, foot ball and lawn tennis players; athletes; men doing heavy work, much walking or standing, etc.

It Protects the parts from injury while horseback-riding, bicycling or in gymnasium exercises.

It Prevents development of varicocoe (enlargement of veins on spermatic cord) which may be brought on by sudden strain, extra or continued exertion, from coitiveness, from long sickness or inherited tendency.

It Gives Relief from pain in back and hips, and the dragging sensation caused by any extra exertion or strain upon the muscles in standing, walking, etc.

Regular Sizes. Our regular sizes are Small, Medium and Large.

Large Sizes. While our regular sizes are Small, Medium and Large, we always have in stock Extra Large and Double Extra Large sizes in all grades, and at regular prices.

Special Sizes. If you have a customer that a regular size does not fit, we will, without extra charge, make one specially for him, and guarantee it to be satisfactory.

Guarantee. We will make good every Syracuse Suspensory which is returned to the dealer by the wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of same *free of charge*.

No Risk to Dealer, as we guarantee every one to give satisfaction to wearer.

We have many "imitators" but NO equals.

A. J. WELLS MANUFACTURING CO., Syracuse, N. Y.

ARMSTRONG'S

**Armstrong's
Effervescent
Granules.**

**Better than
Tablets, or
Bottled Waters**

Citrate Lithia.

Citrate Magnesia.

Hunyadi. Bromide Seltzer. Vichy.

Hydrobromate Caffeine.

Pure and Properly Made.

None Better, none can be Better.

**F. W. BRAUN & CO., Los Angeles,
Agents for Pacific Coast**

**ARMSTRONG MANUFACTURING CO.,
17-19 Union Street, Boston Mass.**

CHEAP, EFFECTIVE.

EFFERVESCENT

GRANULES

PHENALGIN

(PHOSPHO-AMMONIO-PHENYLACETAMIDE)

Medical Properties : { Antipyretic,
Analgesic,
Stimulant.

The only synthetic coal-tar product which has stimulating qualities. PHENALGIN is made from chemically pure materials and may be distinguished from inferior products by being PURE and having a strong ammoniacal taste and odor.

Phenalgine is sold only in bottles containing two ounces of powder or one ounce of tablets.

Price \$1.00 per Bottle

This is one-half the price of impure and unskillfully compounded articles claiming similar properties to Phenalgine.

MAY BE OBTAINED FROM

F. W. BRAUN & CO.

LOS ANGELES, CAL.

OR ANY WHOLESALE DRUGGIST IN THE WORLD

Etna Chemical Company
NEW YORK, U. S. A.

Chicago, London, Paris, Berlin, Vienna, Genoa, Montreal.

The Standard
Remedy

FOR OVER 60 YEARS

RELIABLE
AND SALABLE . . .

**PLANTEN'S
CELEBRATED
C.C. OR BLACK
CAPSULES.**

**PLANTEN'S
GELATINE
CAPSULES
AND
PERLOIDS**
REGISTERED TRADE MARK.
PEARL SHAPED CAPSULES.

OF PURE

**Sandal Wood
..Oil..**

AND ITS

Various Combinations

List No. 53 A.	10 Min. Capsules, Pure E. I. Sandal Oil, 12 in box, per doz.	- \$ 2.25
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" " 54.	10 " " " " " " " 36 " " "	- 6.25
" " 54 C.	10 " " " " " " " 100 " " "	- 15.0

5 minims capacity	421 A. PERLOIDS	} Pure E. I. Sandal Oil {	Vials of 40, per doz.	- \$.7
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5c Each
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